MADISON MEYERS

**SAN FRANCISCO, CA (555)432-1000 MADISON-EXAMPLE@EXAMPLE.C0M**

**PROFESSIONAL** Focused Sales Consultant well-known for providing exiting

**SUMMERY** product demonstrations and convincing leads to purchase.

Detailed and quick-paced and a true team player. Pursuing a

New sales-driven role where hard work and dedication will be

highly valued.

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| **SKILL** | * Sales and marketing * Product and service   Knowledge   * Demonstrations * Payment processing | * Customer service   Sales reporting   * Trusted key holder * Strategic sales knowledge |

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| **WORK HISTORY** | JANUARY 2018-CURRENT  **Sales Consultant** | Verizon Wireless | San Francisco, CA   * Processed credit and debit card payments to complete the   Purchasing experience.   * Identified prospects’ needs and developed appropriate   Responses along with information on products and services  that would be suitable.   * Provided pricing information to customers regarding specific   products.    AUGUST 2016-FEBRUARY 2018  **Sales Representative** | Nike Inc | San Francisco, CA   * Identified prospects’ needs and developed appropriate   Responses along with information on fitting products and  services.   * Responded to customer concerns with friendly and   knowledgeable service.   * Increased profits through effective sales training and   troubleshooting profit loss areas. |
| **EDUCATION** | 2017  **Associate of Arts** Business Management  San Francisco City College, San Francisco, CA |