

Profit Finder Y

A Tool to Analyze Historical Marketing Data & Review Full Value Pigs

Overview of Profit Finder Y

- Provides marketing opportunity for a population of pigs based on margin over feed cost
- Utilizes producer's feed costs, growth curves, carcass/live prices, packer payment matrix, and carcass/live data
- Allows for custom grid build within tool to establish specific weight and grade breaks
- Requires categorized carcass/live data for weight and/or grade
- Takes categorized carcass/live data over a 1 month time period and determines average and standard deviation of live weight
- Determines opportunity areas by weight and grade categories
- Summarizes Full Value Pigs
- Allows for summation of attrition data – mortality, culls, transportation analysis

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User Inputs the following Data into Profit Finder Y

- Packer payment grid
- Growth curve data
- Group carcass data – monthly
- Feed costs – monthly
- Carcass/Live price – monthly
- Attrition inputs - monthly
 - Mortality #
 - Culls # and total cull weight
 - Transport losses #

Access to Profit Finder Y

- Web-based tool – secure Elanco website
- Account Team will have login and password
- Account Team defines who within their account team has access to the tool & enters data
- Account would not have access to tool

Login to Profit Finder Y

Step 1

Elanco

FULL VALUE PIGS™

PLEASE LOGIN

USERNAME

Forgot Username

PASSWORD

Forgot Password

LOGIN

Terms of Use Privacy Policy

- Enter username
- Enter password
- Click “LOGIN”

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Step 2

Elanco

FULL VALUE PIGS™

HOME | LOG OUT

FVP DATA ENTRY

FULL VALUE PIGS™

- For tool & growth parameter access, click “FULL VALUE PIGS”
- Growth parameters must be set prior to data entry

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Growth Parameters Setup

Step 1

1. Click "Growth Parameters"

2. Select "Company" from drop down list

3. To develop a new performance parameter, click "New"

Step 2

- Enter "Performance Parameter Name"
- Click "OK"

Notice
Please Name the Performance Parameters Item You Want to Create First!

Performance Parameters Name:

OK Cancel

Step 3

Elanco User Inputs > Growth Parameters Language: English Export Home

Company: FVP XYZ dollar kg Performance Parameter: Demo New Save Save As Delete

Growth and ADFI Adjustment:

| Week Post Weaning | Weight | Default.kg | | Marginal.kg | | F/G | Cumulative.kg | | | Feed Cost | Weight Gained | Feed Cost/kg |
|-------------------|--------|------------|-------|----------------|-----------------|-----|---------------|-------|-------|-----------|---------------|--------------|
| | | ADG | ADFI | Customized ADG | Customized ADFI | | ADG | ADFI | F/G | | | |
| 1 | 8.943 | 0.227 | 0.249 | | | | 0.500 | 0.550 | 1.100 | \$0.00 | 3.500 | \$0.00 |
| | | | | | | | | | | | 8.050 | \$0.00 |
| | | | | | | | | | | | 14.000 | \$0.00 |
| | | | | | | | | | | | 20.951 | \$0.00 |
| | | | | | | | | | | | 29.351 | \$0.00 |
| 6 | 44.244 | 0.612 | 1.023 | | | | 0.924 | 1.393 | 1.507 | \$0.00 | 38.801 | \$0.00 |
| 7 | 55.094 | 0.703 | 1.188 | | | | 1.013 | 1.568 | 1.547 | \$0.00 | 49.651 | \$0.00 |
| 8 | 67.204 | 0.785 | 1.415 | | | | 1.103 | 1.762 | 1.598 | \$0.00 | 61.761 | \$0.00 |

Average Customized: 0.000 0.000 0.000
 Week Post Weaning > 30: 0.680 3.402
 Cull Percent of Base: 0% 0%
 Cull Performance: 0.000 0.000 0.000
 Mortality Percent of Base: 0% 0%
 Mortality Performance: 0.000 0.000 0.000

- If customer has customized ADG & ADFI, these can be entered (optional)
- If no customized entries needed, click "Save"

Step 4

Elanco User Inputs > Growth Parameters Language: English Export Home

Company: FVP XYZ dollar kg Performance Parameter: Demo New Save Save As Delete

Growth and ADFI Adjustment:

| Week Post Weaning | Weight | Default.kg | | Marginal.kg | | F/G | Cumulative.kg | | | Feed Cost | Weight Gained | Feed Cost/kg |
|-------------------|--------|------------|-------|----------------|-----------------|-----|---------------|-------|-------|-----------|---------------|--------------|
| | | ADG | ADFI | Customized ADG | Customized ADFI | | ADG | ADFI | F/G | | | |
| 1 | 8.943 | 0.227 | 0.249 | | | | 0.500 | 0.550 | 1.100 | \$0.00 | 3.500 | \$0.00 |
| 2 | 13.493 | 0.295 | 0.406 | | | | 0.575 | 0.725 | 1.261 | \$0.00 | 8.050 | \$0.00 |
| | | | | | | | 0.667 | 0.883 | 1.325 | \$0.00 | 14.000 | \$0.00 |
| | | | | | | | 0.748 | 1.050 | 1.403 | \$0.00 | 20.951 | \$0.00 |
| | | | | | | | 0.839 | 1.220 | 1.455 | \$0.00 | 29.351 | \$0.00 |
| 6 | 44.244 | 0.612 | 1.023 | | | | 0.924 | 1.393 | 1.507 | \$0.00 | 38.801 | \$0.00 |
| 7 | 55.094 | 0.703 | 1.188 | | | | 1.013 | 1.568 | 1.547 | \$0.00 | 49.651 | \$0.00 |
| 8 | 67.204 | 0.785 | 1.415 | | | | 1.103 | 1.762 | 1.598 | \$0.00 | 61.761 | \$0.00 |

Average Customized: 0.000 0.000 0.000
 Week Post Weaning > 30: 0.680 3.402
 Cull Percent of Base: 0% 0%
 Cull Performance: 0.000 0.000 0.000
 Mortality Percent of Base: 0% 0%
 Mortality Performance: 0.000 0.000 0.000

Click "Yes" to use default growth values

Notice
Do you want to apply default values to blank cells?
Yes No

Step 5

Elanco User Inputs > Growth Parameters Language: English Export Home

Company: FVP XYZ dollar kg Performance Parameter: Demo New Save Save As Delete

Growth and ADFI Adjustment:

| Week Post Weaning | Weight | Default,kg | | Marginal,kg | | F/G | ADG | Feed Cost/kg |
|----------------------------|--------|------------|-------|----------------|-----------------|-------|-------|--------------|
| | | ADG | ADFI | Customized ADG | Customized ADFI | | | |
| 1 | 8.943 | 0.227 | 0.249 | 0.227 | 0.249 | 0.909 | 0.500 | \$0.00 |
| | 13.493 | 0.295 | 0.408 | 0.295 | 0.408 | 0.722 | 0.575 | \$0.00 |
| | 19.443 | 0.386 | 0.544 | 0.386 | 0.544 | 0.708 | 0.667 | \$0.00 |
| | 26.394 | 0.450 | 0.703 | 0.450 | 0.703 | 0.641 | 0.748 | \$0.00 |
| | 34.794 | 0.544 | 0.862 | 0.544 | 0.862 | 0.632 | 0.839 | \$0.00 |
| | 44.244 | 0.612 | 1.023 | 0.612 | 1.023 | 0.598 | 0.924 | \$0.00 |
| | 55.094 | 0.703 | 1.188 | 0.703 | 1.188 | 0.582 | 1.013 | \$0.00 |
| | 67.204 | 0.785 | 1.415 | 0.785 | 1.415 | 0.554 | 1.103 | \$0.00 |
| Average Customized: | | 0.785 | 2.192 | | | 2.793 | | |
| Week Post Weaning > 30: | | 0.680 | 3.402 | | | | | |
| Cull Percent of Base: | | 90% | 90% | | | | | |
| Cull Performance: | | 0.706 | 1.973 | | | 2.795 | | |
| Mortality Percent of Base: | | 80% | 90% | | | | | |
| Mortality Performance: | | 0.628 | 1.973 | | | 3.142 | | |

Quantify FVP & Non FVP
Lost Opportunity Cost
FVP Summary

Default growth values will populate in customized columns

- Adjustment can be made to cull and mortality pig performance (optional)
- Please consult TC prior to adjustment

Step 6

Elanco User Inputs > Growth Parameters Language: English Export Home

Company: FVP XYZ dollar kg Performance Parameter: Demo New Save Save As Delete

Growth and ADFI Adjustment:

| Week Post Weaning | Weight | Default,kg | | Marginal,kg | | F/G | Cumulative,kg | | | |
|----------------------------|--------|------------|-------|----------------|-----------------|-------|---------------|-------|-------|-----------|
| | | ADG | ADFI | Customized ADG | Customized ADFI | | ADG | ADFI | F/G | Feed Cost |
| 1 | 8.943 | 0.227 | 0.249 | 0.227 | 0.249 | 0.909 | 0.500 | 0.550 | 1.100 | \$0.00 |
| | | | | | | | 0.575 | 0.725 | 1.261 | \$0.00 |
| | | | | | | | 0.667 | 0.883 | 1.325 | \$0.00 |
| | | | | | | | 0.748 | 1.050 | 1.403 | \$0.00 |
| | | | | | | | 0.839 | 1.220 | 1.455 | \$0.00 |
| | | | | | | | 0.924 | 1.393 | 1.507 | \$0.00 |
| | | | | | | | 1.013 | 1.568 | 1.547 | \$0.00 |
| | | | | | | | 1.103 | 1.762 | 1.598 | \$0.00 |
| | | | | | | | | | | \$0.00 |
| Average Customized: | | 0.785 | 2.192 | | | 2.793 | | | | |
| Week Post Weaning > 30: | | 0.680 | 3.402 | | | | | | | |
| Cull Percent of Base: | | 90% | 90% | | | | | | | |
| Cull Performance: | | 0.706 | 1.973 | | | 2.795 | | | | |
| Mortality Percent of Base: | | 80% | 90% | | | | | | | |
| Mortality Performance: | | 0.628 | 1.973 | | | 3.142 | | | | |

Weight Gained

Feed Cost/kg

Grow-Finish Curve Adjustment

If working with grow-finish data, click "Grow-Finish Curve Adjustment"

See release updates to reference "Grow-Finish Curve Adjustment" guidelines

Payment Grid
Data Summary
Margin Over Feed by Cell
Marketed Animals in Matrix
Quantify FVP & Non FVP
Lost Opportunity Cost
FVP Summary

Step 7

Feeding Program:

→ **Add Diet** **Delete** ←

| <input type="checkbox"/> | Post Weaning Feed Diets | Cost/Metric Ton, \$ | Feed Budget, kg |
|--------------------------|-------------------------|---------------------|-----------------|
| <input type="checkbox"/> | Diet 1 | 800.00 | 3.00 |
| <input type="checkbox"/> | Diet 2 | 600.00 | 20.00 |
| <input type="checkbox"/> | Diet 3 | 400.00 | 30.00 |
| <input type="checkbox"/> | Diet 4 | 350.00 | 40.00 |
| <input type="checkbox"/> | Diet 5 | 320.00 | 60.00 |
| <input type="checkbox"/> | Diet 6 | 340.00 | 70.00 |
| <input type="checkbox"/> | Diet 7 | 360.00 | 50.00 |

Average Customized: 452.86 39.00

- Enter Post Weaning Feed Diet names, cost, and budgeted units
- To add diet, click “Add Diet” and enter required information
- To remove a diet, select the diet you wish to remove by clicking on the boxes located on left side, then click “Delete”

Step 8

Adjustments:

→ **Add Adjustment** **Delete** ←

| <input type="checkbox"/> | Item | Start Week | End Week | ADG adj, % | ADFI adj, % |
|--------------------------|--------|------------|----------|------------|-------------|
| <input type="checkbox"/> | Item 1 | 21 | 30 | 10% | 0% |

- Optional adjustments to the growth curve may be entered as appropriate
- Enter item name, start week, end week, ADG adj %, and ADFI adj %
- To add adjustment, click “Add Adjustment” and enter required information
- To remove adjustment, select the item you wish to remove by clicking on the boxes located on left side, then click “Delete”

Step 9

User Inputs > Growth Parameters Language: English Export Home

Company: FVP XYZ dollar kg Performance Parameter: Demo New Save Save As Delete

Growth and ADFI Adjustment:

| Week Post Weaning | Weight | Default, kg | | Marginal, kg | | | Cumulative, kg | | | | | |
|-------------------|--------|-------------|-------|----------------|-----------------|-------|----------------|-------|-------|-----------|---------------|--------------|
| | | ADG | ADFI | Customized ADG | Customized ADFI | F/G | ADG | ADFI | F/G | Feed Cost | Weight Gained | Feed Cost/kg |
| 1 | 7.032 | 0.227 | 0.249 | 0.227 | 0.249 | 1.097 | 0.227 | 0.249 | 1.097 | \$1.39 | 1.589 | \$0.88 |
| 2 | 9.097 | 0.295 | 0.408 | 0.295 | 0.408 | 1.383 | 0.261 | 0.329 | 1.259 | \$3.36 | 3.654 | \$0.92 |
| 3 | 11.799 | 0.386 | 0.544 | 0.386 | 0.544 | 1.409 | 0.303 | 0.400 | 1.323 | \$5.64 | 6.356 | \$0.89 |
| 4 | 14.949 | 0.450 | 0.703 | 0.450 | 0.703 | 1.562 | 0.340 | 0.476 | | | | |
| 5 | 18.757 | 0.544 | 0.862 | 0.544 | 0.862 | 1.585 | 0.380 | 0.553 | | | | |
| 6 | 23.041 | 0.612 | 1.023 | 0.612 | 1.023 | 1.672 | 0.419 | 0.632 | | | | |
| 7 | 27.962 | 0.703 | 1.188 | 0.703 | 1.188 | 1.690 | 0.460 | 0.711 | 1.547 | \$19.14 | 22.519 | \$0.85 |
| 8 | 33.457 | 0.785 | 1.415 | 0.785 | 1.415 | 1.803 | 0.500 | 0.799 | 1.597 | \$23.10 | 28.014 | \$0.82 |

Average Customized: 0.785 2.192 2.793 Grow-Finish Curve Adjustment

Week Post Weaning > 30:
Cull Percent of Base:
Cull Performance:
Mortality Percent of Base:
Mortality Performance:

Once all entries and adjustments are complete, click "Save"

The Performance Parameter successfully saved!

A prompt will appear to confirm the Performance Parameters have been saved successfully, click "OK"

Adjustments:

| Item | Start Week | End Week | ADG adj, % | ADFI adj, % |
|--------|------------|----------|------------|-------------|
| Item 1 | 21 | 30 | 10% | 0% |

Assumptions Setup

Step 1

Notice

The Performance Parameters has been successfully saved, Please go to the Assumptions page to fill in the assumption parameters!

Yes No

Cull Percent of Base: 90% 90%

- A prompt will appear to confirm the Performance Parameters have been saved successfully
- Now, the assumption parameters must be set.
- If this is the initial setup, click "Yes"
- If setup is already complete and you wish to bypass, click "No"

Step 2

User Inputs > Assumptions Home

Company: FVP XYZ dollar kg

Performance Parameters: Demo

Baseline Data

Carcass Base Price, \$/kg: 2.05

Period Marketings: 8000

Entry Pig Cost, \$/hd: 35.00

Attrition Economics

DOAs Live Price, \$/kg: 0.00

Non-Ambulatory Live Price, \$/kg: 1.03

Culls Live Price, \$/kg: 0.82

Required for attrition calculations

- Select appropriate Company and Performance Parameter
- Enter Carcass Base Price (appropriate units of measure) & Period Marketings (# of pigs)
- Enter Pig Cost and Attrition Economics section
- Once complete, click "Save"

Step 3

User Inputs > Assumptions Home

Company: FVP XYZ dollar kg

Performance Parameters: Demo

Baseline Data

Carcass Base Price, \$/kg: 2.05

Period Marketings: 8000

Entry Pig Cost, \$/hd: 35.00

Attrition Economics

DOAs Live Price, \$/kg: 0.00

Non-Ambulatory Live Price, \$/kg: 1.03

Culls Live Price, \$/kg: 0.82

The Assumptions successfully saved!



OK

Save


A prompt will appear to confirm the assumptions were successfully saved


Click "OK"

Begin Grid Setup & Data Entry



HOME | LOG OUT

FVP DATA ENTRY


FULL VALUE PIGS™

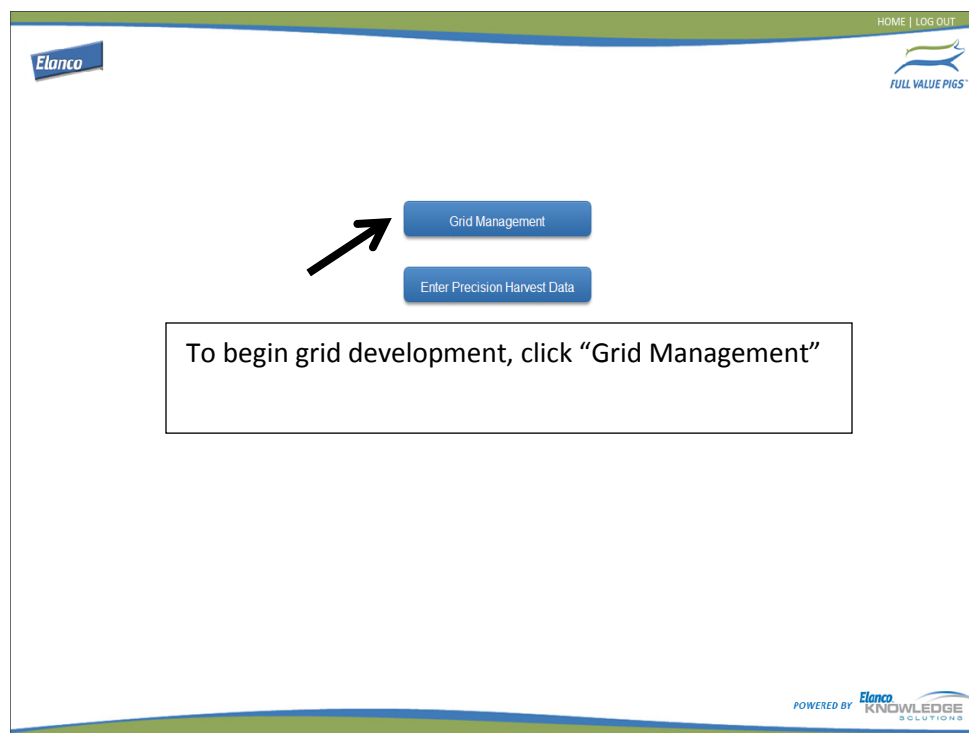


- Next, begin setup and data entry
- Click “FVP DATA ENTRY”

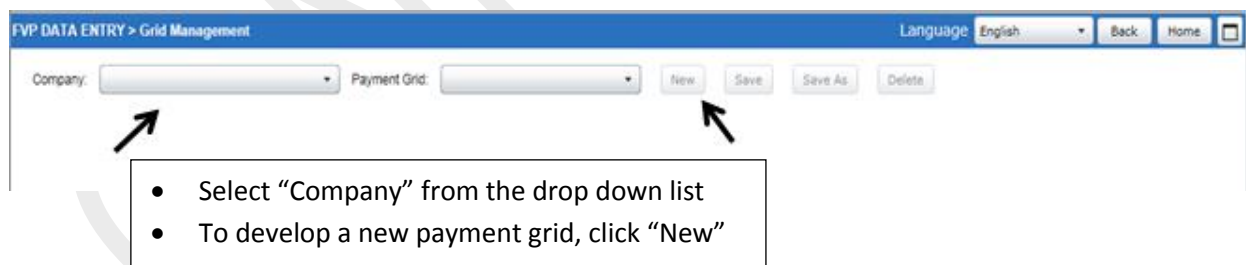
POWERED BY  

Payment Grid Setup

Step 1



Step 2



Step 3

FVP DATA ENTRY > Grid Management Language English Back Home

Company: FVP XYZ dollar kg Payment Grid: Test grid New Save Save As Delete

Weight Type: ☒ Live Weight ☐ Carcass Weight ☐ Percent of Base Price (%) ☒ Value per weight

Grid Type: ☐ Percent of Base Price (%) ☒ Value per weight

Payment Grid (\$/kg)

| Live Weight (kg) | < 70 | 70 - 75 | 75 - 80 | 80 - 85 | 85 - 90 | 90 - 95 | 95 - 100 | 100 - 105 | 105 - 110 | 110 - 115 | 115 - 120 | |
|------------------|-------|---------|---------|---------|---------|---------|----------|-----------|-----------|-----------|-----------|------|
| Quality | | | | | | | | | | | | |
| N/A | -6.50 | -4.50 | -4.50 | -4.00 | -3.50 | 1.50 | 1.50 | 1.50 | 1.50 | 1.50 | 1.50 | 10.0 |

Notice

Please Name the Payment Grid You Want to Create First!

Grid Name:

OK Cancel

- Enter "Grid Name"
- Click "OK"

Step 4

FVP DATA ENTRY > Grid Management Language English Back Home

Company: FVP XYZ dollar kg Payment Grid: demo New Save Save As Delete

Weight Type: ☒ Live Weight ☐ Carcass Weight ☒ Percent of Base Price (%) ☐ Value per weight

Grid Type: ☒ Percent of Base Price (%) ☐ Value per weight

- Select "Weight Type" – Live Weight or Carcass Weight
- Select "Grid Type" – Percent of Base Price (%) or Value per weight
- Begin building grid by defining weight ranges & adding quality ranges

Step 5

FVP DATA ENTRY > Grid Management Language English Back Home

Company: FVP XYZ dollar kg Payment Grid: demo New Save Save As Delete

Weight Type: ☒ Live Weight ☐ Carcass Weight ☒ Percent of Base Price (%) ☐ Value per weight

Grid Type: ☒ Percent of Base Price (%) ☐ Value per weight

Payment Grid

| Live Weight (kg) | 0 - 85 | 85 - 100 | 100 - 106 | 106 - 120 | 120 - 135 | 135 - 140 | 140 - 145 | 145 - 155 | 155 + | |
|------------------|--------|----------|-----------|-----------|-----------|-----------|-----------|-----------|--------|--|
| Quality | | | | | | | | | | |
| N/A | 0.00 % | 0.00 % | 0.00 % | 0.00 % | 0.00 % | 0.00 % | 0.00 % | 0.00 % | 0.00 % | |

Add Weight Range Add Quality Range

- Set initial weight range (example 0 kg – 85 kg)
- Click "Add Weight Range" to insert additional grid weight ranges

Step 6

FVP DATA ENTRY > Grid Management

Language

English

Back

Home

Company:

FVP XYZ dollar kg

Payment Grid:

demo

New

Save

Save As

Delete

Weight Type:

☒ Live Weight

☐ Carcass Weight

☒ Percent of Base Price (%)

☐ Value per weight

Grid Type:

Payment Grid

| Live Weight (kg) | | | | | | | | | | | | | | | | | |
|------------------|--------|----------|-----------|-----------|-----------|-----------|-----------|-----------|--------|--|--|--|--|--|--|--|--|
| Quality | 0 - 85 | 85 - 100 | 100 - 106 | 106 - 120 | 120 - 135 | 135 - 140 | 140 - 145 | 145 - 155 | 155 + | | | | | | | | |
| Delete 1 | 0.00 % | 0.00 % | 0.00 % | 0.00 % | 0.00 % | 0.00 % | 0.00 % | 0.00 % | 0.00 % | | | | | | | | |
| Delete 2 | 0.00 % | 0.00 % | 0.00 % | 0.00 % | 0.00 % | 0.00 % | 0.00 % | 0.00 % | 0.00 % | | | | | | | | |
| Delete 3 | 0.00 % | 0.00 % | 0.00 % | 0.00 % | 0.00 % | 0.00 % | 0.00 % | 0.00 % | 0.00 % | | | | | | | | |
| Delete N/A | 0.00 % | 0.00 % | 0.00 % | 0.00 % | 0.00 % | 0.00 % | 0.00 % | 0.00 % | 0.00 % | | | | | | | | |

Add Weight Range

Add Quality Range

- If the grid is a weight only grid, no quality grade is needed
 - Proceed to entering premium/discount values
- If the grid includes quality ranges, then enter the initial quality value and click “Add Quality Range”

Step 7

FVP DATA ENTRY > Grid Management

Language: English Back Home

Company: FVP XYZ dollar kg Payment Grid: demo New Save Save As Delete

Weight Type:

☒ Live Weight ☐ Carcass Weight ☐ Percent of Base Price (%) ☐ Value per weight

Payment Grid

| Live Weight (kg) | | | | | | | | | Delete | |
|------------------|--------|----------|-----------|-----------|-----------|-----------|-----------|-----------|--------|---|
| Quality | 0 - 85 | 85 - 100 | 100 - 106 | 106 - 120 | 120 - 135 | 135 - 140 | 140 - 145 | 145 - 155 | 155 + | |
| Delete 1 | 70 % | 80 % | 95 % | 108 % | 0.00 % | 0.00 % | 0.00 % | 0.00 % | 50 % | % |
| Delete 2 | 70 % | 80 % | 99 % | 110 % | 0.00 % | 0.00 % | 0.00 % | 0.00 % | 50 % | % |
| Delete 3 | 70 % | 80 % | 97 % | 108 % | 0.00 % | 0.00 % | 0.00 % | 0.00 % | 50 % | % |
| Delete 4 | 70 % | 80 % | 95 % | 102 % | 0.00 % | 0.00 % | 0.00 % | 0.00 % | 50 % | % |
| Delete 5 | 70 % | 80 % | 93 % | 95 % | 0.00 % | 0.00 % | 0.00 % | 0.00 % | 50 % | % |
| Delete 6 | 70 % | 80 % | 90 % | 90 % | 0.00 % | 0.00 % | 0.00 % | 0.00 % | 50 % | % |

Add Weight Range Add Quality Range

Begin entering premium/discount values for each grid cell

Step 8

FVP DATA ENTRY > Grid Management

Company: FVP XYZ dollar kg Payment Grid: demo New Save Save As Delete

Weight Type:
☒ Live Weight ☐ Carcass Weight
Grid Type:
☒ Percent of Base Price (%) ☐ Value per weight

Payment Grid

| Live Weight (kg) | | | | | | | | | | | | | | Delete | | | | |
|------------------|--|--------|---|----------|---|-----------|---|-----------|---|-----------|---|-----------|---|-----------|---|-----------|-------|----|
| Quality | | 0 - 85 | % | 85 - 100 | % | 100 - 106 | % | 106 - 120 | % | 120 - 135 | % | 135 - 140 | % | 140 - 145 | % | 145 - 155 | 155 + | |
| Delete 1 | | 70 | % | 80 | % | 95 | % | 108 | % | 108 | % | 108 | % | 104 | % | 95 | % | 72 |
| Delete 2 | | 70 | % | 80 | % | 99 | % | 110 | % | 112 | % | 112 | % | 112 | % | 100 | % | 72 |
| Delete 3 | | 70 | % | 80 | % | 97 | % | 108 | % | 110 | % | 110 | % | 110 | % | 100 | % | 72 |
| Delete 4 | | 70 | % | 80 | % | 95 | % | 102 | % | 108 | % | 110 | % | 105 | % | 95 | % | 72 |
| Delete 5 | | 70 | % | 80 | % | 93 | % | 95 | % | 95 | % | 95 | % | 95 | % | 93 | % | 72 |
| Delete 6 | | 70 | % | 80 | % | 90 | % | 90 | % | 90 | % | 90 | % | 90 | % | 90 | % | 72 |

Add Weight Range Add Quality Range

- Make sure negative signs (-) are used for discounts in value per weight grids
- Once premium/discount values are entered, click "Save"

Step 9

FVP DATA ENTRY > Grid Management

Language

English

Back

Home

Company: FVP XYZ dollar kg

Payment Grid: demo

New

Save

Save As

Delete

Weight Type:

☒ Live Weight
 ☐ Carcass Weight
 ☒ Percent of Base Price (%)
 ☐ Value per weight

Grid Type:

Payment Grid

| Live Weight (kg) | | | | | | | | | | | | | | | | | | |
|------------------|--------|----------|-----------|-----------|-----------|-----------|-----------|-----------|-------|--|--|--|--|--|--|--|--|--|
| Quality | 0 - 35 | 85 - 100 | 100 - 106 | 106 - 120 | 120 - 135 | 135 - 140 | 140 - 145 | 145 - 155 | 155 + | | | | | | | | | |
| Delete 1 | 70 % | 80 % | 95 % | 108 % | 108 % | 108 % | 104 % | 95 % | 72 % | | | | | | | | | |
| Delete 2 | 70 % | 80 % | 99 % | 110 % | 112 % | 112 % | 112 % | 100 % | 72 % | | | | | | | | | |
| Delete 3 | 70 % | 80 % | 97 % | 108 % | | | | 100 % | 72 % | | | | | | | | | |
| Delete 4 | 70 % | 80 % | 95 % | 102 % | | | | 95 % | 72 % | | | | | | | | | |
| Delete 5 | 70 % | 80 % | 93 % | 95 % | | | | 93 % | 72 % | | | | | | | | | |
| Delete 6 | 70 % | 80 % | 90 % | 90 % | | | | 90 % | 72 % | | | | | | | | | |

Add Weight Range

Add Quality Range

Saving

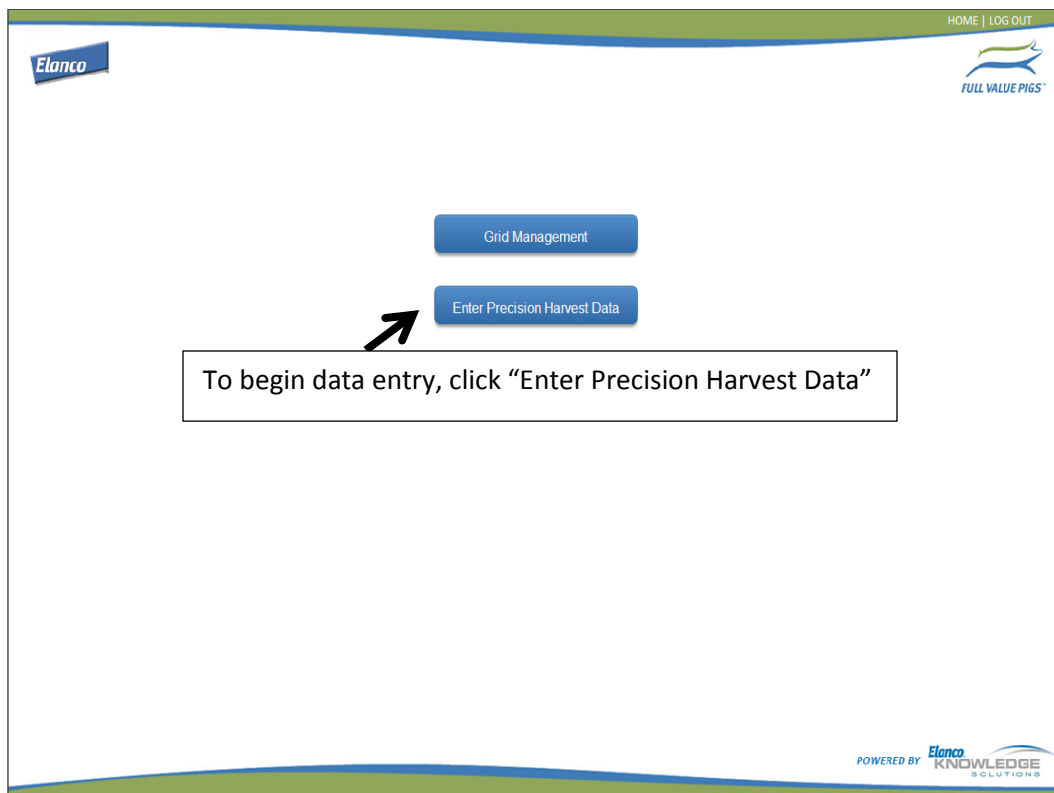
The Payment Grid successfully created!

OK

- A prompt will alert that the grid has been saved correctly
- Click “OK”
- Then click “Back” to continue with data entry
- Or click “Home” to begin tool access

Data Entry

Step 1



The screenshot shows the Elanco Knowledge Solutions dashboard. At the top, there is a navigation bar with the Elanco logo on the left and 'HOME | LOG OUT' on the right. Below the navigation bar, there are two main buttons: 'Grid Management' and 'Enter Precision Harvest Data'. An arrow points to the 'Enter Precision Harvest Data' button. A text box below the arrow contains the instruction: 'To begin data entry, click "Enter Precision Harvest Data"'. The bottom of the dashboard features the 'POWERED BY Elanco KNOWLEDGE SOLUTIONS' logo.

HOME | LOG OUT

Elanco

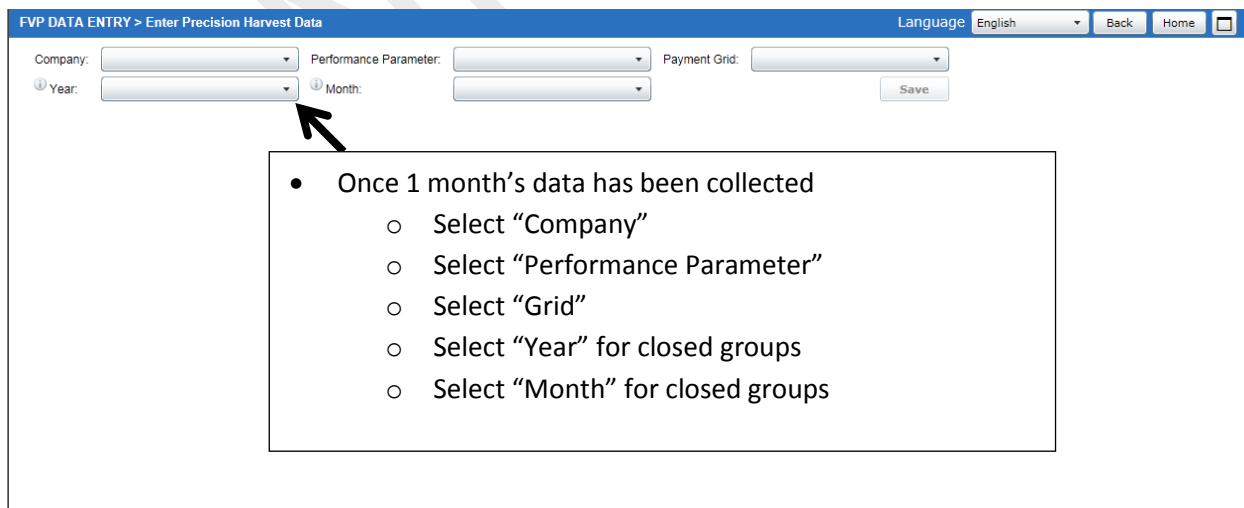
Grid Management

Enter Precision Harvest Data

To begin data entry, click "Enter Precision Harvest Data"

POWERED BY Elanco KNOWLEDGE SOLUTIONS

Step 2



The screenshot shows the 'FVP DATA ENTRY > Enter Precision Harvest Data' form. The form has a blue header bar with the title 'FVP DATA ENTRY > Enter Precision Harvest Data' and a 'Language' dropdown set to 'English'. Below the header, there are several dropdown menus for 'Company', 'Performance Parameter', 'Payment Grid', 'Year', and 'Month'. A 'Save' button is located to the right of the 'Month' dropdown. An arrow points to the 'Year' dropdown. A text box below the arrow contains a list of instructions for data entry.

FVP DATA ENTRY > Enter Precision Harvest Data

Language English Back Home

Company: Performance Parameter: Payment Grid: Year: Month: Save

- Once 1 month's data has been collected
 - Select "Company"
 - Select "Performance Parameter"
 - Select "Grid"
 - Select "Year" for closed groups
 - Select "Month" for closed groups

Step 3

FVP DATA ENTRY > Enter Precision Harvest Data

Language: English Back Home

Company: FVP XYZ dollar kg Performance Parameter: Demo Payment Grid: demo

Year: 2013 Month: 12 Save

Closeout Data Entry

Pigs Placed, # 8000 Finishing Mortality, # 253

Total Weight Placed, kg 43636 Culls, # 74

Feed Cost per kg of gain, \$/kg 0.85 Total Cull Weight, kg 5500

Last Finishing Diet Cost, \$/Metric Ton 308.00 Transportation Losses, # 46

Live Base Price, \$/kg 1.54

Number of Head per Weight Break

Yield, %: 75 %

| Live Weight (kg) | < 85 | 85 - 100 | 100 - 106 | 106 - 120 | 120 - 135 | 135 - 140 | 140 - 145 | 145 - 155 | 155 + |
|------------------|------|----------|-----------|-----------|-----------|-----------|-----------|-----------|-------|
| Quality 1 | 6 | 77 | 247 | 323 | 281 | 164 | 58 | 9 | 4 |
| Quality 2 | 8 | 158 | 529 | 980 | 1031 | 739 | 347 | 136 | 30 |
| Quality 3 | 2 | 27 | 182 | 370 | 481 | 431 | 286 | 116 | 44 |
| Quality 4 | 1 | 4 | 16 | 65 | 89 | 93 | 76 | 47 | 19 |
| Quality 5 | 0 | 1 | 0 | 11 | 6 | 13 | 11 | 4 | 4 |
| Quality 6 | 0 | 0 | 0 | 0 | 1 | 0 | 5 | 2 | 0 |

- Enter the required entries in “Closeout Data Entry”
- Enter values into grid categories in “Number of Head per Weight Break”

Step 4

FVP DATA ENTRY > Enter Precision Harvest Data

Language: English Back Home

Company: FVP XYZ dollar kg Performance Parameter: Demo Payment Grid: demo

Year: 2013 Month: 12 Save

Closeout Data Entry

Pigs Placed, # 8000 Finishing Mortality, # 253

Total Weight Placed, kg 43636 Culls, # 74

Feed Cost per kg of gain, \$/kg 0.85 Total Cull Weight, kg 5500

Last Finishing Diet Cost, \$/Metric Ton 308.00 Transportation Losses, # 46

Live Base Price, \$/kg 1.54

Number of Head per Weight Break

Yield, %: 75 %

| Live Weight (kg) | < 85 | 85 - 100 | 100 - 106 | 106 - 120 | 120 - 135 | 135 - 140 | 140 - 145 | 145 - 155 | 155 + |
|------------------|------|----------|-----------|-----------|-----------|-----------|-----------|-----------|-------|
| Quality 1 | 6 | 77 | 247 | 323 | 281 | 164 | 58 | 9 | 4 |
| Quality 2 | 8 | 158 | 529 | 980 | 1031 | 739 | 347 | 136 | 30 |
| Quality 3 | 2 | 27 | 182 | 370 | 481 | 431 | 286 | 116 | 44 |
| Quality 4 | 1 | 4 | 16 | 65 | 89 | 93 | 76 | 47 | 19 |
| Quality 5 | 0 | 1 | 0 | 11 | 6 | 13 | 11 | 4 | 4 |
| Quality 6 | 0 | 0 | 0 | 0 | 1 | 0 | 5 | 2 | 0 |

- Once all values are finalized and verified, click “Save”
- Data for a given month cannot be changed once saved

Step 5

FVP DATA ENTRY > Enter Precision Harvest Data Language: English Back Home

Company: FVP XYZ dollar kg Performance Parameter: Demo Payment Grid: demo
 Year: 2013 Month: 12 Save

Closeout Data Entry

Pigs Placed, # 8000 Finishing Mortality, # 253
 Total Weight Placed, kg 43636 Culls, # 74
 Feed Cost per kg of gain, \$/kg 0.85 Total Cull Weight, kg 5500
 Last Finishing Diet Cost, \$/Metric Ton 308.00 Transportation Losses, # 46
 Live Base Price, \$/kg 1.54

Number of Head per Weight Break

Yield, %: 75 %

| Live Weight (kg) | < 85 | 85 - 100 | 100 - 106 | 106 - 120 | 120 - 135 | 135 - 140 | 140 - 145 | 145 - 155 | 155 + |
|------------------|------|----------|-----------|-----------|-----------|-----------|-----------|-----------|-------|
| Quality 1 | 6 | 77 | 247 | 323 | 281 | 164 | 58 | 9 | 4 |
| Quality 2 | 8 | 158 | 529 | 980 | 1031 | 739 | 347 | 136 | 30 |
| Quality 3 | 2 | 27 | 182 | 370 | 481 | 431 | 286 | 116 | 44 |
| Quality 4 | 1 | 4 | 16 | 65 | 89 | 93 | 76 | 47 | 19 |
| Quality 5 | 0 | 1 | 0 | 11 | 6 | 13 | 11 | 4 | 4 |
| Quality 6 | 0 | 0 | 0 | 0 | 1 | 0 | 5 | 2 | 0 |

The Data Entry successfully saved!
OK

- Data Entry Success prompt will populate, click “OK”
- Page will automatically update to a blank data entry option (see next slide)
- Once data is saved, it will be stored and available for future access

Step 6

FVP DATA ENTRY > Enter Precision Harvest Data Language: English Back Home

Company: FVP XYZ dollar kg Performance Parameter: Demo Payment Grid: demo
 Year: 2013 Month: 11 Save

Closeout Data Entry

Pigs Placed, # Total Weight Placed, kg Feed Cost per kg of gain, \$/kg Last Finishing Diet Cost, \$/Metric Ton Live Base Price, \$/kg
 Finishing Mortality, # Culls, # Total Cull Weight, kg Transportation Losses, #

Number of Head per Weight Break

Yield, %: 75 %

| Live Weight (kg) | < 85 | 85 - 100 | 100 - 106 | 106 - 120 | 120 - 135 | 135 - 140 | 140 - 145 | 145 - 155 | 155 + |
|------------------|------|----------|-----------|-----------|-----------|-----------|-----------|-----------|-------|
| Quality 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Quality 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Quality 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Quality 4 | | | | | | | | | |
| Quality 5 | | | | | | | | | |
| Quality 6 | | | | | | | | | |

Back Home

- A new data entry sheet will appear, select year/month to continue with data entry
- Click “Back” to continue to FVP Data Entry page
- Click “Home” to continue to tool access

Select Data to Pull

After month's data has been saved, go to home page, click "Home"

Full Value Pig Profit Finder Y

Date Range: -

Company:

Payment Grid:

Performance Parameter:

- Select date range, company, payment grid, and performance parameter
- Click "Get Data"

Pulling Data from Elanco Database

Full Value Pig Profit Finder Y

Date Range: 12/1/2013 - 12/31/2013

Company: FVP XYZ dollar kg


Payment Grid: demo

Performance Parameter: demo

Getting Data

Last loading data at : 2/7/2014 11:23:58 AM

Data Pulled Successfully from Elanco



User Inputs

Growth Parameters

Profit Finder Y > Home

Language: English Home

Full Value Pig Profit Finder Y

Date Range: 12/1/2013 - 12/31/2013

Company: FVP XYZ dollar kg

Payment Grid: demo

Performance Parameter: Demo

[Get Data](#)

Last loading data at : 2/7/2014 11:24:32 AM

Red oval shows date of last data load and user can now click options here on left.

Home

Payment Grid

Data Summary

Margin Over Feed by Cell

Marketed Animals in Matrix


Quantify FVP & Non FVP

Lost Opportunity Cost

FVP Summary

Export PowerPoint

Payment Grid



User Inputs

Growth Parameters

Assumptions

Profit Finder Y > Payment Grid

Language: English Export Home

Company: FVP XYZ dollar kg

Payment Grid: demo

Weight Type: LiveWeight

Grid Type: Percent of Base Price (%)

Payment Grid

| Live Weight (kg) | < 85 | 85 - 100 | 100 - 106 | 106 - 120 | 120 - 135 | 135 - 140 | 140 - 145 | 145 - 155 | 155 + |
|------------------|---------|----------|-----------|-----------|-----------|-----------|-----------|-----------|---------|
| Quality | | | | | | | | | |
| 1 | 70.00 % | 80.00 % | 95.00 % | 108.00 % | 108.00 % | 108.00 % | 104.00 % | 95.00 % | 72.00 % |
| 2 | 70.00 % | 80.00 % | 99.00 % | 110.00 % | 112.00 % | 112.00 % | 112.00 % | 100.00 % | 72.00 % |
| 3 | 70.00 % | 80.00 % | 97.00 % | 108.00 % | 110.00 % | 110.00 % | 110.00 % | 100.00 % | 72.00 % |
| 4 | 70.00 % | 80.00 % | 95.00 % | 102.00 % | 108.00 % | 110.00 % | 105.00 % | 95.00 % | 72.00 % |
| 5 | 70.00 % | 80.00 % | 93.00 % | 95.00 % | 95.00 % | 95.00 % | 95.00 % | 93.00 % | 72.00 % |
| 6 | 70.00 % | 80.00 % | 90.00 % | 90.00 % | 90.00 % | 90.00 % | 90.00 % | 90.00 % | 72.00 % |

- Once data is pulled, click on "Payment Grid"
- Please confirm all grid metrics meet expectations

Profit Finder Y

Home

Payment Grid

Data Summary

Margin Over Feed by Cell

Marketed Animals in Matrix

Quantify FVP & Non FVP

Lost Opportunity Cost

FVP Summary

Export PowerPoint

Data Summary

Profit Finder Y > Data Summary Language: English Export Home

Closeout Summary

Overall:

| | |
|---|----------|
| Closeouts, # | 1 |
| Pigs Placed, # | 8000 |
| Finisher Mortality, # | 253 |
| Culls, # | 74 |
| Transportation Losses, # | 46 |
| Pigs Marketed, # | 7534 |
| Unaccounted for Pigs, # | 93 |
| Avg Start Weight, kg | 5.45 |
| Avg End Weight, kg | 124.39 |
| Feed Cost per kg of gain, \$/kg | \$0.85 |
| Last Finishing Diet Cost, \$/Metric Ton | \$308.00 |
| Total Feed Cost, \$/pig | \$101.10 |
| Live Base Price, \$/kg | \$1.54 |
| Total Revenue, \$/pig | \$204.24 |
| Margin Over Feed Cost, \$/pig | \$103.15 |

- Once data is pulled, click on “Data Summary”
- Provides closeout summary metrics and calculated values

Price Paid by Cell

Profit Finder Y > Margin Over Feed by Cell 100% Language: English Export Home

Price Paid by Cell | Feed Cost by Cell | Margin Over Feed by Cell

| | |
|----------------------------|----------|
| Maximum Price Paid, \$/pig | \$245.70 |
| 90% Max Price Paid, \$/pig | \$221.13 |

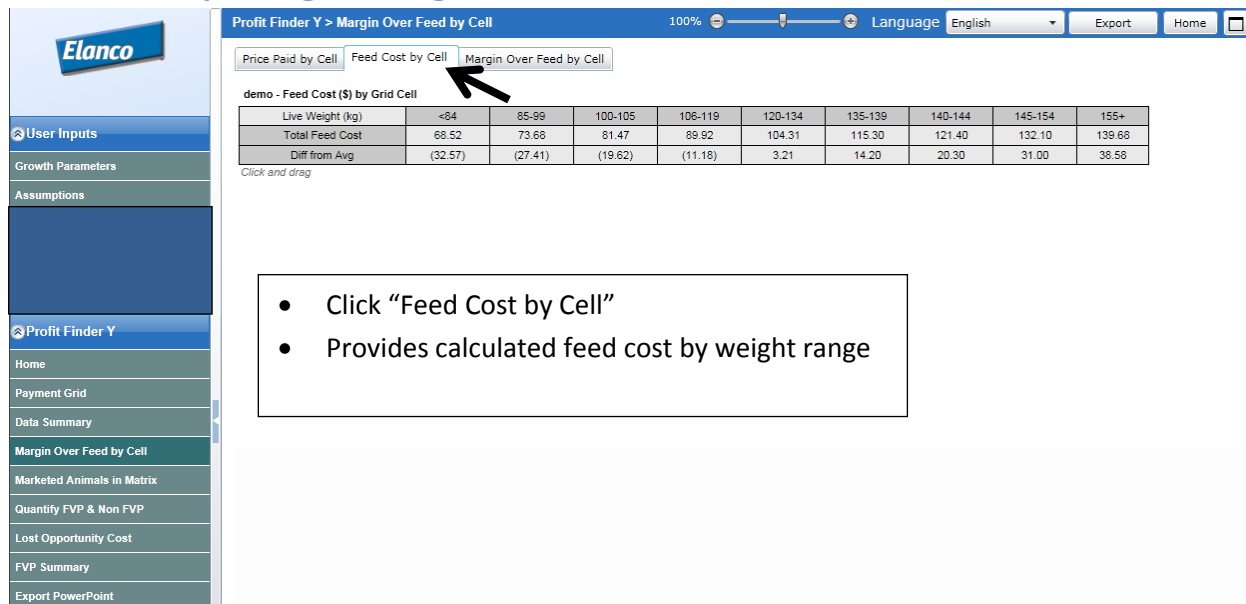
demo - Average Total Price Paid (\$/pig) per Grid Cell

| Live Weight (kg) | <84 | 85-99 | 100-105 | 106-119 | 120-134 | 135-139 | 140-144 | 145-154 | 155+ |
|------------------|-------|--------|---------|---------|---------|---------|---------|---------|--------|
| 1 | 91.52 | 113.90 | 150.62 | 187.86 | 211.97 | 228.61 | 228.15 | 219.38 | 171.86 |
| 2 | 91.52 | 113.90 | 156.96 | 191.34 | 219.83 | 237.07 | 245.70 | 230.92 | 171.86 |
| 3 | 91.52 | 113.90 | 153.79 | 187.86 | 215.90 | 232.84 | 241.31 | 230.92 | 171.86 |
| 4 | 91.52 | 113.90 | 150.62 | 177.42 | 211.97 | 232.84 | 230.34 | 219.38 | 171.86 |
| 5 | 91.52 | 113.90 | 147.44 | 165.25 | 186.46 | 201.09 | 208.40 | 214.76 | 171.86 |
| 6 | 91.52 | 113.90 | 142.69 | 156.55 | 176.65 | 190.51 | 197.44 | 207.83 | 171.86 |

Click and drag

- Click “Margin Over Feed by Cell”
- Click “Price Paid by Cell” to display gross revenue by grid cell

Feed Cost by Weight Range



Profit Finder Y > Margin Over Feed by Cell

100% Language English Export Home

Price Paid by Cell Feed Cost by Cell Margin Over Feed by Cell

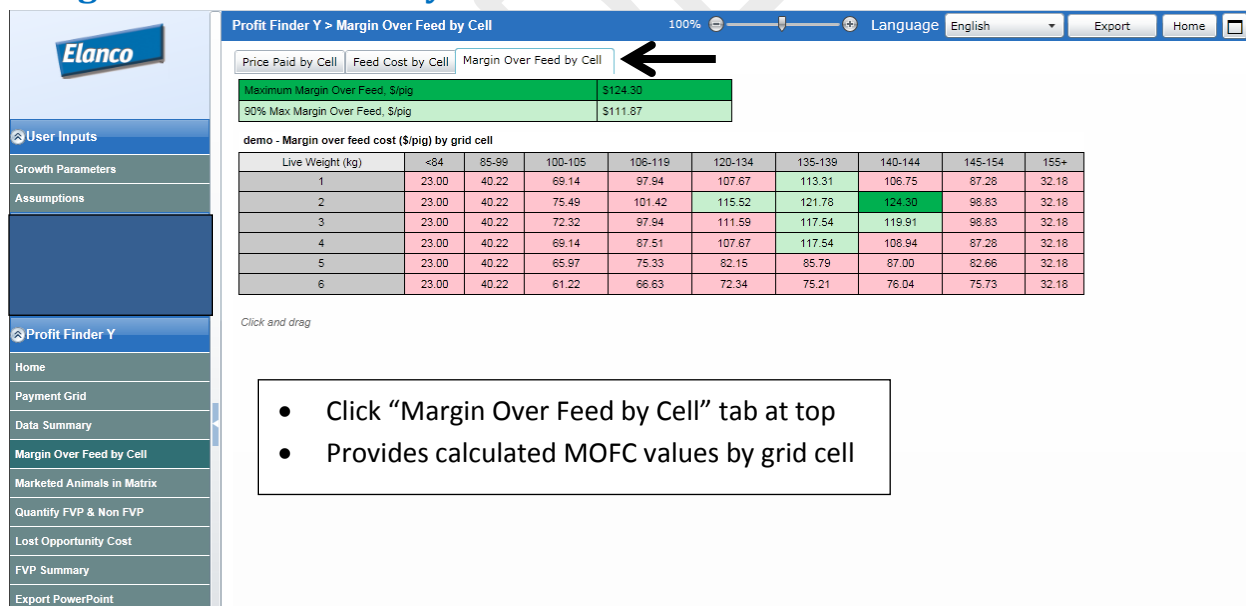
demo - Feed Cost (\$) by Grid Cell

| Live Weight (kg) | <84 | 85-99 | 100-105 | 106-119 | 120-134 | 135-139 | 140-144 | 145-154 | 155+ |
|------------------|---------|---------|---------|---------|---------|---------|---------|---------|--------|
| Total Feed Cost | 68.52 | 73.68 | 81.47 | 89.92 | 104.31 | 115.30 | 121.40 | 132.10 | 139.68 |
| Diff from Avg | (32.57) | (27.41) | (19.62) | (11.18) | 3.21 | 14.20 | 20.30 | 31.00 | 38.58 |

Click and drag

- Click "Feed Cost by Cell"
- Provides calculated feed cost by weight range

Margin Over Feed Cost by Cell



Profit Finder Y > Margin Over Feed by Cell

100% Language English Export Home

Price Paid by Cell Feed Cost by Cell Margin Over Feed by Cell

Maximum Margin Over Feed, \$/pig \$124.30

90% Max Margin Over Feed, \$/pig \$111.67

demo - Margin over feed cost (\$/pig) by grid cell

| Live Weight (kg) | <84 | 85-99 | 100-105 | 106-119 | 120-134 | 135-139 | 140-144 | 145-154 | 155+ |
|------------------|-------|-------|---------|---------|---------|---------|---------|---------|-------|
| 1 | 23.00 | 40.22 | 69.14 | 97.94 | 107.67 | 113.31 | 106.75 | 87.28 | 32.18 |
| 2 | 23.00 | 40.22 | 75.49 | 101.42 | 115.52 | 121.78 | 124.30 | 98.83 | 32.18 |
| 3 | 23.00 | 40.22 | 72.32 | 97.94 | 111.59 | 117.54 | 119.91 | 98.83 | 32.18 |
| 4 | 23.00 | 40.22 | 69.14 | 87.51 | 107.67 | 117.54 | 108.94 | 87.28 | 32.18 |
| 5 | 23.00 | 40.22 | 65.97 | 75.33 | 82.15 | 85.79 | 87.00 | 82.66 | 32.18 |
| 6 | 23.00 | 40.22 | 61.22 | 66.63 | 72.34 | 75.21 | 76.04 | 75.73 | 32.18 |

Click and drag

- Click "Margin Over Feed by Cell" tab at top
- Provides calculated MOFC values by grid cell

Marketed Animal in Matrix

Profit Finder Y > Marketed Animals in Matrix 100% Language English Data Filter Export Home

Marketed in Matrix Pigs Sold by Live Weight

| Live Weight (kg) | <84 | 85-99 | 100-105 | 106-119 | 120-134 | 135-139 | 140-144 | 145-154 | 155+ | Total Count |
|------------------|-----|-------|---------|---------|---------|---------|---------|---------|------|-------------|
| 1 | 6 | 77 | 247 | 323 | 281 | 164 | 58 | 9 | 4 | 1169 |
| 2 | 8 | 158 | 529 | 980 | 1031 | 739 | 347 | 136 | 30 | 3958 |
| 3 | 2 | 27 | 182 | 370 | 481 | 431 | 286 | 116 | 44 | 1939 |
| 4 | 1 | 4 | 16 | 65 | 89 | 93 | 76 | 47 | 19 | 410 |
| 5 | | 1 | | 11 | 6 | 13 | 11 | 4 | 4 | 50 |
| 6 | | | | | 1 | | 5 | 2 | | 8 |
| Total Count | 17 | 267 | 974 | 1749 | 1889 | 1440 | 783 | 314 | 101 | 7534 |

Click and drag

- Click "Marketed Animals in Matrix"
- Click "Marketed in Matrix" tab at top
- Populates number of live animals or carcasses by grid cell
- Filtering capabilities exist through "Data Filter" tab
 - Example: If three months of data are pulled, filter can separate by month

Filtering Capabilities

Profit Finder Y > Marketed Animals in Matrix 100% Language English Data Filter Export Home

Marketed in Matrix Pigs Sold by Live Weight

| Live Weight (kg) | <84 | 85-99 | 100-105 | 106-119 | 120-134 | 135-139 | 140-144 | 145-154 | 155+ | Total Count |
|------------------|-----|-------|---------|---------|---------|---------|---------|---------|------|-------------|
| 1 | 6 | 77 | 247 | 323 | 281 | 164 | 58 | 9 | 4 | 1169 |
| 2 | 8 | 158 | 529 | 980 | 1031 | 739 | 347 | 136 | 30 | 3958 |
| 3 | 2 | 27 | 182 | 370 | 481 | 431 | 286 | 116 | 44 | 1939 |
| 4 | 1 | 4 | 16 | 65 | 89 | 93 | 76 | 47 | 19 | 410 |
| 5 | | 1 | | 11 | 6 | 13 | 11 | 4 | 4 | 50 |
| 6 | | | | | 1 | | 5 | 2 | | 8 |
| Total Count | 17 | 267 | 974 | 1749 | 1889 | 1440 | 783 | 314 | 101 | 7534 |

Click and drag

Select Filter

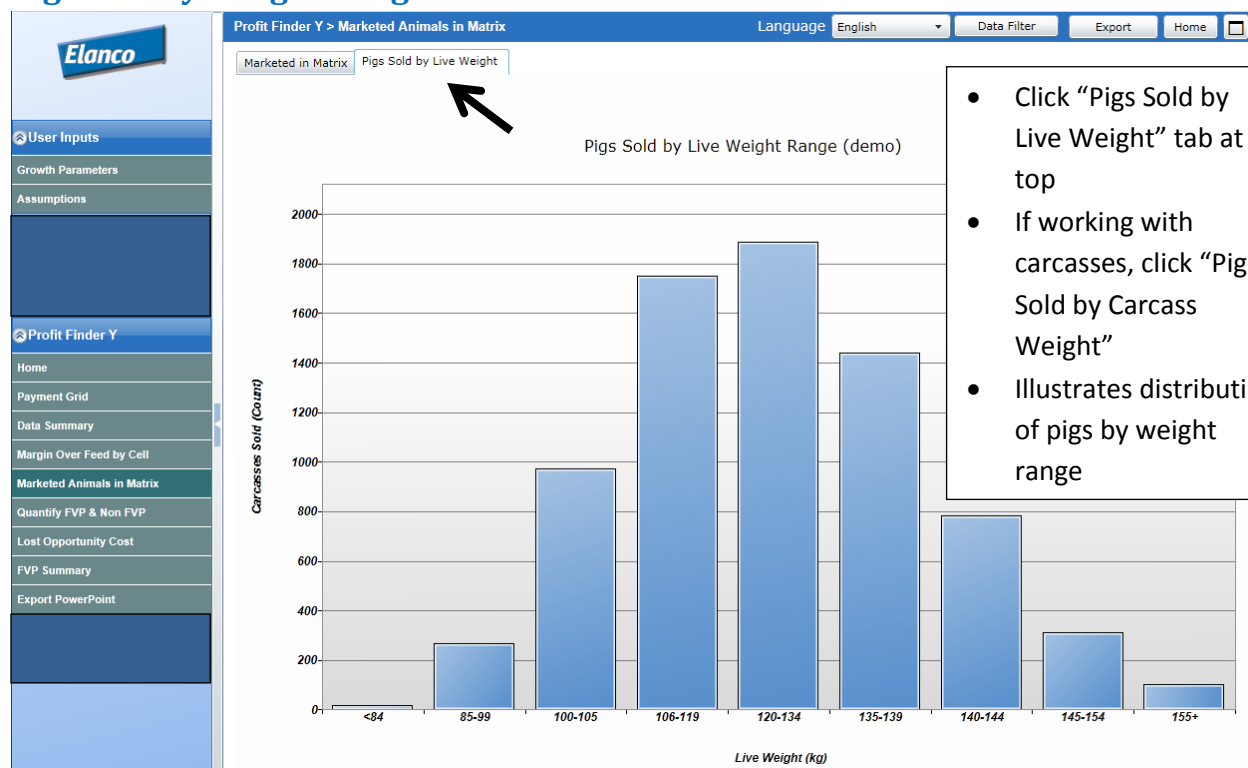
Year Month

☐ All ☐ 12

OK Cancel

- After clicking "Data Filter", the selection filter will be shown
- Ability to filter by year and month within tool
- Set desire filters and click "OK"

Pigs Sold by Weight Range



Marketed Animals in Packer Matrix

Profit Finder Y > Quantify FVP & Non FVP 95%

Language English Data Filter Export Home


| Description | Pigs, # | Pigs, % |
|---------------------|---------|---------|
| Pigs Marketed | 7634 | --- |
| Full Value Pigs | 3091 | 41.0% |
| Non Full Value Pigs | 4443 | 59.0% |

| Live Weight (kg) | <84 | 85-99 | 100-105 | 106-119 | 120-134 | 135-139 | 140-144 | 145-154 | 155+ | Total FVP | Total Non FVP |
|------------------|-----|-------|---------|---------|---------|---------|---------|---------|------|-----------|---------------|
| 1 | 0 | 77 | 247 | 323 | 281 | 164 | 58 | 9 | 4 | 104 | 1005 |
| 2 | 0 | 158 | 529 | 980 | 1031 | 739 | 347 | 136 | 30 | 2117 | 1841 |
| 3 | 2 | 27 | 182 | 370 | 481 | 431 | 288 | 116 | 44 | 717 | 1222 |
| 4 | 1 | 4 | 16 | 65 | 89 | 93 | 76 | 47 | 19 | 93 | 317 |
| 5 | | 1 | | 11 | 6 | 13 | 11 | 4 | 4 | 0 | 50 |
| 6 | | | | | 1 | | | 2 | | 0 | 8 |
| Total FVP | 0 | 0 | 0 | 0 | 1031 | 1427 | 633 | 0 | 0 | 3091 | 4443 |
| Total Non FVP | 17 | 267 | 974 | 1740 | 858 | 13 | 150 | 314 | 101 | | |

Click and drag

- Click "Quantify FVP & Non FVP"
- Illustrates number of live pigs or carcasses that are considered Full Value Pigs

Lost Opportunity Cost



Profit Finder Y > Lost Opportunity Cost
100%
Language English
Data Filter
Export
Home

| Pigs Marketed, # | Opportunity Cost, \$ | Opportunity Cost, \$/pig |
|------------------|----------------------|--------------------------|
| 7534 | (\$169046.24) | (\$22.44) |

Lost Opportunity Cost (\$) by Grid Cell


| Live Weight (kg) | <84 | 85-99 | 100-105 | 106-119 | 120-134 | 135-139 | 140-144 | 145-154 | 155+ | Total Cost |
|-------------------|--------|---------|---------|---------|---------|---------|---------|---------|---------|------------|
| 1 | (608) | (6474) | (13623) | (8513) | (4673) | (1802) | (1016) | (333) | (368) | (37412) |
| 2 | (810) | (13285) | (25821) | (22418) | (9050) | (1864) | (3464) | (2763) | (79476) | |
| 3 | (203) | (2270) | (9461) | (9751) | (6110) | (2912) | (1255) | (2955) | (4053) | (38969) |
| 4 | (101) | (336) | (882) | (2391) | (1480) | (628) | (1167) | (1740) | (1750) | (10477) |
| 5 | | (84) | | (539) | (253) | (501) | (410) | (167) | (368) | (2321) |
| 6 | | | | | (52) | | (241) | (97) | | (390) |
| Total Cost | (1722) | (22450) | (49787) | (43612) | (21618) | (7707) | (4091) | (8755) | (9303) | (169046) |

Lost Opportunity Cost = Opportunity Cost per Pig x Number of Pigs in That Grid Cell
Click and drag

- Click "Lost Opportunity Cost"
- Provides weighted opportunity by grid cell vs. Max MOFC pig

Profit Finder Y
Home
Payment Grid
Data Summary
Margin Over Feed by Cell
Marketed Animals in Matrix
Quantify FVP & Non FVP
Lost Opportunity Cost
FVP Summary
Export PowerPoint

FVP Summary



Profit Finder Y > FVP Summary
Language English
Data Filter
Export
Home

Summary of Attrition and Lost Opportunity Costs:

| | Number of Pigs | Percent of Pigs Placed | Opportunity Cost, \$ | Opportunity Cost, \$/pig |
|------------------------|----------------|------------------------|----------------------|--------------------------|
| Pigs Placed: | 8000 | | | |
| Unaccounted for Pigs: | 93 | 1.16% | | |
| Finisher Mortality: | 253 | 3.16% | | |
| Culls: | 74 | 0.93% | | |
| Transportation Losses: | 46 | 0.58% | | |
| Pigs Marketed: | 7534 | 94.16% | (\$169046.24) | (\$22.44) |
| <84 | 17 | 0.21% | (\$1722.11) | (\$101.30) |
| 85-99 | 267 | 3.34% | (\$22449.59) | (\$84.08) |
| 100-105 | 974 | 12.18% | (\$49787.17) | (\$51.12) |
| 106-119 | 1749 | 21.86% | (\$43612.07) | (\$24.94) |
| 120-134 | 1869 | 23.61% | (\$21618.33) | (\$11.44) |
| 135-139 | 1440 | 18.00% | (\$7706.90) | (\$5.35) |
| 140-144 | 783 | 9.79% | (\$4091.31) | (\$5.23) |
| 145-154 | 314 | 3.93% | (\$8755.33) | (\$27.88) |
| 155+ | 101 | 1.26% | (\$9303.44) | (\$92.11) |

Full Value Pig Summary:

| | Number of Pigs | Percent of Pigs Marketed | Percent of Pigs Placed |
|----------------------|----------------|--------------------------|------------------------|
| Full Value Pigs: | 3091 | 41.03% | 38.64% |
| Non Full Value Pigs: | 4443 | 58.97% | 55.54% |

Summary Statistics for Pigs Marketed to Primary Payment Grid:

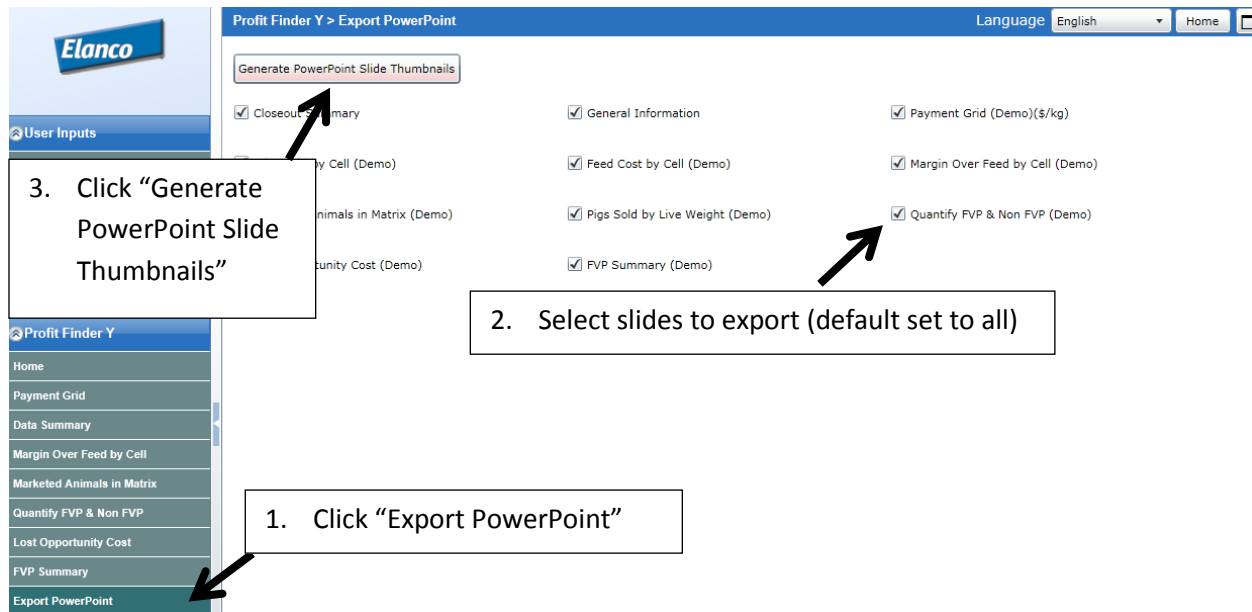
| | Number of Pigs | AVG Live Weight, kg | STD DEV of Live Weight, kg |
|----------------|----------------|---------------------|----------------------------|
| Pigs Marketed: | 7534 | 124.39 | 15.91 |

- Click "FVP Summary"
- Provides summary of FVP metrics
 - Attrition loss summary
 - Live/Carcass breakdown by weight range with opportunity associated
 - FVP % based on pigs placed and pigs marketed
 - Average live/carcass weight and standard deviation of live/carcass weight

Profit Finder Y
Home
Payment Grid
Data Summary
Margin Over Feed by Cell
Marketed Animals in Matrix
Quantify FVP & Non FVP
Lost Opportunity Cost
FVP Summary
Export PowerPoint

Export to Power Point

Step 1



Elanco

Profit Finder Y > Export PowerPoint

Language English Home

Generate PowerPoint Slide Thumbnails

☒ Closeout Summary

☒ General Information

☒ Payment Grid (Demo)(\$/kg)

☒ Price Paid by Cell (Demo)

☒ Feed Cost by Cell (Demo)

☒ Margin Over Feed by Cell (Demo)

☒ Marketed Animals in Matrix (Demo)

☒ Pigs Sold by Live Weight (Demo)

☒ Quantify FVP & Non FVP (Demo)

☒ Lost Opportunity Cost (Demo)

☒ FVP Summary (Demo)

User Inputs

Profit Finder Y

Home

Payment Grid

Data Summary

Margin Over Feed by Cell

Marketed Animals in Matrix

Quantify FVP & Non FVP

Lost Opportunity Cost

FVP Summary

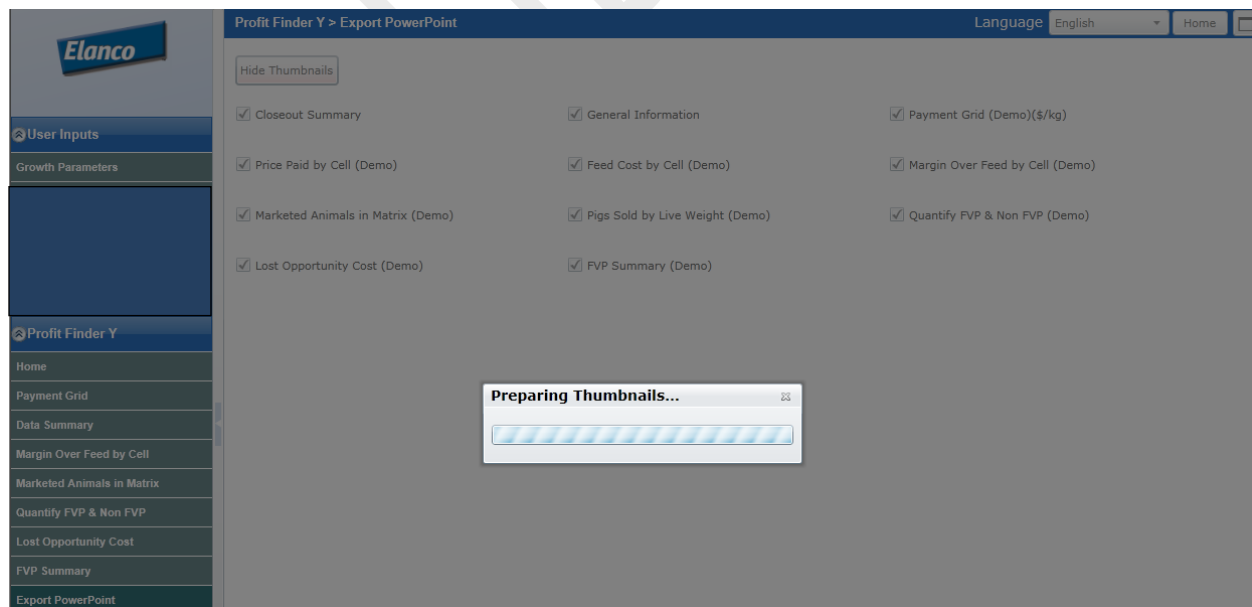
Export PowerPoint

3. Click "Generate PowerPoint Slide Thumbnails"

2. Select slides to export (default set to all)

1. Click "Export PowerPoint"

Step 2



Elanco

Profit Finder Y > Export PowerPoint

Language English Home

Hide Thumbnails

☒ Closeout Summary

☒ General Information

☒ Payment Grid (Demo)(\$/kg)

☒ Price Paid by Cell (Demo)

☒ Feed Cost by Cell (Demo)

☒ Margin Over Feed by Cell (Demo)

☒ Marketed Animals in Matrix (Demo)

☒ Pigs Sold by Live Weight (Demo)

☒ Quantify FVP & Non FVP (Demo)

☒ Lost Opportunity Cost (Demo)

☒ FVP Summary (Demo)

User Inputs

Profit Finder Y

Home

Payment Grid

Data Summary

Margin Over Feed by Cell

Marketed Animals in Matrix

Quantify FVP & Non FVP

Lost Opportunity Cost

FVP Summary

Export PowerPoint

Preparing Thumbnails...

Step 3

Elanco

Profit Finder Y > Export PowerPoint

Language English Home

Hide Thumbnails

Export PPT

Click "Export PPT"

will be exported into PPT file.

Check all thumbs to export to PowerPoint (default set to all)

Closeout Summary

Overall:

Closeouts: # 1

Pigs Placed: # 8000

Pigs Marketed: # 80

Closeouts: 30

7490

0

5.45

53.72

0.90

660.00

\$79.49

2.00

167.30

\$98.66

Payment Grid:

Demo

Date Range: 6/1/2013 - 6/30/2013

Performance Parameter: Demo

Overall ADG: 0.785kg

Overall ADFI: 2.190kg

Payment Grid (Demo) (\$/kg)

| Live Weight (kg) | +52 | 55-75 | 75-95 | 95-115 | 115+ |
|------------------|--------|-------|-------|--------|--------|
| 52 | (5.00) | 0.00 | 0.00 | (2.75) | (4.50) |
| 55 | (7.00) | 1.50 | 2.00 | 1.75 | (1.00) |
| 95 | (7.00) | 1.50 | 2.00 | 1.75 | (6.50) |

Closeout Summary

Closeout Price Feed: \$0.00

\$75 Live Price Feed: \$0.00

\$100.25

General Information

Demo - Feed Cost (\$) by Grid Cell

| Live Weight (kg) | +52 | 55-75 | 75-95 | 95-115 | 115+ |
|------------------|------|-------|-------|--------|------|
| 52 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 55 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 95 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |

Payment Grid (Demo) (\$/kg)

Closeout Price Feed: \$0.00

\$75 Live Price Feed: \$0.00

\$100.25

Step 4

Elanco

Profit Finder Y > Export PowerPoint

Language English Home

Hide Thumbnails

Export PPT

Note: Only the checked thumbs will be exported into PPT file.

Closeout Summary

Overall:

Closeouts: # 1

Pigs Placed: # 8000

Pigs Marketed: # 80

Closeouts: 30

7490

0

5.45

53.72

0.90

660.00

\$79.49

2.00

167.30

\$98.66

Payment Grid:

Demo

Date Range: 6/1/2013 - 6/30/2013

Performance Parameter: Demo

Overall ADG: 0.785kg

Overall ADFI: 2.190kg

Payment Grid (Demo) (\$/kg)

| Live Weight (kg) | +52 | 55-75 | 75-95 | 95-115 | 115+ |
|------------------|--------|-------|-------|--------|--------|
| 52 | (5.00) | 0.00 | 0.00 | (2.75) | (4.50) |
| 55 | (7.00) | 1.50 | 2.00 | 1.75 | (1.00) |
| 95 | (7.00) | 1.50 | 2.00 | 1.75 | (6.50) |

Closeout Summary

Closeout Price Feed: \$0.00

\$75 Live Price Feed: \$0.00

\$100.25

General Information

Demo - Feed Cost (\$) by Grid Cell

| Live Weight (kg) | +52 | 55-75 | 75-95 | 95-115 | 115+ |
|------------------|------|-------|-------|--------|------|
| 52 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 55 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 95 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |

Payment Grid (Demo) (\$/kg)

Closeout Price Feed: \$0.00

\$75 Live Price Feed: \$0.00

\$100.25

Save As

Save in: Demo

File name: Profit Finder Y Demo June 2013

Save as type: PowerPoint 2007 (*.pptx)

Save

Cancel

Establish a file name appropriate for data output

Click "Save"

Step 5

Elanco

Profit Finder Y > Export PowerPoint

Language English Home

Hide Thumbnails Export PPT

Note: Only the checked thumbs will be exported into PPT file.

Closeout Summary

| | |
|---------------------------------|---------|
| Overall: | |
| Cows/acre # | 1 |
| Pigs/Head # | 6000 |
| Porker/Mortality # | 400 |
| Culls # | 80 |
| Transportation Losses # | 20 |
| Pigs Marketed # | 7480 |
| Unaccounted for Pigs # | 0 |
| Avg Start Weight, kg | 5.45 |
| Avg End Weight, kg | 33.75 |
| Feed Cost per kg of gain, \$/kg | 0.83 |
| Least Feeding Cost, \$/kg | 669.00 |
| Total Feed Cost, \$/kg | \$79.49 |
| Live Body Price, \$/kg | 2.00 |
| Total Revenue, \$/kg | 167.50 |
| Margin Over Feed Cost, \$/kg | \$88.01 |

Payment Grid: Demo

Date Range: 6/1/2013 - 6/30/2013

Performance Parameter: Demo

Overall ADG: 0.785kg

Overall ADFI: 2.190kg

Payment Grid Demo (\$/kg)

| Live Weight (\$/kg) | 450 | 55.75 | 75.50 | 95.18 | 115 |
|---------------------|--------|-------|-------|--------|--------|
| 450 | (0.00) | 0.00 | 0.00 | (2.79) | (4.90) |
| 55 | (7.00) | 1.50 | 0.00 | 1.70 | (1.00) |
| 65 | (7.00) | 1.50 | 0.00 | 1.70 | (1.00) |

Exporting PowerPoint File...

Closeout Summary ☒ Payment Grid (Demo)(\$/kg) ☒

Demo - Feed Cost (\$/kg)

| | |
|---------------------------|----------|
| Minimum Feed Cost, \$/kg | \$51.75 |
| \$79.49 Price Paid, \$/kg | \$109.21 |

- Once file is exported, go to folder where file is saved
- Open PowerPoint file to review presentation