



REF: JBCPL /HR/ UNIQUE YUVA/ OFFER /224

07/04/2022

Mr. Ashutosh Mahapatra

AT/PO berhampur
ganjam brahma nagar,
2nd lane, house no. 44
berhampur,
Odisha - 483220
Mobile - 8217081961

OFFER LETTER

Dear Mr. Mahapatra,

With reference to your Application and subsequent interview with us, we have pleasure in offering you the position of "**Professional Marketing Executive**" in our Unique YUVA division of our company. You will be initially based at **Berhampur**.

The offer is on the terms and service conditions explained to you during the course of the interview.

You should produce your PAN number details or proof of having applied for PAN Number at the time of joining the organization. You should produce the PAN Number details within 30 days of your joining the organization.

You are required to bring along with you the following documents on the date of joining for submission:

- Educational Qualification Certificates
- Appointment Letter, Experience Certificates & Relieving letter (All previous employers)
- Last 3 months' Salary slips.
- Proof of Residential Address
- Copy of Aadhaar card
- Bank statement & cancelled cheque.
- Copy of PAN Card or proof of application for PAN Card. (**It is mandatory to submit the PAN Card Number within 30 days of joining the organization**)

Further, this offer is subject to verification of all your certificates and testimonials as well as satisfactory reply from your references.



J. B. CHEMICALS & PHARMACEUTICALS LIMITED

You will join the service of the company **on 11/04/2022**. This offer letter will automatically stand withdrawn, if you fail to join our company on the date mentioned herein above.

Please contact **Mr. Saban Kumar Swain, AM** on his mobile no - 7978902123 & take instruction from him for resuming duty.

It should be noted that this letter does not purport to be a letter of appointment. The letter of appointment incorporating the usual terms and conditions will be issued to you on your joining the services of the Company.

Yours Sincerely,

For J.B. CHEMICALS & PHARMACEUTICALS LIMITED.

Authorized Signatory

ACCEPTED I WILL:

Join on:

Signature:



J. B. CHEMICALS & PHARMACEUTICALS LIMITED

Name	Mr. Ashutosh Mahapatra
Designation	Professional Marketing Executive
Division	YUVA
Head Quarter	Berhampur

NO	SALARY COMPONENTS	AMOUNT IN Rs. (P.M.)
1	Basic Salary	14600
2	House rent allowance	7300
3	Other Allowance	4115
	GROSS SALARY - (A)	26015
4	Bonus / ex-gratia	1400
5	P.F (Employer's Contribution@ 12%)	1752
	BENEFITS - (B)	3152
	TOTAL (A+B)	29167
	Annual CTC (A+B)*12 =C	350004
6	Gratuity Per Annum	8424
7	Mediclaim Per Annum	1500
	Other Benefits – D	9924
	Annual CTC = C+D	359928



J. B. CHEMICALS & PHARMACEUTICALS LIMITED

JBCPL/HR/APPT/134/2022

13-Apr-2022

LETTER OF APPOINTMENT

1. Name of the Establishment : **M/s. J. B. CHEMICALS & PHARMACEUTICALS LIMITED MUMBAI**
2. Address : **NEELAM CENTRE', 'B' WING, 4th FLOOR, HIND CYCLE ROAD, WORLI, MUMBAI – 400030.**
3. Name of the Employer : **M/s. J. B. CHEMICALS & PHARMACEUTICALS LIMITED MUMBAI**
4. Name and Address of : **Mr. Ashutosh Mohapatro
At/Po Berhampur, Ganjam Brahma Nagar, 2Nd Lane, House No. 44
Behrampur - 760001
Odisha**

5. This has reference to your application for employment in our Company, and the subsequent interview you had with us. We are pleased to appoint you as '**Professional Marketing Executive**' in **Unique Yuva** Division in the Management Cadre with effect from **11-Apr-2022**. Your employee code is **J18450**.

6. Probation Period

- a. You will be on probation for a period of **six (6) months** from the date of joining. During the probation period, your performance will be monitored and evaluated. On satisfactory completion of probation period of 6 months, your services will be confirmed in writing.
- b. At the end of the probation period of 6 months, if your performance needs improvement then the probation period may get extended for a further period of 3 months. On completion of 9 months of probation, if the performance is found satisfactory, then your services will be confirmed in writing. In case the performance is not found satisfactory, then your probation period will be discontinued with immediate effect.

7. Head Quarter

You will join and assume your responsibilities at '**Behrampur**' as your Head Quarter (HQ). This will be your tentative place of posting (HQ). The Management, depending on business exigencies may transfer you to any other Head Quarter in any part of India and/or in any other Division of the Company.

8. Remuneration & Working Allowances

- a. Your remuneration in the Management cadre is attached as '**Annexure A**'. You will be paid monthly / annual remuneration as detailed therein.
- b. Your working allowances and travel expense is attached as '**Annexure B**'. Please note that the working allowances do not form part of the salary. If these working allowances are revised, you will be notified of the changes from time to time.

📍 Registered Office:
Neelam Centre, B Wing, 4th Floor
Hind Cycle Road, Worli
Mumbai - 400 030

📍 Corporate Office:
Cherry IT Park
Unit A2, 3rd Floor, Unit A, 8th Floor
Appa Saheb Marathe Marg, Prabhadevi
Mumbai - 400 025

📞 +91 22 2439 5200 / 2439 5500
📞 +91 22 2431 5331 / 2431 5334
✉️ info@jbcpl.com
🌐 www.jbcpl.com
CIN: L24390MH1976PLC019380



J. B. CHEMICALS & PHARMACEUTICALS LIMITED

9. Other conditions of service

9.1. You will be eligible for Provident Fund, Bonus, Gratuity (upto max. of 20 Lacs), ESIC and Maternity Benefit (if applicable), as per the provisions of respective acts from your date of joining.

9.2. Transfer of your services

Your services are transferable anywhere in India including to any of the existing or to be formed in the future Headquarter / Divisions / SBUs / Subsidiary Companies / Associated Companies / Affiliated companies etc. and such transfer shall be determined at the absolute discretion of the Company, without obligation to assign any reasons or compensation for the transfer.

9.3. Leave

You will be eligible for leave from your date of joining on prorata basis as per the rules of the Company and provision of law in force from time to time.

9.4. Role & Responsibilities

- a. Your Area Manager will brief you about your duties, responsibility, routine work, territory set-up, Doctors List and Chemists, etc. You will work-out your tour programme cycle-wise and adhere to the same strictly. You will also prepare your SRF (Standard Routes & Fare Chart) and get it approved from your Area Manager and you will strictly adhere to the same when claiming your fare/expenses.
- b. You are responsible for generating sales and achieving the target given by the Company from time to time. You will adhere to and follow all the Standing Instructions given by your superiors from time to time.
 - i. You shall maintain a call average of twelve doctors per day and seven Chemists per day and cover Hospitals also.
 - ii. You shall be working in the morning and evening making calls to Doctors/Chemists/Hospitals and will also monitor the stocks with the Stockists and Retailers.
 - iii. You shall diligently carry out activities and programmes that contribute to achieving accelerated sales growth of Company's products.
- c. You shall keep, maintain, and fill up-to-date Effective Doctors List, Chemists List /Hospital List/Work Planner/Diary etc. and will keep it ready for inspection whenever your AM/ RM visits your territory.
- d. You shall fully utilize promotional material including physician's samples to the Doctors and keep proper account of samples.
- e. You shall make Personal Order Booking (POB) during your visit to Stockists /Retailers and carry out Retail Chemist Prescription Audit (RCPA) regularly and send your recommendation to your superiors.
- f. You shall submit your Daily Call Report (DCR) on day-to-day basis in electronic/digital mode or any other manner/mode as may be prescribed by the Company from time to time. If DCR is not received within the stipulated time, you shall be marked 'ABSENT' and you will not be paid any Salary and Allowance for such day/s. In the absence of DCR from you for more than ten days and/or no intimation from you to the Company, the Company shall construe that you are not interested in continuing your employment with us and the Company would remove your name from the rolls of the Company, with intimation to you.
- g. You shall submit your Claim for reimbursement of Monthly Expenses latest by the fifth of the succeeding month in such manner/mode as prescribed by the Company from time to time.
- h. You shall not either during the continuance of your employment or thereafter divulge/disclose to any person whomsoever, any of the Company's promotional material, marketing strategy or any literature which may have come in possession / knowledge of you in the course of your employment.
- i. You shall extend full co-operation to the Company's Executives/Supervisors when they are on their Area visits to various locations.



J. B. CHEMICALS & PHARMACEUTICALS LIMITED

- j. You shall whole heartedly co-operate with Management to maintain discipline and improve your performance to the satisfaction of the Company. You will also protect and maintain the Company's image at all times.
- 9.5. This appointment is made strictly on the understanding between the parties that your position is in the Management Cadre. You are not entitled to benefits if any, available to the "workmen" as defined under the Industrial Disputes Act, 1947 or under any other Labour Legislation, Enactments or executive orders of the Central, State Government and local authorities. Your appointment is effected with a clear understanding that during your employment with the Company, you shall not indulge in any acts derogatory or prejudicial to your status as an Executive of the Company.
- 9.6. **Business Ethics**
Under the Company's business ethics and policy, you shall not have any ties directly or indirectly with any business or occupation other than that of Company's business. During the course of probation or subsequent tenure of employment after confirmation of your services, you shall not borrow or accept money in cash/cheque/DD nor shall you take any stock or favour from our Stockists/distributors/C&F agents. Should you indulge in any such activities, it shall amount to breach of contract of employment and violation of Company's policy and your services shall be terminated without notice or compensation in lieu thereof and Company will not be responsible to your any such unauthorized transactions with any person or parties.
- 9.7. **Separation**
During the period of probation or extended period of probation, your services are liable to be terminated by management at any time, without any reason, notice or compensation to the employee. After confirmation, either party may terminate the contract of employment by giving one month's notice of such termination or salary in lieu thereof to the other. The Management reserves the right to retain you for one month of the notice period or relieve you early during the said period without any compensation whatsoever. However, the decision of the Company on its acceptance will be final and binding on you.
- 9.8. The Management may terminate your services on the following among other grounds:
- In the opinion of the Company if your progress is not satisfactory.
 - In the opinion of the Company, if you are not found suitable for or are otherwise unable to properly or satisfactorily discharge your duties for the position held by you, or lose the confidence of the Company.
 - In the opinion of the Company if you have committed any offence involving moral turpitude or found guilty of intemperance, insubordination or lack of attention to your duties.
 - If during the term of employment, it comes to knowledge of the Company that you were indulged in any criminal activities in past and/or convicted for any offence/s and/or any litigation of whatsoever nature was/is pending against you, the Company reserves its right to terminate your services without any compensation.
 - Failure to proceed and to report at the new place of duty within reasonable time.
 - In the opinion of the Company if you have committed breach of any terms and conditions of appointment and on your part to be observed and performed.
 - Any declaration/certificate/report/expense statement or any information furnished by you is false or incorrect in material particulars in the opinion of the Company; you have suppressed or willfully withheld material information, or have not rendered complete account of expenses, samples or other belongings of the Company. If you are declared medically unfit.
 - If there is any complaint with regard to your behavior and misconduct/insubordination with superiors and/or with the Members of Medical Profession or Trade.



J. B. CHEMICALS & PHARMACEUTICALS LIMITED

- i. Any other ground that shall justify a discharge as implicated in law.
- j. If you are accused of and/or found guilty of any misconduct similar to those listed under the Industrial Employment Model Standing Orders Act.

9.9. Secrecy

You will not at any time without the consent in writing of the Company, during the term of your services with the Company, or after the termination of services by notice, discharge, resignation or otherwise, disclose or divulge in any manner whatsoever, any information which you have acquired during the tenure of your employment. You shall maintain absolute secrecy and confidentiality of all secret information concerning the technical processes, patents, transactions, finances or business affairs of the Company. In addition, you shall be bound by the decision of the Company in regard to publications written or otherwise of any work with which you may be associated. It is, however, mutually agreed that this undertaking shall in no way affect your right to make use of the general knowledge and skill which you have acquired in the services of the Company.

9.10. Company Property and Training Cost

- a. During the course of your employment, the Company will be providing you detailing bag, other promotional materials, etc. from time to time, in order to enable you to promote the Company's products and use the same for implementing the marketing strategy of the Company, as per the guidelines given to you by your superiors.
- b. You are required to return all the Company property in your possession along with a NO DUES CERTIFICATE from the stockists on your last day of working to your superior or may be as directed by the Company.
- c. Your full and final settlement will be processed by the Company only after receiving confirmation from your superior/s of having received all the Company's property handed over to you during the course of employment.
- d. In case if you fail to return the company's property or part thereof, the Company reserve its right to recover a sum of **Rs. 10,000/- (Rupees Ten Thousand only)** OR estimated value, of the Company property not returned by you, whichever is more, from your final dues.
- e. It has been clarified to you before issuance of this appointment letter that by reason of imparting training to you and to equip you for your job, the Company is required to incur substantial cost and hence it is expected and you have agreed that you will not leave the employment during the above said probation period and within one year and that if you do so, you will pay to the Company **Rs.20,000/- (Rupees Twenty Thousand only)** by way of liquidated damages for breach of contract on your part and the Company shall be entitled to recover the same from you in such manner as it may be advised, including adjusting the same from your final dues, if any.

9.11. Age of Retirement

You shall retire from the Company on completion of **58** years of age. The Management at its sole discretion may avail of your services in any other capacity, subject to your physical and mental fitness.

9.12. Medical Fitness

Your continuation in employment till the time of retirement is subject to periodical medical check-ups and your physical and mental fitness to suit the job responsibilities you need to shoulder. You shall not challenge the medical opinion and advice of the doctor appointed by the Company.



J. B. CHEMICALS & PHARMACEUTICALS LIMITED

9.13. Jurisdiction

This appointment is made and accepted at Mumbai and your employment shall for all purposes be treated as if employed in Mumbai despite your posting in any other part of India from time to time. In case of any dispute, the Courts, Tribunals, and/or Authorities in Greater Mumbai alone, will have the jurisdiction to decide the disputes.

9.14. Service Conditions

It is understood that during the period of your service, you will devote full time attention exclusively to the service of the Company and discharge fully and honestly the duties assigned to you from time to time. In case you are/were in employment earlier, you are required to submit a Clearance certificate from your former employer within one month from the receipt of this letter. Your appointment letter has been issued to you subject to receipt of such Clearance Certificate.

This appointment is made on the understanding that the information and the certificates provided are genuine and bonafide. At any time in future, if it is found that information provided is false then your services are liable for termination without notice/compensation. Over and above, all the usual terms and conditions mentioned above, your appointment would be subject to all other terms and rules of the Company, which please note.

Please sign a copy of this letter as a token of acceptance, agreeing to all the terms and conditions mentioned in the letter.

Yours truly,

For J. B. Chemicals & Pharmaceuticals Limited

I agree and accept the terms of employment

Authorized Signatory

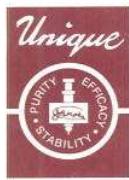
✓

Signature & Date: _____

Registered Office:
Neelam Centre, B Wing, 4th Floor
Hind Cycle Road, Worli
Mumbai - 400 030

Corporate Office:
Cnergy IT Park
Unit A2, 3rd Floor, Unit A, 8th Floor
Appa Saheb Marathe Marg, Prabhadevi
Mumbai - 400 025

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+91 22 2431 5331 / 2431 5334
info@jbcp.com
www.jbcpl.com
CIN: L24390MH1976PLC019380



J. B. CHEMICALS & PHARMACEUTICALS LIMITED

Name	Mr. Ashutosh Mohapatro
Designation	Professional Marketing Executive
Division	YUVA
Head Quarter	Berhampur

NO	SALARY COMPONENTS	AMOUNT IN Rs. (P.M.)
1	Basic Salary	14600
2	House rent allowance	7300
3	Other Allowance	4115
	GROSS SALARY - (A)	26015
4	Bonus / ex-gratia	1400
5	P.F (Employer's Contribution@ 12%)	1752
	BENEFITS - (B)	3152
	TOTAL (A+B)	29167
	Annual CTC (A+B)*12 =C	350004
6	Gratuity Per Annum	8424
7	Mediclaim Per Annum	1500
	Other Benefits – D	9924
	Annual CTC = C+D	359928

For J.B. Chemicals & Pharmaceuticals Limited

I Accept and confirm the above in toto.

Authorized Signatory

Signature:

Registered Office:
Neelam Centre, B Wing, 4th Floor
Hind Cycle Road, Worli
Mumbai - 400 030

Corporate Office:
Cnergy IT Park
Unit A2, 3rd Floor, Unit A, 8th Floor
Appa Saheb Marathe Marg, Prabhadevi
Mumbai - 400 025

+91 22 2439 5200 / 2439 5500
+91 22 2431 5331 / 2431 5334
info@jbcpl.com
www.jbcpl.com
CIN: L24390MH1976PLC019380



J. B. C.P.L (FIELD)
PAYSLIP FOR MARCH 2023

EMPLOYEE CODE :J18450	EMP PAN :CTGPM8931F
NAME :Ashutosh Mohapatro	UAN NO :101154258129
BANK NAME :State Bank Of India	ESI NO :
BANK A/C NO :36970565709	EMP DOJ :11/04/2022
LOCATION :Behrampur	DAYS WORKED: 31.00
DEPARTMENT :Yuva	SUB-DEPT :Sales
DIVISION India Business	
DESIGNATION :Professional Marketing Executive	IFSC_CODE :SBIN0003088
PF NO :MHBAN00073120001014887	

EARNINGS	RATE	AMOUNT DEDUCTIONS	AMOUNT
BASIC PAY	14600.00	14600.00 PROVIDENT FUND	1752.00
H.R.A.	7300.00	7300.00	
OTHER ALLOWANCE	4115.00	4115.00	
GROSS EARNINGS		26015.00 TOTAL DEDUCTIONS	1752.00
NET PAY			24263.00

(RUPEES TWENTY FOUR THOUSAND TWO HUNDRED SIXTY THREE ONLY)

EMPLOYER'S CONTRIBUTIONS	MONTHLY RATE	CURRENT MONTH
NATIONAL PENSION SCHEME	0	0

THIS IS A COMPUTER GENERATED STATEMENT AND DOES NOT REQUIRE SIGNATURE



J. B. C.P.L (FIELD)
PAYSLIP FOR FEBRUARY 2023

EMPLOYEE CODE :J18450	EMP PAN :CTGPM8931F
NAME :Ashutosh Mohapatro	UAN NO :101154258129
BANK NAME :State Bank Of India	ESI NO :
BANK A/C NO :36970565709	EMP DOJ :11/04/2022
LOCATION :Behrampur	DAYS WORKED: 28.00
DEPARTMENT :Yuva	SUB-DEPT :Sales
DIVISION India Business	
DESIGNATION :Professional Marketing Executive	
PF NO :MHBAN00073120001014887	

EARNINGS	RATE	AMOUNT DEDUCTIONS	AMOUNT
BASIC PAY	14600.00	14600.00 PROVIDENT FUND	1752.00
H.R.A.	7300.00	7300.00	
OTHER ALLOWANCE	4115.00	4115.00	
GROSS EARNINGS		26015.00 TOTAL DEDUCTIONS	1752.00
NET PAY			24263.00

(RUPEES TWENTY FOUR THOUSAND TWO HUNDRED SIXTY THREE ONLY)

EMPLOYER'S CONTRIBUTIONS	MONTHLY RATE	CURRENT MONTH
NATIONAL PENSION SCHEME	0	0

THIS IS A COMPUTER GENERATED STATEMENT AND DOES NOT REQUIRE SIGNATURE



J. B. C.P.L (FIELD)
PAYSLIP FOR APRIL 2023

EMPLOYEE CODE :J18450	EMP PAN :CTGPM8931F
NAME :Ashutosh Mohapatro	UAN NO :101154258129
BANK NAME :State Bank Of India	ESI NO :
BANK A/C NO :36970565709	EMP DOJ :11/04/2022
LOCATION :Behrampur	DAYS WORKED: 30.00
DEPARTMENT :Yuva	SUB-DEPT :Sales
DIVISION India Business	
DESIGNATION :Professional Marketing Executive	IFSC_CODE :SBIN0003088
PF NO :MHBAN00073120001014887	

EARNINGS	RATE	AMOUNT DEDUCTIONS	AMOUNT
BASIC PAY	14600.00	14600.00 PROVIDENT FUND	1752.00
H.R.A.	7300.00	7300.00	
OTHER ALLOWANCE	4115.00	4115.00	
INCENTIVE		28000.00	
GROSS EARNINGS		54015.00 TOTAL DEDUCTIONS	1752.00
NET PAY			52263.00

(RUPEES FIFTY TWO THOUSAND TWO HUNDRED SIXTY THREE ONLY)

EMPLOYER'S CONTRIBUTIONS	MONTHLY RATE	CURRENT MONTH
NATIONAL PENSION SCHEME	0	0

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J. B. C.P.L (FIELD)
PAYSLIP FOR APRIL 2023

EMPLOYEE CODE :J18450	EMP PAN :CTGPM8931F
NAME :Ashutosh Mohapatro	UAN NO :101154258129
BANK NAME :State Bank Of India	ESI NO :
BANK A/C NO :36970565709	EMP DOJ :11/04/2022
LOCATION :Behrampur	DAYS WORKED: 30.00
DEPARTMENT :Yuva	SUB-DEPT :Sales
DIVISION India Business	
DESIGNATION :Professional Marketing Executive	IFSC_CODE :SBIN0003088
PF NO :MHBAN00073120001014887	

EARNINGS	RATE	AMOUNT DEDUCTIONS	AMOUNT
BASIC PAY	14600.00	14600.00 PROVIDENT FUND	1752.00
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OTHER ALLOWANCE	4115.00	4115.00	
INCENTIVE		28000.00	
GROSS EARNINGS		54015.00 TOTAL DEDUCTIONS	1752.00
NET PAY			52263.00

(RUPEES FIFTY TWO THOUSAND TWO HUNDRED SIXTY THREE ONLY)

EMPLOYER'S CONTRIBUTIONS	MONTHLY RATE	CURRENT MONTH
NATIONAL PENSION SCHEME	0	0

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JOB APPLICATION FORM



<u>BASIC DETAILS</u>	
Name of the Candidate	ASHUTOSH MAHAPATRO
Date of Interview	14.05.23
Position Applied for	MR
Interviewed before in Jagsonpal Pharmaceuticals:	NO
(Yes / No)	
How did you come to know about this job opening? Referral / Consultant / Advertisement / Jobsite / Direct (Please specify name in case of Employee Referral/ Consultant)	

<u>QUALIFICATION DETAILS</u>						
(Starting from highest qualification)						
S. No.	Qualification	Name of Institute	Year of Passing	Regular / Correspondence	%	
1	HSC - 10 th	JAVIADA HIGH SCHOOL	2008	RAGULAR	40%	
2	CHSE - 12 th	L.N MAHAVIDYALYA	2010	RAGULAR	50%	
3	GRADUATION	BAM. UNIVERSITY-CIITM	2013	RAGULAR	60%	
4	POST GRADUATION	K.I.T INSTITUTE	2015	RAGULAR	60%	
5						

<u>PROFESSIONAL DETAILS</u>						
(Starting from Current Organization)						
Employer's Name & Address	Period		Designation	Reason for Leaving	Last CTC (per Annum) (Fixed/ Variable)	
	From	Till				
ASHUTOSH MAHAPATRO MICRO LABS	23.06.17	02.03.20	T.M		2.20	
GLENMARK PHARMACEUTICALS	05.03.20	7.04.22	F.S.O		3.20	
J.B CHEMICALS & PHARMACEUTICALS	11.04.22	TILL	P.M.E		3.59928	

A. Present Job Responsibility (In detail):

TARGET ACHIEVEMENT AND PRODUCT PROMOTION AND NEW PRODUCT ENSURING AVAILABILITY AT RETAILERS AND STOCKISTS. DAILY MEET THE DOCTORS 12 TO 14 CALLS.

B. Present Salary Details:

Break Up	Current CTC (Per Annum)	Expected CTC (Per Annum)	Notice Period
Fixed			
Performance Bonus (Variable)			
Total Cost to Company (CTC)	3,59928	3,59928	1 ^{Month}

Note: Present CTC annexure along with latest 2 Months salary slips to be attached with this form.

JOB APPLICATION FORM

PERSONAL DETAILS		
Contact No.	8217081961	
Email ID	ashutosh.mahapatro65@gmail.com	
Present Address	AT/PO- BERHAMPUR, ODISHA, GANJAM, BRAHMANAGAR 2ND LINE, PIN-760001, HOUSE NO - 44	
Permanent Address Write "SAME" if both are one)	AT/PO- PANDIA, VIA- PURUSHOTTAMPUR, ODISHA, GANJAM, BADA DANDA MANDP STREET, PIN-761043	
Date of Birth	14/06/1993	
Blood Group	B+	
Suffering from any major disease (If yes please give details)	No (Yes / No)	
Gender (Male / Female)	MALE	
Marital Status (Single / Married)	SINGLE	
Emergency Person Name: <u>DEBASIS MAHAPATRO</u>	Contact Number: <u>7978128235</u>	Relation with Person: <u>BROTHER</u>
REFERENCES (From Previous Employers)		
<u>Reference 1</u>		
Name		
Position & Organization		
Contact No.		
<u>Reference 2</u>		
Name		
Position & Organization		
Contact No.		

Certification:

I hereby declare that the particulars furnished above are correct to the best of my knowledge and nothing has been concealed.
I understand that inaccurate, misleading or untrue statements or knowingly withholding any information may result in termination of
employment with Jagsonpal Pharmaceuticals Ltd. at any given time during the course of employment.

Ashutosh Mahapatro

Signature of the candidate

16/05/23
BERHAMPUR

Date & Place

ASHUTOSH MAHAPATRO



**At/Po-Pandia
Via- Purushottampur
Email id: ashutoshmahapatro65@gmail.com
Dist.- Ganjam
Mob: +91- 8217081961
Odisha
Pin - 761043**

CAREER OBJECTIVE

- Looking for an intern position in a prestigious organization to enhance my professional skills as well as learn more through guidance and experience to accept challenging assignments.
- Academically astute individual offering in-depth academic knowledge, practical project exposure and an effective analytical ability augmenting a highly creative and expressive mind.
- Self-motivated, hardworking and goal-oriented with a high degree of flexibility, creativity, resourcefulness, commitment and optimism

PROFESSIONAL STRENGTHS

- Good leadership and Progressive Management skills with effective combination of assuming multiple responsibilities and innovation to consistently meet deadlines.
- Continuous zeal of learning.
- Good Team player
- Committed towards fulfillment, Believe in positive thinking

WORK EXPERIENCE

- Working as Territory Manager in Micro Lab Ltd from 23.06.17 to 02.03.2020
- Working as Field Sales Officer in Glenmark pharmaceutical Ltd from 05.03.2020 to 07.04.2022
- Working as Professional Marketing Executive in J.B Chemicals & pharmaceuticals Ltd 11.04.2022 to till date.

EDUCATIONAL CREDENTIALS

- **Master of Business Administration**
Completed MBA from KIT at Biju patnaikUniversity of Technology, Rourkela, 2015 with CGPA-6.22 (www.bput.ac.in)
Specialization: Marketing, HR
- **Graduation:**
BCA in Computer Science from CIITM, Berhampur University, Odisha 2013 With 60%. (www.buorissa.in)
- **Intermediate :**
12 th Passed from L.N.Mahabidyalaya,Kodala, Odisha 2010 with 50% marks
- **Matriculation:**
Jaugada High School,Pandia,Purushottampur,Ganjam, Odisha 2008 with 43% marks.

SUMMER INTERNSHIP DESCRIPTION

Title: Performance appraisal
Company: Indian Rare Earth Limited
Duration: 10-06-2014 To 10-07-2014
Synopsis: To find out the impact of performance appraisal system on employees work performance.

PROJECTS UNDERTAKEN DURING MBA COURSE

- **Project Topic:** To Boost Car Sales during Recessionary Market in India.
- **Duration:** Second Semester
- **Project Description:**
Used Economic Tool especially Engel curve to demonstrate where lies the demand for cars could be. Used the concept of 7P's of Marketing for generating demand for Cars among Customers and force them to consume the product exploring that is need for them.

IT SKILLS

Operating Systems : Windows XP/Windows Vista/Windows 2008
Packages : MS Word, MS Excel, MS PowerPoint, MS Access

INDUSTRIAL VISIT

- Aska sugar factory, Odisha
- Jayashree chemical, Ganjam
- Indian Rare Earth Ltd; Odisha

HOBBIES

- Playing Cricket
- Internet surfing
- Singing

PERSONAL PROFILE

▪ Date of Birth	14 th June 1993.
▪ Father's Name	Mr. Gobinda Chandra Mahapatro.
▪ Sex	Male.
▪ Marital Status	Single.
▪ Nationality	Indian.
▪ Languages Known	Hindi, English, Odia

DECLARATION

- I hereby declare that the above-mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above mentioned particulars.
- Given a chance, I assure you of sincerity and dedication to learn.

PLACE:- Pandia