Introduction

Scaler is an online tech-versity offering intensive computer science & Data Science courses through live classes delivered by tech leaders and subject matter experts. The meticulously structured program enhances the skills of software professionals by offering a modern curriculum with exposure to the latest technologies. It is a product by InterviewBit.

You are working as a data scientist with the analytics vertical of Scaler, focused on profiling the best companies and job positions to work for from the Scaler database. You are provided with the information for a segment of learners and tasked to cluster them on the basis of their job profile, company, and other features. Ideally, these clusters should have similar characteristics.

Data Dictionary:

'Unnamed 0'- Index of the dataset-

Email_hash- Anonymised Personal Identifiable Information (PII)

Company_hash- Current employer of the learner

orgyear- Employment start date

CTC- Current CTC

Job_position- Job profile in the company

CTC_updated_year: Year in which CTC got updated (Yearly increments, Promotions)

Concept Used:

Manual Clustering Unsupervised Clustering - K- means, Hierarchical Clustering

```
import pandas as pd # data processing, CSV file I/O (e.g. pd.read_csv)
import os
import re
import seaborn as sns
from matplotlib import pyplot as plt

In [14]: #Reading csv data
data = pd.read_csv('scaler_clustering.csv')

In [15]: print("Dimensions of dataset ",data.shape)
data.head()
Dimensions of dataset (205843, 7)
```

Out[15]:	Unnamed: 0	company_hash	email_hash	orgyear	ctc	job_position	ctc_updated_year
0	0	atrgxnnt xzaxv	6de0a4417d18ab14334c3f43397fc13b30c35149d70c05	2016.0	1100000	Other	2020.0

0 0	atrgxnnt xzaxv	6de0a4417d18ab14334c3f43397fc13b30c35149d70c05	2016.0	1100000	Other	2020.0
1 1	qtrxvzwt xzegwgbb rxbxnta	b0aaf1ac138b53cb6e039ba2c3d6604a250d02d5145c10	2018.0	449999	FullStack Engineer	2019.0
2 2	ojzwnvwnxw vx	4860c670bcd48fb96c02a4b0ae3608ae6fdd98176112e9	2015.0	2000000	Backend Engineer	2020.0
3 3	ngpgutaxv	effdede7a2e7c2af664c8a31d9346385016128d66bbc58	2017.0	700000	Backend Engineer	2019.0
4 4	qxen sqghu	6ff54e709262f55cb999a1c1db8436cb2055d8f79ab520	2017.0	1400000	FullStack Engineer	2019.0

```
In [16]: data.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 205843 entries, 0 to 205842
Data columns (total 7 columns):
    Column
                     Non-Null Count
                                     Dtype
    Unnamed: 0
                     205843 non-null int64
 1 company hash
                     205799 non-null object
    email hash
                     205843 non-null object
    orgyear
                     205757 non-null float64
 4 ctc
                     205843 non-null int64
    job position
                     153281 non-null object
 6 ctc updated year 205843 non-null float64
dtypes: float64(2), int64(2), object(3)
memory usage: 11.0+ MB
```

Checking for Null Values in dataset

Data contains null values in 3 columns [company_hash, orgyear, job_position].

Checking for Duplicate Rows in dataset

```
In [18]: len(data[data.duplicated()])
```

Out[18]: 0

Data doesn't contain any duplicate rows.

Data Preprocessing

Checking duplicated PII ids in column email_hash

```
In [19]: data['email hash'].value counts().head(10)
Out[19]: bbace3cc586400bbc65765bc6a16b77d8913836cfc98b77c05488f02f5714a4b
                                                                              10
         6842660273f70e9aa239026ba33bfe82275d6ab0d20124021b952b5bc3d07e6c
         298528ce3160cc761e4dc37a07337ee2e0589df251d73645aae209b010210eee
         3e5e49daa5527a6d5a33599b238bf9bf31e85b9efa9a94f1c88c5e15a6f31378
         b4d5afa09bec8689017d8b29701b80d664ca37b83cb883376b2e95191320da66
                                                                               8
         faf40195f8c58d5c7edc758cc725a762d51920da996410b80ac4a4d85c803da0
         4818edfd67ed8563dde5d083306485d91d19f4f1c95d193a1700e79dd245b75c
         c0eb129061675da412b0deb15871dd06ef0d7cd86eb5f7e8cc6a20b0d1938183
         d598d6f1fb21b45593c2afc1c2f76ae9f4cb7167156cdf93246d4192a89d8065
         d15041f58bb01c8ee29f72e33b136e26bc32f3169a40b53d75fe7ae9cbb9a551
         Name: email hash, dtype: int64
         display(data[data['email hash'] == 'bbace3cc586400bbc65765bc6a16b77d8913836cfc98b77c05488f02f5714a4b'])
In [20]:
         display(data[data['email hash'] == '6842660273f70e9aa239026ba33bfe82275d6ab0d20124021b952b5bc3d07e6c'])
```

	Unnamed: 0	company_hash	email_hash	orgyear	ctc	job_position	ctc_updated_year
24109	24129	oxej ntwyzgrgsxto rxbxnta	bbace3cc586400bbc65765bc6a16b77d8913836cfc98b7	2018.0	720000	NaN	2020.0
45984	46038	oxej ntwyzgrgsxto rxbxnta	bbace3cc586400bbc65765bc6a16b77d8913836cfc98b7	2018.0	720000	Support Engineer	2020.0
72315	72415	oxej ntwyzgrgsxto rxbxnta	bbace3cc586400bbc65765bc6a16b77d8913836cfc98b7	2018.0	720000	Other	2020.0
102915	103145	oxej ntwyzgrgsxto rxbxnta	bbace3cc586400bbc65765bc6a16b77d8913836cfc98b7	2018.0	720000	FullStack Engineer	2020.0
117764	118076	oxej ntwyzgrgsxto rxbxnta	bbace3cc586400bbc65765bc6a16b77d8913836cfc98b7	2018.0	720000	Data Analyst	2020.0
121483	121825	oxej ntwyzgrgsxto rxbxnta	bbace3cc586400bbc65765bc6a16b77d8913836cfc98b7	2018.0	660000	Other	2019.0
124476	124840	oxej ntwyzgrgsxto rxbxnta	bbace3cc586400bbc65765bc6a16b77d8913836cfc98b7	2018.0	660000	Support Engineer	2019.0
144479	145021	oxej ntwyzgrgsxto rxbxnta	bbace3cc586400bbc65765bc6a16b77d8913836cfc98b7	2018.0	660000	FullStack Engineer	2019.0
152801	153402	oxej ntwyzgrgsxto rxbxnta	bbace3cc586400bbc65765bc6a16b77d8913836cfc98b7	2018.0	660000	Devops Engineer	2019.0
159835	160472	oxej ntwyzgrgsxto rxbxnta	bbace3cc586400bbc65765bc6a16b77d8913836cfc98b7	2018.0	660000	NaN	2019.0

	Unnamed: 0	company_hash	email_hash	orgyear	ctc	job_position	ctc_updated_year
9857	9859	ihvrwgbb	6842660273f70e9aa239026ba33bfe82275d6ab0d20124	2017.0	2400000	QA Engineer	2020.0
10002	10006	ihvrwgbb	6842660273f70e9aa239026ba33bfe82275d6ab0d20124	2017.0	2400000	Devops Engineer	2020.0
10583	10587	ihvrwgbb	6842660273f70e9aa239026ba33bfe82275d6ab0d20124	2017.0	2400000	Backend Engineer	2020.0
12784	12793	ihvrwgbb	6842660273f70e9aa239026ba33bfe82275d6ab0d20124	2017.0	2400000	Other	2020.0
20715	20729	ihvrwgbb	6842660273f70e9aa239026ba33bfe82275d6ab0d20124	2017.0	2400000	SDET	2020.0
138253	138731	ihvrwgbb	6842660273f70e9aa239026ba33bfe82275d6ab0d20124	2017.0	2000000	SDET	2020.0
159251	159887	ihvrwgbb	6842660273f70e9aa239026ba33bfe82275d6ab0d20124	2017.0	2000000	Devops Engineer	2020.0
165343	166040	ihvrwgbb	6842660273f70e9aa239026ba33bfe82275d6ab0d20124	2017.0	2000000	Other	2020.0
178749	179593	ihvrwgbb	6842660273f70e9aa239026ba33bfe82275d6ab0d20124	2017.0	2000000	Backend Engineer	2020.0

Apparently for single Anonymised Personal Identifiable Information (PII) id there exists multiple rows with same joining dates and company but different job positions, this couldn't be possible. We will take the first row in case of duplicated PII ids.

```
In [21]: data = data.groupby('email_hash').first().reset_index()
```

Creating null value indicator columns (Feature Engineering)

```
In [22]: for i in ['orgyear','ctc_updated_year','company_hash','job_position']:
    data[i+'_na'] = data[i].isna()
```

Cleaning text columns

```
In [23]: text_cols = ['company_hash']
for i in text_cols:
    data[i] = data[i].fillna('Not Available').apply(lambda x: re.sub('[^A-Za-z0-9]+', '', str(x).title()))
```

Creating new columns (Feature Engineering)

```
In [24]: data['YoE'] = data['ctc_updated_year'] - data['orgyear']
```

Frequency mean encoding

```
In [25]: feat = 'company_hash'
    data[feat] = data[feat].fillna('na')
    enc_nom = (data.groupby(feat).size()) / len(data)
    data[feat+'_encode'] = data[feat].apply(lambda x : enc_nom[x])

feat = 'job_position'
    data[feat] = data[feat].fillna('na')
    enc_nom = (data.groupby(feat).size()) / len(data)*10000
    data[feat+'_encode'] = data[feat].apply(lambda x : enc_nom[x])
```

Reemoving Outliers from Orgyear column

```
In [26]: sorted(data['orgyear'].fillna(0).astype(int).unique())
```

```
Out[26]: [0,
          1,
          2,
          3,
          4,
          5,
          6,
          38,
          83,
          91,
          200,
          201,
          206,
          208,
          209,
          1900,
          1970,
          1971,
          1972,
          1973,
          1976,
          1977,
          1979,
          1981,
          1982,
          1984,
          1985,
          1986,
          1987,
          1988,
          1989,
          1990,
          1991,
          1992,
          1993,
          1994,
          1995,
          1996,
          1997,
          1998,
```

1999, 2000, 2001, 2002, 2003, 2004, 2005, 2006, 2007, 2008, 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019, 2020, 2021, 2022, 2023, 2024, 2025, 2026, 2027, 2028, 2029, 2031, 2101, 2106, 2107, 2204, 20165]

Removing future years, as this case is impossible to happen, also removing single digit years.

```
In [27]: data = data[~data['orgyear'].isin([0,
           1,
           2,
           3,
           4,
           5,
           6,
           38,
           83,
           91,
           200,
           201,
           206,
           208,
           209,
           1900, 2023,
           2024,
           2025,
           2026,
           2027,
           2028,
           2029,
           2031,
           2101,
           2106,
           2107,
           2204,
           20165])]
In [28]: data = data[~(data['YoE']<0)]</pre>
```

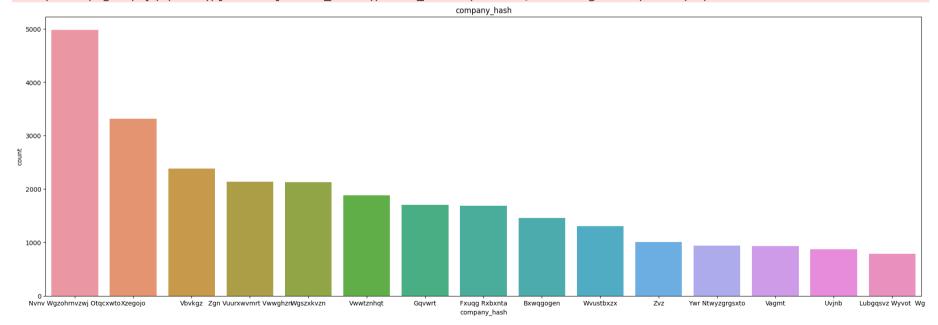
Exploratory Data Analysis

Plotting Categorical Features

```
In [29]: categroical_columns = [ 'company_hash','job_position','orgyear','ctc_updated_year']
In [30]: for i in categroical_columns:
    tmp = data.copy()
    tmp['count'] = 1
    tmp = tmp.groupby(i).sum()['count'].reset_index().sort_values('count',ascending=False).head(15)
    plt.figure(figsize=(25,8))
    sns.barplot(data=tmp,y='count',x=i).set(title=i)
    plt.show()
```

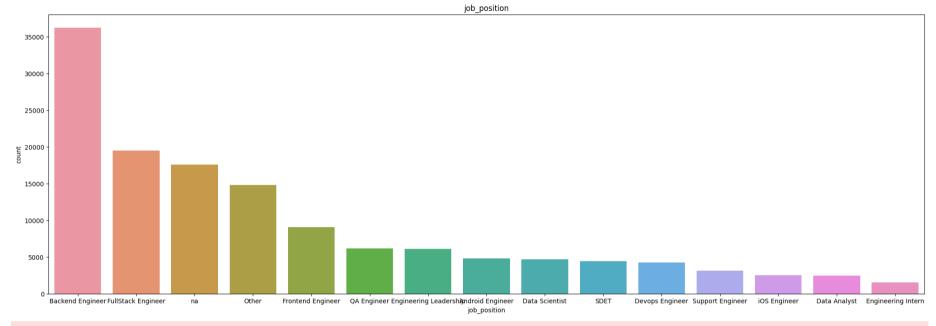
C:\Users\deepa\AppData\Local\Temp\ipykernel_17216\2639222101.py:4: FutureWarning: The default value of numeric_only in DataFram eGroupBy.sum is deprecated. In a future version, numeric_only will default to False. Either specify numeric_only or select only columns which should be valid for the function.

tmp = tmp.groupby(i).sum()['count'].reset_index().sort_values('count',ascending=False).head(15)



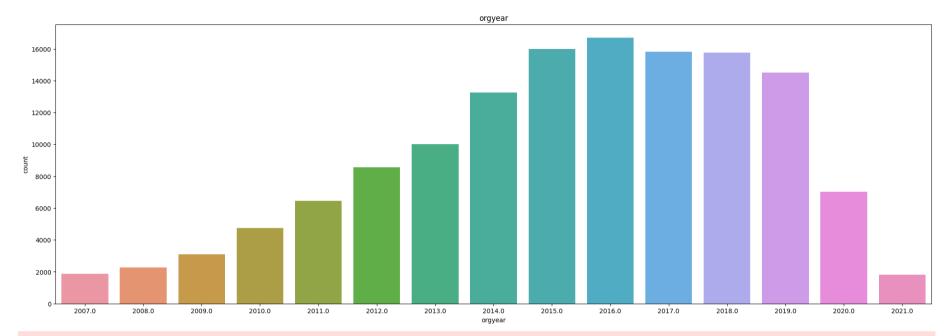
C:\Users\deepa\AppData\Local\Temp\ipykernel_17216\2639222101.py:4: FutureWarning: The default value of numeric_only in DataFram eGroupBy.sum is deprecated. In a future version, numeric_only will default to False. Either specify numeric_only or select only columns which should be valid for the function.

tmp = tmp.groupby(i).sum()['count'].reset_index().sort_values('count',ascending=False).head(15)



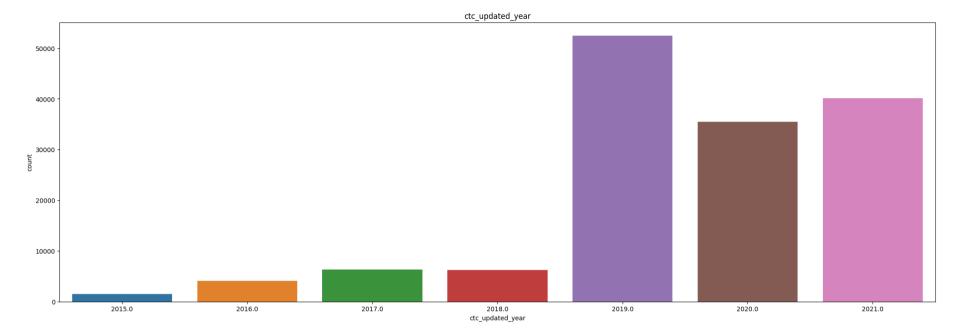
C:\Users\deepa\AppData\Local\Temp\ipykernel_17216\2639222101.py:4: FutureWarning: The default value of numeric_only in DataFram eGroupBy.sum is deprecated. In a future version, numeric_only will default to False. Either specify numeric_only or select only columns which should be valid for the function.

tmp = tmp.groupby(i).sum()['count'].reset_index().sort_values('count',ascending=False).head(15)



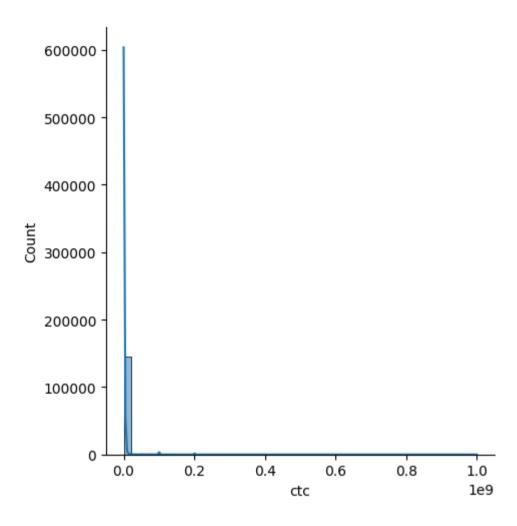
C:\Users\deepa\AppData\Local\Temp\ipykernel_17216\2639222101.py:4: FutureWarning: The default value of numeric_only in DataFram eGroupBy.sum is deprecated. In a future version, numeric_only will default to False. Either specify numeric_only or select only columns which should be valid for the function.

tmp = tmp.groupby(i).sum()['count'].reset_index().sort_values('count',ascending=False).head(15)



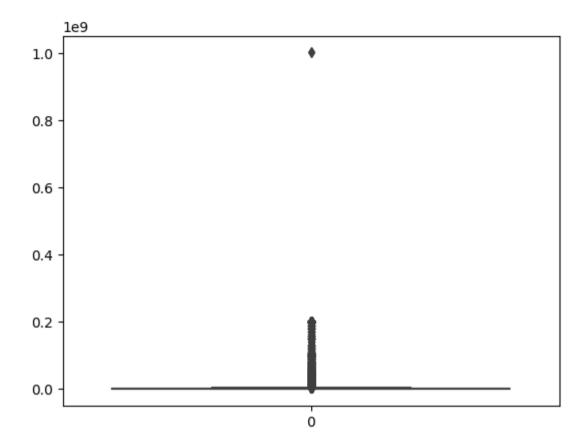
Plotting Continuous Features

```
In [31]: sns.displot(data['ctc'],kde=True,bins=50)
    plt.show()
```



The plot seems to be having large range of values, let's try to scale column for visualizing.

```
In [32]: v = data['ctc']
#v = (v-v.mean())/v.std()
sns.boxplot(v)
plt.show()
```



In [33]: data.sort_values(['ctc']).iloc[1000:1020,:]

Out[33]:

	email_hash	Unnamed: 0	company_hash	orgyear	ctc	job_position	ctc_updated_year
40428	439134c4b243fe33a240265f94d0c9d6e120f31cb6e2cc	98842	Trxztdn	2019.0	20000	QA Engineer	2019.0
30954	3394eeca520d9029ce6bd56e83faa5d4d82c396f453e2a	97003	Mrvmmtq	2011.0	20000	Android Engineer	2019.0
78889	83d1ece927b7d7e944454483a4a8a3b08a18ed846890ee	88544	Oxbgz Eqvotq Hzxctqoxnj	2016.0	20000	Other	2017.0
90663	975e224e718de0d75c2d33d2bf24e75c4b7559664763b1	125784	Wgcvrtzot Ntwyzgrgsxto	2016.0	20000	Backend Engineer	2019.0
74910	7d43b749f1651cba0a16743d6235f5f32a9a58837ee081	24380	Ovu	2008.0	20000	QA Engineer	2019.0
38801	40bf699c6ab3273acfdda2c7922b30dbc5f8cedea903f4	93058	Zgzt	2008.0	20000	FullStack Engineer	2019.0
25247	29e7d12a6225aeff7b5d92947f949e6646ec58111e5a5a	4290	Vqttzv Bhrnxbtaxv	2001.0	20000	Other	2021.0
117820	c4a7229bb63eade33516411b68d8501420e15987d116eb	135189	Uyvqbtvoj	2012.0	20000	Backend Engineer	2019.0
73669	7b3b93e56fd67d3ddfeb41f68a88a61d01c397aab9bbe1	151028	Bvqxogen	2017.0	20000	na	2019.0
71300	774a4a75a15f53e19bbf4ef85a5c6dc3da689e4291f773	77722	Rxetonjrt Xzntqzvnxgzvr Ucn Rna	2010.0	20000	Other	2016.0
120930	c9f0c1b5a2a71b0b754abcf68bc68c55188763ed0c8837	99951	Wtrxsg Xzw	2009.0	20000	Backend Engineer	2019.0
5376	08bac5026bf379045813ce0e99e8df5601a56d913424fe	84968	Uqtowqxmtq360 Ogrhnxgzo	2013.0	20000	FullStack Engineer	2019.0
49442	52cad1776d3a469cc3f056fb9568b0d6f8a2f901d4f857	164185	Ougqnqvavq Vs	2008.0	20000	na	2016.0
36095	3c29ecc4a921bdf1f8ed0e3143069c47f836de0ad831fc	100559	Xzntsqvnta Ntwyzgrgsj Sqghu	2016.0	20000	Android Engineer	2019.0

	email_hash	Unnamed: 0	company_hash	orgyear	ctc	job_position	ctc_updated_year
23539	270481314e2a3f52a67719a20b7b241090d1175067c527	107733	Xburtdbt	2013.0	20000	Backend Engineer	2020.0
18584	1eb23fa16469ad4ec4bfd9c02a4878bee17986453eb87a	81272	Gqvzst	2018.0	20000	FullStack Engineer	2019.0
139896	e9867fcd4ad217d5b3eb4be37e1770de27b9b1055e2a4c	50112	Tuvb Ojontbo	2008.0	20000	Backend Engineer	2016.0
35678	3b71a41715519c7a82a0eee25b9e90edd749d77852fe55	46366	Ogenwvqt	2004.0	20000	Backend Engineer	2017.0
131924	dc43256af03d641e65dc34d57ea0872500935062f7f20a	142496	Vbvkgz	2014.0	20000	Other	2017.0
107673	b3a96ff0081272c4627cdaa0c85b4b4f24b5c46792b035	166905	Mhoxztoowgat Shmy	2015.0	20000	Data Scientist	2019.0

```
In [34]: data = data[data['ctc'] >702475]
```

Outlier Removal using IQR

```
In [35]: dftmp = data.copy()
    print(dftmp.shape)
    cols = ['ctc'] # one or more

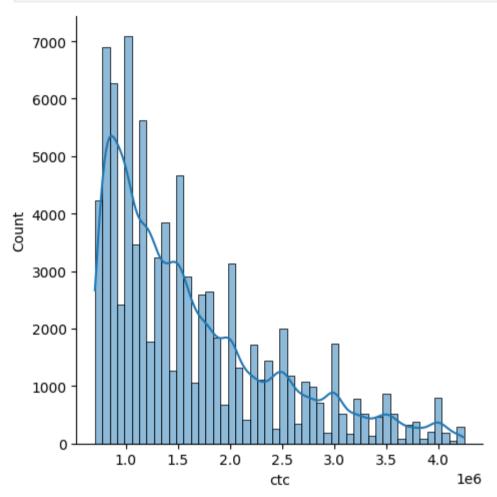
Q1 = dftmp[cols].quantile(0.25)
    Q3 = dftmp[cols].quantile(0.75)
    IQR = Q3 - Q1

    dftmp = dftmp[~((dftmp[cols] < (Q1 - 1.5 * IQR)) |(dftmp[cols] > (Q3 + 1.5 * IQR))).any(axis=1)]
    print(dftmp.shape)

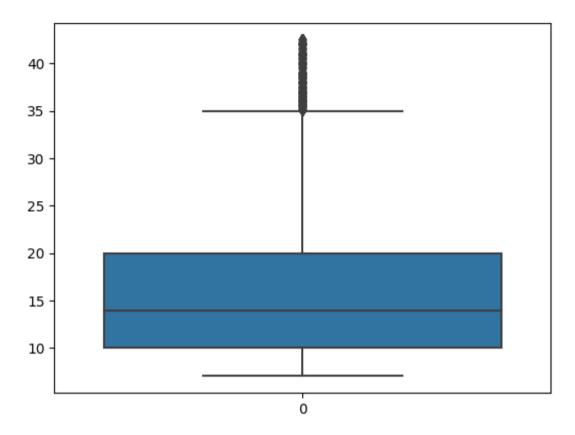
(92558, 14)
    (86464, 14)

In [36]: #dftmp = dftmp[dftmp['ctc']>300000]
```

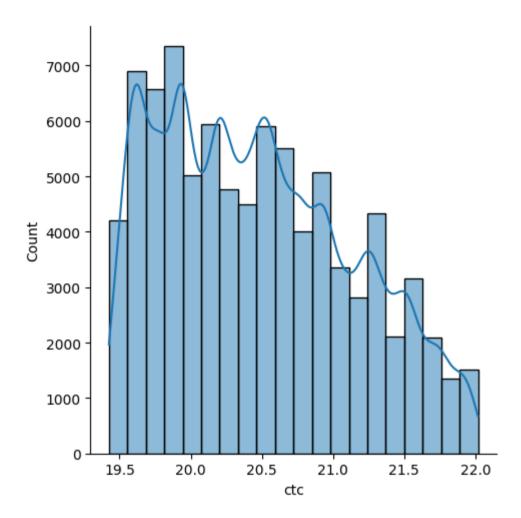
```
In [37]: v = dftmp['ctc']
    sns.displot(v,kde=True,bins=50)
    plt.show()
```



```
In [38]: v = dftmp['ctc']/100000
#v = (v-v.mean())/v.std()
sns.boxplot(v)
plt.show()
```



```
In [39]: v = np.log2(dftmp['ctc'])
sns.displot(v,kde=True,bins=20)
plt.show()
```

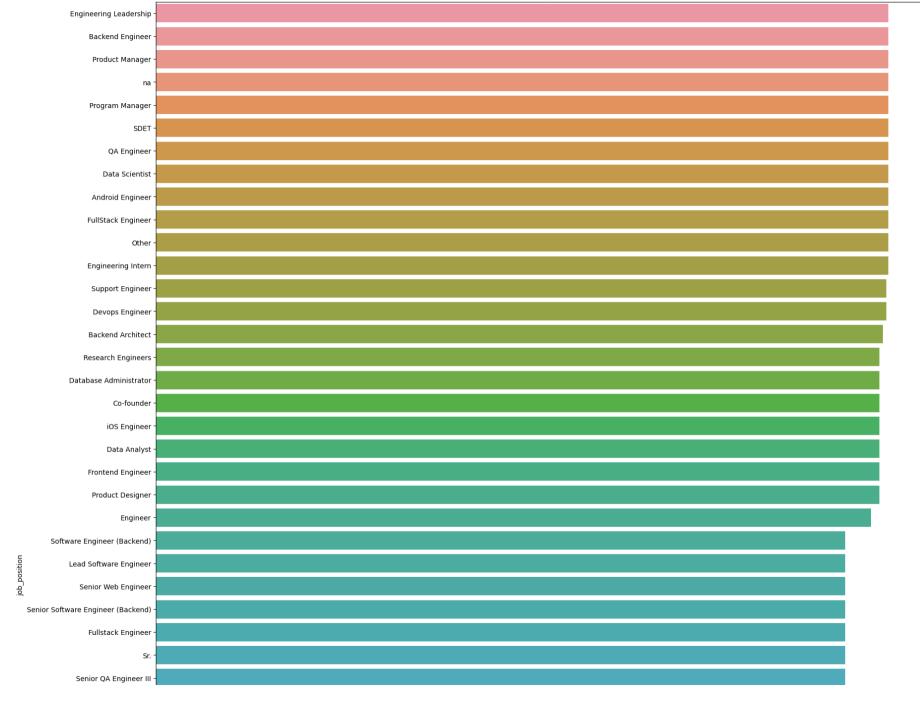


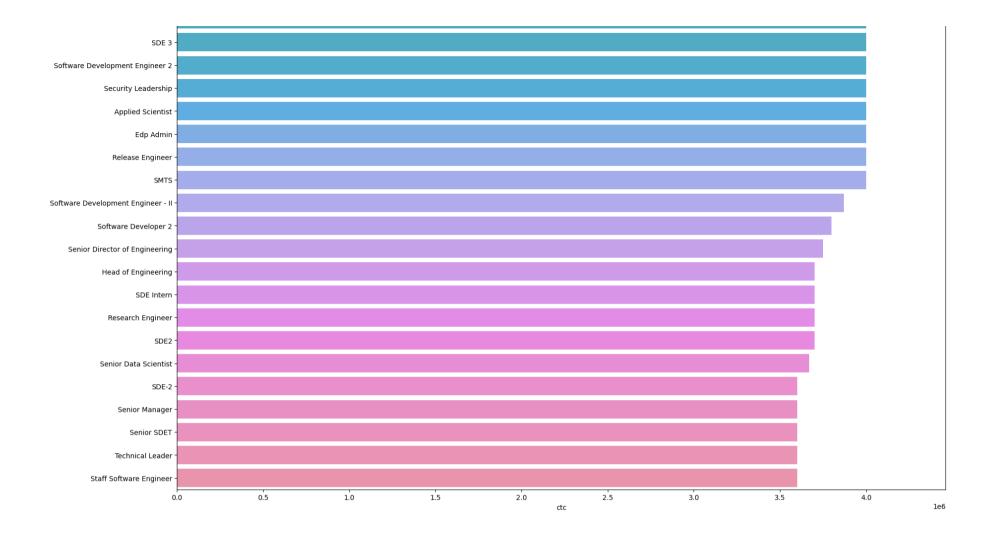
```
In [40]: dateda = dftmp.copy()
In []:
```

Multivariate Analysis

```
In [43]: tmp = dftmp.copy()
tmp = tmp.groupby(['job_position']).max()['ctc'].reset_index().sort_values('ctc',ascending=False).head(50)
```

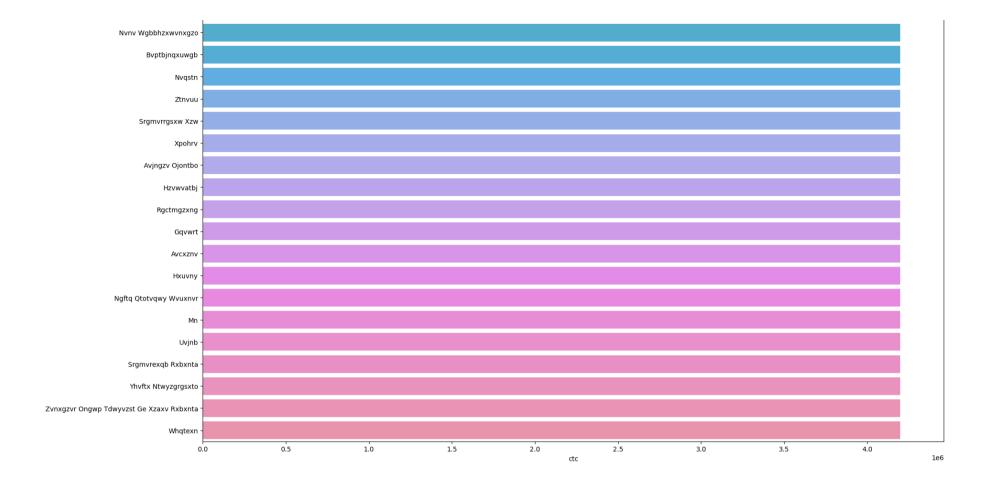
```
plt.figure(figsize=(20,30))
sns.barplot(data=tmp,x='ctc',y='job_position').set(title="Top Paying Jobs")
plt.show()
list(tmp['job_position'])
```





```
Out[43]: ['Engineering Leadership',
           'Backend Engineer',
           'Product Manager',
           'na',
           'Program Manager',
           'SDET',
           'OA Engineer',
           'Data Scientist',
           'Android Engineer',
           'FullStack Engineer',
           'Other',
           'Engineering Intern',
           'Support Engineer',
           'Devops Engineer',
           'Backend Architect',
           'Research Engineers',
           'Database Administrator',
           'Co-founder',
           'iOS Engineer',
           'Data Analyst',
           'Frontend Engineer',
           'Product Designer',
           'Engineer',
           'Software Engineer (Backend)',
           'Lead Software Engineer',
           'Senior Web Engineer',
           'Senior Software Engineer (Backend)',
           'Fullstack Engineer',
           'Sr.',
           'Senior QA Engineer III',
           'SDE 3',
           'Software Development Engineer 2',
           'Security Leadership',
           'Applied Scientist',
           'Edp Admin',
           'Release Engineer',
           'SMTS',
           'Software Development Engineer - II',
           'Software Developer 2',
           'Senior Director of Engineering',
```

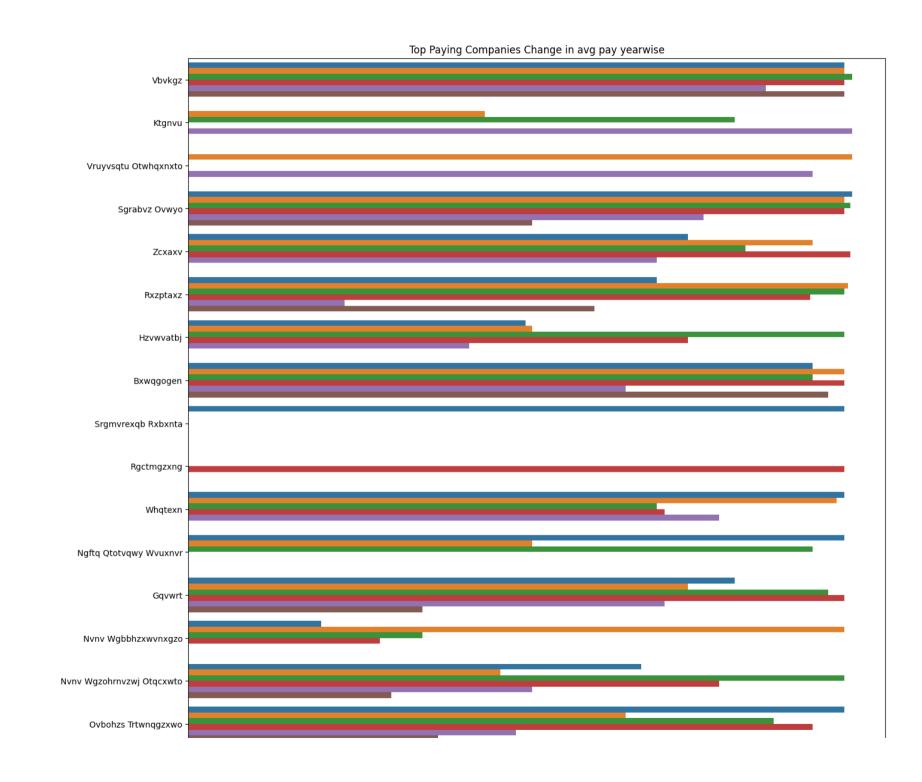
```
'Head of Engineering',
           'SDE Intern',
           'Research Engineer',
           'SDE2',
           'Senior Data Scientist',
           'SDE-2',
           'Senior Manager',
           'Senior SDET',
           'Technical Leader',
           'Staff Software Engineer']
In [80]: tmp = dftmp.copy()
         tmp = tmp.groupby(['company_hash']).max()['ctc'].reset_index().sort_values('ctc',ascending=False).head(50)
         plt.figure(figsize=(20,30))
         sns.barplot(data=tmp,x='ctc',y='company_hash').set(title="Top Paying Companies")
         plt.show()
         list(tmp['company_hash'])
```

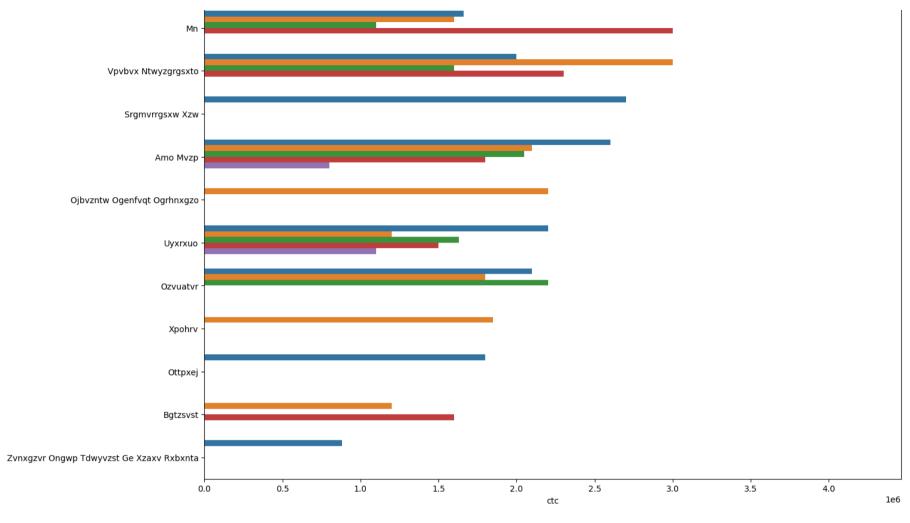


```
Out[80]: ['Ojbvzntw',
           'Sgrabvz Ovwyo',
           'Qhmqxp Xzw',
           'Bgqsvz Onvzrtj',
           'Ovrnoxat Ntwyzgrgsj',
           'Wxowg',
           'Ovbohzs Trtwnqgzxwo',
           'Owyztxatq Trtwnqxw Xzaxv',
           'Tqxwoogz Qa Mvzsvrgqt',
           'Uyxrxuo',
           'Xzntr Ntwyzgrgsj Xzaxv Ucn Rna',
           'Vbvkgz',
           'Ktgnvu',
           'Vruyvsqtu Otwhqxnxto',
           'Fvrbvqn Rvmo',
           'Ojbvzntw Ogenfvqt Ogrhnxgzo',
           'Ozvuatvr',
           'Zcxaxv',
           'Nvnv Wgzohrnvzwj Otqcxwto',
           'Ottpxej',
           'Amo Mvzp',
           'Bxwqgogen',
           'St',
           'Bgtzsvst',
           'Vpvbvx Ntwyzgrgsxto',
           'Cbfvqt',
           'Rxzptaxz',
           'Qvphntz',
           'Otqcxwtzgf',
           'Zvsqv Cxoxgz Xzaxv Uqxcvnt Rxbxnta',
           'Otvqo Ygraxzso Wgqugqvnxgz',
           'Nvnv Wgbbhzxwvnxgzo',
           'Bvptbjnqxuwgb',
           'Nvqstn',
           'Ztnvuu',
           'Srgmvrrgsxw Xzw',
           'Xpohrv',
           'Avjngzv Ojontbo',
           'Hzvwvatbj',
           'Rgctmgzxng',
```

```
'Gqvwrt',
           'Avcxznv',
           'Hxuvny',
           'Ngftq Qtotvqwy Wvuxnvr',
           'Mn',
           'Uvjnb',
           'Srgmvrexqb Rxbxnta',
           'Yhvftx Ntwyzgrgsxto',
           'Zvnxgzvr Ongwp Tdwyvzst Ge Xzaxv Rxbxnta',
           'Whqtexn']
In [45]: tmp = dftmp.copy()
         tmp = tmp[tmp['company hash'].isin(['Ojbvzntw',
           'Sgrabvz Ovwyo',
           'Qhmqxp Xzw',
           'Bgqsvz Onvzrtj',
           'Ovrnoxat Ntwyzgrgsj',
           'Wxowg',
           'Ovbohzs Trtwnqgzxwo',
           'Owyztxatq Trtwnqxw Xzaxv',
           'Tqxwoogz Qa Mvzsvrgqt',
           'Uyxrxuo',
           'Xzntr Ntwyzgrgsj Xzaxv Ucn Rna',
           'Vbvkgz',
           'Ktgnvu',
           'Vruyvsqtu Otwhqxnxto',
           'Fvrbvqn Rvmo',
           'Ojbvzntw Ogenfvqt Ogrhnxgzo',
           'Ozvuatvr',
           'Zcxaxv',
           'Nvnv Wgzohrnvzwj Otqcxwto',
           'Ottpxej',
           'Amo Mvzp',
           'Bxwqgogen',
           'St',
           'Bgtzsvst',
           'Vpvbvx Ntwyzgrgsxto',
           'Cbfvqt',
           'Rxzptaxz',
           'Qvphntz',
           'Otqcxwtzgf',
```

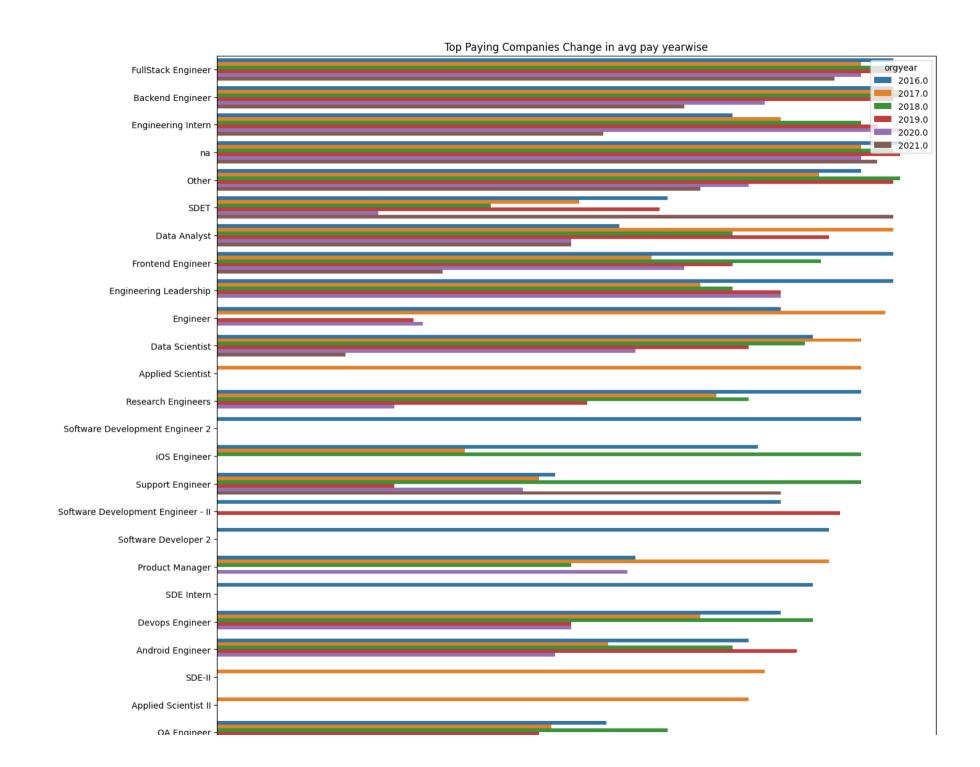
```
'Zvsqv Cxoxgz Xzaxv Uqxcvnt Rxbxnta',
 'Otvqo Ygraxzso Wgqugqvnxgz',
 'Nvnv Wgbbhzxwvnxgzo',
 'Bvptbjnqxuwgb',
 'Nvqstn',
 'Ztnvuu',
 'Srgmvrrgsxw Xzw',
 'Xpohrv',
 'Avjngzv Ojontbo',
 'Hzvwvatbj',
 'Rgctmgzxng',
 'Gqvwrt',
 'Avcxznv',
 'Hxuvny',
 'Ngftq Qtotvqwy Wvuxnvr',
 'Mn',
 'Uvjnb',
 'Srgmvrexqb Rxbxnta',
 'Yhvftx Ntwyzgrgsxto',
 'Zvnxgzvr Ongwp Tdwyvzst Ge Xzaxv Rxbxnta',
 'Whqtexn'])]
tmp = tmp[tmp['orgyear'] >= 2016]
tmp = tmp.groupby(['company_hash','orgyear']).max()['ctc'].reset_index().sort_values('ctc',ascending=False)
plt.figure(figsize=(15,40))
sns.barplot(data=tmp,x='ctc',y='company hash',hue='orgyear').set(title="Top Paying Companies Change in avg pay yearwise")
plt.show()
```

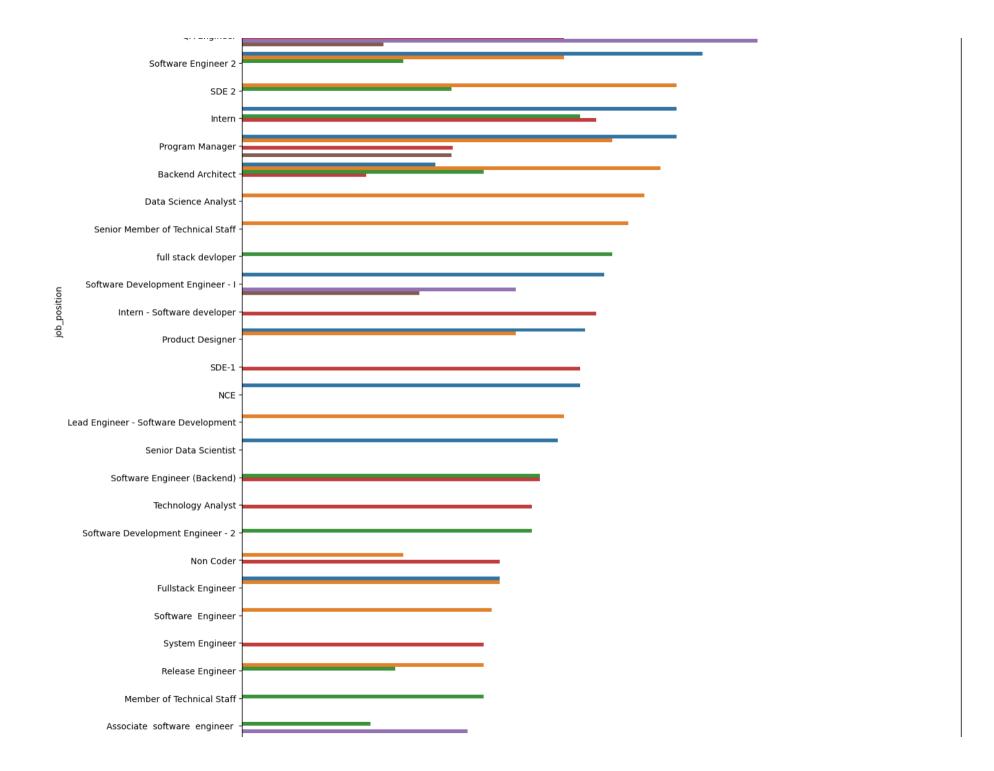


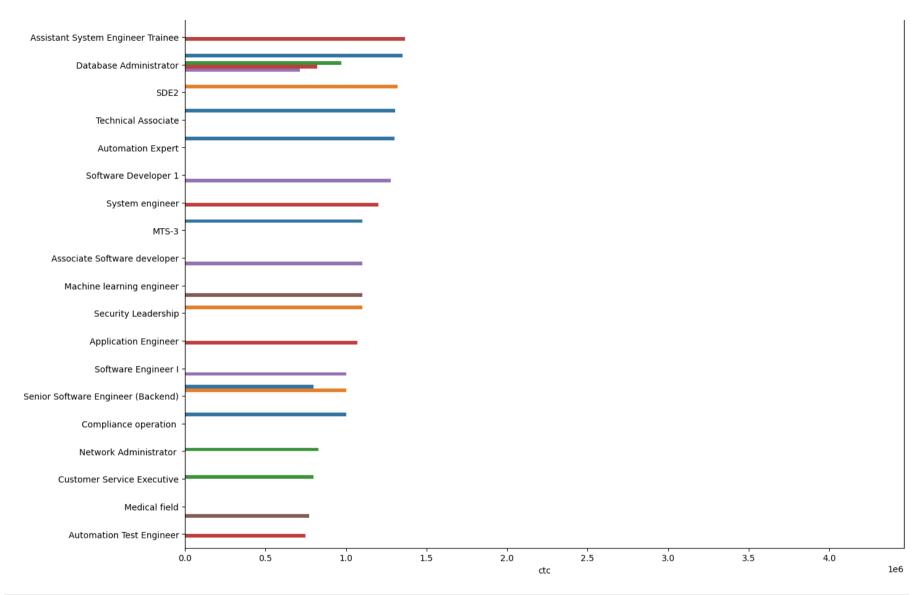


```
'Uyxrxuo',
'Xzntr Ntwyzgrgsj Xzaxv Ucn Rna',
'Vbvkgz',
'Ktgnvu',
'Vruyvsqtu Otwhqxnxto',
'Fvrbvqn Rvmo',
'Ojbvzntw Ogenfvqt Ogrhnxgzo',
'Ozvuatvr',
'Zcxaxv',
'Nvnv Wgzohrnvzwj Otqcxwto',
'Ottpxej',
'Amo Mvzp',
'Bxwqgogen',
'St',
'Bgtzsvst',
'Vpvbvx Ntwyzgrgsxto',
'Cbfvqt',
'Rxzptaxz',
'Qvphntz',
'Otqcxwtzgf',
'Zvsqv Cxoxgz Xzaxv Uqxcvnt Rxbxnta',
'Otvqo Ygraxzso Wgqugqvnxgz',
'Nvnv Wgbbhzxwvnxgzo',
'Bvptbjnqxuwgb',
'Nvqstn',
'Ztnvuu',
'Srgmvrrgsxw Xzw',
'Xpohrv',
'Avjngzv Ojontbo',
'Hzvwvatbj',
'Rgctmgzxng',
'Gqvwrt',
'Avcxznv',
'Hxuvny',
'Ngftq Qtotvqwy Wvuxnvr',
'Mn',
'Uvjnb',
'Srgmvrexqb Rxbxnta',
'Yhvftx Ntwyzgrgsxto',
'Zvnxgzvr Ongwp Tdwyvzst Ge Xzaxv Rxbxnta',
'Whqtexn'])]
```

```
tmp = tmp[tmp['orgyear'] >= 2016]
tmp = tmp.groupby(['job_position','orgyear']).max()['ctc'].reset_index().sort_values('ctc',ascending=False)
plt.figure(figsize=(15,40))
sns.barplot(data=tmp,x='ctc',y='job_position',hue='orgyear').set(title="Top Paying Companies Change in avg pay yearwise")
plt.show()
```







```
In [47]: tmp = dftmp.copy()

tmp = tmp[tmp['orgyear'] >= 2016]

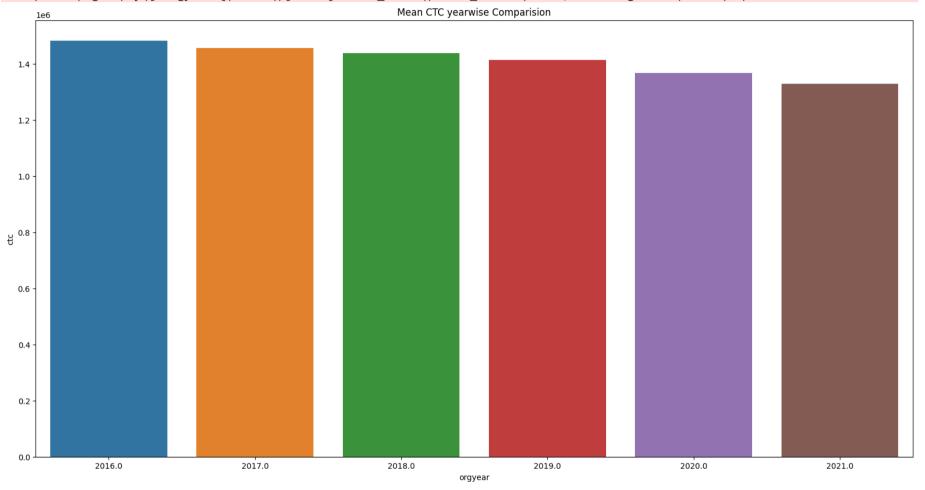
tmp = tmp.groupby(['orgyear']).mean()['ctc'].reset_index().sort_values('ctc',ascending=False).head(50)

plt.figure(figsize=(20,10))
```

```
sns.barplot(data=tmp,y='ctc',x='orgyear').set(title="Mean CTC yearwise Comparision")
plt.show()
```

C:\Users\deepa\AppData\Local\Temp\ipykernel_17216\3323709875.py:4: FutureWarning: The default value of numeric_only in DataFram eGroupBy.mean is deprecated. In a future version, numeric_only will default to False. Either specify numeric_only or select only columns which should be valid for the function.

tmp = tmp.groupby(['orgyear']).mean()['ctc'].reset_index().sort_values('ctc',ascending=False).head(50)



Manual Clustering

Creating Designation Flag

```
In [48]: grp = ['company_hash','job_position','YoE']
data_tmp1 = dateda.groupby(grp).agg({'ctc':['mean','median','min','max','count']}).reset_index()
data_tmp1.columns = ["{} {}".format(b_, a_) if a_ not in grp else "{}".format(a_) for a_, b_ in zip(data_tmp1.columns.droplev
data_tmp1.head(100).tail(50)

datatmp = dateda.merge(data_tmp1[['company_hash', 'job_position', 'YoE', 'mean ctc']],on=['company_hash', 'job_position', 'YoE

col1 = 'ctc'
col2 = 'mean ctc'
conditions = [ datatmp[col1] > datatmp[col2], datatmp[col1] == datatmp[col2], datatmp[col1] < datatmp[col2] ]
choices = [ 1, 2, 3 ]

datatmp['Designation'] = np.select(conditions, choices, default=np.nan)</pre>
```

Creating Class Flag

```
In [49]: grp = ['company_hash','job_position']
    data_tmp1 = datatmp.groupby(grp).agg({'ctc':[('mean2','mean'),'median','min','max','count']}).reset_index()
    data_tmp1.columns = ["{} {}".format(b_, a_) if a_ not in grp else "{}".format(a_) for a_, b_ in zip(data_tmp1.columns.droplev
    data_tmp1.head(100).tail(50)

datatmp = datatmp.merge(data_tmp1[grp + ['mean2 ctc']],on=grp,how='left')

col1 = 'ctc'
    col2 = 'mean2 ctc'
    conditions = [ datatmp[col1] > datatmp[col2], datatmp[col1] == datatmp[col2], datatmp[col1] < datatmp[col2] ]
    choices = [ 1, 2, 3 ]

datatmp['Class'] = np.select(conditions, choices, default=np.nan)</pre>
```

Creating Tier Flag

```
In [50]: grp = ['company_hash']
    data_tmp1 = datatmp.groupby(grp).agg({'ctc':[('mean3','mean'),'median','min','max','count']}).reset_index()
    data_tmp1.columns = ["{} {}".format(b_, a_) if a_ not in grp else "{}".format(a_) for a_, b_ in zip(data_tmp1.columns.droplev
    data_tmp1.head(100).tail(50)

datatmp = datatmp.merge(data_tmp1[grp + ['mean3 ctc']],on=grp,how='left')

col1 = 'ctc'
    col2 = 'mean3 ctc'
    conditions = [ datatmp[col1] > datatmp[col2], datatmp[col1] == datatmp[col2], datatmp[col1] < datatmp[col2] ]
    choices = [ 1, 2, 3 ]

datatmp['Tier'] = np.select(conditions, choices, default=np.nan)

In [51]: datatmp['diff_desig'] = datatmp['ctc'] - datatmp['mean ctc']
    datatmp['diff_class'] = datatmp['ctc'] - datatmp['mean2 ctc']
    datatmp['diff_tier'] = datatmp['ctc'] - datatmp['mean3 ctc']</pre>
```

Based on the manual clustering done so far, answering few questions

Top 10 employees (earning more than most of the employees in the company) - Tier 1

```
In [52]: datatmp[datatmp['Tier'] == 1].sort_values('diff_tier',ascending=False).head(10)[['email_hash','ctc','mean3 ctc']]
```

Out[52]:		email_hash	ctc	mean3 ctc
	76180	e15abfd41c005995728191e49ef001e83e813cd3ed5104	4240000	1.051315e+06
	49030	90d5114ca752c55babef2c517ac8b17aaee3d9ff5740de	4200000	1.051315e+06
	59575	b022b84623593cc38a3c1d39d4545b368a7b5f286be1c7	4200000	1.051315e+06
	54761	a1c1c8919e2918b24241a40271e02381daf199c61d7a3b	4200000	1.143837e+06
	70667	d13d7376e9ced16b4e250d0643f9139f8b36a62847f71b	4200000	1.147773e+06
	31649	5d872e52cb535a71fc75a5a97e779bb4c1554d0baa920d	4200000	1.158025e+06
	14808	2b10e1d996c6ab5e175eea35ca25ea7afbaacd1237ab64	4200000	1.158025e+06
	47727	8d0ed00904247626f5557f5983feeb5a0567d7726eea39	4200000	1.176534e+06
	31826	5dff6a65d548553262b6a289f014b2b72a5d47ff6dfa5c	4170000	1.165011e+06
	45627	86b90dd64ddb663ea35be98422947a01ba9ab837fb76df	4000000	1.051315e+06

Top 10 employees of data science in Amazon / TCS etc earning more than their peers - Class 1

```
In [53]: datatmp['Tier'] == 1)&(datatmp['Class'] == 1)&(datatmp['job_position'].isin(['Data Science Analyst','Data Scientist',
```

Out[53]:		email_hash	ctc	mean2 ctc
	81289	f04a0228e5af6f8f6ecc33e089892e80d85b3c749b3244	4000000	1.533750e+06
	56231	a63f3f44de7586430615a8a9bd13d41e7b0d541ca0f690	4200000	1.862000e+06
	16846	31616edfc502824631b11793313d35d5bb2288319dcb25	3800000	1.513842e+06
	21441	3efbb8c4d67b4a4c6ba4c639cd84e9ff98b85d5f57d82f	3979999	1.716000e+06
	33512	62f705ba342cb9e51117446a5522c2e42c14db27b9b20e	4250000	2.025000e+06
	83396	f67ae342b7431f7ab05eca998d904647b02711538aa839	3750000	1.565556e+06
	83524	f6e8c41a40ec308c996d498e22729359d2b564cae037a0	3500000	1.410000e+06
	191	009ded427ebcb5c2fb1970017a683693a7abef0fa96f5e	3900000	1.834333e+06
	79529	eb35a5d34977c6135372e46d6cc4f85332f1a4f9578bd5	4080000	2.020000e+06
	36086	6aa8cfeb5b98da66158e0af4ca8869362174abdba84a02	3200000	1.233235e+06

Bottom 10 employees of data science in Amazon / TCS etc earning less than their peers - Class 3

In [54]: datatmp['Tier'] == 1)&(datatmp['Class'] == 3)&(datatmp['job_position'].isin(['Data Science Analyst','Data Scientist',

	email_hash	ctc	mean2 ctc
14514	2a3136f6e2d03a3dbfa3f683e4ae1b744b4815a8e0177c	1700000	3125000.0
55794	a4f1770283497277f8cd3b7cb04e9b5c3135815eebb4cf	2300000	3292500.0
48870	9069f6772b1e7959734a115bf49b2168a888608496af50	1900000	2850000.0
82770	f49bd18e7fe914929f6cc23bb4e7979d58290119f2adcf	1600000	2500000.0
51648	987a063524741381c302a096e4b019f46088e519f59f4a	2000000	2750000.0
65945	c371eff30d6983ab69401441f359fed64397f7699c7aff	1630000	2350000.0
79574	eb5552cf683e3072a7e2e2c6e63ebb46183a716b2bd2a1	1780000	2496000.0
2812	080c3b2cc8fe9e7743520a3771a3b4db72e49ef2542ebf	1400000	1986000.0
26908	4fcbc73fbd3da62f8750d69c13846ada4d1302f4817865	1700000	2250000.0
61631	b63f00fbd2f8774eccde057bbf3f99ae1742adf496b2cc	1600000	2102500.0

Out[54]:

Bottom 10 employees (earning less than most of the employees in the company)- Tier 3

```
In [55]: datatmp[datatmp['Tier'] == 3].sort_values('diff_tier',ascending=True).head(10)[['email_hash','ctc','mean3 ctc']]
```

	email_hash	ctc	mean3 ctc
12121	2322345290a1926df62347d45f06b68932e219cb010bf8	850000	3.262923e+06
64065	bda6e0f742115289a27f304078935331a5563d90c91461	750000	2.929000e+06
15908	2e7e946b56a245338d8da1daf60ef851031c9964cffd25	950000	2.950000e+06
4334	0c535bb44414d62cab133425339bd7e156ec79823899ae	810000	2.770000e+06
73476	d96a6540ff59456abe30f51f68e954388b1f6922c4bb0c	900000	2.840543e+06
49904	935480e039d80833292d858a553a4bc0f628b9b97ce9ec	900000	2.840543e+06
19346	38d71a484d7663f7c14df8432620bbbab718933173a295	1368000	3.262923e+06
70292	d034e386dbce817ee1ea099b161379d3341af0a16573d8	800000	2.683125e+06
36006	6a6d1a4452505b678e264700fd0c28f247c4522d27f112	770000	2.637273e+06
2612	077fd3f95d8dbf89c112a8eca6601db3729f51b53b57a0	720000	2.577054e+06

Top 10 employees in "Qhmqxp Xzw" department - having 5/6/7 years of experience earning more than their peers - Tier X

Top 10 companies (based on their CTC)

Out[55]:

```
In [57]: datatmp.groupby('company_hash').mean()['ctc'].reset_index().sort_values('ctc',ascending=False).head(10)[['company_hash','ctc']
```

C:\Users\deepa\AppData\Local\Temp\ipykernel_17216\3415716943.py:1: FutureWarning: The default value of numeric_only in DataFram eGroupBy.mean is deprecated. In a future version, numeric_only will default to False. Either specify numeric_only or select only columns which should be valid for the function.

datatmp.groupby('company_hash').mean()['ctc'].reset_index().sort_values('ctc',ascending=False).head(10)[['company_hash','ctc']]

Out[57]:		company_hash	ctc
	12498	Tqxwoogz Qa Mvzsvrgqt	4250000.0
	9063	Ovrnoxat Ntwyzgrgsj	4250000.0
	19694	Zvsqv Cxoxgz Xzaxv Uqxcvnt Rxbxnta	4220000.0
	6183	Mvqntqerjxg	4200000.0
	5527	Lxeert Ntwyzgrgsxto	4200000.0
	14758	Vrjgoyv Ntwyzgrgsj Wgzohrnvzwj Otqcxwt	4200000.0
	7735	Obvqnmxnuxdtr Ntwy Ucn Rna	4200000.0
	9208	Owm	4200000.0
	6559	Nhqmgyxqt	4200000.0
	3186	Ertwp	4200000.0

Top 2 positions in every company (based on their CTC)

```
In [59]: tmp = datatmp[datatmp['job_position'] != 'na']
    tmp = tmp.groupby(['company_hash','job_position']).mean().sort_values(['company_hash','ctc']).reset_index()
    tmp = tmp.groupby('company_hash').head(2)[['company_hash','job_position']]
    tmp
```

C:\Users\deepa\AppData\Local\Temp\ipykernel_17216\2740876429.py:2: FutureWarning: The default value of numeric_only in DataFram eGroupBy.mean is deprecated. In a future version, numeric_only will default to False. Either specify numeric_only or select only columns which should be valid for the function.

```
tmp = tmp.groupby(['company_hash','job_position']).mean().sort_values(['company_hash','ctc']).reset_index()
```

Out[59]:		company_hash	job_position
	0	01 Ojztqsj	Frontend Engineer
	1	05Mz Exzytvrny Uqxcvnt Rxbxnta	Backend Engineer
	2	1 Jtvq	Backend Engineer
	3	10 Axsxnvr Ahmvx Rgzagz	Android Engineer
	4	1001 Vuuo	Frontend Engineer
	•••		
	32650	Zxzvzxjv Sqghu	Engineering Leadership
	32651	Zyuw Rxbxnta	Frontend Engineer
	32652	Zyvzwt Wgzohrnxzs Tzsxzttqo	Frontend Engineer
	32653	Zz	Other
	32654	Zzzbzb	Other

22950 rows × 2 columns

Top 2 positions in top Paying companies

```
'Vruyvsqtu Otwhqxnxto',
'Fvrbvqn Rvmo',
'Ojbvzntw Ogenfvqt Ogrhnxgzo',
'Ozvuatvr',
'Zcxaxv',
'Nvnv Wgzohrnvzwj Otqcxwto',
'Ottpxej',
'Amo Mvzp',
'Bxwqgogen',
'St',
'Bgtzsvst',
'Vpvbvx Ntwyzgrgsxto',
'Cbfvqt',
'Rxzptaxz',
'Ovphntz',
'Otqcxwtzgf',
'Zvsqv Cxoxgz Xzaxv Uqxcvnt Rxbxnta',
'Otvqo Ygraxzso Wgqugqvnxgz',
'Nvnv Wgbbhzxwvnxgzo',
'Bvptbjnqxuwgb',
'Nvqstn',
'Ztnvuu',
'Srgmvrrgsxw Xzw',
'Xpohrv',
'Avjngzv Ojontbo',
'Hzvwvatbj',
'Rgctmgzxng',
'Gqvwrt',
'Avcxznv',
'Hxuvny',
'Ngftq Qtotvqwy Wvuxnvr',
'Mn',
'Uvjnb',
'Srgmvrexqb Rxbxnta',
'Yhvftx Ntwyzgrgsxto',
'Zvnxgzvr Ongwp Tdwyvzst Ge Xzaxv Rxbxnta',
'Whqtexn'])]
```

Out[60]:	company_hash	job_position
477	Amo Mvzp	Data Analyst
478	Amo Mvzp	SDET
1052	Avcxznv	Backend Architect
1063	Avjngzv Ojontbo	Backend Engineer
1783	Bgqsvz Onvzrtj	Associate Software developer
••		
32056	Ztnvuu	Professional Services Engineer
32057	Ztnvuu	Support Engineer
32257	Zvnxgzvr Ongwp Tdwyvzst Ge Xzaxv Rxbxnta	Backend Engineer
32258	Zvnxgzvr Ongwp Tdwyvzst Ge Xzaxv Rxbxnta	Backend Architect

Zvsqv Cxoxgz Xzaxv Uqxcvnt Rxbxnta

91 rows × 2 columns

32325

Preparing data for training model(Imputation/Scaling)

Engineering Leadership

```
In [61]: data = dateda.copy()
data
```

Out[61]:		email_hash	Unnamed:	company_hash	orgyear	ctc	job_position	ctc_updated_year
	0	00003288036a44374976948c327f246fdbdf0778546904	84782	Bxwqgogen	2012.0	3500000	Backend Engineer	2019.0
	3	000120d0c8aa304fcf12ab4b85e21feb80a342cfea03d4	53905	Bxwqgotbx Wgqugqvnxgz	2004.0	2000000	FullStack Engineer	2021.0
	4	00014d71a389170e668ba96ae8e1f9d991591acc899025	138707	Fvrbvqn Rvmo	2009.0	3400000	na	2018.0
	6	00022dc29c7f77032275182b883d4f273ea1007aefc437	7782	Xzeqvwrgha Ntwyzgrgsxto	2016.0	750000	Frontend Engineer	2019.0
	7	00036c2c5212d88d07acdc5bda7eef5653f8b09bbe30b7	30543	Ocu Xnivz Gbvz	2011.0	2300000	Other	2021.0
	•••							
	153432	fffa3a7b849802580a1972f11d192b43ff1c871bb43002	79890	Nvnv Wgzohrnvzwj Otqcxwto	2014.0	1800000	Backend Engineer	2019.0
	153438	fffc254e627e4bd1bc0ed7f01f9aebbba7c3cc56ac914e	39683	Tqxwoogz Ogenfvqt Wvbuho	2004.0	3529999	QA Engineer	2019.0
	153439	fffcf97db1e9c13898f4eb4cd1c2fe862358480e104535	186656	Trnqvcg	2015.0	1600000	na	2018.0
	153440	fffe7552892f8ca5fb8647d49ca805b72ea0e9538b6b01	148878	Znn Avnv Srgmvr Atrxctqj Otqcxwto	2014.0	900000	Devops Engineer	2019.0
	153442	ffffa3eb3575f43b86d986911463dce7bcadcea227e5a4	117170	Sgrabvz Ovwyo	2018.0	1500000	FullStack Engineer	2021.0
4	86464 ro	ws × 14 columns						

```
In [62]: data['ctc_log'] = np.log2(data['ctc'])
```

Columns like ['job_position','email_hash','Unnamed: 0','company'] are text. We can't use them during imputation, so we'll remove these columns

```
drop cols = ['job position','email hash','Unnamed: 0','company hash']
In [63]:
         for i in drop cols:
             try:
                 data.drop([i],axis=1,inplace=True)
             except:
                 print('no')
In [64]: data.columns
Out[64]: Index(['orgyear', 'ctc', 'ctc updated year', 'orgyear na',
                'ctc updated year na', 'company hash na', 'job position na', 'YoE',
                'company hash encode', 'job position encode', 'ctc log'],
               dtvpe='object')
In [65]: data.info()
       <class 'pandas.core.frame.DataFrame'>
       Int64Index: 86464 entries, 0 to 153442
       Data columns (total 11 columns):
             Column
                                 Non-Null Count Dtype
                                 86424 non-null float64
            orgyear
            ctc
                                 86464 non-null int64
        1
                                 86464 non-null float64
            ctc updated year
        3
            orgyear na
                                 86464 non-null bool
           ctc updated year na 86464 non-null bool
            company hash na
                                 86464 non-null bool
            job position na
                                 86464 non-null bool
        7
            YoE
                                 86424 non-null float64
            company hash encode 86464 non-null float64
            job position encode 86464 non-null float64
        10 ctc log
                                 86464 non-null float64
       dtypes: bool(4), float64(6), int64(1)
       memory usage: 7.6 MB
```

Summary Statistics

In [66]: data.describe()

Out[66]:

	orgyear	ctc	ctc_updated_year	YoE	company_hash_encode	job_position_encode	ctc_log
count	86424.000000	8.646400e+04	86464.000000	86424.000000	86464.000000	86464.000000	86464.000000
mean	2013.804626	1.626541e+06	2019.441432	5.636906	0.002635	1209.710671	20.474913
std	4.354664	8.080584e+05	1.283791	4.225522	0.005558	878.503304	0.662649
min	1970.000000	7.040000e+05	2015.000000	0.000000	0.000007	0.065171	19.425216
25%	2012.000000	1.000000e+06	2019.000000	3.000000	0.000033	319.141310	19.931569
50%	2015.000000	1.400000e+06	2019.000000	5.000000	0.000371	1318.013855	20.416995
75%	2017.000000	2.000000e+06	2020.000000	8.000000	0.002170	2431.717315	20.931569
max	2021.000000	4.250000e+06	2021.000000	51.000000	0.034221	2431.717315	22.019031

In [67]: data.isna().sum()

Out[67]: orgyear

40 ctc ctc_updated_year 0 orgyear_na ctc_updated_year_na 0 company_hash_na job_position_na 0 YoE 40 0 company_hash_encode job_position_encode 0 ctc_log 0 dtype: int64

Training Model

```
In [68]: from sklearn.impute import KNNImputer
    from sklearn.pipeline import Pipeline
    from sklearn.preprocessing import StandardScaler
    from sklearn.impute import SimpleImputer
    from sklearn.cluster import MiniBatchKMeans, KMeans
    from sklearn.metrics import silhouette_score
    from sklearn.cluster import KMeans
    from sklearn.decomposition import PCA
```

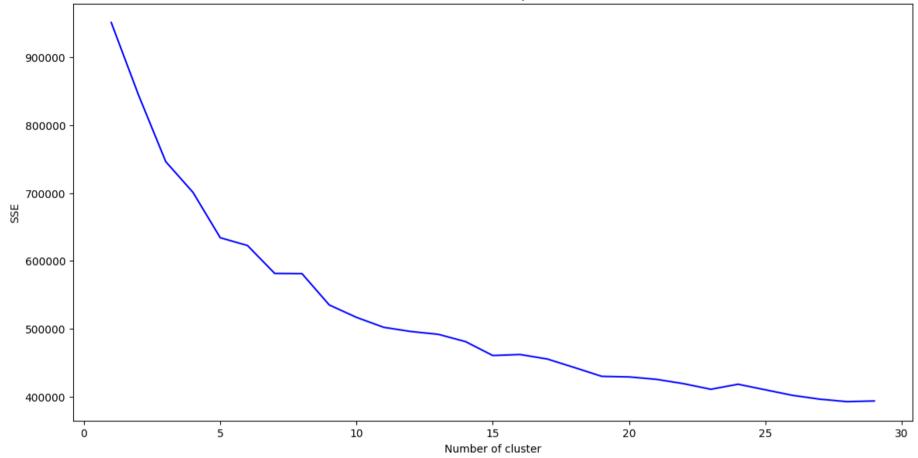
Kmeans clustering

So we will be training a model with unscaled features too.

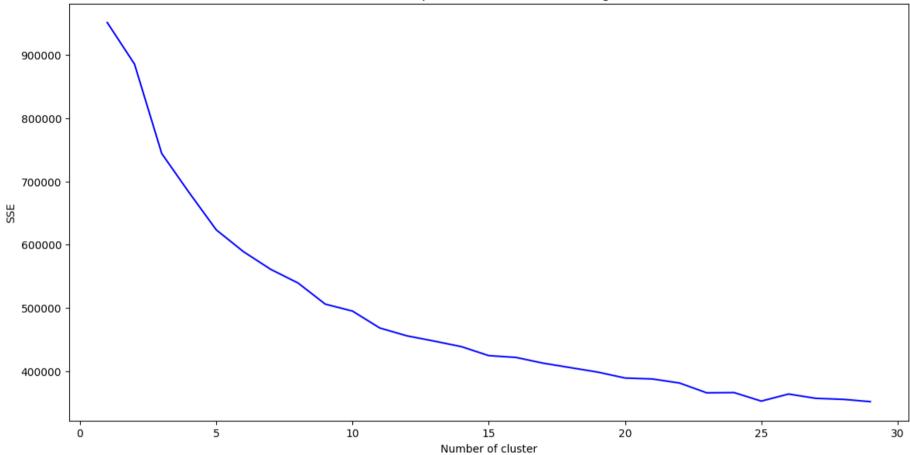
```
In [69]: pipe_knn = Pipeline([('scaler', StandardScaler()), ('knn_imputer', KNNImputer(n_neighbors=2, weights="uniform"))])
pipe_knn_5 = Pipeline([('scaler', StandardScaler()), ('knn_imputer', KNNImputer(n_neighbors=5, weights="uniform"))])
pipe = Pipeline([('scaler', StandardScaler()), ('simple_imputer', SimpleImputer(missing_values=np.nan, strategy='mean'))])
pipe_knn_pca = Pipeline([('scaler', StandardScaler()), ('knn_imputer', KNNImputer(n_neighbors=2, weights="uniform")),('pca',Pipe_unscaled = Pipeline([('knn_imputer', KNNImputer(n_neighbors=5, weights="uniform"))])
```

Finding optimal num of clusters using Elbow method

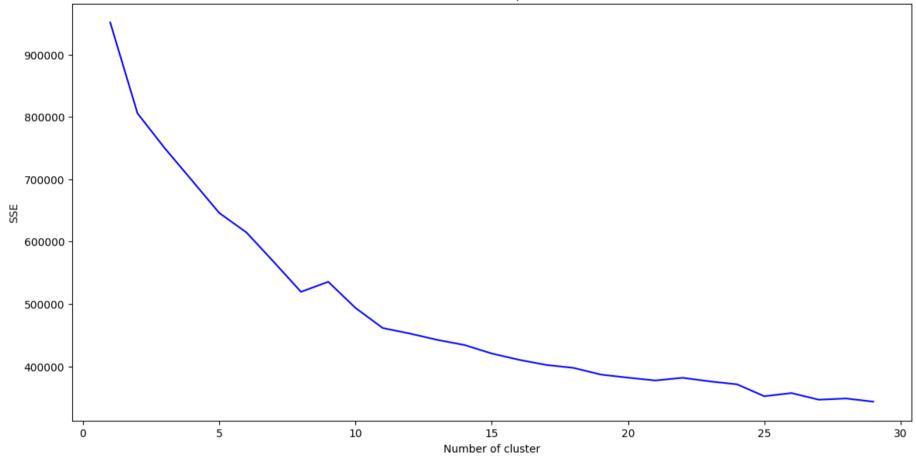
Running for KNN Immputation



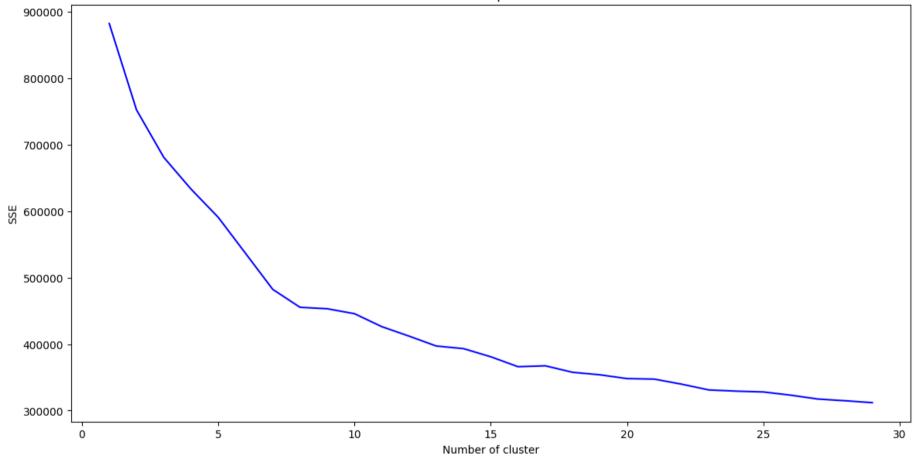
Running for KNN Imputation with (default) 5 neighbours



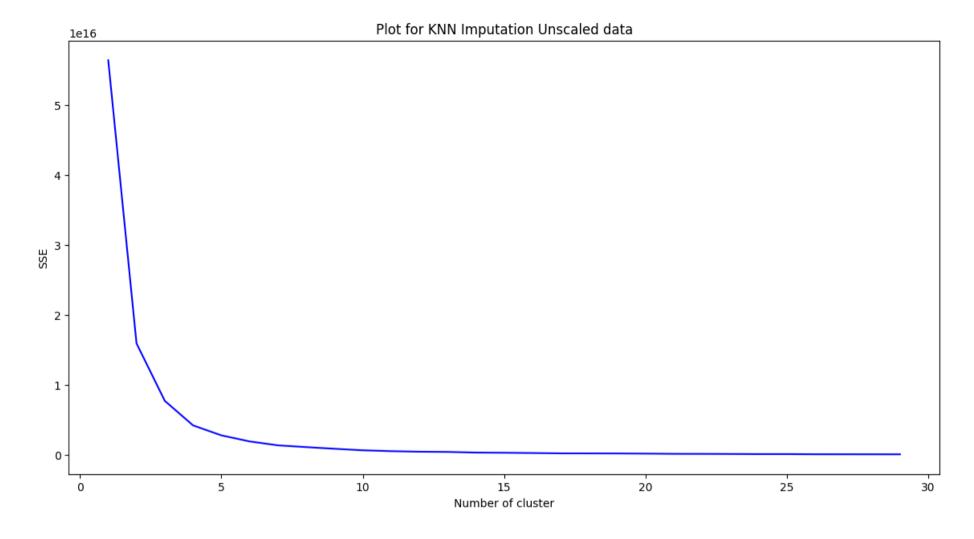
Running for Mean Imputation



Running for KNN Immputation + PCA



Running for KNN Imputation Unscaled data



Insights

Model	n_clusters
KNN Immputation	16
KNN Imputation with (default) 5 neighbours	20

Mean Imputation	25
KNN Immputation + PCA	21
KNN Imputation Unscaled data	5

Number of clusters is around 16-20 for scaled data, while around 5 for unscaled data

```
In [71]: from sklearn.cluster import AgglomerativeClustering from scipy.cluster.hierarchy import dendrogram
```

Agglomerative Clustering

```
In [72]: tmp = X.sample(frac=0.2)
tmp.shape

Out[72]: (17293, 12)

In [73]: def plot_dendrogram(model, **kwargs):
    # Create Linkage matrix and then plot the dendrogram

# create the counts of samples under each node
counts = np.zeros(model.children_.shape[0])
n_samples = len(model.labels_)
for i, merge in enumerate(model.children_):
    current_count = 0
    for child_idx in merge:
        if child_idx < n_samples:
            current_count += 1 # leaf node
        else:
            current_count += counts[child_idx - n_samples]</pre>
```

```
counts[i] = current_count

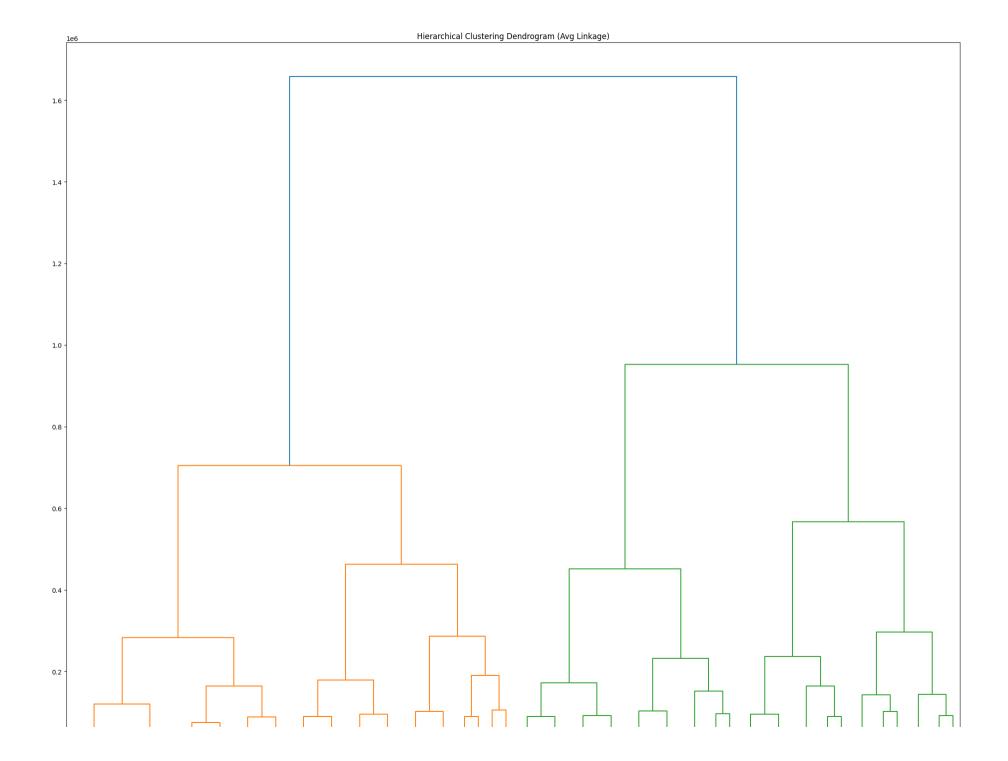
linkage_matrix = np.column_stack(
        [model.children_, model.distances_, counts]
).astype(float)

# PLot the corresponding dendrogram

dendrogram(linkage_matrix, **kwargs)

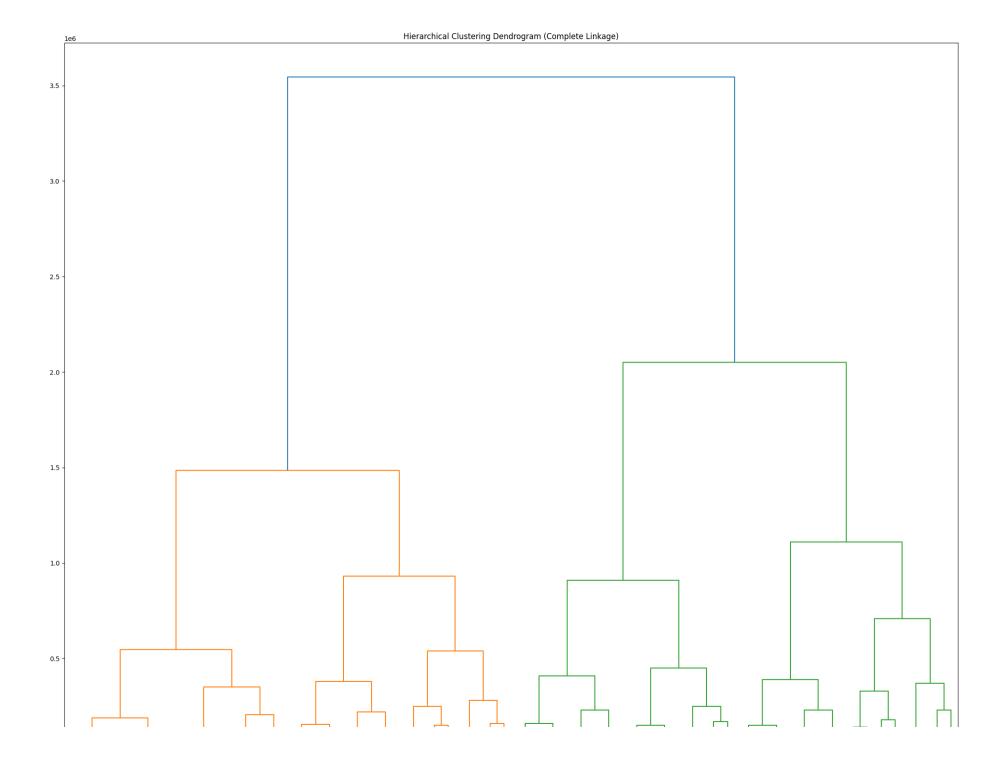
In [74]: model = AgglomerativeClustering(distance_threshold =0, n_clusters=None, compute_distances=True,linkage='average').fit(tmp)

plt.figure(figsize=(25,20))
    plt.title("Hierarchical Clustering Dendrogram (Avg Linkage)")
    plot_dendrogram(model, truncate_mode="level", p=6)
    plt.xlabel("Number of points in node (or index of point if no parenthesis).")
    plt.show()
```



```
In [75]: model = AgglomerativeClustering(distance_threshold =0, n_clusters=None, compute_distances=True,linkage='complete').fit(tmp)

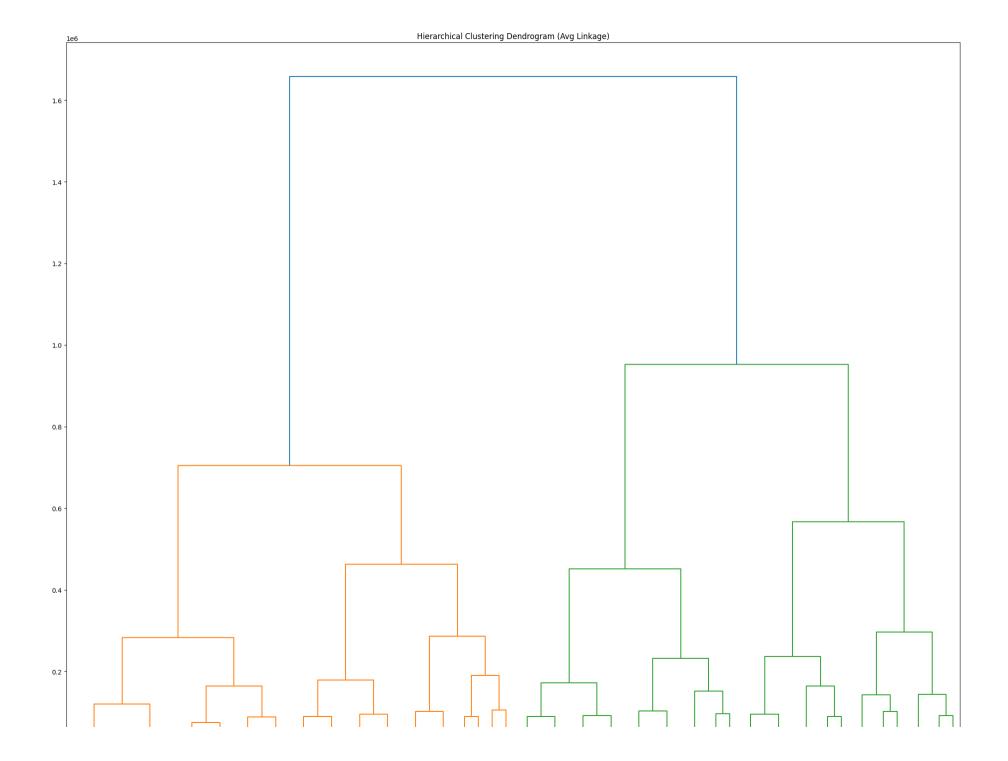
plt.figure(figsize=(25,20))
plt.title("Hierarchical Clustering Dendrogram (Complete Linkage)")
plot_dendrogram(model, truncate_mode="level", p=6)
plt.xlabel("Number of points in node (or index of point if no parenthesis).")
plt.show()
```



```
Number of points in node (or index of point if no parenthesis).
```

```
In [76]: model = AgglomerativeClustering(n_clusters=17, compute_distances=True,linkage='average').fit(tmp)

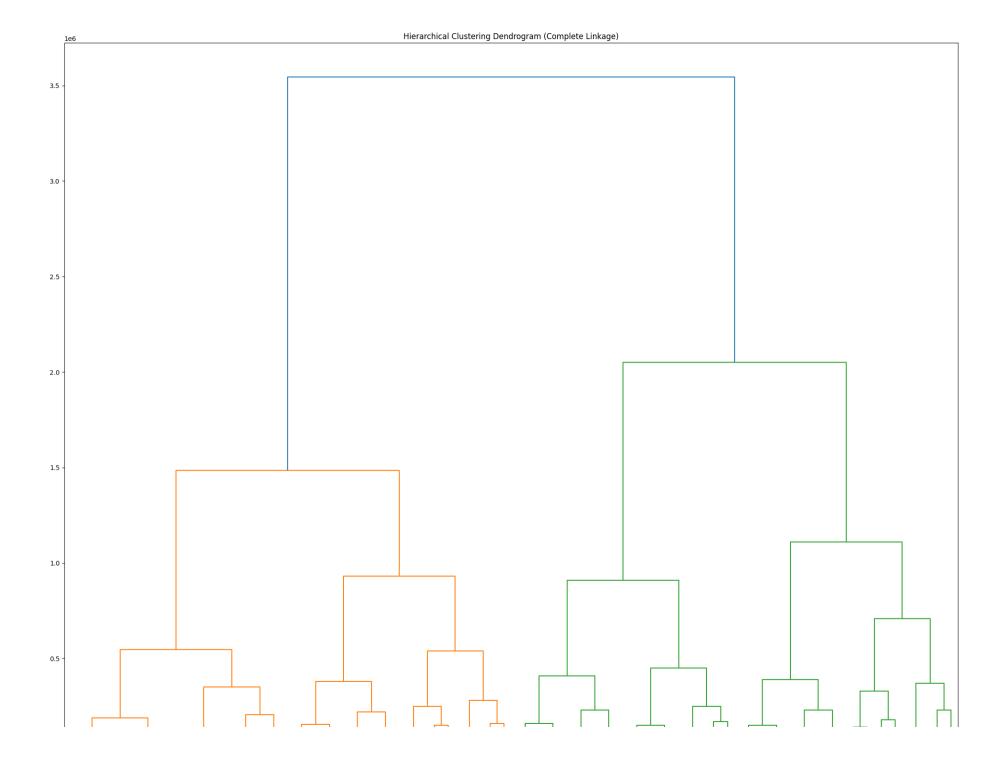
plt.figure(figsize=(25,20))
   plt.title("Hierarchical Clustering Dendrogram (Avg Linkage)")
   plot_dendrogram(model, truncate_mode="level", p=6)
   plt.xlabel("Number of points in node (or index of point if no parenthesis).")
   plt.show()
```



```
Number of points in node (or index of point if no parenthesis).
```

```
In [77]: model = AgglomerativeClustering(n_clusters=17, compute_distances=True,linkage='complete').fit(tmp)

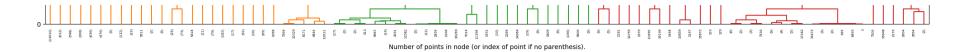
plt.figure(figsize=(25,20))
 plt.title("Hierarchical Clustering Dendrogram (Complete Linkage)")
 plot_dendrogram(model, truncate_mode="level", p=6)
 plt.xlabel("Number of points in node (or index of point if no parenthesis).")
 plt.show()
```



Number of points in node (or index of point if no parenthesis).

```
In [78]: model = AgglomerativeClustering(n_clusters=5, compute_distances=True,linkage='single').fit(tmp)

plt.figure(figsize=(25,20))
plt.title("Hierarchical Clustering Dendrogram (Single Linkage)")
plot_dendrogram(model, truncate_mode="level", p=6)
plt.xlabel("Number of points in node (or index of point if no parenthesis).")
plt.show()
```



Insights

Number of clusters around 2 seems optimal in most cases, while in last plot(with single linkage) number of clusters around 16 is optimal

Insights/ Recommendations

Insights

- Top Paying job titles include 'Engineering Leadership', 'Backend Engineer', 'Product Manager', 'Program Manager', 'SDET', 'QA Engineer', 'Data Scientist', 'Android Engineer' and 'FullStack Engineer'.
- Top paying companies have been identified.
- Among top paying companies, salary for few organisations is getting lesser in recent years which have been identified and listed in the notebook.
- Among Top paying companies for few companies mean salary is increasing every year, the same have been identified and listed above
- Avg CTC seems to be decreasing with year.

Recommendations

- Freshers who want to work on technical side should look for roles related to Backend Engineer, SDET, QA engineer, Dataa Scientist, Android Engineer, Full stack engineer to get good salaries as expirience increases.
- Freshers who want best CTC should aim for companies identified with higher salaries and according to their tech orientation