

## MAULANA ABUL KALAM AZAD UNIVERSITY OF TECHNOLOGY, WEST BENGAL

Paper Code : OEC- CS802A/OECIT802A E-Commerce and ERP UPID : 008261

Time Allotted : 3 Hours Full Marks :70

The Figures in the margin indicate full marks.

Candidate are required to give their answers in their own words as far as practicable

## Group-A (Very Short Answer Type Question)

## 1. Answer any ten of the following:

 $[1 \times 10 = 10]$ 

 $[5 \times 3 = 15]$ 

[5]

- (i) Name programming languages used to develop web applications.
- (II) Explain the meaning of E-procurement.
- (III) Give an example where social media is used as a strategic tool for enhancing E-commerce business.
- (IV) What do you mean by Collaborative Computing?
- (V) How do large companies monitor and track cargo deliveries to their customers?
- (VI) Give an idea about 'Stored-value card'.
- (VII) What is the full form of VAN and what purpose is it used for?
- (VIII) Explain what do you mean by 'certificate revocation list (CRL)'.
- (IX) Give two applications of E-Commerce.
- (X) Give two applications of M-Commerce.
- (XI) What according to you should be the ethical principles of E-Commerce?

2. Explain with an example how cart reminders can be used for E-marketing.

(XII) Give an example in which an e-business focuses on brand identity as a strategy for their online business performance.

## Group-B (Short Answer Type Question) Answer any three of the following:

| 3.  | Identify the different steps in EDI implementation.   | [5]             |
|-----|---|-----------------|
| 4.  | Discuss the threats of E-Commerce.  | [5]             |
| 5.  | Discuss the different ways by which the Internet helps E-Commerce.                                      | [5]             |
| 6.  | Explain the meaning of Customer-premises equipment or customer-provided equipment (CPE). Give examples. | [5]             |
|     | Group-C (Long Answer Type Question)   |                 |
|     | Answer any three of the following:  | [ 15 x 3 = 45 ] |
| 7.  | (a) Discuss the different E-Commerce business models based on transaction type.                         | [8]             |
|     | (b) Give examples of the business models (based on transaction type) that you have mentioned.           | [4]             |
|     | (c) Outline the challenges of E-Governance in India.  | [3]             |
| 8.  | (a) What do you think is Supply Chain Management?   | [5]             |
|     | (b) Discuss the merits of implementing an ERP system before Supply Chain.                               | [5]             |
|     | (c) Discuss the benefits of integrating Supply Chain and ERP systems.                                   | [5]             |
| 9.  | (a) Discuss the security issues related to E-payments.  | [ 9 ]           |
|     | (b) Discuss your ideas about cryptocurrency as an e-payment mechanism.                                  | [6]             |
| 10  | (a) Discuss the different E-Commerce marketing strategies.  | [6]             |
|     | (b) Explain in detail how you will do E-marketing for your online bookstore.                            | [9]             |
| 11. | (a) Differentiate between public key and private key cryptography.                                      | [5]             |
|     | (b) Outline the different services provided by SSL.   | [5]             |
|     | (c) Write the algorithm of RSA.   | [5]             |

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