



## Codebasics SQL Challenge

### Requests:

1. Provide the list of markets in which customer "Atliq Exclusive" operates its business in the APAC region.
2. What is the percentage of unique product increase in 2024 vs. 2023? The final output contains these fields,  
unique\_products\_2023  
unique\_products\_2024  
percentage\_chg
3. Provide a report with all the unique product counts for each segment and sort them in descending order of product counts. The final output contains 2 fields,  
segment  
product\_count
4. Follow-up: Which segment had the most increase in unique products in 2024 vs 2023? The final output contains these fields,  
segment  
product\_count\_2023  
product\_count\_2024  
difference
5. Get the products that have the highest and lowest manufacturing costs. The final output should contain these fields,  
product\_code  
product  
manufacturing\_cost

6. Generate a report which contains the top 5 customers who received an average high `pre_invoice_discount_pct` for the fiscal year 2024 and in the Indian market. The final output contains these fields,
  - `customer_code`
  - `customer`
  - `average_discount_percentage`
  
7. Get the complete report of the Gross sales amount for the customer “**Atliq Exclusive**” for each month. This analysis helps to get an idea of low and high-performing months and take strategic decisions.  
The final report contains these columns:
  - Month
  - Year
  - Gross sales Amount
  
8. In which quarter of 2023, got the maximum `total_sold_quantity`? The final output contains these fields sorted by the `total_sold_quantity`,
  - Quarter
  - `total_sold_quantity`
  
9. Which channel helped to bring more gross sales in the fiscal year 2024 and the percentage of contribution? The final output contains these fields,
  - channel
  - `gross_sales_mln`
  - percentage
  
10. Get the Top 3 products in each division that have a high `total_sold_quantity` in the `fiscal_year 2024`? The final output contains these fields,
  - division
  - `product_code`



product  
total\_sold\_quantity  
rank\_order

**Note:**

1. The submissions are evaluated based on the query readability, logic, and also presentation of the results.
2. We recommend you create a presentation video assuming presenting to the business stakeholders and create a LinkedIn post that contains the link to GitHub files (SQL codes, Presentation document), video presentation, and also your experience while working on this challenge.
3. Submit your post link on the resume project challenge page of codebasics.  
(<https://codebasics.io/event/codebasics-resume-project-challenge>)