 **Michael Staff**  
Business & Digital Transformational Leader | Emerging Tech...


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Recommend Michael



Received Given

 **Blake Hansen** · 1st  
Chaplain and Grief Counselor  
January 11, 2023, Blake worked with Michael but on different teams



Mike and I have worked together for over 20 years and at two different consulting firms. Mike is the definition of a relationship-based, trusted-advisor executive. He excels at assessing issues and developing strategies that are practical and solve business challenges. He is collaborative by nature and delivers on what he promises. Those that work for him often say he is very good at nurturing and empowering those around him. The two attributes I appreciate most are his positive "can do" attitude and his personal integrity to always do the right thing. If you are ever in a difficult business situation, Mike is the person you would want with you.

 **Matthew Lekstutis**  · 1st  
Supply Chain Consulting Global Leader  
September 9, 2022, Matthew worked with Michael on the same team


I had the pleasure of teaming with Mike Staff at TCS. Mike is a compelling leader that drives results and builds business. Mike successfully built a market leading Manufacturing Sector consulting practice and helped me put the supply chain consulting business on the map in Manufacturing. Mike brings the whole package from strategic thinking, innovation, business development, relationship building to delivery - he raises the game of everyone around him!

 **Oghie Ojior**  · 2nd  
Partner/Principal at EY - Customer, Growth, and Innovation  
September 3, 2022, Oghie worked with Michael on the same team

Mike is a well-rounded executive and a strong consulting leader with excellent business development skills. He is energetic, persuasive, articulate, and client-focused. Mike has a strong track record of building a successful global unit in TCS' management consulting business.

 **Paul Ikin**  · 2nd  
Global Head Mainframe Modernization Adoption @ AWS | Driving Application Transformation at Fortune 500 Enterprises [opinions are my own]  
September 4, 2015, Paul reported directly to Michael

I have worked with many different managers throughout my career; some good and others not so good. Mike is one of the top leaders in my book! Not only is he the consummate professional but he is also extremely knowledgeable, approachable and supportive of his team. I would work for Mike again in a heartbeat.

 **Steve Sparling** · 2nd  
Focused on Family Business  
January 27, 2009, Steve worked with Michael on the same team

I strongly recommend Mike as a leader and business executive. His skills in working with his clients, colleagues and employees are some of the best I have seen in my career.

**Pat M.** · 2nd  
Cypress Growth Capital, Partner / Investor / Advisor  
November 20, 2008, Pat was senior to Michael but didn't manage Michael directly

Mike was a colleague of mine at CSC. He is not only an extremely talented sales leader, he's an equally good general manager. His business unit at CSC consistently performed well, even in a tough market. Mike is highly regarded at CSC for his professionalism and the results he's achieved as the managing director of our New England region. I not only like Mike, I respect him as a business person and appreciate his even handed leadership at CSC.



**Anindya D.** · 2nd  
Managing Director

February 20, 2008, Anindya was senior to Michael but didn't manage Michael directly

Mike is a great sales leader. He's not only effective in championing clients' priorities but is very focused on driving operating results. A great asset for any business looking to energize customer relationships.



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**Lisa Yu** · 2nd  
M&A, Growth Strategy, Finance & Operational Strategy | Management Consulting Executive | Propelling organizational goals and full business...

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**Joydeep Ghatak** · 2nd  
Generative AI | AI Safety | Responsible AI | AI Product Management | AI Technical Program Management | <Quantum | Computing> | <QML> | Data...

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Banking, Financial Services and Insurance

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Supply Chain Consulting Global Leader

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**Sumi Dhody** · 3rd  
Director Alliance SAP at Tata Consultancy Services for APAC and MEA

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