

Program Management Office (PMO)

Full Name	Title	Cold Call Script	Cold Email	Cold Text Message
Michelle Yung	Program Manager – Sentinel PMO	<p>Cold Call: “Hello Michelle, this is George Maranville with Prime Technical Services – we’re an SDVOSB specializing in cleared defense staffing. I know program managers like you often juggle a dozen hats on a \$13B program ¹ – from risk wrangling to schedule firefighting. We’ve supported similar Air Force programs (for example, providing extra schedule controllers on an ops readiness project) ², so I wanted to reach out. We actually have a Secret-cleared project controller and an EVM analyst who’ve worked ICBM programs ready to assist your PMO. I’d love to understand where your team feels the most strain, and see if an extra pair of cleared hands might quietly help. Would a quick chat sometime be possible?”</p>	<p>Cold Email: Hi Michelle,
I came across your role leading Sentinel's Program Office, and I'm impressed – keeping such a massive program on track is no small task. As an SDVOSB, Prime Technical Services has experience assisting program offices on similar projects. We know Sentinel's master schedule and risk register must be intense to manage, with constant scope changes and inter-team coordination ¹.
For instance, on the SMORS ICBM sustainment program we provided cleared project analysts to help run scheduling and risk management ². We have a Secret-cleared scheduler and a risk mitigation specialist available now, each familiar with Air Force program metrics and tools.
If your PMO could use an extra hand to keep timelines aligned or chase down action items, we'd love to help. I'd value a 15-minute call to learn where the pressure points are and to see if our folks might plug in seamlessly.
Thank you,
George Maranville, Program Director – Prime Technical Services</p>	<p>Cold Text: Hi Michelle – George from Prime Technical here. I know Sentinel's PMO is under huge pressure to keep schedules & risks in check ¹. We have a couple cleared PM support folks ready to lighten the load. Open to a quick chat on where we could help?</p>

Full Name	Title	Cold Call Script	Cold Email	Cold Text Message
Kaitlyn Kalfman	Project Planning & Support Manager – Sentinel SE (PMO Support)	<p>Cold Call: “Hi Kaitlyn, this is George with Prime Technical Services (SDVOSB). I saw you’re driving the systems side of Sentinel – all the model-based design, requirements tracking, and V&V – basically the program’s central nervous system ³. That can be a heavy lift as complexity grows ⁴. We’ve helped MBSE teams on missile programs like NGI and IBCS, tackling exactly those digital engineering bottlenecks. In fact, I have a TS-cleared Cameo/DOORS specialist who worked on IBCS ready to assist. I’m calling to see where you might be bottlenecked and whether an extra cleared systems engineer could help keep Sentinel’s requirements on track. Even a 10-minute chat would be gold – I’d really value your perspective.”</p>	<p>Cold Email: Hi Kaitlyn,
I hope you don’t mind this outreach – I noticed you lead Sentinel’s systems engineering integration efforts (MBSE, requirements in DOORS, V&V tracking) and it caught my attention. That role is crucial to Sentinel’s success, but I imagine the MBSE workload and traceability challenges are piling up as the program expands ⁴.
I’m with Prime Technical Services, a veteran-owned small business providing cleared engineering support. We’ve worked with teams on similarly complex programs (Next-Gen Interceptor, IBCS) to relieve MBSE overload – so we understand the headaches of maintaining models and requirements baselines. In one case, we inserted a cleared systems engineer to help an IPT catch up on a DOORS backlog, which kept their schedule on track.
Right now, we have a Secret-cleared systems engineer who specializes in Cameo and requirements V&V. They’ve tackled digital models on missile programs and could jump in to support Sentinel’s SE&I team immediately.
Even if you’re fully staffed, I’d love to hear where your team’s biggest bottlenecks are – maybe we can offer help during crunch periods without getting in the way. Would you be open to a brief conversation?
Best regards,
George Maranville</p>	<p>Cold Text: Hi Kaitlyn – George from Prime Technical. I know your Sentinel SE&I team has a ton on its plate with models & requirements ⁴. We’ve got a cleared MBSE analyst ready to assist if you need a hand. Worth a quick chat sometime?</p>

Systems Engineering & Integration (SE&I)

**Rachel
Geerlings**

Chief
Engineer
– Sentinel
Program
(Systems)

Cold Call: “Hey Rachel, this is George from Prime Technical Services. Your background really jumped out at me – you’ve thrived on those high-stakes integration teams where the real magic (and headaches) happen. As Sentinel’s Chief Engineer, I bet you’re dealing with all the ‘gotchas’ in making sure the subsystems play nicely together⁵. We have experience acting as extra eyes and hands in exactly those scenarios – for example, we provided systems integrators on the SMORS program who made sure nothing slipped through the cracks⁶. I actually have a cleared systems integration specialist (a former Minuteman III engineer) ready to help with verification or interface

Cold Email: Hi Rachel,
Reading about your role as a Chief Engineer on the Sentinel program was inspiring – you’re the one ensuring every subsystem and interface comes together flawlessly. Having been on similar integration efforts, I know that means you’re likely catching issues others overlook and balancing performance vs. security daily⁵.
I’m reaching out from Prime Technical Services (SDVOSB). We specialize in providing cleared subject-matter experts to help programs like Sentinel during crunch time. On the Air Force’s SMORS program, for example, we inserted a systems integrator to help a chief engineer verify cross-discipline requirements – an extra set of eyes to ensure nothing fell through the cracks⁶.
If your team ever gets stretched thin (especially with so many reviews and artifacts before first flight), we have Top Secret-cleared engineers with ICBM experience who can jump in. Whether it’s running a few extra verification tests or double-checking interface control docs, we’re comfortable getting up to speed quickly under senior engineers like you.
I’d be grateful for a short conversation to understand where you see potential gaps – even if you don’t need help now, knowing your pain points will help us be ready when you hit a crunch. And I promise this isn’t a hard sell – just genuine curiosity about how we can support your mission.
Sincerely,
George Maranville

Cold Text: Hi Rachel – George from Prime Technical here. I suspect keeping Sentinel’s systems integrated is a bit of “catch what no one else does” – we have a cleared systems integrator (Minuteman III vet) on standby to help with any verification or interface headaches⁷. Open to chatting?

Full Name	Title	Cold Call Script	Cold Email	Cold Text Message
		<i>wrangling. I'd love to get your take on any hidden challenges your team is facing – no hard sell, just seeing if we might offer help on those stubborn issues you're wrestling with."</i>		

**Nathan
Dooley**

Associate
Systems
Engineer
– Sentinel
SEIT

Cold Call: “Hey Nathan, this is George from Prime Technical. I hope I’m not catching you at a bad time. I saw you’re working on Sentinel as an Associate Systems Engineer – diving into Cameo models and requirements right out of the gate. That’s impressive! I remember being early in my career and how steep the learning curve was. Honestly, I’m just reaching out to learn from folks like you about how it’s going. We have a few cleared MBSE engineers who mentor junior talent on other programs. I’m curious if there are areas where extra support or mentorship could help you tackle the huge workload (I know Sentinel’s models are intense ⁸). No agenda here – even a 10-minute chat about your experience would help me

Cold Email: Hi Nathan,
I hope you don’t mind a note from a stranger. I came across your profile and saw that you’re an Associate Systems Engineer on the Sentinel program – which tells me you’re one of the bright up-and-comers working on this critical ICBM project. That’s awesome, and as someone who mentors junior engineers, I wanted to reach out.
I work for Prime Technical Services, where we support programs like Sentinel with cleared engineering talent. We’ve even placed early-career MBSE engineers on projects like Next-Gen Interceptor, so I know how challenging it can be to dive into complex models and requirements on day one ⁸ .
This isn’t a recruitment email – rather, I’d love to hear about your experience. Are there any tools or tasks that you wish you had more help with? For example, we often provide mid-level systems engineers who mentor juniors and handle some of the heavy SysML or DOORS updates ⁹ , freeing you to learn and contribute more.
If you’re open to it, I’d appreciate even a brief chat. Understanding what it’s like for you helps us figure out how to better support teams like yours (now or in the future). No sales pitch – just genuinely interested in your perspective.
Thanks Nathan, and keep up the great work on Sentinel!
– George Maranville

Cold Text: Hi Nathan, George from Prime Technical here. I hear you’re doing Cameo/ SysML work on Sentinel right out of school – impressive! We’ve got some cleared MBSE folks who mentor junior engineers elsewhere. Would love to hear how it’s going for you and if extra support might help. Up for a short chat?

Full Name	Title	Cold Call Script	Cold Email	Cold Text Message
		<i>understand how we might support teams like yours as you grow."</i>		

**Mason
Baker**

Systems
Engineer
– GBSD
Division
(SEIT)

Cold Call: “Hi
Mason, George
from Prime
Technical. I had
to reach out
when I saw an ex-
collegiate athlete
and Mines grad
making waves in
Sentinel’s
engineering
ranks – that’s
fantastic! I’m
talking with
rising engineers
like you to learn
how the culture is
on Sentinel and
where you all
might use a
hand. Jumping
from college
projects to
nuclear
deterrence
systems is a huge
leap ¹⁰. We’ve
supported some
junior systems
engineers on
missile programs
– even provided
mentors to help
with the steep
learning curves in
tools like MATLAB
and Cameo. I’m
not here to pitch
you a job; rather
I’d love to know if
juggling things
like SolidWorks
vs. Cameo feels
like a team sport
for you, and
whether extra
support (cleared

Cold Email: Hi Mason,
I couldn’t help
noticing that you’re a former college
athlete and a Colorado School of Mines
alum now working on Sentinel – as a
fellow sports fan and engineer, I found
that really cool. Congrats on joining such
an important program!
I’m with
Prime Technical Services (a veteran-owned
small biz). We often assist early-career
engineers on complex DoD projects.
Seeing that you’re applying your talents to
Sentinel, I’m curious how the transition
has been. Going from university projects
to developing an ICBM is a big jump,
right?
We’ve helped new engineers on
programs like NGI find their footing – for
example, by providing mid-level mentors
and taking on some of the routine SysML
tasks so they could focus on learning the
tricky parts ¹¹. We also placed folks who
balanced engineering with other
disciplines (I noticed your minor in
economics) to bring a unique perspective
on missile teams ¹².
I’d love to hear
how things are going for you on Sentinel.
Any challenges that extra support could
alleviate? This isn’t a recruitment push – I
just want to understand if a cleared “big
brother” type mentor or additional team
member might make life easier for you
and your cohort.
If you’re interested
in chatting (even informally), let me know.
Keep up the great work, Mason!
–
George

Cold Text:
Hey Mason –
this is George
from Prime
Technical.
Saw you’re a
Mines grad
working on
Sentinel’s
SEIT. Love
that! We
have cleared
engineers
who’ve been
in your shoes
(juggling
models, etc.)
and I’d enjoy
hearing how
we could help
your team.
Down for a
quick chat?

Full Name	Title	Cold Call Script	Cold Email	Cold Text Message
		<i>mentors or training) could help. Would you have 10 minutes to chat about how we could help folks like you tackle this beast of a program?"</i>		

Cybersecurity

Full Name	Title	Cold Call Script	Cold Email	Cold Text Message
Justin Nelson	Cybersecurity Engineer (ISSO) – Sentinel PMO Cyber Team	<p>Cold Call: “Hi Justin, this is George Maranville at Prime Technical Services. Your name came up as one of the gatekeepers for Sentinel's cyber compliance – if someone's wrangling eMASS and RMF paperwork, it's probably you. I imagine the RMF backlog and constant audits are a grind ⁷ ¹³ . We've got folks who've done that dance on other Air Force programs (one of our ISSOs helped push through a tough accreditation on an InSite cyber project). I actually have a TS-cleared ISSO and even an ISSM who've cleared similar backlogs ready to step in. I'm reaching out to see if a couple extra hands for STIG hardening or POA&M cleanup might lighten your load. Even if things are under control, I'd value hearing where the biggest headaches are – maybe we can solve one or two. Would a short chat be okay?”</p>	<p>Cold Email: Hi Justin,
I'll get straight to the point – I understand you're on the front lines of cybersecurity for the Sentinel program, likely handling Risk Management Framework (RMF) compliance, eMASS updates, and all those fun security audits. If so, you probably have a mountain of POA&Ms and scan results on your plate ¹³ .
I'm with Prime Technical Services (SDVOSB), and we have a pipeline of cleared cybersecurity specialists. In fact, we've supplied ISSOs and ISSEs to Air Force programs like InSite and F-35, helping them push through accreditation crunches by handling documentation and STIG hardening.
Right now, I can think of two Secret-cleared cyber engineers who are very familiar with Xacta/eMASS and DISA STIGs – and they're available immediately. They've been through Authority to Operate drills and could take on that pile of compliance tasks so you can focus on higher-level security architecture.
Even if you're not looking for help today, I'd love to hear about the challenges you're facing. Understanding your pain points (be it too few ISSOs, tool issues, etc.) helps us line up the right support when you need it.
Would you be open to a quick conversation? No sales pressure – I promise. I'd just value your perspective as a Sentinel cyber lead.
Thanks for your time, Justin.
– George Maranville</p>	<p>Cold Text: Hi Justin – George from Prime Technical. I know Sentinel's cyber team is swamped with RMF paperwork and enclave lockdowns ¹³ . We've got cleared ISSO/ISSM talent ready to help tackle that backlog. Interested in a quick chat about support?</p>

Test & Evaluation (T&E)

**Patrick
Roberts**

Senior
Principal
Project
Manager –
Sentinel
Test &
Evaluation

Cold Call: “Hi

Patrick, this is George with Prime Technical. I came across your profile while digging into Sentinel's Test & Evaluation side – your move from Air Force logistics into GBSD test management really stood out ¹⁴. I know balancing the production schedule with digital testing requirements is a lot (with potential bottlenecks as testing ramps up) ¹⁵. We've supported folks on programs like NGI and IBCS, so we understand how crazy that transition to steady-state production can get. We actually have a Secret-cleared test engineer and a data analyst who both worked on ICBM test campaigns ready to jump in. I'm calling to see where Sentinel's test cycle is feeling the most pressure and if a small outside team could quietly help relieve it. Even a 10-minute chat to get your insight would

Cold Email: *Hi Patrick,
I hope you're doing well. Your background caught my eye – going from Air Force logistics to being a senior project manager in Sentinel's Test & Evaluation team is quite a journey! It tells me you have a unique perspective on both the supply side and the testing side of things.
At Prime Technical Services, we've supported test campaigns on a few major defense programs, and I wanted to reach out about Sentinel. I suspect that balancing the test schedule with production pressures is a big challenge right now ¹⁵, especially as Sentinel moves from development into integration testing.
We have experience with this kind of crunch. For example, on the Next-Gen Interceptor (NGI) missile program, we provided cleared test engineers to relieve bottlenecks in verification, and on IBCS we assisted with digital modeling to keep pace with production deadlines.
Currently, we have a Secret-cleared systems test engineer (familiar with flight telemetry and lab integration) and a cleared data analyst who worked on a missile test range. They're available to support immediately – whether it's running additional test procedures, managing test data, or just providing an extra set of hands in the lab.
If parts of your test cycle are under strain, we'd love to help. Even if now's not the time, I'd be grateful to hear where you foresee the most pressure – that way we can be ready with the right support when you need it.
Would you be open to a brief discussion?
Thanks for your time, Patrick.
– George Maranville*

Cold Text: *Hi Patrick – George from Prime Technical. I know Sentinel's test schedule must be tight as production picks up ¹⁵. We've got cleared test engineers with ICBM experience ready to help if things get bottlenecked. A quick chat to see if we can assist?*

Full Name	Title	Cold Call Script	Cold Email	Cold Text Message
		<i>be greatly appreciated."</i>		

**Michelle
Luna**

Sr.
Principal
Project
Manager –
System
Test Team

Cold Call: “Hi Michelle, this is George from Prime Technical. I have to say – seeing someone with real aviation maintenance DNA (and an Embry-Riddle background) leading Sentinel’s test team is refreshing ¹⁶. You know how to keep jets flying, so I bet you’re bringing that rigor to GBSD testing. I can imagine the bottlenecks between lab integration and field testing are a handful right now ¹⁷, especially ensuring data integrity as new systems roll out. We’ve supported test and sustainment teams on programs like NGI and IBCS, even staffed UAV maintenance analysts for Northrop – directly relevant to what you’re juggling. In fact, we have a TS-cleared flight test engineer and a telemetry data specialist who’ve been through similar wringers. I’d love to hear where

Cold Email: Hi Michelle,
I hope this note finds you well. As someone who also started in aviation maintenance, I was excited to see that a fellow Embry-Riddle alumna and former Navy maintenance pro is now a Senior PM on Sentinel’s System Test team ¹⁸ ¹⁹. That’s a unique blend of experience you bring – and I’m sure it’s invaluable as you bridge the gap between design and real-world testing.
I’m reaching out from Prime Technical Services (SDVOSB). We’ve worked with a number of test & evaluation teams on big programs. From what I gather, Sentinel’s testing phase might be feeling some bottlenecks – managing the “uncomfortable space” between lab integration and live flight tests ¹⁷, and getting all the data analyzed for a program this size.
We have some relevant past performance here. Prime delivered cleared V&V engineers on NGI and IBCS, and even provided lab operations support for a UAV program – experiences that map well to Sentinel’s testing challenges ²⁰. For example, we helped one team streamline their telemetry data analysis so the test engineers could focus on troubleshooting.
At the moment, we have a Top Secret-cleared test conductor and a maintenance data analyst available. One is a former Air Force test officer experienced in flight test scheduling, and the other is an expert in parsing flight telemetry and reliability stats (Global Hawk program alum – sound familiar?). They could assist with keeping test events on schedule and crunching the resulting data for insights.
I thought I’d reach out and see if an extra pair of hands could help your team as testing

Cold Text: Hi Michelle – George from Prime Technical. Saw your Navy/ Embry-Riddle roots – love it! I know Sentinel testing has that tough lab-to-field gap ¹⁷. We have cleared test engineers (even a Global Hawk vet) ready to help keep things on track. Open to chat?

Full Name	Title	Cold Call Script	Cold Email	Cold Text Message
		<i>you see the test pipeline straining as Sentinel ramps up – maybe we have the right people to boost your team. Even a 10-minute chat would be really valuable.”</i>	<i>ramps up. I'd love to hear where you think help is needed – even if just to have folks ready on standby. Would you be open to a brief chat?</i> <i>
Thank you, and Fly High!
- George Maranville</i>	

**Mark
Schubert**

Principal
Systems
Engineer –
V&V Lead

Cold Call: “Hello Mark, this is George Maranhville calling from Prime Technical. I’ve been mapping out Sentinel’s integration effort and your name came up as the V&V linchpin keeping verification on track. Word is you’re practically writing the playbook others follow in Sentinel’s test campaign ²¹. We know post-CDR integration testing can be a bear – every subsystem’s quirks become your problem. We have cleared V&V engineers who’ve been through this on programs like NGI and SMORS, jumping in to cover test events and manage DOORS traceability ²² ²³. I’m reaching out because if you’re short even a couple V&V hands, we can help shoulder the load so your team doesn’t burn out. I’d really appreciate 5-10 minutes of your insight on what challenges you’re seeing – even if just to be

Cold Email: Hi Mark,
Your role as Sentinel’s V&V lead came up in conversation, and I wanted to reach out. It sounds like you’re the person making sure every requirement for every subsystem gets verified – and fixing the puzzle when something doesn’t line up. That “post-CDR crunch” where integration testing uncovers issues is familiar territory for us ²².
I’m with Prime Technical Services, an SDVOSB that provides cleared engineering support. We’ve deployed V&V engineers on programs like NGI, SMORS, and IBCS – all parallel efforts to Sentinel ²³. In those cases, we often came in as surge support after Critical Design Review, helping to manage DOORS traceability and stepping in to execute extra test procedures when the core team was stretched thin.
If Sentinel’s verification campaign is facing a shortage of hands (it’s a common problem – not enough cleared V&V folks to cover every test event ²⁴), we’d love to assist. For example, we have a Secret-cleared test engineer who’s fluent in STK and MATLAB for simulating test scenarios, and another who’s great at documentation (so your team can focus on actual testing rather than paperwork).
Even if you’re handling it all fine right now, I’d be grateful to know where you see the biggest risks or gaps. That way, if you suddenly need an extra push, we can offer someone who’s already up to speed on the context.
Would you have time for a brief chat? I promise to keep it short and focused on understanding your needs.
Thanks Mark – and kudos on leading such a critical part of

Cold Text: Hi Mark – George from Prime Technical. Sounds like you’re key to keeping Sentinel’s V&V on track. If you ever need cleared surge support (extra V&V engineers to cover test events or DOORS updates ²²), my team has folks ready. Open to a short chat?

Full Name	Title	Cold Call Script	Cold Email	Cold Text Message
		<i>prepared if you need surge support."</i>	<i>Sentinel's journey!
- George Maranville</i>	

Steven
Dudnauth

Test
Engineer –
Sentinel
Test &
Evaluation

Cold Call: “Hi

Steven, George from Prime Technical here. I’ve heard how intense things get in Sentinel’s test lane – it’s 80% planning and 20% firefighting, right? Keeping that schedule on track with tight range windows must be wild ²⁵. We’ve helped out on some crazy missile test campaigns ourselves, supplying engineers for last-minute test prep and data crunching. I actually have a Secret-cleared test technician and a data analyst who’ve “been there, done that” on flight tests. I’m not calling to sell you something – I’m genuinely curious where you and your team are stretched thin. Even if it’s just sharing war stories, I’d love your insight on the real challenges in Sentinel’s testing. Maybe we can offer a solution for one of those headaches when it counts.”

Cold Email: Hi Steven,
I hope you don’t mind me reaching out. I came across your role as a Test Engineer on Sentinel and figured you’re one of the folks in the trenches making sure everything works before it flies. From my experience, that often means long days, tight timelines, and a lot of “hurry up and wait.”
At Prime Technical Services, we’ve supported a few missile test campaigns (so I know nothing ever goes exactly as modeled when test day comes). We’ve provided cleared test personnel for programs where the core team needed backup – whether it was extra hands setting up instrumentation or crunching data after a test run.
If Sentinel’s test schedule is as intense as it sounds, you might have times when an extra person or two would save the day. For example, we have a Secret-cleared test tech who’s worked at the UTTR test range and a data analyst who helped on an ICBM telemetry project. They could help run procedures, log results, or handle the documentation grind so engineers like you can focus on real-time problem-solving.
Mostly, I wanted to offer my support and see if there are any pressure points we could help relieve. Even if you don’t need it now, knowing what might help can let us be ready if things get crazy during a major test event.
Feel free to reach out if a conversation sounds useful – even just to swap test stories! Thank you for all you’re doing on this critical program.
– George

Cold Text:

Hey Steven,
George from Prime Technical. I know Sentinel testing can be a rollercoaster – tight timelines, surprise issues. We have cleared test support folks (techs & data analysts) ready to jump in if you all get slammed. Interested in chatting?

Subcontracts & Supply Chain (SubK)

Full Name	Title	Cold Call Script	Cold Email	Cold Text Message
Mike Balice	Principal Subcontracts & Supply Chain Manager – GBSD Program	<p>Cold Call: “Hi Mike, George at Prime Technical here. I suspect Sentinel’s supply chain has you juggling a lot – I’ve seen how even a missing bolt can hold up a missile test. Long lead times and vendor staffing issues must be a daily battle ²⁶ . We’ve helped on big programs during surge periods (handled some emergency buying for a STRATCOM project, for example) ²⁷ . We actually have a Secret-cleared procurement specialist and a logistics coordinator with GBSD supplier experience who could step in during crunch times. I’m reaching out to see if you have any supplier or staffing bottlenecks we might ease. Even if everything’s golden right now, I’d love to get your perspective on where a small business like ours could quietly pitch in without slowing you down.”</p>	<p>Cold Email: Hello Mike,
I know your time is valuable, so I’ll keep this brief. As the Principal Subcontracts & Supply Chain Manager for GBSD, you’re probably dealing with everything from delayed components to budget pressures. Sentinel is such a huge program that even a small hiccup in the supply chain can ripple into a big problem. ²⁶
I’m with Prime Technical Services (an SDVOSB). We’ve supported Northrop’s supplier management on other programs by providing cleared procurement specialists during crunch periods ²⁷ . For instance, on a Strategic Command project, our folks stepped in to expedite critical parts deliveries when the prime’s team was short-handed.
We have a couple of Secret-cleared supply chain pros available – one is a contracts specialist who’s worked with GBSD-tier suppliers, and another is an expeditor who helped manage long lead hardware for a missile defense program. They’re used to quickly integrating into a team and dealing with DOD contractors.
If you’re encountering any vendor issues or just drowning in procurement tasks, we can offer immediate help to keep things on schedule. And if not, no worries – I’d still appreciate hearing where you see potential pinch points, so we can be ready if you ever need a surge resource.
Thank you for your time, Mike. Happy to chat whenever convenient.
– George Maranville</p>	<p>Cold Text: Hi Mike – George from Prime Technical. I know Sentinel’s supply chain has a million moving parts (and delays) ²⁶ . We have cleared procurement specialists who’ve handled GBSD suppliers before. Happy to assist if you hit any bottlenecks – open to a quick chat?</p>

Logistics & Sustainment

**John
Powell**

Program
Manager –
Acquisition
Logistics &
Sustainment

Cold Call: “Hi

John, this is George with Prime Technical. I hear you're the go-to for Sentinel's logistics and sustainment – coordinating everything from spares to training. That's a huge task, especially making sure support keeps pace with development ²⁸. We cut our teeth on ICBM sustainment with STRATCOM's SMORS program, providing cleared maintenance and ILS experts to keep legacy systems going ²⁹. In fact, we have a Secret-cleared technical writer and a logistics analyst (both Minuteman III veterans) ready to help draft manuals, model spares, whatever you might need. I'm

Cold Email: Hi John,
I wanted to reach out regarding Sentinel's sustainment planning. As Program Manager for Acquisition Logistics & Sustainment, you're basically preparing the “care and feeding” plan for a brand-new ICBM – no pressure, right? I can only imagine the challenge of ensuring spare parts, training programs, and maintenance processes are ready to roll on schedule ²⁸.
My company, Prime Technical Services (SDVOSB), has been involved in similar efforts. On STRATCOM's SMORS sustainment program, we provided ILS engineers and maintenance planners to support Minuteman III and other systems ²⁹. We also recently helped stand up training for a new missile warning system, so we understand the scramble to get documentation and training equipment field-ready.
We currently have a few cleared folks with relevant backgrounds – one is a logistics analyst who modeled spares for Air Force Space Command, and another is a technical writer who helped author F-35 maintenance manuals. If your team is short-handed for things like tech data package prep, provisioning models, or coordinating with Hill AFB maintainers, they could plug in quickly.
Even if your core team has it handled, I'd love to know where you anticipate risk (long lead support equipment? legacy system turnover? ³⁰). With that insight, we can have the right talent queued up if and when you need assistance.
Thanks for considering, John. I'd welcome a brief chat at your convenience.
Regards,
George Maranville

Cold Text:

Hi John – George from Prime Technical. I know you're knee-deep in Sentinel's sustainment planning (spares, manuals, training) ³¹. We have cleared ILS engineers (Minuteman III experience) ready to assist if you need extra hands. Open to a short chat?

Full Name	Title	Cold Call Script	Cold Email	Cold Text Message
		<i>not here to pitch a contract, just hoping to learn where you see gaps in the sustainment plan and if some extra cleared hands might fill them. Even a brief conversation would help us align with your needs."</i>		

Patrick Hood

Manager –
Integrated
Logistics
Support
(ILS)

Cold Call: “Hi Patrick, George from Prime Technical. I understand you’re deep into figuring out how to keep Sentinel running once it’s in the field – from support equipment to training, a huge undertaking. We did something similar for STRATCOM on the SMORS program, supplying cleared maintenance planners and tech writers to prep sustainment for new systems ³² ³³. We actually have a Secret-cleared field support rep and an Air Force training specialist available now – folks who helped transition from Minuteman III to new gear. I’m not here to twist your arm; I’d just love to learn where

Cold Email: Hi Patrick,
As the Logistics & Sustainment Manager for Sentinel’s deployment, you’re essentially planning how to take Sentinel from the factory to the field – and ensure it stays mission-capable. That means thinking about tech data, training devices, spare parts, you name it ³¹. It’s a big job, and absolutely critical for a smooth rollout of the new missile.
I work for Prime Technical Services (SDVOSB). We’ve been in the trenches of ILS for other programs – notably, we supported the SMORS ICBM sustainment effort by providing maintenance and logistics experts ³². We’ve also delivered cleared training instructors for Air Force systems, helping to develop curricula and manuals for new equipment.
From what I gather, a challenge for Sentinel might be coordinating with the folks who maintain Minuteman III as you transition to Sentinel ³⁰. We have a Secret-cleared former USAF maintainer on our team who’s great at bridging old and new systems (he helped during a missile defense system turnover). We also have a cleared technical trainer who’s developed courseware for complex systems.
If you anticipate any shortfalls – be it needing extra hands to write technical orders, conduct training, or model reliability – we’d love to help. Even if you’re okay now, I’d appreciate hearing where you think things could get tight. That way, we can have people ready at the right time.
I’d be grateful for a brief discussion, whenever you have a moment. Thank you for all the work you’re doing to ensure Sentinel’s success in the field, Patrick.
Sincerely,
George Maranville

Cold Text:
Hi Patrick – George from Prime Technical. Working on Sentinel sustainment must be a massive puzzle (new tech + legacy turnover) ³⁰. We’ve got cleared logistics/training experts from Minuteman programs who can help piece it together. Open to chat on where we could assist?

Full Name	Title	Cold Call Script	Cold Email	Cold Text Message
		<i>you see gaps in the deployment plan and see if we have people who could fill those when needed. Even a quick 10-minute chat would help us align with what you need."</i>		

Hardware & Propulsion Engineering

**Nicholas
Gibbs**

Principal
Propulsion
Engineer –
Sentinel
Boosters

Cold Call: “Hi Nick, George from Prime Technical. I know you’re neck-deep in Sentinel’s booster development – those three-stage solids are literally what get this program off the ground. Working with Aerojet and ensuring the motors meet every spec has to be intense ³⁴ . We’ve placed a few propulsion and flight engineers on Northrop’s NGI program, so we’ve seen similar challenges with propellant quality and test firing schedules. We actually have a TS-cleared propulsion test analyst (with Promontory experience) and a stress engineer who worked on rocket motor cases ready to assist. I wanted to reach out and see where Sentinel’s propulsion team might need an

Cold Email: Hi Nicholas,
As a Principal Propulsion Engineer on Sentinel, you’re in a pivotal spot – those booster rockets have to work flawlessly, or nothing else matters. I imagine you’re coordinating closely with Aerojet Rocketdyne, overseeing propellant batches, quality control, static test plans, etc. Any hiccup in booster development can impact the whole program ³⁴ .
I’m with Prime Technical Services, a small business that provides cleared engineering talent. We’ve supported propulsion efforts on the Next-Gen Interceptor program, even placing engineers out at Promontory to help with motor test analysis. So we’re familiar with the unique clearance and safety requirements of working with solid rocket motors ³⁵ .
Right now, we have a Top Secret-cleared propulsion engineer available – he’s an ex-Northrop guy who worked on Ordnance and igniter systems. We also have a cleared structural analyst who’s done casing stress simulations for large motors. If your team finds itself shorthanded (say, crunch time before a big static fire or lots of test data to review), these folks could plug in immediately and contribute.
I’d love to know if there are any areas where an extra set of qualified hands might help – be it data reduction, safety documentation, vendor oversight, you name it. Even if everything’s under control, having standby support ready might give you some breathing room.
Would you be open to discussing this? Even a 10-minute chat about upcoming propulsion hurdles would be greatly appreciated.
Thanks Nicholas,
– George Maranville

Cold Text: Hi Nick – George from Prime Technical. Keeping Sentinel’s boosters on track is critical (and stressful!) ³⁴ . We have cleared propulsion engineers (Promontory vets) ready to help with test data or QA if you’re ever shorthanded. A quick chat sometime?

Full Name	Title	Cold Call Script	Cold Email	Cold Text Message
		<i>assist – even if you’re all set now, I’d value your take on any talent gaps or testing crunches you see coming. A quick chat would be awesome.”</i>		

**Ted
Ingram
III**

Principal
Engineer –
Propulsion
Systems

Cold Call: "Hello Ted, this is George with Prime Technical. I know folks like you on the Sentinel propulsion team have a lot on your plate – big motors, big responsibilities. Integrating each stage's propulsion, avionics, ensuring no surprises in static fires... it's a huge job ³⁶. We had the privilege to support some rocket motor projects on NGI, placing engineers in Huntsville and Promontory, so we understand the niche skills needed. I actually have a Secret-cleared materials engineer experienced with solid propellants and a thermal analyst who worked on NASA boosters, both available. I wanted to reach out and see if there's any niche expertise or extra

Cold Email: Hi Ted,
I'll be quick: as a Principal Propulsion Engineer on Sentinel, you're probably deep into stage integration and prepping for motor tests. I saw that you collaborate with Aerojet and others, making sure each stage meets thrust, weight, and safety specs ³⁶. And I'm sure you're conscious that many propulsion experts are nearing retirement, so grooming new talent is also on your mind ³⁷.
I'm reaching out from Prime Technical Services (SDVOSB). We've supported Northrop's propulsion efforts on programs like NGI, providing specialized engineers for exactly these kinds of challenges ³⁸. For example, we placed a cleared stress analyst to help with motor casing integrity on one project, and a combustion specialist to assist during a static fire test series.
At the moment, we have a Secret-cleared propellant materials engineer who's worked on solid rocket formulation (ATK background), and a thermal/fluid analyst who did modeling for Space Launch System boosters. They understand the rigorous testing and documentation required for nuclear-certifiable motors.
If Sentinel's propulsion IPT finds itself in need of extra hands or niche expertise – perhaps during an intense test cycle or if a key person leaves – we can fill that gap quickly. Even if not now, I'd appreciate knowing what you see as the toughest parts coming up. That way we can line up the right help exactly when you need it.
Thanks for considering, Ted. A short chat would be greatly appreciated.
Sincerely,
George Maranville

Cold Text: Hi Ted – George from Prime Technical. I know Sentinel's propulsion work is complex (stage integration, static fires, etc.) ³⁶. We have cleared rocket motor experts (materials, thermal analysts) ready if you ever need specialized help. Open to chat?

Full Name	Title	Cold Call Script	Cold Email	Cold Text Message
		<p><i>hands your team could use as testing ramps up. Even if you're fully staffed, I'd be grateful for 5 minutes of your insight into any upcoming propulsion hurdles – we might just have the right person in our stable when you need them."</i></p>		

**Steve
Miyasaki**

Principal
Systems
Engineer –
Mass
Properties
Lead

Cold Call: “Hi Steve, George with Prime Technical here. You might be the first Mass Properties Lead I’ve seen listed for Sentinel – which tells me you’re the guy keeping this missile balanced (literally). I know that often means chasing weight data from every design team and fighting to maintain margins amid design changes ³⁹. We haven’t specifically done ‘mass props’ support before, but we have cleared mechanical engineers who are familiar with weight & balance on missiles. For instance, one helped with payload weight analysis on a satellite project. I’m not looking to sell anything outright – just wondering if a junior mass properties engineer or data analyst might help crunch

Cold Email: Hi Steve,
I hope you don’t mind me reaching out. When I saw that you’re the Mass Properties Lead for Sentinel, I had to shoot you a note – that’s a unique and crucial role. Essentially, you’re the one ensuring the missile isn’t too heavy, isn’t off-balance, and stays within all its performance margins. That often means gathering data from multiple teams and constantly updating spreadsheets or databases with the latest weights ³⁹.
I’m writing from Prime Technical Services. We provide engineering support, and while mass properties engineering is a specialized niche, we have supported similar needs in aerospace. For example, we had a cleared engineer assist with weight tracking on a satellite program, ensuring subsystem weights stayed on target.
I realize on Sentinel you might be a one-person show. If getting timely updates from all the subsystem teams or crunching the weight data is challenging, we could help. We can provide a Secret-cleared junior engineer or data analyst to work under your guidance – someone to chase down numbers from each IPT and keep the mass properties database updated in real-time ⁴⁰. That way you can focus on the critical analysis and decisions.
I know mass properties isn’t usually something contractors are brought in for, but sometimes an extra pair of hands makes a big difference, especially as designs keep evolving. If clearance or headcount is a hurdle to hiring internally, consider us a quick way to get qualified help.
I’d be very interested to hear if this is something you’d find useful. Even if not, understanding your pain points (tools, data delays, etc.) would be valuable for us.
Thanks for your time Steve – and for keeping Sentinel on weight!
– George Maranville

Cold Text: Hi Steve – George from Prime Technical. You’re likely the one keeping Sentinel’s mass properties in check, which means chasing data across teams ³⁹. We have cleared mech engineers who can help crunch those numbers. Interested in a quick chat about easing the load?

Full Name	Title	Cold Call Script	Cold Email	Cold Text Message
		<p>numbers and track changes so you're not doing it all manually</p> <p>40 . If clearance is a bottleneck for hiring in this niche, we can offer someone with the right creds quickly. I'd love to understand if there's any area a cleared extra set of hands might help you out or any headaches in weight tracking we could solve. Even a quick chat would be great."</p>		

(Note: Contacts without sufficient program data or contact info have been omitted or flagged in the above tables. All messaging is tailored based on available role information, program context, and LinkedIn insights. Each message set includes personal hooks, program-specific pain points, relevant cleared talent offerings, and past performance references as requested.)

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