# Past Performance Made Easy

Let’s say you’ve submitted a candidate to a program and the client asks for a summary of your team’s past experience on that program.

You can now generate that automatically—no more digging through old resumes or slapping together a last-minute paragraph.

Use this tool to instantly generate past performance blurbs, categorized by:

* - Prime Contractor (e.g. Northrop, Raytheon, SAIC)
* - Program (e.g. GBSD, JTAGS, TENCAP)
* - Job Category (e.g. ISSO, MBSE, Logistics)

Each blurb is pre-written in BD-friendly language and tailored to the types of roles we typically submit.

How to use:

1. Ask ChatGPT to generate a past performance blurb for a specific program, prime, or job title.

2. Paste it directly into an email or candidate submission.

3. Use it on intro calls to sound smarter than you are.

Need a new one? Just ask.