📙 U.S. Air Force → GBSD Program Hierarchy

U.S. Air Force (Customer)
└───── **Air Force Nuclear Weapons Center (Hill AFB)**
      └───── **GBSD Program Office (Hill AFB)**

Northrop Grumman (Prime Contractor)
└───── **GBSD Program Executive Office (Roy, UT HQ)**
    ├───── **Program Management Office**
    │   ├───── Director of Sentinel (PMO)
    │   └───── Deputy PMO Leads
    ├───── **Systems Engineering & Integration (SE&I)**
    │   ├───── Chief Engineer – Test, Integration, Certification
    │   ├───── Model-Based Systems Engineers
    │   └───── Digital Engineering SMEs
    ├───── **Software & Cyber Systems Division**
    │   ├───── Cybersecurity Engineers (RMF, STIG, Zero Trust)
    │   └───── C2 Software Devs (Agile, DevSecOps, Containers)
    ├───── **Hardware/Platform Engineering**
    │   ├───── Missile Propulsion Engineering
    │   ├───── Guidance & Flight Control
    │   └───── Re-Entry Vehicle Integration
    ├───── **Sustainment & ILS**
    │   ├───── Training & Simulation
    │   └───── Depot Planning & Logistics
    ├───── **Security, Compliance, and Nuclear Surety**
    │   └───── Nuclear Surety Managers
    └───── **Subcontractor & Supplier Management Office**
        ├───── Tier-1 Subcontractor Leads (Bechtel, Aerojet, Lockheed, etc.)
        └───── Small Business Liaison Office (SBLO)

Hiring Manager & Program Manager Target Title Map

✅Must-Hit Titles:

- **Systems Engineering Manager**
- **Cyber IPT Manager / ISSM**
- **Subcontract Manager (esp. SOW/GSC process)**
- **Program Execution Lead (NG analog to BAE's Jason Cary)**

🔝**Ideal Secondary Titles:**

- Staff/Senior Principal Engineers (influence interviews + team makeup)
- Deputy IPT Leads
- SOW/TA Operations Managers

☣️**Target Titles by Function:**

Functional Area	Titles for Outreach
Systems/SEIT	Systems Engineering Manager, SEIT Lead, Sr. Principal Systems Engineer, MBSE Lead
Cybersecurity	Cyber Systems Eng. Manager, ISSM, RMF Compliance Lead, ISSO/ISSE Supervisor
Config Mgmt	CM Lead, CM/IPT Manager, Data Manager
Software Eng	Software Eng. Manager, DevSecOps Manager, Full Stack IPT Lead
Test & Eval	Test Eng. Manager, V&V Lead, Flight Test Lead
Mech/Flight Sys	Structural Eng. Manager, Payloads Manager, Mechanical IPT Lead
Program Mgmt	Program Manager, Deputy PM, IPT Lead, SubK Manager, Talent Acq. PM Partner
Logistics/ILS	Logistics Manager, ILS Lead, Sustainment IPT Manager

🔢 Key Locations + Function & Labor Needs

Location	Role in Org	Labor Focus	Notes
Roy, UT	NG GBSD HQ → SE&I, Software, PMO	Systems, Cyber, MBSE, SubK Mgmt	🧠Central command hub
Hill AFB, UT	Sustainment + USAF interface	Flight Systems, Sustainment, Logistics	👷🏾 BAE presence – tread carefully
Ogden, UT	Supply Chain / Config	CM, Cyber, SubK Admin	😌Ideal backdoor path
Redondo Beach, CA	R&D, Payload Systems	RF, Avionics, ISSM	Deep-tech talent, cleared
Colorado Springs, CO	C2 + RMF Systems	ISSO/ISSE, ATO, Test Eng.	❤️Underserved zone
Huntsville, AL	M&S, Threat Modeling	Simulation, Software, Cyber/DevSecOps	Stealth BD route

Location	Role in Org	Labor Focus	Notes
El Segundo, CA	PMO + Executive IPT	Acquisition, SEIT, SubK Admin	Good for senior contact
Promontory/ Elkton, MD	Propulsion / Boosters	SRM, Ignition, T.V.C.	Target NG's ATK legacy teams

NG Tier-1 Subcontractors – Capability Breakdown

Company	Capability
Aerojet Rocketdyne	Missile propulsion (solid boosters)
Textron Systems	Re-entry vehicle integration
Lockheed Martin	Payload & warhead deployment
Bechtel	ICBM silo refurb, infrastructure
Clark Construction	Launch facilities program mgmt
General Dynamics	Command & Control Systems
Honeywell	Guidance + flight control electronics
L3Harris / CAE	Training systems, simulators
Kratos / HDT Global	Payload handling + logistics systems

✅Strategic BD Guidance – Where & How to Hit

- **Roy, UT** = Priority Strike Zone #1 → Clear gaps in ISSO, SubK, MBSE, cleared SW
- **Hill AFB** = Mixed ground → Great for ILS, sustainment, config roles but NG/BAE overlap
- **Colorado Springs** = Cyber wedge → Great for RMF talent, less vendor saturation
- **Ogden, UT** = Config/CM/SubK – admin gateway to labor management
- **Huntsville, AL** = Simulation/Cyber/Software – hybrid cleared needs

Smart Strategy: - Use LinkedIn + Bullhorn with Roy, COS, Ogden as filters - Map duplicate roles across NG site, Insight Global, TEK, Apex - Submit cleared cyber/systems to Roy & COS — Hill more sensitive

Current Org Structure with Named Contacts

El Segundo / Roy PMO - Michelle Yung – Program Manager - Rachel Geerlings – Chief Engineers - Patrick Roberts – Sr. PM - Roger Johnson – C2 SW Lead

SE&I (Roy / Hill / Redondo) - Seth Fackler, John Palmer, Sharon Balogun, Kenneth Hellewell, Stewart Minteer - MBSE: Lydia Letham, John Varghese - M&S: Orrin Pope (Huntsville)

Cyber / ISSO / ISSM (COS / Roy) - Jesse Emery, John Ropp, Joseph Roesch

Test & Eval (Hill / Roy) - Kelly Gomez, Joshua Almeida, Michelle Luna, Joel Navarro, Sal Haro

SubK / Supply Chain (Ogden) - Mike Balice, Joyce V., Richard Ohlemacher

Software & C2 (COS / Roy) - Roger Johnson, Roberto Unzaga, Nicholas Johnson, Thomas Fu

Logistics & Sustainment (Hill / Roy) - John Powell, Shelby Iverson, Patrick Hood, Kevin Guy

Propulsion (Brigham City) - Ted Ingram, Travis Moesser, Nicholas Gibbs

Project Mgmt & Support - Kaitlyn Kalfman, Jordan Nielsen, Kenneth Carr, Nathan Bowers

QA / Engineering Support - Justin Nelson, Ryan King, Jeremy Mapes, Steven Dudnauth, Mark Schubert

Emerging Talent (Roy) - Nicholas Barron, Mason Baker, Josh Greer, Nathan Dooley