Prime Technical Services — Northrop Grumman Past Performance Battle Card

Mission: Build Credibility with GBSD/Sentinel Contacts

Use this one-pager to demonstrate Prime's track record supporting Northrop Grumman programs directly relevant to Sentinel. Tailor each conversation with specific program experience and embedded BD talking points.

📈 Northrop Programs Supported by Prime

Program	Mission & Relevance	Our Support	Key Locations
IBCS	Missile defense command & control	Cleared Systems Engineers, Testers, Agile Devs	Huntsville, AL / Redondo Beach, CA
WISLA	Polish IBCS, global logistics modeling	Senior Architects, MBSE staff	Redondo Beach, CA
SMORS	STRATCOM mission readiness	Sustainment engineers, ILS staff, RMF	Colorado Springs, CO / Offutt AFB
inSITE	Intel & cyber situational awareness	RMF SMEs, STIG/Cyber Analysts	Huntsville, AL / Colorado Springs, CO
JTAGS	Early missile warning (IR satellite)	Tactical Software Engineers, SIGINT SMEs	Colorado Springs, Germany, Redondo
BOA	General surge & staff augmentation	ISSOs, Testers, DevOps, Logistics	Roy, UT / COS / Hill AFB
NGI	Next-gen missile interceptor	MBSE Leads, Propulsion/Flight Engineers	Huntsville, AL / Promontory, UT

🔍 Functional Categories We Excel In

- **Clearance Levels**: Secret, TS, TS/SCI, Full Poly
- **Skillsets**: RMF, STIG, Agile, MBSE, Sustainment, Digital Engineering
- **Tools/Certs**: DOORS, Jira, Cameo, ModelCenter, Python, Ansible

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✉️Embedded BD Talk Track

Use this in cold calls or warm intros:

> "We've supported Northrop Grumman across some of their most mission-critical programs—IBCS, SMORS, inSITE, NGI, and WISLA—placing cleared engineers in Colorado Springs, Huntsville, Redondo, and now Promontory. In fact, several of those folks have already transitioned over to Sentinel, so we're confident in the caliber of support we can deliver."

🧮 Fast Facts to Drop in Live Calls

- We're a **Service-Disabled Veteran-Owned Small Business (SDVOSB)**
- Active in **43 states**, with deep DoD-cleared talent pools
- Experience placing **MBSE, RMF, ILS, Cyber**, and **C2 software engineers**
- Support existing subs and primes across **BAE, NG, SAIC, Raytheon, Lockheed**

📍 Use When Talking To:

Function	Mention This
SE&I / MBSE	NGI, IBCS, WISLA MBSE teams
Cyber / ISSO	inSITE, STIG/RMF cleared SMEs
Program Management	BOA surge support, SMORS ops continuity
Hardware / Platform	NGI propulsion overlaps with Sentinel
Sustainment / Logistics	SMORS + JTAGS logistics continuity

Need a program-specific version of this? Ask for:

> "SMORS-Style Sustainment Insert" or "Cyber Compliance Support Deck" for RMF-focused BD.

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