

Some Analyses

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1 Seat Planning Problem with Social Distancing

1.1 Concepts

Consider a seat layout comprising N rows, with each row j containing L_j^0 seats, for $j \in \mathcal{N} := \{1, 2, \dots, N\}$. The venue will hold an event with multiple seat requests, where each request includes a group of multiple people. There are M distinct group types, where each group type i , $i \in \mathcal{M} := \{1, 2, \dots, M\}$, consists of i individuals requiring i consecutive seats in one row. The request of each group type is represented by a demand vector $\mathbf{d} = (d_1, d_2, \dots, d_M)^\top$, where d_i is the number of groups of type i .

We now formulate the seat planning with deterministic requests (SPDR) problem as an integer programming, where x_{ij} represents the number of groups of type i planned in row j .

$$(\text{SPDR}) \quad \max \quad \sum_{i=1}^M \sum_{j=1}^N (n_i - \delta)x_{ij} \quad (1)$$

$$\text{s.t.} \quad \sum_{j=1}^N x_{ij} \leq d_i, \quad i \in \mathcal{M}, \quad (2)$$

$$\sum_{i=1}^M n_i x_{ij} \leq L_j, \quad j \in \mathcal{N}, \quad (3)$$

$$x_{ij} \in \mathbb{N}, \quad i \in \mathcal{M}, j \in \mathcal{N}.$$

The objective function (1) is to maximize the number of individuals accommodated. Constraint (2) ensures the total number of accommodated groups does not exceed the number of requests for each group type. Constraint (3) stipulates that the number of seats allocated in each row does not exceed the size of the row.

The increasing nature of the ratio $\frac{i}{n_i}$ with respect to group size i leads to preferential inclusion of larger groups in the optimal fractional seat plan. This intuitive property is illustrated in Proposition 1.

Proposition 1. *For the LP relaxation of the SPDR problem, there exists an index \tilde{i} such that the optimal solutions satisfy the following conditions: $x_{ij}^* = 0$ for all j , $i = 1, \dots, \tilde{i} - 1$; $\sum_{j=1}^N x_{ij}^* = d_i$ for $i = \tilde{i} + 1, \dots, M$; $\sum_{j=1}^N x_{ij}^* = \frac{L - \sum_{i=\tilde{i}+1}^M d_i n_i}{n_{\tilde{i}}}$ for $i = \tilde{i}$.*

2 Seat Assignment with Dynamic Requests

In many commercial situations, requests arrive sequentially over time, and the seller must immediately decide whether to accept or reject each request upon arrival while ensuring compliance with the required spacing constraints. If a request is accepted, the seller must also determine the specific seats to assign. Importantly, each request must be either fully accepted or entirely rejected; once seats are assigned to a group, they cannot be altered or reassigned to other requests.

To model this problem, we formulate it using dynamic programming approach in a discrete-time framework. Time is divided into T periods, indexed forward from 1 to T . We assume that in each period, at most one request arrives and the probability of an arrival for a group type i is denoted as p_i , where $i \in \mathcal{M}$. The probabilities satisfy the constraint $\sum_{i=1}^M p_i \leq 1$, indicating that the total probability of any group arriving in a single period does not exceed one. We introduce the probability $p_0 = 1 - \sum_{i=1}^M p_i$ to represent the probability of no arrival in each period. To simplify the analysis, we assume that the arrivals of different group types are independent and the arrival probabilities remain constant over time. This assumption can be extended to consider dependent arrival probabilities over time if necessary.

The remaining capacity in each row is represented by a vector $\mathbf{L} = (l_1, l_2, \dots, l_N)$, where l_j denotes the number of remaining seats in row j . Upon the arrival of a group type i at time t , the seller needs to make a decision denoted by $u_{i,j}^t$, where $u_{i,j}^t = 1$ indicates acceptance of group type i in row j during period t , while $u_{i,j}^t = 0$ signifies rejection of that group type in row j . The feasible decision set is defined as

$$U^t(\mathbf{L}) = \left\{ u_{i,j}^t \in \{0, 1\}, \forall i \in \mathcal{M}, \forall j \in \mathcal{N} \mid \sum_{j=1}^N u_{i,j}^t \leq 1, \forall i \in \mathcal{M}; n_i u_{i,j}^t \mathbf{e}_j \leq \mathbf{L}, \forall i \in \mathcal{M}, \forall j \in \mathcal{N} \right\}.$$

Here, \mathbf{e}_j represents an N -dimensional unit column vector with the j -th element being 1, i.e., $\mathbf{e}_j = (\underbrace{0, \dots, 0}_{j-1}, \underbrace{1, 0, \dots, 0}_{N-j})$. The decision set $U^t(\mathbf{L})$ consists of all possible combinations of acceptance and rejection decisions for each group type in each row, subject to the constraints that at most one group of each type can be accepted in any row, and the number of seats occupied by each accepted group must not exceed the remaining capacity of the row.

Let $V^t(\mathbf{L})$ denote the maximum expected revenue earned by the optimal decision regarding group seat assignments at the beginning of period t , given the remaining capacity \mathbf{L} . Then, the dynamic programming formulation for this problem can be expressed as:

$$V^t(\mathbf{L}) = \max_{u_{i,j}^t \in U^t(\mathbf{L})} \left\{ \sum_{i=1}^M p_i \left(\sum_{j=1}^N i u_{i,j}^t + V^{t+1}(\mathbf{L} - \sum_{j=1}^N n_i u_{i,j}^t \mathbf{e}_j) \right) + p_0 V^{t+1}(\mathbf{L}) \right\} \quad (4)$$

with the boundary conditions $V^{T+1}(\mathbf{L}) = 0, \forall \mathbf{L}$, which implies that the revenue at the last period is 0 under any capacity. The initial capacity is denoted as $\mathbf{L}_0 = (L_1, L_2, \dots, L_N)$. Our objective is to determine group assignments that maximize the total expected revenue during the horizon from period 1 to T , represented by $V^1(\mathbf{L}_0)$.

Solving the dynamic programming problem in equation (4) presents computational challenges due to

the curse of dimensionality that arises from the large state space. To address this, we develop a relaxed dynamic programming formulation and propose the Seat-Plan-Based Assignment (SPBA) policy. This policy combines the relaxed DP for preliminary acceptance decisions with the seat plan that serves as the basis for the final assignment decision.

2.1 Relaxed Dynamic Programming

To simplify the complexity of the dynamic programming formulation in (4), we employ a relaxed dynamic programming (RDP) approach by aggregating all rows into a single row with the total capacity $\tilde{L} = \sum_{j=1}^N L_j$. This relaxation yields preliminary seat assignment decisions for each group arrival, where the rejection by the RDP is final (no further evaluation is needed), the acceptance by the RDP is tentative and must be validated according to the current seat plan in the subsequent group-type control.

Let $u_i^t \in \{0, 1\}$ denote the RDP's decision variable for accepting ($u_i^t = 1$) or rejecting ($u_i^t = 0$) a type i request in period t . The value function of the relaxed DP with the total capacity l in period t , denoted by $V^t(l)$, is the following:

$$V^t(l) = \max_{u_i^t \in \{0, 1\}} \left\{ \sum_{i=1}^M p_i [V^{t+1}(l - n_i u_i^t) + i u_i^t] + p_0 V^{t+1}(l) \right\} \quad (5)$$

with the boundary conditions $V^{T+1}(l) = 0, \forall l \geq 0$ and $V^t(0) = 0, \forall t$.

To make the initial decision, we compute the value function $V^t(l)$ and compare the values of accepting versus rejecting the request. Preliminarily accepted requests are then verified and assigned in the subsequent group-type control stage.

Let $val_\theta(I; \{d_i\})$ denote the optimal objective value of (6).

$$\begin{aligned} \max & \quad \sum_{i=1}^M \sum_{j=1}^N (n_i - \delta) x_{ij} \\ \text{s.t.} & \quad \sum_{j=1}^N x_{ij} \leq d_i, \quad i \in \mathcal{M}, \\ & \quad \sum_{i=1}^M n_i x_{ij} \leq \theta L_j, j \in \mathcal{N}, \end{aligned} \tag{6}$$

Let $V_\theta^{OPT}(I)$ denote the expected value under optimal policy (relaxed) during θT periods for instance I (probability distribution).

$$V_\theta^{OPT}(I) = E_{\{d_i\}}[val_\theta(I; \{d_i\})] \leq val_\theta(I; \{E[d_i]\}) = val_\theta(I; \{\theta T p_i\})$$

Booking limit control policy:

Let $d_i^* = \sum_j x_{ij}^*$, x_{ij}^* is an integral optimal solution to (6) with $d_i = \lfloor \theta T p_i \rfloor$.

$$V_\theta^{BL}(I) = E_{\{d_i\}}[\sum_i (n_i - \delta) \min\{d_i^*, d_i\}]$$

$$\begin{aligned} & V_\theta^{OPT}(I) - V_\theta^{BL}(I) \\ & \leq val_\theta(I; \{\theta T p_i\}) - V_\theta^{BL}(I) \\ & = val_\theta(I; \{\theta T p_i\}) - val_\theta(I; \{\lfloor \theta T p_i \rfloor\}) + val_\theta(I; \{\lfloor \theta T p_i \rfloor\}) - E_{\{d_i\}}[\sum_i (n_i - \delta) \min\{d_i^*, d_i\}] \\ & \leq \sum_i (n_i - \delta) + N \sum_i i + E_{\{d_i\}}[\sum_i (n_i - \delta)(d_i^* - \min\{d_i^*, d_i\})] \\ & = \sum_i (n_i - \delta) + N \sum_i i + E_{\{d_i\}}[\sum_i \frac{1}{2}(n_i - \delta)(d_i^* - d_i + |d_i^* - d_i|)] \\ & \leq \sum_i (n_i - \delta) + N \sum_i i + \frac{1}{2} \sum_i (n_i - \delta)(d_i^* - E[d_i] + |d_i^* - E[d_i]| + \sqrt{\text{Var}[d_i]}) \\ & \leq \sum_i (n_i - \delta) + N \sum_i i + \frac{1}{2} \sum_i (n_i - \delta) \sqrt{\text{Var}[d_i]} \\ & \leq \sum_i (n_i - \delta) + N \sum_i i + \frac{1}{2} \sum_i (n_i - \delta) \sqrt{\theta T p_i(1 - p_i)} = O(\sqrt{\theta}) \end{aligned}$$

Thus, $\lim_{\theta \rightarrow \infty} (V_\theta^{OPT}(I) - V_\theta^{BL}(I)) / \theta \rightarrow 0$

$$LP - IP \leq \sum_i \sum_j (n_i - \delta)(x_{ij}^* - \lfloor x_{ij}^* \rfloor) \leq N \sum_i i$$

$$IP = \sum_i \sum_j (n_i - \delta)x_{ij}^* = \sum_i (n_i - \delta)d_i^*$$

$$val_\theta(I; \{\theta T p_i\}) - val_T(I; \{\lfloor \theta T p_i \rfloor\}) \leq val_\theta(I; \{\lceil \theta T p_i \rceil\}) - val_T(I; \{\lfloor \theta T p_i \rfloor\}) = \sum_i (n_i - \delta)$$

$$d_i^* \leq E[d_i^l]$$

Surrogate relaxation (0-1 single):

$$\max \quad \sum_{i=1}^M (n_i - \delta)x_i \quad (7)$$

$$\text{s.t.} \quad x_i \leq d_i, \quad i \in \mathcal{M}, \quad (8)$$

$$\sum_{i=1}^M n_i x_i \leq L, \quad (9)$$

$$x_i \in \mathbb{N}, \quad i \in \mathcal{M}. \quad (10)$$

LP optimal solution: $[0, \dots, 0, X_{\tilde{i}}, d_{\tilde{i}+1}, \dots, d_M]$, $X_{\tilde{i}} = \frac{L - \sum_{i=\tilde{i}+1}^M d_i n_i}{n_{\tilde{i}}}$.

One feasible IP optimal solution: $[0, \dots, 0, \lfloor X_{\tilde{i}} \rfloor, d_{\tilde{i}+1}, \dots, d_M]$.

$$LP - IP \leq \tilde{i}(X_{\tilde{i}} - \lfloor X_{\tilde{i}} \rfloor)$$

single-leg RM: bid-price and booking limit expected revenue loss of $O(\sqrt{k})$ even with re-solving.

$$\begin{aligned} & V_\theta^{OPT}(I) - V_\theta^{BL}(I) \\ & \leq val_\theta(I; \{\theta T p_i\}) - V_\theta^{BL}(I) \\ & = val_\theta(I; \{\theta T p_i\}) - val_\theta(I; \{\lfloor \theta T p_i \rfloor\}) + val_\theta(I; \{\lfloor \theta T p_i \rfloor\}) - E_{\{d_i\}}[\sum_i (n_i - \delta) \min\{d_i^*, d_i\}] \\ & \leq \sum_i (n_i - \delta) + \tilde{i}(X_{\tilde{i}} - \lfloor X_{\tilde{i}} \rfloor) + E_{\{d_i\}}[\sum_i (n_i - \delta)(d_i^* - \min\{d_i^*, d_i\})] \\ & \leq \sum_i (n_i - \delta) + \tilde{i}(X_{\tilde{i}} - \lfloor X_{\tilde{i}} \rfloor) + \frac{1}{2} \sum_i (n_i - \delta) \sqrt{\theta T p_i (1 - p_i)} \\ & V^t(l) = \max_{u_i^t \in \{0, 1\}} \left\{ \sum_{i=1}^M p_i [V^{t+1}(l - n_i u_i^t) + i u_i^t] + p_0 V^{t+1}(l) \right\} \end{aligned} \quad (11)$$

Always accept the largest group unless the capacity is insufficient.

Problem can also be obtained by the following approximation:

$$V_t(\mathbf{L}) - V_{t+1}(\mathbf{L}) = \mathbb{E}_{i \sim p} \left[\max_{\substack{j \in \mathcal{N}: \\ L_j \geq n_i}} \{V_{t+1}(\mathbf{L} - n_i \mathbf{e}_j^\top) - V_{t+1}(\mathbf{L}) + i, 0\} \right]$$

Approximation: $V_t(\mathbf{L}) = \theta^t + \sum_{j=1}^N L_j \beta_j$, substitute it to the above DP, we have

$$V_t(\mathbf{L}) - V_{t+1}(\mathbf{L}) = \mathbb{E}_{i \sim p} \left[\max_{\substack{j \in \mathcal{N}: \\ L_j \geq n_i}} \{-n_i \beta_j + i, 0\} \right] = \sum_i p_i \max_j \{-n_i \beta_j + i, 0\}.$$

Let $z_i = \max_j \{-n_i \beta_j + i, 0\}$, the constraints of dual form can be developed.

The objective function: $V_1 = \sum_{t=1}^T (V_t - V_{t+1}) = \sum_i d_i z_i + \sum_j^N L_j \beta_j$.

$$\begin{aligned} \min & \quad \sum_{i=1}^M d_i z_i + \sum_{j=1}^N L_j \beta_j \\ \text{s.t.} & \quad z_i + \beta_j n_i \geq (n_i - \delta), \quad i \in \mathcal{M}, j \in \mathcal{N} \\ & \quad z_i \geq 0, i \in \mathcal{M}, \beta_j \geq 0, j \in \mathcal{N}. \end{aligned} \quad (12)$$

β_j can be interpreted as the bid-price for a seat in row j . A request is only accepted if the revenue it generates is no less than the sum of the bid prices of the seats it uses. Thus, if $i - \beta_j n_i \geq 0$, we will

accept the group type i . And choose $j^* = \arg \max_j \{i - \beta_j n_i\}$ as the row to allocate that group.

Lemma 1. *The optimal solution to problem is given by $z_1 = \dots = z_{\tilde{i}} = 0$, $z_i = \frac{\delta(n_i - n_{\tilde{i}})}{n_{\tilde{i}}}$ for $i = \tilde{i} + 1, \dots, M$ and $\beta_j = \frac{n_{\tilde{i}} - \delta}{n_{\tilde{i}}}$ for all j .*

The bid-price decision can be expressed as $i - \beta_j n_i = i - \frac{n_{\tilde{i}} - \delta}{n_{\tilde{i}}} n_i = \frac{\delta(i - \tilde{i})}{n_{\tilde{i}}}$. When $i < \tilde{i}$, $i - \beta_j n_i < 0$. When $i \geq \tilde{i}$, $i - \beta_j n_i \geq 0$. This implies that group type i greater than or equal to \tilde{i} will be accepted if the capacity allows. However, it should be noted that β_j does not vary with j , which means the bid-price control cannot determine the specific row to assign the group to.

Suppose that each type has one seat with $\frac{i}{n_i}$ value.

The optimal policy: $V_t(l - n_i) - V_t(l) + i \geq 0 \rightarrow \frac{i}{n_i} \geq V_t(l) - V_t(l - 1)$

One sample path. d^r realization of M types.

r_i revenue earned by accepting type i .

$$V_t(l) = \sum_{i=\hat{i}+1}^M r_i d_i^r + r_{\hat{i}}(l - \sum_{i=\hat{i}+1}^M d_i^r)$$

In each decision, accept $i \geq \hat{i}$ if $d_{\hat{i}+1} + \dots + d_M < l \leq d_{\hat{i}} + \dots + d_M$.

Static bid-price policy: $i \geq \hat{i}$ accept if $\bar{d}_{\hat{i}+1} + \dots + \bar{d}_M < l \leq \bar{d}_{\hat{i}} + \dots + \bar{d}_M$.

$$\begin{aligned} & V^{OPT}(I) - V^{bid}(I) \\ &= E(I; \sum_i r_i (d_i - \min\{d_i, \bar{d}_i\})) \\ &= E(I; \sum_i r_i \max\{0, d_i - \bar{d}_i\}) \\ &\leq \sum_i r_i \sqrt{T p_i (1 - p_i)} \end{aligned}$$

The revenue loss between the static bid-price and the optimal is bounded by $C\sqrt{T}$.

γ_i the number of type i accepted by the heuristic policy.

γ_i^0 the number of type i rejected by the heuristic policy.

$$\begin{aligned} OPT(\hat{d}, \gamma) : \quad & \max \quad \sum_{i=1}^M (n_i - \delta) x_i \\ \text{s.t.} \quad & x_i^0 + x_i = \hat{d}_i, \quad i \in \mathcal{M}, \\ & x_i \geq \gamma_i, \quad i \in \mathcal{M}, \\ & x_i^0 \geq \gamma_i^0, \quad i \in \mathcal{M}, \\ & \sum_{i=1}^M n_i x_i \leq L, \\ & x_i \in \mathbb{N}, \quad i \in \mathcal{M}. \end{aligned}$$

One sample path:

$$\begin{aligned}
& OPT(d^{[1,T]}, 0) - OPT(d^{[1,T]}, \gamma^{[1,T]}) \\
&= \sum_{t=1}^T [OPT(d^{[1,T]}, \gamma^{[1,t)}) - OPT(d^{[1,T]}, \gamma^{[1,t+1)})] \\
&\leq \sum_{t=1}^T (r_M - r_1)
\end{aligned}$$

Expected loss:

$$\begin{aligned}
& E[OPT(d^{[1,T]}, 0) - OPT(d^{[1,T]}, \gamma^{[1,T]})] \\
&\leq (r_M - r_1) \sum_{t=1}^T P(OPT(d^{[1,T]}, \gamma^{[1,t)}) - OPT(d^{[1,T]}, \gamma^{[1,t+1]}) > 0) \\
&= (r_M - r_1) \sum_{t=1}^T P(OPT(d^{[t,T]}, 0) - OPT(d^{[t,T]}, \gamma^{[t,t+1]}) > 0) \\
&= (r_M - r_1) \sum_{t=1}^T P(\gamma_{i^t}^{*,t} < 1) \\
&= (r_M - r_1) \sum_{t=T_0}^T P(\gamma_{i^t}^{*,t} < 1) \leq (r_M - r_1) \max_i \left\{ \frac{1}{p_i} \right\} \\
&= \frac{(M-1)\delta}{(1+\delta)(M+\delta)} \max_i \left\{ \frac{1}{p_i} \right\}
\end{aligned}$$

$\gamma_{i^t}^{*,t}$ is the optimal solution for $OPT(d^{[t,T]}, 0)$ at time t .

Let $T - T_0 = \max_i \left\{ \frac{1}{p_i} \right\}$

References