

# Assign-to-Seat: Dynamic Capacity Control for Selling High-Speed Train Tickets

(Authors' names blinded for peer review)

**Problem definition:** We consider a revenue management problem that arises from the selling of high-speed train tickets in China. Compared with traditional network revenue management problems, the new feature of our problem is the *assign-to-seat* restriction. That is, each request, if accepted, must be assigned instantly to a single seat throughout the whole journey, and later adjustment is not allowed. When making decisions, the seller needs to track not only the total seat capacity available but also the status of each seat.

**Methodology/Results:** We build a modified network revenue management model for this problem. First, we study a static problem in which all requests are given. *Although the problem is NP-hard in general, we identify conditions for solvability in polynomial time and propose efficient approximation algorithms for general cases.* We then introduce a bid-price control policy based on a novel maximal sequence principle. This policy accommodates nonlinearity in bid prices and, as a result, yields a more accurate approximation of the value function than a traditional bid-price control policy does. Finally, we combine a dynamic view of the maximal sequence with the static solution of a primal problem to propose a “re-solving a dynamic primal” policy that can achieve uniformly bounded revenue loss under mild assumptions. Numerical experiments using both synthetic and real data document the advantage of our proposed policies on capacity allocation efficiency.

**Managerial implications:** The results of this study reveal connections between our problem and traditional network revenue management problems. Particularly, we demonstrate that by adaptively using our proposed methods, the impact of the assign-to-seat restriction becomes limited both in theory and practice.

*Key words:* revenue management, capacity control, dynamic programming, bid-price control

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## 1. Introduction

Revenue management (RM) has played an important role in many industries over the past few decades. Starting with the airline industry in the 1980s, revenue management transformed various industries (e.g., airline, hotel, and car rental) by revolutionizing the ways in which sales decisions are made (Cross 1997). This trend of transformation has accelerated in the last several years. Given the rapid growth of information technology and the arrival of big data, every firm is hoping to take advantage of data to make better decisions, increase sales, and generate higher revenue.

In this work, we study a revenue management problem that arises in the high-speed railway industry in China. This industry is growing rapidly, and high-speed trains have become a vital transportation mode that brings great convenience to the Chinese people. For example, the Beijing-

Shanghai high-speed train has carried more than 825 million passengers as of 2018 since the operations began in 2011. It also posted revenue of \$4.4 billion (US) during year 2018 alone (*Global Times* 2018). Across China, high-speed trains have transported more than 2 billion passengers as of 2018, and the number of passengers increases at an annual rate of more than 15% (*Global Times* 2019).

Despite such high demand and fast growth, China's high-speed railway industry is still struggling to make a profit and pay off its debt, mainly because of the huge costs for construction and operation (Murayama 2017). In light of the large number of passengers, one might suppose that profits could be increased by using advanced dynamic pricing strategies similar to those in the airline industry. At the moment, however, train ticket prices remain fully regulated by the Chinese government; this means that the fares between two cities are fixed regardless of the time of purchase. Nonetheless, the train company can decide whether to close out sales for an itinerary. Indeed, in many cases it is difficult to buy train tickets for a short itinerary even though there are seats available; the reason is that the train company may reserve those seats for longer itineraries. So whether to open up an itinerary for sale is controlled by the train company, which results in a capacity control problem. In addition, the fares may not be additive in segments; that is, longer (resp. shorter) itineraries tend to have a lower (resp. higher) per-mile price. For example, the Beijing–Shenzhen train G79 makes seven stops en route, including Wuhan as one stop. The fares for the Beijing–Wuhan and Wuhan–Shenzhen segments are (respectively) 520.5 RMB and 538 RMB whereas the whole-trip Beijing–Shenzhen fare is only 936.5 RMB (all fares as of 1 July 2019), or about 12% less than the sum of the segment fares. It follows that selling a seat to two passengers for “sub-journeys” could generate more revenue than selling that seat to a single passenger for the entire journey. At the same time, reserving seats for shorter journeys runs the risk of being unable to find a matching demand and so leaving empty seats on the train.

Furthermore, the train company faces a challenge known as the *assign-to-seat* restriction. Regulations require that, when accepting a passenger's request for an itinerary, the train company must assign a single numbered seat to that passenger; this means that there must be an available seat throughout the entire journey in order for a request to be accepted. In the airline industry, a trip with multiple segments typically consists of different flights. Because passengers need to get off the previous flight before boarding the next one, it makes no difference whether a passenger sits on the same seat throughout. Yet this is not the case when one is traveling by train. In the Chinese high-speed train system (and perhaps many other train systems), each passenger is assigned to a single seat for his/her entire trip and the corresponding seat number is given to the passenger at the time of ticket booking. In other words, regulations forbid serving a passenger via a combination of multiple seats. Note also that the booking decision needs to be made instantly and

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that a seat assignment cannot be altered afterwards. Hence the assign-to-seat restriction makes the associated capacity allocation problem challenging and distinct from similar problems studied in the literature.

### **Research Questions and Contributions**

We intend to shed light on the problem just described and to propose some practical capacity allocation policies. In particular, we investigate the following questions.

1. How can we model such a capacity allocation problem given its unique restrictions? How can we efficiently track the system dynamics, especially for trains with a large number of seats?
2. Are there any simple and easy-to-implement capacity allocation policies? Will a given policy perform well under different scenarios?
3. What are the connections and differences between this problem and the classical network revenue management problem?

To answer these questions, we construct a modified network revenue management model. We consider a discrete-time model in which passengers arrive sequentially, each requesting (with some probability) a certain itinerary. The price for each itinerary is fixed. The train company must decide, in each time period, whether or not to accept a request for a certain itinerary; if accepted, it must then identify a seat to which the request is assigned, given the availability status of the remaining seats on the train. Observe that the latter question is not faced in traditional network revenue management problems, where only the total capacity matters (as in the airline setting) or where the assignment decision can be made at a later time (as in the hotel setting).

We begin our analysis by considering a static problem in which all passenger requests are given in advance. The static problem is useful both for understanding the problem's structure and for informing the allocation rule in the dynamic setting. We show that the static problem is NP-hard for a general capacity matrix (i.e., we allow the capacity matrix to reflect any availability status on the train, with certain seats taken on certain segments) *regardless* of the price structure (e.g., even when prices have a linear structure). Yet, if the initial capacity matrix satisfies a certain structure (which we term the “non-overlapping or sharing endpoints” (NSE) structure), then there exists a polynomial-time algorithm that solves the static allocation problem. Moreover, we also propose efficient approximation algorithms for the general problem. Our analysis connects the problem to traditional network RM problems and highlights how the assign-to-seat restriction affects seat allocation. The principal managerial insight is that, regardless of the price structure, the assign-to-seat restriction has no effect if (a) the assignment of requests can be delayed to the end of the time horizon and (b) the capacity matrix reflects a strongly NSE structure.

We then analyze the dynamic model, starting with bid-price control policies. In our setting, it is necessary to consider how bid-prices can be generated to determine which seat is allocated to

a request. This consideration is closely related to the problem of how to track the dynamics of a capacity matrix. We propose two ways of generating bid-prices: one is based on the dual formulation of the static model; the other is based on a formulation that looks at the longest consecutive available segments, or what we call the *maximal sequence*, of the seats. Both types of bid-prices can be generated using the approximate dynamic programming (ADP) approach, but the latter allows for *nonlinear* bid-prices and leads to more accurate approximation of the value functions. Encouraged by our results on bid-price control policies, we propose a *re-solving a dynamic primal* (RDP) policy that re-solves a primal problem under the maximal sequence formulation in each time period and then uses that solution to guide the allocation. We quantify the RDP policy's asymptotic performance for general cases. We show that, under an additional property (which we call the “no early ending” (NEE) property) on the set of arrival rates, the RDP approach achieves a uniformly bounded revenue loss. These results, when combined with those obtained for the static problem, lead to a critical managerial insight: the revenue loss resulting from the assign-to-seat restriction is asymptotically bounded if the set of arrival rates is NEE and the initial capacity matrix is strongly NSE. To validate the performance of our proposed policies, we conduct numerical experiments using real data from the China Railway High-speed. These experiments help to conclude that both policies based on maximal sequence achieve excellent performance.

In short, our paper is the first to study the dynamic capacity allocation problem in a railway setting with the assign-to-seat requirement, a setting that differs in several aspects from the settings of previous revenue management problems. Our analysis illuminates the structure of such problems, and we propose practical allocation policies. The results reported here can serve as a first step toward understanding such problems and, ultimately, increasing the utilization of train seats.

Before proceeding, we introduce notations to be used throughout. We use  $\mathbb{N} = \{0, 1, 2, \dots\}$  to denote the set of all natural numbers and  $[N] = \{1, \dots, N\}$  to denote the set of all positive integers that are no larger than  $N$ . We use  $\mathbf{e}_i$  to denote a row vector of 0s but with 1 at the  $i$ th entry, and  $\mathbf{e}_{ij}$  to denote a row vector of 0s but with 1 from the  $i$ th entry to the  $j$ th entry. The dimension of  $\mathbf{e}_i$  or  $\mathbf{e}_{ij}$  will be clear from the context. For any set  $S$ , we use  $|S|$  to denote its cardinality. Finally, for two vectors or matrices  $\mathbf{a}$  and  $\mathbf{b}$ , we use  $\mathbf{a} \leq \mathbf{b}$  to denote component-wise inequalities.

Our paper proceeds as follows. In the rest of this section, we review related literature. In Section 2, we formulate our problem. In Section 3, we study the static model. In Section 4, we study the dynamic model and propose several policies. We perform numerical experiments in Section 5. Section 6 concludes the paper.

## Literature Review

Our study is related to the literature on network revenue management and interval scheduling. In what follows, we review the two lines of research and discuss their relation to our work.

## Network Revenue Management

Broadly speaking, our work is closely related to the quantity-based *network revenue management* problem, which has been widely studied in the literature since Williamson (1992). The network RM problem can be fully characterized by a dynamic programming (DP) formulation. However, a crucial challenge is that the number of states grows exponentially with the size of the problem, making it impractical to solve directly. There have been various attempts to circumvent this difficulty, for example, by deriving bid-prices or booking-limit controls from static formulations or by approximating the value function with some simple structures.

A seminal work in the literature on booking-limit control is that of Gallego and van Ryzin (1997), who study a static model and propose make-to-stock and make-to-order policies. Theoretically, booking-limit control exhibits the property of asymptotic optimality. However, it lacks flexibility when dealing with stochastic demand and may not perform well for practical-sized problems. Talluri and van Ryzin (1998) are among the first to propose bid-price control policies. Since then, an abundant literature has focused on deriving delicate bid prices and tighter bounds on the value functions. Bertsimas and Popescu (2003) consider a certainty equivalence control policy that directly uses the static model's optimal value to approximate the initial value function. Adelman (2007) offers a framework for obtaining an upper bound on the value functions via an approximate DP approach. Under this approach, the DP is viewed as a linear program (LP), approximation structures are substituted for value functions, and then the LP is solved with far fewer variables. Much of the subsequent research followed this line (see, e.g., Zhang and Adelman 2009; Zhang 2011; Tong and Topaloglu 2013; Kunnumkal and Talluri 2015). There is also a stream of literature that uses Lagrangian relaxation to approximate the value functions (see, e.g., Topaloglu 2009; Kunnumkal and Topaloglu 2010; Tong and Topaloglu 2013; Kunnumkal and Talluri 2015).

A useful technique that is often applied in practice is *re-solving*. The idea is that the performance of a static policy could be improved by periodically incorporating updated state information. The impact of re-solving has been extensively studied in the literature. Cooper (2002) gives a counterexample that shows how re-solving could actually reduce collected revenue. Jasin and Kumar (2013) point out that re-solving does not help for a wide range of deterministic policies. Yet in a variety of settings, re-solving has been shown to perform well in terms of both theory and practice (see, e.g., Maglaras and Meissner 2006; Secomandi 2008; Chen and Homem-de Mello 2010). In recent years, researchers begin to explore new forms of policies, such as those based on probabilistic allocation, for which elegant theoretical properties are established (see, e.g., Reiman and Wang 2008; Jasin and Kumar 2012; Bumpensanti and Wang 2020).

We now explain the relation between network RM problems and the problem studied in our paper. First, our problem is related to the *railway* revenue management problems (see, e.g.,

Ciancimino et al. 1999; Armstrong and Meissner 2010), which is a special case of general network RM problems. In railway RM problems, each “product” is usually a consecutive combination of legs, and our problem inherits this property. However, we incorporate the assign-to-seat restriction, which is not addressed in the existing literature. This difference requires keeping track of not only each leg’s total remaining capacity but also each seat’s detailed occupation status. As we will show, such a new feature indeed yields different analysis and unique results for the corresponding revenue management problem. Second, our problem is also related to the *hotel* revenue management literature on multiple stays (see, e.g., Goldman et al. 2002; Liu et al. 2008; Nadarajah et al. 2015; Aydin and Birbil 2018). These works, likewise, do not incorporate an assign-to-seat restriction, which is the key ingredient in our problem.

Last but not least, there is a line of research that addresses “online packing” problems, which are closely related to network RM problems. In such problems, each arriving request consists of a combination of items and there is a capacity constraint on the total amount of each item. Dynamic algorithms have been proposed for this problem under various settings (see, e.g., Devanur and Hayes 2009; Molinaro and Ravi 2013; Agrawal et al. 2014; Kesselheim et al. 2014; Banerjee and Freund 2020). In contrast, our problem features additional structure because each request consists of *consecutive* seats; moreover, our problem incorporates an assign-to-seat restriction. These differences make our problem different from typical packing problems.

### Interval Scheduling

From a technical perspective, our work is closely related to studies of interval scheduling, which is a special type of scheduling problem. Interval scheduling problems are formulated in terms of “machines” and “jobs”. Each job is represented by an *interval* that indicates the time during which it must be carried out. The function of machines is to execute jobs, and there may exist multiple types of machines. The goal is to schedule the jobs on the machines in a way that minimizes total costs or maximizes total rewards. For comprehensive reviews of the literature on interval scheduling, readers are referred to Schmidt (2000); Kolen et al. (2007); and Kovalyov et al. (2007). In the following, we review only those works that are very relevant to our paper.

Arkin and Silverberg (1987) are among the earliest to consider scheduling jobs with fixed starting and ending times and different weights. Under the assumption of identical machines, they propose an algorithm that runs polynomially in the number of jobs. Brucker and Nordmann (1994) extend the case of identical machines to that of non-identical machines but consider jobs with identical weights. They call such a problem a “ $k$ -track assignment problem” and show that establishing the existence of a valid schedule for given jobs and machines is, in general, NP-hard. The authors also propose a dynamic programming method to solve the problem. Kolen and Kroon (1993) investigate

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the computational complexity of a broader range of  $k$ -track assignment problems when the weights are arbitrary and the types of machines are given. Many other works follow this line of research and aim to maximize the total weight of scheduled jobs in different settings, such as considering identical machines (see, e.g., Carlisle and Lloyd 1995; Bouzina and Emmons 1996), allowing for the processing of multiple jobs on a single machine (see, e.g., Faigle et al. 1999; Angelelli et al. 2014), and adding constraints on overall processing time (see, e.g., Eliiyi and Azizoglu 2006).

A special case of the interval scheduling problem is the *job interval scheduling problem* (JISP), in which jobs are packaged into several groups such that the schedule admits at most one job in each group. For this NP-hard problem, Spieksma (1999) applies integer optimization to formalize the problem with equal weights. By considering the linear optimization relaxation, the author obtains a  $1/2$ -approximation algorithm. Chuzhoy et al. (2006) propose a randomized algorithm that improves the ratio to  $1 - 1/e - \varepsilon$  for any arbitrary positive number  $\varepsilon$ . Many other works have sought to obtain approximation algorithms with theoretical guarantees (see, e.g., Bar-Noy et al. 2001a; Bar-Noy et al. 2001b; Bhatia et al. 2007).

Now we explain the connections and differences between our study and those in this stream of literature. In a static setting when all requests are known, our problem is a special case of the weighted JISP. It follows that some theoretical properties or algorithms of the JISP could be applied to the static setting of our problem. However, different from the works in this field, we study how the aggregation of different jobs affects the problem solution. In our problem, there are often many identical jobs with identical weights, and thus we would like to identify the conditions under which an aggregation formulation could be useful. This aggregation approach is a unique aspect of our analysis, which means that our proposed algorithm and its complexity results will be different from those from the literature. In the dynamic setting, our problem is connected to *online* interval scheduling problems (see, e.g., Seiden 1998; Erlebach and Spieksma 2003; Im and Wang 2011; Shalom et al. 2014). When jobs arrive in an adversarial order and the number of identical machines are limited but the types of job vary, it is typical to analyze the competitive ratios. We highlight that our study focus on the case with a fixed number of job/machine (i.e., ticket) types but a large number of machines (i.e., seats), and the jobs arrive in a stochastic and online fashion. Furthermore, we allow the initial seat status to be arbitrary. This feature, if translated into the online interval scheduling setting, means that the machines can be non-identical or occupied during some intervals at the beginning. Because of these differences, we tackle the dynamic problem with approaches and analysis that are completely different from those in the online interval scheduling literature. In addition, we obtain asymptotically optimal policies for the dynamic problem.

## 2. Model

We consider the problem of a passenger railway service company selling train tickets for a particular route with  $N$  homogeneous seats. The route consists of  $M + 1$  stops or, equivalently,  $M$  legs. Here, a leg represents the trip between two adjacent stops; the first leg is denoted as leg 1, and the last leg is denoted as leg  $M$ . The seller can sell itineraries from leg  $i$  to leg  $j$  for any  $j \geq i$ , which we denote as  $i \rightarrow j$ , at a price  $p_{ij}$ . Our model assumes that the ticket prices  $p_{ij}$  for all  $i$  and  $j$  are fixed, which is common in many regulated industries. At the time a passenger purchases a train ticket, he/she must be assigned to a fixed seat for the entire trip. In other words, assigning a passenger to different seats on different legs during the itinerary is not allowed.

We adopt a discrete-time model. Time is “discretized” to  $1, \dots, T$ , where 1 is the start of the selling horizon and  $T$  is the end. In each period  $t$ , a passenger with request  $i \rightarrow j$  arrives with probability  $\lambda_{ij}^t$ . We assume each time period is sufficiently short, thus  $\sum_{1 \leq i < j \leq M} \lambda_{ij}^t \leq 1$  for all  $t$ . The probability that *no* customer arrives in period  $t$  is  $\lambda_0^t = 1 - \sum_{1 \leq i < j \leq M} \lambda_{ij}^t$ . For any  $1 \leq t_1 \leq t_2 \leq T$ , we use  $d_{ij}^{[t_1, t_2]}$  to denote the number of requests  $i \rightarrow j$  that are received in  $[t_1, t_2]$ . In addition, we set  $\lambda_{ij}^{[t_1, t_2]} = \mathbb{E}[d_{ij}^{[t_1, t_2]}]$  as the expected number of requests  $i \rightarrow j$  in  $[t_1, t_2]$ .

At the beginning of each period, based on the remaining seats available on different legs, the seller decides which itineraries to offer in the current period. At the same time, the seller must also determine the seat number assignment for each itinerary offered. These decisions dictate whether an arriving passenger can find his/her requested itinerary available for purchase and, if so, the seat number assigned to him/her. We call such a decision rule a *policy* for the seller and denote it by  $\pi$ . More precisely, let  $C^t \in \{0, 1\}^{N \times M}$  be the matrix such that  $C_{k\ell}^t$  denotes whether leg  $\ell$  on seat  $k$  is available at the beginning of period  $t$ . We call  $C^t$  the *capacity matrix*, which characterizes the state of seats at the beginning of period  $t$ . For the sake of notational simplicity, we put  $C_{k0}^t = C_{k(M+1)}^t = 0$  for all  $k$  and  $t$ . Then a policy  $\pi$  can be interpreted as a mapping from time period  $t$  and the capacity matrix  $C^t$  to a set of binary variables  $u_{k,ij}^t$ , where  $u_{k,ij}^t \in \{0, 1\}$  represents whether a request  $i \rightarrow j$  arriving in period  $t$  will be accepted and assigned to seat  $k$ . In our model, seat assignment is determined at the time of purchase and cannot be changed at a later time. Also, we assume that any rejected request is lost. In addition, we do not allow overbooking. The seller’s objective is to identify a policy that leads to the highest expected revenue from ticket sales throughout the entire selling horizon.

## 3. The Static Problem

We now examine the structure and properties of the static problem in which all passenger requests are known in advance. Analyzing the static problem is a common approach in the literature on network revenue management. Such analysis has two purposes. First, the static problem can serve

as a useful offline benchmark against which to measure the performance of any dynamic policy. Second, since the static problem is equivalent to collecting all requests and carrying out the final decision at the end of the booking horizon, analyzing this problem could help identify policies that are efficient in the dynamic setting.

In the static problem, the number of requests  $i \rightarrow j$  is known to the seller, and we denote it by  $d_{ij} \in \mathbb{N}$ . The seller must determine the quantity of each type of request to accept in order to maximize the revenue. Let  $x_{k,ij}$  indicate whether seat  $k$  is used to serve one request  $i \rightarrow j$ . Then the static allocation problem can be formulated as the following integer program (IP):

$$\begin{aligned} & \text{maximize} && \sum_{1 \leq i \leq j \leq M} p_{ij} \sum_{k=1}^N x_{k,ij} \\ & \text{subject to} && \sum_{k=1}^N x_{k,ij} \leq d_{ij}, \quad \forall 1 \leq i \leq j \leq M, \\ & && \sum_{(i,j): i \leq \ell \leq j} x_{k,ij} \leq C_{k\ell}, \quad \forall k \in [N], \ell \in [M], \\ & && x_{k,ij} \in \{0, 1\}, \quad \forall k \in [N], 1 \leq i \leq j \leq M. \end{aligned} \tag{1}$$

Here we adopt a formulation with a general capacity matrix  $C$ , where  $C_{k\ell}$  represents whether seat  $k$  is available on leg  $\ell$ . This formulation is useful because we hope to use the static model to instruct allocation during the selling horizon (when certain seats have already been taken). If all seats are available, as they are at the start of the sales horizon, then one can set all  $C_{k\ell}$ 's equal to 1. Later we show that, in fact, the profile of  $C$  affects the problem's complexity.

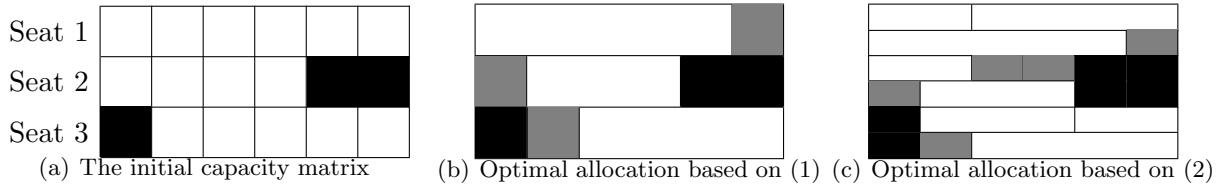
Since (1) is an integer program, it is natural to consider its LP relaxation given as follows:

$$\begin{aligned} & \text{maximize} && \sum_{1 \leq i \leq j \leq M} p_{ij} \sum_{k=1}^N x_{k,ij} \\ & \text{subject to} && \sum_{k=1}^N x_{k,ij} \leq d_{ij}, \quad \forall 1 \leq i \leq j \leq M, \\ & && \sum_{(i,j): i \leq \ell \leq j} x_{k,ij} \leq C_{k\ell}, \quad \forall k \in [N], \ell \in [M], \\ & && x_{k,ij} \geq 0, \quad \forall k \in [N], 1 \leq i \leq j \leq M. \end{aligned} \tag{2}$$

Here we ignore the  $x_{k,ij} \leq 1$  constraints because the second group of constraints in (2) already ensures that  $x_{k,ij} \leq 1$ . The first question of interest is whether there is a gap between the IP formulation (1) and its LP relaxation (2). The following example shows that, in general, there could be a gap between (1) and (2) even when the prices  $p_{ij}$ 's satisfy some nice properties.

**EXAMPLE 1.** Consider the capacity matrix, shown in Figure 1(a), with 3 seats and 6 legs. We assume that the passengers' requests are as follows:  $d_{ij} = 1$  if  $(i, j) \in \{(1, 2), (1, 5), (2, 4), (3, 6), (5, 6)\}$

and  $d_{ij} = 0$  otherwise. Also, we set  $p_{ij} = \sum_{t \leq i \leq j} v_t$ , where  $v_1 = v_2 = v_3 = \frac{1}{2}v_4 = v_5 = \frac{1}{2}v_6 = 1$ . In this setting, the optimal value of IP (1) is 16 (the optimal allocation is shown in Figure 1(b)) and the optimal value of LP (2) is 16.5 (the optimal allocation is shown in Figure 1(c)). In this example, prices are *linear*. That is, we could endow each leg with a unit price and the price of each ticket is the sum of the unit prices of its occupied legs.  $\square$



**Figure 1** **ILLUSTRATIONS OF EXAMPLE 1.** The black blocks represent seat-leg pairs that are already occupied and hence unavailable for allocation; the white and gray blocks represent pairs that are (respectively) allocated to demand requests and unused in the allocation. Observe that, in (c), fraction of requests can be accepted and the seats are used to serve fractional requests.

Example 1 indicates that, even when prices are linear, there might be an integrality gap between (1) and (2). In fact, we show that solving the static problem is NP-hard in general.

**THEOREM 1.** *Problem (1) is NP-hard.*

The proof of Theorem 1 and other technical results can be found in the online supplement. Despite the hardness of solving the general problem, the question remains of whether we can efficiently solve (1) under certain conditions. As we will show, the structure of the capacity matrix  $C$  plays an important role in determining the problem's computational complexity. If the capacity matrix  $C$  satisfies certain properties, then we can prove that the problem becomes polynomial-time solvable, and that (1) and (2) share the same optimal objective value.

Before presenting our results, we introduce some definitions that characterize the structure of the capacity matrices. We use  $C_k \in \{0, 1\}^{1 \times M}$  to denote the  $k^{\text{th}}$  row of the capacity matrix  $C$ .

**DEFINITION 1 (MAXIMAL SEQUENCE).** Let  $C \in \{0, 1\}^{N \times M}$  be a given capacity matrix. Then we call  $[u, v]$  a *maximal sequence of seat  $k$*  in  $C$  and denote it as  $[u, v] \sim C_k$ , if and only if

$$C_{ku} = C_{k(u+1)} = \cdots = C_{kv} = 1 \quad \text{and} \quad C_{k(u-1)} = C_{k(v+1)} = 0.$$

Here, we define  $C_{k0} = C_{k(M+1)} = 0$  for all  $k$ . Furthermore, we call  $[u, v]$  a *maximal sequence in  $C$*  and denote it as  $[u, v] \sim C$ , if there exists a  $k \in [N]$  such that  $[u, v]$  is a maximal sequence of seat  $k$ . We also define  $\mathcal{M}_{uv}(C)$  as the set of seats that contain  $[u, v]$  as a maximal sequence; that is,  $\mathcal{M}_{uv}(C) = \{k \in [N] \mid [u, v] \sim C_k\}$ .  $\square$

**DEFINITION 2 (NSE AND STRONGLY NSE).** Given a capacity matrix  $C \in \{0,1\}^{N \times M}$ , we say that  $C$  has the *non-overlapping or sharing endpoints* (NSE) property or simply that  $C$  is NSE, if for *any* two maximal sequences  $[u_1, v_1]$  and  $[u_2, v_2]$  in  $C$ , one of the following holds:

- $u_1 = u_2$  or  $v_1 = v_2$  (sharing at least one endpoint);
- $u_1 > v_2$  or  $v_1 < u_2$  (non-overlapping).

Furthermore, we say that  $C$  is *strongly NSE* if one of the following holds:

- $u_1 = u_2$  or  $v_1 = v_2$  (sharing at least one endpoint);
- $u_1 > v_2 + 1$  or  $v_1 < u_2 - 1$  (strongly non-overlapping).  $\square$

Next we introduce a formulation that is based only on the aggregated capacity, i.e., without the assign-to-seat restriction. Let  $c_\ell = \sum_{k=1}^N C_{k\ell}$  be the total number of seats with leg  $\ell$  available. We set  $c_0 = c_{M+1} = 0$ . Let  $x_{ij}$  denote the number of requests  $i \rightarrow j$  that are accepted. Then the aggregated allocation problem can be written as follows:

$$\begin{aligned} & \text{maximize} && \sum_{1 \leq i \leq j \leq M} p_{ij} x_{ij} \\ & \text{subject to} && 0 \leq x_{ij} \leq d_{ij}, \quad \forall 1 \leq i \leq j \leq M, \\ & && \sum_{(i,j): i \leq \ell \leq j} x_{ij} \leq c_\ell, \quad \forall \ell \in [M]. \end{aligned} \tag{3}$$

Problem (3) has certain nice properties. First, both the number of variables and the number of constraints are  $O(M^2)$  and therefore do not depend on  $N$ . More importantly, it always has an integral optimal solution. To see this, we note that the constraints of (3) are totally unimodular (Ciancimino et al. 1999). Moreover, Problem (3) can be viewed as a network flow problem which can be solved in strongly polynomial time (Arkin and Silverberg 1987). Because the nice properties of (3), it is enticing to ask whether (3) could provide the guidance for solving (1) under certain circumstances. Note that in general the gap between (1) (or (2)) and (3) can be arbitrarily large. For example, consider  $N = 2L$ ,  $M = 2$  and  $C_{k\ell} = \mathbb{1}\{k \leq L, \ell = 1\} + \mathbb{1}\{k > L, \ell = 2\}$ . Let  $d_{12} = L$ ,  $d_{11} = d_{22} = 0$  and  $p_{11} = p_{22} = p_{12} = 1$ . Then the objective value of (1) (or (2)) is 0 because no request can be accepted, while that of (3) is  $L$ . Nevertheless, Theorem 2 gives an affirmative answer to the aforementioned question, which is related to the NSE property of the capacity matrix.

**THEOREM 2.** *For any fixed positive prices  $\{p_{ij}\}$ , (1) and (3) have the same optimal value for any nonnegative integers  $\{d_{ij}\}$  if and only if  $C$  is strongly NSE. Furthermore, if  $C$  is NSE, then (1) can be solved in polynomial time.*

For general capacity matrices that do not satisfy the NSE property, Theorem 2 indicates that one may not obtain an optimal solution through solving (3). Nevertheless, we provide efficient approximation algorithms for those general cases in EC.2.

Theorem 2 leads to the following corollary, which will be useful in our subsequent discussion.

COROLLARY 1. If  $C$  is strongly NSE, then for any nonnegative real numbers  $\{d_{ij}\}$ , (2) and (3) have the same optimal value.

By Theorem 2, if the capacity matrix  $C$  is strongly NSE, then from the *static* point of view, we can achieve the same revenue with or without the assign-to-seat restriction and regardless of the demand level. For other classes of capacity matrices, this property does not hold. From the *dynamic* point of view and within the special class of strongly NSE matrices, if we are allowed to assign seats for the requests after the final period  $T$ , then as long as the accepted requests satisfy the total capacity constraint, we can always find a feasible assignment. In practice, the initial capacity matrix  $C$  at the beginning of the selling horizon is completely unoccupied, which means  $C$  is strongly NSE. Therefore, the difference between the revenue achieved by any dynamic policy with and without the assign-to-seat restriction can also be viewed as the value of delayed assignment.

We also give some remarks on the difference between our problem and the problem in hotel revenue management. In the hotel industry, if there are multiple-day stays (bookings), then there is also an assign-to-seat restriction: customers expect to remain in the same room during their stays. However, in contrast to our problem, the hotel can wait until customers check in to assign room numbers. When the hotel is planning for a certain time horizon until a specified time period, the availability of each room is consecutive in time and ends on an identical day, forming a strongly NSE matrix. Our results indicate that, as long as customer requests satisfy the hotel's total capacity constraints for each day, the hotel can always find a feasible assignment. Therefore, even though there is an equivalent of the assign-to-seat restriction in the hotel industry, the possibility of delayed assignment simplifies the problem. The assignment in our problem must be made at the time of request, which renders the problem far more challenging.

#### 4. The Dynamic Problem

Having analyzed the static problem, we now focus on the dynamic allocation problem. One critical insight from the static case is that the *maximal sequence* provides a unique and useful perspective to tackle our problem. In this section, we first propose a bid-price control policy with nonlinear bid prices built on the notion of maximal sequence. Then, based on re-solving a delicate LP inspired by the maximal sequence approach, we propose a policy that achieves a tight asymptotic loss as compared with the hindsight optimum (i.e., the full-information benchmark, see definition later in the text). Bid-price control and re-solving are two classical ideas in the literature on network revenue management and have been well studied (see, e.g., Gallego and van Ryzin 1997; Talluri and van Ryzin 1998; Reiman and Wang 2008). In this section, we investigate how one can overcome the challenges entailed by a dynamic context and utilize the special structures imposed by the

assign-to-seat restriction. In addition, we propose policies that are implementable in practice. We note that another classical type of policy studied in the network RM literature is the booking limit control policy. In EC.3 of the Appendix, we discuss in detail how we design such a policy for our problem to circumvent the challenge from the assign-to-seat restriction. We also present a result on the asymptotic property of the booking limit control policy for our problem.

We start by describing the basic elements in the framework of our analysis. An instance  $\mathcal{I}$  of the dynamic problem is defined by three parts: the (initial) capacity matrix  $C \in \{0,1\}^{N \times M}$ , the price set  $\{p_{ij}\}_{i \leq j}$ , and the set of arrival probabilities  $\{\lambda_{ij}^t\}_{i \leq j, t \in [T]}$ . We write the instance as  $\mathcal{I} = \langle C, \{p_{ij}\}_{i \leq j}, \{\lambda_{ij}^t\}_{i \leq j, t \in [T]} \rangle$ . To evaluate the performance of any policy, we use an *asymptotic regime*, which is a commonly used approach in the revenue management literature (see, e.g., Gallego and van Ryzin 1997; Talluri and van Ryzin 1998). Given any  $\mathcal{I}$ , we define a sequence of problems indexed by  $\theta \in \mathbb{N}$  with  $C(\theta) \in \{0,1\}^{\theta N \times M}$  and  $\{\lambda_{ij}^t(\theta)\}_{i \leq j, t \in [\theta T]}$  satisfying

$$C(\theta)_{(k+(s-1)N)\ell} = C_{k\ell}, \quad \forall s \in [\theta], k \in [N], \ell \in [M] \quad \text{and} \quad \lambda_{ij}^t(\theta) = \lambda_{ij}^{[t/\theta]}, \quad \forall t \in [\theta T], i \leq j.$$

That is, we scale the number of seats (with the same profile) and the length of the time horizon proportionally.

For any policy  $\pi$ , let  $V_\theta^\pi(\mathcal{I})$  denote the expected revenue collected under  $\pi$  in the  $\theta^{\text{th}}$  problem for instance  $\mathcal{I}$ . Among all policies, a special one is the *dynamic programming* (DP) policy as it achieves the maximal expected revenue. A formal DP formulation is given as follows. Let  $f^t(C)$  denote the maximal expected value to go at the beginning of period  $t$  with capacity matrix  $C$ . Then the recursive formula for  $f^t(C)$  can be written as:

$$f^t(C) = \max_{u^t \in \mathcal{D}^t(C)} \left\{ \sum_{i \leq j} \lambda_{ij}^t \left( \sum_{k=1}^N p_{ij} u_{k,ij}^t + f^{t+1}(C - \sum_{k=1}^N u_{k,ij}^t \mathbf{e}_k^\top \mathbf{e}_{ij}) \right) + \lambda_0^t f^{t+1}(C) \right\}, \quad \forall t \in [T], C \geq 0, \quad (4)$$

$$f^{T+1}(C) = 0, \quad \forall C \geq 0,$$

where  $\mathcal{D}^t(C) = \{u_{k,ij}^t \in \{0,1\}, \forall i, j, k | \sum_{k=1}^N u_{k,ij}^t \leq 1, \quad \forall i, j, \text{ and } u_{k,ij}^t \mathbf{e}_k^\top \mathbf{e}_{ij} \leq C, \quad \forall i, j, k\}$ . We can also rewrite (4) in a more compact form as follows,

$$\begin{aligned} f^t(C) &= \mathbb{E}_{(i,j) \sim \lambda^t} \left[ \max_{\substack{k \in [N]: \\ C_k \geq \mathbf{e}_{ij}}} \{f^{t+1}(C - \mathbf{e}_k^\top \mathbf{e}_{ij}) + p_{ij}, f^{t+1}(C)\} \right], \quad \forall t \in [T], C \geq 0, \\ f^{T+1}(C) &= 0, \quad \forall C \geq 0, \end{aligned} \quad (5)$$

where  $(i, j) \sim \lambda^t$  stands for the probability distribution of the incoming request in time period  $t$ . For notational brevity, we assume that there is a probability  $\lambda_0^t$  such that  $(i, j) = (0, 0)$ , and for that case  $\{k \in [N] | C_k \geq \mathbf{e}_{ij}\} = \emptyset$ .

Apart from DP, another special “policy” is the *hindsight optimum* (HO), where the decision maker has full information on the demand realization for the entire time horizon and optimizes over the allocation schemes. We put “policy” in quotation marks here because a decision maker can never know the full demand realization ahead. Hence it is impossible for the HO to be attained by an actual policy. For any sample path, the hindsight optimum for that sample path is computed by solving a (relaxed) static problem (2), and  $V_\theta^{\text{HO}}(\mathcal{I})$  is the expected value over all sample paths. It should be clear that, for any policy  $\pi$ , we have

$$V_\theta^\pi(\mathcal{I}) \leq V_\theta^{\text{DP}}(\mathcal{I}) \leq V_\theta^{\text{HO}}(\mathcal{I}).$$

It is well known that DP, despite its optimality, is computationally complex owing to the “curse of dimensionality.” Thus we use HO as our benchmark to evaluate the performance of any policy  $\pi$ . More precisely, we are interested in constructing a computationally efficient policy  $\pi$  such that the gap between HO and  $\pi$ , denoted by  $V_\theta^{\text{HO}}(\mathcal{I}) - V_\theta^\pi(\mathcal{I})$ , has a near-optimal rate that depends on  $\theta$ . This performance metric is often used in the network RM literature (see, e.g., Jasin and Kumar 2013; Banerjee and Freund 2020; Bumpensanti and Wang 2020).

#### 4.1. Bid-Price Control (BPC) Policies

A class of policy that is popular in the network RM literature is the *bid-price control policy*. For this policy, in each time period, each piece of resource is associated with a *bid-price* that captures the resource’s fair value at that time, and allocations are made based on those bid-prices. Bid-price control policies are flexible (one can use different methods to calculate the bid-prices) and easy to implement in practice (after bid-prices are calculated, the allocation is usually simple). In this section, we investigate bid-price control policies for our problem. We propose two different ways of dynamically computing bid-prices: one is based on the dual formulation of the static model; the other is based on a more delicate formulation of the problem by considering the longest consecutive available segments, or *maximal sequence*, of the seats. We describe (a) how bid-prices based on maximal sequence are related to (approximate) dynamic programming approaches and (b) why the policy based on the maximal sequence approach is better than the canonical bid-price policy for making dynamic capacity allocation decisions.

##### Traditional BPC Policy

We first give a brief description of how canonical bid-prices are obtained using standard methods based on the static model (2). Consider the dual problem of (2), where  $d_{ij}$  is replaced by the expected total demand  $\lambda_{ij} = \sum_t \lambda_{ij}^t$ . Let  $z_{ij}$  and  $\beta_{k\ell}$  be the dual variables for (respectively) the first and second constraint. Then the dual problem of (2) can be written as follows:

$$\underset{z, \beta}{\text{minimize}} \quad \sum_{1 \leq i \leq j \leq M} \lambda_{ij} z_{ij} + \sum_{k=1}^N \sum_{\ell=1}^M C_{k\ell} \beta_{k\ell} \quad (6)$$

$$\begin{aligned}
\text{subject to } z_{ij} + \sum_{\ell=i}^j \beta_{k\ell} &\geq p_{ij}, & \forall 1 \leq i \leq j \leq M, k \in [N], \\
z_{ij} &\geq 0, & \forall 1 \leq i \leq j \leq M, \\
\beta_{k\ell} &\geq 0, & \forall k \in [N], \ell \in [M].
\end{aligned}$$

Here,  $\beta_{k\ell}$  can be interpreted as the static bid-price for the  $k^{\text{th}}$  seat on the  $\ell^{\text{th}}$  leg. When a request  $i \rightarrow j$  arrives, we can calculate  $p_{ij} - \sum_{\ell=i}^j \beta_{k\ell}$  for all  $k$  and choose  $\arg \max_k \{p_{ij} - \sum_{\ell=i}^j \beta_{k\ell}\}$  as the seat to allocate for that request. In practice, one can re-solve (6) to obtain time-dependent bid-prices  $\{\beta_{k\ell}^t\}$ , and use  $\beta_{k\ell}^t$  instead of  $\beta_{k\ell}$ . The bid-price control policy based on the static model, or BPC-S, is stated formally in Algorithm 1. We note that the canonical bid-prices can also be obtained from an ADP approach (see, e.g., Adelman 2007) using the DP formulation (5). We explain it in EC.4.1.

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**Algorithm 1:** Bid-Price Control with Static Model (BPC-S)

---

```

1 for  $t = 1, \dots, T$  do
2   Observe a request of type  $i^t \rightarrow j^t$ ;
3   if  $\{k \mid \mathbf{e}_{i^t j^t} \leq C_k^t\} = \emptyset$  then Reject the request;
4   else
5     Solve (6) with  $C = C^t$  and  $\lambda_{ij} = \lambda_{ij}^{[t,T]}$ , and obtain an optimal solution  $\beta^t = \{\beta_{k\ell}^t\}$ .
6     Set  $k^t = \arg \max_{k \in [N]} \{p_{i^t j^t} - \sum_{\ell=i^t}^{j^t} \beta_{k\ell}^t \mid \mathbf{e}_{i^t j^t} \leq C_k^t\}$ . Break ties arbitrarily;
7     if  $p_{i^t j^t} - \sum_{\ell=i^t}^{j^t} \beta_{k^t \ell}^t \geq 0$  then
8       Allocate the request to seat  $k^t$  and let  $C^{t+1} \leftarrow C^t - \mathbf{e}_{k^t}^\top \mathbf{e}_{i^t j^t}$ ;
9       else Reject the request and let  $C^{t+1} = C^t$ ;
10      end
11    end
12 end

```

---

### BPC Policy Based on Maximal Sequence

In the BPC-S policy, we treat each leg in each seat *separately*. However, a request always occupies a series of consecutive legs within a seat. In order to capture the value of a seat, it may be helpful to consider the legs *jointly*. In the following, we consider an alternative bid-price formulation based on the idea of maximal sequence, and we derive a different set of bid-prices and hence a different (and better-performing) control policy. The core idea, as we explain next, is to reformulate the dynamic system using maximal sequences instead of the capacity matrix  $C$ .

Let  $\mathcal{A}$  denote the set of all  $M \times M$  upper triangular matrices. For any capacity matrix  $C$ , we construct a projection  $f: C \rightarrow \mathcal{A}$  in (7):

$$f(C)_{uv} = |\mathcal{M}_{uv}(C)| \quad \text{for all } 1 \leq u \leq v \leq M, \tag{7}$$

where  $\mathcal{M}_{uv}(\cdot)$  is given in Definition 1. In other words, the  $(u, v)$ th entry of  $f(C)$  equals the total number of maximal sequences  $[u, v] \sim C$ . Let  $\mathcal{A}_{ij}$  be the *action set*:

$$\mathcal{A}_{ij} = \left\{ R \in \mathbb{R}^{M \times M} \mid \exists (u, v) : u \leq i \leq j \leq v \text{ s.t. } R_{u(i-1)} = -\mathbb{1}\{u < i\}, R_{(j+1)v} = -\mathbb{1}\{j < v\}, R_{uv} = 1 \right\}.$$

We explain this definition of  $\mathcal{A}_{ij}$  as follows. For any request  $i \rightarrow j$ , if we accept it, then we can assign it only to a seat that is unoccupied on legs  $i$  to  $j$ . If we assign the request to seat  $k$  with  $[u, v] \sim C_k (u \leq i \leq j \leq v)$ , then  $[u, v]$  is split into  $[u, i-1] \sim C_k$  and  $[j+1, v] \sim C_k$ . In other words, we consume one unit of  $[u, v] \sim C_k$  while creating one unit of  $[u, i-1] \sim C_k$  and  $[j+1, v] \sim C_k$ . This is why  $R_{uv} = 1$  while  $R_{u(i-1)} = -\mathbb{1}\{u < i\}$  and  $R_{(j+1)v} = -\mathbb{1}\{j < v\}$ . We then track the dynamics of  $\mathcal{M}(C)$  in (8):

$$\begin{aligned} \mathcal{M}_{uv}(C) &\leftarrow \mathcal{M}_{uv}(C) \setminus \{k\}, & f(C)_{uv} &\leftarrow f(C)_{uv} - 1, \\ \mathcal{M}_{u(i-1)}(C) &\leftarrow \mathcal{M}_{u(i-1)}(C) \cup \{k\}, & f(C)_{u(i-1)} &\leftarrow f(C)_{u(i-1)} + 1 \quad \text{if } u < i, \\ \mathcal{M}_{(j+1)v}(C) &\leftarrow \mathcal{M}_{(j+1)v}(C) \cup \{k\}, & f(C)_{(j+1)v} &\leftarrow f(C)_{(j+1)v} + 1 \quad \text{if } v > j. \end{aligned} \quad (8)$$

Now we present the DP formulation from the maximal sequence perspective. For any  $A \in \mathcal{A}$ , consider the following DP:

$$\begin{aligned} v^t(A) &= \mathbb{E}_{(i,j) \sim \lambda^t} \left[ \max_{\substack{R \in \mathcal{A}_{ij} \\ R \leq A}} \{v^{t+1}(A - R) + p_{ij}, v^{t+1}(A)\} \right], \quad \forall t \in [T], A \geq 0, \\ v^{T+1}(A) &= 0, \quad \forall A \geq 0. \end{aligned} \quad (9)$$

Here  $(i, j) \sim \lambda^t$  represents the probability distribution of an incoming request in time period  $t$ . For notational brevity, we assume the existence of a probability  $\lambda_0^t$  such that  $(i, j) = (0, 0)$ , in which case  $\{R : R \leq A \mid R \in \mathcal{A}_{ij}\} = \emptyset$ . Using classical dynamic programming techniques, we can solve the following program to compute  $v^1(A)$  for any given  $A$ :

$$\begin{aligned} \text{minimize} \quad & \tilde{v}^1(A) \\ \text{subject to} \quad & \tilde{v}^t(\bar{A}) \geq \mathbb{E}_{(i,j) \sim \lambda^t} \left[ \max_{\substack{R \in \mathcal{A}_{ij} \\ R \leq \bar{A}}} \{\tilde{v}^{t+1}(\bar{A} - R) + p_{ij}, \tilde{v}^{t+1}(\bar{A})\} \right], \quad \forall t \in [T], \bar{A} \geq 0, \\ & \tilde{v}^{T+1}(\bar{A}) \geq 0, \quad \forall \bar{A} \geq 0. \end{aligned} \quad (10)$$

However, directly solving (10) remains computationally prohibitive. Now we adopt the ADP approach (see, e.g., Adelman 2007). We approximate  $\tilde{v}^t(A)$  as

$$\tilde{v}^t(A) = \theta^{\dagger t} + \sum_{u \leq v} A_{uv} \beta_{uv}^\dagger. \quad (11)$$

The term  $\beta_{uv}^\dagger$  can be viewed as the approximated value for each maximal sequence  $[u, v] \sim C$ , or in our context, the value of having an additional empty (unoccupied) seat from leg  $u$  to leg  $v$ . We define  $\beta_{uv}^\dagger$  as the bid-price for the maximal sequence  $[u, v]$ . Note that here the approximation structure is a quasi-static formulation where  $\theta$  is time-dependent but  $\beta$  is not.

Plugging (11) into (10) and re-organizing terms yield

$$\begin{aligned} & \text{minimize}_{\beta^\dagger, z^\dagger} \quad \sum_{i \leq j} \lambda_{ij} z_{ij}^\dagger + \sum_{u \leq v} A_{uv} \beta_{uv}^\dagger \\ & \text{subject to} \quad z_{ij}^\dagger + \beta_{uv}^\dagger \geq p_{ij} + \beta_{u(i-1)}^\dagger + \beta_{(j+1)v}^\dagger, \quad \forall u \leq i \leq j \leq v, \\ & \quad z_{ij}^\dagger \geq 0, \beta_{ij}^\dagger \geq 0, \quad \forall i \leq j, \\ & \quad \beta_{ij}^\dagger = 0, \quad \forall i > j. \end{aligned} \tag{12}$$

In EC.4.1 we provide a detailed derivation of (12). After obtaining the bid-prices  $\{\beta_{uv}^\dagger\}$  from (12), we can use them to make seat allocation decisions. Intuitively, the additional value gained from allocating  $i \rightarrow j$  into  $[u, v] \sim C$  equals  $p_{ij} + \beta_{u(i-1)}^\dagger + \beta_{(j+1)v}^\dagger - \beta_{uv}^\dagger$ . When making a decision, we choose the seat that yields the maximum gain. In practice, we can re-solve (12) to obtain time-dependent bid-prices  $\{\beta_{uv}^{\dagger t}\}$ . This policy is stated formally in Algorithm 2.

---

**Algorithm 2:** Bid-Price Control with Maximal Sequence (BPC-M)

---

```

1 for  $t = 1, \dots, T$  do
2   Observe a request of type  $i^t \rightarrow j^t$ ;
3   if  $\{(u, v) \mid u \leq i^t \leq j^t \leq v, \mathcal{M}_{uv}(C^t) \neq \emptyset\} = \emptyset$  then Reject the request;
4   else
5     Solve (12) with  $A = f(C^t)$  and  $\lambda_{ij} = \lambda_{ij}^{[t, T]}$ , and obtain an optimal solution  $\{\beta_{uv}^{\dagger t}\}$ ;
6     Set  $(u^t, v^t) = \arg \max_{(u, v) \sim C^t} \{p_{i^t j^t} + \beta_{u(i^t-1)}^{\dagger t} + \beta_{(j^t+1)v^t}^{\dagger t} - \beta_{uv}^{\dagger t}\}$ . Break ties arbitrarily;
7     if  $p_{i^t j^t} + \beta_{u^t(i^t-1)}^{\dagger t} + \beta_{(j^t+1)v^t}^{\dagger t} - \beta_{uv}^{\dagger t} \geq 0$  then
8       Allocate the request to a seat  $k^t \in \mathcal{M}_{u^t v^t}(C^t)$ ;
9       Update  $\{\mathcal{M}_{uv}(C^t)\}$  according to (8);
10      else Reject the request;
11    end
12  end
13 end

```

---

### Relation Between the BPC Policies

Now that we have introduced two types of bid-prices, we are well positioned to investigate the relation between them. Theorem 3 shows that there is an advantage in bid-prices based on the maximal sequence approach.

**THEOREM 3.** For any  $t \in [T]$  and  $C \in \{0, 1\}^{N \times M}$  and for any group of bid-prices  $\{\beta_{k\ell}^t\}$  in (6), there exists a group of bid-prices  $\{\beta_{uv}^{\dagger t}\}$  in (12) such that

$$\beta_{uv}^{\dagger t} = \min_{k \in [N]} \left\{ \sum_{\ell: u \leq \ell \leq v} \beta_{k\ell}^t \right\} \quad \text{for all } u \leq v. \quad (13)$$

While we can show (see the proof of Theorem 3) that (6) and (12) share the same objective value, Theorem 3 indicates that, using bid-prices calculated at any given state  $C$ , BPC-M always results in a lower approximated value function than BPC-S does, for any (other) capacity matrix  $C'$ . In the meantime, by the property of the ADP approach (see, e.g., Adelman 2007), both bid-price approaches give upper bounds on the value function at any state, and thus it follows that BPC-M approximates the value function more accurately than BPC-S does.

The reason why BPC-M may lead to a more accurate approximation is that it allows for *nonlinear* bid-prices which yield potentially better approximation structure and performance compared with traditional *linear* bid-prices. Note that, for any fixed  $t$ ,  $\beta_{k\ell}^t$  depends only on  $k$  and  $\ell$ . Therefore, the value of consecutive legs under BPC-S must follow a linear structure with respective to legs; BPC-M relaxes this restriction, and allows a more flexible structure for the values. Intuitively, a long maximal sequence should have a greater intrinsic value than the sum of its short components, whose legs are disjointed. Such a relation can be reflected under bid-prices derived from BPC-M but not BPC-S. During the allocation process, BPC-M computes the marginal value of “breaking” a long maximal sequence whereas BPC-S computes the marginal value of “occupying” a sequence of legs.

#### 4.2. Re-solving a Dynamic Primal: Tight Asymptotic Loss

In Section 4.1, we proposed a bid-price control policy based on the maximal sequence approach. The BPC-M policy better captures the dynamic change of the state space and features greater flexibility than the canonical bid-price control policy does. However, the bid-price policies are established via a “dual” formulation, which might lose some information contained in the primal problem. Literature on online decision making has proposed another solution approach based on re-solving a primal problem, which can lead to strong theoretical results (see, e.g., Jasin and Kumar 2012; Vera and Banerjee 2019; Banerjee and Freund 2020; Bumpensanti and Wang 2020). In this section, we propose a policy called *re-solving a dynamic primal* (RDP). The policy combines the advantages of re-solving with the maximal sequence approach. Theoretically, the policy achieves tight asymptotic loss compared with the full-information benchmark.

## Description of RDP

We start by introducing the following LP:

$$\begin{aligned}
 & \text{maximize}_{\gamma} \quad \sum_{i \leq j} p_{ij} \sum_{\substack{(u,v): \\ u \leq i \leq j \leq v}} \gamma_{uiv}, & (14) \\
 & \text{subject to} \quad \sum_{\substack{(u,v): \\ u \leq i \leq j \leq v}} \gamma_{uiv} + \gamma_{0ij0} = d_{ij}, \quad \forall i \leq j, \\
 & \quad \sum_{\substack{(i,j): \\ u \leq i \leq j \leq v}} \gamma_{uiv} \leq \sum_{\substack{(k,\ell): \\ v+1 \leq k \leq \ell}} \gamma_{u(v+1)k\ell} + \sum_{\substack{(k,\ell): \\ \ell \leq k \leq u-1}} \gamma_{\ell k(u-1)v} + A_{uv}, \quad \forall u \leq v, \\
 & \quad \gamma_{uiv} \geq 0, \quad \forall u \leq i \leq j \leq v, \quad \gamma_{0ij0} \geq 0, \quad \forall i \leq j.
 \end{aligned}$$

We call (14) the *dynamic primal*, which is based on the maximal sequence formulation.

There are two ways to explain (14). The first one is a direct interpretation. Namely, the variable  $\gamma_{uiv}$  can be viewed as the number of times that request  $i \rightarrow j$  is allocated into a  $[u, v] \sim C$ , and we explicitly use  $\gamma_{0ij0}$  to denote the number of  $i \rightarrow j$  rejected. The first group of constraints in (14) means that the number of allocated requests, plus the rejected ones, equals the total number of requests  $i \rightarrow j$ . The second group of constraints requires a careful examination. The left-hand side is the number of times we *consume* a  $[u, v] \sim C$  by assigning  $i \rightarrow j$  into  $[u, v]$ ; the right-hand side is the number of times that  $[u, v]$  is *generated* throughout the whole time horizon, plus the number of  $[u, v]$  available at the beginning. Note that  $[u, v]$  is generated when (a) a request  $v+1 \rightarrow k$  is assigned to some  $[u, \ell]$  or (b) a request  $k \rightarrow u-1$  is assigned to some  $[\ell, v]$ , which correspond to the first two terms on the right hand, respectively. Thus, this group of constraints means that the number of any  $[u, v] \sim C$  left *in the end* is nonnegative. The last line of constraints simply states that the number of requests for which we should take a specific action (allocating  $i \rightarrow j$  into some  $[u, v]$ , or rejecting it) should be nonnegative.

An alternative view of (14) is from the approximate DP (12). Some simple derivations allow us to verify that (14) is the dual program of (12). Such a relation also justifies that (14) is a primal allocation problem under the maximal sequence approach.

Now we formally present the RDP policy in Algorithm 3.

For the RDP policy, in each time period, we solve (14) using the expected remaining demand. Unlike standard network RM problems, in our problem the number of remaining resources for each maximal sequence is not monotonically non-increasing, because shorter maximal sequences may be generated by breaking down longer ones during the allocation process. To overcome the challenge due to this difference and to ensure the assignment's feasibility, we add an additional group of constraints (15) during the assignment process. In essence, (15) requires that the realized request  $i^t \rightarrow j^t$  can be allocated only into some  $[u, v] \sim C^t$ . Then we assign the request to the

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**Algorithm 3:** Re-solving a Dynamic Primal (RDP)

---

```

1 for  $t = 1, \dots, T$  do
2   Observe a request of type  $i^t \rightarrow j^t$ ;
3   Solve (14) with  $A = f(C^t)$  and  $d = \lambda^{[t,T]}$  as well as under the constraints

$$\gamma_{u^t j^t v} \leq A_{uv}, \quad \forall (u, v) : u \leq i^t \leq j^t \leq v, \quad (15)$$

   and obtain an optimal solution  $\{\gamma^{\text{RDP}, t}\}$ ;
4   Set  $(u^t, v^t) = \arg \max_{(u,v)} \{\gamma_{u^t j^t v}^{\text{RDP}, t}\}$ . Break ties arbitrarily;
5   Allocate  $i^t \rightarrow j^t$  to  $[u^t, v^t]$  ( $[u^t, v^t] = [0, 0]$  means that the request is rejected);
6 end

```

---

maximal sequence that has the maximum number of assignments in the primal solution for the corresponding itinerary. The following lemma states that the objective value of (14) is equal to that of (2). Somewhat surprisingly, adding constraints (15) does not affect the objective value of (14).

**LEMMA 1.** *Let  $A = f(C)$ , where  $f$  is defined by (7). Then (14) has the same objective value as (2). Furthermore, for any given  $i^t \leq j^t$ , (14) always has an optimal solution that satisfies (15).*

The proof of Lemma 1 makes full use of our interpretation of  $\gamma$ . In particular, we build a direct transformation from any optimal solution of (2) to a feasible solution of (14) combined with (15) by constructing an allocation scheme *dynamically*.

Now we introduce our main result. We first introduce a property of the input parameters.

**DEFINITION 3 (NO EARLY ENDING (NEE)).** We say that the set of arrival rates  $\{\lambda_{ij}^t\}_{i \leq j, t \in [T]}$  satisfies the *NEE* property if

$$\inf_{\substack{i \leq j: \\ \lambda_{ij}^{[1,T]} > 0}} \lambda_{ij}^T > 0.$$

The NEE property states that, for each possible type of request ( $\lambda_{ij}^{[1,T]} > 0$ ), there must be a positive probability that such a request arrives in the last period ( $\lambda_{ij}^T > 0$ ). Equivalently speaking, the sales of all possible tickets end in the same time period. In particular, when the demand process is stationary, the NEE property is automatically satisfied.

Next, we characterize the asymptotic loss incurred by RDP for any input parameters.

**THEOREM 4.** *For any  $\mathcal{I} = \langle C, \{p_{ij}\}_{i \leq j}, \{\lambda_{ij}^t\}_{i \leq j, t \in [T]} \rangle$ , we have  $V_\theta^{\text{HO}}(\mathcal{I}) - V_\theta^{\text{RDP}}(\mathcal{I}) = O(\sqrt{\theta})$ . Furthermore, if  $\{\lambda_{ij}^t\}_{i \leq j, t \in [T]}$  satisfies the NEE property, then  $V_\theta^{\text{HO}}(\mathcal{I}) - V_\theta^{\text{RDP}}(\mathcal{I}) = O(1)$ .*

Theorem 4 states that (a) the gap between HO and RDP is asymptotically upper bounded by  $O(\sqrt{\theta})$ , and (b) this gap can be further reduced to a constant if the NEE property is satisfied.

Notice that the NEE property in Definition 3 depends only on the base problem but not the scaling parameter  $\theta$ .

Here we present a brief roadmap for the proof of Theorem 4. We first consider a variant of (14) by imposing lower bounds for  $\gamma$  in the last group of constraints. That is, we consider a set of constraints:  $\gamma_{uiv} \geq \hat{\gamma}_{uiv}$  for all  $u \leq i \leq j \leq v$ . For each sample path, we decompose the loss between RDP and HO into  $\theta T$  increments, where each increment is characterized by the gap between two objective values of the variants of (14) with different lower bounds for  $\gamma$ . Then we upper bound each increment. We show that each increment is uniformly upper bounded by a constant that depends only on  $\{p_{ij}\}$ . Meanwhile, we use concentration inequalities to establish that the probability of each increment being strictly positive decreases at a reasonably fast rate. As a result, the sum of these increments scales in the order of  $O(\sqrt{\theta})$  in the general case (the first result displayed in Theorem 4). Furthermore, if the NEE property is satisfied, then the decreasing rate becomes exponential, and so the sum of the increments converges to a constant (the second result in Theorem 4).

We point out that the novelty of our policy lies in the design of the dynamic primal (14) which exploits the special structure brought by the assign-to-seat restriction. Note that the maximal sequence formulation leads to a non-monotonic state transition, which makes our analysis more challenging than those in the previous works where the number of remaining resources are always non-increasing (see, e.g., Vera and Banerjee 2019; Banerjee and Freund 2020; Bumpensanti and Wang 2020). We overcome the challenges by analyzing some unique features of our problem. Particularly, we show that adding (15) does not change the objective value. In EC.4.3, we further propose a probabilistic allocation policy and prove that it can also achieve an  $O(1)$  asymptotic loss under NEE arrival rates. However, for both the deterministic and probabilistic allocation policies, using the maximal sequence formulation (14) is vital for the analysis because the size of its action space associated with each request is uniformly controlled by  $M$  and is *not* related to  $\theta$  or  $N$ . In contrast, directly applying (2) would lead to an unbounded action space as the problem scales. Therefore, although the re-solving idea has been discussed in the literature, our analysis is uniquely designed for the setting considered.

Now, a question arises naturally: are the results in Theorem 4 “tight”? More precisely, when the NEE property is not satisfied, is the gap of  $O(\sqrt{\theta})$  tight? Several previous works (e.g., Jasin and Kumar 2013; Vera and Banerjee 2019; Banerjee and Freund 2020; Bumpensanti and Wang 2020) have also obtained  $O(1)$  asymptotic loss compared with HO, by assuming that the arrival rates either are stationary or satisfy some structural properties. In what follows, we give an affirmative answer to the question just posed. We show that the gap is *not* caused by the design of our RDP policy. Under the current asymptotic regime, in fact, there could exist an intrinsic  $\Omega(\sqrt{\theta})$  gap between HO and DP if the sales of different itineraries do not end at the same time. As a result,

the gap between HO and RDP scales in the order of  $\Omega(\sqrt{\theta})$ . We illustrate this point through Proposition 1; it states that, in the worst case, the asymptotic gap between HO and DP is lower bounded by  $\Omega(\sqrt{\theta})$ .

**PROPOSITION 1.** *Define an instance  $\mathcal{I}_0$  as follows. Let  $M = 3$ ,  $N = 1$ ,  $T = 4$ , and  $C = 1^{N \times M}$ . There are two types of requests,  $1 \rightarrow 2$  and  $2 \rightarrow 3$ . The arrival rates are  $\lambda_{12}^1 = \lambda_{12}^2 = 1/2$ ,  $\lambda_{12}^3 = \lambda_{12}^4 = 0$ ,  $\lambda_{23}^1 = \lambda_{23}^2 = 0$ , and  $\lambda_{23}^3 = \lambda_{23}^4 = 1/2$ . The prices are  $p_{12} = p_{23}/2 < p_{23}$ . Then  $V_\theta^{\text{HO}}(\mathcal{I}_0) - V_\theta^{\text{DP}}(\mathcal{I}_0) = \Omega(\sqrt{\theta})$ .*

When constructing  $\mathcal{I}_0$ , we divide the entire time horizon into two halves. In the first half, only requests  $1 \rightarrow 2$  arrive with a lower price  $p_1$ . In the second half, only requests  $2 \rightarrow 3$  arrive with a higher price  $p_2$ . Evidently, it suffices for the decision maker to consider only the capacity level for leg 2. The decision maker must decide how many  $1 \rightarrow 2$  requests to accept before observing  $2 \rightarrow 3$  demands. On one hand, there is a constant possibility that the number of  $2 \rightarrow 3$  requests is greater than  $\theta$ , in which case no  $1 \rightarrow 2$  requests should be accepted under HO. On the other hand, there is likewise a constant possibility that the number of  $2 \rightarrow 3$  requests is lower than  $\theta - \sqrt{\theta}$ , in which case at least  $\sqrt{\theta}$  of the  $1 \rightarrow 2$  requests should be accepted under HO. However, since the acceptance decision for  $1 \rightarrow 2$  must be made before the entire demand is realized, it follows that no matter what decision the seller makes, there is a constant possibility of incurring an  $\Omega(\sqrt{\theta})$  loss. Therefore,  $V_\theta^{\text{HO}}(\mathcal{I}_0) - V_\theta^{\text{DP}}(\mathcal{I}_0) = \Omega(\sqrt{\theta})$ . The same intuition extends to more general cases when the set of arrival rates does *not* satisfy the NEE property. Our example also gives some intuition on why the asymptotic loss can be reduced to  $O(1)$  when the NEE property is satisfied. Briefly speaking, if arrival rates are NEE, then the wrong decision made at the beginning by a policy may have the potential to be corrected later. Particularly, if up to time  $\theta(T-1)$  the number of accepted requests for each type deviate much compared with the optimal allocation obtained from the HO, then we still have chances to rectify the total number of requests being accepted for each type to compensate the loss incurred previously, given that each type of request has a positive probability to appear in the final  $\theta$  time periods.

Finally, we remark that the  $\Omega(\sqrt{\theta})$  gap discussed previously is not because of the assign-to-seat restriction. After all, in the instance  $\mathcal{I}_0$  of Proposition 1, we only need to consider the total capacity for leg 2. Thus, our result highlights an important bottleneck in traditional quantity-based network RM problems. In most previous studies, arrival rates are assumed to be stationary, under which one can achieve an  $O(1)$  asymptotic loss (Jasin and Kumar 2013; Bumpensanti and Wang 2020). However, we find that, in general, the NEE property plays a key role in obtaining an asymptotically bounded loss compared with the full-information benchmark. When the set of arrival rates does not satisfy the NEE property, it might not be possible to achieve a bounded loss asymptotically. Therefore, our result is also complementary to the traditional network RM literature.

## 5. Numerical Experiments

In this section we use both synthetic and real data to conduct numerical experiments, thereby testing the performance of the dynamic policies proposed in Section 4. In particular, we consider the BPC-S and BPC-M policies described in Section 4.1 as well as the RDP policy in Section 4.2. We start with a description of our experimental settings and some implementation details.

### 5.1. Settings and Implementation Details

#### Synthetic Data

In the numerical tests with synthetic data, our goal is to test the theoretical results in Section 4 numerically. For that purpose, we fix  $M = 6$  and consider seven groups of parameters with  $T = 5N$  for  $N \in \{100, 200, 500, 1000, 2000, 5000, 10000\}$ . In each parameter setting, the prices of each itinerary are chosen as  $p_{ij} = \lfloor 10 \times (j - i + 1)^{4/5} \rfloor$ . This choice reflects that, in practice, the true prices are usually subadditive in the distance between two stops. For arrival probability, we assume that in each time period, there is a probability  $\lambda_0 = 0.2$  that no passenger arrives. We consider two different cases concerning the arrival probability of each passenger type.

- Case 1: *Homogeneous arrival*.  $\lambda_{ij}^t \propto 1$ , which means all itineraries arrive with equal probability.
- Case 2: *Inhomogeneous arrival with shorter itineraries arriving first*. We partition the time horizon into  $M$  episodes, where the  $s^{\text{th}}$  episode ( $s = 1, \dots, M$ ) is  $(\lfloor (s-1)T/M \rfloor, \lfloor sT/M \rfloor]$ . In episode  $s$ , each request of length  $s$  arrives with equal probability  $0.5/(M+1-s)$ ; all other types of requests arrive with lower (but homogeneous) probability  $0.3/(M(M+1)/2 - M + s - 1)$  (recall that with probability  $\lambda_0 = 0.2$ , *no* passenger arrives).

In all of our tests, we set the starting capacity matrix  $C = 1^{N \times M}$  and fix the re-solving frequency  $f$  as once a time. In each test, we run 100 simulated sample paths.

#### Real Data

In practice, the decision maker may never know what true arrival probabilities are and thus must estimate them using past information. Using real data allows us to answer the following two questions.

1. How do different policies perform in a realistic setting?
2. How do estimation errors affect policy performance?

Through a collaboration with the China Railway High-speed, we have the access to booking information (from August to September 2019) for train G315, which departs daily from Jinan at 10:00 in the morning and arrives in Chongqing at 22:30 in the evening. At the beginning of the selling horizon, the train is always completely unoccupied. There are 13 intermediate stations along the route (i.e.,  $M = 14$ ). The booking information is confined to second-class carriages, with a

total number of approximately 1,000 seats. The data consists of the booking time, itinerary, and assigned seat of each accepted request but does not contain any request that was not accepted.

To examine the performance of different policies in real settings, we regard the data for each day as a sample path of sequential requests. For the policies we propose, it is sufficient to estimate  $\lambda^{[t,T]}$  rather than  $\lambda^t$  itself. On day  $d$  and for any time  $t_d$  prior to the end of booking horizon,  $T_d$ , we take the average over the empirical intensities obtained from a set of days  $S_d = \{d-1, d-2, d-7, d-14, d-21\}$  to estimate the intensities on day  $d$  (this estimate reflects traffic on recent days and on the same day of the week in the past). More precisely, we have

$$\lambda_{d,ij}^{[t_d, T_d]} = \frac{1}{|S_d|} \sum_{d' \in S_d} \sum_{r=1}^{n_{d'}} \mathbb{1}\{\text{request } r \text{ is } i \rightarrow j\} \cdot \mathbb{1}\{\text{the timing of request } r \geq T_{d'} - T_d + t_d\}. \quad (16)$$

Here, on day  $d'$ , there are  $n_{d'}$  requests indexed by  $r$ . In our numerical experiments, we simply choose  $T_d$  as 22:30 on each day  $d$ . The advantage of this estimation procedure is that we need not explicitly cut the entire booking horizon into discrete time intervals. **We acknowledge that the above estimation method is a rough one.** In practice, firms may be able to apply other relevant information to generate more accurate forecasts.

To gain insight on how estimation errors affect performance, we also run the experiments using the true intensities (i.e., assuming we know the arrival patterns of that day in advance). That is, we set

$$\lambda_{d,ij}^{[t_d, T_d]} = \sum_{r=1}^{n_d} \mathbb{1}\{\text{request } r \text{ is } i \rightarrow j\} \cdot \mathbb{1}\{\text{the timing of request } r \geq t_d\}. \quad (17)$$

In the numerical experiments with real data, we set the prices  $\{p_{ij}\}$  to be the real prices for each itinerary. The initial capacity matrix  $C$  is chosen as  $1^{N \times M}$  for  $N \in \{800, 600, 400\}$ . The choice of  $N$  characterizes different scarcity levels of the resource, with fewer seats corresponding to greater resource scarcity. Since the train's true capacity is close to 1,000 passengers, it follows that an  $N$  of  $\{800, 600, 400\}$  corresponds roughly to a 20%, 40%, and 60% increase (respectively) in the arrival intensity. The data contains only accepted requests, so if we use the estimated intensity directly then most requests would be accepted, in which case it would be difficult to discern how different policies yield different results. It is therefore reasonable to consider these "shrunk capacity" settings. **Again, we acknowledge that such a method may induce bias in the demand of different itineraries as in reality longer itineraries may be more likely to be rejected. However, as our primary goal is to compare the performance of different algorithms rather than to conduct a comprehensive empirical study, we adopt a simple method and leave the question of designing more accurate estimation methods to future studies.**

Our experiment runs from 26 August (Monday) to 26 September (Thursday) for a total number of 32 days. Here, we start on 26 August because (a) (16) requires three weeks of data to estimate

the intensities and (b) Monday was selected as the beginning of the testing period. We delete the last four days in September because they are close to the Chinese National Holidays (1–7 October), when travel demand can differ markedly from that during normal times.

### Tie-Breaking Rule

Both BPC and RDP policies may correspond to “ties” when two or more different decisions lead to the same maximal value. Our implementation adopts the following tie-breaking rule. Suppose that, in some period  $t$ , we are about to accept a request  $i \rightarrow j$  and there is a set of available seats  $\{k_w\}_{w=1,2,\dots}$  ( $w$  is the index) with maximal sequence  $[u_w, v_w] \sim C_{k_w}^t$  as candidates (Line 6 in Algorithms 1 and 2; Line 4 in Algorithm 3), where  $u_w \leq i \leq j \leq v_w$ . In this case, we select  $w^*$  such that  $u_{w^*} \geq u_w$  for all  $w \neq w^*$ ; and if  $u_w = u_{w^*}$  for some  $w$ , then  $v_w \geq v_{w^*}$ . We assign the request to a seat that has a maximal sequence  $[u_{w^*}, v_{w^*}]$ . In addition, for the RDP policy, we prefer accepting to rejecting. In other words, when facing with a request  $i \rightarrow j$ , this rule orders all maximal sequences that contain leg  $i$  to leg  $j$  as

$$[i, j] \prec \cdots \prec [i, M] \prec [i - 1, j] \prec \cdots \prec [i - 1, M] \prec \cdots \prec [1, j] \prec \cdots \prec [1, M] \prec [0, 0],$$

and then selects the smallest one under this order.

### Policies

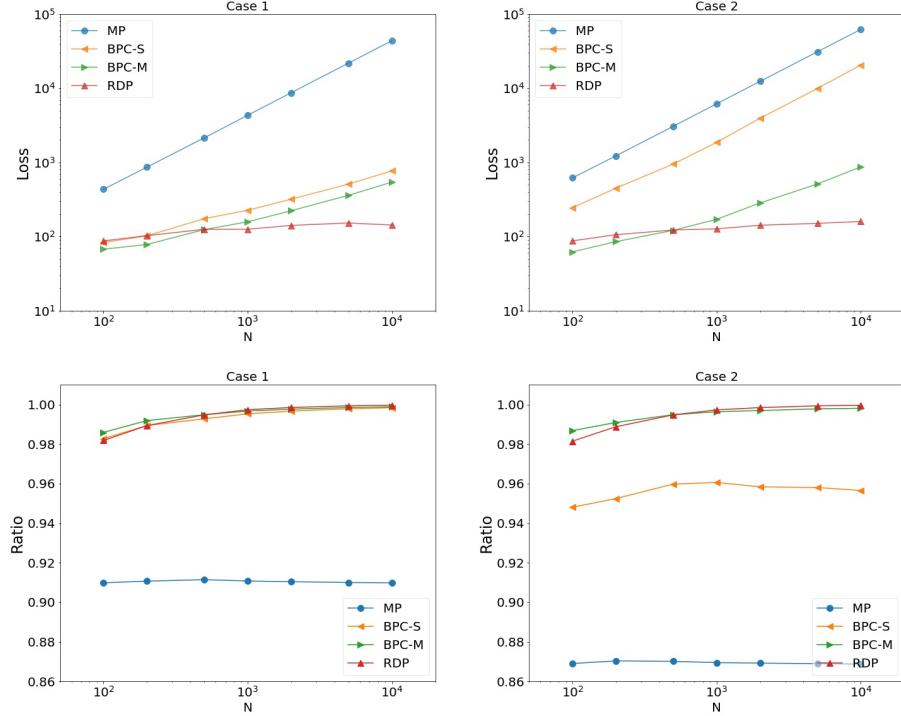
In addition to testing BPC-S, BPC-M, and RDP, we also consider HO. As before, HO makes an allocation decision only after all requests are known, and thus achieves the optimal value for the relaxed static model (2). In addition, HO always yields a higher revenue than any other policy and can therefore serve as a benchmark for the performance evaluation. In addition, we consider a myopic policy (MP) where a request is always accepted when there are available seats and the allocation is decided by the aforementioned tie-breaking rule.

Now we fix a particular scenario. For each policy  $\pi \in \{\text{BPC-S}, \text{BPC-M}, \text{RDP}, \text{HO}, \text{MP}\}$  and each sample path  $\omega$ , we record the revenue  $\text{rev}^\pi(\omega)$  obtained from  $\pi$ . The *loss* of  $\pi$ , denoted as  $L_\pi$ , is defined as the average of  $\text{rev}^{\text{HO}}(\omega) - \text{rev}^\pi(\omega)$  over all sample paths  $\omega$ . The *ratio* of  $\pi$ , denoted as  $R_\pi$ , is defined as the average of  $\text{rev}^\pi(\omega)/\text{rev}^{\text{HO}}(\omega)$  over all sample paths  $\omega$ . Note that in the synthetic (resp. real) data setting, the number of sample paths for each scenario is 100 (resp. 1).

## 5.2. Results and Interpretation

### Synthetic Data

The results are presented in Figure 2, where we apply a log scale to both the horizontal and vertical axes when plotting  $L_\pi$  for various policies. In both cases, the loss trend is clear when one observes the slope of lines in different markers. The myopic policy performs the worst, as it incurs an asymptotically linear loss.



**Figure 2    Results Using Synthetic Data**

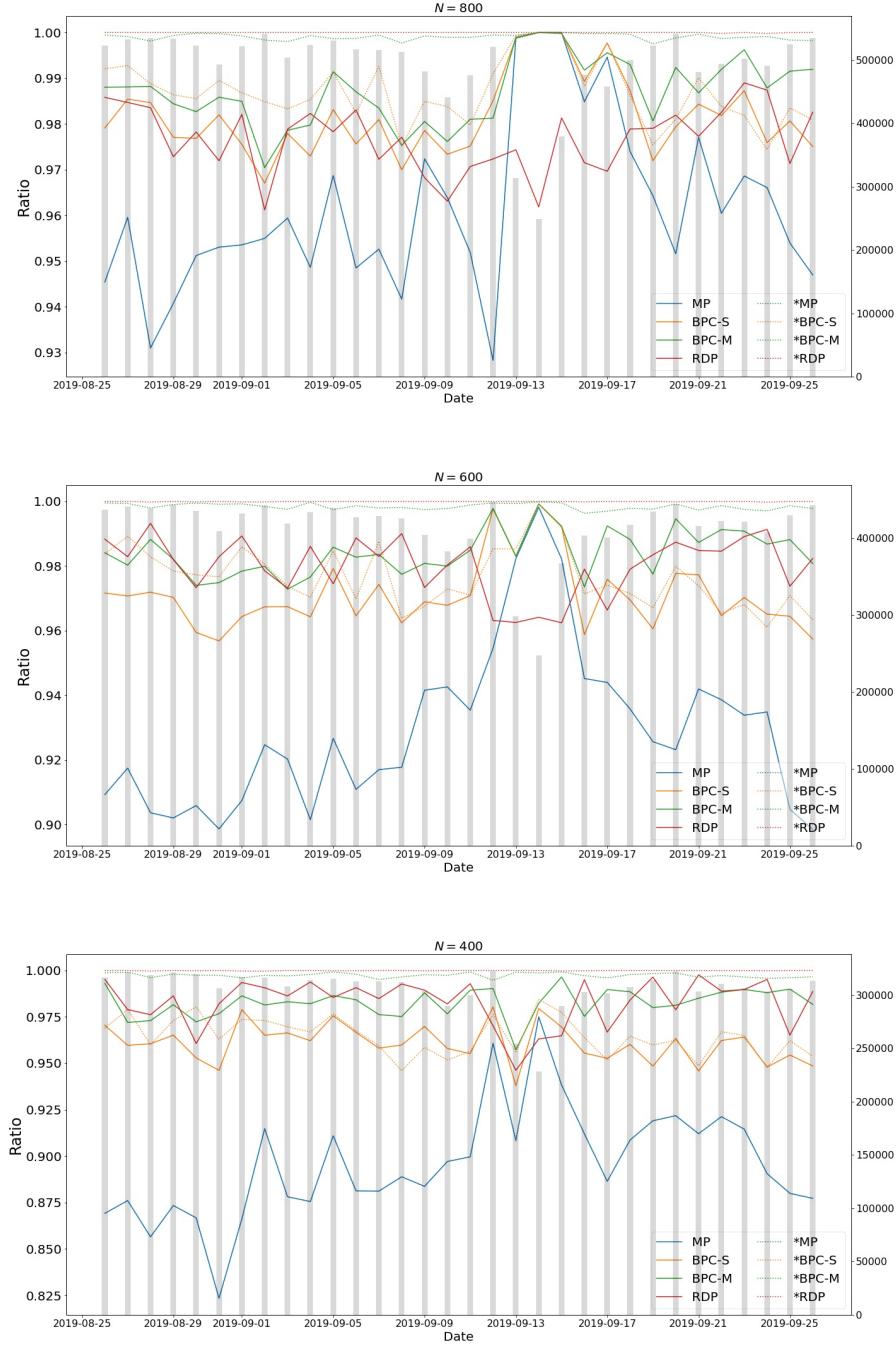
In Case 1, BPC and RDP policies perform much better for both medium- and large-sized problems. Of the two BPC policies, BPC-M performs consistently better than BPC-S. Figure 2 shows that  $\log L_{\text{BPC-S}} - \log L_{\text{BPC-M}}$  (i.e., the difference between the logarithm loss of BPC-S and BPC-M) is consistently positive: the loss of BPC-M approximately equals a proportion  $\alpha < 1$  of the loss of BPC-S. For the RDP policy, the loss is almost constant as  $N$  increases. This finding is consistent with our theoretical result in Section 4.2, which states that the loss of RDP is uniformly bounded.

In Case 2, most of the preceding observations are still valid, except that BPC policies perform very differently. In this challenging case, BPC-S incurs a linear loss with respect to the problem size whereas BPC-M performs appreciably better. The advantage of BPC-M over BPC-S, which stems from using the maximal sequence structure, is thus confirmed.

Another result worth noticing is that, for medium-sized problems ( $N \leq 500$ ), BPC-M may perform better than RDP. This outcome is compatible with our theoretical results, since RDP's bounded-loss property is of the asymptotic type.

### Real Data

For the numerical tests with real data, in Figure 3 we plot  $R_\pi$ , the ratio of the revenue achieved by a policy to that achieved by HO, for different policies on all of 32 days. Solid lines mark the results based on using estimated parameters in (16) with our proposed policies; dotted lines correspond to those using real parameters in (17). Note that MP does not use past data, and thus, the dotted



**Figure 3    Results Using Real Data**

line coincides with the solid line. Gray bars are used to mark the optimal revenue  $\text{rev}_{\text{HO}}$  that can be achieved on each day (with the scale on the figures' right-hand axes). We summarize our main findings as follows.

1. *Performance quality.* Both BPC and RDP perform much better than MP. Summing over the 32 days, we calculate the ratio between the total revenue collected by different policies and the optimal policy for different seat numbers. The results are presented in Table 1. Among

the BPC policies, BPC-M consistently performs better than BPC-S, generating a 0.5%-2.2% revenue increase.

<b>N</b>	<b>MP</b>	<b>BPC-S</b>	<b>BPC-M</b>	<b>RDP</b>
800	96.00%	98.08%	98.66%	97.71%
600	92.70%	97.03%	98.39%	98.05%
400	89.51%	96.07%	98.26%	98.33%

**Table 1 Average Performance of Different Policies Compared with the Optimal Policy**

2. *Parameter sensitivity.* There is a sharp decrease in demand around 15 September, before and after which demand appears to be normal. We can see that BPC policies could perform adaptively to such a change, while the RDP performance is unsatisfying. This result could imply that RDP is more sensitive to estimation errors than BPC policies. Meanwhile, it is clear from the dotted lines that RDP always performs the best when we use the real parameters. The implication is that RDP should be the preferred choice under accurate estimation of parameter values.
3. *Resource scarcity.* If the number of seats is large (say,  $N = 800$  and so the resource is less scarce), then the performance of RDP is inferior even to BPC-S. However, if the number of seats is relatively small (say,  $N = 400$  and so the resource is more scarce), then RDP performs better than BPC-M in most cases. Hence we conclude that RDP is most useful when demand significantly exceeds resources.

We also examine effects of the assign-to-seat restriction. We test BPC-A, which corresponds to bid-price policies, and RDP-A, which corresponds to the RDP policy. Both BPC-A and RDP-A determine whether to accept or reject a request during each time period but are not required to assign a seat until the end of the time horizon. According to Theorem 2, if the accepted requests satisfy the total capacity constraints, then one can always find a feasible assignment at the end. Therefore, we can estimate the possible loss caused by the requirement that seats should be assigned immediately. Note that BPC-A and RDP-A are not valid policies in our problem; we consider them only for the purpose of assessing the possible loss due to the assign-to-seat restriction. These two policies are presented formally in Algorithms 4 and 5.

We use the same set of data to test the performance of BPC-A and RDP-A and compare them with the policies proposed in Section 4. Table 2 summarizes the results.

We find that the performance of policies based on the maximal sequence approach (i.e., BPC-M and RDP) are comparable to their counterparts when there is no assign-to-seat restriction. In particular, the performance gap between settings with and without the restriction is less than 1.2%. This gap diminishes and approaches zero as the resource becomes more scarce. This shows that

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**Algorithm 4:** BPC-A Policy
 

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```

1 for  $t = 1, \dots, T$  do
2   Observe a request of type  $i^t \rightarrow j^t$ ;
3   Compute the dual prices of (3) with  $d = \lambda^{[t,T]}$  as the bid prices for each leg  $\{\beta_\ell^t\}$ ;
4   If  $p_{i^t j^t} \geq \sum_{i_t \leq \ell \leq j_t} \beta_\ell^t$  and there is enough capacity, then we accept the request.
5   Otherwise, we reject the request.
5 end
  
```

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**Algorithm 5:** RDP-A Policy
 

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```

1 for  $t = 1, \dots, T$  do
2   Observe a request of type  $i^t \rightarrow j^t$ ;
3   Solve (3) with  $d = \lambda^{[t,T]}$  and obtain an optimal solution  $\{x^{\text{RDP-A},t}\}$ ;
4   If  $x_{i^t j^t}^{\text{RDP-A},t} \geq d_{i^t j^t}^{[t,T]} / 2$  (i.e., if accepting the request is more preferred than not) and there
      is enough capacity, then we accept the request. Otherwise, we reject the request.
5 end
  
```

---

<b>N</b>	<b>MP</b>	<b>BPC-S</b>	<b>BPC-M</b>	<b>BPC-A</b>	<b>RDP</b>	<b>RDP-A</b>
800	96.00%	98.08%	98.66%	98.50%	97.71%	98.83%
600	92.70%	97.03%	98.39%	98.44%	98.05%	98.77%
400	89.51%	96.07%	98.26%	98.37%	98.33%	98.68%

**Table 2** Average Performance of Different Policies Compared with the Optimal Policy

in practical settings, the assign-to-seat restriction has limited effect on system performance under our proposed policies.

### Summary

Our numerical experiments reveal that BPC-S, BPC-M, and RDP are all effective policies with superior performance than that of the myopic policy for the dynamic capacity allocation problems studied in this paper. More specifically, BPC-M achieves better performance than BPC-S, and RDP generates bounded loss asymptotically. Both BPC-M and RDP can achieve near-optimal revenues. Moreover, the difference between revenues generated with and without the assign-to-seat restriction is limited. In real applications, for medium-sized problems with a rough parameter estimation, we advocate BPC-M as the preferred policy; while for large-sized problems with accurate demand forecasting, RDP is preferable.

## 6. Conclusion

This paper addresses a dynamic allocation problem that arises from the practice of selling high-speed train tickets. The problem is different from the traditional ones studied in the network

revenue management literature, owing to the special feature of real-time seat assignment. After analyzing the static and then the dynamic version of this problem, we propose efficient allocation control policies. Particularly, we introduce a bid-price control policy based on a novel maximal sequence principle. The policy accommodates nonlinearity in bid prices and, as a result, yields a more accurate approximation of the value function than a traditional bid-price control policy does. We also propose a re-solving a dynamic primal policy that can achieve uniformly bounded revenue loss under mild assumptions. Numerical experiments involving real data from the practice show the effectiveness of our proposed approaches.

There are several directions for future research. From the theoretical perspective, it would be interesting to study the asymptotic performance of the proposed bid-price control policies. From a practical perspective, it would be useful to consider simpler and easy-to-implement control policies (e.g., opening and closing certain request types during certain time intervals) and then evaluate their effectiveness. It would be illuminating also to incorporate more features into our model. For example, passengers may have the freedom to select window or aisle seats. Our analysis could be extended to consider such options.

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## Online Supplement

### EC.1. Proofs for Section 3

#### Proof of Theorem 1.

We first introduce the *Fixed Job Scheduling Problem* (FJSP) as follows.

**DEFINITION EC.1 (FIXED JOB SCHEDULING PROBLEM).** Consider  $D$  jobs, each of which starts at time  $s_d$  and ends at time  $e_d$ , and  $N$  machines, each of which has availabilities from time  $a_k$  to  $b_k$ . A *schedule* is an assignment of jobs to machines such that for the jobs  $d$  assigned to the same machine  $k$ , the corresponding intervals  $[s_d, e_d]$  do not overlap and  $a_k \leq s_d < e_d \leq b_k$  for all these jobs. The task of FJSP is to determine whether a *schedule* exists.

In Brucker and Nordmann (1994), the authors showed that FJSP is NP-Hard. In the following, to show Problem (1) is NP-Hard, we construct a polynomial time reduction from FJSP to Problem (1).

Given an instance of the FJSP described above, we first sort all endpoints  $\{s_d\}$ ,  $\{e_d\}$  and  $\{a_j\}$ ,  $\{b_j\}$  in an increasing manner and delete duplicate values. This can be done in  $O((D+N)\log(D+N))$  time. Set  $M$  to be the length of such sequence minus 1 (note that  $M \leq 2(D+N)$ ). Then we can rewrite the sequence as  $t_0 < \dots < t_M$  and the sequence partitions  $[t_0, t_M]$  into  $M$  consecutive intervals. We regard each interval  $[t_{\ell-1}, t_\ell]$  as the  $\ell^{\text{th}}$  leg and each endpoint  $t_\ell$  as the  $\ell^{\text{th}}$  stop. We regard each job as a request of itinerary  $i \rightarrow j$  if and only if it occupies legs from  $i$  to  $j$ . We also represent each machine by a  $\{0,1\}^{1 \times M}$  vector indicating whether it is occupied in each leg, and thus treat each machine as a seat. Let  $N$  be the total number of seats and  $d_{ij}$  be the total number of requests of type  $i \rightarrow j$ . Let  $C \in \{0,1\}^{N \times M}$  be the capacity matrix consisting of all the seats. Then we have conducted a reduction to our setting in polynomial time.

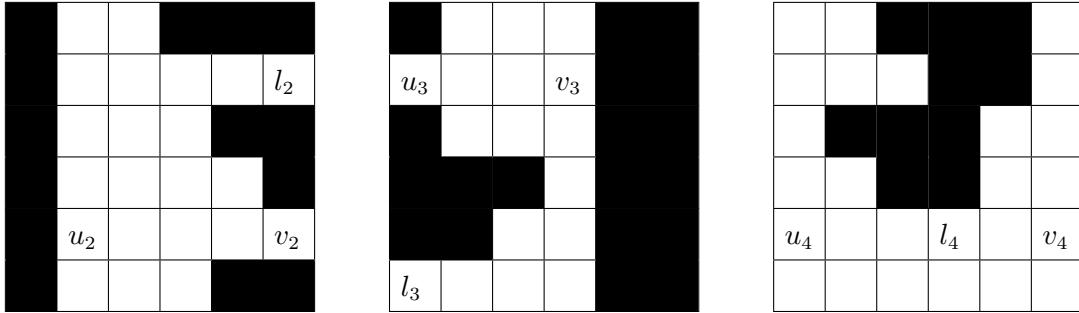
With such a reduction, it is easy to see that, given any positive prices  $\{p_{ij}\}$ , there exists a *schedule* in FJSP if and only if the optimal value in the reduced problem is  $\sum_{i,j} p_{ij} d_{ij}$ . Thus, Problem (1) is NP-Hard.  $\square$

**Proof of Theorem 2.** Before presenting the details, we describe the main ideas and steps. The proof consists of four steps. In the first step, we show that any strongly NSE matrix can be decomposed into non-overlapping groups in polynomial time, with the maximal sequences in each group having a specific structure. In the second step, we show that when the maximal sequences in a capacity matrix satisfy the specific structure, we can solve the aggregate optimization problem (3) and recover a seat assignment from the solution of (3) in polynomial time. The assignment is constructed by assigning the accepted requests in a particular order. In the third step, we show the reverse direction. That is, if  $C$  is not strongly NSE, then there always exists a set of demands  $\{d_{ij}\}$  such that there is no way to assign the solution of (3). In the last step, we show that given a capacity matrix  $C$  that is NSE, we can add a dummy leg between each pair of consecutive legs, converting the problem to one with a strongly NSE capacity matrix. Thus, we see that an optimal solution can be found in polynomial time.

#### Step 1. Strongly NSE matrices could be decomposed into non-overlapping groups.

In this first step, we prove that, for any strongly NSE matrix  $C$ , we can decompose its maximal sequences into  $W$  groups such that in the  $w^{\text{th}}$  group, there is a *dominating* maximal sequence  $[u_w, v_w] \sim C$ , of which any other  $[u, v] \sim C$  in this group satisfy either  $u = u_w$  or  $v = v_w$ . In addition, for each  $w$  and the corresponding  $[u_w, v_w]$ , there exists  $\ell_w (u_w \leq \ell_w \leq v_w)$  such that  $C_{k\ell_w} = 1$  if and only if  $[u_w, v_w] \sim C_k$ . Furthermore, different groups have no intersection in *stop* (not only leg), which means  $c_{u_w-1} = c_{v_w+1} = 0$ .

Figure EC.1 gives all possible types of configurations for a single group. In the first configuration, all maximal sequences start from  $u_2$  and  $l_2 = v_2$ . In the second configuration, all maximal sequences end at  $v_3$  and  $l_3 = u_3$ . The



**Figure EC.1 Examples of Possible Structures in a Single Group. Black Boxes Indicate Occupied Seats and White Boxes Indicate Available Seats.**

last configuration is the most general one where all maximal sequences either start from  $u_4$  or end with  $v_4$ .  $l_4$  is the fourth leg such that any seat that has  $l_4$  available must have entire  $[u_4, v_4]$  unoccupied.

Now we show the maximal sequences of a strongly NSE matrix can be decomposed into such groups. Let  $C$  be a strongly NSE matrix. Let  $w = 1$  and  $\tau = 0$ . Let

$$u_w = \min\{u > \tau \mid \exists v : [u, v] \sim C\} \text{ and } v_w = \max\{v \mid [u_w, v] \sim C\}.$$

If  $u_w$  does not exist, then we terminate. Otherwise, for any  $[u, v] \sim C$  with  $u > \tau$ , because  $C$  is strongly NSE, one of the followings must be true:

1.  $u_w \leq v_w < u - 1$
2.  $u_w = u \leq v \leq v_w$
3.  $u_w \leq u \leq v = v_w$

We consider the latter two types of maximal sequences. Let

$$V_w = \{v < v_w \mid [u_w, v] \sim C\} \text{ and } U_w = \{u > u_w \mid [u, v_w] \sim C\}.$$

Let  $v'_w = \max V_w$  and  $u'_w = \min U_w$ . If  $V_w = \emptyset$ , we let  $v'_w = u_w - 1$ . If  $U_w = \emptyset$ , we let  $u'_w = v_w + 1$ . Since  $C$  is strongly NSE, we must have  $v'_w + 1 < u'_w$ . Let  $\ell_w = v'_w + 1$ , then  $u_w \leq \ell_w \leq v_w$  and  $l_w$  is available in some seat  $k$  only if  $[u_w, v_w] \sim C_k$ . We represent group  $w$  as  $(u_w, \ell_w, v_w)$ . Now we let  $\tau = v_w + 1$ ,  $w \leftarrow w + 1$ , and repeat the procedures above until we terminate. Note that the above procedures consume at most  $O(M^3)$  time in total.

**Step 2. If  $C$  is strongly NSE, then any integral optimal solution of (3) could be transformed into an assignment of (1) in polynomial time.**

Suppose we have obtained an optimal integral solution  $\{x_{ij}^*\}$  of (3) and a characterization of  $C$  in Step 2:  $\{(u_1, \ell_1, v_1), \dots, (u_W, \ell_W, v_W)\}$ . In the following, we show that  $\{x_{ij}^*\}$  can be turned into a feasible solution  $\{x_{k,ij}^*\}$  of (1) with the same objective value in polynomial time. The detailed algorithm is shown in Algorithm 6.

The idea of Algorithm 6 is to assign the requests sequentially according to a particular order of the legs. More concretely, in each group  $w$ , we divide all requests  $i \rightarrow j$  into 3 cases: (i)  $i \leq \ell_w \leq j$ , (ii)  $\ell_w < i \leq j$ , (iii)  $i \leq j < \ell_w$ . Note that in all these cases we always have  $u_w \leq i \leq j \leq v_w$ . We first start from leg  $\ell_w$ . We allocate the requests in case (i) with an arbitrary order. Each request  $i \rightarrow j$  occupies leg  $\ell_w$  and thus is located on different seats. Then we continue with other legs by gradually moving from leg  $\ell_w$  to two endpoints  $u_w$  or  $v_w$ . For case (ii), we allocate the requests according to the ascending order of  $i = \ell_w + 1, \dots, v_w$ . For case (iii), we allocate the requests according to the descending order of  $j = \ell_w - 1, \dots, u_w$ . In Algorithm 6, the seemingly complex operation on  $\{\mathcal{M}_{uv}(C)\}$  is to track the dynamics of maximal sequences in  $C$ .

In the following, we demonstrate that each time we assign requests that include leg  $\ell$ , there are enough seats to assign those requests, or in other words, the procedure in Algorithm 6 is valid. Since different groups are disjoint in

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**Algorithm 6:** Assignment Algorithm

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```

1 for  $w = 1, \dots, W$  do
2   /* Carry out Assignment in the  $w^{\text{th}}$  group. */
3   for  $(i, j) : i \leq \ell_w \leq j$  do
4     /* Assign the  $x_{ij}^*$  requests that occupy leg  $\ell_w$ . */
5     Retrieve  $\mathcal{K}_{ij}$  as a subset of  $\mathcal{M}_{uwvw}(C)$ , such that  $|\mathcal{K}_{ij}| = x_{ij}^*$ ;
6     Assign  $x_{ij}^*$  requests of type  $i \rightarrow j$  to seats in  $\mathcal{K}_{ij}$ . Let  $x_{k,ij}^* = 1, \forall k \in \mathcal{K}_{ij}$ ;
7      $\mathcal{M}_{uwvw}(C) \leftarrow \mathcal{M}_{uwvw}(C) \setminus \mathcal{K}_{ij}$ ;
8     if  $u_w < i$  then  $\mathcal{M}_{uw(i-1)}(C) \leftarrow \mathcal{M}_{uw(i-1)}(C) \cup \mathcal{K}_{ij}$  ;
9     if  $v_w > j$  then  $\mathcal{M}_{(j+1)vw}(C) \leftarrow \mathcal{M}_{(j+1)vw}(C) \cup \mathcal{K}_{ij}$  ;
10    end
11    for  $i = \ell_w + 1, \dots, v_w$  do
12      /* Assign the  $\sum_{j:j \geq i} x_{ij}^*$  requests that start with leg  $i$ . */
13      for  $j : j \geq i$  do
14        for  $z = 1, \dots, x_{ij}^*$  do
15          Retrieve an element  $k$  from  $\cup_{i':i' \leq i} \mathcal{M}_{i'vw}(C)$ . Suppose  $[u, v_w] \sim C_k$ , then  $u \leq i$ ;
16          Assign a request  $i \rightarrow j$  to seat  $k$ . Let  $x_{k,ij}^* = 1$ ;
17           $\mathcal{M}_{uvw}(C) \leftarrow \mathcal{M}_{uvw}(C) \setminus \{k\}$ ;
18        end
19      end
20      for  $j = \ell_w - 1, \dots, u_w$  do
21        /* Assign the  $\sum_{i:i \leq j} x_{ij}^*$  requests that end with leg  $j$ . */
22        for  $i : i \leq j$  do
23          for  $z = 1, \dots, x_{ij}^*$  do
24            Retrieve an element  $k$  from  $\cup_{j':j' \geq \ell} \mathcal{M}_{uwj'}(C)$ . Suppose  $[u_w, v] \sim C_k$ , then  $v \geq j$ ;
25            Assign a request  $i \rightarrow j$  to seat  $k$ . Let  $x_{k,ij}^* = 1$ ;
26             $\mathcal{M}_{uwv}(C) \leftarrow \mathcal{M}_{uwv}(C) \setminus \{k\}$ ;
27            if  $u_w < i$  then  $\mathcal{M}_{uw(i-1)}(C) \leftarrow \mathcal{M}_{uw(i-1)}(C) \cup \{k\}$  ;
28            if  $v > j$  then  $\mathcal{M}_{(j+1)v}(C) \leftarrow \mathcal{M}_{(j+1)v}(C) \cup \{k\}$  ;
29          end
30        end
31    end

```

---

stop, there will be no requests that cross two groups. Hence we only need to show within each group, we can assign all requests.

For the  $w^{\text{th}}$  group, we first assign  $\sum_{(i,j):i \leq \ell_w \leq j} x_{ij}^*$  requests that occupy leg  $\ell_w$  to different seats (Line 2-9 in Algorithm 6). Since  $c_{u_w-1} = c_{v_w+1} = 0$ , any request of type  $i \rightarrow j$  with  $i \leq \ell_w \leq j$  must satisfy  $u_w \leq i \leq j \leq v_w$ . Since  $\sum_{(i,j):i \leq \ell_w \leq j} x_{ij}^* \leq c_{\ell_w}$ , and by the construction in Step 1 in the proof, any seat with leg  $\ell_w$  unoccupied must contain  $[u_w, v_w] \sim C$ , thus this step is valid.

For  $i > \ell_w$  and any seat  $k$ , if the  $i^{\text{th}}$  leg is not occupied before the corresponding iteration, then  $C_{ki} = \dots = C_{kv_w} = 1$  and  $C_{k(v_w+1)} = c_{v_w+1} = 0$ . Any request of type  $i \rightarrow j$  must satisfy  $j \leq v_w$  and thus could be assigned to seat  $k$ . Therefore, we only need to verify that each time when we move to leg  $i$  (Line 9-18 in Algorithm 6), the number of requests that start with leg  $i$  is no more than the number of seats that still have leg  $i$  unoccupied at that iteration. Note that the number of requests that start with  $i$  is  $\sum_{j:j \geq i} x_{ij}^*$ , and the number of seats that still have leg  $i$  unoccupied is  $c_i - \sum_{(i',j):i' < i \leq j} x_{i'j}^*$ . By the second group of constraints in (3), we have  $c_i \geq \sum_{(i',j):i' \leq i \leq j} x_{i'j}^* = \sum_{j:j \geq i} x_{ij}^* + \sum_{(i',j):i' < i \leq j} x_{i'j}^*$ . Therefore, all requests that start with leg  $i$  can be assigned.

For  $j < \ell_w$  and any seat  $k$ , if the  $j^{\text{th}}$  leg is not occupied before the corresponding iteration, then  $C_{kj} = \dots = C_{ku_w} = 1$  and  $C_{k(u_w-1)} = c_{u_w-1} = 0$ . Any request of type  $i \rightarrow j$  must satisfy  $i \geq u_w$  and thus could be assigned to seat  $k$ . Therefore, we only need to verify that each time when we move to leg  $j$  (Line 21-29 in Algorithm 6), the number of requests that end with leg  $j$  is no more than the number of seats that still have  $j$  unoccupied at that iteration. Note that the number of requests that end with  $j$  is  $\sum_{i:i \leq j} x_{ij}^*$ , and the number of seats that still have leg  $j$  unoccupied is  $c_j - \sum_{(i,j'):i \leq j < j'} x_{ij'}^*$ . By the second group of constraints in (3), we have  $c_j \geq \sum_{(i,j'):i \leq j < j'} x_{ij'}^* = \sum_{i:i \leq j} x_{ij}^* + \sum_{(i,j'):i \leq j < j'} x_{ij'}^*$ . Therefore, all requests that end with leg  $j$  can be assigned.

Hence, when  $C$  is strongly NSE, for any integral optimal solution of (3) we can construct a feasible solution of (1) with the same objective value. Meanwhile, it is easy to see that the optimal value of (3) offers an upper bound to that of (1). Thus, when  $C$  is strongly NSE, (1) and (3) have the same optimal value, and (1) can be solved in polynomial time.

**Step 3. For any fixed positive  $\{p_{ij}\}$ , if (1) and (3) have the same optimal value for any nonnegative integers  $\{d_{ij}\}$ , then  $C$  must be strongly NSE.**

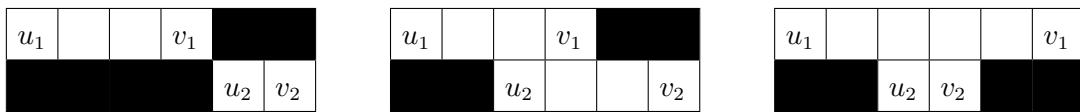
Suppose the number of  $[u, v] \sim C$  is  $m_{uv} = |\mathcal{M}_{uv}(C)|$ . We construct  $\{d_{ij}\}_{i \leq j}$  as follows.

$$d_{ij} = \begin{cases} m_{ij} + 1, & \text{if } (i, j) = (u_1, v_2) \text{ or } (u_2, v_1) \\ m_{ij} - 1, & \text{if } (i, j) = (u_1, v_1) \text{ or } (u_2, v_2) \\ m_{ij}, & \text{otherwise.} \end{cases}$$

It is easy to verify that  $x_{ij}^* = d_{ij}$  is an integral optimal solution of (3), which means that, without the assign-to-seat restriction, we can accept all the requests, and the optimal objective value of (3) is  $\sum_{i \leq j} p_{ij} d_{ij}$ .

Now we show that if  $C$  is not strongly NSE, then the optimal value of (1) is different from  $\sum_{i \leq j} p_{ij} d_{ij}$ . To show this, suppose  $C$  is not strongly NSE, then by definition, there must exist  $[u_1, v_1] \sim C$  and  $[u_2, v_2] \sim C$  such that one of the following holds (the three cases are illustrated in Figure EC.2):

1.  $u_1 \leq v_1 = u_2 - 1 \leq v_2 - 1$
2.  $u_1 < u_2 \leq v_1 < v_2$
3.  $u_1 < u_2 \leq v_2 < v_1$



**Figure EC.2 Illustrations of the Three Cases When  $C$  is not Strongly NSE.**

Now we consider each of the three cases. For the first and second cases, consider

$$\sum_k \sum_{(i,j):i \leq u_1 < v_2 \leq j} x_{k,ij},$$

which is the total possible number of accepted requests that occupy leg  $u_1$  to  $v_2$ . Such requests can only be assigned to seats with leg  $u_1$  to  $v_2$  unoccupied, and each seat could only be assigned at most one request of these types. Therefore,

$$\sum_k \sum_{\substack{(i,j): \\ i \leq u_1 < v_2 \leq j}} x_{k,ij} \leq \sum_{\substack{(i,j): \\ i \leq u_1 < v_2 \leq j}} m_{ij} = \sum_{\substack{(i,j): \\ i \leq u_1 < v_2 \leq j}} d_{ij} - 1,$$

where the last inequality follows from  $d_{ij} = m_{ij} + 1$  when  $(i,j) = (u_1, v_2)$ . Therefore, we could not accept all the requests, and thus (1) has strictly smaller optimal value than that of (3).

For the third case, we consider

$$\sum_k \sum_{\substack{(i,j): \\ \begin{array}{c} i \leq u_1 < v_2 \leq j \\ \text{or} \\ i \leq u_2 < v_1 \leq j \end{array}}} x_{k,ij},$$

which is the total possible number of accepted requests that occupy leg  $u_1$  to  $v_2$  or leg  $u_2$  to  $v_1$ . Such requests can only be assigned to seats with leg  $u_1$  to  $v_2$  or leg  $u_2$  to  $v_1$  unoccupied, and since  $[u_1, v_2] \cap [u_2, v_1] \neq \emptyset$ , each seat could only be assigned at most one request of these types. Therefore,

$$\sum_k \sum_{\substack{(i,j): \\ \begin{array}{c} i \leq u_1 < v_2 \leq j \\ \text{or} \\ i \leq u_2 < v_1 \leq j \end{array}}} x_{k,ij} \leq \sum_{\substack{(i,j): \\ \begin{array}{c} i \leq u_1 < v_2 \leq j \\ \text{or} \\ i \leq u_2 < v_1 \leq j \end{array}}} m_{ij} = \sum_{\substack{(i,j): \\ \begin{array}{c} i \leq u_1 < v_2 \leq j \\ \text{or} \\ i \leq u_2 < v_1 \leq j \end{array}}} d_{ij} - 1,$$

where the last inequality follows from  $d_{ij} = m_{ij} + 1$  when  $(i,j) = (u_1, v_2)$  or  $(u_2, v_1)$ , and  $d_{ij} = m_{ij} - 1$  when  $(i,j) = (u_1, v_1)$ . Therefore, we could not accept all the requests, and thus again, (1) has strictly smaller objective value than that of (3).

Therefore, we showed that if  $C$  is not strongly NSE, then for any positive prices  $\{p_{ij}\}$ , there exist a set of nonnegative integers  $\{d_{ij}\}$  such that (1) and (3) have different optimal objective values.

#### Step 4. If $C$ is NSE, then problem (1) can be solved in polynomial time.

Given a capacity matrix  $C$  that is NSE, we construct a new capacity matrix  $\tilde{C}$  together with new requests and prices. The idea of the construction is to add a *dummy* leg between each pair of neighboring legs in the original problem and to keep the maximal sequence structure. More precisely, we construct  $\tilde{C} \in \{0, 1\}^{N \times (2M-1)}$ , where the number of seats is  $N$  but the number of legs is  $2M-1$ . For any  $[u, v] \sim C_k$ , we let  $\tilde{C}_{k\ell} = 1$  for  $2u-1 \leq \ell \leq 2v-1$ . For the rest of  $\tilde{C}_{k\ell}$ , we let them be zero. Then for any request of type  $i \rightarrow j$ , we construct a new request of type  $\tilde{i} \rightarrow \tilde{j}$  with  $\tilde{i} = 2i-1$  and  $\tilde{j} = 2j-1$ . This means that in  $\tilde{C}$ , there are only requests that both start and end with an odd leg.

We claim that if  $C$  is NSE, then  $\tilde{C}$  must be strongly NSE. To prove the claim, for any two disjoint  $[\tilde{u}_1, \tilde{v}_1] \sim \tilde{C}$  and  $[\tilde{u}_2, \tilde{v}_2] \sim \tilde{C}$ , we have all of  $\tilde{u}_1, \tilde{u}_2, \tilde{v}_1$ , and  $\tilde{v}_2$  are odd numbers, thus if  $\tilde{u}_2 > \tilde{v}_1$  ( $\tilde{u}_1 > \tilde{v}_2$ , resp.), then it must be that  $\tilde{u}_2 > \tilde{v}_1 + 1$  ( $\tilde{u}_1 > \tilde{v}_2 + 1$ , resp.). Also, a request of type  $i \rightarrow j$  can be assigned to a  $[u, v] \sim C_k$  if and only if  $\tilde{i} \rightarrow \tilde{j}$  can be assigned to a  $[\tilde{u}, \tilde{v}] \sim \tilde{C}_k$ .

For all  $(\tilde{i}, \tilde{j}) : 1 \leq \tilde{i} \leq \tilde{j} \leq 2M-1$ , if both  $\tilde{i}$  and  $\tilde{j}$  are odd numbers, then we let

$$\tilde{p}_{\tilde{i}\tilde{j}} = p_{(\frac{\tilde{i}+1}{2})(\frac{\tilde{j}+1}{2})}, \tilde{d}_{\tilde{i}\tilde{j}} = d_{(\frac{\tilde{i}+1}{2})(\frac{\tilde{j}+1}{2})}, \tilde{\mathcal{M}}_{\tilde{i}\tilde{j}}(\tilde{C}) = \mathcal{M}_{(\frac{\tilde{i}+1}{2})(\frac{\tilde{j}+1}{2})}(C).$$

Otherwise, we let  $\tilde{p}_{\tilde{i}\tilde{j}} = 1$ ,  $\tilde{d}_{\tilde{i}\tilde{j}} = 0$  and  $\tilde{\mathcal{M}}_{\tilde{i}\tilde{j}}(C) = \emptyset$ . To construct an assignment, we first solve

$$\begin{aligned} & \text{maximize} && \sum_{\tilde{i}, \tilde{j}} \tilde{p}_{\tilde{i}\tilde{j}} \tilde{x}_{\tilde{i}\tilde{j}} \\ & \text{subject to} && 0 \leq \tilde{x}_{\tilde{i}\tilde{j}} \leq \tilde{d}_{\tilde{i}\tilde{j}}, \quad \forall (\tilde{i}, \tilde{j}) : 1 \leq \tilde{i} \leq \tilde{j} \leq 2M-1, \\ & && \sum_{(\tilde{i}, \tilde{j}) : \tilde{i} \leq \tilde{\ell} \leq \tilde{j}} \tilde{x}_{\tilde{i}\tilde{j}} \leq \sum_k \tilde{C}_{k\tilde{\ell}} = \tilde{c}_{\tilde{\ell}}, \quad \forall \tilde{\ell} \in [2M-1], \end{aligned}$$

and obtain an integral optimal solution  $\{\tilde{x}_{i,j}^*\}$ . We then can obtain an assignment  $\{\tilde{x}_{k,\tilde{i},\tilde{j}}^*\}$  using Step 1 and Algorithm 6 with  $\{\tilde{x}_{i,j}^*\}$  and  $\{\tilde{\mathcal{M}}_{\tilde{u}\tilde{v}}(\tilde{C})\}$ . During the process, we update  $x_{k,i,j}^*$  and  $\tilde{x}_{k,\tilde{i},\tilde{j}}^*$  simultaneously so that  $x_{k,(\frac{i+1}{2}),(\frac{j+1}{2})}^* = \tilde{x}_{k,\tilde{i},\tilde{j}}^*$ . As a result, we get an integral optimal solution of (1) in polynomial time.

Combining the four steps, we have shown that if  $C$  is NSE, then (1) can be solved in polynomial time. Furthermore, for any fixed positive prices  $\{p_{ij}\}$ , (1) and (3) have the same optimal value for any nonnegative integers  $\{d_{ij}\}$  if and only if  $C$  is strongly NSE. Thus Theorem 2 is proved.  $\square$

**Proof of Corollary 1.** We will only prove the case when  $\{d_{ij}\}$  are all rational, since other cases can be obtained by approximating  $\{d_{ij}\}$  through rational numbers. In the rational case, we let  $\theta$  be a positive integer such that  $\theta d_{ij} \in \mathbb{Z}$  for all  $1 \leq i \leq j \leq M$ . Now we copy the capacity matrix  $C$  with  $\theta$  times, denoted as  $C(\theta)$ , and consider allocating  $\theta d_{ij}$  requests of type  $i \rightarrow j$  ( $\forall 1 \leq i \leq j \leq M$ ) into it. Since  $C$  is strongly NSE,  $C(\theta)$  is also strongly NSE. By Theorem 2, (1) and (3) have the same optimal value if we replace  $C$  with  $C(\theta)$  and  $\{d_{ij}\}$  with  $\{\theta d_{ij}\}$ . Then dividing the optimal solutions both by  $\theta$  yields the corollary.  $\square$

## EC.2. Equivalent Formulations and Approximation Algorithms

In practice, the remaining capacity matrix  $C$  may not always be NSE, in which case solving problem (1) may not be easy, as is indicated in Example 1. In this subsection, we will propose approximation algorithms to (1) which can provide a solution with performance guarantee in polynomial time. Our results also quantify the gap between (1) and (2). Before developing the approximation algorithm, we introduce two alternative formulations to (1) based on aggregation principles. Both approaches largely reduce the problem size.

First, we consider the following IP,

$$\begin{aligned} & \text{maximize} && \sum_{i \leq j} \left( p_{ij} \sum_{u: u \leq i} \xi_{u,i,j} \right), \\ & \text{subject to} && \sum_{u: u \leq i} \xi_{u,i,j} \leq d_{ij}, \quad \forall 1 \leq i \leq j \leq M, \\ & && \sum_{(i,j): u \leq i \leq \ell \leq j} \xi_{u,i,j} \leq m_{u,\ell}, \quad \forall 1 \leq u \leq \ell \leq M, \\ & && \xi_{u,i,j} \in \mathbb{N}, \quad \forall 1 \leq u \leq i \leq j \leq M, \end{aligned} \tag{EC.1}$$

and the corresponding LP relaxation,

$$\begin{aligned} & \text{maximize} && \sum_{i \leq j} \left( p_{ij} \sum_{u: u \leq i} \xi_{u,i,j} \right), \\ & \text{subject to} && \sum_{u: u \leq i} \xi_{u,i,j} \leq d_{ij}, \quad \forall 1 \leq i \leq j \leq M, \\ & && \sum_{(i,j): u \leq i \leq \ell \leq j} \xi_{u,i,j} \leq m_{u,\ell}, \quad \forall 1 \leq u \leq \ell \leq M, \\ & && \xi_{u,i,j} \geq 0, \quad \forall 1 \leq u \leq i \leq j \leq M, \end{aligned} \tag{EC.2}$$

where  $m_{u,\ell} = \sum_{v \geq \ell} |\mathcal{M}_{uv}(C)|$  is the number of maximal sequences that start with  $u$  and include  $\ell$  in  $C$ . Also,  $\xi_{u,i,j}$  represents the number of requests of type  $i \rightarrow j$  that are allocated to a maximal sequence that starts with  $u$ , i.e.,  $\xi_{u,i,j} = \sum_k x_{k,i,j} \mathbb{1}\{\exists v: [u, v] \sim C_k, u \leq i \leq j \leq v\}$ .

Symmetrically, we consider the following IP,

$$\begin{aligned} & \text{maximize} \quad \sum_{i \leq j} \left( p_{ij} \sum_{v:v \geq j} \xi_{ijv} \right), \\ & \text{subject to} \quad \sum_{v:v \geq j} \xi_{ijv} \leq d_{ij}, \quad \forall 1 \leq i \leq j \leq M, \\ & \quad \sum_{(i,j):i \leq \ell \leq j \leq v} \xi_{ijv} \leq m_{\ell v}, \quad \forall 1 \leq \ell \leq v \leq M, \\ & \quad \xi_{ijv} \in \mathbb{N}, \quad \forall 1 \leq i \leq j \leq v \leq M, \end{aligned} \tag{EC.3}$$

and the corresponding LP relaxation,

$$\begin{aligned} & \text{maximize} \quad \sum_{i \leq j} \left( p_{ij} \sum_{v:v \geq j} \xi_{ijv} \right), \\ & \text{subject to} \quad \sum_{v:v \geq j} \xi_{ijv} \leq d_{ij}, \quad \forall 1 \leq i \leq j \leq M, \\ & \quad \sum_{(i,j):i \leq \ell \leq j \leq v} \xi_{ijv} \leq m_{\ell v}, \quad \forall 1 \leq \ell \leq v \leq M, \\ & \quad \xi_{ijv} \geq 0, \quad \forall 1 \leq i \leq j \leq v \leq M, \end{aligned} \tag{EC.4}$$

where  $m_{\ell v} = \sum_{u \leq \ell} |\mathcal{M}_{uv}(C)|$  is the number of maximal sequences that end with  $v$  and include  $\ell$  in  $C$ . Also,  $\xi_{ijv}$  represents the number of requests of type  $i \rightarrow j$  that are allocated to a maximal sequence that ends with  $v$ , i.e.,  $\xi_{ijv} = \sum_k x_{k,ij} \mathbb{1}\{\exists u : [u,v] \sim C_k, u \leq i \leq j \leq v\}$ .

We have the following lemma that depicts the equivalence between different formulations.

**LEMMA EC.1.** *For any nonnegative numbers  $\{d_{ij}\}$ , Problem (1), (EC.1) and (EC.3) share the same optimal value. Furthermore, (2), (EC.2) and (EC.4) also share the same optimal value.*

**Proof of Lemma EC.1.** We will only prove the equivalence between (1) and (EC.1), and their corresponding LP relaxations. The proof for (1) and (EC.3) follows exactly the same idea.

**LP:** First we show that the optimal objective value of the LP relaxation of (1) is no larger than that of (EC.1). For any feasible solution  $\{x_{k,ij}^*\}_{i \leq j}$  of (2), let

$$\xi_{uij}^* = \sum_k x_{k,ij}^* \mathbb{1}\{\exists v : [u,v] \sim C_k, u \leq i \leq j \leq v\}.$$

Then for any given  $i \leq j$ , we have

$$\begin{aligned} \sum_{u:u \leq i} \xi_{uij}^* &= \sum_{u:u \leq i} \sum_k x_{k,ij}^* \mathbb{1}\{\exists v : [u,v] \sim C_k, u \leq i \leq j \leq v\} \\ &= \sum_k x_{k,ij}^* \sum_{u:u \leq i} \mathbb{1}\{\exists v : [u,v] \sim C_k, u \leq i \leq j \leq v\} \\ &= \sum_k x_{k,ij}^* \cdot 1 \\ &= \sum_k x_{k,ij}^* \leq d_{ij}. \end{aligned}$$

The third equality holds because when  $x_{k,ij}^* > 0$ , there exists exactly one  $[u,v] \sim C_k$  such that  $u \leq i \leq j \leq v$ . Also, for given  $u \leq \ell$ ,

$$\begin{aligned} \sum_{(i,j):u \leq i \leq \ell \leq j} \xi_{uij}^* &= \sum_{(i,j):u \leq i \leq \ell \leq j} \sum_k x_{k,ij}^* \mathbb{1}\{\exists v : [u,v] \sim C_k, u \leq i \leq j \leq v\} \\ &= \sum_k \sum_{(i,j):u \leq i \leq \ell \leq j} x_{k,ij}^* \mathbb{1}\{\exists v : [u,v] \sim C_k, u \leq i \leq j \leq v\} \end{aligned}$$

$$\begin{aligned}
&\leq \sum_k \sum_{(i,j):u \leq i \leq \ell \leq j} x_{k,ij}^* \mathbb{1}\{\exists v : [u,v] \sim C_k, u \leq \ell \leq v\} \\
&\leq \sum_k \mathbb{1}\{\exists v : [u,v] \sim C_k, u \leq \ell \leq v\} \\
&= m_{u\ell}.
\end{aligned}$$

Thus,  $\{\xi_{u\ell}^*\}_{u \leq i \leq j}$  is also a feasible solution of the LP relaxation of (EC.1). Moreover,  $\{\xi_{u\ell}^*\}_{u \leq i \leq j}$  and  $\{x_{k,ij}^*\}_{i \leq j}$  reach the same objective value.

Next, we show that the optimal objective value of the LP relaxation of (EC.1) is no larger than that of (1). Let  $\{\xi_{u\ell}^*\}_{u \leq i \leq j}$  be an optimal solution of the LP relaxation of (EC.1). We additionally define  $\xi_{u\ell}^* = 0$  if  $i < u$  and  $m_{u\ell} = 0$  if  $u > \ell$ . For any  $u \in [M]$ , consider Problem (EC.5),

$$\begin{aligned}
&\text{maximize} \quad \sum_{i \leq j} (p_{ij} \xi_{u\ell}), \\
&\text{subject to} \quad \sum_{(i,j):i \leq \ell \leq j} \xi_{u\ell} \leq m_{u\ell}, \quad \forall \ell \in [M], \\
&\quad 0 \leq \xi_{u\ell} \leq \xi_{u\ell}^*, \quad \forall i \leq j,
\end{aligned} \tag{EC.5}$$

and it is easy to see that  $\{\xi_{u\ell}^*\}_{i \leq j}$  is an optimal solution to (EC.5). Now we consider a new capacity matrix  $C[u]$ , which consists of all maximal sequences in  $C$  that start with leg  $u$ :

$$C[u]_{k\ell} = \begin{cases} 1, & \text{if } \exists v : [u,v] \sim C_k, u \leq \ell \leq v, \\ 0, & \text{otherwise.} \end{cases}$$

Then  $C[u]$  is strongly NSE, and we have

$$m_{u\ell} = \sum_k C[u]_{k\ell} \text{ and } C = \sum_u C[u].$$

Thus, from Corollary 1, (EC.5) has the same objective value with (EC.6),

$$\begin{aligned}
&\text{maximize} \quad \sum_{i,j} \left( p_{ij} \sum_k x_{k,ij}^u \right), \\
&\text{subject to} \quad \sum_k x_{k,ij}^u \leq \xi_{u\ell}^*, \quad \forall i \leq j, \\
&\quad \sum_{(i,j):i \leq \ell \leq j} x_{k,ij}^u \leq C[u]_{k\ell}, \quad \forall k \in [N], \ell \in [M], \\
&\quad 0 \leq x_{k,ij}^u \leq 1, \quad \forall k \in [N], i \leq j.
\end{aligned} \tag{EC.6}$$

Let  $\{x_{k,ij}^u\}$  be an optimal solution of (EC.6). Then  $\sum_k x_{k,ij}^u = \xi_{u\ell}^*$  for any  $i \leq j$ . Now we define  $x_{k,ij}^*$  as

$$x_{k,ij}^* = \sum_{u=1}^M x_{k,ij}^u$$

and verify that  $\{x_{k,ij}^*\}_{i \leq j}$  is feasible for (2). In fact, for fixed  $i \leq j$ ,

$$\sum_k x_{k,ij}^* = \sum_k \sum_u x_{k,ij}^u = \sum_u \sum_k x_{k,ij}^u = \sum_u \xi_{u\ell}^* = \sum_{u:u \leq i} \xi_{u\ell}^* \leq d_{ij},$$

Also, for fixed  $k \in [N]$  and  $\ell \in [M]$ , we have

$$\sum_{(i,j):i \leq \ell \leq j} x_{k,ij}^* = \sum_{(i,j):i \leq \ell \leq j} \sum_u x_{k,ij}^u = \sum_u \sum_{(i,j):i \leq \ell \leq j} x_{k,ij}^u \leq \sum_u C[u]_{k\ell} = C_{k\ell}.$$

Thus,  $\{x_{k,ij}^*\}_{i \leq j}$  and  $\{\xi_{u\ell}^*\}_{u \leq i \leq j}$  reach the same objective value.

**IP:** Our proof for **LP** is still valid. We only need to replace Corollary 1 with Theorem 2 and change all nonnegative constraints to nonnegative integer constraints in our original proof.  $\square$

We should note that in (EC.1), (EC.2), (EC.3) and (EC.4), both the number of variables and constraints are  $O(M^3)$ . Thus solving them are much more efficient compared with directly solving (1) or (2), especially when  $M \ll N$ , which is the common case in the context of high-speed train (for example, the train from Beijing to Shanghai usually has less than 10 legs, while it usually has more than 1000 seats in total). To be more precise, we list the number of variables and constraints in Table EC.1 for comparison.

Problem	Number of Variables	Number of Constraints
(1), (2)	$O(NM^2)$	$O(NM + M^2)$
(3)	$O(M^2)$	$O(M^2)$
(EC.1), (EC.2), (EC.3), (EC.4)	$O(M^3)$	$O(M^2)$

**Table EC.1 Comparison between different formulations**

Now we are ready to give the approximation algorithms. We first present algorithms that achieve *bounded additive loss* for fixed  $M$ . The idea of our algorithms is to solve the aggregated formulation (EC.1) or (EC.3), do a simple rounding of the solution, and make a proper assignment based on the solution. The detailed algorithms are presented in Algorithms 7 and 8, and their corresponding theoretical properties are presented in Proposition EC.1, whose proof is given in EC.1.

---

**Algorithm 7:** Approximation Alg. 1

---

```

1 Solve the LP relaxation of (EC.1) and obtain
   an optimal solution  $\{\xi_{u\bar{i}}^*\}$ . Let
    $\{\xi_{u\bar{i}}\} \leftarrow \{\lfloor \xi_{u\bar{i}}^* \rfloor\}$ ;
2 for  $u = 1, \dots, M$  do
3   for  $j = M, \dots, u$  do
4     for  $i = u, \dots, j$  do
5       Select  $\xi_{u\bar{i}}$  seats with leg  $u$  to  $j$ 
         unoccupied. Assign  $\xi_{u\bar{i}}$ 
         requests of type  $i \rightarrow j$  to them.
6     end
7   end
8 end

```

---



---

**Algorithm 8:** Approximation Alg. 2

---

```

1 Solve the LP relaxation of (EC.3) and obtain
   an optimal solution  $\{\xi_{i\bar{j}\bar{v}}^*\}$ .
   Let  $\{\xi_{i\bar{j}\bar{v}}\} \leftarrow \{\lfloor \xi_{i\bar{j}\bar{v}}^* \rfloor\}$ ;
2 for  $v = M, \dots, 1$  do
3   for  $i = 1, \dots, v$  do
4     for  $j = v, \dots, i$  do
5       Select  $\xi_{i\bar{j}\bar{v}}$  seats with leg  $i$  to  $v$ 
         unoccupied. Assign  $\xi_{i\bar{j}\bar{v}}$ 
         requests of type  $i \rightarrow j$  to them.
6     end
7   end
8 end

```

---

**PROPOSITION EC.1.** *Let  $\mathbf{IP}$  and  $\mathbf{LP}$  be the optimal objective value of Problems (1) and (2), respectively. Let  $\mathbf{IP}_1$  and  $\mathbf{IP}_2$  be the optimal objective values we obtain from Algorithms 7 and 8, respectively. We have the following bounds:*

$$\begin{aligned} \mathbf{LP} - \mathbf{IP} &\leq \mathbf{LP} - \mathbf{IP}_1 \leq \sum_{i \leq j} p_{ij} i, \\ \mathbf{LP} - \mathbf{IP} &\leq \mathbf{LP} - \mathbf{IP}_2 \leq \sum_{i \leq j} p_{ij} (M - j + 1). \end{aligned}$$

**Proof of Proposition EC.1.** From Lemma EC.1, we have

$$\begin{aligned} \mathbf{LP} - \mathbf{IP} &\leq \mathbf{LP} - \mathbf{IP}_1 = \sum_{i \leq j} p_{ij} \sum_{u: u \leq i} (\xi_{u\bar{i}}^* - \lfloor \xi_{u\bar{i}}^* \rfloor) \leq \sum_{i \leq j} p_{ij} \sum_{u: u \leq i} 1 = \sum_{i \leq j} p_{ij} i \\ \mathbf{LP} - \mathbf{IP} &\leq \mathbf{LP} - \mathbf{IP}_2 = \sum_{i \leq j} p_{ij} \sum_{v: v \geq j} (\xi_{i\bar{j}\bar{v}}^* - \lfloor \xi_{i\bar{j}\bar{v}}^* \rfloor) \leq \sum_{i \leq j} p_{ij} \sum_{v: v \geq j} 1 = \sum_{i \leq j} p_{ij} (M - j + 1). \end{aligned}$$

Thus, Proposition EC.1 holds. □

Here we give some explanations on the validity of Algorithm 7, and Algorithm 8 can be validated in a symmetric way. In Algorithm 7, we classify all maximal sequences into  $M$  groups based on their starting legs. All maximal sequences in group  $u$  have the same starting leg  $u$ , and thus form a strongly NSE matrix  $C[u]$ . It's easy to see that  $\{\lfloor \xi_{uij}^* \rfloor\}_{(i,j):u \leq i \leq j}$  is feasible for each leg in  $C[u]$ , and hence we can allocate the requests, according to Theorem 2. Thus, Algorithms 7 and 8 are valid.

Algorithms 7 and 8 give easy and efficient methods to obtain an integer solution with bounded revenue loss compared with the optimal objective value of the LP relaxation (2). An important observation is that the upper bound on the additive errors of Algorithms 7 and 8 only depends on the prices and the number of legs  $M$ , but not on the number of seats  $N$  or the number of requests. Therefore, for problems with a large number of seats and requests, the gap is small with respect to the total revenue. This property makes the algorithm appealing in practice.

Next, we give a randomized algorithm with improved approximation ratio, especially when the demand for each opened type of tickets is large. The algorithm also reveals a bound on the asymptotic integrality gap between (1) and (2). We present the details in Algorithm 9.

---

**Algorithm 9:** Randomized Approximation Algorithm

---

- 1 Solve Problem (1) and obtain an optimal fractional solution  $\{x_{k,ij}^*\}$ ;
  - 2 Let  $\Delta$  be a positive integer such that  $\Delta x_{k,ij}^* \in \mathbb{N}$  for all  $k$  and  $i \leq j$ . For any fixed  $k$ , Let  $C_k(\Delta)$  be a capacity matrix copied from  $C_k$  by  $\Delta$  times. We construct an assignment on  $C_k(\Delta)$  according to Theorem 2 where  $\Delta x_{k,ij}^*$  requests of type  $i \rightarrow j$  ( $\forall i \leq j$ ) are allocated into  $C_k(\Delta)$ ;
  - 3 To construct the allocation on  $C_k$ , we choose one seat from  $C_k(\Delta)$  uniformly at random;
  - 4 If the total number of accepted requests of type  $i \rightarrow j$  exceeds  $d_{ij}$ , we reject some of the requests and reduce the number to  $d_{ij}$ ;
- 

**REMARK EC.1.** Bhatia et al. (2007) obtain a  $1 - 1/e$  approximation guarantee for a similar problem. If translated into our setting, their problem is to maximize the revenue under general capacity matrices and prices, but with  $d_{ij} \in \{0, 1\}$ . Here we consider the aggregation of requests and carry out a different analysis based on the unique structure of our problem. Note that in Algorithm 9, the integer  $\Delta$  could be exponential in the input size. However, there is no need to build the allocation scheme explicitly, i.e., to replicate seats. We can base the rounding for each seat on a “fractional” assignment, which is computable in strongly polynomial time (see Section 4 in Bhatia et al. 2007).

The next theorem presents the approximation ratio of Algorithm 9 as well as an upper bound on the integrality gap between (1) and (2).

**PROPOSITION EC.2.** *Let  $\mathbf{IP}_3$  be the expected objective value of Algorithm 9. Then we have*

$$\frac{\mathbf{IP}}{\mathbf{LP}} \geq \frac{\mathbf{IP}_3}{\mathbf{LP}} \geq 1 - \frac{1}{2 \min_{d_{ij}>0} \{\sqrt{d_{ij}}\}}. \quad (\text{EC.7})$$

Proposition EC.2 indicates that, if the demand of each type of requests is either 0 or no less than  $k$ , then the integrality gap  $\frac{\mathbf{IP}}{\mathbf{LP}}$  can be lower bounded by  $1 - 1/2\sqrt{k}$ , regardless of the price structures. Also, the ratio is independent

of  $M$  (the number of legs) or  $C$  (the capacity matrix). When  $k \geq 2$ , we have  $1 - 1/2\sqrt{k} \geq 1 - 1/2\sqrt{2}$ , which is superior to the  $1 - 1/e$  approximation ratio in Bhatia et al. (2007).

According to Algorithm 9, we need to find a positive integer  $\Delta$  and carry out allocation on every single seat. In fact, there is no need to build the allocation scheme explicitly, i.e., to replicate seats. We can base the rounding for each seat on a “fractional” assignment, which is computable in strongly polynomial time. We refer the reader to Section 4 in Bhatia et al. (2007). Again, rather than diving into the detail of constructing assignment, the main goal of Algorithm 9 is to investigate the ratio between **IP** and **LP** when demands become large enough, which is considered in Proposition EC.2.

**Proof of Proposition EC.2.** We first prove a simple technical lemma.

LEMMA EC.2. *Given  $y \geq x \geq 0$ ,  $y \in \mathbb{N}$ , we have*

$$\sqrt{(y-x)^2 + x} + y - x \geq \sqrt{y} \quad (\text{EC.8})$$

*Proof of Lemma EC.2.* If  $y = 0$ , then  $x = 0$ , and (EC.8) holds. Otherwise,

$$\begin{aligned} & \sqrt{y} - \sqrt{(y-x)^2 + x} \\ & \leq \sqrt{y} - \sqrt{x} \\ & = \frac{y-x}{\sqrt{y} + \sqrt{x}} \leq y - x \end{aligned}$$

Denote  $X_{k,ij}$  as a random variable to indicate whether a request of type  $i \rightarrow j$  is assigned to seat  $k$ . Then  $\{X_{k,ij}\}$  are Bernoulli, mutually independent, and we have

$$\Pr[X_{k,ij} = 1] = \frac{\Delta x_{k,ij}^*}{\Delta} = x_{k,ij}^*.$$

For fixed  $i \leq j$ , let  $\sum_k X_{k,ij} \triangleq Y_{ij}$ . Then the total number of accepted requests of type  $i \rightarrow j$  is thus  $\min\{Y_{ij}, d_{ij}\}$ . Also, we have

$$\mathbb{E}[Y_{ij}] = d_{ij}^*, \quad \text{Var}[Y_{ij}] = \sum_k \text{Var}[X_{k,ij}] = \sum_k \Pr[X_{k,ij}](1 - \Pr[X_{k,ij}]) < \sum_k \Pr[X_{k,ij}] = d_{ij}^*.$$

Therefore,

$$\begin{aligned} & \mathbf{LP} - \mathbf{IP} \leq \mathbf{LP} - \mathbf{IP}_3 \\ & = \sum_{i \leq j} p_{ij} (d_{ij}^* - \mathbb{E}[\min\{Y_{ij}, d_{ij}\}]) = \sum_{i \leq j} p_{ij} \mathbb{E}[(Y_{ij} - \min\{Y_{ij}, d_{ij}\})] \\ & = \sum_{i \leq j} p_{ij} \mathbb{E}\left[\frac{1}{2}(Y_{ij} - d_{ij} + |Y_{ij} - d_{ij}|)\right] \leq \sum_{i \leq j} p_{ij} \frac{1}{2}(d_{ij}^* - d_{ij} + \sqrt{\mathbb{E}[|Y_{ij} - d_{ij}|^2]}) \\ & < \frac{1}{2} \sum_{i \leq j} p_{ij} (d_{ij}^* - d_{ij} + \sqrt{(d_{ij}^* - d_{ij})^2 + d_{ij}^*}) = \frac{1}{2} \sum_{i \leq j} p_{ij} \frac{d_{ij}^*}{\sqrt{(d_{ij} - d_{ij}^*)^2 + d_{ij}^*} + (d_{ij} - d_{ij}^*)} \\ & \leq \frac{1}{2} \sum_{i \leq j} p_{ij} \frac{d_{ij}^*}{\sqrt{d_{ij}^*} + (d_{ij} - d_{ij}^*)} \leq \frac{1}{2} \sum_{i \leq j} p_{ij} \frac{d_{ij}^*}{\sqrt{d_{ij}}} \end{aligned}$$

Finally,

$$\frac{\mathbf{IP}}{\mathbf{LP}} \geq \frac{\mathbf{IP}_3}{\mathbf{LP}} \geq 1 - \frac{\sum_{i \leq j} p_{ij} \frac{d_{ij}^*}{\sqrt{d_{ij}}}}{2 \sum_{i \leq j} p_{ij} d_{ij}^*} \geq 1 - \frac{1}{2 \min_{d_{ij} > 0} \{\sqrt{d_{ij}}\}}.$$

□

### EC.3. Booking Limit Control Policy

Booking limit control policy is a simple yet popular method in network revenue management. In this policy, we replace the real demand by the expected one and solve the corresponding static problem using the expected demand. Then for every type of requests, we only allocate a fixed amount according to the static solution and reject all other exceeding requests. In our case, solving the static problem in general could be challenging (because of the NP-Hardness of the problem, see Theorem 1), thus we must consider some approximation algorithms instead. Based on the results in Section EC.2, we describe the static booking limit control (SBLC) policy in Algorithm 10, and establish the asymptotic optimality of SBLC in Theorem EC.1.

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**Algorithm 10:** Static Booking Limit Control (SBLC)

---

```

1 Solve (EC.2) with  $\{d_{ij}\} = \{\lfloor \lambda_{ij}^{[1,T]} \rfloor\}$  and obtain an optimal solution  $\{\xi_{uij}^*\}$ ;
2 Initialize  $\{x_{k,ij}\} = \{0\}$ ;
3 for  $u = 1, \dots, M$  do
4   for  $j = M, \dots, u$  do
5     for  $i = u, \dots, j$  do
6       | Let  $\mathcal{K}_{uij}$  be a set of  $\lfloor \xi_{uij}^* \rfloor$  seats with leg  $u$  to  $j$  unoccupied. Set  $x_{kij} = 1, \forall k \in \mathcal{K}_{uij}$ .
7     | end
8   | end
9 end
10 for any request of type  $i \rightarrow j$  do
11   | if  $\exists k : x_{k,ij} = 1$  then Allocate the request to seat  $k$  and set  $x_{k,ij} = 0$ ;
12   | else Reject the request;
13 end
```

---

**THEOREM EC.1.** For any instance  $\mathcal{I} = \langle C, \{p_{ij}\}_{i \leq j}, \{\lambda_{ij}^t\}_{i \leq j, t \in [T]} \rangle$ , we have  $V_\theta^{\text{HO}}(\mathcal{I}) - V_\theta^{\text{SBLC}}(\mathcal{I}) = O(\sqrt{\theta})$ .

**Proof of Theorem EC.1.** For notation brevity, we write  $\lambda_{ij} = \lambda_{ij}^{[1,T]}$  ( $\forall i \leq j$ ). Let  $\text{val}_\theta(\mathcal{I}; \{d_{ij}\})$  denote the optimal objective value of (EC.9).

$$\begin{aligned}
& \text{maximize} && \sum_{i \leq j} p_{ij} \sum_{k=1}^{\theta N} x_{k,ij} \\
& \text{subject to} && \sum_{k=1}^{\theta N} x_{k,ij} \leq d_{ij}, \quad \forall i \leq j, \\
& && \sum_{(i,j): i \leq \ell \leq j} x_{k,ij} \leq C(\theta)_{k\ell}, \quad \forall k \in [\theta N], \ell \in [M], \\
& && 0 \leq x_{k,ij} \leq 1, \quad \forall k, i \leq j,
\end{aligned} \tag{EC.9}$$

Then we have

$$V_\theta^{\text{HO}}(\mathcal{I}) = \mathbb{E}_{\{d_{ij}\}}[\text{val}_\theta(\mathcal{I}; \{d_{ij}\})] \leq \text{val}_\theta(\mathcal{I}; \{\mathbb{E}[d_{ij}]\}) = \text{val}_\theta(\mathcal{I}; \{\theta \lambda_{ij}\}), \tag{EC.10}$$

where the first equality follows from the definition of HO; the second inequality follows because  $\text{val}_\theta(\mathcal{I}; \{d_{ij}\})$  is concave in  $\{d_{ij}\}$ ; and the second equality is by definition of the  $\theta^{\text{th}}$  problem. In addition,  $\text{val}_\theta(\mathcal{I}; \{\theta \lambda_{ij}\}) \geq \theta \text{val}_1(\mathcal{I}; \{\lambda_{ij}\}) > 0$  which is because we can multiply the optimal solution of  $\text{val}_1(\mathcal{I}; \{\lambda_{ij}\})$  by  $\theta$  and obtain a feasible solution to (EC.9).

Let  $\{x_{k,ij}^\theta\}$  be an integral optimal solution of (EC.9) obtained from Algorithm 10, with  $d_{ij} = \lfloor \theta \lambda_{ij} \rfloor$ . Let  $d_{ij}^\theta = \sum_{k=1}^{\theta N} x_{k,ij}^\theta$ . From Lemma EC.1, we have

$$\sum_{i \leq j} p_{ij} d_{ij}^\theta \geq \text{val}_\theta(\mathcal{I}; \{\lfloor \theta \lambda_{ij} \rfloor\}) - \sum_{i \leq j} p_{ij} i. \quad (\text{EC.11})$$

In addition,

$$\text{val}_\theta(\mathcal{I}; \{\theta \lambda_{ij}\}) - \text{val}_\theta(\mathcal{I}; \{\lfloor \theta \lambda_{ij} \rfloor\}) \leq \text{val}_\theta(\mathcal{I}; \{\lceil \theta \lambda_{ij} \rceil\}) - \text{val}_\theta(\mathcal{I}; \{\lfloor \theta \lambda_{ij} \rfloor\}) \leq \sum_{i \leq j} p_{ij}. \quad (\text{EC.12})$$

Here the last inequality is because for any integral optimal solution of  $\text{val}_\theta(\mathcal{I}; \{\lceil \theta \lambda_{ij} \rceil\})$  and any request of type  $i \rightarrow j$ , we could reject at most one such request, and the new solution is still feasible for  $\text{val}_\theta(\mathcal{I}; \{\lfloor \theta \lambda_{ij} \rfloor\})$ .

Now we bound  $V_\theta^{\text{SBLC}}(\mathcal{I})$ , we have

$$V_\theta^{\text{SBLC}}(\mathcal{I}) = \mathbb{E}_{\{d_{ij}\}} \left[ \sum_{i \leq j} p_{ij} \min\{d_{ij}^\theta, d_{ij}\} \right]. \quad (\text{EC.13})$$

Therefore,

$$\begin{aligned} & V_\theta^{\text{HO}}(\mathcal{I}) - V_\theta^{\text{SBLC}}(\mathcal{I}) \\ & \leq \text{val}_\theta(\mathcal{I}; \{\theta \lambda_{ij}\}) - V_\theta^{\text{SBLC}}(\mathcal{I}) \\ & = \text{val}_\theta(\mathcal{I}; \{\theta \lambda_{ij}\}) - \text{val}_\theta(\mathcal{I}; \{\lfloor \theta \lambda_{ij} \rfloor\}) + \text{val}_\theta(\mathcal{I}; \{\lfloor \theta \lambda_{ij} \rfloor\}) - V_\theta^{\text{SBLC}}(\mathcal{I}) \\ & \leq \sum_{i \leq j} p_{ij} + \mathbb{E}_{\{d_{ij}\}} \left[ \sum_{i \leq j} p_{ij} (d_{ij}^\theta + i - \min\{d_{ij}^\theta, d_{ij}\}) \right] \\ & \leq \sum_{i \leq j} p_{ij} (i+1) + \mathbb{E}_{\{d_{ij}\}} \left[ \sum_{i \leq j} \frac{1}{2} p_{ij} (d_{ij}^\theta - d_{ij} + |d_{ij}^\theta - d_{ij}|) \right] \\ & \leq \sum_{i \leq j} p_{ij} (i+1) + \frac{1}{2} \sum_{i \leq j} p_{ij} \left( d_{ij}^\theta - \mathbb{E}[d_{ij}] + |d_{ij}^\theta - \mathbb{E}[d_{ij}]| + \sqrt{\text{Var}[d_{ij}]} \right) \\ & \leq \sum_{i \leq j} p_{ij} (i+1) + \frac{1}{2} \sum_{i \leq j} p_{ij} \sqrt{\text{Var}[d_{ij}]} \\ & \leq \sum_{i \leq j} p_{ij} (i+1) + \frac{1}{2} \sum_{i \leq j} p_{ij} \sqrt{\theta \lambda_{ij}}, \end{aligned}$$

where the third to last inequality is because for any two random variables  $A$  and  $B$ ,  $\mathbb{E}(A) - \mathbb{E}(B) \leq \mathbb{E}(|A - B|) \leq \sqrt{\mathbb{E}(A - B)^2}$ ; the second to last inequality is because  $d_{ij}^\theta \leq \mathbb{E}[d_{ij}]$ ; and the last inequality is because of the independent arrival in each period. Thus the theorem holds.  $\square$

Note that the constants in the bound in Theorem EC.1 only depend on  $\{p_{ij}\}_{i \leq j}$  and  $\{\lambda_{ij}^t\}_{i \leq j}$ , but not on  $C$ . Theorem EC.1 shows that the simple static booking limit control policy is asymptotically optimal, with an asymptotic loss of order  $\sqrt{\theta}$ . Note that the order of the loss is the same as that in the traditional network RM problem (Gallego and van Ryzin 1997). Therefore, the classical results about the booking limit control policy in the network RM setting can be extended to our setting.

## EC.4. Appendix for Section 4

### EC.4.1. Appendix for Section 4.1

**DP based on the capacity matrix.** Following the ADP method in Adelman (2007), we approximate  $f_t(C)$  as

$$f_t(C) \approx \theta_t + \sum_{k=1}^N \sum_{\ell=1}^M C_{k\ell} \beta_{k\ell} \triangleq \tilde{f}_t(C), \quad (\text{EC.14})$$

where  $\beta_{k\ell}$  can be interpreted as the *static bid price* for the  $k$ th seat on the  $\ell$ th leg. To compute the tightest approximation for  $f_t(C)$ , one can solve the following problem:

$$\begin{aligned} & \text{minimize} \quad \tilde{f}_t(C) \\ & \text{subject to} \quad \tilde{f}_t(\bar{C}) \geq \mathbb{E}_{(i,j) \sim \lambda^t} \left[ \max_{\substack{k \in [N]: \\ \bar{C}_k \geq \mathbf{e}_{ij}}} \left\{ \tilde{f}_{t+1}(\bar{C} - \mathbf{e}_k^\top \mathbf{e}_{ij}) + p_{ij}, \tilde{f}_{t+1}(\bar{C}) \right\} \right], \quad \forall t \in [T], C \geq \bar{C} \geq 0, \\ & \quad \tilde{f}_{T+1}(\bar{C}) \geq 0, \quad \forall \bar{C} \geq 0. \end{aligned} \tag{EC.15}$$

Plugging (EC.14) into (EC.15), setting  $t = 1$  and  $\theta_{T+1} = 0$ , we can recover exactly (6). In addition, (EC.15) gives an upper bound on  $f_t(C)$ , which we denote as  $\hat{f}_t(C)$ . Thus, the bid-prices solved from (6) can also be viewed as the coefficients in the ADP approach.

□

**Derivation of (12).** We mainly explain how  $\theta^{\dagger t}$  disappears. The first group of constraints in (10) is equivalent to

$$\tilde{v}^t(\bar{A}) - \tilde{v}^{t+1}(\bar{A}) \geq \mathbb{E}_{(i,j) \sim \lambda^t} \left[ \max_{\substack{R \in \mathcal{A}_{ij} \\ R \leq \bar{A}}} \{ \tilde{v}^{t+1}(\bar{A} - R) - \tilde{v}^{t+1}(\bar{A}) + p_{ij}, 0 \} \right]$$

Plugging (11) into (10) and re-organizing terms yield

$$\theta^{\dagger t} - \theta^{\dagger(t+1)} \geq \sum_{i \leq j} \lambda_{ij}^t \max_{\substack{(u,v): \\ u \leq i \leq j \leq v}} \{ \beta_{u(i-1)}^\dagger + \beta_{(j+1)v}^\dagger - \beta_{uv}^\dagger + p_{ij}, 0 \}$$

Now let  $z_{ij}^\dagger \triangleq \max_{\substack{(u,v): \\ u \leq i \leq j \leq v}} \{ \beta_{u(i-1)}^\dagger + \beta_{(j+1)v}^\dagger - \beta_{uv}^\dagger + p_{ij}, 0 \}$ . Then

$$\theta^{\dagger 1} = \sum_{t=1}^T (\theta^{\dagger t} - \theta^{\dagger(t+1)}) \geq \sum_t \sum_{i \leq j} \lambda_{ij}^t z_{ij}^\dagger = \sum_{i \leq j} \lambda_{ij} z_{ij}^\dagger.$$

The inequality must be an equality when the minimization is achieved. Thus,  $\theta^{\dagger 1}$  is replaced by  $\sum_{i \leq j} \lambda_{ij} z_{ij}^\dagger$  in the objective function of (12).

□

**Proof of Theorem 3.** Fix any capacity matrix  $C$ . For simplicity, we abuse some notations. We let (6) represent the objective value of (6). We also let (12) represent the objective value of (12) when  $A = f(C)$ .

We first testify that  $\{\beta_{uv}^{\dagger t}\}$  defined in (13) together with  $\{z_{ij}^\dagger\} = \{z_{ij}\}$  in (12) satisfy the constraints in (12). That is, the objective value of (12) is no larger than that of (6). It is easy to see that  $\beta_{uv}^{\dagger t}$  is nonnegative. For fixed  $u_0 \leq v_0$ , we let  $k_0 \in [N]$  be an integer such that

$$\sum_{\ell=u_0}^{v_0} \beta_{k_0 \ell}^t = \min_{k' \in [N]} \{ \sum_{\ell=u_0}^{v_0} \beta_{k' \ell}^t \}$$

Then

$$\begin{aligned} & \beta_{u_0 v_0}^{\dagger t} - \beta_{u_0(i-1)}^{\dagger t} - \beta_{(j+1)v_0}^{\dagger t} \\ &= \sum_{\ell=u_0}^{v_0} \beta_{k_0 \ell}^t - \min_{k' \in [N]} \{ \sum_{\ell=u_0}^{i-1} \beta_{k' \ell}^t \} - \min_{k' \in [N]} \{ \sum_{\ell=j+1}^{v_0} \beta_{k' \ell}^t \} \\ &\geq \sum_{\ell=u_0}^{v_0} \beta_{k_0 \ell}^t - \sum_{\ell=u_0}^{i-1} \beta_{k_0 \ell}^t - \sum_{\ell=j+1}^{v_0} \beta_{k_0 \ell}^t \\ &= \sum_{\ell=i}^j \beta_{k_0 \ell}^t \geq p_{ij} - z_{ij}^\dagger, \end{aligned}$$

Thus, (13) is feasible. Moreover, from (13) we can infer that the objective value of (6) is no less than that of (12).

We then point out that  $\{z_{ij}^\dagger\}$  together with  $\{\beta_{uv}^{\dagger t}\}$  form an optimal solution of (12). To prove this, we prove a stronger result: the objective value of (6) is no larger than that of (12). This is done by constructing a feasible solution of (6) from an optimal solution of (12). Let  $\{z_{ij}^\dagger\}$  and  $\{\beta_{uv}^{\dagger t}\}$  be an optimal solution of (12) such that  $c = \#\{(u, v) : u \leq v, \beta_{uv}^{\dagger t} < \beta_{(u+1)v}^{\dagger t}\}$  achieves its minimum. We will show that  $c = 0$ . Otherwise, let  $(u_0, v_0) \in \arg \min_v \{(u, v) : u \leq v, \beta_{uv}^{\dagger t} < \beta_{(u+1)v}^{\dagger t}\}$ . Then for any  $u_0 + 1 \leq i \leq j \leq v_0$ , we have

$$\begin{aligned} z_{ij}^\dagger + \beta_{(u_0+1)v_0}^{\dagger t} &\geq p_{ij} + \beta_{(u_0+1)(i-1)}^{\dagger t} + \beta_{(j+1)v_0}^{\dagger t}, \\ z_{ij}^\dagger + \beta_{u_0v_0}^{\dagger t} &\geq p_{ij} + \beta_{u_0(i-1)}^{\dagger t} + \beta_{(j+1)v_0}^{\dagger t} \geq p_{ij} + \beta_{(u_0+1)(i-1)}^{\dagger t} + \beta_{(j+1)v_0}^{\dagger t}. \end{aligned}$$

Now we decrease  $\beta_{(u_0+1)v_0}^{\dagger t}$  to  $\beta_{u_0v_0}^{\dagger t}$ , then the constraints are still not violated, but the objective value will not increase. This is a contradiction.

We let  $\{z_{ij}\} = \{z_{ij}^\dagger\}$  and construct  $\{\beta_{k\ell}^t\}$  as follows,

$$\beta_{k\ell}^t = \begin{cases} \beta_{\ell v}^{\dagger t} - \beta_{(\ell+1)v}^{\dagger t} \geq 0, & \text{if } u \leq \ell \leq v, [u, v] \sim C_k, \\ +\infty, & \text{otherwise.} \end{cases}$$

Then for any  $k \in [N]$  and  $i \leq j$ , if there is some  $\ell \in [i, j]$  such that  $C_{k\ell} = 0$ , then we must have

$$z_{ij} + \sum_{\ell: i \leq \ell \leq j} \beta_{k\ell}^t \geq p_{ij}.$$

Else, there must exist a  $[u, v] \sim C_k$  such that  $u \leq i \leq j \leq v$ , and we have

$$z_{ij} + \sum_{\ell: i \leq \ell \leq j} \beta_{k\ell}^t = z_{ij}^\dagger + \beta_{iv}^{\dagger t} - \beta_{(j+1)v}^{\dagger t} \geq p_{ij}.$$

In addition,

$$\begin{aligned} &\sum_{i \leq j} \lambda_{ij} z_{ij} + \sum_{k \in [N]} \sum_{\ell \in [M]} C_{k\ell} \beta_{k\ell}^t \\ &= \sum_{i \leq j} \lambda_{ij} z_{ij}^\dagger + \sum_{k \in [N]} \sum_{\substack{(u, v): \\ [u, v] \sim C_k}} \sum_{\ell: u \leq \ell \leq v} \beta_{k\ell}^t \\ &= \sum_{i \leq j} \lambda_{ij} z_{ij}^\dagger + \sum_{k \in [N]} \sum_{\substack{(u, v): \\ [u, v] \sim C_k}} \beta_{uv}^{\dagger t} \\ &= \sum_{i \leq j} \lambda_{ij} z_{ij}^\dagger + \sum_{u \leq v} f(C)_{uv} \beta_{uv}^{\dagger t} = (12). \end{aligned}$$

Thus we've completed the proof. □

#### EC.4.2. Appendix for Section 4.2

**On (14) may not imply (15).**

Consider the following example. There are only two seats and two legs. Assume that at time period  $t$ , we are facing with the capacity matrix in Figure EC.3 and  $i^t = j^t = 2$ . Then  $A_{11} = A_{12} = 1$  and  $A_{22} = 1$ . Let  $d_{11} = \lambda_{11}^{[t, T]} = 2$ ,  $d_{22} = \lambda_{22}^{[t, T]} = 1$  in (14), and  $d_{12} = \lambda_{12}^{[t, T]} = 0$ . Then regardless of the price structure, it is always optimal to allocate all the three requests into the capacity matrix.

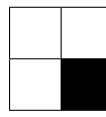


Figure EC.3 Capacity Matrix  $C$

At time  $t$ , solving (14) is equivalent to solving

$$\begin{aligned} & \text{maximize}_{\gamma} \quad p_{11}(\gamma_{1111} + \gamma_{1112}) + p_{22}(\gamma_{1222} + \gamma_{2222}) \\ & \text{subject to} \quad \gamma_{1111} + \gamma_{1112} + \gamma_{0110} = d_{11} = 2, \\ & \quad \gamma_{1222} + \gamma_{2222} + \gamma_{0220} = d_{22} = 1, \\ & \quad \gamma_{1111} \leq \gamma_{1222} + A_{11} = \gamma_{1222} + 1, \\ & \quad \gamma_{2222} \leq \gamma_{1112} + A_{22} = \gamma_{1112}, \\ & \quad \gamma_{1112} + \gamma_{1222} \leq A_{12} = 1, \\ & \quad \gamma \geq 0. \end{aligned}$$

Consider the following solution:  $\gamma_{1111} = \gamma_{1112} = \gamma_{2222} = 1$ ,  $\gamma_{1222} = \gamma_{0110} = \gamma_{0220} = 0$ . Clearly, it is optimal. However,  $A_{22} = 0$ , while  $\gamma_{2222} = 1 > 0$ . This is a violation of (15).  $\square$

**Proof of Lemma 1.** (14) is actually the dual of (12). From Theorem 3, (2)  $\geq$  (14). Therefore, we only need to prove that (2)  $\leq$  (14) + (15), which in turn implies our results.

**Step 1.** In our first step, we show that the optimal objective value of (1), the IP version of (2), is no more than that of (EC.16), the IP version of (14)+(15).

$$\begin{aligned} & \text{maximize}_{\gamma} \quad \sum_{i \leq j} \left( p_{ij} \sum_{\substack{(u,v): \\ u \leq i \leq j \leq v}} \gamma_{uiv} \right), \tag{EC.16} \\ & \text{subject to} \quad \sum_{\substack{(u,v): \\ u \leq i \leq j \leq v}} \gamma_{uiv} \leq d_{ij}, \quad \forall i \leq j, \\ & \quad \sum_{\substack{(i,j): \\ u \leq i \leq j \leq v}} \gamma_{uiv} \leq \sum_{\substack{(k,\ell): \\ v+1 \leq k \leq \ell}} \gamma_{u(v+1)k\ell} + \sum_{\substack{(k,\ell): \\ \ell \leq k \leq u-1}} \gamma_{\ell k(u-1)v} + A_{uv}, \quad \forall u \leq v, \\ & \quad \gamma_{u^t j^t v} \leq A_{uv}, \quad \forall u \leq i^t \leq j^t \leq v, \\ & \quad \gamma_{uiv} \in \mathbb{N}, \quad \forall u \leq i \leq j \leq v. \end{aligned}$$

For any optimal solution  $\{x_{k,ij}^*\}$  of (1), we impose an index on all the allocated requests. Here we put the smallest indexes on all  $i^t \rightarrow j^t$ . Now we consider to take out all requests and assign the requests again, but in a *sequential* manner, i.e., we allocate the requests one by one according to the index. During this procedure, we will arrange a tuple  $(\cdot, \cdot, \cdot, \cdot)$  to each ticket and track the dynamics.

Suppose we have allocated  $t-1$  requests and we are allocating the  $t^{\text{th}}$  request  $i \rightarrow j$  into seat  $k$ , then seat  $k$  must own a unique *maximal sequence*  $[u, v]$  such that  $u \leq i \leq j \leq v$ . Then the tuple given to the  $t^{\text{th}}$  seat is  $g(t) = (u, i, j, v)$ . In fact, the middle two numbers indicate the type of this request ( $i \rightarrow j$ ), and the other two numbers represent the “environment” when it is allocated (maximal sequence  $[u, v]$ ). When we’ve finished allocating the  $t^{\text{th}}$  ticket  $i \rightarrow j$  into  $[u, v] \sim C_k$ , we track the dynamics as in (8).

Since we first allocate all  $i^t \rightarrow j^t$  into  $C$ , we must have

$$\gamma_{u^t j^t v} \leq f(C)_{uv}, \quad \forall u \leq i^t \leq j^t \leq v.$$

For any given  $u \leq i \leq j \leq v$ , denote  $\gamma_{uiv}$  as the total number of requests that are arranged with the tuple  $(u, i, j, v)$ , i.e.,

$$\gamma_{uiv}^* = \sum_{t=1}^d \mathbb{1}\{g(t) = (u, i, j, v)\}.$$

Now let's examine the procedures stated above and explore some necessary conditions for  $\{\gamma_{uijv}^*\}$ . First, the total number of allocated request  $i \rightarrow j$  is clearly

$$\sum_{\substack{(u,v): \\ u \leq i \leq j \leq v}} \gamma_{uijv}^* = \sum_k x_{k,ij}^*,$$

which should be no larger than  $d_{ij}$ .

Second, during the above process, the number of times that  $[u, v]$  splits is

$$\sum_{\substack{(i,j): \\ u \leq i \leq j \leq v}} \gamma_{uijv}^*.$$

The number of times that  $[u, v]$  initially exists or is generated by other *maximal sequences* is

$$\left( \sum_{\substack{(k,\ell): \\ v+1 \leq k \leq \ell}} \gamma_{u(v+1)k\ell}^* \right) + \left( \sum_{\substack{(k,\ell): \\ \ell \leq k \leq u-1}} \gamma_{\ell k(u-1)v}^* \right) + f(C)_{uv}.$$

Thus  $\{\gamma_{uijv}^*\}$  must satisfy

$$\begin{aligned} \sum_{\substack{(u,v): \\ u \leq i \leq j \leq v}} \gamma_{uijv}^* &\leq d_{ij}, & \forall i \leq j, \\ \sum_{\substack{(i,j): \\ u \leq i \leq j \leq v}} \gamma_{uijv}^* &\leq \left( \sum_{\substack{(k,l): \\ v+1 \leq k \leq l}} \gamma_{u(v+1)kl}^* \right) + \left( \sum_{\substack{(k,l): \\ l \leq k \leq u-1}} \gamma_{lk(u-1)v}^* \right) + f(C)_{uv}, & \forall u \leq v, \\ \gamma_{ui^t j^t v} &\leq f(C)_{uv}, & \forall u \leq i^t \leq j^t \leq v, \\ \gamma_{uijv}^* &\in \mathbb{N}, & \forall u \leq i \leq j \leq v, \end{aligned} \tag{EC.17}$$

which is exactly the constraints of (EC.16). Thus the optimal value of (EC.16) is at least as large as the optimal value of (1).

**Step 2.** Now we prove the relationship between (2) and (14)+(15). We will prove that the optimal objective value of (2) is no more than that of (14)+(15). Since the coefficients of (2) are all rational, there exists an optimal solution  $\{x_{k,ij}^*\}$  such that all the variables are rational. Let  $\theta_1$  be a positive integer such that  $\theta_1 x_{k,ij}^* \in \mathbb{N}$ . We consider to *copy* the capacity matrix  $C$  by  $\theta_1$  times as  $C(\theta_1)$ . Now for given  $k \in [N]$ ,  $\{\theta_1 x_{k,ij}^*\}_{i \leq j}$  satisfy

$$\sum_{\substack{(i,j): \\ i \leq \ell \leq j}} \theta_1 x_{k,ij}^* \leq \theta_1 C_{k\ell} = \sum_{s=0}^{\theta_1-1} C_{(k+sN)\ell}, \quad \forall k \in [N], \ell \in [M],$$

which is the constraint at an aggregation level. Note that for any  $k$ , the matrix formed by  $\{C_{k+sN}\}_s$  is a strongly NSE matrix. Therefore, by Theorem 2, there exists  $\{\tilde{x}_{k,ij}\}$  such that

$$\begin{aligned} \sum_{s=0}^{\theta_1-1} \tilde{x}_{k+sN,ij} &= \theta_1 x_{k,ij}^*, & \forall k \in [N], i \leq j, \\ \sum_{\substack{(i,j): \\ i \leq \ell \leq j}} \tilde{x}_{k,ij} &\leq C(\theta_1)_{k\ell}, & \forall k \in [\theta_1 N], \ell \in [M], \\ \tilde{x}_{k,ij} &\in \{0, 1\}, & \forall k \in [\theta_1 N], i \leq j. \end{aligned}$$

Thus we have  $\sum_{k=1}^{\theta_1 N} \tilde{x}_{k,ij} = \sum_{k=1}^N \theta_1 x_{k,ij}^* \leq \theta_1 d_{ij}$ . From Step 1, there exist  $\{\tilde{\gamma}_{uijv}\}$  such that

$$\sum_{\substack{(u,v): \\ u \leq i \leq j \leq v}} \tilde{\gamma}_{uijv} = \sum_{k=1}^{\theta_1 N} \tilde{x}_{k,ij} \leq \theta_1 d_{ij}, \quad \forall 1 \leq i \leq j \leq M,$$

$$\begin{aligned}
\sum_{\substack{(i,j): \\ u \leq i \leq j \leq v}} \tilde{\gamma}_{uiv} &\leq \sum_{\substack{(k,l): \\ v+1 \leq k \leq l}} \tilde{\gamma}_{u(v+1)kl} + \sum_{\substack{(k,l): \\ l \leq k \leq u-1}} \tilde{\gamma}_{lk(u-1)v} + \theta_1 f(C)_{uv}, & \forall u \leq v, \\
\tilde{\gamma}_{u^t j^t v} &\leq \theta_1 f(C)_{uv}, & \forall u \leq i^t \leq j^t \leq v, \\
\tilde{\gamma}_{uiv} &\in \mathbb{N}, & \forall u \leq i \leq j \leq v.
\end{aligned}$$

Set  $\gamma_{uiv}^* = \frac{1}{\theta_1} \tilde{\gamma}_{uiv}$  completes our Step 2. Thus, the proof is completed.  $\square$

To proceed with our discussions and proof, we need some new notations. We consider the following variant of (14).

$$\begin{aligned}
&\text{maximize}_{\gamma} \quad \sum_{i \leq j} \left( p_{ij} \sum_{\substack{(u,v): \\ u \leq i \leq j \leq v}} \gamma_{uiv} \right), \tag{EC.18} \\
&\text{subject to} \quad \sum_{\substack{(u,v): \\ u \leq i \leq j \leq v}} \gamma_{uiv} + \gamma_{0ij0} = d_{ij}, \quad \forall i \leq j, \\
&\quad \sum_{\substack{(i,j): \\ u \leq i \leq j \leq v}} \gamma_{uiv} \leq \sum_{\substack{(k,\ell): \\ v+1 \leq k \leq \ell}} \gamma_{u(v+1)k\ell} + \sum_{\substack{(k,\ell): \\ \ell \leq k \leq u-1}} \gamma_{\ell k(u-1)v} + A_{uv}, \quad \forall u \leq v, \\
&\quad \gamma_{uiv} \geq \hat{\gamma}_{uiv}, \quad \forall u \leq i \leq j \leq v, \quad \gamma_{0ij0} \geq \hat{\gamma}_{0ij0}, \quad \forall i \leq j.
\end{aligned}$$

Note that comparing to (14), we impose a set of constraints  $\gamma_{uiv} \geq \hat{\gamma}_{uiv}$  for all  $u \leq i \leq j \leq v$ . We denote  $\text{OPT}(A, d, \hat{\gamma})$  as the problem instance/objective value of (EC.18), where  $A = \{A_{uv}\}$ ,  $d = \{d_{ij}\}$ , and  $\hat{\gamma} = \{\hat{\gamma}_{uiv}\}$  are non-negative. It is clear that (14) equals  $\text{OPT}(A, d, 0)$ .

Fix a sample  $w$ . In the following, we adopt  $\gamma_{uiv}^{[t_1, t_2]} = \gamma_{uiv}^{[t_1, t_2+1]}$  to represent the number of requests  $i \rightarrow j$  that are put into  $[u, v]$  during the time interval  $[t_1, t_2]$  by the RDP policy. To be precise,

$$\gamma_{uiv}^{[t_1, t_2]} = \sum_{t_1 \leq t \leq t_2} \mathbb{1} \{ (u^t, i^t, j^t, v^t) = (u, i, j, v) \}.$$

We define  $d^{[t,t)} = \gamma^{[t,t)} = 0$  for all  $t \geq 1$ . We also let  $A^t = f(C^t)$  be the state of the maximal sequences at time  $t$ , where  $f$  is defined in (7). To avoid confusion, we note that any variable with a time stamp on the upper right corner is associated with the realized sample path.

The following lemma, Lemma EC.3, shows an important property of (EC.18).

**LEMMA EC.3.** Fix any nonnegative  $\hat{d} = \{\hat{d}_{ij}\}$ . For any  $1 \leq t_1 \leq t_2 \leq T+1$ , we have

$$\text{OPT}(A^1, \hat{d} + d^{[1, t_2]}, \gamma^{[1, t_2]}) = \sum_{i \leq j} \left( p_{ij} \sum_{\substack{(u,v): \\ u \leq i \leq j \leq v}} \gamma_{uiv}^{[1, t_1]} \right) + \text{OPT}(A^{t_1}, \hat{d} + d^{[t_1, t_2]}, \gamma^{[t_1, t_2]}).$$

**Proof of Lemma EC.3.** The proof is based on the following equalities. For any  $t \geq 1$ , we have

$$\begin{aligned}
d_{ij}^{[1,t)} &= \sum_{\substack{(u,v): \\ u \leq i \leq j \leq v}} \gamma_{uiv}^{[1,t)} + \gamma_{0ij0}^{[1,t)}, \quad \forall i \leq j, \\
A_{uv}^t - A_{uv}^1 &= \sum_{\substack{(k,\ell): \\ v+1 \leq k \leq \ell}} \gamma_{u(v+1)k\ell}^{[1,t)} + \sum_{\substack{(k,\ell): \\ \ell \leq k \leq u-1}} \gamma_{\ell k(u-1)v}^{[1,t)} - \sum_{\substack{(i,j): \\ u \leq i \leq j \leq v}} \gamma_{uiv}^{[1,t)}, \quad \forall u \leq v.
\end{aligned}$$

Then for any optimal solution  $\gamma^*$  of  $\text{OPT}(A^{t_1}, \hat{d} + d^{[t_1, t_2]}, \gamma^{[t_1, t_2]})$ ,  $\gamma^* + \gamma^{[1, t_1)}$  is a feasible solution of  $\text{OPT}(A^1, \hat{d} + d^{[1, t_2]}, \gamma^{[1, t_2]})$ . Also, for any optimal solution  $\gamma^*$  of  $\text{OPT}(A^1, \hat{d} + d^{[1, t_2]}, \gamma^{[1, t_2]})$ ,  $\gamma^* - \gamma^{[1, t_1)}$  is a feasible solution of  $\text{OPT}(A^{t_1}, \hat{d} + d^{[t_1, t_2]}, \gamma^{[t_1, t_2]})$  because  $\gamma^* - \gamma^{[1, t_1)} \geq \gamma^{[1, t_2]} - \gamma^{[1, t_1)} = \gamma^{[t_1, t_2]}$ . The proof is completed.  $\square$

Fix a sample path  $\omega$ . From Lemma 1, the Hindsight Optimum under  $\omega$  is  $\text{OPT}\left(A^1, d^{[1,T]}, 0\right)$ . From Lemma EC.3, by setting  $\hat{d} = 0$  and  $t_1 = t_2 = T + 1$ , we can see that the total revenue collected under  $\omega$  is  $\text{OPT}\left(A^1, d^{[1,T]}, \gamma^{[1,T]}\right)$ . Therefore, the loss incurred by RDP for  $\omega$  can be written as

$$\begin{aligned} & \text{OPT}\left(A^1, d^{[1,T]}, 0\right) - \text{OPT}\left(A^1, d^{[1,T]}, \gamma^{[1,T]}\right) \\ &= \sum_{t=1}^T \left[ \text{OPT}\left(A^1, d^{[1,T]}, \gamma^{[1,t]}\right) - \text{OPT}\left(A^1, d^{[1,T]}, \gamma^{[1,t+1]}\right) \right]. \end{aligned} \quad (\text{EC.19})$$

(EC.19) shows that the loss between RDP and HO can be decomposed into  $T$  increments, with each increment characterized by the gap between two “adjacent” OPTs. Lemma EC.4 shows that such gap can be uniformly bounded from above.

**LEMMA EC.4.** *There exists some  $l > 0$  only dependent on  $\{p_{ij}\}$  such that*

$$0 \leq \text{OPT}(A^1, d^{[1,T]}, \gamma^{[1,t]}) - \text{OPT}(A^1, d^{[1,T]}, \gamma^{[1,t+1]}) \leq 2l$$

for any  $A^1$ ,  $d^{[1,T]}$  and  $t \in [1, T]$ .

**Proof of Lemma EC.4.** The left-hand side is trivial, since  $\gamma^{[1,t+1]} \geq \gamma^{[1,t]}$  leads to a smaller feasible region of  $\text{OPT}(A^1, d^{[1,T]}, \gamma^{[1,t+1]})$  than that of  $\text{OPT}(A^1, d^{[1,T]}, \gamma^{[1,t]})$ . In the following we consider the right-hand side.

**Step 1.** We first prove that  $\text{OPT}(A^1, d^{[1,T]}, \gamma^{[1,t]})$  is equivalent to solving (EC.20),

$$\begin{aligned} \text{maximize}_{\gamma} \quad & \sum_{i \leq j} \left( p_{ij} \sum_{\substack{(u,v): \\ u \leq i \leq j \leq v}} \gamma_{uijv} \right) - \sum_{u \leq v} \beta_{uv} \left( \sum_{\substack{(i,j): \\ u \leq i \leq j \leq v}} \gamma_{uijv} - \sum_{\substack{(k,\ell): \\ v+1 \leq k \leq \ell}} \gamma_{u(v+1)k\ell} - \sum_{\substack{(k,\ell): \\ \ell \leq k \leq u-1}} \gamma_{\ell k(u-1)v} - A_{uv}^1 \right)^+, \\ \text{subject to} \quad & \sum_{\substack{(u,v): \\ u \leq i \leq j \leq v}} \gamma_{uijv} + \gamma_{0ij0} = d_{ij}^{[1,T]}, \quad \forall i \leq j, \\ & \gamma_{uijv} \geq \gamma_{uijv}^{[1,t]}, \quad \forall u \leq i \leq j \leq v; \quad \gamma_{0ij0} \geq \gamma_{0ij0}^{[1,t]}, \quad \forall i \leq j \end{aligned} \quad (\text{EC.20})$$

with fixed and appropriately chosen  $\beta$  such that

$$\beta_{uv} > \beta_{u(i-1)} + p_{ij} + \beta_{(j+1)v}, \quad \forall u \leq i \leq j \leq v.$$

Here, such  $\beta$  can be obtained by setting

$$\beta_{ii} = p_{ii}, \quad \forall i,$$

and inductively setting

$$\beta_{uv} = \max_{(i,j): u \leq i \leq j \leq v} \{\beta_{u(i-1)} + p_{ij} + \beta_{(j+1)v}\} + \epsilon, \quad \forall u \leq v$$

for some  $\epsilon > 0$ . We denote (EC.20) as  $\widetilde{\text{OPT}}(A^1, d^{[1,T]}, \gamma^{[1,t]})$ . We only need to prove that the optimal solution of  $\widetilde{\text{OPT}}(A^1, d^{[1,T]}, \gamma^{[1,t]})$  must satisfy the second group of constraints of  $\text{OPT}(A^1, d^{[1,T]}, \gamma^{[1,t]})$ .

We prove by contradiction. Suppose this is not the case, then there exists an optimal solution  $\tilde{\gamma}^{*,t}$  of  $\widetilde{\text{OPT}}(A^1, d^{[1,T]}, \gamma^{[1,t]})$  such that

$$\sum_{\substack{(i,j): \\ u' \leq i \leq j \leq v'}} \tilde{\gamma}_{u'ijv'}^{*,t} - \sum_{\substack{(k,\ell): \\ v' < k \leq \ell}} \tilde{\gamma}_{u'(v'+1)k\ell}^{*,t} - \sum_{\substack{(k,\ell): \\ \ell \leq k < u'}} \tilde{\gamma}_{\ell k(u'-1)v'}^{*,t} - A_{u'v'}^1 > 0$$

holds for some  $(u', v')$ . Then we have

$$\begin{aligned} \sum_{\substack{(i,j): \\ u' \leq i \leq j \leq v'}} \tilde{\gamma}_{u'i'jv'}^{*,t} &> \sum_{\substack{(k,\ell): \\ v' < k \leq \ell}} \tilde{\gamma}_{u'(v'+1)k\ell}^{*,t} + \sum_{\substack{(k,\ell): \\ \ell \leq k < v'}} \tilde{\gamma}_{\ell k(u'-1)v'}^{*,t} + A_{u'v'}^1 \\ &\stackrel{(a)}{\geq} \sum_{\substack{(k,\ell): \\ v' < k \leq \ell}} \gamma_{u'(v'+1)k\ell}^{[1,t]} + \sum_{\substack{(k,\ell): \\ \ell \leq k < v'}} \gamma_{\ell k(u'-1)v'}^{[1,t]} + A_{u'v'}^1 \stackrel{(b)}{\geq} \sum_{\substack{(i,j): \\ u' \leq i \leq j \leq v'}} \gamma_{u'i'jv'}^{[1,t]}. \end{aligned}$$

(a) holds from the second group of constraints in (EC.20). (b) holds because up to any time period  $t$ , the number of  $[u', v'] \sim C$  generated is no less than those depleted. Therefore, there exists some  $(i', j')$  such that

$$\tilde{\gamma}_{u'i'j'v'}^{*,t} > \gamma_{u'i'j'v'}^{[1,t]}.$$

Now we show the contradiction. Let  $f(\gamma; A^1, \beta)$  denote the objective function in  $\widetilde{\text{OPT}}(A^1, d^{[1,T]}, \gamma^{[1,t]})$ , then  $f$  is uniformly Lipschitz continuous in  $\gamma$  under the  $L_1$  norm with Lipschitz constant

$$l = \max_{u \leq i \leq j \leq v} \{\beta_{u(i-1)} + p_{ij} + \beta_{(j+1)v}, \beta_{uv}\},$$

regardless of the value of  $A^1$ . Note that  $l$  depends only on  $\{p_{ij}\}$ . Since  $\partial f / \partial \tilde{\gamma}_{u'i'j'v'}^{*,t} \leq \beta_{u'(i'-1)} + p_{i'j'} + \beta_{(j'+1)v'} - \beta_{u'v'} < 0$  by the choice of  $\beta$ , we can decrease  $\tilde{\gamma}_{u'i'j'v'}^{*,t}$  and increase  $\tilde{\gamma}_{0i'j'0}^{*,t}$  by an identical small constant such that  $f$  strictly increases while the constraints of  $\widetilde{\text{OPT}}(A^1, d^{[1,T]}, \gamma^{[1,t]})$  are still satisfied. This contradicts with the optimality of  $\gamma^*$ . Thus, OPT and  $\widetilde{\text{OPT}}$  have the same optimal value.

**Step 2.** Now we construct a feasible solution  $\tilde{\gamma}^{\text{fea},t+1}$  of  $\widetilde{\text{OPT}}(A^1, d^{[1,T]}, \gamma^{[1,t+1]})$  from the optimal solution  $\tilde{\gamma}^{*,t}$  of  $\widetilde{\text{OPT}}(A^1, d^{[1,T]}, \gamma^{[1,t]})$  such that  $\|\tilde{\gamma}^{\text{fea},t+1} - \tilde{\gamma}^{*,t}\|_1 \leq 2$ . Notice that  $\gamma^{[1,t]}$  and  $\gamma^{[1,t+1]}$  differs at exactly one component with

$$\gamma_{u'ijv}^{[1,t+1]} = \begin{cases} \gamma_{u'ijv}^{[1,t]} + 1, & \text{if } (u, i, j, v) = (u^t, i^t, j^t, v^t) \\ \gamma_{u'ijv}^{[1,t]}, & \text{otherwise.} \end{cases} \quad (\text{EC.21})$$

We let

$$\tilde{\gamma}_{u'ijv}^{\text{fea},t+1} = \begin{cases} \tilde{\gamma}_{u'ijv}^{*,t} + \max\{\gamma_{u'ijv}^{[1,t+1]} - \tilde{\gamma}_{u'ijv}^{*,t}, 0\}, & \text{if } (u, i, j, v) = (u^t, i^t, j^t, v^t) \\ \tilde{\gamma}_{u'ijv}^{*,t} - (\tilde{\gamma}_{u'ijv}^{*,t} - \gamma_{u'ijv}^{[1,t]})\epsilon, & \text{if } (i, j) = (i^t, j^t), (u, v) \neq (u^t, v^t), \\ \tilde{\gamma}_{u'ijv}^{*,t}, & \text{otherwise,} \end{cases}$$

where

$$\epsilon = \frac{\max\{\gamma_{u'itjtv}^{[1,t+1]} - \tilde{\gamma}_{u'itjtv}^{*,t}, 0\}}{\sum_{(u,v) \neq (u^t, v^t)} (\tilde{\gamma}_{u'itjtv}^{*,t} - \gamma_{u'itjtv}^{[1,t]})}.$$

Now we show that  $\{\tilde{\gamma}_{u'ijv}^{\text{fea},t+1}\}$  satisfies the constraints in (EC.20). First, we show the first group of constraints. When  $(i, j) \neq (i^t, j^t)$ , we have

$$\sum_{\substack{(u,v): \\ u \leq i \leq j \leq v}} \tilde{\gamma}_{u'ijv}^{\text{fea},t+1} + \tilde{\gamma}_{0ij0}^{\text{fea},t+1} = \sum_{\substack{(u,v): \\ u \leq i \leq j \leq v}} \tilde{\gamma}_{u'ijv}^{*,t} + \tilde{\gamma}_{0ij0}^{*,t} = d_{ij}^{[1,T]}.$$

When  $(i, j) = (i^t, j^t)$ , if  $\gamma_{u'itjtv}^{[1,t+1]} \leq \tilde{\gamma}_{u'itjtv}^{*,t}$ , we have

$$\sum_{\substack{(u,v): \\ u \leq i \leq j \leq v}} \tilde{\gamma}_{u'ijv}^{\text{fea},t+1} + \tilde{\gamma}_{0ij0}^{\text{fea},t+1} = \sum_{\substack{(u,v): \\ u \leq i \leq j \leq v}} \tilde{\gamma}_{u'ijv}^{*,t} + \tilde{\gamma}_{0ij0}^{*,t} = d_{ij}^{[1,T]}.$$

If  $\gamma_{u'itjtv}^{[1,t+1]} > \tilde{\gamma}_{u'itjtv}^{*,t}$ , we have

$$\begin{aligned} \sum_{\substack{(u,v): \\ u \leq i^t \leq j^t \leq v}} \tilde{\gamma}_{u'itjtv}^{\text{fea},t+1} + \tilde{\gamma}_{0itj0}^{\text{fea},t+1} &= \sum_{(u,v)} \tilde{\gamma}_{u'itjtv}^{*,t} + \tilde{\gamma}_{u'itjtv}^{*,t} + \gamma_{u'itjtv}^{[1,t+1]} - \tilde{\gamma}_{u'itjtv}^{*,t} - \sum_{(u,v) \neq (u^t, v^t)} (\tilde{\gamma}_{u'itjtv}^{*,t} - \gamma_{u'itjtv}^{[1,t]})\epsilon \\ &= d_{ij}^{[1,T]} + (\gamma_{u'itjtv}^{[1,t+1]} - \tilde{\gamma}_{u'itjtv}^{*,t}) - (\gamma_{u'itjtv}^{[1,t+1]} - \tilde{\gamma}_{u'itjtv}^{*,t}) = d_{ij}^{[1,T]}. \end{aligned}$$

Then, we show the second group of constraints. As an intermediate step, we show that  $\epsilon \leq 1$ . This is because

$$\begin{aligned} & \frac{\gamma_{u^t i^t j^t v^t}^{[1,t+1]} - \tilde{\gamma}_{u^t i^t j^t v^t}^{*,t}}{\sum_{(u,v) \neq (u^t, v^t)} (\tilde{\gamma}_{u^t i^t j^t v^t}^{*,t} - \gamma_{u^t i^t j^t v^t}^{[1,t]})} \stackrel{(a)}{=} \frac{\gamma_{u^t i^t j^t v^t}^{[1,t+1]} - \tilde{\gamma}_{u^t i^t j^t v^t}^{*,t}}{d_{i^t j^t}^{[1,T]} - \tilde{\gamma}_{u^t i^t j^t v^t}^{*,t} - \sum_{(u,v) \neq (u^t, v^t)} \gamma_{u^t i^t j^t v^t}^{[1,t]}} \\ & \stackrel{(b)}{=} \frac{\gamma_{u^t i^t j^t v^t}^{[1,t+1]} - \tilde{\gamma}_{u^t i^t j^t v^t}^{*,t}}{d_{i^t j^t}^{[1,T]} - \tilde{\gamma}_{u^t i^t j^t v^t}^{*,t} - \sum_{(u,v) \neq (u^t, v^t)} \gamma_{u^t i^t j^t v^t}^{[1,t+1]}} \\ & \stackrel{(c)}{=} \frac{d_{i^t j^t}^{[1,t+1]} - \sum_{(u,v) \neq (u^t, v^t)} \gamma_{u^t i^t j^t v^t}^{[1,t+1]} - \tilde{\gamma}_{u^t i^t j^t v^t}^{*,t}}{d_{i^t j^t}^{[1,T]} - \tilde{\gamma}_{u^t i^t j^t v^t}^{*,t} - \sum_{(u,v) \neq (u^t, v^t)} \gamma_{u^t i^t j^t v^t}^{[1,t+1]}} \leq 1. \end{aligned}$$

(a) follows because by the constraints in (EC.20),

$$d_{i^t j^t}^{[1,T]} = \tilde{\gamma}_{u^t i^t j^t v^t}^{*,t} + \sum_{(u,v) \neq (u^t, v^t)} \tilde{\gamma}_{u^t i^t j^t v^t}^{*,t}.$$

(b) follows from (EC.21). (c) follows from the definition of  $\gamma^{[1,t+1]}$ .

Now,  $\epsilon \leq 1$  ensures that  $\gamma_{u^t i^t j^t v^t}^{\text{fea},t+1} \geq \tilde{\gamma}_{u^t i^t j^t v^t}^{[1,t]} = \gamma_{u^t i^t j^t v^t}^{[1,t+1]}$  for all  $(u, i, j, v) \neq (u^t, i^t, j^t, v^t)$ . As a result,  $\tilde{\gamma}^{\text{fea},t+1}$  is a feasible solution of  $\widetilde{\text{OPT}}(A^1, d^{[1,T]}, \gamma^{[1,t+1]})$ . Therefore,

$$\begin{aligned} & \text{OPT}(A^1, d^{[1,T]}, \gamma^{[1,t]}) - \text{OPT}(A^1, d^{[1,T]}, \gamma^{[1,t+1]}) \\ &= \widetilde{\text{OPT}}(A^1, d^{[1,T]}, \gamma^{[1,t]}) - \widetilde{\text{OPT}}(A^1, d^{[1,T]}, \gamma^{[1,t+1]}) \\ &\leq f(\gamma^{*,t}; A^1, \beta) - f(\tilde{\gamma}^{\text{fea},t+1}; A^1, \beta) \\ &\leq l \|\gamma^{*,t} - \tilde{\gamma}^{\text{fea},t+1}\|_1 \\ &= l \left( \tilde{\gamma}_{u^t i^t j^t v^t}^{\text{fea},t+1} - \tilde{\gamma}_{u^t i^t j^t v^t}^{*,t} + \sum_{(u,v) \neq (u^t v^t)} (\tilde{\gamma}_{u^t i^t j^t v^t}^{*,t} - \tilde{\gamma}_{u^t i^t j^t v^t}^{\text{fea},t+1}) \right) \\ &\stackrel{(a)}{=} l \left( \max\{\gamma_{u^t i^t j^t v^t}^{[1,t+1]} - \gamma_{u^t i^t j^t v^t}^{*,t}, 0\} + \sum_{(u,v) \neq (u^t v^t)} (\tilde{\gamma}_{u^t i^t j^t v^t}^{*,t} - \gamma_{u^t i^t j^t v^t}^{[1,t]}) \epsilon \right) \\ &= l \cdot 2 \max\{\gamma_{u^t i^t j^t v^t}^{[1,t+1]} - \gamma_{u^t i^t j^t v^t}^{*,t}, 0\} \\ &\leq l \cdot 2 \max\{\gamma_{u^t i^t j^t v^t}^{[1,t+1]} - \gamma_{u^t i^t j^t v^t}^{*,t}, 0\} \leq 2l. \end{aligned}$$

Here, (a) follows from the definition of  $\{\tilde{\gamma}_{u^t i^t j^t v^t}^{\text{fea},t+1}\}$ . The last inequality follows from (EC.21). Thus, the lemma is proved.  $\square$

Before proceeding to the formal proof of Theorem 4, we introduce Lemma EC.5, which is a special case of Theorem 2.4 in Mangasarian and Shaiu (1987). It indicates the sensitivity of optimal solutions when the right-hand side of (14) changes.

**LEMMA EC.5.** *There exists some  $\delta > 0$  that only depends on the constraint matrix of (14), and independent of  $A^t$ ,  $d \geq 0$ , such that for any optimal solution  $\gamma^{*,t}$  of  $\text{OPT}(A^t, d, 0)$ , there exists an optimal solution  $\tilde{\gamma}^{*,t}$  of  $\text{OPT}(A^t, \tilde{d}, 0)$  with  $\|\gamma^{*,t} - \tilde{\gamma}^{*,t}\|_\infty \leq \delta \|d - \tilde{d}\|_\infty$ .*

#### Proof of Theorem 4.

Let  $T_{ij} = \sup \{t \leq T : \lambda_{ij}^t > 0\}$ . Without loss of generality, we assume that  $T_{ij} \geq 1$  ( $\forall i \leq j$ ). As a preliminary step, we demonstrate that

$$\inf_{\substack{t, i, j: \\ t \in [\theta T_{ij}]}} \frac{\lambda_{ij}^{(t, \theta T_{ij})}(\theta)}{\theta T_{ij} - t}$$

is lower bounded by some positive constant

$$\lambda_{\min} \triangleq \inf_{i \leq j} \frac{\lambda_{ij}^{T_{ij}}}{T_{ij}}$$

irrelevant to  $\theta$ , where we let  $\frac{0}{0} = 1 \geq \lambda_{\min}$ . In fact, when  $t \leq \theta(T_{ij} - 1)$ ,

$$\inf_{\substack{t, i, j: \\ t \in [\theta T_{ij}]}} \frac{\lambda_{ij}^{(t, \theta T_{ij})}(\theta)}{\theta T_{ij} - t} \geq \inf_{i \leq j} \frac{\theta \lambda_{ij}^{T_{ij}}}{\theta T_{ij}} = \lambda_{\min}.$$

When  $\theta(T_{ij} - 1) < t \leq \theta T_{ij}$ ,

$$\inf_{\substack{t, i, j: \\ t \in [\theta T_{ij}]}} \frac{\lambda_{ij}^{(t, \theta T_{ij})}(\theta)}{\theta T_{ij} - t} \geq \inf_{i \leq j} \frac{(\theta T_{ij} - t) \lambda_{ij}^{T_{ij}}}{\theta T_{ij} - t} \geq \lambda_{\min}.$$

Therefore, we have

$$\inf_{\substack{t, i, j: \\ t \in [\theta T_{ij}]}} \frac{\lambda_{ij}^{(t, \theta T_{ij})}(\theta)}{\theta T_{ij} - t} \geq \lambda_{\min} > 0. \quad (\text{EC.22})$$

Now we analyze the loss of RDP. Let  $\delta$  be defined as that in Lemma EC.5. Let  $\theta > 2 \lceil \frac{(1+\delta)(M+1)^2}{2\lambda_{\min}} \rceil$  be any scaling parameter. The loss can be upper bounded by

$$\begin{aligned} & \mathbb{E} \left[ \text{OPT}(A^1, d^{[1, \theta T]}, \gamma^{[1, 1]}) \right] - \mathbb{E} \left[ \text{OPT}(A^1, d^{[1, \theta T]}, \gamma^{[1, \theta T]}) \right] \\ &= \sum_{t=1}^{\theta T} \mathbb{E} \left[ \text{OPT}(A^1, d^{[1, \theta T]}, \gamma^{[1, t)}) - \text{OPT}(A^1, d^{[1, \theta T]}, \gamma^{[1, t+1]}) \right] \\ &\stackrel{(a)}{\leq} 2l \sum_{t=1}^{\theta T} \mathbb{P} \left( \text{OPT}(A^1, d^{[1, \theta T]}, \gamma^{[1, t)}) - \text{OPT}(A^1, d^{[1, \theta T]}, \gamma^{[1, t+1]}) > 0 \right) \\ &\stackrel{(b)}{=} 2l \sum_{t=1}^{\theta T} \mathbb{P} \left( \text{OPT}(A^t, d^{[t, \theta T]}, 0) - \text{OPT}(A^t, d^{[t, \theta T]}, \gamma^{[t, t+1]}) > 0 \right). \end{aligned} \quad (\text{EC.23})$$

(a) follows from Lemma EC.4. Here,  $\text{OPT}(A^1, d^{[1, \theta T]}, \gamma^{[1, t]})$  can be interpreted as the total reward obtained under a virtual ‘‘policy’’ where we first follow the RDP policy during  $[1, t]$  and then from time  $t$  we follow the optimal solution assuming that we know the future demands. (b) follows from Lemma EC.3. To be more concrete, let  $t_1 = t_2 = t$  and  $\hat{d} = d^{[t, \theta T]}$ , we have by Lemma EC.3,

$$\text{OPT}(A^1, d^{[t, \theta T]} + d^{[1, t]}, \gamma^{[1, t]}) = \sum_{i \leq j} \left( p_{ij} \sum_{\substack{(u, v): \\ u \leq i \leq j \leq v}} \gamma_{uijv}^{[1, t]} \right) + \text{OPT}(A^t, d^{[t, \theta T]} + d^{[t, t]}, \gamma^{[t, t]}). \quad (\text{EC.24})$$

Let  $t_1 = t$ ,  $t_2 = t + 1$ , and  $\hat{d} = d^{[t+1, \theta T]}$ , we have

$$\text{OPT}(A^1, d^{[t+1, \theta T]} + d^{[1, t+1]}, \gamma^{[1, t+1]}) = \sum_{i \leq j} \left( p_{ij} \sum_{\substack{(u, v): \\ u \leq i \leq j \leq v}} \gamma_{uijv}^{[1, t+1]} \right) + \text{OPT}(A^t, d^{[t+1, \theta T]} + d^{[t, t+1]}, \gamma^{[t, t+1]}). \quad (\text{EC.25})$$

Subtracting (EC.24) from (EC.25) yields (b).

For each  $t$ , consider  $\text{OPT}(A^t, d, 0)$ . In the RDP policy,  $d = \lambda^{[t, \theta T]}$ , while in the sample path HO,  $d = d^{[t, \theta T]}$ . By Lemma EC.5, we can choose  $\gamma^{*,t}$  be an optimal solution of  $\text{OPT}(A^t, d^{[t, \theta T]}, 0)$  such that

$$\|\gamma^{*,t} - \gamma^{\text{RDP},t}\|_\infty \leq \delta \|d^{[t, \theta T]} - \lambda^{[t, \theta T]}\|_\infty = \delta \|d^{[t, \theta T]} - \mathbb{E}[d^{[t, \theta T]}]\|_\infty. \quad (\text{EC.26})$$

Now we show that (EC.23) can be further upper bounded as

$$2l \sum_{t=1}^{\theta T} \mathbb{P} \left( \text{OPT}(A^t, d^{[t, \theta T]}, 0) - \text{OPT}(A^t, d^{[t, \theta T]}, \gamma^{[t, t+1]}) > 0 \right) \leq 2l \sum_{t=1}^{\theta T} \mathbb{P} \left( \gamma_{u^t i^t j^t v^t}^{*,t} < 1 \right). \quad (\text{EC.27})$$

The reason is as follows. If  $\gamma_{u^t i^t j^t v^t}^{*,t} \geq 1$ , then  $\gamma^{*,t}$  is still feasible for  $\text{OPT}(A^t, d^{[t,\theta T]}, \gamma^{[t,t+1]})$ , so  $\text{OPT}(A^t, d^{[t,\theta T]}, 0)$  and  $\text{OPT}(A^t, d^{[t,\theta T]}, \gamma^{[t,t+1]})$  in (EC.23) must be equal. Therefore, if the two OPTs are not equal, then we must have  $\gamma_{u^t i^t j^t v^t}^{*,t} < 1$ .

Now we analyze  $\mathbb{P}(\gamma_{u^t i^t j^t v^t}^{*,t} < 1)$ . In time period  $t$ , after realization of  $(i^t, j^t)$ , based on the maximum choice of  $(u^t, v^t)$  in RDP, we have

$$\gamma_{u^t i^t j^t v^t}^{\text{RDP},t} = \max_{(u,v)} \gamma_{u^t i^t j^t v}^{\text{RDP},t} \geq \frac{\sum_{(u,v)} \gamma_{u^t i^t j^t v}^{\text{RDP},t}}{\sum_{(u,v): u \leq i^t \leq j^t \leq v} 1} = \frac{\lambda_{i^t j^t}^{[t,\theta T]}}{i^t(M+1-j^t)} \geq \frac{\lambda_{i^t j^t}^{[t,\theta T]}}{(M+1)^2/4}.$$

Therefore,

$$\begin{aligned} & \mathbb{P}(\gamma_{u^t i^t j^t v^t}^{*,t} < 1) \\ & \leq \mathbb{P}\left(\gamma_{u^t i^t j^t v^t}^{*,t} < \gamma_{u^t i^t j^t v^t}^{\text{RDP},t} + 1 - \frac{\lambda_{i^t j^t}^{[t,\theta T]}}{(M+1)^2/4}\right) \\ & = \mathbb{P}\left(\gamma_{u^t i^t j^t v^t}^{\text{RDP},t} - \gamma_{u^t i^t j^t v^t}^{*,t} > \frac{\mathbb{E}[d_{i^t j^t}^{[t,\theta T]}] - (M+1)^2/4}{(M+1)^2/4}\right) \\ & \stackrel{(a)}{\leq} \mathbb{P}\left(\max_{i' \leq j'} \left| \mathbb{E}[d_{i' j'}^{[t,\theta T]}] - d_{i' j'}^{[t,\theta T]} \right| > \frac{\mathbb{E}[d_{i^t j^t}^{[t,\theta T]}] - (M+1)^2/4}{\delta(M+1)^2/4}\right) \\ & = \mathbb{P}\left(\bigcup_{i' \leq j'} \left\{ \left| \mathbb{E}[d_{i' j'}^{[t,\theta T]}] - d_{i' j'}^{[t,\theta T]} \right| > \frac{\mathbb{E}[d_{i^t j^t}^{[t,\theta T]}] - (M+1)^2/4}{\delta(M+1)^2/4} \right\}\right) \\ & \leq \sum_{i' \leq j'} \mathbb{P}\left(\left| \mathbb{E}[d_{i' j'}^{[t,\theta T]}] - d_{i' j'}^{[t,\theta T]} \right| > \frac{\mathbb{E}[d_{i^t j^t}^{[t,\theta T]}] - (M+1)^2/4}{\delta(M+1)^2/4}\right) \\ & \stackrel{(b)}{=} \sum_{i' \leq j'} \sum_{i \leq j} \mathbb{P}\left(\left| \mathbb{E}[d_{i' j'}^{[t,\theta T]}] - d_{i' j'}^{[t,\theta T]} \right| > \frac{\mathbb{E}[d_{ij}^{[t,\theta T]}] - (M+1)^2/4}{\delta(M+1)^2/4} \mid (i^t, j^t) = (i, j)\right) \mathbb{P}((i^t, j^t) = (i, j)) \\ & \leq \sum_{i \leq j} \sum_{i' \leq j'} \mathbb{P}\left(\left| \mathbb{E}[d_{i' j'}^{[t,\theta T]}] - d_{i' j'}^{[t,\theta T]} \right| > \frac{\mathbb{E}[d_{ij}^{[t,\theta T]}] - (M+1)^2/4}{\delta(M+1)^2/4} \mid (i^t, j^t) = (i, j)\right) \mathbb{1}\{t \leq \theta T_{ij}\} \\ & \stackrel{(c)}{\leq} \sum_{i \leq j} \sum_{i' \leq j'} \mathbb{P}\left(\left| \mathbb{E}[d_{i' j'}^{(t,\theta T)}] - d_{i' j'}^{(t,\theta T)} \right| > \frac{\mathbb{E}[d_{ij}^{(t,\theta T)}] - (1+\delta)(M+1)^2/4}{\delta(M+1)^2/4} \mid (i^t, j^t) = (i, j)\right) \mathbb{1}\{t \leq \theta T_{ij}\} \\ & \stackrel{(d)}{=} \sum_{i \leq j} \sum_{i' \leq j'} \mathbb{P}\left(\left| \mathbb{E}[d_{i' j'}^{(t,\theta T)}] - d_{i' j'}^{(t,\theta T)} \right| > \frac{\mathbb{E}[d_{ij}^{(t,\theta T)}] - (1+\delta)(M+1)^2/4}{\delta(M+1)^2/4}\right) \mathbb{1}\{t \leq \theta T_{ij}\}. \end{aligned} \tag{EC.28}$$

(a) follows from Lemma EC.5 and (EC.26). (b) follows from Bayes formula. (c) follows because

$$\left| \mathbb{E}[d_{i' j'}^{[t,t]}] - d_{i' j'}^{[t,t]} \right| \leq 1.$$

(d) follows because of the arrival independence between different time periods.

Let  $T_0 = \lceil \frac{(1+\delta)(M+1)^2}{2\lambda_{\min}} \rceil < \frac{\theta}{2}$ . From (EC.22), we have

$$\mathbb{E}[d_{ij}^{(t,\theta T)}] = \lambda_{ij}^{(t,\theta T_{ij})} \geq \lambda_{\min}(\theta T_{ij} - t).$$

Then for  $t \leq \theta T_{ij} - T_0$ ,

$$\frac{\mathbb{E}[d_{ij}^{(t,\theta T)}] - (1+\delta)(M+1)^2/4}{\delta(M+1)^2/4} \geq \frac{\lambda_{\min}(\theta T_{ij} - t) - \lambda_{\min}T_0/2}{\delta(M+1)^2/4} \geq 2 \frac{\lambda_{\min}(\theta T_{ij} - t)}{\delta(M+1)^2}.$$

Thus, combining (EC.23), (EC.27), (EC.28) yields

$$\mathbb{E}[\text{OPT}(A^1, d^{[1,\theta T]}, \gamma^{[1,1]})] - \mathbb{E}[\text{OPT}(A^1, d^{[1,\theta T]}, \gamma^{[1,\theta T]})]$$

$$\begin{aligned}
&\leq 2l \sum_{t=1}^{\theta T} \sum_{i \leq j} \sum_{i' \leq j'} \mathbb{P} \left( \left| \mathbb{E}[d_{i'j'}^{(t, \theta T)}] - d_{i'j'}^{(t, \theta T)} \right| > \frac{\mathbb{E}[d_{ij}(t, \theta T)] - (1+\delta)(M+1)^2/4}{\delta(M+1)^2/4} \right) \mathbb{1}_{\{t \leq \theta T_{ij}\}} \\
&\leq 2l \sum_{i \leq j} \sum_{t=1}^{\theta T_{ij}} \sum_{i' \leq j'} \mathbb{P} \left( \left| \mathbb{E}[d_{i'j'}^{(t, \theta T)}] - d_{i'j'}^{(t, \theta T)} \right| > 2 \frac{\lambda_{\min}(\theta T_{ij} - t)}{\delta(M+1)^2} \right) \\
&\stackrel{(a)}{\leq} 2l \sum_{i \leq j} \sum_{t=1}^{\theta T_{ij} - T_0} \sum_{i' \leq j'} 2 \exp \left( -8 \frac{(\lambda_{\min}(\theta T_{ij} - t))^2}{(\delta(M+1)^2)^2 (\theta T - t)} \right) + 2l \sum_{i \leq j} \sum_{t=\theta T_{ij} - T_0 + 1}^{\theta T_{ij}} \sum_{i' \leq j'} 1 \\
&= 2l \sum_{i \leq j} \sum_{t=1}^{\theta T_{ij} - T_0} \sum_{i' \leq j'} 2 \exp \left( -8 \frac{\lambda_{\min}^2}{\delta^2(M+1)^4} \cdot \frac{(\theta T_{ij} - t)^2}{\theta T - t} \right) + O(1) \\
&\leq l(M+1)^2 \sum_{i \leq j} \sum_{t=1}^{\theta T_{ij} - T_0} 2 \exp \left( -8 \frac{\lambda_{\min}^2}{\delta^2(M+1)^4} \cdot \frac{(\theta T_{ij} - t)^2}{\theta T - t} \right) + O(1). \tag{EC.29}
\end{aligned}$$

(a) holds from Hoeffding's inequality. We can further upper bound (EC.29) by

$$\begin{aligned}
&l(M+1)^2 \sum_{i \leq j} \sum_{t=T_0}^{+\infty} 2 \exp \left( -8 \frac{\lambda_{\min}^2 t^2}{\delta^2(M+1)^4 \theta T} \right) + O(1) \\
&\leq l \frac{(M+1)^4}{2} \sum_{t=T_0}^{+\infty} 2 \exp \left( - \left( 8 \frac{\lambda_{\min}^2}{\delta^2(M+1)^4 T} \right) \cdot \frac{t^2}{\theta} \right) + O(1) \\
&= O(\sqrt{\theta}),
\end{aligned}$$

where the last equality is because for given  $A > 0$ ,  $\sum_{t=1}^{+\infty} \exp(-At) = O(\sqrt{\theta})$ .

When the NEE property is satisfied,  $T_{ij} = T$  for all  $i \leq j$ . (EC.29) can be alternatively bounded by

$$\begin{aligned}
&l(M+1)^2 \sum_{i \leq j} \sum_{t=T_0}^{+\infty} 2 \exp \left( -8 \frac{\lambda_{\min}^2 t^2}{\delta^2(M+1)^4 t} \right) + O(1) \\
&\leq l \frac{(M+1)^4}{2} \sum_{t=T_0}^{+\infty} 2 \exp \left( - \left( 8 \frac{\lambda_{\min}^2}{\delta^2(M+1)^4} \right) \cdot t \right) + O(1) \\
&= O(1),
\end{aligned}$$

where the last equality is because for given  $A > 0$ ,  $\sum_{t=1}^{+\infty} \exp(-At) = O(1)$ . The theorem is proved.  $\square$

### Proof of Proposition 1.

**Hindsight Optimum (HO):** Let  $\text{val}(x, d_1, d_2)$  be the objective value of the following problem:

$$\begin{aligned}
&\text{maximize}_z \quad p_1 z_1 + p_2 z_2 \\
&\text{subject to} \quad z_1 + z_2 \leq x \\
&\quad 0 \leq z_1 \leq d_1, \\
&\quad 0 \leq z_2 \leq d_2.
\end{aligned}$$

This is the hindsight optimum when the realized demand for ticket  $k$  is  $d_k$  and the number of unoccupied seats is  $x$ . We note that  $d_k \sim \text{Ber}(2\theta, 1/2)$  ( $k \in \{1, 2\}$ ). Here, we use  $\text{Ber}(n, p)$  to denote a Bernoulli random variable with parameters  $n$  and  $p$ . It's easy to obtain that

$$\text{val}(x, d_1, d_2) = p_1 \min\{d_1, x - \min\{d_2, x\}\} + p_2 \min\{d_2, x\}.$$

Then the hindsight optimum for the  $\theta^{\text{th}}$  problem is

$$V_\theta^{\text{HO}}(\mathcal{I}_0) = \mathbb{E}_{d_1, d_2} [p_1 \min\{d_1, \theta - \min\{d_2, \theta\}\} + p_2 \min\{d_2, \theta\}].$$

**Dynamic Programming (DP):** Now we investigate DP. For the  $\theta^{\text{th}}$  problem, instead of considering the problem in  $2\theta$  times, we consider a relaxed two-stage process: At time  $\theta$ , we receive all requests for ticket 1, and accept a subset of them. At time  $2\theta$ , we receive all requests for ticket 2, and accept a subset of them. This is exactly Littlewood's two-class model, and an optimal policy is to set a threshold  $y_\theta$  such that the number of requests 1 we accept is exactly  $\min\{y_\theta, d_1\}$  (see, e.g., Talluri and van Ryzin 2006). Therefore, the revenue collected for the  $\theta$ th problem is

$$V_\theta^{\text{DP}}(\mathcal{I}_0) = \mathbb{E}_{d_1, d_2} [p_1 \min\{y_\theta, d_1\} + p_2 \min\{d_2, \theta - \min\{y_\theta, d_1\}\}].$$

**Bounding the gap between HO and DP:** Let  $\theta \geq 4$ . We discuss about the value of  $y_\theta$ .

Case 1: If  $y_\theta \geq \sqrt{\theta}$ , let  $A$  be the event such that

$$A = \{d_1 \geq \theta, d_2 \geq \theta\},$$

and we have

$$\begin{aligned} \mathbb{E} [V_\theta^{\text{HO}}(\mathcal{I}_0) - V_\theta^{\text{DP}}(\mathcal{I}_0)] &\geq \mathbb{E} [V_\theta^{\text{HO}}(\mathcal{I}_0) - V_\theta^{\text{DP}}(\mathcal{I}_0)|A] \mathbb{P}(A) \\ &\geq \mathbb{E} [p_2 \theta - (p_1 y_\theta + p_2 (\theta - y_\theta))|A] \frac{1}{4} \\ &= \frac{p_1}{4} y_\theta = \Omega(\sqrt{\theta}). \end{aligned}$$

Case 2: If  $y_\theta < \sqrt{\theta}$ , let  $A$  be the event such that

$$A = \{d_1 \geq \theta, d_2 \leq \theta - 2\sqrt{\theta}\},$$

and from central limit theorem,

$$\mathbb{P}(A) \geq \frac{1}{2} \mathbb{P}(d_2 \leq \theta - 2\sqrt{\theta}) = \frac{1}{2} \mathbb{P}(\text{Ber}(2\theta, 1/2) \leq \theta - 2\sqrt{\theta}) = \frac{1}{2} \mathbb{P}\left(\frac{\text{Ber}(2\theta, 1/2) - \theta}{\sqrt{\text{Var}(\text{Ber}(2\theta, 1/2))}} \leq -4\right)$$

is lower bounded by a constant irrelevant with  $\theta$ . Then

$$\begin{aligned} \mathbb{E} [V_\theta^{\text{HO}}(\mathcal{I}_0) - V_\theta^{\text{DP}}(\mathcal{I}_0)] &\geq \mathbb{E} [V_\theta^{\text{HO}}(\mathcal{I}_0) - V_\theta^{\text{DP}}(\mathcal{I}_0)|A] \mathbb{P}(A) \\ &= \mathbb{E} [p_1 \min\{d_1, \theta - d_2\} + p_2 d_2 - (p_1 y_\theta + p_2 \min\{d_2, \theta - y_\theta\})|A] \mathbb{P}(A) \\ &= \mathbb{E} [p_1 (\theta - d_2 - y_\theta)|A] \mathbb{P}(A) \\ &\geq p_1 \sqrt{\theta} \mathbb{P}(A) = \Omega(\sqrt{\theta}). \end{aligned}$$

In conclusion,

$$\mathbb{E} [V_\theta^{\text{HO}}(\mathcal{I}_0) - V_\theta^{\text{DP}}(\mathcal{I}_0)] = \Omega(\sqrt{\theta}).$$

□

#### EC.4.3. A Probabilistic Allocation Policy with A Uniformly Bounded Loss

In the main text of this paper, we consider only deterministic policies. That is, whenever a request comes, we deterministically decide whether to accept the request and where to allocate the request. In this section, we relax this restriction and demonstrate another probabilistic allocation policy that achieves a uniformly bounded loss. We provide the policy in Algorithm 11 and provide its asymptotic loss in Theorem EC.2. Recall that  $T_{ij} = \sup\{t \leq T : \lambda_{ij}^t > 0\}$ .

We note that in Algorithm 11, the threshold is important. As is demonstrated in Bumpensanti and Wang (2020), frequent resolving with probabilistic allocation may suffer non-bounded asymptotic loss even under stationary arrivals, if the expected LP solved at the first time period is degenerate.

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**Algorithm 11:** Re-solving a Dynamic Primal (Probabilistic Allocation) (RDP-P)

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1 Let  $\eta > 0$  and  $\alpha \in (1/2, 1]$  be fixed parameters;

2 **for**  $t = 1, \dots, T$  **do**

3     Observe a request of type  $i^t \rightarrow j^t$ ;

4     Solve (14) with  $A = f(C^t)$  and  $d = \lambda^{[t,T]}$  as well as under the constraints (15) and obtain an optimal solution  $\{\gamma^{\text{RDP-P},t}\}$ ;

5     Sample a  $(u^t, v^t)$  according to a categorical distribution, following the sampling rule

$$p_{(u,v)}^t \propto \gamma_{u^t j^t v}^{\text{RDP-P},t} \mathbb{1}\{\gamma_{u^t j^t v}^{\text{RDP-P},t} \geq \eta(T_{i^t j^t} - t)^\alpha\}, \quad \forall u \leq i^t \leq j^t \leq v.$$

6     Break ties arbitrarily;

7     Allocate  $i^t \rightarrow j^t$  to  $[u^t, v^t]$  ( $[u^t, v^t] = [0, 0]$  means that the request is rejected);

8 **end**

---

**THEOREM EC.2.** *For any  $\mathcal{I} = \langle C, \{p_{ij}\}_{i \leq j}, \{\lambda_{ij}^t\}_{i \leq j, t \in [T]}\rangle$ , let  $\alpha \in (1/2, 1]$  and  $\eta > 0$  be appropriately chosen, then we have  $V_\theta^{\text{HO}}(\mathcal{I}) - V_\theta^{\text{RDP-P}}(\mathcal{I}) = O(\theta^{1/2\alpha})$ . Furthermore, if  $\{\lambda_{ij}^t\}_{i \leq j, t \in [T]}$  satisfies the NEE property, then  $V_\theta^{\text{HO}}(\mathcal{I}) - V_\theta^{\text{RDP-P}}(\mathcal{I}) = O(1)$ .*

**Proof of Theorem EC.2.** We apply the same notations when we prove Theorem 4. Same as (EC.22), we let

$$\lambda_{\min} \triangleq \inf_{i \leq j} \frac{\lambda_{ij}^{T_{ij}}}{T_{ij}} \leq \inf_{\substack{t, i, j: \\ t \in [\theta T_{ij}]}} \frac{\lambda_{ij}^{(t, \theta T_{ij})}(\theta)}{\theta T_{ij} - t}$$

be a parameter irrelevant with  $\theta$ .

Let  $\eta > 0$  be such that  $(M+1)^2\eta < \lambda_{\min}$ . To ensure the feasibility of the sampling procedure, we must guarantee that at each time  $t$ , at least one component of  $\gamma_{u^t j^t v}^{\text{RDP-P},t}$  is no less than  $\eta(\theta T - t)^\alpha$ . This holds if

$$\sum_{(u,v): u \leq i^t \leq j^t \leq v} \eta(\theta T_{i^t j^t} - t)^\alpha < \lambda_{i^t j^t}^{(t, \theta T_{i^t j^t})}(\theta).$$

Note that with  $(M+1)^2\eta < 4\lambda_{\min}$ , we have

$$\sum_{(u,v): u \leq i^t \leq j^t \leq v} \eta(\theta T_{i^t j^t} - t)^\alpha \leq \frac{(M+1)^2}{4} \eta(\theta T_{i^t j^t} - t) < \lambda_{\min}(\theta T_{i^t j^t} - t) \leq \lambda_{i^t j^t}^{(t, \theta T_{i^t j^t})}(\theta).$$

Let  $\delta$  be defined as that in Lemma EC.5. Let  $\theta > 2\lceil \frac{(1+\delta)(M+1)^2}{2\lambda_{\min}} \rceil$  be any scaling parameter. Then the loss can be upper bounded by

$$\begin{aligned} & \mathbb{E}[\text{OPT}(A^1, d^{[1, \theta T]}, \gamma^{[1,1]})] - \mathbb{E}[\text{OPT}(A^1, d^{[1, \theta T]}, \gamma^{[1, \theta T]})] \\ &= \sum_{t=1}^{\theta T} \mathbb{E}[\text{OPT}(A^1, d^{[1, \theta T]}, \gamma^{[1,t]}) - \text{OPT}(A^1, d^{[1, \theta T]}, \gamma^{[1,t+1]})] \\ &\leq 2l \sum_{t=1}^{\theta T} \mathbb{P}(\text{OPT}(A^1, d^{[1, \theta T]}, \gamma^{[1,t]}) - \text{OPT}(A^1, d^{[1, \theta T]}, \gamma^{[1,t+1]}) > 0) \\ &= 2l \sum_{t=1}^{\theta T} \mathbb{P}(\text{OPT}(A^t, d^{[t, \theta T]}, 0) - \text{OPT}(A^t, d^{[t, \theta T]}, \gamma^{[t,t+1]}) > 0). \end{aligned} \tag{EC.30}$$

For each  $t$ , consider  $\text{OPT}(A^t, d, 0)$ . In the RDP-P policy,  $d = \lambda^{[t, \theta T]}$ , while in the sample path HO,  $d = d^{[t, \theta T]}$ . By Lemma EC.5, we can choose  $\gamma^{*,t}$  be an optimal solution of  $\text{OPT}(A^t, d^{[t, \theta T]}, 0)$  such that

$$\|\gamma^{*,t} - \gamma^{\text{RDP},t}\|_\infty \leq \delta \|d^{[t, \theta T]} - \lambda^{[t, \theta T]}\|_\infty = \delta \|d^{[t, \theta T]} - \mathbb{E}[d^{[t, \theta T]}]\|_\infty. \quad (\text{EC.31})$$

Same to (EC.27), (EC.30) can be further upper bounded as

$$2l \sum_{t=1}^{\theta T} \mathbb{P}(\text{OPT}(A^t, d^{[t, \theta T]}, 0) - \text{OPT}(A^t, d^{[t, \theta T]}, \gamma^{[t, t+1]}) > 0) \leq 2l \sum_{t=1}^{\theta T} \mathbb{P}(\gamma_{u^t i^t j^t v^t}^{*,t} < 1). \quad (\text{EC.32})$$

Then

$$\begin{aligned} & \mathbb{P}(\gamma_{u^t i^t j^t v^t}^{*,t} < 1) \\ & \leq \mathbb{P}(\gamma_{u^t i^t j^t v^t}^{*,t} < \gamma_{u^t i^t j^t v^t}^{\text{RDP},t} + 1 - \eta(\theta T_{i^t j^t} - t)^\alpha) \\ & = \mathbb{P}(\gamma_{u^t i^t j^t v^t}^{\text{RDP},t} - \gamma_{u^t i^t j^t v^t}^{*,t} > \eta(\theta T_{i^t j^t} - t)^\alpha - 1) \\ & \stackrel{(a)}{\leq} \mathbb{P}\left(\max_{i' \leq j'} \left|\mathbb{E}[d_{i' j'}^{[t, \theta T]}] - d_{i' j'}^{[t, \theta T]}\right| > \frac{\eta(\theta T_{i^t j^t} - t)^\alpha - 1}{\delta}\right) \\ & = \mathbb{P}\left(\bigcup_{i' \leq j'} \left\{\left|\mathbb{E}[d_{i' j'}^{[t, \theta T]}] - d_{i' j'}^{[t, \theta T]}\right| > \frac{\eta(\theta T_{i^t j^t} - t)^\alpha - 1}{\delta}\right\}\right) \\ & \leq \sum_{i' \leq j'} \mathbb{P}\left(\left|\mathbb{E}[d_{i' j'}^{[t, \theta T]}] - d_{i' j'}^{[t, \theta T]}\right| > \frac{\eta(\theta T_{i^t j^t} - t)^\alpha - 1}{\delta}\right) \\ & \stackrel{(b)}{=} \sum_{i \leq j} \sum_{i' \leq j} \mathbb{P}\left(\left|\mathbb{E}[d_{i' j'}^{[t, \theta T]}] - d_{i' j'}^{[t, \theta T]}\right| > \frac{\eta(\theta T_{i^t j^t} - t)^\alpha - 1}{\delta} \mid (i^t, j^t) = (i, j)\right) \mathbb{P}((i^t, j^t) = (i, j)) \\ & \leq \sum_{i \leq j} \sum_{i' \leq j} \mathbb{P}\left(\left|\mathbb{E}[d_{i' j'}^{[t, \theta T]}] - d_{i' j'}^{[t, \theta T]}\right| > \frac{\eta(\theta T_{i^t j^t} - t)^\alpha - 1}{\delta} \mid (i^t, j^t) = (i, j)\right) \mathbb{1}\{t \leq \theta T_{ij}\} \\ & \stackrel{(c)}{\leq} \sum_{i \leq j} \sum_{i' \leq j} \mathbb{P}\left(\left|\mathbb{E}[d_{i' j'}^{(t, \theta T)}] - d_{i' j'}^{(t, \theta T)}\right| > \frac{\eta(\theta T_{i^t j^t} - t)^\alpha - (1 + \delta)}{\delta} \mid (i^t, j^t) = (i, j)\right) \mathbb{1}\{t \leq \theta T_{ij}\} \\ & \stackrel{(d)}{=} \sum_{i \leq j} \sum_{i' \leq j} \mathbb{P}\left(\left|\mathbb{E}[d_{i' j'}^{(t, \theta T)}] - d_{i' j'}^{(t, \theta T)}\right| > \frac{\eta(\theta T_{ij} - t)^\alpha - (1 + \delta)}{\delta}\right) \mathbb{1}\{t \leq \theta T_{ij}\}. \end{aligned} \quad (\text{EC.33})$$

Let  $T_0 = \lceil \frac{2(1+\delta)}{\eta} \rceil^{1/\alpha} < \theta$ . Then for  $t \leq \theta T_{ij} - T_0$ ,

$$\frac{\eta(\theta T_{ij} - t)^\alpha - (1 + \delta)}{\delta} \geq \frac{\eta(\theta T_{ij} - t)^\alpha - \eta T_0^\alpha / 2}{\delta} \geq \frac{\eta(\theta T_{ij} - t)^\alpha}{2\delta}.$$

Thus, combining (EC.30), (EC.32), (EC.33) yields

$$\begin{aligned} & \mathbb{E}[\text{OPT}(A^1, d^{[1, \theta T]}, \gamma^{[1,1]})] - \mathbb{E}[\text{OPT}(A^1, d^{[1, \theta T]}, \gamma^{[1, \theta T]})] \\ & \leq 2l \sum_{t=1}^{\theta T} \sum_{i \leq j} \sum_{i' \leq j'} \mathbb{P}\left(\left|\mathbb{E}[d_{i' j'}^{(t, \theta T)}] - d_{i' j'}^{(t, \theta T)}\right| > \frac{\eta(\theta T_{ij} - t)^\alpha - (1 + \delta)}{\delta}\right) \mathbb{1}\{t \leq \theta T_{ij}\} \\ & \leq 2l \sum_{i \leq j} \sum_{t=1}^{\theta T_{ij}} \sum_{i' \leq j'} \mathbb{P}\left(\left|\mathbb{E}[d_{i' j'}^{(t, \theta T)}] - d_{i' j'}^{(t, \theta T)}\right| > \frac{\eta(\theta T_{ij} - t)^\alpha}{2\delta}\right) \\ & \stackrel{(a)}{\leq} 2l \sum_{i \leq j} \sum_{t=1}^{\theta T_{ij} - T_0} \sum_{i' \leq j'} 2 \exp\left(-\frac{\eta^2(\theta T_{ij} - t)^{2\alpha}}{2\delta^2(\theta T - t)}\right) + 2l \sum_{i \leq j} \sum_{t=\theta T_{ij} - T_0 + 1}^{\theta T_{ij}} \sum_{i' \leq j'} 1 \\ & = 2l \sum_{i \leq j} \sum_{t=1}^{\theta T_{ij} - T_0} \sum_{i' \leq j'} 2 \exp\left(-\frac{\eta^2}{2\delta^2} \cdot \frac{(\theta T_{ij} - t)^{2\alpha}}{\theta T - t}\right) + O(1) \\ & \leq l(M+1)^2 \sum_{i \leq j} \sum_{t=1}^{\theta T_{ij} - T_0} 2 \exp\left(-\frac{\eta^2}{2\delta^2} \cdot \frac{(\theta T_{ij} - t)^{2\alpha}}{\theta T - t}\right) + O(1). \end{aligned} \quad (\text{EC.34})$$

We can further upper bound (EC.34) by

$$\begin{aligned} & l(M+1)^2 \sum_{i \leq j} \sum_{t=T_0}^{+\infty} 2 \exp\left(-\frac{\eta^2}{2\delta^2} \cdot \frac{t^{2\alpha}}{\theta T}\right) + O(1) \\ & \leq l \frac{(M+1)^4}{2} \sum_{t=T_0}^{+\infty} 2 \exp\left(-\frac{\eta^2}{2\delta^2 T} \cdot \frac{t^{2\alpha}}{\theta}\right) + O(1) \\ & = O(\theta^{1/2\alpha}), \end{aligned}$$

where the last equality is because for given  $A > 0$  and  $\beta > 0$ ,  $\sum_{t=1}^{+\infty} \exp\left(-At^{\beta}\right) = O(\theta^{1/\beta})$ .

When the NEE property is satisfied,  $T_{ij} = T$  for all  $i \leq j$ . (EC.34) can be alternatively bounded by

$$\begin{aligned} & l(M+1)^2 \sum_{i \leq j} \sum_{t=T_0}^{+\infty} 2 \exp\left(-\frac{\eta^2}{2\delta^2} \cdot \frac{t^{2\alpha}}{t}\right) + O(1) \\ & \leq l \frac{(M+1)^4}{2} \sum_{t=T_0}^{+\infty} 2 \exp\left(-\frac{\eta^2}{2\delta^2} \cdot t^{2\alpha-1}\right) + O(1) \\ & = O(1), \end{aligned}$$

where the last equality is because for given  $A > 0$  and  $\beta > 0$ ,  $\sum_{t=1}^{+\infty} \exp\left(-At^{\beta}\right) = O(1)$ . The theorem is proved.

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