**CLIENT REQUIREMENT**

1. Which region had the lowest stock availability?
2. Which product category (Dress, Jacket, Sneakers, Jeans, T-Shirt) had the highest quantity sold?
3. Among all payment methods, which one was used most frequently?
4. What is the total discount percentage applied on sales?
5. Identify the customer type with the highest number of purchases.
6. According to the "Per Day Sales" graph, during which month was the overall sales more consistent?
7. What is the total quantity sold according to the dashboard?
8. What is the total sales amount shown in the dashboard?
9. Which country or continent has the highest profit margin?
10. Compare America and Europe — which one has better stock availability?
11. Which product among Dress, Jacket, Sneakers, Jeans, and T-Shirt has the lowest sales amount?
12. What is the discount percentage being applied across the board?
13. In the “Per Day Sales” line chart, how is the sales pattern changing from January to March 2025?
14. Which payment type was used least by customers?
15. How many total customers selected the "Prime" customer type?
16. From the category filter, if only Electronics is selected, which visuals are expected to change and how?
17. In the map visualization, which regions (continents) are marked for sales tracking?
18. If a business wants to improve sales, which product category should be prioritized based on sales data?
19. According to the regions, what is the approximate profit margin difference between Australia and Africa?
20. Based on current trends, which month shows sales peaks in the daily sales graph?
21. What trend do you observe in sales performance by product – is it increasing or decreasing from Dress to T-Shirt?
22. Among the five regions, which two have equal profit margin percentages?
23. What is the stock availability value for Asia?
24. Which product has a higher quantity sold but lower sales amount compared to others?
25. Which customer type has the least difference in numbers when compared with others?
26. What can be inferred about sales performance in February 2025 from the "Per Day Sales" graph?
27. How many units (approx.) of Sneakers were sold?
28. Which product has nearly the same quantity sold and sales amount?
29. What can be concluded about Africa’s performance in terms of profit margin and sales?
30. Which payment method and customer type appear to be popular together?
31. Is there any region that consistently performs well across all metrics (sales, profit, stock)?