

Years	Historical Financial Statement - HIND				
	Mar-16	Mar-17	Mar-18	Mar-19	Mar-20
# Income Statement					
Sales	₹ 32,186.0	₹ 33,162.0	₹ 35,545.0	₹ 39,310.0	₹ 39,783.0
<i>Sales Growth</i>	-	3.03%	7.19%	10.59%	1.20%
COGS	₹ 18,222.0	₹ 18,675.0	₹ 19,314.0	₹ 21,081.0	₹ 20,614.0
<i>COGS % SALES</i>	56.61%	56.31%	54.34%	53.63%	51.82%
<b>Gross Profit</b>	<b>₹ 13,964.0</b>	<b>₹ 14,487.0</b>	<b>₹ 16,231.0</b>	<b>₹ 18,229.0</b>	<b>₹ 19,169.0</b>
<i>Gros Margins</i>	43.39%	43.69%	45.66%	46.37%	48.18%
Selling & General Expenses	₹ 8,054.0	₹ 8,159.0	₹ 8,732.0	₹ 9,349.0	₹ 9,308.0
<i>S&amp;G Exp. % Sales</i>	25.02%	24.60%	24.57%	23.78%	23.40%
<b>EBIDTA</b>	<b>₹ 5,910.0</b>	<b>₹ 6,328.0</b>	<b>₹ 7,499.0</b>	<b>₹ 8,880.0</b>	<b>₹ 9,861.0</b>
<i>EBIDTA Margins</i>	18.36%	19.08%	21.10%	22.59%	24.79%
Interest	₹ 17.0	₹ 35.0	₹ 26.0	₹ 33.0	₹ 118.0
<i>Interest % Sales</i>	0.05%	0.11%	0.07%	0.08%	0.30%
Depreciation	₹ 353.0	₹ 432.0	₹ 520.0	₹ 565.0	₹ 1,002.0
<i>Depreciation % Sales</i>	1.10%	1.30%	1.46%	1.44%	2.52%
<b>Earnings Before Tax</b>	<b>₹ 5,540.0</b>	<b>₹ 5,861.0</b>	<b>₹ 6,953.0</b>	<b>₹ 8,282.0</b>	<b>₹ 8,741.0</b>
<i>EBT % Sales</i>	17.21%	17.67%	19.56%	21.07%	21.97%
Tax	₹ 1,875.0	₹ 1,977.0	₹ 2,079.0	₹ 2,544.0	₹ 2,409.0
<i>Effective Tax Rate</i>	33.84%	33.73%	29.90%	30.72%	27.56%
<b>Net Profit</b>	<b>₹ 3,665.0</b>	<b>₹ 3,884.0</b>	<b>₹ 4,874.0</b>	<b>₹ 5,738.0</b>	<b>₹ 6,332.0</b>
<i>Net Margins</i>	11.39%	11.71%	13.71%	14.60%	15.92%
No. of Equity Shares	216.39	216.43	216.45	216.47	216.48
Earning Per Share	₹ 16.9	₹ 17.9	₹ 22.5	₹ 26.5	₹ 29.2
<i>EPS % Growth</i>	-	5.96%	25.48%	17.72%	10.35%
Dividend Per Share	₹ 16.0	₹ 17.0	₹ 20.0	₹ 22.0	₹ 24.9
<i>Dividend Payout Ratio</i>	94.30%	94.54%	88.63%	82.82%	85.28%
Retained Earnings	5.70%	5.46%	11.37%	17.18%	14.72%
# Balance Sheet					
Equity Share Capital	₹ 216.0	₹ 216.0	₹ 216.0	₹ 216.0	₹ 216.0

Reserves	₹ 6,357.0	₹ 6,528.0	₹ 7,065.0	₹ 7,651.0	₹ 8,013.0
Borrowings	₹ 177.0	₹ 277.0	-	₹ 99.0	-
Other Liabilities	₹ 8,043.0	₹ 8,685.0	₹ 10,581.0	₹ 10,663.0	₹ 11,924.0
<b>Total Liabilities</b>	<b>₹ 14,793.0</b>	<b>₹ 15,706.0</b>	<b>₹ 17,862.0</b>	<b>₹ 18,629.0</b>	<b>₹ 20,153.0</b>

Fixed Assets Net Block	₹ 3,258.0	₹ 4,419.0	₹ 4,528.0	₹ 4,715.0	₹ 5,479.0
Capital Work in Progress	₹ 408.0	₹ 229.0	₹ 461.0	₹ 406.0	₹ 597.0
Investments	₹ 2,592.0	₹ 3,794.0	₹ 2,873.0	₹ 2,716.0	₹ 1,255.0
Other Assets	₹ 1,536.0	₹ 1,810.0	₹ 2,692.0	₹ 2,645.0	₹ 3,793.0
<b>Total Non Current Assets</b>	<b>₹ 7,794.0</b>	<b>₹ 10,252.0</b>	<b>₹ 10,554.0</b>	<b>₹ 10,482.0</b>	<b>₹ 11,124.0</b>

Receivables	₹ 1,264.0	₹ 1,085.0	₹ 1,310.0	₹ 1,816.0	₹ 1,149.0
Inventory	₹ 2,726.0	₹ 2,541.0	₹ 2,513.0	₹ 2,574.0	₹ 2,767.0
Cash & Bank	₹ 3,009.0	₹ 1,828.0	₹ 3,485.0	₹ 3,757.0	₹ 5,113.0
<b>Total Current Assets</b>	<b>₹ 6,999.0</b>	<b>₹ 5,454.0</b>	<b>₹ 7,308.0</b>	<b>₹ 8,147.0</b>	<b>₹ 9,029.0</b>

<b>Total Assets</b>	<b>₹ 14,793.0</b>	<b>₹ 15,706.0</b>	<b>₹ 17,862.0</b>	<b>₹ 18,629.0</b>	<b>₹ 20,153.0</b>
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#### # Cash Flow Statements

Cash from Operating Activity	₹ 4,171.0	₹ 5,185.0	₹ 6,059.0	₹ 5,800.0	₹ 7,623.0
Cash from Investing Activity	₹ (282.0)	₹ (1,173.0)	₹ (1,063.0)	₹ (438.0)	₹ 1,791.0
Cash from Financing Activity	₹ (3,864.0)	₹ (4,214.0)	₹ (4,975.0)	₹ (5,390.0)	₹ (6,819.0)
<b>Net Cash Flow</b>	<b>₹ 25.0</b>	<b>₹ (202.0)</b>	<b>₹ 21.0</b>	<b>₹ (28.0)</b>	<b>₹ 2,595.0</b>

USTAN UNILEVER LTD					
Mar-21	Mar-22	Mar-23	Mar-24	Mar-25	LTM
₹ 47,028.0	₹ 52,446.0	₹ 60,580.0	₹ 61,896.0	₹ 63,121.0	₹ 63,928.0
18.21%	11.52%	15.51%	2.17%	1.98%	1.28%
₹ 25,301.0	₹ 29,066.0	₹ 35,381.0	₹ 33,651.0	₹ 34,529.0	₹ 49,111.0
53.80%	55.42%	58.40%	54.37%	54.70%	76.82%
₹ 21,727.0	₹ 23,380.0	₹ 25,199.0	₹ 28,245.0	₹ 28,592.0	₹ 14,817.0
46.20%	44.58%	41.60%	45.63%	45.30%	23.18%
₹ 10,101.0	₹ 10,523.0	₹ 11,052.0	₹ 13,586.0	₹ 13,749.0	
21.48%	20.06%	18.24%	21.95%	21.78%	0.00%
₹ 11,626.0	₹ 12,857.0	₹ 14,147.0	₹ 14,659.0	₹ 14,843.0	₹ 16,005.0
24.72%	24.51%	23.35%	23.68%	23.52%	25.04%
₹ 117.0	₹ 106.0	₹ 114.0	₹ 334.0	₹ 395.0	₹ 429.0
0.25%	0.20%	0.19%	0.54%	0.63%	0.67%
₹ 1,074.0	₹ 1,091.0	₹ 1,137.0	₹ 1,216.0	₹ 1,355.0	₹ 1,387.0
2.28%	2.08%	1.88%	1.96%	2.15%	2.17%
₹ 10,435.0	₹ 11,660.0	₹ 12,896.0	₹ 13,109.0	₹ 13,093.0	₹ 14,189.0
22.19%	22.23%	21.29%	21.18%	20.74%	22.20%
₹ 2,606.0	₹ 2,987.0	₹ 3,201.0	₹ 3,644.0	₹ 3,744.0	₹ 3,362.0
24.97%	25.62%	24.82%	27.80%	28.60%	23.69%
₹ 7,829.0	₹ 8,673.0	₹ 9,695.0	₹ 9,465.0	₹ 9,349.0	₹ 10,827.0
16.65%	16.54%	16.00%	15.29%	14.81%	16.94%
234.96	234.96	234.96	234.96	234.96	0
₹ 33.3	₹ 36.9	₹ 41.3	₹ 40.3	₹ 39.8	-
13.92%	10.78%	11.78%	-2.37%	-1.23%	-
₹ 40.5	₹ 34.0	₹ 39.0	₹ 42.0	₹ 53.0	-
121.57%	92.12%	94.53%	104.28%	133.22%	0.00%
0.00%	7.88%	5.47%	0.00%	0.00%	0.00%
₹ 235.0	₹ 235.0	₹ 235.0	₹ 235.0	₹ 235.0	

₹ 47,439.0	₹ 48,826.0	₹ 50,069.0	₹ 50,983.0	₹ 49,167.0
-	₹ 1,043.0	₹ 1,219.0	₹ 1,484.0	₹ 1,648.0
₹ 21,066.0	₹ 20,402.0	₹ 21,554.0	₹ 25,787.0	₹ 28,813.0
<b>₹ 68,740.0</b>	<b>₹ 70,506.0</b>	<b>₹ 73,077.0</b>	<b>₹ 78,489.0</b>	<b>₹ 79,863.0</b>

₹ 51,443.0	₹ 51,473.0	₹ 52,678.0	₹ 53,744.0	₹ 54,335.0
₹ 745.0	₹ 1,313.0	₹ 1,132.0	₹ 1,025.0	₹ 1,009.0
₹ 2,709.0	₹ 3,521.0	₹ 2,882.0	₹ 4,625.0	₹ 3,810.0
₹ 4,035.0	₹ 4,021.0	₹ 4,377.0	₹ 4,517.0	₹ 4,921.0
<b>₹ 58,932.0</b>	<b>₹ 60,328.0</b>	<b>₹ 61,069.0</b>	<b>₹ 63,911.0</b>	<b>₹ 64,075.0</b>

₹ 1,758.0	₹ 2,236.0	₹ 3,079.0	₹ 2,997.0	₹ 3,819.0
₹ 3,579.0	₹ 4,096.0	₹ 4,251.0	₹ 4,022.0	₹ 4,415.0
₹ 4,471.0	₹ 3,846.0	₹ 4,678.0	₹ 7,559.0	₹ 7,554.0
<b>₹ 9,808.0</b>	<b>₹ 10,178.0</b>	<b>₹ 12,008.0</b>	<b>₹ 14,578.0</b>	<b>₹ 15,788.0</b>

<b>₹ 68,740.0</b>	<b>₹ 70,506.0</b>	<b>₹ 73,077.0</b>	<b>₹ 78,489.0</b>	<b>₹ 79,863.0</b>
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₹ 9,163.0	₹ 9,048.0	₹ 9,991.0	₹ 15,469.0	₹ 11,886.0
₹ (1,228.0)	₹ (1,728.0)	₹ (1,484.0)	₹ (5,324.0)	₹ 6,473.0
₹ (9,309.0)	₹ (8,015.0)	₹ (8,953.0)	₹ (10,034.0)	₹ (13,101.0)
<b>₹ (1,374.0)</b>	<b>₹ (695.0)</b>	<b>₹ (446.0)</b>	<b>₹ 111.0</b>	<b>₹ 5,258.0</b>