AtliQ Hardwares



GM% by Quarters (sub_zone)

2019 GM % Quarters Sub Zone Q1 Q2 Q3 Q4 **Grand Total** 43.0% 42.2% 42.6% 42.5% ANZ 42.6% 42.5% 42.2% 42.0% 42.5% 42.4% India 35.1% 35.4% 35.4% 35.7% 35.4% NA ΝE 36.6% 37.0% 36.5% 36.6% 36.7% 44.5% 44.3% 44.0% 44.5% ROA 44.4% SE 44.5% 44.1% 44.0% 44.2% 44.2%

FY 2020

GM %	Quarters				
Sub Zone	Q1	Q2	Q3	Q4	Grand Total
ANZ	43.3%	43.0%	42.8%	41.8%	42.8%
India	32.3%	32.1%	32.4%	32.0%	32.2%
NA	39.9%	40.1%	39.1%	39.7%	39.8%
NE	37.6%	37.8%	38.5%	37.7%	37.8%
ROA	38.4%	38.3%	38.8%	37.7%	38.2%
SE	38.5%	37.3%	38.2%	37.8%	37.9%

FY 2021

GM %	Quarters				
Sub Zone	Q1	Q2	Q3	Q4	Grand Total
ANZ	39.0%	37.8%	38.3%	38.0%	38.3%
India	32.3%	31.8%	31.9%	32.0%	32.0%
NA	37.1%	37.4%	37.5%	37.4%	37.3%
NE	37.9%	38.7%	38.2%	38.3%	38.3%
ROA	38.5%	38.4%	38.1%	38.1%	38.3%
SE	38.6%	38.3%	38.6%	38.5%	38.5%

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