

BIOGRAPHIC INFORMATION

PROFILE

Title:	—	Materials Under Another Name:	No
First Name:	Kaiwei	Nickname:	—
Middle Name:	—	Alternate First Name:	—
Last Name:	Zhang	Alternate Middle Name:	—
Suffix:	—	Alternate Last Name:	—
Gender or Sex:	MALE	Alternate ID:	U60652092
		Alternate ID Type:	BU

BIRTH INFORMATION

Date of Birth:	04-28-1998
City:	Harbin
County:	N/A
State:	Heilongjiang
Country:	China

CONTACT INFORMATION

Address Type:	Current	Address Type:	Permanent
Address:	1959 Lake Blvd Davis, California 95616-5609	Address:	Jingjiang West Rd. 2188# Harbin, Heilongjiang 150070
County:	Yolo County	County:	N/A
Country:	United States	Country:	China
Valid Until Date:	03-31-2021		
Preferred Phone Number	+16467970684	Type:	Mobile
Email:	kaiwzh28@gmail.com	Type:	Home

CITIZENSHIP STATUS AND RESIDENCY INFORMATION

CITIZENSHIP STATUS

Citizenship Status:	Non Resident	State of Residence:	California
Country of Citizenship:	China	County of Residence:	Yolo County
Other Citizenship:	—	Length of Residence:	3-5 years
Length of stay in US:	3-5 years		

VISA STATUS

Visa Type:	F-1 Student	Issued in City:	SHENYANG
Visa Number:	N6843141	Issued in Country:	China
Issuing Authority:	SHENYANG	Valid Dates:	08-12-2019 / 08-07-2024
		Visa Sponsor:	—

BIOGRAPHIC INFORMATION CONTINUED

RACE/ETHNICITY

Do you consider yourself to be of Hispanic/Latino origin?	American Indian or Alaska Native	—
Answer: No	Asian	Yes
	Chinese :	✓
	Black or African American	—
	Native Hawaiian or other Pacific Islander	—
	White	—

OTHER INFORMATION

Military Status: Not a member of the military

ACADEMIC HISTORY

COLLEGES ATTENDED

001313 UNIVERSITY OF CALIFORNIA - DAVIS

Start Date:	09-2017	Still Current:	Yes
End Date:	Current	Primary:	No
State:	California		

Major	2nd Major/Minor	Status	Degree Verified	Degree Name	Degree Date
Applied Mathematics	— / None	Degree Expected	No	Bachelor of Science	03-2021

TRANSCRIPTS

College Name	Received	Required
UNIVERSITY OF CALIFORNIA - DAVIS	2021-02-03	Yes

KAIWEI ZHANG

ID 915-085-343

UNDERGRADUATE ACADEMIC RECORD

BACHELOR OF SCIENCE

MAJOR(S): APPLIED MATHEMATICS

ADMITTED: FALL QUARTER 2017

TRANSFER CREDIT:

AP ADVANCED PLACEMENT 0516

ADVANCED PLACEMENT EXAM

TOTAL TRANSFER UNITS ALLOWED: 4.00

INSTITUTION CREDIT:

FALL QUARTER 2017

CURRENT COLLEGE(S): LETTERS & SCIENCE

CURRENT MAJOR(S): MATHEMATICS

MAT	021A	CALCULUS	B	4.00	12.00			
STA	013	ELEMENTARY STATISTICS	A	4.00	16.00			
UWP	021	INTRO MULTILING WRITING	A-	4.00	14.80			
		COMPL	ATTM	PSSD	GPTS	GPA		
TERM:		12.00	12.00	12.00	42.80	3.566		
UC CUM:		12.00	12.00	12.00	42.80	3.566		

WINTER QUARTER 2018

CURRENT COLLEGE(S): LETTERS & SCIENCE

CURRENT MAJOR(S): APPLIED MATHEMATICS

ECH	001	DESIGN OF COFFEE	A	3.00	12.00			
ECN	001A	PRINC OF MICROECON	B	4.00	12.00			
MAT	021B	CALCULUS	B	4.00	12.00			
UWP	022	INTRMED MULTILING WRITNG	P*	4.00	.00			
		COMPL	ATTM	PSSD	GPTS	GPA		
TERM:		15.00	11.00	11.00	36.00	3.272		
UC CUM:		27.00	23.00	23.00	78.80	3.426		

SPRING QUARTER 2018

ECN	001B	PRINC OF MACROECON	B+	4.00	13.20			
ECS	030	PROGRAMMING&PROB SOLVING	C+	4.00	9.20			
MAT	021C	CALCULUS	B	4.00	12.00			
UWP	023	ADVANCED MULTILING WRITNG	P*	4.00	.00			
		COMPL	ATTM	PSSD	GPTS	GPA		
TERM:		16.00	12.00	12.00	34.40	2.866		
UC CUM:		43.00	35.00	35.00	113.20	3.234		

FALL QUARTER 2018

LIN	001	INTRO LINGUISTICS	A-	4.00	14.80			
MAT	021D	VECTOR ANALYSIS	B-	4.00	10.80			
MAT	022A	LINEAR ALGEBRA	A+	3.00	12.00			
MAT	022AL	LINEAR ALGEBRA COMP LAB	P	1.00	.00			
		COMPL	ATTM	PSSD	GPTS	GPA		
TERM:		12.00	11.00	11.00	37.60	3.418		
UC CUM:		55.00	46.00	46.00	150.80	3.278		

WINTER QUARTER 2019

ECN	100A	INTERMED MICRO THEORY	A-	4.00	14.80			
FST	010	FOOD, FOLKLORE, & HEALTH	P*	3.00	.00			
MAT	108	INTRO ABSTRACT MATH	C-	4.00	6.80			

CONTINUED

MAT	145	COMBINATORICS	B	4.00	12.00			
		COMPL	ATTM	PSSD	GPTS	GPA		
TERM:		15.00	12.00	12.00	33.60	2.800		
UC CUM:		70.00	58.00	58.00	184.40	3.179		

SPRING QUARTER 2019

ECN	101	INTERMED MACRO THEORY	B	4.00	12.00			
MAT	022B	DIFFERENTIAL EQUATIONS	B-	3.00	8.10			
MAT	135A	PROBABILITY	A-	4.00	14.80			
MUS	010	INTRO MUSIC LIT	A	4.00	16.00			
		COMPL	ATTM	PSSD	GPTS	GPA		
TERM:		15.00	15.00	15.00	50.90	3.393		
UC CUM:		85.00	73.00	73.00	235.30	3.223		

SUMMER SESSION 1 2019

MAT	127A	REAL ANALYSIS	B	4.00	12.00			
MGT	011A	ELEMENTARY ACCOUNTING	B+	4.00	13.20			
		COMPL	ATTM	PSSD	GPTS	GPA		
TERM:		8.00	8.00	8.00	25.20	3.150		
UC CUM:		93.00	81.00	81.00	260.50	3.216		

FALL QUARTER 2019

MAT	127B	REAL ANALYSIS	A-	4.00	14.80			
MAT	150A	MODERN ALGEBRA	A-	4.00	14.80			
MUS	003A	INTRO MUSIC THEORY PT 1	A-	4.00	14.80			
PHI	031	SCIENTIFIC REASON	A+	4.00	16.00			
		COMPL	ATTM	PSSD	GPTS	GPA		
TERM:		16.00	16.00	16.00	60.40	3.775		
UC CUM:		109.00	97.00	97.00	320.90	3.308		

WINTER QUARTER 2020

MAT	119A	ORDINARY DIFF EQUATIONS	P*	4.00	.00			
MAT	141	EUCLIDEAN GEOMETRY	B+	4.00	13.20			
MGT	011B	ELEMENTARY ACCOUNTING	A-	4.00	14.80			
UWP	001	ACADEMIC LITERACIES	A	4.00	16.00			
		COMPL	ATTM	PSSD	GPTS	GPA		
TERM:		16.00	12.00	12.00	44.00	3.666		
UC CUM:		125.00	109.00	109.00	364.90	3.347		

SPRING QUARTER 2020

ECS	020	DISCRETE MATH FOR CS	A-	4.00	14.80			
MAT	127C	REAL ANALYSIS	P*	4.00	.00			
MGT	170	MANAGEMENT ACCOUNTING	A	4.00	16.00			
		COMPL	ATTM	PSSD	GPTS	GPA		
TERM:		12.00	8.00	8.00	30.80	3.850		
UC CUM:		137.00	117.00	117.00	395.70	3.382		

SUMMER SESSION 1 2020

FST	003V	INTRO TO BREWING & BEER	A	3.00	12.00			
UWP	101	ADVANCED COMPOSITION	P*	4.00	.00			
		COMPL	ATTM	PSSD	GPTS	GPA		
TERM:		7.00	3.00	3.00	12.00	4.000		
UC CUM:		144.00	120.00	120.00	407.70	3.397		

SUMMER SESSION 2 2020

AMS	055	FOOD IN AMERICAN CULTURE	A	4.00	16.00			
ECN	122	GAME THEORY	A-	4.00	14.80			
MAT	128A	NUMERICAL ANALYSIS	P*	4.00	.00			
		COMPL	ATTM	PSSD	GPTS	GPA		
TERM:		12.00	8.00	8.00	30.80	3.850		

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***** CONTINUED ON PAGE 2 *****

KAIWEI ZHANG

KAIWEI ZHANG

ID 915-085-343

CONTINUED:

UC CUM:	156.00	128.00	128.00	438.50	3.425
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FALL QUARTER 2020

ECS	032A	INTRO TO PROGRAMMING	P*	4.00	.00
ETX	010	INTRO ENVIRON TOXICOLOGY	A+	3.00	12.00
GEL	186	FACILITATING LEARNING	A	1.00	4.00
LDA	001	INTRO ENVIRON DESIGN	A	4.00	16.00
MAT	168	OPTIMIZATION	B+	4.00	13.20
MAT	185A	COMPLEX VARIABLES	P*	4.00	.00
MAT	197TC	TUTORING MATH	P	2.00	.00
	COMPL	ATTM	PSSD	GPTS	GPA
TERM:	22.00	12.00	12.00	45.20	3.766
UC CUM:	178.00	140.00	140.00	483.70	3.455

WINTER QUARTER 2021

DEGREE STATUS: PART-TIME

WORK IN PROGRESS:

EDU	081	LEARNING IN SCI & MATH		2.00
MAT	128B	NUMERICAL ANALYSIS		4.00
MAT	150B	MODERN ALGEBRA		4.00
		IN PROGRESS CREDITS:	10.00	

***** TRANSCRIPT TOTALS *****

TOTAL UNITS COMPLETED:	182.00	UC GPA:	3.455
UC BALANCE POINTS:	203.7		

STUDENT IN GOOD ACADEMIC STANDING

***** MEMORANDA *****

UNIVERSITY REQUIREMENTS:

ELWR:	SATISFIED	12/31/18
AMERICAN HIST/INST	- SATISFIED 05/31/17	
HIGH SCHOOL:	RIVERSIDE MILITARY ACADEMY MAY-17	

END OF RECORD

UNOFFICIAL UC DAVIS TRANSCRIPT COMPUTER PRODUCED ON
01/28/21 - ISSUED TO STUDENT.

KAIWEI ZHANG

SUPPORTING INFORMATION

EXPERIENCE

Experience Type: Internships Experiences

Recognition Type: Volunteer

Title: M&ATeam Intern

Employer: CICC-IBD (Remote)
Beijing
China

Supervisor:

Experience Dates: 12-01-2020/01-29-2021

Status: Part-time

Experience Details: Identified the potential targets of innovative investment banking products from Chinese market through database and screening process. Detailed process includes following criteria: valuation of more than 100 million CNY; owned by a listed company; owned investors who have invested. Analyzed the potential targets through their core business information, financing/valuation information, current controlling shareholders, corporate governance and locations.

Permit to Contact: Yes

Experience Type: Internships Experiences

Recognition Type: Volunteer

Title: Credit Risk Management Intern

Employer: Shanghai Pudong Development Bank
Heilongjiang
China

Supervisor:

Experience Dates: 08-05-2019/09-20-2019

Status: Full-time

Experience Details: Reviewed the credit risk of the lender's business, assessed whether the lender has a record of non-performing loans. Calculated non-performing loan rate in monthly evaluations using Excel. Analyzed the overall performance of lender's condition by gathering data of nonaccrual loans, 90+ days late loan and total portfolio. Visualized them using Python Matplotlib package. Worked closely with credit account manager to maintain optimum levels of communication to effectively and efficiently complete daily evaluations on time.

Permit to Contact: Yes

Experience Type: Internships Experiences

Recognition Type: Volunteer

Title: Residential Mortgage Loan Dept.Assistant Intern

Employer: Shanghai Pudong Development Bank
Heilongjiang
China

Supervisor:

Experience Dates: 07-02-2018/08-17-2018

Status: Full-time

Experience Details: Assisted in interviewing, checking credit, sorting and keeping credit information for the customer. Created spreadsheets using Microsoft Excel for daily, weekly and monthly reports of first-hand and second-hand loan balance. Communicated among three real estate brokerage firms and improved customer channels for personal loan service, establishing good customer base.

Permit to Contact: Yes

DOCUMENTS

Document Requested	Uploaded	File Name	Uploaded Date
CV/Resume	Yes	CV/Resume	02-03-2021

Kaiwei Zhang

kwzh@ucdavis.edu; kaiwzh28@gmail.com | (646)-797-0684 | 1959 Lake Blvd, Apt.216, Davis, CA 95616

EDUCATION

University of California, Davis

Davis, CA

Bachelor of Science, Major in Applied Mathematics

Expected March 2021

Cumulative GPA: 3.45/4.0

Relevant Coursework: Calculus, Probability, Optimization, Numerical Analysis, Micro/Macroeconomics, Accounting, Management Accounting, etc.

PROFESSIONAL EXPERIENCE

CICC-IBD (Remote)

Davis, CA

M&A Team Intern

Dec 2020 – Jan 2021

- Learned the basics of innovative investment banking products; analyzed current SPAC market and the difference with U.S stock IPO markets.
- Analyzed relevant cases of innovative investment banking products through Insider database, SEC and CapitalIQ; Gained in-depth understanding of the practical applications of SPAC.
- Identified the potential targets of innovative investment banking products from Chinese market through database and screening process. Detailed process includes following criteria: valuation of more than 100 million CNY; owned by a listed company; owned investors who have invested
- Analyzed the potential targets through their core business information, financing/valuation information, current controlling shareholders, corporate governance and locations.

Shanghai Pudong Development Bank

Harbin, China

Credit Risk Management Intern

Aug 2019 – Sept 2019

- Reviewed the credit risk of the lender's business, assessed whether the lender has a record of non-performing loans.
- Calculated non-performing loan rate in monthly evaluations using Excel. Analyzed the overall performance of lender's condition by gathering data of nonaccrual loans, 90+ days late loan and total portfolio. Visualized them using Python Matplotlib package.
- Worked closely with credit account manager to maintain optimum levels of communication to effectively and efficiently complete daily evaluations on time.

Shanghai Pudong Development Bank

Harbin, China

Residential Mortgage Loan Dept. Assistant Intern

Jul 2018 – Aug 2018

- Assisted in interviewing, checking credit, sorting and keeping credit information for the customer.
- Created spreadsheets using Microsoft Excel for daily, weekly and monthly reports of first-hand and second-hand loan balance.
- Communicated among three real estate brokerage firms and improved customer channels for personal loan service, establishing good customer base.

ACADEMIC EXPERIENCES

Numerical Analysis of Car's Travelling Data using Python

- Conducted a data estimation of the car's maximum speed, precise position using Hermit polynomial in Python
- Used 3 linear Bézier curve to specify certain speed change in three different time intervals using Python
- Performed and compared about the precision of estimation of the maximum speed between Hermite polynomial, Lagrange polynomial and Neville method. Hermite polynomial at $n = 9$ had the most precise maximum speed of 84.59 ft/s than the other two.

Optimization analysis of Bank One Loan model using AMPL

- Built Bank One loan model under the policy that involves a maximum 12 million.
- Extracted and imported type of loans, interest rate and bad-debt ratio into constraint model file and data file using AMPL.
- Used CPLEX method (AMPL built-in solver) to calculate the maximum return under at most 4% overall bad-debts ratio, 40% of the funds to farm and commercial loans and at least 50% equivalency between home loans and the total of home, cars and personal loans.

ACTIVITIES & SKILLS

Stage Coordinator of Musicow Club: Organized one Live house and one concert for the club.

Drummer for 7kahouso: Performed 2 Live House show

Tutor at senior year: Calculus 17A- Bioscience

Programs: Python, Matlab, AMPL

Interests: Drum, Travelling

CUSTOM QUESTIONS

NOTIFICATION ABOUT SWITCHING PROGRAMS

- * 1. Please carefully read the instructions that appear throughout the application. Once you have begun the application, changing a program will delete a program's content, including recommendations, and it will no longer appear in your application. If you have completed your application, please submit it under the currently selected program and contact our office to make the switch once you have submitted.

Answer: Check here to indicate you have read and understand the above paragraph.

ADDITIONAL QUESTIONS

1. It is the practice of the BU Questrom School of Business to invite other members of the Questrom School of Business community to contact prospective students to provide more information and answer questions. We share only limited contact and demographic information. If you would prefer that we DO NOT share your information, please check this box.

Answer: Please DO NOT share information

- * 2. Have you previously applied to a graduate program at Boston University Questrom School of Business?

Answer: No

- * 3. Will you be receiving tuition reimbursement from your employer?

Answer: No

HOW DID YOU HEAR ABOUT US?

- * 1. How did you first learn about the Questrom School of Business?

Answer: From a Ranking Publication

- * 2. Which external sources of information were most influential in your decision to apply to the Questrom School of Business? Please select all applicable answers.

Answer:

- US News & World Report
- Wall Street Journal

- * 3. Which internal sources of information were most influential in your decision to apply to the Questrom School of Business? Please select all applicable answers.

Answer: Questrom School of Business website

4. Did you view our advertisements in any of the following sources? Please select all applicable answers.

Answer:

- Google Search
- YouTube
- LinkedIn

CUSTOM QUESTIONS CONTINUED

STANDARD APPLICATION QUESTIONS REGARDING PRIOR ACADEMIC MISCONDUCT

- * 1. Have you ever been disciplined by any college or university for reasons pertaining to academic integrity?

Answer: No

GENDER IDENTITY

1. Do you identify as a member of the Gay, Lesbian, Bisexual and Transgender (GLBT) community?

Answer: No

FIRST GENERATION COLLEGE STUDENT

1. Are you a first generation college student? We define first generation as coming from a family where neither parent/guardian completed a bachelor's degree from an undergraduate institution.

Answer: Yes

CERTIFICATION AND AUTHORIZATION STATEMENT

- * 1. I certify that all the information and statements I have provided in this application are correct and complete. I certify that, as required, I have read all application instructions, and have responded truthfully regarding sources of information related to my college attendance and academic actions taken by a university or other institution. I further certify that all information submitted on my behalf, including letters of recommendation, is authentic. I have read and understand all notices contained in the application and the application instructions informing me of my obligation to provide true and complete answers to all questions.
- I understand that withholding pertinent information or giving false information on this application will be cause for denial of admission to Boston University and any of its school(s), withdrawal of any offer of admission, cancellation of registration, expulsion from the University or any of its school(s) after I have been admitted, or revocation of my degree. I understand that I have an ongoing obligation to inform the Admissions Office of any changed circumstances affecting information I have provided on the application within 30 days of my first notice of such events.
- I have read and understand the Application Deadline Policy of the school(s) at Boston University to which I have applied. I give my permission to officials at all institutions that I have attended to release information requested by any school(s) at Boston University to which I have applied. I understand that my application and materials submitted with my application become the property of the school(s) at Boston University to which I have applied. I understand that the information furnished in conjunction with this application will be treated confidentially and will be disclosed only in accordance with the University's policy governing privacy of student education records.
- I realize that the institution reserves the right to withdraw an offer of admission if I fail to maintain satisfactory scholastic standing for work in progress, final records fail to show completion of courses and/or degrees required for admission, or if there is a change in the circumstances affecting information I have provided on this application.

Answer: Your certification of this statement serves the same purpose as a legal signature, and is binding.

DESIGNATIONS

MASTER OF SCIENCE IN BUSINESS ANALYTICS

Organization:	BU-Questrom School of Business	Delivery:	Campus
Program/Department:	Master of Science in Business Analytics	Submitted Date:	02-03-2021
Degree:	MS	Completed Date:	02-06-2021
Semester:	Summer 2 2021	Verified Date:	—
Campus:	Charles River Campus	Application Status:	Complete
		Academic Update Status:	—
		Last Updated:	02-06-2021

SUPPLEMENTAL QUESTIONS

PROGRAMMING EXPERIENCE

- 1 Have you taken coursework that used any of the following programming languages? Please select all that apply.
Answer: Python

PYTHON

- 1 Familiarity with Python:
Answer: Moderate
- 2 If you took relevant classes, please indicate the course numbers and names as they appear on your transcript, as well as the year and semester taken. If you have other/additional experience, provide the type of experience (e.g. work, non-degree classes or training)
Answer: ECS 32A Intro to Programming, Fall Quarter 2020
MAT 128A Numerical Analysis, Summer Session 2 2020

R

- 1 Familiarity with R:
Answer:
- 2 If you took relevant classes, please indicate the course numbers and names as they appear on your transcript, as well as the year and semester taken. If you have other/additional experience, provide the type of experience (e.g. work, non-degree classes or training)
Answer:

OTHER

- 1 Name of Language:
Answer:
- 2 Familiarity with Language:
Answer:
- 3 If you took relevant classes, please indicate the course numbers and names as they appear on your transcript, as well as the year and semester taken. If you have other/additional experience, provide the type of experience (e.g. work, non-degree classes or training)
Answer:

STATISTICS EXPERIENCE

- 1 Please list relevant coursework you have taken covering key statistical concepts (such as probability, statistical distributions, hypothesis testing and statistical inference, (multivariate) regression analysis. Include the course numbers and names as they appear on your transcript, as well as year and semester taken.
Answer: STA 013 Elementary Statistics, Fall Quarter 2017
MAT 135 Probability, Spring Quarter, 2019

INTERSHIP EXPERIENCE

- * 1 Years
Answer: 0

DESIGNATIONS CONTINUED

MASTER OF SCIENCE IN BUSINESS ANALYTICS

SUPPLEMENTAL QUESTIONS

INTERNSHIP EXPERIENCE

2 and
Answer:* 3 Months
Answer: 4

FULL TIME WORK EXPERIENCE

* 1 Years
Answer: 02 and
Answer:* 3 Months
Answer: 0

ADDITIONAL QUESTIONS

1 If you have communicated with the Admissions Office using a different email address than the one used on your application, please list it below.
Answer:

REFERENCES

Yuhao Gu

Type: Specialized Masters

Occupation: —

Professional Title: Investment Banking Analyst

Organization: China International Capital Corporation Limited

Email: Yuhao.Gu@cicc.com.cn

Telephone: +8618810327664

Request Date: 01-12-2021

Response Due Date: 02-15-2021

Status: Completed

Date Completed: 01-17-2021

Waiver of Evaluation: Yes

Permission to Contact: Yes

School Permission to Contact: Yes

Colleen Zern

Type: Specialized Masters

Occupation: —

Professional Title: Lecturer

Organization: UC Davis Graduate School of Management

Email: cozern@ucdavis.edu

Telephone: 3146865005

Request Date: 01-12-2021

Response Due Date: 02-15-2021

Status: Completed

Date Completed: 02-06-2021

Waiver of Evaluation: Yes

Permission to Contact: Yes

School Permission to Contact: Yes

DESIGNATIONS CONTINUED

MASTER OF SCIENCE IN BUSINESS ANALYTICS

DOCUMENTS

Document Requested	Uploaded	File Name	Uploaded Date
Essay	Yes	Essay	02-03-2021

Describe your decision to pursue the MS in Business Analytics degree, highlighting the following:

a) Why are you choosing to pursue a degree in Business Analytics? (up to 250 words)

Major in applied mathematics at UCD, I acquired the rigorous training in numerical analysis, graph method of optimization, and probability. Besides, I actively took courses in programming and conducted data analysis projects using C programming, Python and MATLAB. These learning experiences inspired me to pursue business analytics field in graduate study.

To make myself competitive in pursuing my dream, I always sought opportunities to enhance my knowledge in business. I interned as a residential mortgage loan assistant at Shanghai Pudong Development Bank, where I learned how to evaluate the lender's creditability by calculating non-performing loan rates using Python. I also interned at the credit risk management department the following summer. I tried to calculate non-performing loan data and analyzed them using Python through graphing in order to improve risk management. Through analyzing the clients' financial status, latest loan and total portfolio, I visualized the relation between credit collection, credit risk evaluation and credit decision. Besides, I improved the back-testing platform to achieve higher efficiency. It can also reduce the default risk in loans.

After understanding the fundamental banking business, I started to explore IBD and SPAC during my internship in CICC. By using Excel to analyze Average IPO size, IPO deal count and Gross proceeds, I could compare the difference between ordinary IPO and SPAC IPO. This valuable experience inspired my desire to improve business decisions through quantitative tools.

With academic and professional training, I have decided to pursue a Master degree in Business Analytics at Boston University.

b) Why do you believe that the Boston University Questrom School of Business is a good fit for your studies and how did you come to this conclusion?"

From my perspective, there are four reasons that make Questrom School of Business an ideal program for me.

Firstly, the MS in Business Analytics program can provide students with essential skills in data mining and experimental methods to privacy and ethics. Students can not only improve rigorous analysis and interpretation skills, but also enhance soft skills, such as effective communication, collaboration and leadership. As a student with solid foundation in data processing, I also want to improve my communication efficiency. Questrom School of Business will provide this to me.

Secondly, the Questrom School of Business will help students develop abilities to

think critically about data problems in real-world business contexts. So, I can focus on learning how to apply what I learn in school to real business problems. This is the unique advantage of being in the Questrom School of Business. And I am eager to get in touch with the industry hot spots quickly and expand my horizons.

Thirdly, the MS in Business Analytics program could provide great career service to students. Communicating with the career coaches in Career Development Center and MBA Center, students can get access to the career development offerings and help prepare them for the job market as they transition to the real world.

Last but not least, based in Boston, the location will provide convenience for graduate to pursue job opportunities.

c) What are your immediate post-graduation career plans, and how do they fit into your longer term professional goals? (up to 250 words)

Having experienced and been attracted by the sense of achievement through problem-solving and performance-improving, I have made up my mind to be a business analyst at a technology-focused bank or FinTech company, such as Capital One or Ant Group, where I can get exposure to financial analytics based on algorithms and customer demand to provide customized financial planning services. As my experience and technical skills accumulate, they will naturally serve my long-term goal, which is to build a robo-advisor platform providing automated financial planning services to help everyone enjoy affordable financial consulting service. Thus, I consider pursuing a master's degree in Business Analytics to prepare myself for these goals academically and professionally.

EVALUATIONS

EVALUATOR INFORMATION

Yuhao Gu

Title:	Investment Banking Analyst	Daytime Phone:	+8618810327664
Occupation:	—	Date Completed:	01/17/2021
Organization:	China International Capital Corporation Limited	Status:	Completed
Email:	Yuhao.Gu@cicc.com.cn		

I waive my right of access to this evaluation:	YES
How long have you known the applicant?	Less than 1 year
How well do you know the applicant?	Very Well
In what capacity do you know the applicant?	Internship/Job Shadowing

REFERENCE RATINGS

	Not Observed	Poor (1)	Below Average (2)	Average (3)	Good (4)	Excellent (5)
Quantitative Ability						✓
Knowledge of Advanced Math Concepts						✓
Communication Skills						✓
Ability to work through a challenge						✓
Willingness to work hard						✓
Problem Solving Ability						✓
Sense of Humor						✓
Ability to work well with others						✓
Maturity						✓
Integrity						✓
Self-confidence						✓
Potential for career success						✓
Organizational Skills						✓
Analytical Skills						✓

RECOMMENDATION CONCERNING ADMISSION

I highly recommend this applicant

Reference Letter

To whom it may concern,

I would like to enthusiastically recommend Mr. Zhang Kaiwei for admission to you. As an intern supervised by me, he not only has academic background and technical qualifications for admission, but also has demonstrated the independence, perseverance, and other personal characters necessary to succeed in Finance field.

He had comparatively limited practical experience in investment banking at that time. However, he could quickly adapt to the work and devote himself to the tasks. He demonstrated strong motivation and enthusiasm for new knowledge especially the finance analysis methods. On his first day of the project, he took the initiative to work overtime for researching and collecting special purpose acquisition company (SPAC) related information from all kind of resources. He analyzed the background and current situation of SPAC product. He was mainly responsible for analyzing SPAC cases, operation process and other related information, as well as comparing SPAC with initial public offering (IPO) in US capital market. He also showed the ability to learn quickly, which he demonstrated when he learned to use PowerPoint to logically present the final report. Based on this analysis, he was able to make a list of potential targets of SPAC.

Moreover, He excelled at applying what he learned into practice. During weekly video meetings with him, he would show me the progress he made in his industry report, familiarizing himself with the broader scope of financial analysis, business analysis, and risk assessment, which requires strong qualitative skills and business insight. Although his views on the industry analysis report are not comprehensive, I can see that he is indeed passionate and interested in the finance industry. It is hoped that the graduate study can further enhance his expert knowledge and the ability to analyze the critical point of problems, to give him a deeper understanding of the finance industry, and lay a solid foundation for his future career.

Thus, I am impressed with his clear career goal and path, his determination, and his potential to achieve his fullest potential. I believe that he will benefit from your team and will also contribute to it, so I strongly recommend Mr. Zhang Kaiwei to you. Please feel free to contact me without any hesitation.

Yours sincerely,

Yuhao Gu
Investment Banking Division
China International Capital Corporation
Tel: +86 18810327664
Email: Yuhao.Gu@cicc.com.cn



EVALUATIONS CONTINUED

EVALUATOR INFORMATION

Colleen Zern

Title:	Lecturer	Daytime Phone:	3146865005
Occupation:	—	Date Completed:	02/06/2021
Organization:	UC Davis Graduate School of Management	Status:	Completed
Email:	cozern@ucdavis.edu		

I waive my right of access to this evaluation:	YES
How long have you known the applicant?	Less than 1 year
How well do you know the applicant?	Minimally
In what capacity do you know the applicant?	Instructor/Professor

REFERENCE RATINGS

	Not Observed	Poor (1)	Below Average (2)	Average (3)	Good (4)	Excellent (5)
Quantitative Ability					✓	
Knowledge of Advanced Math Concepts	✓					
Communication Skills					✓	
Ability to work through a challenge					✓	
Willingness to work hard	✓					
Problem Solving Ability					✓	
Sense of Humor					✓	
Ability to work well with others	✓					
Integrity					✓	
Maturity					✓	
Self-confidence					✓	
Potential for career success					✓	
Organizational Skills	✓					
Analytical Skills					✓	

RECOMMENDATION CONCERNING ADMISSION

I recommend this applicant



PREPARING INNOVATIVE LEADERS FOR GLOBAL IMPACT

Dear Review Committee:

I am pleased to write a letter of recommendation for Kaiwei Zhang, and I recommend him for your program. I came to know Kaiwei as a student in my Management 11B – Managerial Accounting course.

Kaiwei demonstrated a solid understanding of accounting concepts and good quantitative skills in my course. He has also shown that he can apply these concepts to real world applications. Even though I did not have many opportunities to engage with Kaiwei in my large lecture class, based on my interactions with him outside of class, I believe that he would be a good ambassador for your program. He is able to easily express himself in written and spoken English and our interactions have always been pleasant.

Overall, I recommend Kaiwei for your program, as I believe he has the skills to succeed in your program.

Sincerely,

Colleen Zern, J.D.

UC Davis Lecturer in Managerial Accounting