

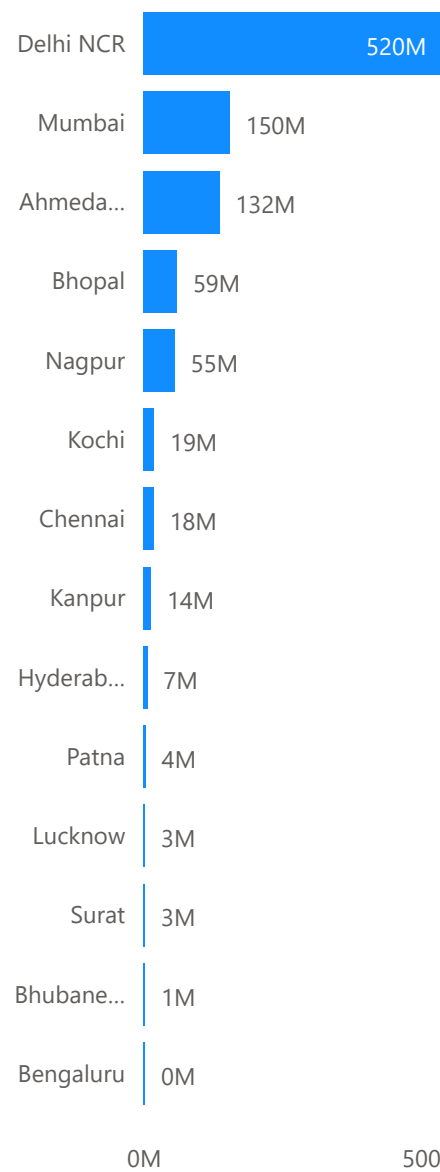
984.86M

Revenue

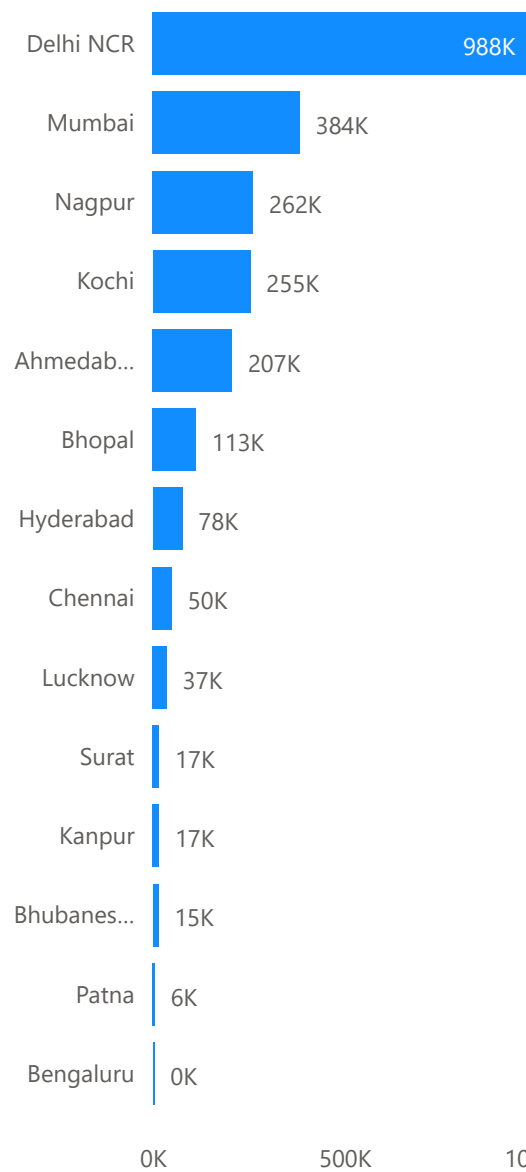
2M

Sales Qty

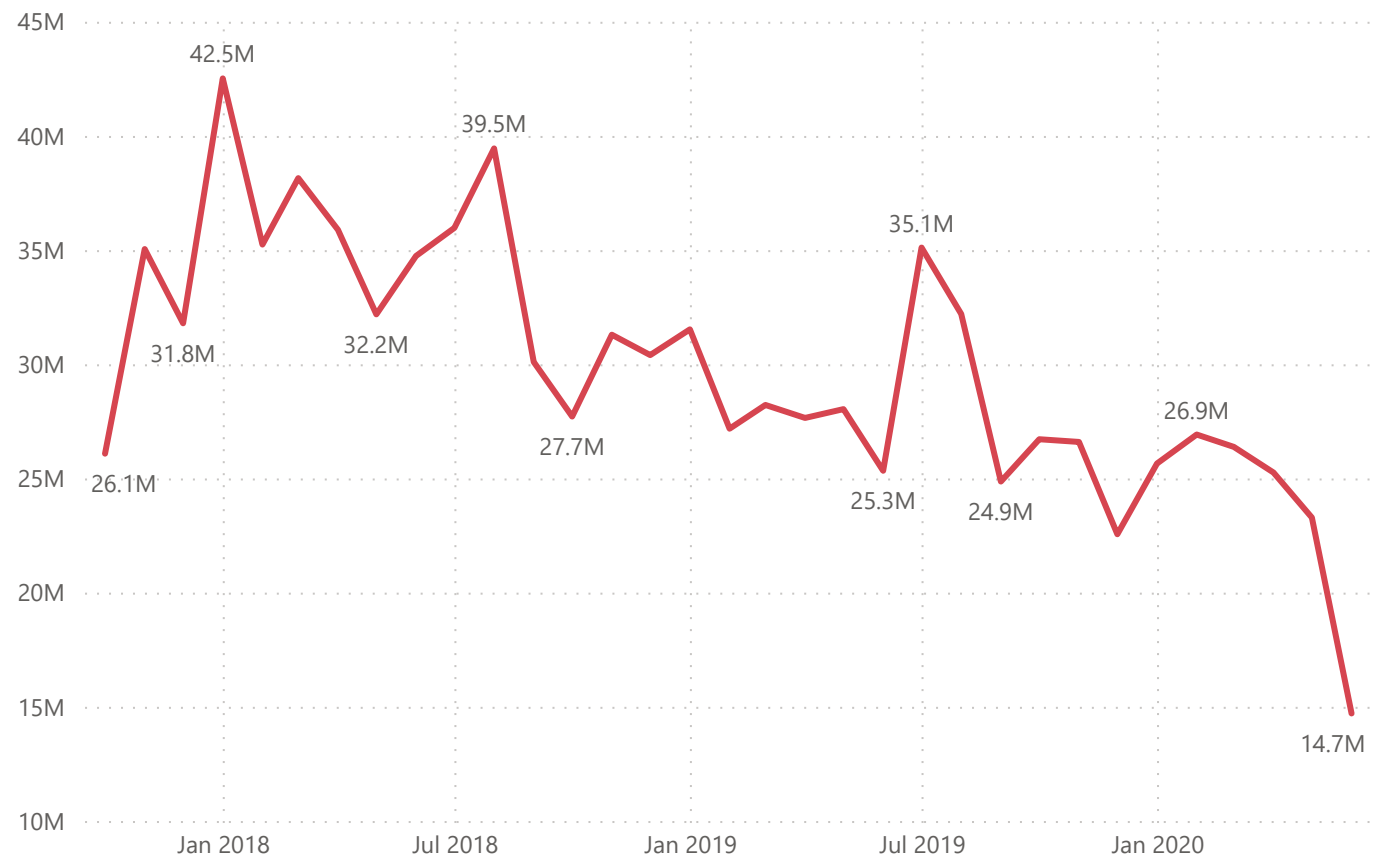
Revenue by Region



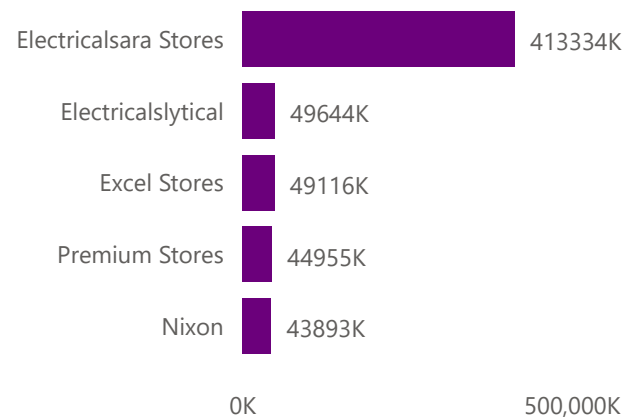
Sales Qty by Region



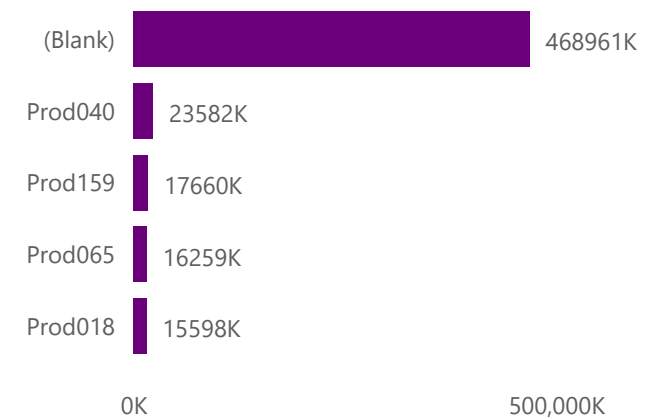
Revenue Trend



Top 5 Customers



Top 5 Products



142M

350K

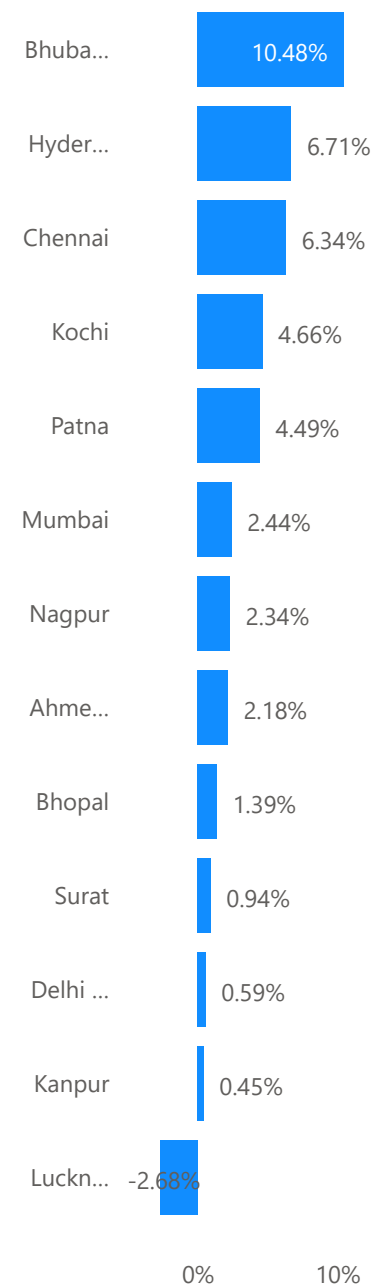
2.1M

Revenue

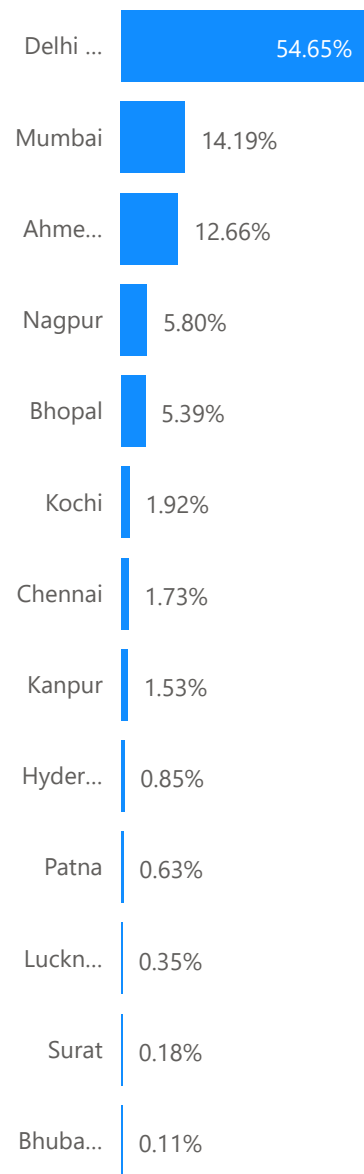
Sales Qty

Total Profit Margin

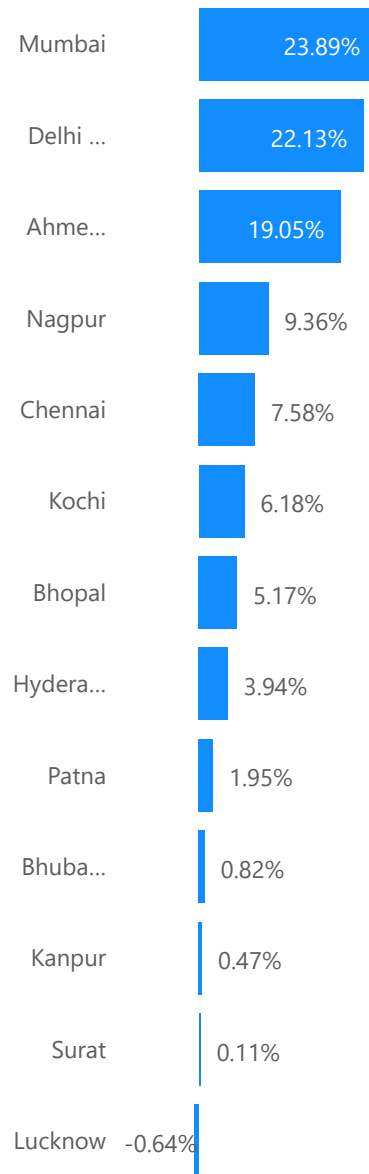
Profit Margin by Market



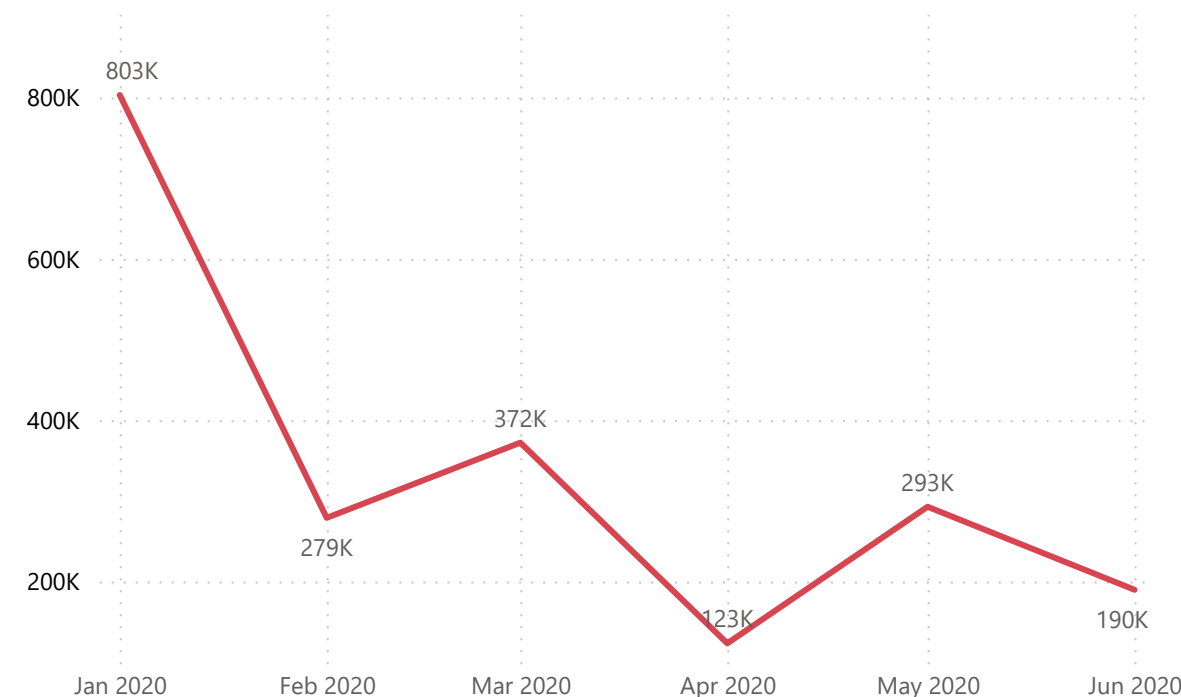
Revenue Contribution % by Market



Profit Contribution % by Market



Total profit Margin Trend



Customer	Revenue	Revenue Contribution %	Profit Margin %	Profit Margin Contribution %
Acclaimed Stores	3,116,384.00	2.19%	4.04%	6.12%
All-Out	713,953.00	0.50%	4.53%	1.57%
Atlas Stores	2,189,613.00	1.54%	1.98%	2.10%
Control	4,182,662.00	2.94%	1.24%	2.52%
Electricalsara Stores	65,641,977.00	46.15%	0.37%	11.92%
Electricalsbea Stores	50,940.00	0.04%	15.63%	0.39%
Electricalslance Stores	142,742.00	0.10%	3.54%	0.25%
Electricalslytica	5,537,904.00	3.89%	0.49%	1.31%
Electricalsocity	2,520,938.00	1.77%	2.69%	3.29%
Electricalsoped ia Stores	995,764.00	0.70%	5.92%	2.86%
Electricalsquipo Stores	86,908.00	0.06%	-11.49%	-0.48%
Total	142,224,545.00	100.00%	1.45%	100.00%

142M

Revenue

350K

Sales Qty

2.1M

Total Profit Margin

Profit Target

0%

2017

2018

2019

2020

January 2...

February ...

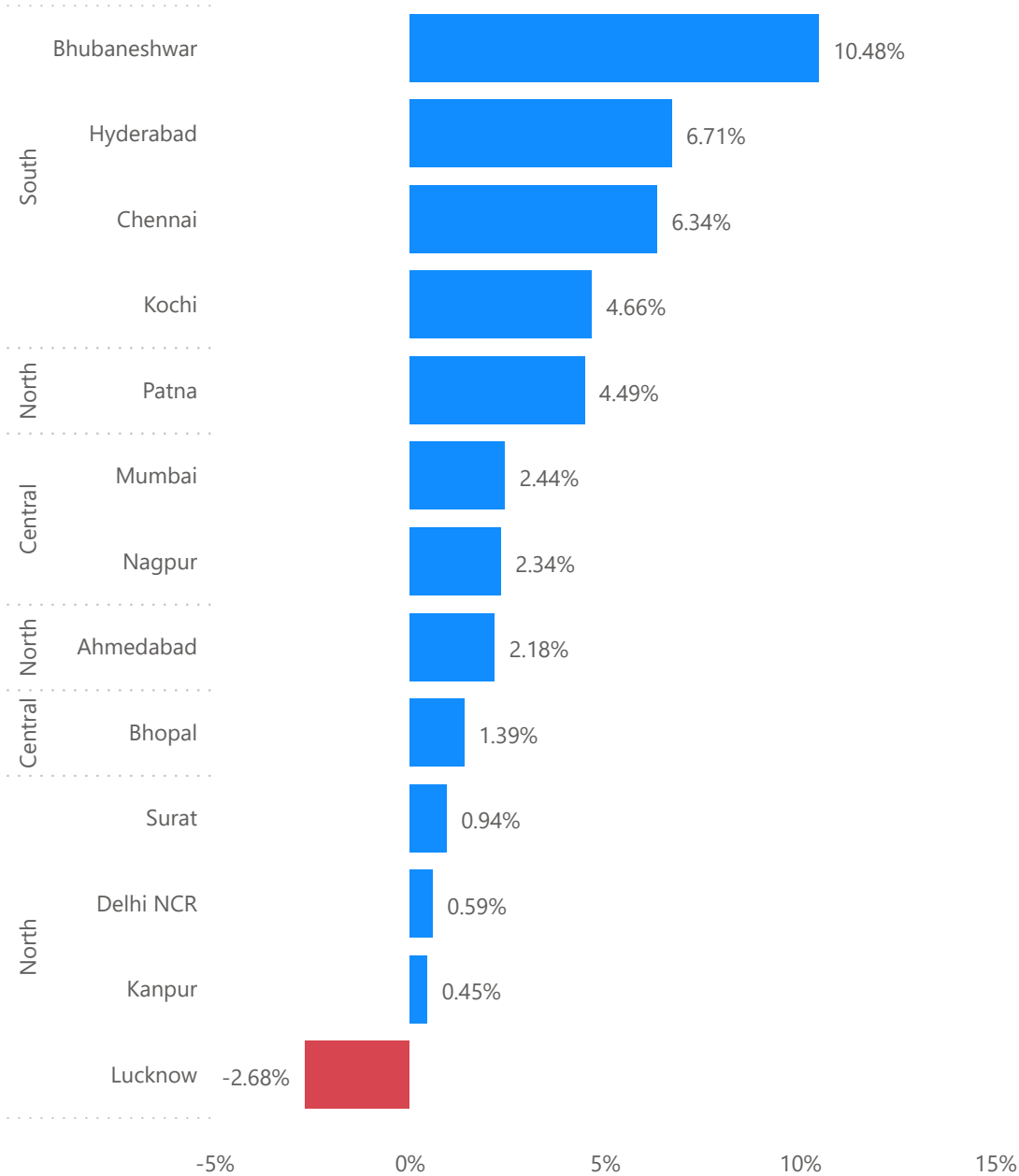
March 20...

April 2020

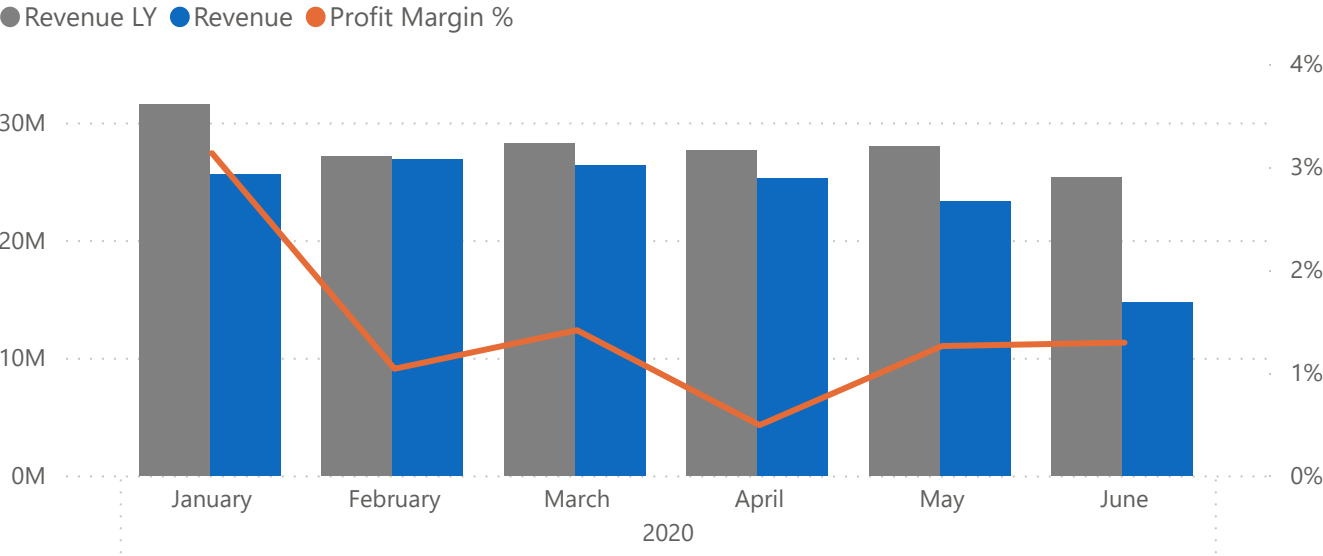
May 2020

>

Profit Margin % by Zone



Revenue Trend



Customer	Revenue	Revenue Contribution %	Profit Margin %	Profit Margin Contribution %
Electricalsara Stores	65,641,977.00	46.15%	0.37%	11.92%
Excel Stores	7,928,385.00	5.57%	3.26%	12.54%
Premium Stores	5,899,748.00	4.15%	0.49%	1.40%
Electricalslytica I	5,537,904.00	3.89%	0.49%	1.31%
Info Stores	5,064,374.00	3.56%	3.18%	7.82%
Control	4,182,662.00	2.94%	1.24%	2.52%
Surge Stores	3,953,600.00	2.78%	6.23%	11.95%
Logic Stores	3,319,243.00	2.33%	0.38%	0.61%
Acclaimed Stores	3,116,384.00	2.19%	4.04%	6.12%
Nixon	3,028,345.00	2.13%	3.17%	4.66%
Epic Stores	3,002,834.00	2.11%	-4.69%	-6.83%
Forward Stores	2,560,961.00	1.80%	4.33%	5.39%
Electricalsocity	2,520,938.00	1.77%	2.69%	3.29%
Modular	2,453,519.00	1.73%	4.23%	5.04%
Total	142,224,545.00	100.00%	1.45%	100.00%