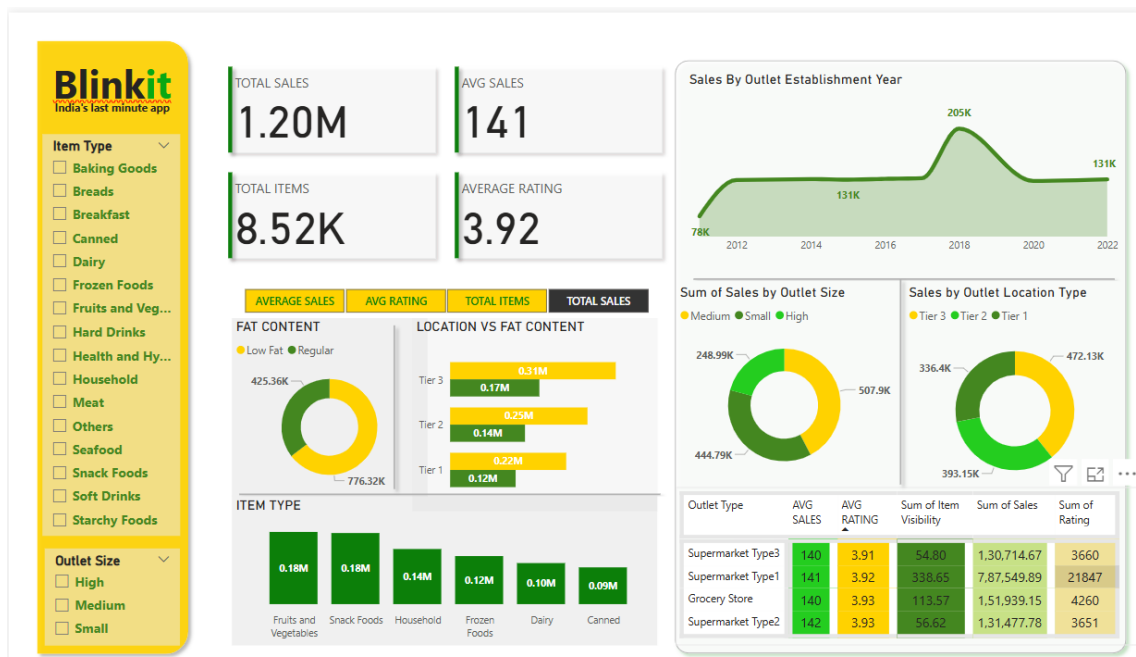




SALES DASHBOARD



KPI's

Total Sales (M)

SELECT ROUND(SUM(Sales) / 1000000, 2) AS Total_Sales

FROM blinkit_data;

| Total_Sales |
|-------------|
| 1.2 |

| Total_Sales |
|--------------------|
| 1201681.4919605255 |

Total Items

```
select count(item_identifier) as Total_Items from blinkit_data;
```

| | Total_Items |
|---|-------------|
| ▶ | 8523 |

Average Rating

```
select avg(rating) as AVG_Rating from blinkit_data;
```

| | AVG_Rating |
|---|------------|
| ▶ | 3.9566 |

Average Sales

```
SELECT AVG(sales) AS AVG_Sales FROM blinkit_data;
```

| | AVG_Sales |
|---|--------------------|
| ▶ | 140.99278328763646 |

TOP 5 Item and their sales

```
SELECT  
    Item_Type, ROUND(SUM(Sales) / 1000000, 2) AS Total_Sales  
FROM  
    blinkit_data  
GROUP BY Item_Type  
ORDER BY SUM(Sales) DESC  
LIMIT 5;
```

| | Item_Type | Total_Sales |
|---|-----------------------|-------------|
| ► | Fruits and Vegetables | 0.18 |
| | Snack Foods | 0.18 |
| | Household | 0.14 |
| | Frozen Foods | 0.12 |
| | Dairy | 0.1 |

Fat Content

SELECT

Item_Fat_Content, SUM(Sales) AS Total_Sales

FROM

blinkit_data

GROUP BY Item_Fat_Content

ORDER BY Total_Sales DESC;

| | Standardized_Fat_Content | Total_Sales |
|---|--------------------------|--------------------|
| ► | Low Fat | 776319.6876392365 |
| | Regular | 425361.80432128906 |

Total Sales by Outlet Location and Fat Content

SELECT

Outlet_Location_Type,

Item_Fat_Content,

ROUND(SUM(Sales) / 1000, 2) AS Total_Sales_K

FROM blinkit_data

GROUP BY Outlet_Location_Type, Item_Fat_Content

ORDER BY Outlet_Location_Type, Total_Sales_K DESC;

| | Outlet_Location_Type | Item_Fat_Content_Cleaned | Total_Sales_K |
|---|----------------------|--------------------------|---------------|
| ► | Tier 1 | Low Fat | 215.05 |
| | Tier 1 | Regular | 121.35 |
| | Tier 2 | Low Fat | 254.46 |
| | Tier 2 | Regular | 138.69 |
| | Tier 3 | Low Fat | 306.81 |
| | Tier 3 | Regular | 165.33 |

Sales by Outlet Establishment Year

```

SELECT
    Outlet_Establishment_Year,
    round(SUM(Sales)/1000,3) AS Total_Sales
FROM blinkit_data
GROUP BY Outlet_Establishment_Year
ORDER BY Outlet_Establishment_Year;

```

| | Outlet_Establishment_Year | Total_Sales |
|---|---------------------------|-------------|
| ► | 2011 | 78.132 |
| | 2012 | 130.477 |
| | 2014 | 131.809 |
| | 2015 | 130.943 |
| | 2016 | 132.113 |
| | 2017 | 133.104 |
| | 2018 | 204.522 |
| | 2020 | 129.104 |
| | 2022 | 131.478 |

Sum of Sales by Outlet Size

sql

CopyEdit

```

SELECT
    Outlet_Size,
    ROUND(SUM(Sales) / 1000, 2) AS Total_Sales_K
FROM blinkit_data
GROUP BY Outlet_Size
ORDER BY Total_Sales_K DESC;

```

| | Outlet_Size | Total_Sales_K |
|---|-------------|---------------|
| ► | Medium | 507.9 |
| | Small | 444.79 |
| | High | 248.99 |

Sales by Outlet Location Type

```

SELECT

    Outlet_Location_Type,

    ROUND(SUM(Sales) / 1000, 2) AS Total_Sales_K

FROM blinkit_data

GROUP BY Outlet_Location_Type

ORDER BY Total_Sales_K DESC;

```

| | Outlet_Location_Type | Total_Sales_K |
|---|----------------------|---------------|
| ► | Tier 3 | 472.13 |
| | Tier 2 | 393.15 |
| | Tier 1 | 336.4 |

Summary Table

```

SELECT

    Outlet_Type,

    ROUND(AVG(Sales) / 1000, 2) AS AVG_SALES_K,

    ROUND(AVG(Rating), 2) AS AVG_RATING,

    ROUND(SUM(Item_Visibility), 2) AS Sum_of_Item_Visibility,

    ROUND(SUM(Sales) / 1000, 2) AS Sum_of_Sales_K,

    ROUND(SUM(Rating), 2) AS Sum_of_Rating

FROM blinkit_data

GROUP BY Outlet_Type

ORDER BY Sum_of_Sales_K DESC;

```

| | Outlet_Type | AVG_SALES_K | AVG_RATING | Sum_of_Item_Visibility | Sum_of_Sales_K | Sum_of_Rating |
|---|-------------------|-------------|------------|------------------------|----------------|---------------|
| ► | Supermarket Type1 | 0.14 | 3.95 | 338.65 | 787.55 | 22055 |
| | Grocery Store | 0.14 | 3.98 | 113.57 | 151.94 | 4305 |
| | Supermarket Type2 | 0.14 | 3.95 | 56.62 | 131.48 | 3670 |
| | Supermarket Type3 | 0.14 | 3.95 | 54.8 | 130.71 | 3692 |