# AtliQ Hardware <u>Actual vs Target performance</u>



### **FILTERS**

region	All
division	All

\* All values are in USD

Country	Net_sales_19	Net_sales_20	Net_sales_21	Sales'21-Targets	%
Australia	3.9 M	10.7 M	21.0 M	-2.2 M	- <del>9</del> .54%
Austria		0.1 M	2.8 M	-0.3 M	-1 <mark>0.50%</mark>
Bangladesh	0.5 M	2.3 M	7.0 M	-0.7 M	-9 <mark>.35%</mark>
Canada	4.8 M	12.2 M	35.1 M	-5.1 M	- <mark>12.63%</mark>
China	1.4 M	5.4 M	22.9 M	-2.1 M	-8 <mark>.28%</mark>
France	4.0 M	7.5 M	25.9 M	-2.2 M	-7 <mark>.78%</mark>
Germany	2.6 M	4.7 M	12.0 M	-1.5 M	-11.29%
India	30.8 M	49.8 M	161.3 M	-9.6 M	-5.5 <mark>9%</mark>
Indonesia	2.5 M	6.2 M	18.4 M	-2.4 M	-11.45%
Italy	2.9 M	4.5 M	11.7 M	-1.0 M	-8 <mark>.22%</mark>
Japan		1.9 M	7.9 M	-0.3 M	-3.96 <mark>%</mark>
Netherlands	0.2 M	3.4 M	8.0 M	-0.7 M	-7. <mark>59%</mark>
Newzealand		2.0 M	11.4 M	-1.4 M	-1 <mark>0.95%</mark>
Norway		2.5 M	13.7 M	-1.4 M	- <del>9</del> .50%
Pakistan	0.6 M	4.7 M	5.7 M	-0.5 M	-8 <mark>.48%</mark>
Philippines	5.7 M	13.4 M	31.9 M	-2.5 M	-7. <mark>27%</mark>
Poland	0.4 M	2.8 M	5.2 M	-0.9 M	-15.35%
Portugal	0.7 M	3.6 M	11.8 M	-0.5 M	-4.1 <mark>2%</mark>
South Korea	12.8 M	17.3 M	49.0 M	-4.4 M	-8 <mark>.18%</mark>
Spain		1.8 M	12.6 M	-1.8 M	- <mark>12.39%</mark>
Sweden	0.1 M	0.2 M	1.8 M	-0.2 M	-1 <mark>0.00%</mark>
United Kingdom	2.0 M	8.1 M	34.2 M	-3.0 M	-8 <mark>.02%</mark>
USA	11.5 M	31.9 M	87.8 M	-10.2 M	-1 <mark>0.44%</mark>
<b>Grand Total</b>	87.5 M	196.7 M	598.9 M	-54.9 M	-8.40%

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