```
In [24]: import pandas as pd
import warnings
warnings.filterwarnings("ignore")
```

In [25]: data=pd.read_csv("/home/placement/Desktop/divyasri/TelecomCustomerChurn.csv")

In [26]: data.describe()

Out[26]:

	SeniorCitizen	tenure	MonthlyCharges
count	7043.000000	7043.000000	7043.000000
mean	0.162147	32.371149	64.761692
std	0.368612	24.559481	30.090047
min	0.000000	0.000000	18.250000
25%	0.000000	9.000000	35.500000
50%	0.000000	29.000000	70.350000
75%	0.000000	55.000000	89.850000
max	1.000000	72.000000	118.750000

In [27]: data.info()

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 7043 entries, 0 to 7042
Data columns (total 21 columns):
     Column
                       Non-Null Count Dtype
     _ _ _ _ _
                       7043 non-null
 0
     customerID
                                        obiect
 1
     gender
                       7043 non-null
                                        object
 2
                       7043 non-null
                                        int64
     SeniorCitizen
                       7043 non-null
 3
                                        object
     Partner
                       7043 non-null
 4
     Dependents
                                        object
 5
                       7043 non-null
                                        int64
     tenure
     PhoneService
                       7043 non-null
                                        object
 7
     MultipleLines
                       7043 non-null
                                        object
                       7043 non-null
     InternetService
                                        object
 9
     OnlineSecurity
                       7043 non-null
                                        object
     OnlineBackup
                       7043 non-null
 10
                                        object
     DeviceProtection
 11
                       7043 non-null
                                        object
    TechSupport
                       7043 non-null
                                        object
 12
                       7043 non-null
 13
     StreamingTV
                                        object
     StreamingMovies
                       7043 non-null
 14
                                        object
    Contract
                       7043 non-null
 15
                                        object
 16
     PaperlessBilling
                       7043 non-null
                                        object
     PaymentMethod
                       7043 non-null
 17
                                        object
 18
     MonthlyCharges
                       7043 non-null
                                        float64
 19
     TotalCharges
                       7043 non-null
                                        object
 20 Churn
                       7043 non-null
                                        object
dtypes: float64(1), int64(2), object(18)
memory usage: 1.1+ MB
```

```
In [28]: list(data)
Out[28]: ['customerID',
           'gender',
           'SeniorCitizen',
           'Partner',
           'Dependents',
           'tenure',
          'PhoneService',
           'MultipleLines',
          'InternetService',
          'OnlineSecurity',
           'OnlineBackup',
          'DeviceProtection',
           'TechSupport',
           'StreamingTV',
           'StreamingMovies',
           'Contract',
          'PaperlessBilling',
          'PaymentMethod',
           'MonthlyCharges',
           'TotalCharges',
          'Churn']
In [29]: data['TotalCharges']=pd.to_numeric(data['TotalCharges'],errors='coerce')
```

In [30]:	data.dtypes	
Out[30]:		object
	gender	object
	SeniorCitizen	int64
	Partner	object
	Dependents	object
	tenure	int64
	PhoneService	object
	MultipleLines	object
	InternetService	object
	OnlineSecurity	object
	OnlineBackup •	object
	DeviceProtection	object
	TechSupport	object
	StreamingTV	object
	StreamingMovies	object
	Contract	object
	PaperlessBilling	object
	PaymentMethod	object
	MonthlyCharges	float64
	TotalCharges	float64
	Churn	object
	d+	

dtype: object

In	[31]:	<pre>data.isna().sum()</pre>	
0ut	[31]:	customerID	0
		gender	0
		SeniorCitizen	0
		Partner	0
		Dependents	0
		tenure	0
		PhoneService	0
		MultipleLines	0
		InternetService	0
		OnlineSecurity	0
		OnlineBackup	0
		DeviceProtection	0
		TechSupport	0
		StreamingTV	0
		StreamingMovies	0
		Contract	0
		PaperlessBilling	0
		PaymentMethod	0
		MonthlyCharges	0
		TotalCharges	11
		Churn	0
		dtype: int64	

In [32]: data

Out[32]:

	customerID	gender	SeniorCitizen	Partner	Dependents	tenure	PhoneService	MultipleLines	InternetService	OnlineSecurity	 DevicePro
0	7590- VHVEG	Female	0	Yes	No	1	No	No phone service	DSL	No	
1	5575- GNVDE	Male	0	No	No	34	Yes	No	DSL	Yes	
2	3668- QPYBK	Male	0	No	No	2	Yes	No	DSL	Yes	
3	7795- CFOCW	Male	0	No	No	45	No	No phone service	DSL	Yes	
4	9237- HQITU	Female	0	No	No	2	Yes	No	Fiber optic	No	
7038	6840- RESVB	Male	0	Yes	Yes	24	Yes	Yes	DSL	Yes	
7039	2234- XADUH	Female	0	Yes	Yes	72	Yes	Yes	Fiber optic	No	
7040	4801-JZAZL	Female	0	Yes	Yes	11	No	No phone service	DSL	Yes	
7041	8361- LTMKD	Male	1	Yes	No	4	Yes	Yes	Fiber optic	No	
7042	3186-AJIEK	Male	0	No	No	66	Yes	No	Fiber optic	Yes	

7043 rows × 21 columns

```
In [33]: list(data)
Out[33]: ['customerID',
           'gender',
           'SeniorCitizen',
           'Partner',
           'Dependents',
           'tenure',
           'PhoneService',
           'MultipleLines',
           'InternetService',
           'OnlineSecurity',
           'OnlineBackup',
           'DeviceProtection',
           'TechSupport',
           'StreamingTV',
           'StreamingMovies',
           'Contract',
           'PaperlessBilling',
           'PaymentMethod',
           'MonthlyCharges',
           'TotalCharges',
           'Churn']
In [36]: data=data.drop(['customerID', 'SeniorCitizen', 'OnlineSecurity', 'OnlineBackup', 'DeviceProtection', 'TechSupport
```

In [39]: data

Out[39]:

	gender	Partner	Dependents	tenure	PhoneService	MultipleLines	InternetService	Contract	MonthlyCharges	TotalCharges	Churn
0	Female	Yes	No	1	No	No phone service	DSL	Month-to- month	29.85	29.85	No
1	Male	No	No	34	Yes	No	DSL	One year	56.95	1889.50	No
2	Male	No	No	2	Yes	No	DSL	Month-to- month	53.85	108.15	Yes
3	Male	No	No	45	No	No phone service	DSL	One year	42.30	1840.75	No
4	Female	No	No	2	Yes	No	Fiber optic	Month-to- month	70.70	151.65	Yes
7038	Male	Yes	Yes	24	Yes	Yes	DSL	One year	84.80	1990.50	No
7039	Female	Yes	Yes	72	Yes	Yes	Fiber optic	One year	103.20	7362.90	No
7040	Female	Yes	Yes	11	No	No phone service	DSL	Month-to- month	29.60	346.45	No
7041	Male	Yes	No	4	Yes	Yes	Fiber optic	Month-to- month	74.40	306.60	Yes
7042	Male	No	No	66	Yes	No	Fiber optic	Two year	105.65	6844.50	No

7043 rows × 11 columns

In [40]: data=data.fillna(data.median())

In [41]: data

Out[41]:

	gender	Partner	Dependents	tenure	PhoneService	MultipleLines	InternetService	Contract	MonthlyCharges	TotalCharges	Churn
0	Female	Yes	No	1	No	No phone service	DSL	Month-to- month	29.85	29.85	No
1	Male	No	No	34	Yes	No	DSL	One year	56.95	1889.50	No
2	Male	No	No	2	Yes	No	DSL	Month-to- month	53.85	108.15	Yes
3	Male	No	No	45	No	No phone service	DSL	One year	42.30	1840.75	No
4	Female	No	No	2	Yes	No	Fiber optic	Month-to- month	70.70	151.65	Yes
7038	Male	Yes	Yes	24	Yes	Yes	DSL	One year	84.80	1990.50	No
7039	Female	Yes	Yes	72	Yes	Yes	Fiber optic	One year	103.20	7362.90	No
7040	Female	Yes	Yes	11	No	No phone service	DSL	Month-to- month	29.60	346.45	No
7041	Male	Yes	No	4	Yes	Yes	Fiber optic	Month-to- month	74.40	306.60	Yes
7042	Male	No	No	66	Yes	No	Fiber optic	Two year	105.65	6844.50	No

7043 rows × 11 columns

Out[42]:

	gender	Partner	Dependents	tenure	PhoneService	MultipleLines	InternetService	Contract	MonthlyCharges	TotalCharges	Churn
0	Female	Yes	No	1	No	No phone service	DSL	Month-to- month	29.85	29.85	0
1	Male	No	No	34	Yes	No	DSL	One year	56.95	1889.50	0
2	Male	No	No	2	Yes	No	DSL	Month-to- month	53.85	108.15	1
3	Male	No	No	45	No	No phone service	DSL	One year	42.30	1840.75	0
4	Female	No	No	2	Yes	No	Fiber optic	Month-to- month	70.70	151.65	1
7038	Male	Yes	Yes	24	Yes	Yes	DSL	One year	84.80	1990.50	0
7039	Female	Yes	Yes	72	Yes	Yes	Fiber optic	One year	103.20	7362.90	0
7040	Female	Yes	Yes	11	No	No phone service	DSL	Month-to- month	29.60	346.45	0
7041	Male	Yes	No	4	Yes	Yes	Fiber optic	Month-to- month	74.40	306.60	1
7042	Male	No	No	66	Yes	No	Fiber optic	Two year	105.65	6844.50	0

7043 rows × 11 columns

Out[43]:

	tenure	MonthlyCharges	TotalCharges	Churn	gender_Female	gender_Male	Partner_No	Partner_Yes	Dependents_No	Dependents_Yes	
0	1	29.85	29.85	0	1	0	0	1	1	0	
1	34	56.95	1889.50	0	0	1	1	0	1	0	
2	2	53.85	108.15	1	0	1	1	0	1	0	
3	45	42.30	1840.75	0	0	1	1	0	1	0	
4	2	70.70	151.65	1	1	0	1	0	1	0	
									•••	•••	
7038	24	84.80	1990.50	0	0	1	0	1	0	1	
7039	72	103.20	7362.90	0	1	0	0	1	0	1	
7040	11	29.60	346.45	0	1	0	0	1	0	1	
7041	4	74.40	306.60	1	0	1	0	1	1	0	
7042	66	105.65	6844.50	0	0	1	1	0	1	0	

7043 rows × 21 columns

```
In [44]: y=data['Churn']
x=data.drop(['Churn'],axis=1)
```

```
In [45]: y
Out[45]: 0
                 0
                 0
         2
         3
                 0
         4
                 1
         7038
                 0
         7039
                 0
         7040
                 0
         7041
                 1
         7042
                 0
         Name: Churn, Length: 7043, dtype: int64
```

In [46]: x

Out[46]:

	tenure	MonthlyCharges	TotalCharges	gender_Female	gender_Male	Partner_No	Partner_Yes	Dependents_No	Dependents_Yes	PhoneServ
0	1	29.85	29.85	1	0	0	1	1	0	
1	34	56.95	1889.50	0	1	1	0	1	0	
2	2	53.85	108.15	0	1	1	0	1	0	
3	45	42.30	1840.75	0	1	1	0	1	0	
4	2	70.70	151.65	1	0	1	0	1	0	
			***				•••			
7038	24	84.80	1990.50	0	1	0	1	0	1	
7039	72	103.20	7362.90	1	0	0	1	0	1	
7040	11	29.60	346.45	1	0	0	1	0	1	
7041	4	74.40	306.60	0	1	0	1	1	0	
7042	66	105.65	6844.50	0	1	1	0	1	0	

7043 rows × 20 columns

In [47]: from sklearn.model_selection import train_test_split #spliting of training and testing
x_train,x_test,y_train,y_test=train_test_split(x,y,test_size=0.33,random_state=42)

In [53]: y_train.head(5)

Out[53]: 298 0 3318 1 5586 0 6654 1 5362 0

Name: Churn, dtype: int64

In [54]: x train.head(5) Out[54]: tenure MonthlyCharges TotalCharges gender_Female gender_Male Partner_No Partner_Yes Dependents_No Dependents_Yes PhoneS 74.55 3015.75 29.50 255.25 501.35 19.15 582.50 86.50 24.75 1715.10 In [55]: y test.head(5) Out[55]: 185 Name: Churn, dtype: int64 In [56]: x test.head(5) Out[56]: tenure MonthlyCharges TotalCharges gender_Female gender_Male Partner_No Partner_Yes Dependents_No Dependents_Yes PhoneServ 24.80 24.80 25.25 996.45 19.35 1031.70

localhost:8888/notebooks/Telecom.ipynb

76.35

50.55

76.35

3260.10

In [57]: cor=data.corr()
cor

Out[57]:

	tenure	MonthlyCharges	TotalCharges	Churn	gender_Female	gender_Male	Partner_No	Partner_Yes	Dependents_No
tenure	1.000000	0.247900	0.825464	-0.352229	-0.005106	0.005106	-0.379697	0.379697	-0.159712
MonthlyCharges	0.247900	1.000000	0.650864	0.193356	0.014569	-0.014569	-0.096848	0.096848	0.113890
TotalCharges	0.825464	0.650864	1.000000	-0.199037	0.000002	-0.000002	-0.318364	0.318364	-0.063593
Churn	-0.352229	0.193356	-0.199037	1.000000	0.008612	-0.008612	0.150448	-0.150448	0.164221
gender_Female	-0.005106	0.014569	0.000002	0.008612	1.000000	-1.000000	-0.001808	0.001808	0.010517
gender_Male	0.005106	-0.014569	-0.000002	-0.008612	-1.000000	1.000000	0.001808	-0.001808	-0.010517
Partner_No	-0.379697	-0.096848	-0.318364	0.150448	-0.001808	0.001808	1.000000	-1.000000	0.452676
Partner_Yes	0.379697	0.096848	0.318364	-0.150448	0.001808	-0.001808	-1.000000	1.000000	-0.452676
Dependents_No	-0.159712	0.113890	-0.063593	0.164221	0.010517	-0.010517	0.452676	-0.452676	1.000000
Dependents_Yes	0.159712	-0.113890	0.063593	-0.164221	-0.010517	0.010517	-0.452676	0.452676	-1.000000
PhoneService_No	-0.008448	-0.247398	-0.113013	-0.011942	-0.006488	0.006488	0.017706	-0.017706	-0.001762
PhoneService_Yes	0.008448	0.247398	0.113013	0.011942	0.006488	-0.006488	-0.017706	0.017706	0.001762
MultipleLines_No	-0.323088	-0.338314	-0.396377	-0.032569	-0.004476	0.004476	0.129929	-0.129929	-0.023198
MultipleLines_No phone service	-0.008448	-0.247398	-0.113013	-0.011942	-0.006488	0.006488	0.017706	-0.017706	-0.001762
MultipleLines_Yes	0.331941	0.490434	0.468705	0.040102	0.008414	-0.008414	-0.142057	0.142057	0.024526
InternetService_DSL	0.013274	-0.160189	-0.052279	-0.124214	-0.006568	0.006568	0.000851	-0.000851	-0.052010
InternetService_Fiber optic	0.019720	0.787066	0.361045	0.308020	0.011286	-0.011286	-0.000304	0.000304	0.165818
InternetService_No	-0.039062	-0.763557	-0.374706	-0.227890	-0.006026	0.006026	-0.000615	0.000615	-0.139812
Contract_Month-to- month	-0.645561	0.060165	-0.445619	0.405103	0.003386	-0.003386	0.280865	-0.280865	0.231720
Contract_One year	0.202570	0.004904	0.170649	-0.177820	-0.008026	0.008026	-0.082783	0.082783	-0.068368
Contract_Two year	0.558533	-0.074681	0.356226	-0.302253	0.003695	-0.003695	-0.248091	0.248091	-0.204613

21 rows × 21 columns

```
In [49]: from sklearn.linear model import LogisticRegression #logistic regression
         classifier=LogisticRegression()
         classifier.fit(x train,y train)
Out[49]:
          ▼ LogisticRegression
         LogisticRegression()
In [50]: y pred=classifier.predict(x test)
         y_pred
Out[50]: array([1, 0, 0, ..., 1, 1, 0])
In [51]: from sklearn.metrics import confusion matrix #confusion matrix
         confusion matrix(y test,y pred)
Out[51]: array([[1514, 183],
                [ 272, 35611)
In [52]: from sklearn.metrics import accuracy score
         accuracy score(y test,y pred)
                                                     #accuracy value
Out[52]: 0.8043010752688172
In [ ]:
```