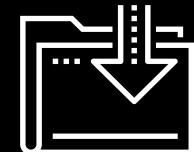




# Introduction to Security Within the Organization

Cybersecurity Boot Camp  
Lesson 2.1



# Class Objectives

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By the end of today's class, you will be able to:



Identify at least three concrete benefits of a healthy security culture.



Explain the responsibilities of common C-Suite officers, including the CISO.



Explain the responsibilities of a Security department.



Identify appropriate security controls for a given resource and situation.

# Security Aligning with an Organization

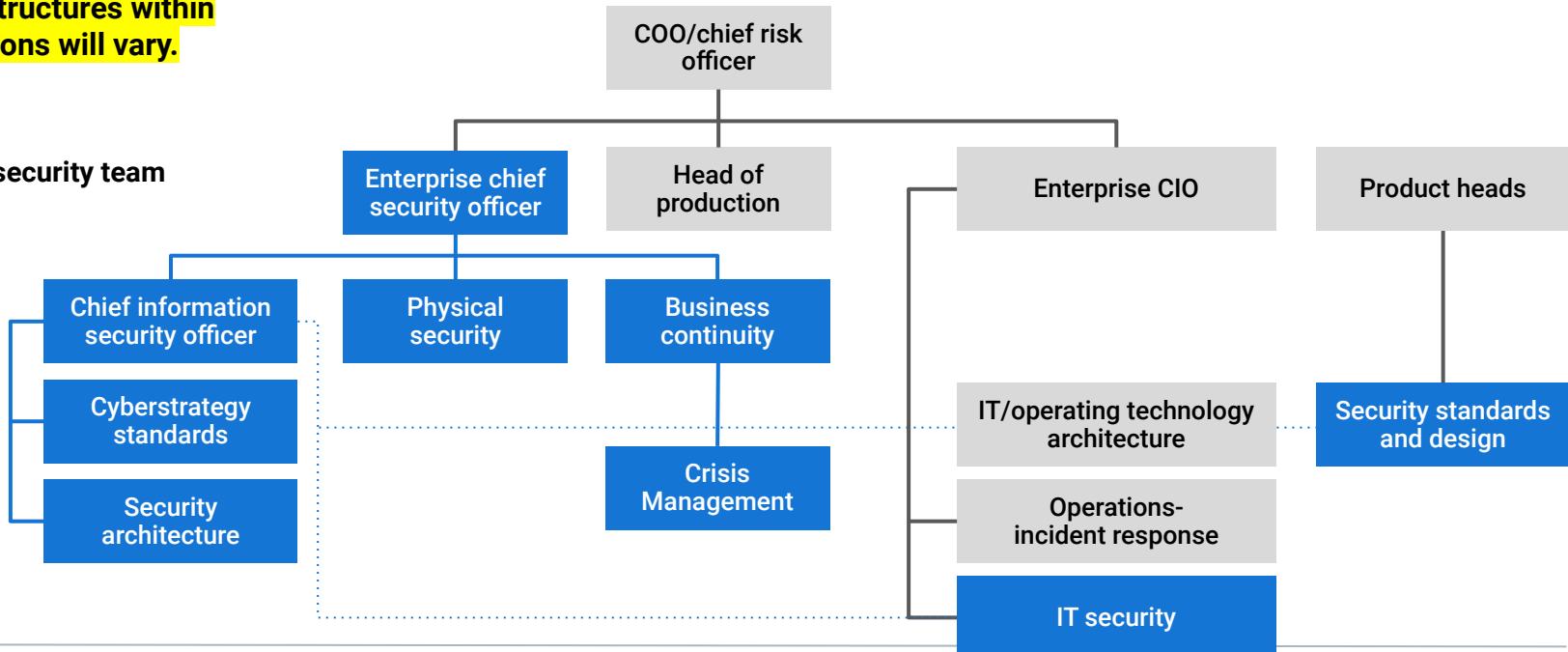
# Security Aligning with an Organization

Throughout this course, you will be equipped with the tools you need to perform in common technical roles. Today, we will see how these roles interact with each other and within the larger organization.

This is an example.

Specific structures within organizations will vary.

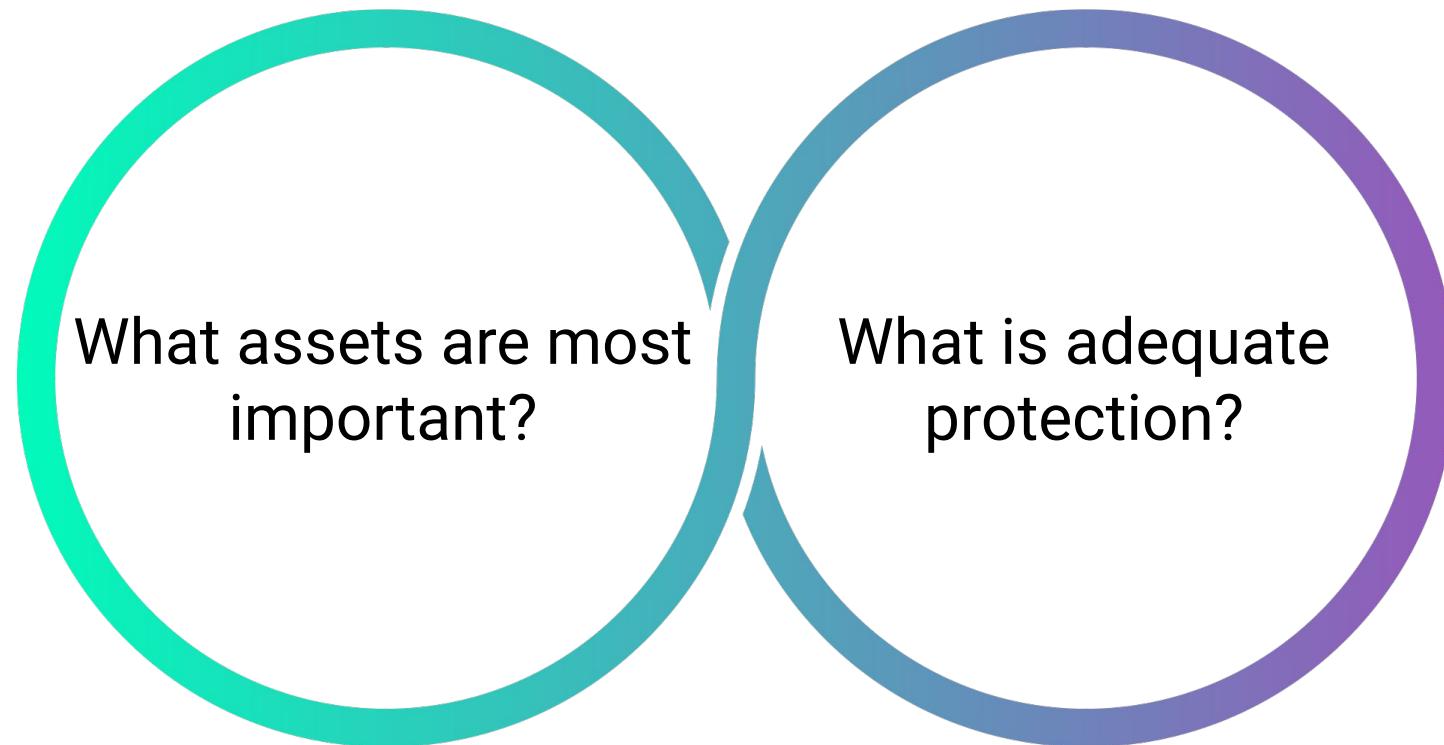
## Cybersecurity team



# GRC Framework

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GRC is a framework for answering the questions:



# GR&C Framework

---

## Governance

Creating management processes for implementing security practices across the organization.

## Compliance

Making sure the business follows internal security policies and adheres to relevant security laws.

## Risk management

Identifying an organization's most important assets and determining how they might be compromised.



We define “important” by asking:  
How would a security compromise  
of this asset affect the profits of  
the business?



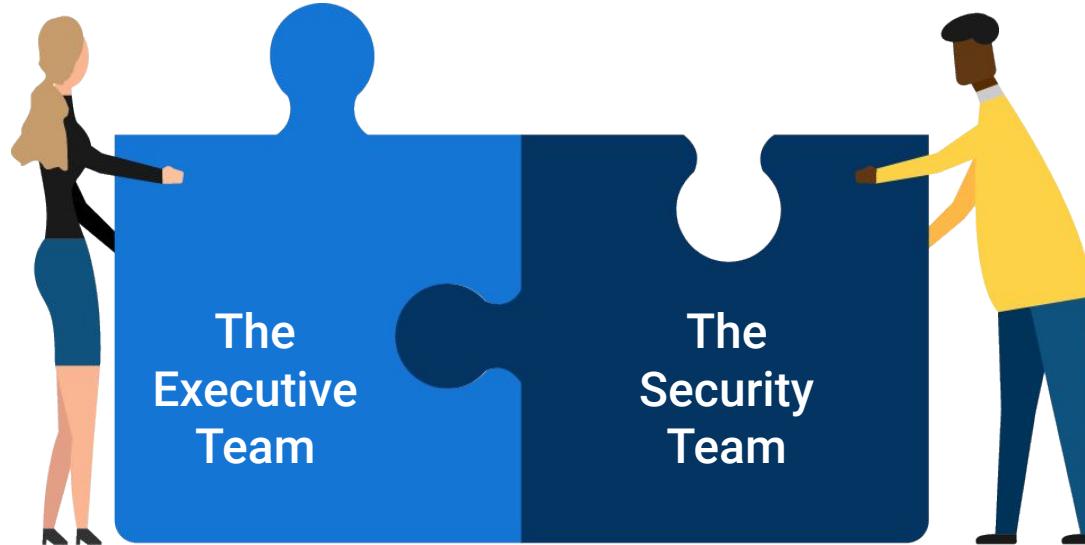
The more significant the loss,  
the more important the asset.

# GR&C Framework

---

We will study how GRC frameworks are considered and implemented into a business by first examining the following:

The **Executive Management team** is ultimately responsible for the adherence and enforcement of laws, regulations, and security practices.



# Security Roles and Responsibilities

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In the next section, we'll cover the following:



Executive roles existing in most companies.



Executive roles relevant to Security departments.



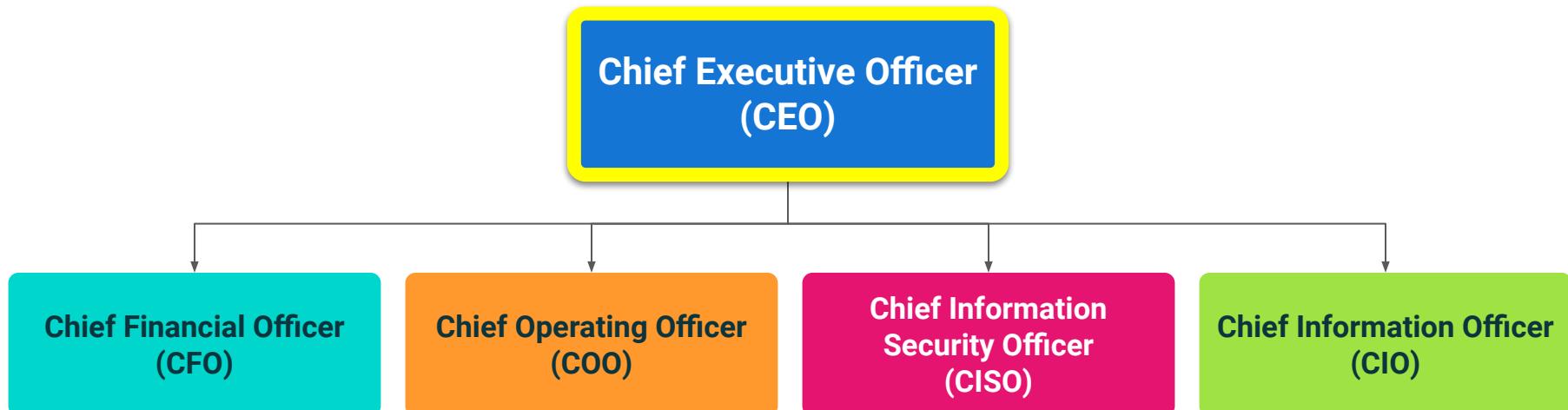
The responsibilities of Security departments.



The structure of the security organization.

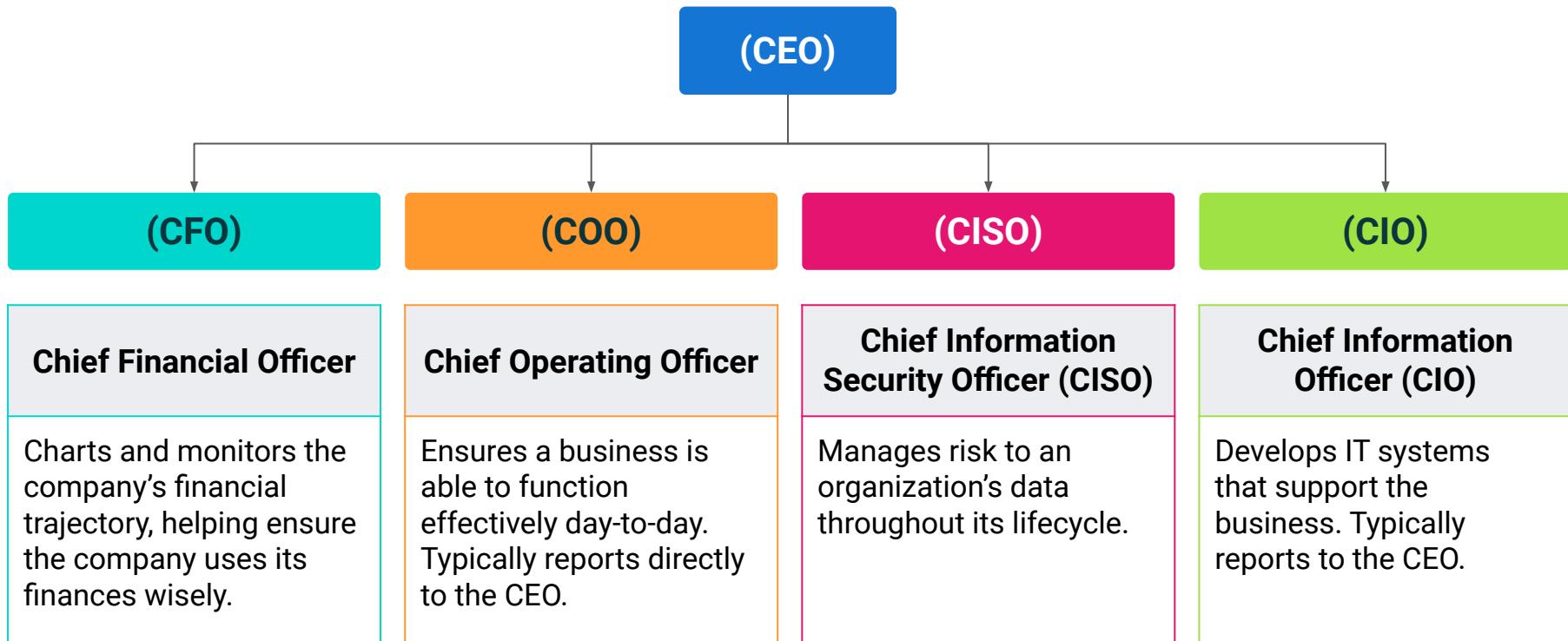
# Executive Roles: The Core Leadership Team

The **Chief Executive Officer (CEO)** is responsible for plotting the overall direction of the company. The **board of directors** is elected by shareholders and holds the CEO accountable for meeting their demands.



# Executive Roles: The Core Leadership Team

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# The Responsibilities of the Security Department

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CISO is responsible for protecting the company's data, often supervising the following teams, among others:

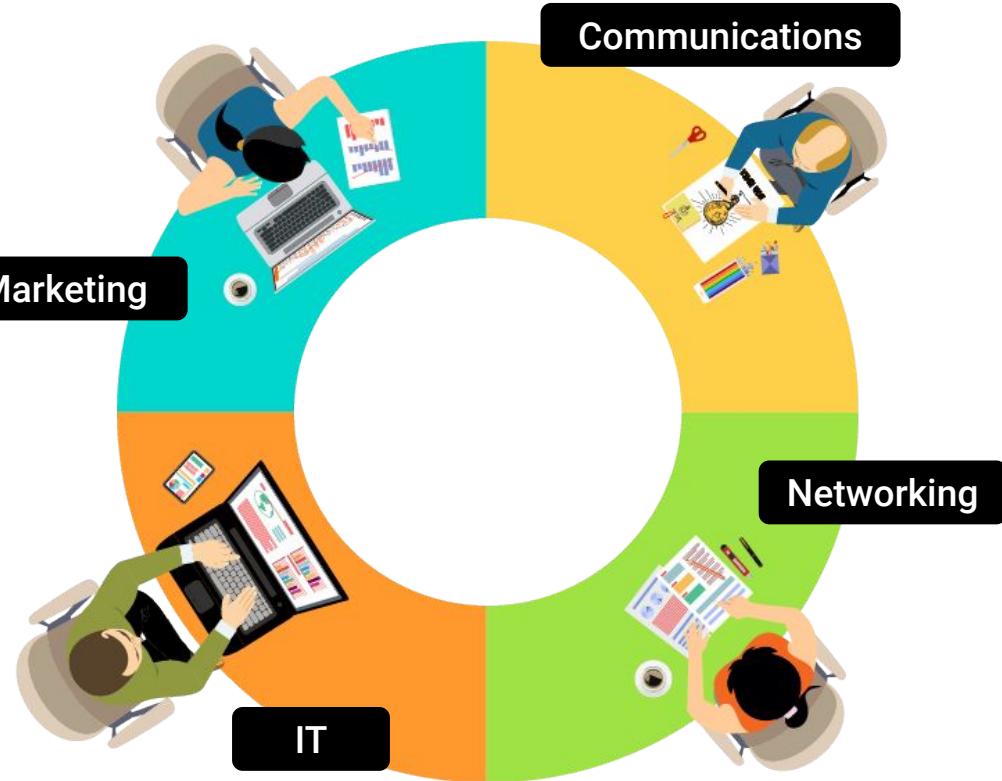
Department	Position	Supervises
Network Security	Director of networking or director of network security is in charge of networks.	A director of networking often has <b>system administrators</b> , <b>network administrators</b> , and <b>physical network technicians</b> on staff. They may also manage a help desk.
Incident Response	IR manager or SOC manager manages and Incident Response unit.	An SOC manager employs <b>SOC analysts</b> , also known as <b>security analysts</b> or <b>incident handlers</b> .
Application Security	Security architect is in charge of application security.	A security architect typically manages <b>security engineers</b> and <b>software engineers</b> .

# Security and the Larger Organization

Security operations will interact with other non-security teams within the organization.

## For example:

An organization's Marketing and Communications teams use the networks and accounts that IT and Networking manage.

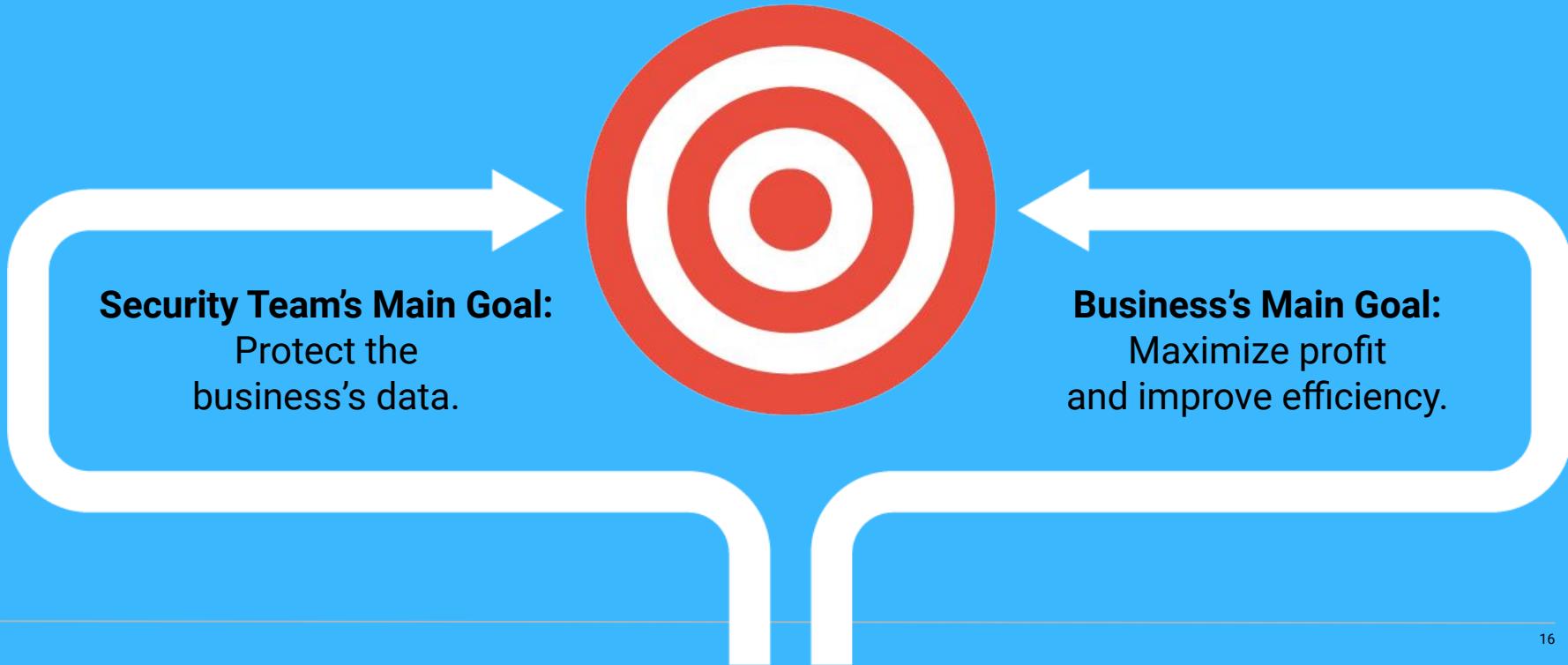




What other examples can you think of?

# Security Concerns vs. Business Concerns

The most profitable decision isn't always the most secure. Security objectives may be at odds with those of the business.





---

# What Should the Security Team Do?

# What Should the Security Team Do?

---

An organization's Engineering team proposes an innovative but insecure new feature for their flagship product.

**Security Team':**  
Would probably advise  
against the new feature  
due to its poor security.



**Business-At-Large:**  
Might decide to  
develop it anyway,  
believing the potential  
profit is worth the risk.

# What Should the Security Team Do?

---

The Security team must adapt its operations to accommodate a product they know is insecure.

## Potential Solutions:

A diagram illustrating a conversation between two individuals. On the left, a small orange stick figure is shown from behind, looking towards the right. A large, dark grey speech bubble originates from this figure's position. On the right, another small blue stick figure is shown from behind, looking towards the left. A second large, dark grey speech bubble originates from this figure's position. The two speech bubbles overlap in the center, representing a dialogue.

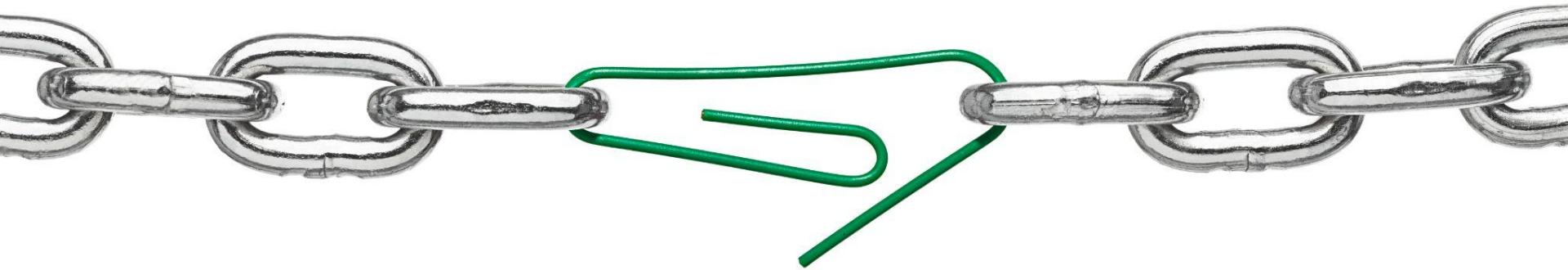
Put in place more aggressive monitoring on data servers likely to be exposed by the new feature.

Advise IT and Networking to put in place more sophisticated access controls on important servers and proxies.

# 100% Security **is not** the Business's Goal.

---

To limit spending and increase profit, businesses often provide only adequate protection for their most important assets.





# Security vs. Business: Is the Feature Worth the Risk?

# Security vs. Business: Is the Feature Worth the Risk?

---

An organization's Engineering team proposes an innovative but insecure new feature for their flagship product.

The organization performs a **risk assessment** and concludes:



The feature could lead to a 25% increase in quarterly profits.



The feature would also risk exposing an isolated data server containing customer names, usernames, and email addresses, but no other PII (personally identifiable information).



In this case, the business objective  
of achieving profit targets  
overrides the risk of the strategy.

# Business Wins

---

## Con

The Security team objects to the feature due to its insecurity.



## Pro

The business decides that the cost of the potential breach—of an isolated server with no sensitive PII—would be less than the potential profit of the feature.





After making a decision,  
the business updates its  
security practices to account for  
the risk they've undertaken, and  
regularly confirms  
everyone is following the rules.

This is **governance**  
and **compliance**.



# Activity: Considering Security and Business Objectives

In this activity, you'll play the role of a security consultant hired to help a business determine how risky its plans are.

Suggested Time:

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10 Minutes



Time's Up! Let's Review.

# Questions?

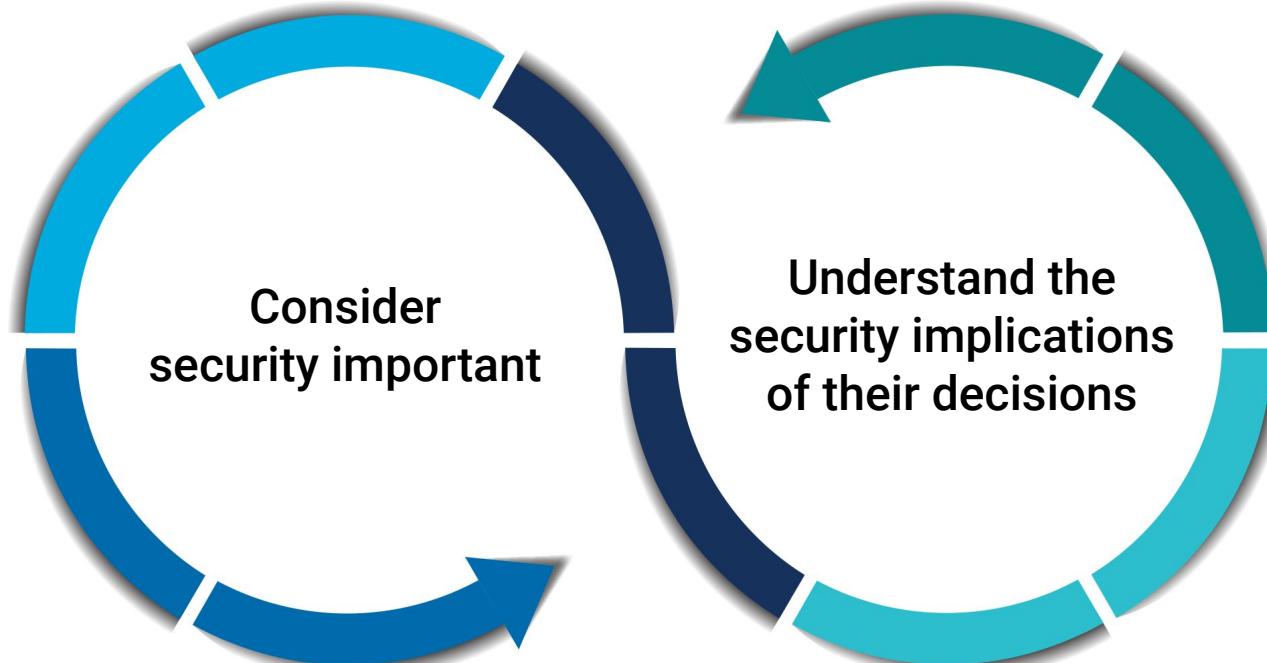


# Security Culture Framework

# Security Culture

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Strong organizational security begins with making sure employees both:



**Security culture** is the way members of an organization think about and approach security issues. A healthy security culture has employees who are invested in the organization's security and "behave securely."

# Security Culture

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The health of an organization's security culture is determined by:



How important employees consider security.



How aware employees are of common security risks.



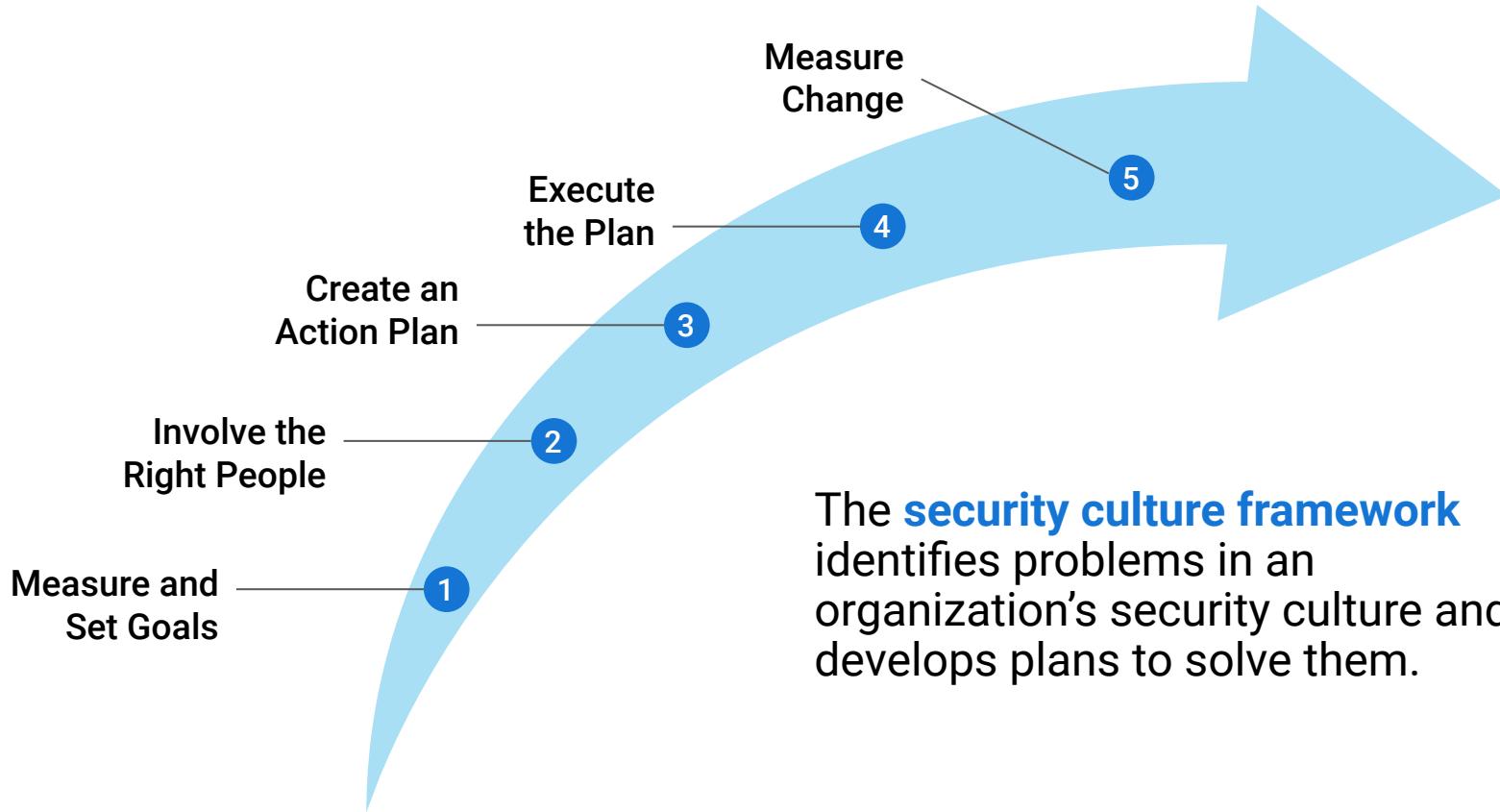
Whether employees know how to avoid insecure behavior.



A healthy security culture requires motivating employees to value security, and training them on how to avoid insecure behavior.

# Security Culture Framework Steps

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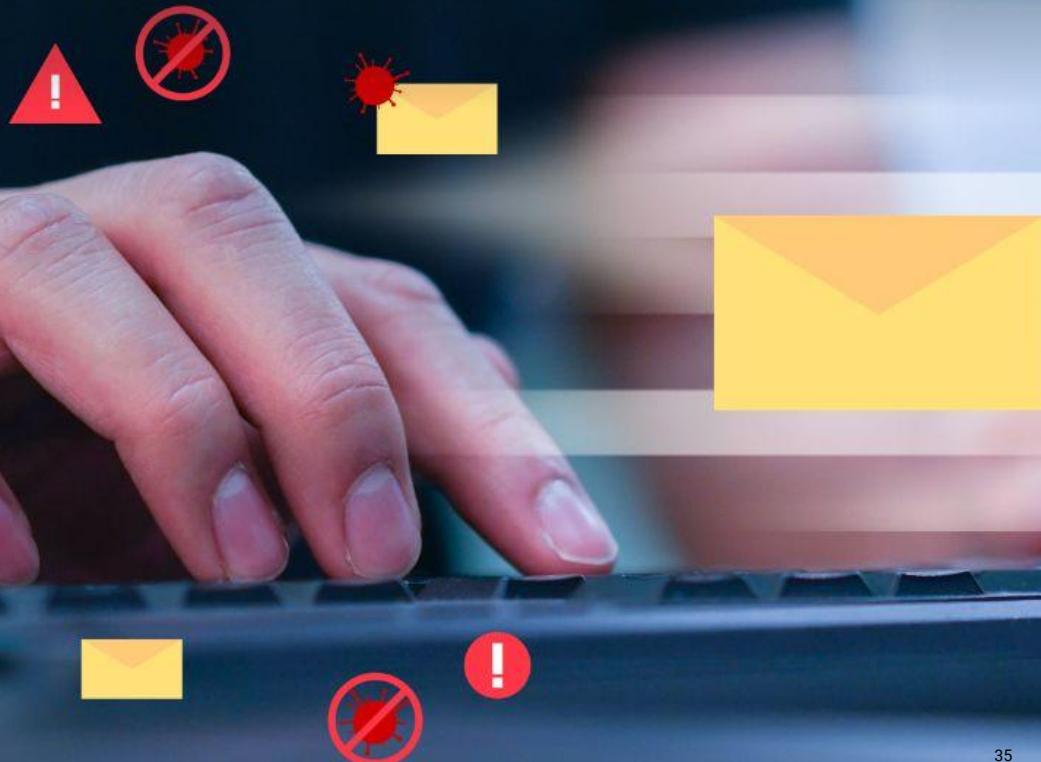


# Applying the Framework: Security Scenario

Employees are receiving emails to their work accounts from external sources.

Employees are clicking on links and downloading attachments in these emails.

The organization's security team determined that many of the links and attachments contain malware.



# Step 1: Measure and Set Goals

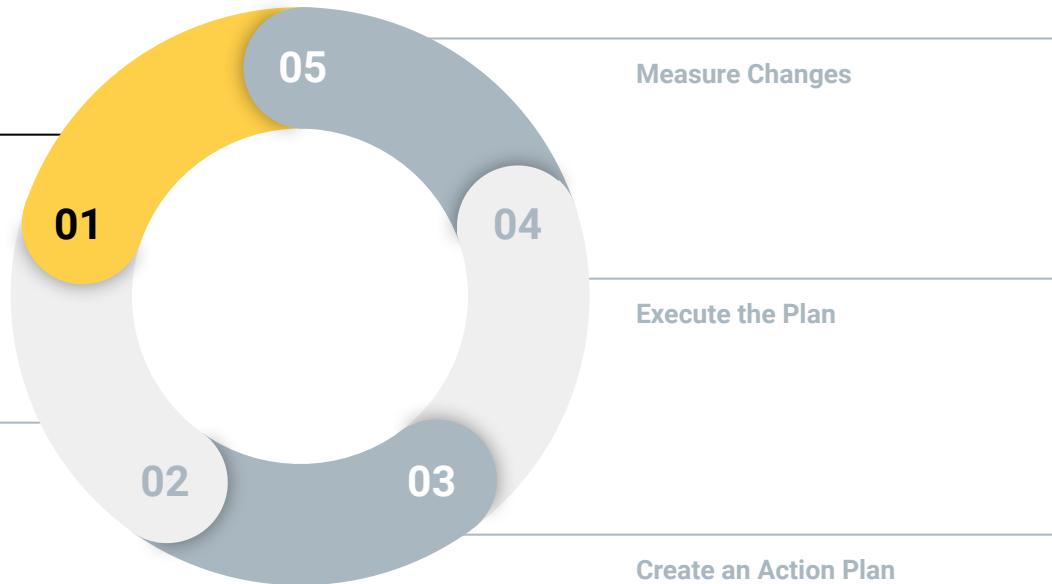
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Hire a penetration testing firm to begin a phishing campaign that will send out phishing emails to users in the company. The firm will then keep track of how many users fall for the phishing emails.

## Measure and Set Goals

Set a click rate goal of 5%.

Measure this data to determine (1) what percentage of employees fall victim to the phishing and (2) which employees specifically.



# Step 2: Involve the Right People

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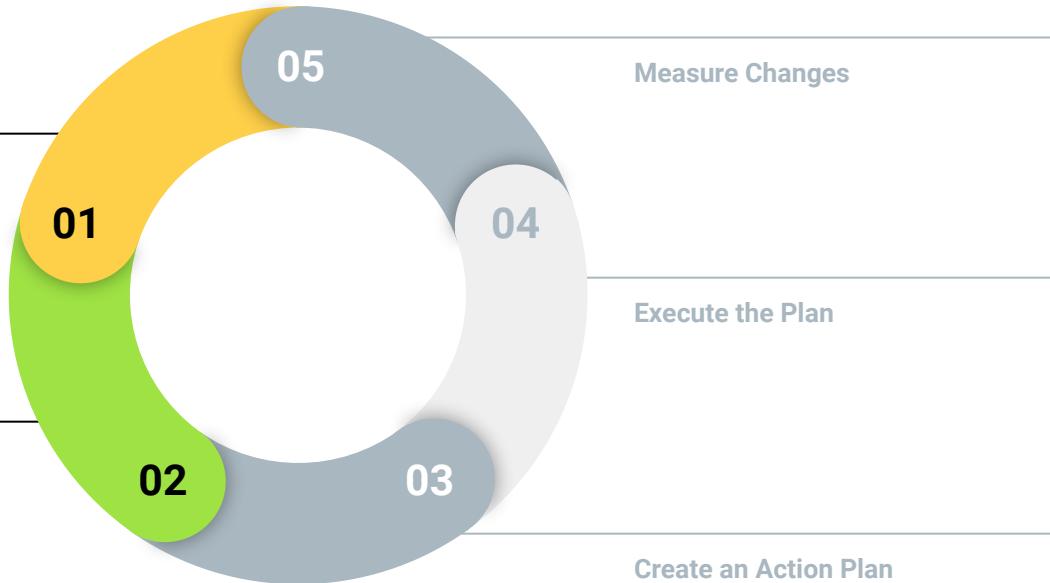
Since this training will affect all members of the organization, inform the executive team about the problem and your decision to implement training.

## Measure and Set Goals

Set a click rate goal of 5%. Measure this data to determine (1) what percentage of employees fall victim to the phishing and (2) which employees specifically.

## Involve the Right People

Inform at least the CEO and/or CIO, director of HR, and the person in charge of internal training and communication.



# Step 3: Create an Action Plan

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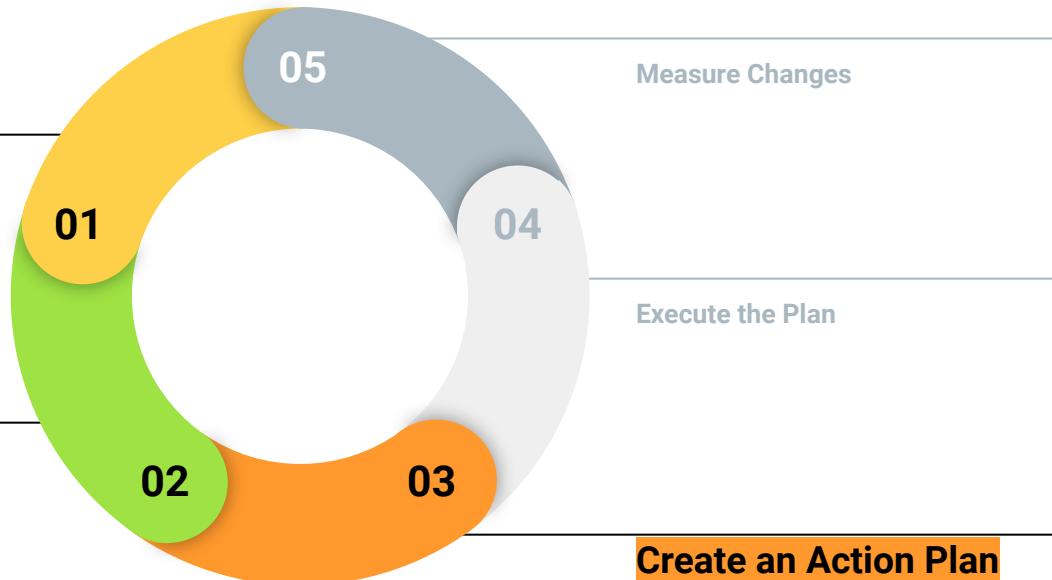
After getting clearance to run the training, plan to deliver an annual Cybersecurity Awareness Training event.

## Measure and Set Goals

Set a click rate goal of 5%. Measure this data to determine (1) what percentage of employees fall victim to the phishing and (2) which employees specifically.

## Involve the Right People

Inform at least the CEO and/or CIO, director of HR, and the person in charge of internal training and communication.



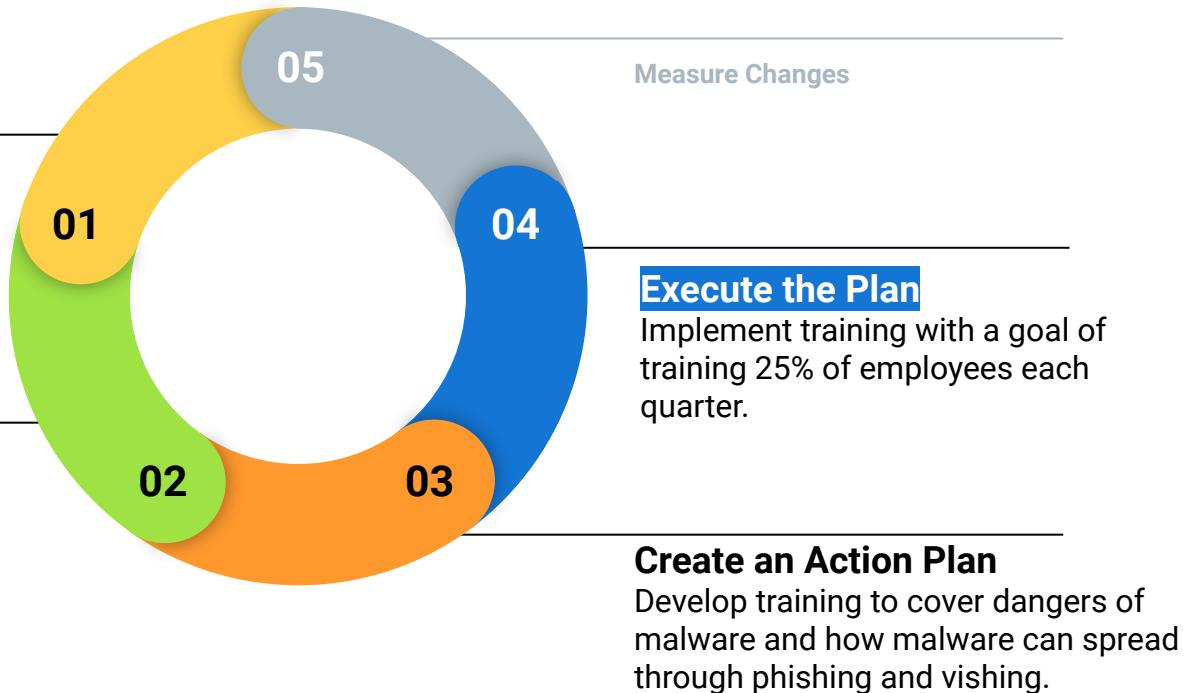
## Create an Action Plan

Develop training to cover dangers of malware and how malware can spread through phishing and vishing.

# Step 4: Execute the Plan

---

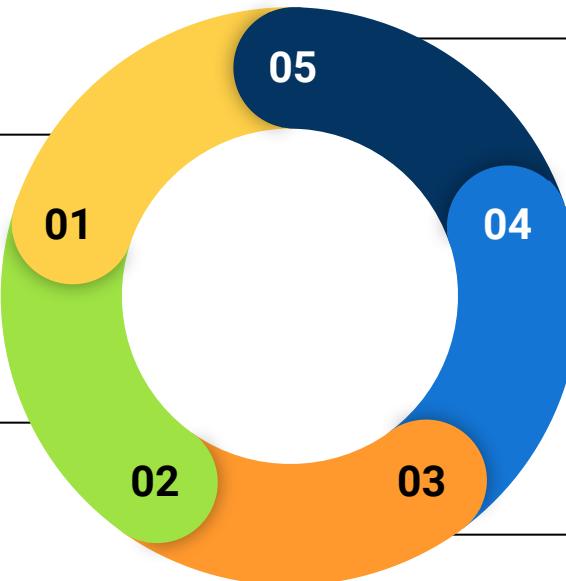
After developing the training, implement it with the goal of training 25% of employees every quarter.



# Step 5: Measure Change

---

After training the entire company, have the pentesters reimplement the original phishing campaign.



---

## Measure and Set Goals

Set a click rate goal of 5%. Measure this data to determine (1) what percentage of employees fall victim to the phishing and (2) which employees specifically.

---

## Involve the Right People

Inform at least the CEO and/or CIO, director of HR, and the person in charge of internal training and communication.

---

## Measure Changes

Determine success or failure based on goals set in Step 1.

---

## Execute the Plan

Implement training with a goal of training 25% of employees each quarter.

---

## Create an Action Plan

Develop training to cover dangers of malware and how malware can spread through phishing and vishing.



# Activity: Applying the Security Culture Framework: Part 1

You'll play the role of a security consultant contracted by a local bank to develop a plan for strengthening physical security.

Suggested Time:

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15 Minutes



Time's Up! Let's Review.

# Questions?





4:46

Break

# Security Culture Framework: Action Plan

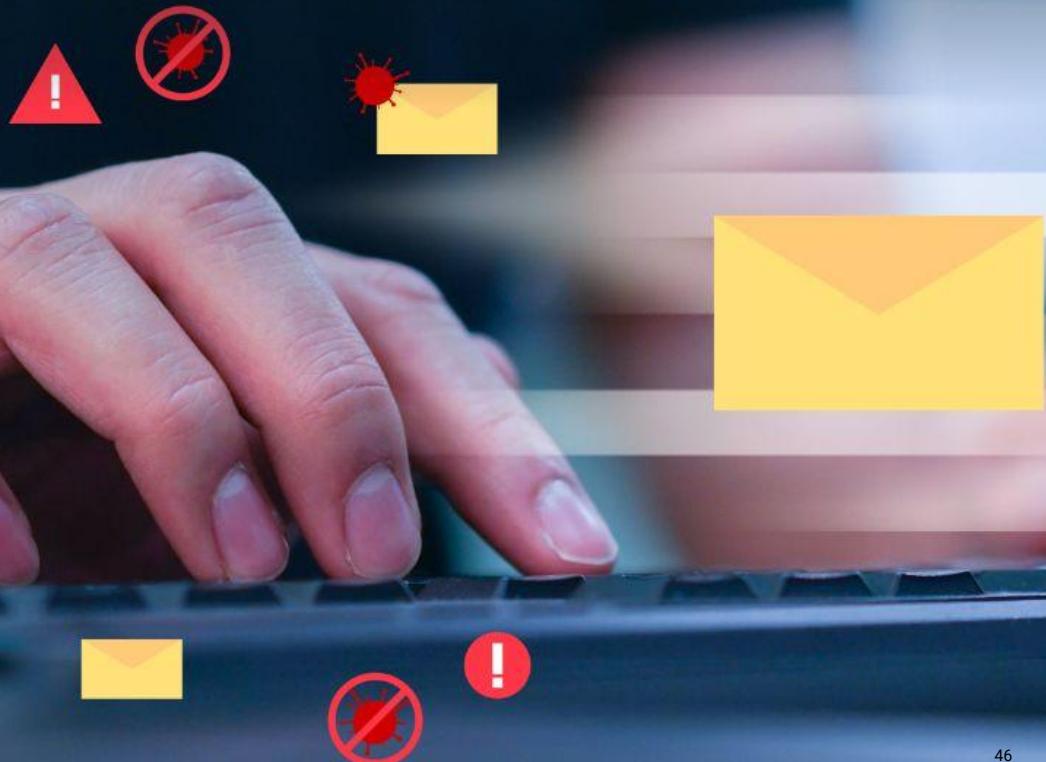
# Back to Our Security Scenario...

---

Employees are receiving emails to their work accounts from external sources.

Employees are clicking on links and downloading attachments in these emails.

The organization's security team determined that many of the links and attachments contain malware.





Let's go through the steps again,  
with the **added context** of coordinating  
with other team members.

# Step 1

# Security Culture Framework Steps

The Security Culture Framework (SCF) team meets to assess the impact of the phishing incident and the risk posed by future campaigns.

**This discussion includes:**

01

An assessment of the damage done by the previous phishing incident.

02

Using a pentesting phishing attack to show how many employees download malicious files. This assessment might find a 10% click-through rate, meaning that 10% of employees downloaded malicious email attachments.

03

Setting a target click-through rate. The team might decide that a 5% click-through rate is acceptable.



## Step 2

# Security Culture Framework Steps

The SCF team manager (in this case, the IR manager) meets with the CISO to explain that the previous phishing attack was successful because 10% of employees downloaded files from unknown email addresses.

They request a budget to carry out a plan that will bring this number down to 5%, and explain how it will profit the business.



## Step 3

# Security Culture Framework Steps

The SCF team develops a training plan to educate employees.

In addition, the SCF team develops a Supplemental Security Awareness training plan.

This plan will only be delivered to employees who continue to click malicious links after training.



## Step 4

# Security Culture Framework Steps

After developing the training, the SCF team decides on incentives and disincentives. These will be awarded based on how employees behave during penetration tests and security audits.

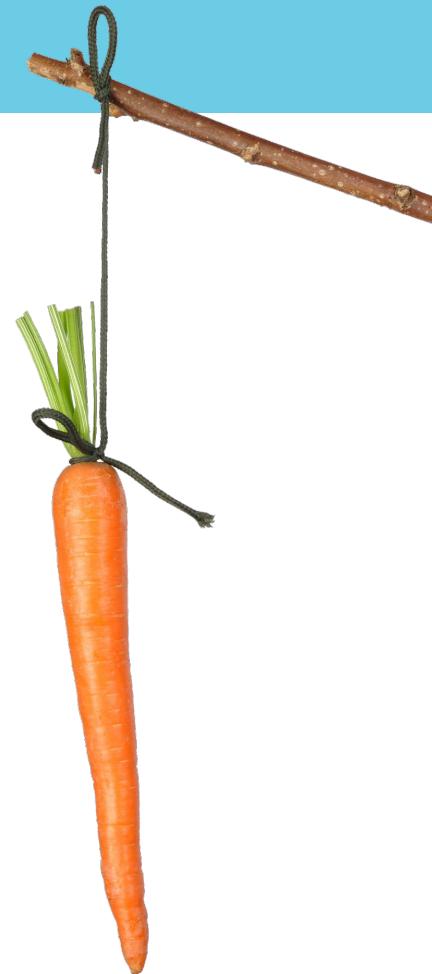
Since employees won't know exactly when the assessments are being conducted, the team expects more people to follow the new download guidelines.

### Incentives for not clicking:

A \$40 gift card, free or discounted security conference attendance, and additional vacation time.

### Disincentives for clicking:

Supplemental security awareness training and additional random device audits for one quarter.



## Step 5

# Security Culture Framework Steps

The SCF team collaborates with HR to determine the best dates to run trainings.

During these meetings, the HR team explains that the most reliable way to ensure 100% attendance over the next fiscal year is to have quarterly training sessions, training 25% of employees each time.

SCF and HR coordinate the specific dates and location of the training.



# Security Culture Framework Steps

## Step 6

The SCF team collaborates with Communications to develop and distribute information about the training.

## Step 7

The SCF team sets up and implements the training as scheduled.



# Security Culture Framework Steps

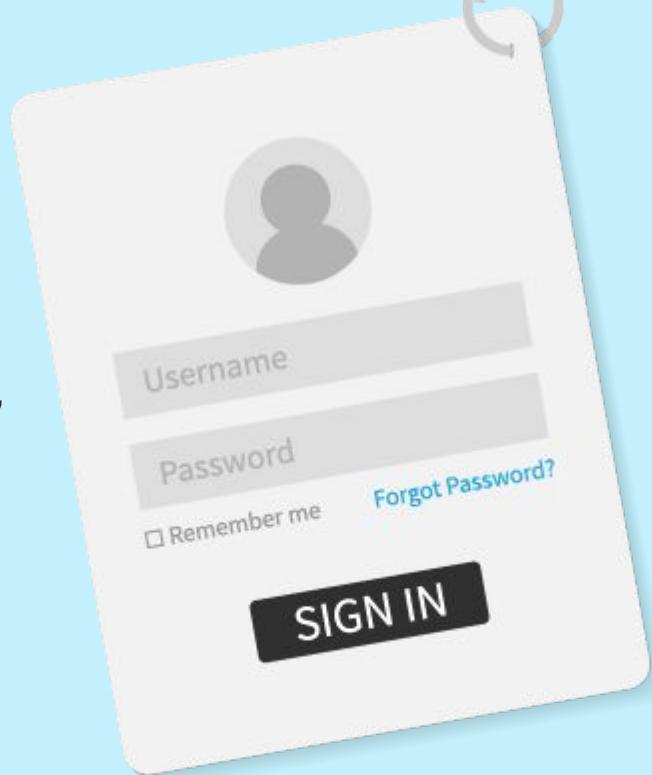
## Step 8

Every quarter, the SCF team contracts the same pentesting firm to run the phishing campaign against all employees who have already been trained.

## Step 9

After every test, the SCF team identifies employees who still clicked malicious links, and requires them to go through Supplemental Security Awareness training.

In addition, they verify whether the click-through rate drops closer to 5%.



# Security Culture Framework Steps

---

**Step 10:** After training the entire company, the SCF team runs a final phishing campaign to evaluate the overall effectiveness of the training.

If they find that the click-through rate (CTR) is 5% or lower, it is considered a success.

Otherwise, they might decide to run the training for an additional year, or take a different approach to solving the problem.



# What's the (Action) Plan?

---

Some important considerations when developing a plan:



When will  
the plan be  
executed?

When will  
you measure  
progress?

How will  
you quantify  
progress?

# What's the (Action) Plan?

---

Questions you should ask when developing a plan:

01

## **When will the plan be executed?**

The SCF and HR teams will implement the training once every quarter, training 25% of employees each time. This ensures 100% of employees will be trained by the end of the year.

02

## **When will you measure progress?**

The SCF team will implement a phishing campaign each quarter, targeting only the most recently trained cohort. After all cohorts have been trained, a final campaign will test how well everyone follows the new guidelines over time.

03

## **How will you quantify progress?**

The SCF team decides to quantify the click-through rate, which is the percentage of employees who download malicious links from emails. Their goal is to decrease this number from 10% to 5%.



# Activity: Security Culture Framework: Part 2

In this activity, you will complete the plan you began drafting in Part 1 earlier today.

Suggested Time:

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20 Minutes



Time's Up! Let's Review.

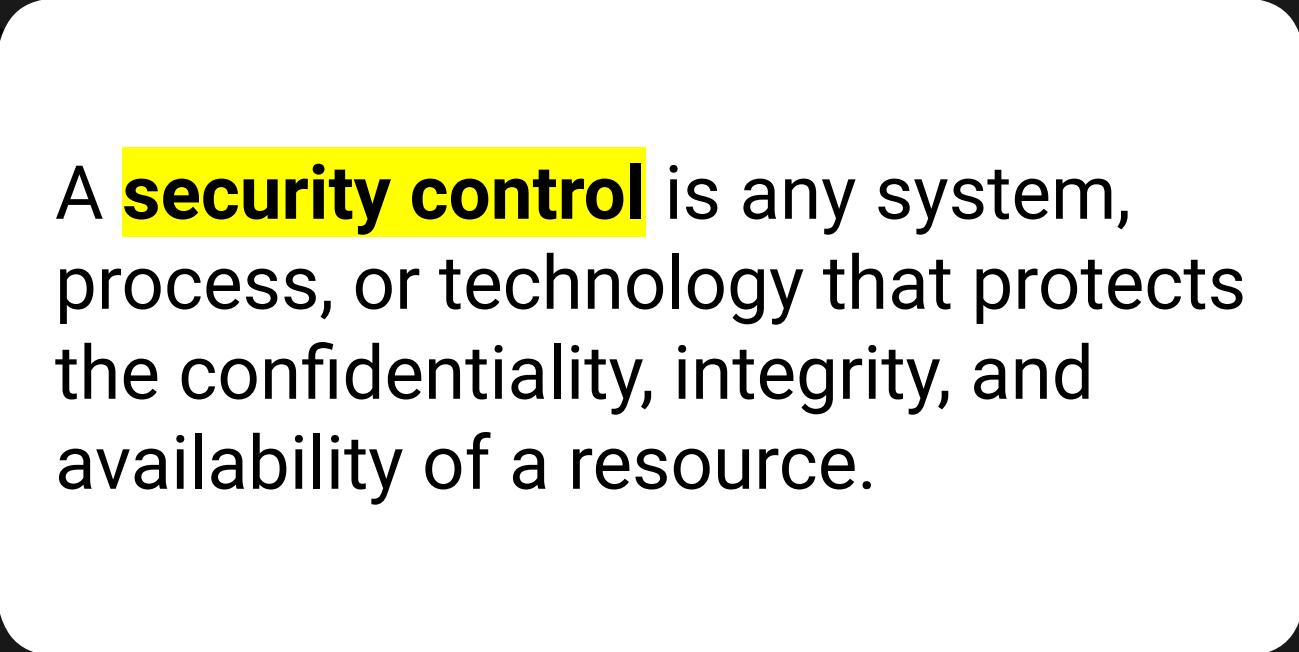
# Questions?



# Security Controls

In addition to improving security culture over the *long term*, the security team should enforce **security controls** that manage issues in the *short term*.





A **security control** is any system, process, or technology that protects the confidentiality, integrity, and availability of a resource.

# Security Controls and Control Types

---

Security controls can be administrative, technical, or physical in nature.

## Administrative

### Example

Requiring employees to follow training guidelines.

## Technical

### Example

Requiring developers to authenticate using SSH keys rather than passwords.

## Physical

### Example

Protecting a building by requiring keycard access.

# Security Controls Can Have Different Goals.

---

Preventative controls	Prevent access with physical or technical barriers. (For example: Keycard access)
Deterrent controls	Discourage attackers from attempting to access a resource.
Detective controls	Identify and alert attempts to access a resource.
Corrective controls	Attempt to fix an incident, and possibly stop it from happening again.
Compensating controls	Restore the function of compromised systems.

# We'll have more security controls in future units.

---

Regardless of their type, all security controls seek to restrain or respond to access of a resource. The following access *controls* determine who can access specific resources:

## Linux

### Example

File permissions act as access controls by preventing users from modifying files they don't own.

## Networks

### Example

Firewalls control access to networks.

## Incident Response

### Example

Monitoring systems act as detective control.



Layering security controls is a fundamental aspect of the security design framework known as **defense in depth**.

**Defense in depth** is the practice of using multiple defenses to secure a resource.

# Defense in Depth

---

For example, a secure network may protect an SSH server in three ways.

## Technical control:

Hiding the server behind a firewall that only forwards connections from the corporate VPN.

## Technical control:

Forcing users to authenticate with SSH keys and passwords.

## Procedural control:

Requiring users to generate new keys, with new strong passwords, every quarter.

# Control Diversity and Redundancy

A system with multiple layers of protection is said to have **control diversity**, because it is protected in multiple ways.

01

Protecting the SSH server with a firewall prevents unwanted connections from unintentional attackers.

02

If an attacker bypasses the VPN, it is still hard to compromise the server. Users must authenticate with SSH keys and passwords, so attackers can't easily brute-force the login.

03

If an attacker does steal both a valid SSH key and its password, they will only be able to compromise the server for a limited time, since the stolen key will expire after, at most, three months.

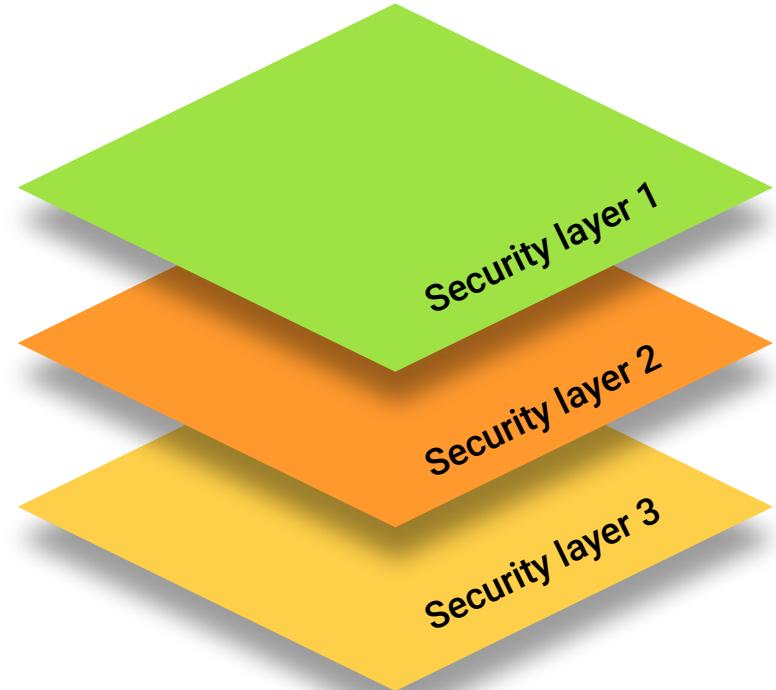
# Redundancy and Single Points of Failure

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Defending the system with multiple methods ensures that it remains protected *even if one of them fails.*

This concept is known as **redundancy**.

- If the system only has a single control, that control is its **single point of failure**. An attacker can compromise the system by breaking just a single control.
- Creating redundancy eliminates the inherent risk of single points of failure.





# Activity: Implementing Security Controls

In this activity, you will draft the final piece of security recommendations for GeldCorp.

Suggested Time:

---

10 Minutes



Time's Up! Let's Review.

# What We've Covered

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Today's activities put you in the role of a security consultant hired to help a financial technology firm respond to a major security breach. You had to:



Identify the source of the breach.



Develop a plan to improve security and security culture.



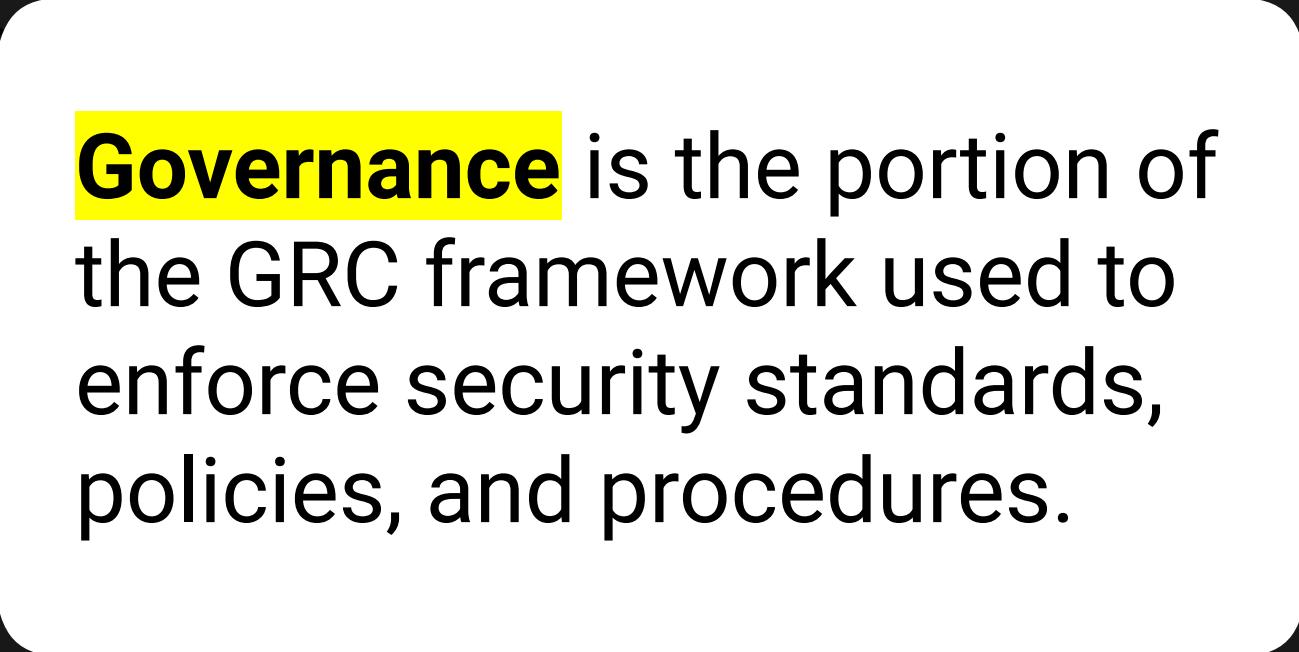
Define metrics to measure if the plan was successful.



Propose controls, in addition to training, that can mitigate risk.



What we learned today will  
prepare us to learn about  
governance later in the week.

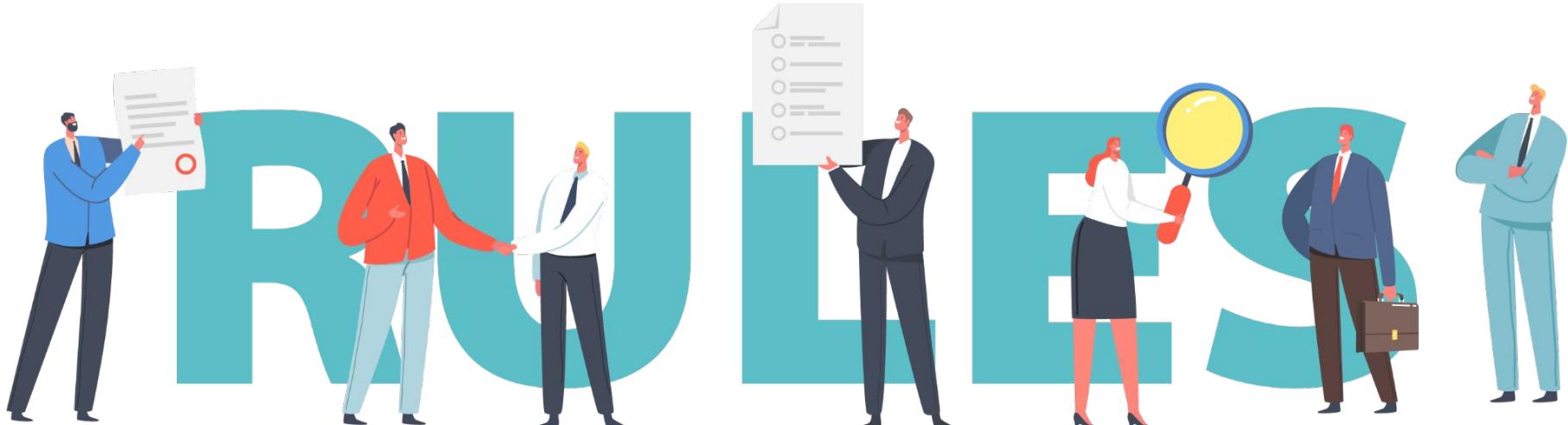


**Governance** is the portion of the GRC framework used to enforce security standards, policies, and procedures.

# Looking Forward...

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Now that we have a good understanding of how organizations develop best practices for security, we can learn how they use governance methods to codify and enforce them.



# Questions?



*The  
End*