

# DERRICK WILLIAMS

## Enterprise Consultant

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### SUMMARY

Enterprise Consultant with experience implementing Oracle HRIS/ATS systems, leading RPO implementations, and building technology platforms. Supported Hypercare project for Providence Healthcare at IBM. Founded PFW Group and architected Pennie Pass—a proprietary platform serving K-12 district operations. Skilled in translating business requirements into technical solutions across healthcare, education, and enterprise clients.

### TECHNICAL PORTFOLIO

#### ServiceNow SLG Demo | [github.com/Dman031/servicenow-slg-demo](https://github.com/Dman031/servicenow-slg-demo)

- AI-powered service request management for State & Local Government
- Now Assist AI workflow automation, department routing, analytics dashboard

#### Oracle Migration Accelerator | [github.com/Dman031/oracle-migration-accelerator](https://github.com/Dman031/oracle-migration-accelerator)

- Enterprise database migration toolkit with schema comparison and validation
- HIPAA compliance tracking, executive reporting, data validation suite

#### OCI Infrastructure Console | [github.com/Dman031/oci-customer-deployment-templates](https://github.com/Dman031/oci-customer-deployment-templates)

- Oracle Cloud deployment templates with Terraform modules
- Multi-client dashboard, cost estimation, PDF reporting

### CONSULTING EXPERIENCE

#### FOUNDER & MANAGING PARTNER | PFW Group | 2023 - Present

- Architected Pennie Pass—proprietary payment and tracking platform for K-12 operations
- Secured contract as sole Food Service Management Company for entire public school district
- Built scalable systems for compliance, vendor management, and multi-district expansion
- Created performance dashboards and predictive modeling for USDA/state reporting

#### SENIOR CONSULTANT | Analog Devices | Oct 2022 - Jun 2023

- Led RPO implementation with Pierpoint, integrating technical recruitment operations
- Optimized ATS functionality and HRIS integration to improve process efficiency
- Streamlined onboarding workflows, reducing turnover rates
- Managed end-to-end delivery for critical technical roles

#### CONSULTANT | IBM | Aug 2021 - Dec 2022

- Supported Oracle HRIS/ATS enterprise implementations for Fortune 500 clients
- Delivered Hypercare project for Providence Healthcare—ensuring system stability post-launch
- Managed 95 concurrent workstreams while implementing process improvements
- Collaborated with global teams on Oracle platform best practices

#### MSP/RPO CONSULTANT | Cross Country Healthcare | Jun 2017 - May 2021

- Managed enterprise healthcare workforce deployments across multiple states
- Led COVID-19 response deployment of medical assistants nationwide
- Built client relationships with Regional VPs and hospital system stakeholders
- Developed talent pipelines and vendor compliance frameworks

## SKILLS

**Platforms:** Oracle, ServiceNow, Salesforce, Workday, Taleo, Greenhouse

**Technical:** Python, Terraform, SQL, Data Analysis, Process Automation

**Cloud:** Oracle Cloud Infrastructure (OCI), AWS

**Compliance:** HIPAA, SOX, PCI-DSS, USDA Reporting

**Consulting:** Requirements Gathering, Stakeholder Management, Solution Design, Implementation

## EDUCATION

### Academy of Art University | 2012

Project Management Principles & Practices | Advanced Talent Acquisition & Onboarding Strategies | ATS Implementation & Optimization