



DMITRIY RUDAKOV

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Telegram: [@DmitriyRudakov](https://t.me/DmitriyRudakov)

Open for relocation

Professional Profile

- Full-stack Developer with more than 25 years of amateur experience in programming. Experienced with all stages of the development cycle for dynamic web projects.
- Professional Training&Development Consultant with more than 15 years' experience in corporate training, coaching, and consulting services.

Education

- 1997-2002 Penza State Pedagogical University
Economics&management
Manager, interpreter (English)

Professional Experience

- **2021 – 2022 Professional practice / freelance**
Full-stack developer

Completed several single and team projects, including:

1) Career Coach

Team Project

client : <https://github.com/DmitriyRud/career-coach-client>

server : <https://github.com/DmitriyRud/career-coach-server>

SPA to analyze network-published vacancies by given parameters to identify the most common skills, provide professional development advice, and compile summaries/recommendations.

Held a leading role in the team when developing the front-end and backend parts of the application:

- Developed project idea, roadmap and logic;
- Participated in the design of the DB at PostgreSQL
- Developed and peer user registration and authorization, implemented endpoints at the backend;
- Developed and HTML-coded site navigation, implemented React routes, endpoints at the backend;
- Implemented the API queries logic at the backend;
- Developed and HTML-coded section of career sites analysis at the frontend;
- Implemented the logic on the backend and the section on the frontend to generate recommendations based on the vacancies analysis;
- Controlled operations in Git.

The following technologies were used in the project:

- Node.JS
- React
- Redux
- Redux-thunk
- PostgreSQL
- Sequelize
- Express
- Puppeteer
- Ant design
- HTML / CSS
- GIT / GitHub

2. HeadHunter scrapper

Personal Project

<https://github.com/DmitriyRud/HeadHunterScrapper>

Web-scrapper of the leading Russian career website hh.ru: obtaining the requested information about vacancies, employers, etc. emulating user activity, bypassing protection, including DDoS-guards.

Implemented the logic of scraping using Express and stealth technologies of the Puppeteer library, working with PostgreSQL, layout and rendering through Handlebars.

The following technologies were used in the project:

- Node.JS
- PostgreSQL
- Express
- Handlebars
- Puppeteer
- REST
- HTML / CSS
- GIT / GitHub

3. CustomSocks

Customer Project

<https://github.com/DmitriyRud/CustomSocks>

Online store with constructor of own product design.

Held a leading role in the team:

- Developed and revised the application design;
- Implemented logic, layout and communication with the PostgreSQL;
- In backend part implemented REST API and all endpoints to obtain data;
- Carried out work control in Git.

The following technologies were used in the project:

- Node.JS
- Express
- Handlebars
- Sequelize
- REST
- HTML / CSS
- Bootstrap
- GIT / GitHub

• **2020 – 2021 SKA LLC**

Moscow

Full-stack Developer

Developed and implemented the company's selling website and a CRM system for participating in the state trading system, ensuring:

- The amount of contracts for state trades - 26 million rubles.
- Sales of manufactured products through the site - 700 thousand rubles/month.

• **2013 – 2021 Richardson**

London

(www.richardson.com)

Senior Consultant

Richardson customers in Russia sales&management system improvement (Cargill, Zinpro, DLL, Kennametal, Schlumberger, AVAYA, NOKIAN Tyres, ORICA, AMWAY, MINOVA, Endress&Hauser etc.)

• **2013 – 2015 B&N Insurance LTD**

Moscow

Head of T&D and sales support

- Training & methodological base development to build effective sales system inside the company and through the banks - sales partners
- Department management (recruiting, T&D, managing coaches team)

• **2011 – 2012 GE Money Bank Russia**

Moscow

T&D department head (sales)

- Managing the team of sales trainers
- Developing, approving and implementation of new training programs & academies

• **2007 – 2011 CiV Life**

Moscow

(www.civ-life.com)

Head trainer

- Sales channels development (saving plans, personal loans&credit cards insurance)
- Trainings & field coaching of Citibank Russia staff

• **2006 – 2007 Rossgosstrakh**

Moscow

(www.rgs.ru)

Head trainer for life insurance

T&D system for life insurance development

• **2005 – 2006 Citibank**

Moscow

(www.citibank.ru)

Lead T&D specialist

- CitiGold Academy creation & development

- Branch Managers Academy creation & development
 - Trainings organization & conducting in tight contact with business units
- Starting from June 2005 - training team supervisor (8 subordinates).

• **2004 – 2005** **IFD Kapital** **Moscow**
Corporate sales department specialist

- Active sales of pension plans, insurance and investment products
- Sales seminars for corporate customers' organization

• **2004 – 2004** **Locko-bank** **Moscow**
(www.lockobank.ru)

Interbank sales specialist

Working with other commercial banks - active sales of banking solutions

• **2002 – 2004 Ministry of economic development & trade of Russian Federation**
Moscow

(economy.gov.ru)

Lead specialist

- Russian financial markets & institutions monitoring and analysis
- Legislation development & updating

Additional information

Fond of programming since childhood with different programming languages as a hobby, periodically performing projects for friends/freelances. The experience of development using various technologies allows me to quickly enter any project and grow professionally, bringing real benefits to the team and business. As motivated as possible to work with full impact.

I also have many years of professional experience in team management, staff development and leadership in the investment and banking sector. You could download the full resume on my personal website, or I am ready to send it by your request.

Telegram : <https://t.me/DmitriyRudakov>

Personal website: <https://dmitriyrud.github.io/>

GitHub: <https://github.com/DmitriyRud>

Skills

JavaScript, REACT, Redux, Node.js, PostgreSQL, Express.js, Sequelize, Git, HTML5/CSS3, Linux, Bootstrap, Ajax, Python, TypeScript, REST, Jest, C

Linguistic Skills

Russian – native
English – fluent
German – basic
Spanish - basic

Hobbies

- Programming
- Motorcycles
- Gym

**Courses&
Certificates**

- **Elbrus boot camp**, Full-stack developer (JavaScript, Node.JS)
- **IBM**, Introduction to Artificial Intelligence, 2020
- **University of California, Santa Cruz**, C for Everyone: Programming Fundamentals, 2020
- **University of California, Santa Cruz**, C for Everyone: Structured Programming, 2020