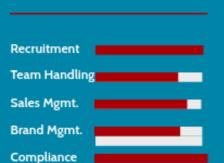
### **ABOUT ME**

Results-driven professional in sales and marketing with rich niche in Telecom industry, Insurance industry, and Banking Industry.

Client focused, results driven, goal oriented professional. Self-integrity with strong interpersonal skills, Networking skills, organizational, planning and communications skills.

### PROFESSIONAL SKILLS



# **Arif Khan**

# Sales & Marketing Professional

Typical Day at office

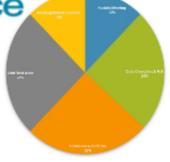
- Huddle/Meeting
- Data Crunching & MIS
- Conference and Calls
- Joint Field Work
- Meeting internal customer



ADDRESS

Flat No 4, Venus Apartment Hotgi Road, Solapur, India

E-MAIL arifkkhan53@gmail.com





PHONE +91 7350677377



Area Manager //

May 2017-Present Sarvatra

### , ....

Senior Territory Manager

Oct 2014-June 2015



Sarvatra Technologies Pvt Ltd Handling team of 5 sales executive.Looking

after north Maharashtra based at Nashik POS/Micro ATM machines sales/Govt approved IT Networks to Credit Cooperative Societies plus Co-op Banks.

### Aspire Insurance Brokers

Handling Maharashtra and Mumbai 4 Managers are reporting Life insurance and General insurance Sales to B2B.Reporting to VP.

### Senior Manager

May 2013- Sept 2014



Reliance Life Insurance Co. Ltd.

Handling Maharashtra and Mumbai 4 Managers are reporting Life insurance and General insurance Sales to B2B. Reporting to VP.

### Max Life Insurance Co. Ltd.

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### Partner

Jan 2012-June 2012



## Alma Mater

### **AWARDS**

### Sales Exemplar

Ranking top 10 in country Sr.Associate Partner in all quarters 2009.Achieve the business Plans by 110% and above

#### Recruitment Expert

Ranking top 20 in country Sr.Associate Partner in 2009. Achieve the Recruitment business Plans by 210% and above.

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### Education Level 2

2008 - 2009



### Sales & Marketing Training

A complete workshop on sales and marketing of service products.

#### **Education Level 1**

2005-2008



#### Bachelor of Commerce

A commerce graduate from Shivaji University,Kolhapur, Maharashtra