



ABOUT ME

Results-driven professional in sales and marketing with rich niche in Telecom industry, Insurance industry, and Banking Industry.

Client focused, results driven, goal oriented professional. Self-integrity with strong interpersonal skills, Networking skills, organizational, planning and communications skills.

PROFESSIONAL SKILLS

Recruitment	<div><div></div></div>
Team Handling	<div><div></div></div>
Sales Mgmt.	<div><div></div></div>
Brand Mgmt.	<div><div></div></div>
Compliance	<div><div></div></div>

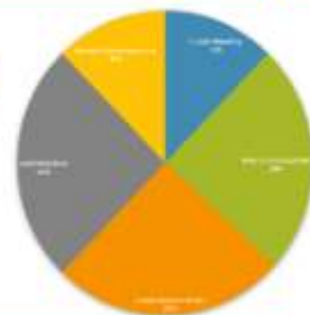
WORK EXPERIENCE

Arif Khan

Sales & Marketing Professional

Typical Day at office

- Huddle/Meeting
- Data Crunching & MIS
- Conference and Calls
- Joint Field Work
- Meeting internal customer



ADDRESS

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Hotgi Road, Solapur, India



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PHONE

+91 7350677377



PHONE

+91 9139918568

Area Manager

May 2017-Present



Sarvatra Technologies Pvt Ltd

Handling team of 5 sales executive. Looking after north Maharashtra based at Nashik POS/Micro ATM machines sales/Govt approved IT Networks to Credit Cooperative Societies plus Co-op Banks.

Senior Territory Manager

Oct 2014-June 2015



Aspire Insurance Brokers

Handling Maharashtra and Mumbai 4 Managers are reporting Life insurance and General insurance Sales to B2B. Reporting to VP.

Senior Manager

May 2013- Sept 2014



Reliance Life Insurance Co. Ltd.

Handling Maharashtra and Mumbai 4 Managers are reporting Life insurance and General insurance Sales to B2B. Reporting to VP.

Partner

Jan 2012-June 2012



Max Life Insurance Co. Ltd.

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Alma Mater

AWARDS

Sales Exemplar

Ranking top 10 in country Sr.Associate Partner in all quarters 2009. Achieve the business Plans by 110% and above

Recruitment Expert

Ranking top 20 in country Sr.Associate Partner in 2009. Achieve the Recruitment business Plans by 210% and above.

Education Level 2

2008 - 2009



Education Level 1

2005-2008



Sales & Marketing Training

A complete workshop on sales and marketing of service products.

Bachelor of Commerce

A commerce graduate from Shivaji University, Kolhapur, Maharashtra