



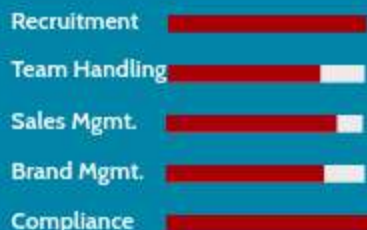
Over 30 Years' Experience

## ABOUT ME

Results-driven professional in sales and marketing with 30+ Year rich niche in Telecom industry, Insurance industry, and Banking Industry.

Client focused, results driven, goal oriented professional. Self-integrity with strong interpersonal skills, Networking skills, organizational, planning and communications skills.

## PROFESSIONAL SKILLS



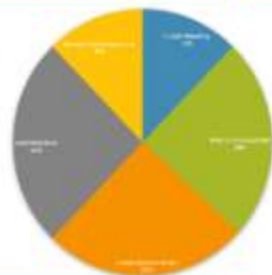
WORK EXPERIENCE

# Arif Khan

## Sales & Marketing Professional

## Typical Day at office

- Huddle/Meeting
- Data Crunching & MIS
- Conference and Calls
- Joint Field Work
- Meeting internal customer



**ADDRESS**  
Flat No 4, Venus Apartment  
Hotgi Road, Solapur, India

**E-MAIL**  
arifkhan53@gmail.com

**PHONE**  
+91 7350677377

**PHONE**  
+91 9139918568

### Area Manager

May 2017-Present



### Sarvatra Technologies Pvt Ltd

Handling team of 5 sales executive. Looking after north Maharashtra based at Nashik POS/Micro ATM machines sales/Govt approved IT Networks to Credit Cooperative Societies plus Co-op Banks.

### Senior Territory Manager

Oct 2014-June 2015



### Aspire Insurance Brokers

Handling Maharashtra and Mumbai 4 Managers are reporting Life insurance and General insurance Sales to B2B. Reporting to VP.

### Branch Manager

May 2013- Sept 2014



### Reliance Life Insurance Co. Ltd.

Handling Solapur Branch with 7 Managers reporting. Recruitment, Training and Development of Sales Team. Reporting to RM.

### Partner

Jan 2012-June 2012



### Max Life Insurance Co. Ltd.

Handling Ahmednagar Branch with 6 Managers reporting. Recruitment, Training and Development of Sales Team. Reporting to RM.

## Alma Mater

## AWARDS

### Sales Exemplar

Ranking top 10 in country Sr. Associate Partner in all quarters 2009. Achieve the business Plans by 110% and above

### Recruitment Expert

Ranking top 20 in country Sr. Associate Partner in 2009. Achieve the Recruitment business Plans by 210% and above.

### Education Level 2

2008 - 2009

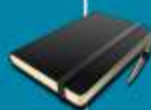


### Sales & Marketing Training

A complete workshop on sales and marketing of service products.

### Education Level 1

2005-2008



### Bachelor of Commerce

A commerce graduate from Shivaji University, Kolhapur, Maharashtra