

# SALES CONTRACT

JUN.10,2025  
NO. 15963

BUYER : **TIEP NHUNG COMPANY LIMITED**  
HAMLET 5, KIM GIANG COMMUNE, HA NOI, VIETNAM  
REPRESENTED BY : MR. TIEP

SELLER : **LATTE TRADING CO., LTD.**  
19-20, 3-YEAGER TOYOSAKI BEHO-KU, KYOTO 531-0072 JAPAN  
BANKER : THE BANK OF TOKYO-MITSUBISHI UFJ, LTD. SWIFT: BOTKJPJTOSA  
REPRESENTED BY MR. EREN

IT IS MUTUALLY AGREED BETWEEN BOTH PARTNERS TO ENTER THIS CONTRACT ON THE TERMS AND CONDITIONS HEREUNDER STIPULATED :

1) QUALITY: 2<sup>ND</sup> GRADE

2) COMMODITY/SIZE/QUANTITY/UNIT PRICE/AMOUNT:

COMMODITY	QUANTITY (MT) (+/-10PCT)	UNIT PRICE (USD/MT)	AMOUNT CIF HAI PHONG (USD) (+/-10PCT)
HOT-DIP GALVANIZED STEEL COIL JIS G3302, SGCC HS CODE: 721049 SIZE(MM): (0.27-0.60) x (682-1230) x C	199.065	442.00	87,986.73
HOT-DIP GALVANIZED STEEL COIL JIS G3302, SGCC HS CODE: 721049 SIZE(MM): (2.30) x (915) x C	12.705	442.00	5,615.61
<b>TOTAL:</b>	<b>211.770</b>		<b>\$93,602.34</b>

3) ORIGIN : JAPAN

4) PACKING : EXPORT PACKING

5) MARKING : SELLER'S OPTION

6) DELIVERY ALLOWANCE : ±10% PER TOTAL QUANTITY AND TOTAL AMOUNT, QUANTITY AND AMOUNT OF EACH SIZE IS ALLOWED

7) WEIGHING : PER ACTUAL WEIGHT

8) SHIPMENT : JUL 31, 2025

9) PARTIAL SHIPMENT : ALLOWED

10) TRANSHIPMENT : ALLOWED

11) LOADING/DISCHARGE PORT : ANY PORT OF JAPAN / HAIPHONG, VIETNAM

12) PAYMENT : BY IRREVOCABLE L/C AT SIGHT IN FAVOR OF SELLER

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**13) REQUIRED DOCUMENTS :**

- SIGNED COMMERCIAL INVOICE IN TRIPPLICATE
- 3/3 SETS OF CLEAN ON BOARD OCEAN BILL OF LADING
- PACKING LIST IN TRIPPLICATE
- CERTIFICATE OF ORIGIN (FORM JV) ISSUED BY THE CHAMBER COMMERCE & INDUSTRY IN JAPAN
- CERTIFICATE ISSUED BY BENEFICIARY IN TRIPPLICATE, SHOWING THE STANDARD AND CHEMICAL COMPOSITION  
CERTIFICATE OF INSURANCE, COVERING ALL RISK

BENEFICIARY'S CERTIFICATE SHOWING THAT ONE SET OF NON-NEGOTIABLE DOCS HAVE BEEN DESPATCHED TO THE APPLICANT BY ANY COURIER SERVICE WITHIN 15 WORKING DAYS AFTER B/L DATE.

**14) ARBITRATION & GOVERNING LAW :**

ANY DISPUTE ARISING IN CONNECTION WITH THIS CONTRACT THAT CAN NOT GET AN AMICABLE ARRANGEMENT BETWEEN BOTH PARTNERS SHALL BE JUDGED BY THE ECONOMIC COURT AT THE PEOPLE'S COURT OF HOCHIMINH CITY, VIETNAM. HIS VERDICT SHALL BE VALID AND EFFECTIVE AND FINAL FOR BOTH PARTNERS. THE FEES OF ARBITRATION TO BE BORN BY THE LOSING PARTY.

INCOTERMS 2020 TO BE REFERED.

**FOR AND ON BEHALF OF BUYER**

**FOR AND ON BEHALF OF SELLER**