

Andrew Nolan

Operations Executive | Builder | 3x Acquired

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Professional Summary

Operations executive with 15 years building businesses from startup to acquisition. Three successful exits. Most recently VP Operations at Aramark Collegiate Hospitality and CEO of Good Uncle, where I scaled a delivery service to 18 markets, grew a CPG product line to \$5M revenue, and managed a \$25M P&L with 150 employees. I build operations that scale—and get acquired.

Key Achievements

Metric	Achievement
\$25M	P&L Responsibility
150	Employees Managed
18	Markets Scaled
70	Vehicle Fleet
\$5M	CPG Revenue (60% YoY growth)
3	Successful Acquisitions

Experience

Aramark Collegiate Hospitality + Good Uncle

VP Operations (Aramark) | CEO (Good Uncle)

September 2021 – January 2026 | New York, NY

Dual role leading operations for Aramark's collegiate hospitality division while serving as CEO of the acquired Good Uncle brand. Full P&L ownership across delivery operations and CPG product line.

Scale & Scope: \$25M revenue | \$5M budget | 150 employees | 70-vehicle fleet | 18 markets

- Scaled Good Uncle delivery service from regional startup to 18 higher education markets nationwide
- Grew CPG product line to \$5M revenue (60% YoY growth) across 200 locations in Collegiate Hospitality, Healthcare, and Workplace verticals
- Built proprietary technology ecosystem with 75,000 users (React Native, Node.js)
- Transformed 150-person org to 2-person AI-powered operation while maintaining growth
- Designed and manufactured 50 custom delivery vehicles—half refrigeration, half convection oven

Good Uncle

COO → VP Operations → Senior Director

October 2016 – September 2021 | New York, NY

Acquired by Aramark (NYSE: ARMK) in May 2019

- Recruited by CEO to build operational infrastructure for venture-backed startup; grew to COO as company grew 800%
 - Designed proprietary delivery vehicles with Mercedes-Benz, ThermoKing, and Motivo
 - Reduced labor costs 21% through cloud-based video surveillance technology
 - Centralized production model reduced OpEx by 13%
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Salad Pangea

Director of Operations

May 2013 – August 2016 | New York, NY

Acquired by Mohegan Holdings in May 2016

- Built operational infrastructure from ground up; created inventory, production, forecasting, and purchasing systems
 - Grew revenue to \$6.8M across catering, delivery, and brick-and-mortar channels
 - Managed 50+ employees including GMs, chef consultants, and marketing team
 - Served clients: Tiffany's, Facebook, Apple, LinkedIn, Venmo, Tumblr, Credit Suisse, Blackstone
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'wichcraft (Tom Colicchio)

Manager of Operations | Expansion GM

August 2011 – June 2013 | New York, NY

- Managed \$10M+ P&L at Bryant Park flagship including high-volume bar partnership
 - Led expansion to premier locations at NYPL and Chelsea Piers
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Escape Restaurant Group

Founding Partner

October 2009 – May 2011 | Binghamton, NY

- Co-founded holding company; built from \$0 to \$689K revenue with \$97K profit in 18 months
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Skills

Operations: P&L Management (\$25M+), Multi-Site Operations, Fleet Management, Supply Chain, Logistics, Post-Acquisition Integration

Technical: React Native, Node.js, Hardware Product Development, AI Implementation, Systems Architecture

Leadership: Team Building (150 employees), Organizational Design, Vendor Negotiations, Executive Reporting

Sectors: Food Service, Last-Mile Delivery, CPG/Retail, Higher Education, Healthcare

Education

Binghamton University — Bachelor of Arts, Philosophy (2009)