

ANDREW NOLAN

VP Operations | COO | CEO

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SUMMARY

Operations executive with 15 years building businesses from startup to acquisition. Three successful exits. Most recently VP Operations at Aramark Collegiate Hospitality and CEO of Good Uncle, where I scaled a delivery service to 18 markets, grew a CPG product line to \$5M revenue, and managed a \$25M P&L with 150 employees. I build operations that scale—and get acquired.

EXPERIENCE

Aramark Collegiate Hospitality + Good Uncle

September 2021 – January 2026

VP Operations (Aramark) | CEO (Good Uncle)

\$25M revenue | \$5M budget | 150 employees | 70-vehicle fleet | 18 markets

- Scaled Good Uncle delivery service from regional startup to 18 higher education markets nationwide, building operational infrastructure for last-mile food delivery at scale
- Grew Good Uncle CPG product line to \$5M revenue (60% YoY growth) across 200 locations in Collegiate Hospitality, Healthcare, and Workplace verticals
- Built proprietary technology ecosystem with 75,000 users connecting customer ordering (React Native), driver logistics, and commissary production (Node.js microservices)
- Transformed business model: reduced organization from 150 to 2 employees by implementing AI personas for design, marketing, and operations while partnering with top-tier manufacturer and distributor
- Designed and manufactured 50 custom delivery vehicles with electrical engineers—half refrigeration, half lithium-ion convection oven—food cooks in transit

Good Uncle

October 2016 – September 2021

COO → VP Operations → Senior Director of Operations

Acquired by Aramark (NYSE: ARMK) in May 2019

- Recruited by CEO to build operational infrastructure for venture-backed food delivery startup; progressed from Senior Director to COO as company grew 800%
- Designed proprietary delivery vehicles in partnership with Mercedes-Benz, ThermoKing, and Motivo—24.8 kWh battery, 12KW inverter, 500-meal refrigeration capacity
- Reduced labor costs 21% through cloud-based video surveillance technology across facilities and fleet
- Centralized production model reduced OpEx by 13%
- Led operations through acquisition and Fortune 200 integration, maintaining brand identity while achieving corporate compliance

Salad Pangea

May 2013 – August 2016

Director of Operations

Acquired by Mohegan Holdings in May 2016

- Built operational infrastructure from ground up for fast-casual restaurant group; created inventory, production, forecasting, and purchasing systems
- Grew revenue to \$6.8M across catering (\$2.1M), delivery (\$2.9M), and brick-and-mortar (\$1.8M) channels
- Managed 50+ employees including GMs, chef consultants, and marketing team
- Clients: Tiffany's, Facebook, Apple, LinkedIn, Credit Suisse, Blackstone

'wichcraft (Tom Colicchio)

August 2011 – June 2013

Manager of Operations | Expansion GM

- Managed \$10M+ P&L at Bryant Park flagship including high-volume bar partnership
- Led expansion to premier locations at NYPL and Chelsea Piers; created multi-unit supply chain and inventory systems

Escape Restaurant Group

October 2009 – May 2011

Founding Partner

- Co-founded holding company; built from \$0 to \$689K revenue with \$97K profit in 18 months
- Responsible for day-to-day operations, purchasing, payroll, corporate taxes, and legal compliance

SKILLS

Operations: P&L Management (\$25M+), Multi-Site Operations, Fleet Management, Supply Chain, Logistics, Post-Acquisition Integration

Leadership: Team Building (150 employees), Organizational Design, Vendor Negotiations, Executive Reporting

Technical: React Native, Node.js, Hardware Product Development, AI Implementation, Systems Architecture

Sectors: Food Service, Last-Mile Delivery, CPG/Retail, Higher Education, Healthcare

EDUCATION

Binghamton University — Bachelor of Arts, Philosophy

2009