# **MARIAM JOAN**

# FULL STACK DEVELOPER

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MBA graduate, MERN full stack developer, with exceptional drive to build and deploy innovative applications, striving daily to solve problems and continually learn through testing, best coding practices, while aiming for diligence, excellence in effective technical solutions, communication strategy, and teamwork.

#### **PORTFOLIO:**

- o https://github.com/MJOAN
- o https://linkedin.com/in/mariamjoan
- o <a href="https://mariamjoan.herokuapp.com/">https://mariamjoan.herokuapp.com/</a>

#### **SKILLS:**

Systems design, Google Cloud Platform, Firebase, HTML5, CSS3, JS, JQuery, Bootstrap, Node Js, MySQL,
 Handlebars, MongoDB, Express, GitHub, React, A-Frame, CS fundamentals, data structures and algorithms, MVC

#### **PROJECTS:**

## Physical Web Museum, Google, Art Exhibit

- \* Co-developer: HTML/CSS, JS, Handlebars, Express, Node, MySQL, Passport
- \* Beacon web app, obtained Google as a client deploying beacons to their art exhibit enabling users passing by artwork to receive URL notifications on their mobile device about the art work.

#### **WebVR**

- \* Co-developer, social network VR web app using: HTML/CSS, JS, MongoDB, React, React-Router, Express, Node, Axios, A-Frame, Mongoose
- \* Social networking web app allowing users to enter a VR world based on their hobbies and interests

### **NASA Fireball API**

- \* Sole developer: HTML/CSS, JS, MySQL, Express, Node, API
- \* Web RESTful API app to view NASA Fireball API data via JSON and view most current NASA tweets

# **Star Wars RPG**

- \* Sole developer: HTML/CSS, JS and JQuery
- \* Web app for playing RPG game to gain health points

### **EXPERIENCE**

## SAGE PUBLISHING, Thousand Oaks, CA (Private)

12/17/2015 to Present

- \* 134% yearly 2017 YoY, \$2.5M, Sales Achiever Award 2016 & 2017, Leadership Council 2018
- \* 102% yearly 2016 YoY, \$1.5M, grew territory 4%, Q4 sales increased 7%,
- \* Exceeding 400+ cold and follow-up calls weekly, earning top annual recognition for call volume

#### ALFRED MUSIC, Van Nuys, CA (Private)

1/1/2010 to 12/1/2015

\* Managed Amazon.com, Inc., \$1M account, acquired Brookstone, Urban Outfitters, Hudson Booksellers, Los Angeles Philharmonic, Nintendo World Store, Grammy Museum, totaling 14% at \$325k territory sales increase in 9 months. Annual sales targets met consistently achieving either 100% up to 120% of goal, 2011 Outstanding Employee Award

#### **EDUCATION**

University of California, Los Angeles, CA – Full Stack Developer Certificate
University of Saint Mary, Leavenworth, KS – MBA, GPA 4.0
Berklee College of Music, Boston, MA – BA, Business Management