- The Heart can Lie: A Preliminary Investigation of the Role of Interoception
- and Theory of Mind in Deception

3 Abstract

While a large part of the deception literature focuses on lying detection, the factors con-

tributing to one's ability to lie remain unclear. The present study examined the contri-

bution of Theory of Mind (ToM) and interoception on our ability to lie using a directed

⁷ lie paradigm with two conditions ("Interrogation" and "Polygraph"), designed to enhance

each of the two mechanisms. Given the relatively small sample size ($n = 26 \times 40 \text{ trials}$),

special steps were taken to avoid false positives. Our results suggest that various facets of

interoceptive abilities are positively related to the self-rated confidence in one's own lies,

especially when under the belief that bodily signals are being monitored (i.e., in the "Poly-

graph" condition). Beyond providing evidence for the role of the body in lying and raising

interesting questions for deception science, these results carry practical implications for

criminology and lie detection protocols.

15 Keywords: Deception; Interoception; Theory of Mind; Polygraph; Lying Ability

Word count: 5004

The Heart can Lie: A Preliminary Investigation of the Role of Interoception and Theory of Mind in Deception

Lying - the intentional attempt at instilling a false belief in others (Sip et al., 2012) - is a prevalent phenomenon carrying potentially important consequences. Interestingly, evidence suggests that the successful detection of a lying attempt depends more on the ability of the 21 liar, than on the performance of the lie detector (Bond Jr & DePaulo, 2008; T. R. Levine et al., 2011; Verigin et al., 2019). However, with most of the deception literature focused 23 on deception detection (Masip, 2017; Sternglanz et al., 2019; Viji et al., 2022), the factors contributing to one's ability to lie remain unclear. Nevertheless, some findings suggest a relationship between the propensity to tell lies, and traits that characterize the socially malevolent profile known as the Dark Triad (Paulhus & Williams, 2002), such as narcissism (Zvi & Elaad, 2018) and psychopathy (Rassin et al., 2023). While often conceptualized to be immoral and unconscionable, lying is ubiquitous in everyday life, and being able to lie skillfully can sometimes facilitate interpersonal relationships, helping us avoid conflict or causing emotional harm to others (E. E. Levine & Lupoli, 2022). In fact, recent research 31 shows that certain forms of deception, such as prosocial lies (i.e., false statements told to benefit others; E. E. Levine and Lupoli (2022)), can increase trust (E. E. Levine & Schweitzer, 2015). Moreover, individuals who told altruistic lies were perceived as more benevolent than those who were honest (E. E. Levine & Schweitzer, 2014).

As deception requires the liar to intentionally manipulate the beliefs of others (Burgoon & Buller, 1994; Sip et al., 2012), a significant line of research has been focused on the role of theory of mind (ToM) in lying ability. ToM refers to the ability to infer that others have mental states, such as beliefs, emotions and intentions, distinct from ourselves (Baron-Cohen, 1997; Lee & Imuta, 2021; Wellman et al., 2001). The ability to tell lies, as well as their complexity, have previously been found to be related to higher ToM abilities (Evans & Lee, 2011; Talwar et al., 2007, 2017). However, studies investigating the link between ToM

and deception have predominantly been focused on children and neuroatypical individuals

(Beaudoin et al., 2020; Bora & Yener, 2017; Roheger et al., 2022), and its importance in

be healthy adults remains to be clarified.

Besides paying attention to the person we lie to, gauging whether they believe us, some attention is also directed inwards: monitoring our own body and its reactions (e.g., cardiac activity and its related changes such as blushing), which could be used as cues to infer our real intent. This begs the question of the potential role of interoceptive abilities in deception ability. Broadly defined as one's sensitivity to their own internal signals and bodily states (Chen et al., 2021; Murphy et al., 2019; Weiss et al., 2014), Garfinkel et al. (2015) conceptu-51 alize interoception as a three-dimensional construct comprising three distinct facets, namely, interoceptive accuracy - the objective ability to monitor internal bodily signals; interocep-53 tive sensibility - the subjective confidence in one's interoceptive accuracy; and interoceptive awareness - the metacognitive ability to correctly evaluate one's interoceptive ability. Interoception has increasingly been tied to subjective perceptual experiences (Connell et al., 2018; Seth et al., 2012), as well as individual differences in executive functions, emotional processing, and decision-making (Barrett & Simmons, 2015; Murphy et al., 2019; Petzschner et al., 2021).

Although few studies exist that investigate the relationship between interoception and deceptive ability per se, previous decision-making studies have demonstrated a negative correlation between interoceptive awareness and one's likelihood to make risky decisions (Dunn et al., 2010; Furman et al., 2013). This is in line with the somatic marker hypothesis, which posits that an accurate evaluation of one's bodily signals facilitates the use of such interoceptive feedback to guide rational decision making (Damasio, 1996). Indeed, Sugawara et al. (2020) further reported that individuals who received interoceptive training were more likely to show higher interoceptive accuracy and make reasoned decisions. Given that deciding to lie generally involves a consideration of the potential costs of getting caught, and hence could also be perceived as risky behavior (Kireev et al., 2013), interoception could be construed to

be negatively related to lying ability. However, some studies have instead found heightened interoceptive attention (one's self-focus towards internal bodily signals), to predict immoral behaviour, such as cheating (Ditto et al., 2006; Lenggenhager et al., 2013; Williams et al., 2016). Extending these findings to social cognition, Vabba et al. (2022) further reports individuals with lower interoception told significantly less egoistic lies when the social reputational stakes were high, whereas individuals with higher interoception did not exhibit a significant difference in the number of lies told. Given the scarce research on interoception and deception, more studies are herein needed to clarify these mixed findings.

The aim of the present study was to explore the contribution of ToM and interoception abilities on individuals' deception skills, as indicated by their lying confidence, physiolog-79 ical arousal and response time. To this end, we designed a directed-lying paradigm with two conditions differing in the nature of their feedback cues. The *Interrogation* condition 81 was designed to emphasize (and preferentially mobilize) ToM-related mechanisms, whereas the Polygraph condition was designed to emphasize interoceptive mechanisms. In particular, we expected lying ability (i.e., higher lie confidence, shorter response time and lower physiological arousal), to be positively predicted by individuals' interoceptive abilities in the Polygraph condition, and by ToM skills in the Interrogation condition. Consistent with the cognitive load approach outlined in several theories of deception (such as the Four-Factor Theory (Riggio et al., 1987) and Activation-Decision-Construction Model (Walczyk et al., 2014)), as well as previous findings which suggest response time as a reliable cue to deception (Gonzalez-Billandon et al., 2019; Walczyk et al., 2009), we regarded shorter response times as a proxy of better lying ability.

92 Methods

93 Participants

Thirty university students from Singapore were recruited through posters, flyers, and online social media platforms, and rewarded with study credits for their time. Four participants were excluded as their data was not recorded due to technical issues. The final sample consists of 26 participants (Mean age = 20.9, SD = 2.0, range:[18, 25], Sex: 65.4% women, 34.6% men). The heart rate of one participant and response time of one participant were excluded from further analysis due to extreme outlying values. To maximize statistical power, the problematic data from these 2 participants were only excluded from analyses involving those measures; all other data were retained for analyses.

This study was approved by the NTU Institutional Review Board (NTU-IRB-2020-09-007).
All participants provided their informed consent prior to participation and were awarded
with academic credits upon completion of the study.

105 Measures

Theory of Mind (ToM). Two measures of ToM and its related constructs were admin-106 istered. The Yoni Task (Shamay-Tsoory & Aharon-Peretz, 2007) is a behavioral task which 107 assesses first and second-order ToM abilities in both cognitive and affective domains. Par-108 ticipants were presented with the face of a character named "Yoni", surrounded by four 109 colored pictures of objects or faces, one in each corner of the screen. In total, each partici-110 pant completed 101 trials - 49 trials assessing their affective ToM abilities, 37 trials assessing their cognitive ToM abilities and 15 control trials. During each trial, participants were in-112 structed to respond based on specific corresponding cues such as the directions of Yoni's eye 113 gaze, facial expressions etc., In the control trials, participants made judgements based on 114 Yoni's physical context (physical ToM). More specifically, in first-order trials, participants 115 were instructed to make inferences about Yoni's mental state with regards to the objects 116

surrounding it (e.g., "Yoni is thinking of..." for cognitive ToM trials or "Yoni likes..." for 117 affective ToM trials). In more complex second-order trials, participants had to correctly infer 118 the interaction between Yoni and others' mental states (e.g., "Yoni is thinking of the fruit 119 that ... wants" for cognitive ToM trials or "Yoni likes the fruit that ... likes" for affective 120 ToM trials). 121 The Basic Empathy Scale (BES, Jolliffe & Farrington, 2006), a 20-item self-report ques-122 tionnaire measuring two dimensions of empathy, namely Cognitive ($\alpha = 0.83$) and Affective 123 $(\alpha = 0.82)$ using a 5-point Likert scale was administered. Although ToM and empathy are 124 regarded as distinct psychological constructs, previous research findings point to them being 125 closely related (Gallant et al., 2020; Sebastian et al., 2012). Specifically, empathy is often 126 thought to be an integral component in the affective dimension of ToM (i.e., the ability to 127 infer what someone else is feeling) (Shamay-Tsoory et al., 2010). 128 **Interoception.** To assess participants' interoceptive ability, participants completed a Heart-129 beat Counting Task (HCT, Schandry, 1981) while having their actual heartbeats recorded. 130 During the HCT task, participants were instructed to count the number of heartbeats over 5 131 trials with varying time intervals (20s, 25s, 30s, 35s, 40s), the order of which was randomized. 132 Interoceptive accuracy was computed from the difference between the estimated number and 133 the real number of heart beats. Interoceptive sensibility was estimated as the average of the 134 confidence ratings presented at the end of each trial. Interoceptive awareness was indexed 135 by the correlation between the objective accuracy and the subjective confidence. 136 Given its multidimensional nature, the MAIA-2 (Mehling et al., 2012), a 37-item question-137 naire using 5-point Likert scales was also administered. It measures eight distinct facets 138 of interoception including Noticing (e.g., I notice when I am uncomfortable in my body; 139 $\alpha = 0.70$), Not-Distracting (e.g., I try to ignore pain; $\alpha = 0.87$), Not-Worrying (e.g., I can 140 stay calm and not worry when I have feelings of discomfort or pain; $\alpha = 0.68$), Attention 141 Regulation (e.g., I can refocus my attention from thinking to sensing my body; $\alpha = 0.85$), 142

Emotional Awareness (e.g., I notice how my body changes when I am angry; $\alpha = 0.75$),

Self-Regulation (e.g., I can use my breath to reduce tension; $\alpha = 0.62$), Body Listening (e.g., I listen to information from my body about my emotional state; $\alpha = 0.88$), and Trust (e.g., I trust my body sensations; $\alpha = 0.89$).

Deception. Using PsychoPy (Peirce et al., 2019), we implemented a directed-lying task in 147 which participants were instructed to briefly answer 80 questions (taken from their previously 148 taken Autobiographical Memory Questionnaire - AMQ, Rubin et al., 2003) pertaining to 149 their personal preferences and subjective experiences, by either lying or telling the truth 150 (depending on whether they see "lie" or "truth" written on the screen). Their goal was to 151 make convincing answers, so that truths would be judged as truths by the receiver, and lies as 152 lies. The nature of the receiver was different depending on the condition: participants were 153 told that for half of the trials, they would have to convince another participant that would be 154 observing them from a separate room (COVID regulations were used as a justification) via 155 a webcam connection (*Interrogation* condition). For the remaining trials, participants were 156 tasked to convince a "lie detection machine" that would be assessing their behaviour through 157 their physiological signals (Polygraph condition). In reality, there was no real "receiver" 158 and their answers were not judged externally (the study focused on their subjective ratings 159 and reactions). The two conditions were presented in a counter-balanced order, and each comprised of 40 trials (20 truth; 20 lies). 161

The sequence of each trial was the same for both conditions. Participants were first instructed 162 to respond to a question shown on a computer screen by verbally lying or telling the truth 163 (for half of the trials in each condition, i.e., n = 20). In addition, as past studies have found 164 associations between lying behaviour and type of question phrasing (Walczyk & Cockrell, 2022), each question was phrased either directly (e.g., "What is your favourite sport?"), or indirectly (e.g., "Is your favourite sport Hockey?") to reduce possible confounding effects. 167 Following a short interval (0.7 - 1.5s) to allow time for response preparation, during which 168 "Connecting..." was shown on the screen, a social or bio-feedback cue (for *Interrogation* and 169 Polygraph conditions respectively) was displayed for a maximum of 10s or until a response 170

was given. Specifically, participants had to provide their answers verbally, and pressed the space key to signify the end of their response. After another short interval (1.5-2.5s), during which "Disconnecting..." was presented on the screen, participants were asked to rate their confidence in how convincing (i.e., likely to get judged as truthful) they perceived their response to be on a visual analog scale.

In the *Interrogation* condition, participants had to provide their answer while receiving social 176 feedback in the form of a video stream of an examiner, and were informed that the examiner 177 would be evaluating the truthfulness of their responses after observing them through the 178 live video feed. In actuality, the displayed video feed were pre-recorded video clips of a 179 confederate's face (staying still with minimal reactions, and with a medical mask, as the 180 experiment was run during COVID restrictions), and the same video-clips were used with 181 all participants. All participants reported believing that the stream was real and that the 182 examiner was really there during the debriefing. 183

In the *Polygraph* condition, participants had to provide their answer while receiving biofeedback in the form of physiological signals (including cardiac activity - ECG, respiration
- RSP, and electrodermal activity - EDA), of which they were informed was live feedback
of their own physiological activity. In actuality, we displayed pre-recorded video clips of a
confederate's physiological signals. All participants reported believing that their own signals
were shown during the debriefing.

Three outcome variables were recorded for each trial of the deception task, namely the participants' confidence ratings that their answers (lies or truths) were convincing, the response time (RT) between the question onset and the participant's key press (indicating the end of their verbal answer), and the change in heart rate associated with the response (within a window of 3.5 s).

Finally, on top of the deception task, we also measured participants' self-reported tendency to lie in their everyday life using the *Lie Scale* (Makowski, Pham, Lau, Raine, et al., 2021),

¹⁹⁷ a 16-item questionnaire that assesses 4 dispositional lying dimensions - Ability ($\alpha = 0.92$), ¹⁹⁸ Frequency ($\alpha = 0.66$), Negativity ($\alpha = 0.66$), and Contextuality ($\alpha = 0.70$).

199 Procedure

A within-subjects design was used in the present study, which is comprised of 2 sessions, 200 to investigate the roles interoception and ToM play in lying ability. During session 1, par-201 ticipants answered a brief demographic survey as well as a questionnaire regarding their 202 personal preferences and subjective experiences (the AMQ), followed by a series of psycho-203 logical scales (i.e., BES, MAIA and Lie scale), which were randomly displayed. 204 During session 2, performed about one week later, the three cognitive-behavioural tasks (i.e., the deception task, HCT and the Yoni task) were administered to participants while 206 their physiological signals (ECG, RSP, and EDA) were being recorded. The physiological 207 recording devices were set up as follows: ECG was recorded with three electrodes placed 208 according to a modified Lead II configuration (Takuma et al., 1995), and respiration was 209 measured using a respiration belt. All signals were recorded at 1000Hz via the BioPac MP160 210 system (BioPac Systems Inc., USA). 211 For all participants, session 2 began with the deception task, followed by the Yoni task and 212 the HCT, with the latter two presented in a randomized order. In the directed-lying task, items of the AMQ were presented as stimuli, with participants' recorded responses (in session 214

216 Data Analysis

1) used to establish the ground truth.

Aware of the low number of participants, we tried to take every step to 1) maximize power by using all available data (from individual trials) with appropriate statistical tools and 2) ensure the robustness of results by cross-validating the findings across different measures and approaches.

Firstly, a manipulation check was carried out to ensure that our outcome variables were sensitive to the experimental manipulations, by testing the effect of the question phrasing (direct 222 vs. indirect) and condition (polygraph vs. interrogation) on the outcome variables. This 223 analysis was performed using mixed models with the participants and questions both entered 224 as random factors. Marginal contrasts analysis (denoted by Δ) was also performed to clarify 225 the differences between conditions. To allow for a better quantification of the uncertainty as-226 sociated with the effects, as well as to increase the robustness to outliers and artefactual find-227 ings, all statistics were undertaken under the Bayesian framework (Makowski et al., 2019), 228 using informative priors centred around 0 ($t_{Confidence}(1,0,1)$, $t_{RT}(1,0,3)$, $t_{Heartrate}(1,0,8)$). 229

To maximize the signal-to-noise ratio, we performed a feature reduction on our two groups of predictor variables (namely, ToM and interoception) using factor analysis over PCA, as 231 the goal was to extract meaningful and consistent factors, rather than merely maximizing 232 the variance explained. Then, we modelled the relationship between these inter-individual 233 composite scores (note that the analysis for all individual variables is nonetheless included in 234 the analysis report) and the three outcome variables in interaction with the condition (poly-235 graph vs. interrogation). Finally, we investigated the relationship between the deception 236 scale traits, and the ToM and interoception scores using Bayesian correlations. As all the 237 analyses and data have been made available, we will in the manuscript focus on significant, 238 i.e., - in this context - statistically reliable and in our opinion theoretically relevant. 239

The data analysis was carried out using *R 4.2* (R Core Team, 2022), *brms* (Bürkner, 2017), and the *easystats* collection of packages (Lüdecke et al., 2019, 2021; Makowski et al., 2019, 2020), and the physiological signal processing was done using the default routines available in *NeuroKit2* (Makowski, Pham, Lau, Brammer, et al., 2021). Note that EDA was not further analyzed as most participants did not yield any skin conductance responses - which we believe was partly caused by the low temperature (with dry air-con air) of the experimental room.

The analysis was not pre-registered (stemming from an undergraduate's final year project),
but the full reproducible analysis script, statistical results report, and data, are available at

[masked for blinding]

250 Results

51 Manipulation Check

Compared to truths, lies were rated with less confidence ($\Delta = -1.35, 95\% CI [-1.46, -1.23], pd =$ 252 100%), but no significant difference between the conditions was found. On the other hand, 253 the RT did not differ between truths and lies, but was significantly slower in the polygraph 254 condition for both conditions ($\Delta = 0.25, 95\%$ CI [0.62, 0.41], pd = 100%). The heart 255 rate was significantly more elevated during lies as compared to truths ($\Delta = 1.16, 95\%$ CI 256 [0.57, 1.73], pd = 100%), and during interrogation as compared to the polygraph condition 257 $(\Delta = 4.84, 95\% \text{ CI } [4.23, 5.44], \text{ pd} = 100\%).$ 258 The indirect phrasing of the question only had a significant effect on RT ($\beta = 0.36, 95\%$ 259 CI [0.21, 0.51], pd = 100%), leading to slower answers, regardless of whether they were lies 260 or truths. Given this absence of interaction with the type of answers in any modality, this 261 factor was not included in subsequent analysis.

263 Feature Reduction

The three Yoni-task dimensions and the two BES traits were combined into a unique factor, labelled *ToM* (explaining 35.76% of variance). It was loaded by the cognitive (.89), affective (.77), physical (.45) Yoni dimensions, and the affective (.41) and cognitive (.17) facets of the BES.

The eight MAIA dimensions and the three HCT components were reduced to 4 factors (explaining 65.17% of variance). The first factor, labelled *Interoception - Meta* (23.59%), was loaded primarily by Attention Regulation (.97), Self-regulation (.63), Emotional awareness

(.60), and Noticing (.49) dimensions of the MAIA and the HCT confidence score (.40). The second factor, labelled *Interoception - Listening* (18.54%), was primarily loaded by the Body Listening (.92) and Trusting (.53) MAIA dimensions, and the Awareness (-.60) and Confidence (.46) HCT scores. The third factor, labelled *Interoception - Focus* (12.07%), was primarily loaded by MAIA Not-Distracting (.87), Emotional Awareness (-.40) and HCT Accuracy (.33). The fourth factor, labelled *Interoception - Regulation* (10.97%), was primarily loaded by MAIA not-worrying (.71), HCT Accuracy (.61) and MAIA Trusting (.40).

278 Theory of Mind

The higher composite ToM score was significantly associated with a decreased confidence in lies ($\beta = -0.19, 95\%$ CI [-0.36, -0.02], pd = 98.47%), specifically in the polygraph condition. Figure 1 illustrates the interindividual correlates of lying confidence. The higher composite ToM score was also associated with slower answers for lies ($\beta = 0.42, 95\%$ CI [0.01, 0.83], pd = 97.67%), specifically in the polygraph condition. No significant effect was found with regards to dispositional lying traits, heart rate, and RT for truths in both polygraph and interrogation conditions.

286 Interoception

The higher Meta interoception score was significantly associated with an increased confidence in lies, specifically in the polygraph condition ($\beta = 0.20, 95\%$ CI [0.03, 0.35], pd = 98.98%). It was also associated with faster answers for both lies ($\beta = -0.54, 95\%$ CI [-0.93, -0.15], pd = 99.67%) and truths ($\beta = -0.29, 95\%$ CI [-0.63, 0.03], pd = 96.10%), specifically in the polygraph condition. No significant association was found with regards to dispositional lying traits and heart rate in both conditions.

The higher Listening interoception score was significantly associated with an increased confidence in lies, in both the polygraph ($\beta = 0.43, 95\%$ CI [0.27, 0.59], pd = 100%) and

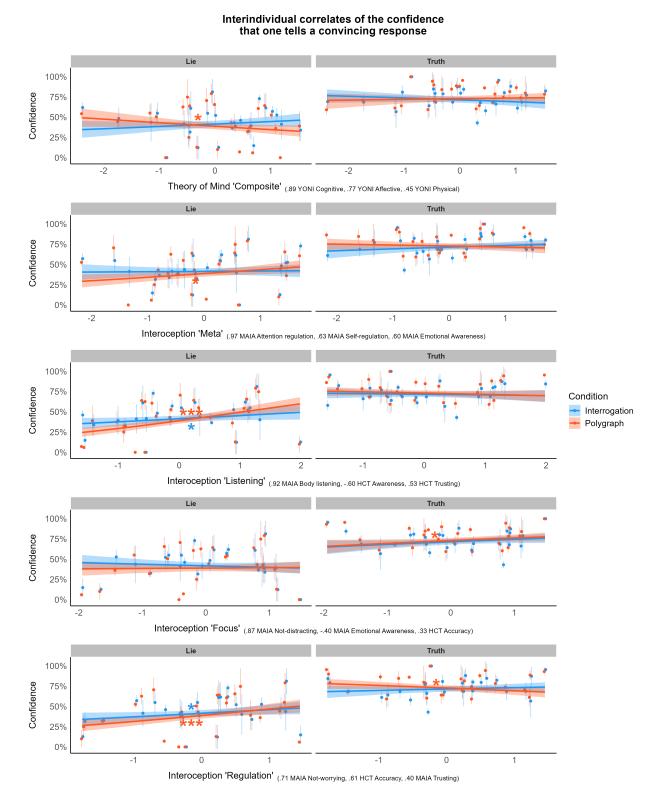


Figure 1. Interindividual corrrelates of lying confidence. The lines shows the relationship (with 95% CI uncertainty), assessed via Bayesian mixed models (**pd > 97%, **pd > 99%, ***pd > 99.9%), between the participants' interoceptive and ToM composite scores and the confidence ratings of their responses. Average lying confidence (+/- 1 SD) within the two experimental conditions is displayed as points for descriptive purposes as the models were ran on individual trials.

interrogation conditions ($\beta = 0.16$, 95% CI [0.01, 0.32], pd = 98.04%). It was also associated with faster answers for both lies ($\beta = -0.42$, 95% CI [-0.82, -0.03], pd = 98.19%) and truths ($\beta = -0.36$, 95% CI [-0.76, 0.03], pd = 96.49%), specifically in the polygraph condition. The *Listening* interoception score was also positively correlated with the dispositional lying *Contextuality* trait (r = 0.50, 95% CI [0.04, 0.64], $BF_{10} = 3.48\%$). No significant association was found with heart rate in both conditions.

The higher Focus interoception score was significantly associated with an increased confidence in truths in the polygraph ($\beta = 0.17$, 95% CI [-0.01,0.34], pd = 97.16%); a consistent pattern, although non-significant, was found for confidence in truth in the interrogation conditions ($\beta = 0.15$, 95% CI [-0.02,0.32], pd = 95.76%). The Focus interoception score was also positively correlated with the dispositional lying Ability trait (r = 0.50, 95% CI [0.22,0.74], $BF_{10} = 34.37\%$). No significant association was found with RT for lies and heart rate in both conditions

The higher Regulation interoception score was significantly associated with an increased confidence in lies in both the polygraph ($\beta = 0.32, 95\%$ CI [0.14, 0.51], pd = 99.99%) and the interrogation conditions ($\beta = 0.18, 95\%$ CI [0.00, 0.36], pd = 97.42%), and with a decreased confidence in truth only in the polygraph condition ($\beta = -0.1, 95\%$ CI [-0.36, 0.01], pd = 97.16%). No significant association was found with RT and heart rate in both conditions (Figure 2).

Discussion

The present study examined the contribution of ToM and interoception on our ability to lie using a directed lie paradigm with two conditions ("Interrogation" and "Polygraph") designed to enhance each of the two mechanisms. Interestingly, we found that when participants' responses were perceived to be evaluated by a person (the interrogation condition), instead of (fake) lie detection machine (the polygraph condition), their response time for

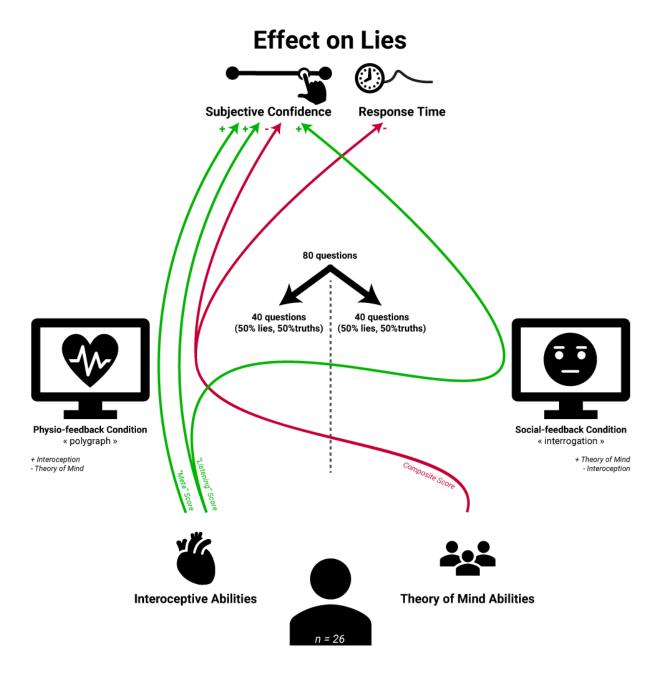


Figure 2. Summary of findings showing the positive (green) and negative (red) associations between interoception and theory of mind abilities and deception skills, depending on the experimental condition. It highlights that ToM was related to less confident and slower lies in the polygraph condition, and that specific interoceptive dimensions were related to more confident lies.

both lies and truths were faster, and their heart rate was elevated. Although the condition did not impact the subjective confidence that participants had in their answers, the pattern 321 of results suggests that believing one's response is being evaluated by a person, instead of 322 a machine, could induce more fear, consequently speeding up the response and increasing 323 the physiological arousal (Aylward et al., 2017). Alternatively, the slower response in the 324 polygraph condition could be explained by the established attentional switching hypothe-325 sis, which posits that an increase in attention towards internal signals and managing one's 326 emotional reaction would confer less cognitive resources available, thereby resulting in indi-327 viduals taking a longer time to respond (Arnold et al., 2019; Hanania & Smith, 2010). While 328 the impacts of external settings on individuals' responses warrant further investigation, the 329 results highlight how physiological responses can be easily confounded by other factors (e.g., 330 presence or absence of a stimuli), independent of whether one is lying or telling the truth. 331 By extension, our study concurs with the controversial discourse surrounding the use of 332 physiological measures in deception research (Oviatt et al., 2018; Rosky, 2013). 333 Furthermore, our results suggest that higher ToM abilities were related to slower and less 334 confident lies, but only in the polygraph condition. While previous bodies of work have 335 reported mixed findings regarding the association between interoception and ToM (Chiou & Lee, 2013; Gendolla & Wicklund, 2009; Scaffidi Abbate et al., 2016; Wundrack & Specht, 337 2023), our results suggest the two are negatively linked. One possible interpretation of our findings is that people with stronger ToM abilities by default rely more on their social skills 339 and altercentric inference when lying (i.e., they focus on - and try to read - the other person). 340 When that mechanism is unavailable or unsuited (e.g., when there is no person to lie to but a "machine" in our case), their corresponding lying ability decreases. However, in light 342 of the current field of mixed findings relating interoception and ToM (Canino et al., 2022; 343 Gao et al., 2019; Miller, 2015; Shah et al., 2017), future studies are necessary to investigate 344 the interaction of these mechanisms in different social contexts. 345

We also found that interoceptive abilities (as indicated by the composite interoception scores)

are correlated with a higher confidence in one's lies in the polygraph condition, a condition 347 in which the attention towards internal reactions is fostered. Indeed, this is in line with 348 previous studies that found individuals with low interoception were more averse to risk 349 when reputational stakes were high, telling fewer egoistical lies (Vabba et al., 2022). In 350 fact, Vabba et al. (2022) further reported that people with high interoception abilities were 351 less likely to differ in risk-taking tendencies, telling the same number of lies regardless of 352 the social stakes. Consistent with our results, Mohr et al. (2023) found that individuals 353 with high interoceptive accuracy were more likely to make egocentric decisions. However, 354 in contrast to previous studies (Füstös et al., 2013; Owens et al., 2018; Pinna & Edwards, 355 2020; Pollatos et al., 2007), we did not find any significant relationship between individuals' 356 interoception scores and their heart rate changes during their answers. This points toward 357 a predominantly meta-cognitive effect without necessarily an actual bodily regulation (i.e., participants with good interoception feel that their lies are more convincing, but do not actively attenuate their bodily reactions).

Another possibility that should be tested in the future is that of a mediating role of executive 361 functions, given their association with lying (Abe et al., 2007; e.g., Battista et al., 2021) 362 and interoception (Molnar-Szakacs & Uddin, 2022). For instance, neuroscientific findings investigating the correlates of interoception have underlined the potential role of the anterior cingulate cortex (ACC) and anterior insula (AI) (Craig, 2009; Critchley et al., 2004; Khalsa et al., 2009; Wang et al., 2019), both of which are often thought to be activated during 366 deception (Abe, 2011; Baumgartner et al., 2013; Sip et al., 2008), and have been implicated 367 in cognitive processes associated with deception (such as cognitive control, Molnar-Szakacs & Uddin, 2022; or conflict detection, Kerns et al., 2004). It is thus possible that the positive 369 relationship between interoceptive abilities and deception is at least partially mediated by 370 cognitive control abilities. 371

Although yielding promising results, the sample size of this exploratory study is a source of concern. Although we tried to mitigate it by 1) extracting more robust variables (by com-

bining multiple ones by means of feature reduction) and 2) using a suited analysis approach (Bayesian statistics with informative priors), future replication studies with larger samples 375 are warranted to confirm this first investigation. Nonetheless, we believe our results to be 376 credible as we find consistent patterns across various facets and measures (for instance, all 377 interoceptive dimensions, although distinct, share a similar trend) in line with theoretical 378 expectations. The statistical power could also explain the overall lack of results found in 379 relation to heart rate, which has a higher signal-to-noise ratio as compared to subjective 380 reports (such as confidence scales). Additionally, one has to note that the participants did 381 not have strong incentive for lying (there was no risk of losing the "reward" - i.e., student 382 credits), which might have further decreased the potential effect sizes. 383

Another aspect to note is the strong reliance on self-reported measures as outcome variables of lie ability (in particular, the measure of answer confidence, but also the autoquestionnaires). This might conflate meta-cognitive abilities as well as dishonest answers.

Although we tried to include more objective measures, such as RT (although it too was tied to the participants' conscious decision to press a key) and heart rate, future studies should attempt at measuring objectively the answer (lie or truth) quality, for instance by means of external examiners. Note that this is not a limitation per se, as it answers a slightly different question - what are the correlates of objective lying skills - rather than of deception self-confidence.

Additionally to the limitations pertaining to the measure of lying ability, some also concern
the measure of the predictor constructs, namely ToM and interoception. While we tried to
include a behavioral task as well as a subjective questionnaire for each, it has to be underlined
that they are notoriously difficult concepts to measure. In particular, objective interoceptive
accuracy was assessed using the Heartbeat Counting Task (HCT). While the HCT used to
be considered as a gold standard and remains one of the most commonly used measures
(Desmedt et al., 2022), concerns regarding its validity have been increasingly highlighted
in several studies as more research efforts are invested into developing novel interoception

tasks (Brener & Ring, 2016; Desmedt et al., 2018, 2022; Legrand et al., 2022; Plans et al., 2021; Ponzo et al., 2021). Future works should further examine the relationship between interoception and lying ability using measures with better psychometric properties.

Moreover, although the cognitive and affective components of ToM and empathy share over-404 laps in the current literature, and there is no consensus regarding how the two concepts 405 should be delineated, recent evidence nonetheless suggests ToM and empathy are necessarily 406 distinct constructs with separable underlying mechanisms (Kanske et al., 2015). As such, 407 future studies are warranted to further investigate the associations between ToM and lying 408 ability using validated instruments sensitive to measuring ToM (such as the Theory of Mind 409 Inventory, Hutchins et al., 2021). Furthermore, our application of feature reduction as a 410 noise-elimination measure could have over-simplified the data. A more complex pattern of 411 relationships, with different contributions of various subdimensions of ToM and interocep-412 tion, could emerge with sufficient statistical power and valid measures. 413

Finally, there has been some research in the extant literature linking individual differences in 414 ToM and interoception, as well as their neurophysiological underpinnings (Gao et al., 2019; 415 Ondobaka et al., 2017; Shah et al., 2017). As such, it remains a possibility that the two 416 constructs interact in influencing lying ability. However, much of this research seems focused 417 on emotion processing, which only constitutes one of the hosts of cognitive processes required 418 to engage in deceptive behaviour (e.g., Shah et al., 2017). Furthermore, given the overlaps 419 in the literature surrounding ToM and empathy, it remains unclear whether interoception 420 works with ToM or empathy (specifically affective empathy) in the processing of emotions. 421 Considering the current gaps in literature, the present study investigates the influence of individual differences in ToM and interoception on lying ability separately; this could be a 423 useful first approach to delineate potential "main effects" of these processes. Nevertheless, future studies (with a different design and a larger sample) could investigate the interaction 425 (and possible mediation effects) between interoception and ToM by means of, for instance, 426 structural equation modelling. 427

In conclusion, this study is a first step towards assessing the contribution of ToM and interoception abilities in deception, particularly in one's ability to lie convincingly. To this end, 429 we introduced a new paradigm to delineate the contribution of these mechanisms while re-430 maining relevant to applied fields of lie detection and criminology (in which the experimental 431 conditions find echoing practices). Notably, our results provide some evidence that intero-432 ception could be an important - and overlooked - process involved in deception. Furthermore, 433 our findings extend and offer an alternate perspective to the debatable use of polygraphs, 434 suggesting that its utility for lie detection is not only questionable, but could potentially 435 selectively modulate deceptive skills depending on the cognitive and interoceptive profile of 436 the participant. 437

Data Availability

The material (stimuli generation code, experiment code, raw data, analysis script with complementary figures and analyses, etc.) for this research is available at [masked for blinding].

Conflict of Interest Statement

The authors declare no conflict of interest.

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