

# DONALD GALLIANO III, MHA, RHIA, RPSGT

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Healthcare Operations Consultant and Software Developer with 2 shipped products and active user communities. Builds SaaS platforms, real-time analytics tools, and BI dashboards using Python, SQL, and modern web technologies. Engages directly with legislators, healthcare executives, and community stakeholders on policy analysis and program design.

## TECHNICAL SKILLS

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**Analytics & BI:** Tableau, Power BI, Excel (advanced), statistical modeling, KPI development, dashboard design, ETL, Root Cause Analysis, SWOT

**Development:** Python, SQL, JavaScript, HTML/CSS, Git, Supabase, Netlify, Chrome Extensions, API integration, real-time DOM extraction

**Healthcare:** Epic EHR (Revenue Cycle, CDI, BI), HL7/FHIR, HIPAA, ICD-10/CPT, value-based care, Triple Aim, DMAIC/PDSA

## CERTIFICATIONS

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Registered Health Information Administrator (RHIA) – AHIMA

Registered Polysomnographic Technologist (RPSGT) – BRPT

## PROFESSIONAL EXPERIENCE

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### Software Developer (SaaS Contract) | United Cajun Navy | 2024 – Present

- Designed emergency response deployment map with real-time severity classification and zip code search; architected Supabase backend migration from legacy Excel
- Built Grant Query Builder using SQL to generate grant-ready narratives from operational data with customizable templates and one-click CSV/PDF export
- Delivering ongoing SaaS support including bug fixes and feature enhancements

### Healthcare Strategy & Analytics Consultant | Independent | 2024 – Present

#### *Jefferson Parish – Population Health Strategy*

- Conducted stakeholder interviews with Louisiana state legislators and healthcare executives for 435K-resident service area

#### *Bob Dean & Affiliated Entities – Regulatory Policy Investigation*

- Authored 50+ page policy analysis on nursing home failures during Hurricane Ida (7 deaths, federal \$8.2M consent judgment); proposed 120-bed SNF expansion

#### *EHR Implementation Framework – Technology Strategy*

- Developed vendor selection methodology and phased Epic EHR rollout design with application sequencing and training program

#### *Indigenous Health Equity Initiative – Program Development*

- Conducted investigative interviews with Navajo Nation members; designed cultural integration department with healer partnerships and funding model

### Polysomnographic Technologist | LCMC Health | New Orleans, LA | 2022 – Present

- Perform senior-level sleep staging, diagnostic study execution, and DME coordination across 2 hospital sites; ensure Joint Commission audit readiness
- Clinical preceptor for students and new hires; Delgado Community College Sleep Advisory Board member
- Passed Epic Sphinx candidate assessment (2024)

## DATA ANALYTICS PROJECTS

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### Predictive Analytics Platform (v3.1.1) – Real-Time Decision Support Tool

- Built Chrome extension with real-time probability modeling, live DOM extraction tracking 60+ data elements at 30ms refresh rates
- Developed competitive intelligence module with resource pool depletion analysis and combined probability calculations
- Active user community; pending Chrome Web Store approval for public distribution

## EDUCATION

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**Master of Health Administration (MHA)** – Western Governors University (6 Excellence Awards)

**B.S. Health Information Management** – Western Governors University

**A.A.S. Polysomnography** – Delgado Community College