

2023 Q2 Report

Sep 10, 2023

# **ETC Cooperative**

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## **ETC Grants DAO**

The very long awaited ETC grants program launched on 31st January 2023, as a collaboration between Bitmain and ETC Cooperative under the **ETC Grants DAO** banner. The first round of the program offers up to \$1M USD worth of ETC to successful applicants.

Round one proposals were all submitted during February, March and April. Like other communications from the ETC Cooperative, everything is accessible in both English and Chinese. The proposals are all publicly browsable (both English projects and Chinese projects).

The reviewing and decision making happened during May and June and the winning proposals will be revealed in July and covered in the Q3 report.

The full process for the grants program is detailed on the website.



## **Development and Infrastructure**

## Core-Geth

In Q2, we released two updates for the <u>Core-Geth client</u>, versions <u>1.12.11</u> and <u>1.12.12</u>. The 1.12.11 release included a patch for the PRNG used in header validation to address the SNaP attack strategy, as described by Paterson and Taverna. In the subsequent 1.12.12 release, we added a patch to address the Ghost-128 SNaP attack strategy. Both of these releases have also been published to the DAppNode registry.

Additionally, we are pleased to welcome Diego , who has redirected his time from Besu to Core-Geth. We have started exploring strategies to facilitate easier updates from the upstrea Geth client, which has transitioned to PoS and no longer supports PoW networks. Furthermore, we are researching the development of a shared library that can be exported from Core-Geth to enhance modularity and benefit other clients.



## Hyperledger Besu

Hyperledger Besu is an open-source Ethereum client developed under the Apache 2.0 license and written in Java.



During Q2 2023, the ETC Cooperative dropped support for Hyperledger Besu, so the contributions decreased accordingly. In this period, along with part of the Ethereum testing team, a new server to increase testing time was integrated to the platform closing the gap for reading Besu into the automated validation pipeline.

## **Catacomb ETC Wallet**

In 2022 we deployed the multisig wallet (Safe) on ETC. Safe is a popular multi-signature wallet solution that allows users to manage their digital assets securely. The Safe team implemented a new UI to the multisig wallet and deprecated the old one. This quarter, we upgraded Safe to this new frontend, which provides a more streamlined and friendly experience for our users.

Additionally, we changed the name of the ETC Safe app from "Ethereum Classic multisig" to "Catacomb ETC Wallet" to better reflect its purpose and to avoid confusion with other services.

## **Comms and Marketing**

The following report provides an overview of the marketing and communications activities carried out by the Ethereum Classic Cooperative during the second quarter of 2023. This period witnessed various initiatives aimed at increasing awareness, promoting adoption, and enhancing the overall brand image of Ethereum Classic (ETC).

## **Projects**

The second quarter was another extremely busy time for the Marketing and Comms team. Along with our regular mission to evangelize the ETC blockchain and community, we also continued to carry out many large projects for the Coop. They included:

- 1) Implementation of the New ETC Coop brand
- 2) Launch/Build of the ETC Grants DAO project
- 3) Building of the new ETC Coop Website
- 4) Launch The POW Summit Conference in Prague

## **New ETC Coop Brand**

The marketing and comms team worked diligently over the second quarter to move from our old branding to the new look. This work is ongoing as we continue to hone our brand and messaging to more effectively communicate the benefits of ETC and the work of the cooperative.



### **Q2 Twitter Stats - ETC Coop Account**

Your Tweets earned 243.4K impressions up 55,900 impressions from Q1
During this period, you earned 2.7K impressions per day up 600 from Q1
Engagement rate 4.4% down 0.1% from Q1
Link clicks 1.0K up 50 from Q1
Likes 3.3K up 300 from Q1

#### **Q2 LinkedIn Stats - ETC Coop Account**

Page views - 260, up 13% Unique visitors - 180, up 102.2% Custom button clicks - 9, up 200%

#### Visitor metrics @



## **ETC Grants DAO project**

The ETC Grants DAO is an enormous project for the Coop. The team helped build and implement:

- 1) The Marketing Website
- 2) The Social Media Presence and Execution
- 3) Grants Submission and Application Handling Website & Database

The ETC Grants DAO attracted 66 applications and 19 were chosen to receive nearly \$700K in grants from the DAO to fund their ETC projects.



## **■** EXPORT Performance Search type: Web / Date: Apr 1, 2023-Jun 30, 2... / + New Last updated: 6 hours ago ② ✓ Total impressions ✓ Average position 145 1.32K 12.2 QUERIES PAGES COUNTRIES DEVICES SEARCH APPEARANCE DATES ↓ Clicks etc grants dao 31 63.3% 2.8 257 6.2% etc grant 114 5.5% grant dao

#### **ETC Grants DAO Search Stats**

## **ETC Coop Website**

ethereum grants

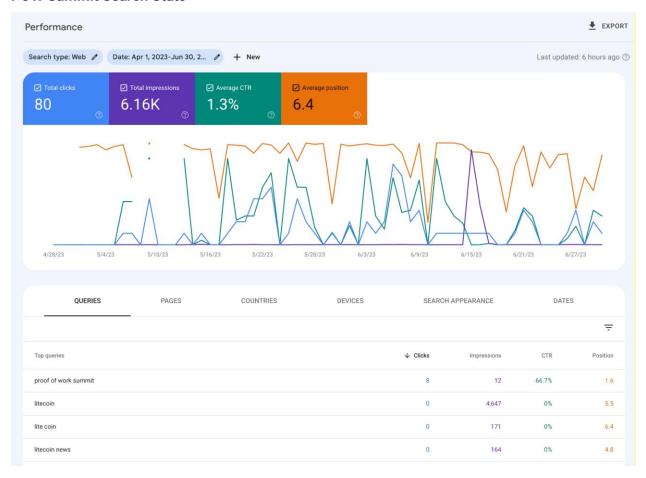
The team has worked tirelessly with an outside developer and designer to create a new web system from the ground up, forgoing current frameworks and content management systems. This new system helps the Coop maintain a level of transparency so that the community can view, interact, and participate with the Coop and its projects. The website will launch with full functionality in Q3.

## **The POW Summit Conference**

The POW Summit is a large international event built in conjunction with our partners from the Litecoin Foundation. The teams meet twice weekly to work through the logistics, marketing, sponsorships, and philosophy for the Summit. These meetings ensure that both teams are satisfied with the product and both teams are communicating the same messages to our audiences.



#### **POW Summit Search Stats**



#### **Q2 Twitter Stats - POW Summit Account**

Your Tweets earned 89.8K impressions over this period

During this period, you earned 987 impressions per day

Engagement rate 2.2%

Link clicks 376

Likes **622** 

## **Marketing Strategies and Initiatives:**

#### **Social Media Campaigns:**

Throughout the second quarter, the Cooperative executed social media campaigns to engage with the Ethereum Classic community and attract new users. We focused on platforms such as Twitter, LinkedIn, and Discord, leveraging these channels to share important updates, and educational content, and interact with community members.



#### **Content Creation:**

Our team worked diligently to produce high-quality content, including blog articles, guides, and videos, to educate the community and attract new users. We focused on explaining the unique features of Ethereum Classic and its advantages over other blockchain platforms. The content was shared on our official website, the ETC community site, social media channels, and community forums to reach a wider audience. Further details about our content delivery system can be found below.

#### **Partnership Collaborations:**

During the second quarter, the Cooperative actively pursued partnerships with relevant organizations and projects to expand the reach of Ethereum Classic. We continued our collaborations with the Litecoin Foundation, Bitmain, and Antminer on the POW Conference and the Grants DAO Program. These partnerships were announced through press releases, blog posts, and joint marketing initiatives.

#### **Virtual Conferences:**

In the second quarter, the Cooperative continued to produce its Twitter Spaces series. The Cooperative uses Twitter Spaces as a platform to communicate and interact directly with current and potential users and community members.

#### Multilingual marketing

The ETC Cooperative continues its plan to market to as diverse a population as possible and as such has continued and expanded its publications in simplified Chinese.

#### **Newsletter:**

The Cooperative continued to publish a newsletter, providing subscribers with updates on project milestones, partnerships, development progress, and upcoming events. The newsletter serves as an important communication tool to keep the community informed and engaged. The team has also been working in the background laying the groundwork for upgrading several aspects of the Newsletter experience.

#### **Developer Updates:**

We released regular developer updates, highlighting technical advancements, improvements, and bug fixes within the Ethereum Classic ecosystem. These updates were shared on our blog and Discord Channels to ensure transparency and encourage collaboration within the developer community.

#### **Conclusion:**

The second quarter of 2023 was marked by successful marketing and communication initiatives undertaken by the Ethereum Classic Cooperative. Through our social media campaigns, content creation, partnership collaborations, and community events, we effectively promoted Ethereum Classic, expanded its reach, and engaged with the community. The positive metrics and results obtained during this period demonstrate the growing interest and adoption of Ethereum Classic. Moving forward, we will continue to leverage these strategies and build upon our successes to further strengthen the Ethereum Classic ecosystem.



## **Editorial**

In the second quarter of 2023, the editorial effort produced 55 articles and 42 videos about Ethereum Classic. 41 videos were posted on the <a href="Ethereum Classic Updates">Ethereum Classic Updates</a> channel that is dedicated to supporting the ETC community, and 1 in the <a href="ETC Cooperative's">ETC Cooperative's</a> channel. 41 articles were posted on the <a href="Ethereumclassic.org">ethereumclassic.org</a> website as a contribution to the community, and 14 articles were posted on the <a href="ETC Cooperative's">ETC Cooperative's</a> website to make announcements or explanations of work by the cooperative specifically.

As to community tweets, we proposed a total of 44 tweets of which 16 were to the <u>@eth\_classic</u> account and 28 were to the <u>@etc-network</u> account. All were accepted and published.

We also conducted the Twitter Spaces broadcast called the "ETC Weekly Review" and we did 13 shows for the 13 weeks of the second quarter 2023.

Below we explain our work for each channel.

#### Editorial Calendar

Below are images and comments about the editorial work of April, May, and June of 2023.

Editorial Calendar for April 2023



In April we published 13 videos and 13 articles. The majority were posted on the Ethereum Classic community website and were about ETC guides, philosophy, news, and the ETC course. 1 post was for the ETC Cooperative about the addition of Core-Geth packages to DappNode.

#### Editorial Calendar for May 2023

| Date   | Format       | Theme        |   | Channel               | Target                 | Call to Action               |
|--------|--------------|--------------|---|-----------------------|------------------------|------------------------------|
| 5/1/2  | 3 Text       | Announcement | Announcing the Proof of Work Summit, Securing Blockchain's Future                     | ETC Coop Blog         | All                    | Attend POW Summit            |
| 5/2/2  | 3 Video/Text | Media        | Response to Bitcoin Magazine Article About Tokenization                               | ETC YouTube/ETC Blog  | All                    | Use ETC for tokenization     |
| 5/3/2  | 3 Video/Text | Guide        | Using Ethereum Classic for Business, Part I   | ETC YouTube/ETC Blog  | Users                  | Use ETC for business         |
| 5/4/2  | 3 Video/Text | ETC Course   | 20. What are Custodial and Non-custodial Wallets?                                     | ETC YouTube/ETC Blog  | All                    | Evangelize                   |
| 5/5/2  | 3            |              |   |                       |                        |                              |
| 5/6/2  | 3            |              |   |                       |                        |                              |
| 5/7/2  | 3            |              |   |                       |                        |                              |
| 5/8/2  | 3            |              |   |                       |                        |                              |
| 5/9/2  | 3 Video/Text | Guide        | Using Ethereum Classic for Business, Part II  | ETC YouTube/ETC Blog  | Users                  | Use wallets that support ETO |
| 5/10/2 | 3 Video/Text | Education    | Comparison of Ethereum Classic and Bitcoin Monetary Policies                          | ETC YouTube/ETC Blog  | All                    | Learn                        |
| 5/11/2 | 3 Video/Text | ETC Course   | 21. What Are Hardware and Software Wallets?   | ETC YouTube/ETC Blog  | All                    | Evangelize                   |
| 5/12/2 | 3            |              |   |                       |                        |                              |
| 5/13/2 | 3            |              |   |                       |                        |                              |
| 5/14/2 | 3            |              |   |                       |                        |                              |
| 5/15/2 | 3 Text       | Announcement | Addressing Practical Attacks on Core Geth Synchronising Nodes by Taverna and Paterson | ETC Coop Blog         | Node Operators         | Upgrade                      |
| 5/16/2 | 3 Video/Text | Education    | Comparison of Ethereum Classic and Ethereum Monetary Policies                         | ETC YouTube/ETC Blog  | All                    | Learn                        |
| 5/17/2 | 3 Video/Text | Philosophy   | Ethereum Classic Must Be Attackable to Be Secure                                      | ETC YouTube/ETC Blog  | Miners, Devs, Node op. | Align with principles        |
| 5/18/2 | 3 Video/Text | ETC Course   | 22. What Are Hot and Cold Wallets?  | ETC YouTube/ETC Blog  | All                    | Evangelize                   |
|        | Text         | Announcement | ETC Coop Restrospective   | ETC Coop Blog         | All                    | Learn ETC Coop work          |
|        | Text         | Announcement | ETC Cooperative Hired Law Firm to Claim ETC's Twitter Handle ETH_Classic              | ETC Coop Blog         | All                    | Learn Coop's actions         |
| 5/19/2 | 3 Text       | Announcement | ETC Coop Goals, Budget, and AGM Resolutions   | ETC Coop Blog         | All                    | Learn ETC Coop work          |
| 5/20/2 | 3            |              |   |                       |                        |                              |
| 5/21/2 | 3            |              |   |                       |                        |                              |
| 5/22/2 | 3            |              |   |                       |                        |                              |
| 5/23/2 | 3 Video/Text | Guide        | Using Ethereum Classic With MyEtherWallet   | ETC YouTube/ETC Blog  | Users                  | Use ETC with MEW             |
| 5/24/2 | 3 Video/Text | Philosophy   | Why Programmability Makes Ethereum Classic More Trust Minimized, Part I               | ETC YouTube/ETC Blog  | All                    | Use ETC                      |
| 5/25/2 | 3 Video/Text | ETC Course   | 23. What Are Native Cryptocurrencies?   | ETC YouTube/ETC Blog  | All                    | Evangelize                   |
| 5/26/2 | 3 Text       | Announcement | POW Summit 2023 Speaker Spotlight   | ETC Coop Blog         | All                    | Go to the POW Summit         |
| 5/27/2 | 3            |              |   |                       |                        |                              |
| 5/28/2 |              |              |   |                       |                        |                              |
| 5/29/2 |              |              | ***   |                       |                        |                              |
|        | 3 Video/Text | Philosophy   | Why Programmability Makes Ethereum Classic More Trust Minimized, Part II              | ETC YouTube/ETC Blog  | All                    | Use ETC                      |
|        | 3 Video/Text | Guide        | How to Start Using Ethereum Classic From Scratch                                      | ETC YouTube/ETC Blog  | All                    | Start using ETC              |
| 0/01/2 |              | 00.00        | The start doing action of action of action of action                                  | E. G. ISG. GET G Blog |                        |                              |

In May we published 14 videos and 20 articles. The ones posted on the Ethereum Classic community website were about media critics' responses, guides, the ETC course, education, and Ethereum Classic philosophy. There were 6 articles on the ETC Cooperative's website about the announcement of the POW Summit, addressing the practical attacks warned by ETH Zurich, the 2022 retrospective, goals, and budget reports, that a law firm had been hired to handle the Twitter account crisis created by Charles Hoskinson, and the first POW Summit speaker spotlight.

#### Editorial Calendar for June 2023



In March we published 15 videos and 22 articles. The ones posted on the Ethereum Classic community website were about the ETC course, ETC guides, Ethereum Classic philosophy, and education. We published 7 posts for the ETC Cooperative doing the POW Summit spotlights, a clarification about the ETC EVM to Solidity developers, about moving ETC and Mordor endpoints to Rivet and the ETC Cooperative URLs, and the announcement of the ETC Cooperative's Q1 report.

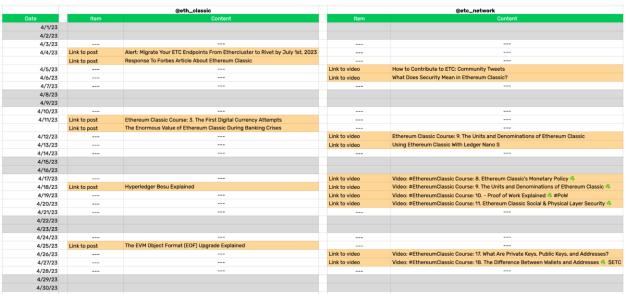


## **Twitter Together**

The Twitter Together accounts for Ethereum Classic are two community Twitter accounts, <a href="mailto:@eth\_classic">@eth\_classic</a> and <a href="mailto:@etc-network">@etc-network</a>, that are managed by the community through a GitHub app that lets community members propose tweets so they can then be approved by community admins and published.

Below are images and comments about our contributions to said accounts for April, May, and June of 2023.





In April we proposed 6 tweets that were links to ETC articles to the @eth\_classic account that were approved, and 10 tweets to ETC videos to the @etc\_network account that were approved.

Twitter Together Calendar for May 2023





In May we proposed 5 tweets that were links to ETC articles to the @eth\_classic account that were approved. We also proposed 9 tweets to ETC videos to the @etc\_network account that were approved.

Twitter Together Calendar for June 2023



In March we proposed 5 tweets that were links to ETC articles to the @eth\_classic account that were approved. We also proposed 9 tweets to ETC videos to the @etc\_network account that were approved.

## ETC Weekly Review

Every Thursday at 9 AM EST  $\!\!\!/$  14 hours UTC we do a live show on Twitter Spaces called the ETC Weekly Review.



In it, we talk about and go over the articles and videos that we published for that week. In April and May of 2023 we broadcast 4 shows in each month (one in May was not recorded by mistake so it doesn't show in the list above) and in June we did 5.

Below are the show topics for each week:

## ETC Weekly Review shows for April 2023.

| Date    | Item              | Content   |
|---------|-------------------|---|
| 4/1/23  |                   |   |
| 4/2/23  |                   |   |
| 4/3/23  |                   |   |
| 4/4/23  |                   |   |
| 4/5/23  |                   |   |
| 4/6/23  | ETC Weekly Review | We will talk about how #EthereumClassic will always be state of the art technology, our response to the Forbes article about #ETC, and the ETC Course class 16 What Is WETC.                      |
| 4/7/23  |                   |   |
| 4/8/23  |                   |   |
| 4/9/23  |                   |   |
| 4/10/23 |                   |   |
| 4/11/23 |                   |   |
| 4/12/23 |                   |   |
| 4/13/23 | ETC Weekly Review | We will talk about the enormous value of #ETC during banking crises, how to keep your \$ETC secure, and class 17 of the #EthereumClassic course about public key, private key, and addresses.     |
| 4/14/23 |                   |   |
| 4/15/23 |                   |   |
| 4/16/23 |                   |   |
| 4/17/23 |                   |   |
| 4/18/23 |                   |   |
| 4/19/23 |                   |   |
| 4/20/23 | ETC Weekly Review | We will talk about the value of composability in \$ETC, how to contribute to #ETC through mining, and the class 18 of the #EthereumClassic course about wallets and addresses.                    |
| 4/21/23 |                   |   |
| 4/22/23 |                   |   |
| 4/23/23 |                   |   |
| 4/24/23 |                   |   |
| 4/25/23 |                   |   |
| 4/26/23 |                   |   |
| 4/27/23 | ETC Weekly Review | We will talk about the meaning of finality in \$ETC, how to run an #ETC node using DappNode, and the #EthereumClassic course class 19 about raw private keys, JSON files, and secret passphrases. |
| 4/28/23 |                   |   |
| 4/29/23 |                   |   |
| 4/30/23 |                   |   |

## ETC Weekly Review shows for May 2023.

| Date    | Item              | Content  |
|---------|-------------------|--|
| 5/1/23  |                   |  |
| 5/2/23  |                   |  |
| 5/3/23  |                   |  |
| 5/4/23  | ETC Weekly Review | We will talk about our response to an article on Bitcoin Magazine about tokenization, \$ETC for business part I, and the #ETC course class 20 about custodial and non-custodial wallets.         |
| 5/5/23  |                   |  |
| 5/6/23  |                   |  |
| 5/7/23  |                   |  |
| 5/8/23  |                   |  |
| 5/9/23  |                   |  |
| 5/10/23 |                   |  |
| 5/11/23 | ETC Weekly Review | We will talk about \$ETC for business, part II, a comparison of the #ETC and #Bitcoin monetary policies, and class 21 of the #EthereumClassic course about hardware and software wallets.        |
| 5/12/23 |                   |  |
| 5/13/23 |                   |  |
| 5/14/23 |                   |  |
| 5/15/23 |                   |  |
| 5/16/23 |                   |  |
| 5/17/23 |                   |  |
| 5/18/23 | ETC Weekly Review | We will talk about a comparison of the \$ETC and \$ETH monetary policies, why #EthereumClassic must be attackable to be secure, and #ETC class 22 about what are hot and cold wallets?           |
| 5/19/23 |                   |  |
| 5/20/23 |                   |  |
| 5/21/23 |                   |  |
| 5/22/23 |                   |  |
| 5/23/23 |                   |  |
| 5/24/23 |                   |  |
| 5/25/23 | ETC Weekly Review | We will talk about how to use #ETC with MyEtherWallet, why \$ETC is more trust minimized than other PoW chains, and the #EthereumClassic course class 23 about what are native cryptocurrencies. |
| 5/26/23 |                   |  |
| 5/27/23 |                   |  |
| 5/28/23 |                   |  |
| 5/29/23 |                   |  |
| 5/30/23 |                   |  |
| 5/31/23 |                   |  |
|         |                   |  |

## ETC Weekly Review shows for June 2023.

| Date    | Item              | Content   |
|---------|-------------------|---|
| 6/1/23  | ETC Weekly Review | We will talk about why \$ETC is more trust minimized than all other coins, how to start using #ETC from scratch, and the #EthereumClassic course class 24 about what are programmable native cryptocurrencies.              |
| 6/2/23  |                   |   |
| 6/3/23  |                   |   |
| 6/4/23  |                   |   |
| 6/5/23  |                   |   |
| 6/6/23  |                   |   |
| 6/7/23  |                   |   |
| 6/8/23  | ETC Weekly Review | We will talk about running \$ETC nodes from home or office using DappNode, mining #ETC with the Antimer E9 pro through AntPool, and the #EthereumClassic course class 25 about what are ERC-20 tokens.                      |
| 6/9/23  |                   |   |
| 6/10/23 |                   |   |
| 6/11/23 |                   |   |
| 6/12/23 |                   |   |
| 6/13/23 |                   |   |
| 6/14/23 |                   |   |
| 6/15/23 | ETC Weekly Review | We will talk about using the \$ETC testnet, Mordor, that people are bound by law but #ETC is not, and the #EthereumClassic course class 26 about what are convertible stablecoins.  |
| 6/16/23 |                   |   |
| 6/17/23 |                   |   |
| 6/18/23 |                   |   |
| 6/19/23 |                   |   |
| 6/20/23 |                   |   |
| 6/21/23 |                   |   |
| 6/22/23 | ETC Weekly Review | We will talk about: The \$ETC multisig wallet, HebeSwap, comparing #ETC and fiat monetary policies, what are algorithmic stablecoins, and that wallet operators must change the #EthereumClassic RPC URL endpoint to RIVET. |
| 6/23/23 |                   |   |
| 6/24/23 |                   |   |
| 6/25/23 |                   |   |
| 6/26/23 |                   |   |
| 6/27/23 |                   |   |
| 6/28/23 |                   |   |
| 6/29/23 | ETC Weekly Review | We will talk about the lifecycle of an \$ETC transaction, #ETC number of block confirmations and security, and the #EthereumClassic course class 28 what are privacy coins?   |
| 6/30/23 |                   |   |

## Social Media

During the second quarter of 2023, our social media presence remained strong, engaging with our audience across various platforms. We continued to actively maintain our presence on the following social media platforms:

**Twitter:** Follow us on Twitter for real-time updates and insights into the latest developments in the Ethereum Classic (ETC) ecosystem. Our handle is @ETCCooperative.

**Newsletter:** Our Newsletter exclusively features ETC Cooperative blogs, keeping our subscribers informed about the latest news, projects, and updates within the Ethereum Classic community. **LinkedIn:** Connect with us on LinkedIn at https://www.linkedin.com/company/etc-cooperative/ to stay updated on events, news, projects, and updates.

**Wechat:** We have a strong presence on Wechat, catering specifically to the Chinese-speaking community. Join us at the following Wechat groups:

- ETC Grants DAO 中文社区 (Chinese Community)
- ETC Global Comms
- 高速公路ETC (Highway ETC)

**Telegram:** Join our Telegram groups for vibrant discussions and insights into the Ethereum Classic ecosystem. Find us at:

- Ethereum Classic ETC
- 以太经典中文社区 ETC (Chinese Community)

**Discord:** Engage with our community on Discord for a more interactive and dynamic experience. Find us at:

- ETC-Ethereum Classic
- ETC Cooperative Ethereum Classic

**Reddit:** Participate in the Ethereum Classic subreddit, r/EthereumClassic, to share ideas, opinions, and stay updated on the latest community discussions.

**Instagram:** Follow our Instagram account, @etccooperative, to enjoy visual content and glimpses of events and activities related to Ethereum Classic.

#### **Content Focus:**

Throughout this quarter, our primary focus was on three key aspects:

- 1. **ETC Grants DAO:** We highlighted the impactful projects supported by ETC Grants DAO, showcasing the positive contributions to the ETC ecosystem.
- 2. **Proof of Work Summit**: We actively promoted the Proof of Work Summit, creating awareness about this significant event and its role in shaping the future of blockchain technology.
- 3. **Regular Blog Posts**: Our weekly blog posts featured insightful content on various topics, keeping our audience informed and engaged (refer to the Editorial section for specific content).

#### **Performance Insights:**

We are thrilled to report that our Newsletter's promotion during this quarter resulted in a notable 20% increase in click-through rates, indicating a growing interest in our content.

#### **Upcoming Quarter Focus:**

Looking ahead to the next quarter, we plan to concentrate on the following key areas:



- 1. **POW Summit Promotion:** Continuing our efforts to raise awareness and encourage participation in the Proof of Work Summit.
- 2. **ETC Grants DAO Follow-up:** We will closely monitor and provide updates on the progress of projects supported by ETC Grants DAO.
- 3. **Regular Content and Announcements:** Our commitment to delivering consistent, valuable content will continue, ensuring our community remains informed and engaged.

We are grateful for the ongoing support and enthusiasm from the Ethereum Classic community, and we look forward to another successful quarter of impactful engagement and growth. Thank you for being a part of this journey with us!

Note: The information provided is based on data available up to the end of the second quarter of 2023.

## **Transparency Reports**

Throughout 2022 and 2023 the ETC Cooperative has been publishing reports on our activities quarterly.

- Q1 2022 Transparency Report
- Q2 2022 Transparency Report
- Q3 2022 Transparency Report
- Retrospective 2022 Report
- Q1 2023 Transparency Report

All of these reports and regulatory filings can be found in the <u>Filings page</u> on the ETC Cooperative website.

## **Financials**

For the guarter ended June 30, 2023 ("Q2 2023")

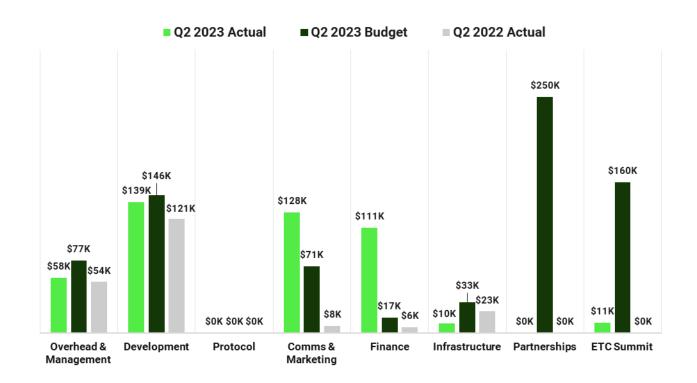
While following general accounting principles, these figures and charts may not be in strict compliance with IFRS ("International Financial Reporting Standards") or FASB "Financial Accounting Standards Board").



## **Q2 2023 Financial Results**

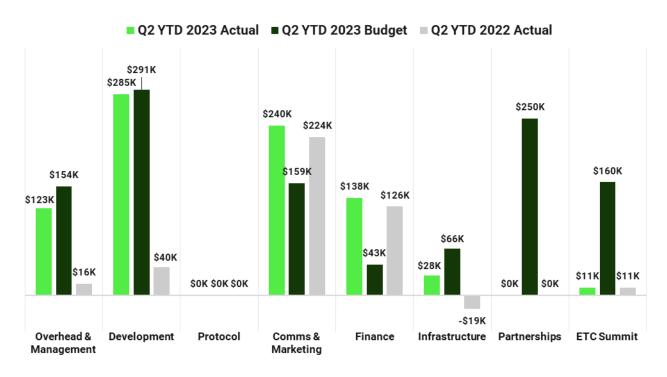
**Expenditures in \$US** 

|                          | Q2 2023<br>Actual | Q2 2023<br>Budget | Variance \$ Q2 2023<br>vs Q2 2023 Budget | Q2 2022<br>Actual | Variance \$ Q2 2023<br>vs Q2 2022 |
|--------------------------|-------------------|-------------------|--|-------------------|-----------------------------------|
| Overhead & Management    | \$58,453          | \$76,900          | \$(18,447)                               | \$54,242          | \$4,211                           |
| Development              | \$138,548         | \$145,940         | \$(7,392)                                | \$121,234         | \$17,314                          |
| Protocol                 | \$0               | \$0               | \$0                                      | \$0               | \$0                               |
| Comms & Marketing        | \$127,790         | \$70,629          | \$57,161                                 | \$7,720           | \$120,070                         |
| Finance                  | \$111,499         | \$16,680          | \$94,819                                 | \$6,217           | \$105,282                         |
| Infrastructure           | \$10,027          | \$33,000          | \$(22,973)                               | \$22,909          | \$(12,882)                        |
| Partnerships             | \$0               | \$250,000         | \$(250,000)                              | \$0               | \$0                               |
| ETC Summit               | \$11,000          | \$160,000         | \$(149,000)                              | \$0               | \$11,000                          |
| Total Expenditures       | \$457,317         | \$753,149         | \$(295,831)                              | \$212,321         | \$244,996                         |
| Non-cash Items           | \$0               | \$0               | \$0                                      | \$0               | \$0                               |
| Total Operating Expenses | \$457,317         | \$753,149         | \$(295,831)                              | \$212,321         | \$244,996                         |



## Expenditures in \$US

|                          | Q2 YTD<br>2023 Actual | Q2 YTD<br>2023 Budget | Variance \$ Q2 YTD 2023<br>vs Q2 YTD 2023 Budget |           | Variance \$ Q2 YTD<br>2023 vs Q2 YTD 2022 |
|--------------------------|-----------------------|-----------------------|--|-----------|---|
| Overhead & Management    | \$122,832             | \$153,800             | \$(30,968)                                       | \$106,792 | \$16,040                                  |
| Development              | \$284,943             | \$290,880             | \$(5,937)  | \$245,124 | \$39,819                                  |
| Protocol                 | \$0                   | \$0                   | \$0  | \$0       | \$0                                       |
| Comms & Marketing        | \$240,323             | \$158,849             | \$81,474   | \$16,158  | \$224,165                                 |
| Finance                  | \$138,060             | \$43,360              | \$94,700   | \$12,434  | \$125,627                                 |
| Infrastructure           | \$28,260              | \$66,400              | \$(38,140)                                       | \$47,716  | \$(19,456)                                |
| Partnerships             | \$0                   | \$250,000             | \$(250,000)                                      | \$0       | \$0                                       |
| ETC Summit               | \$11,000              | \$160,000             | \$(149,000)                                      | \$0       | \$11,000                                  |
| Total Expenditures       | \$825,420             | \$1,123,289           | \$(297,869)                                      | \$428,224 | \$397,195                                 |
| Non-cash Items           | \$0                   | \$0                   | \$0  | \$0       | \$0                                       |
| Total Operating Expenses | \$825,420             | \$1,123,289           | \$(297,869)                                      | \$428,224 | \$397,195                                 |



Overall, Q2 2023 and Q2 YTD actual costs were pretty consistent with the budget, other than the allocation of the \$250K grant money and money allocated to the POW Summit. The grant money allocation (\$250K USD of ETC tokens) was purchased and sent to the ETC GrantDao multisig in Q3 2023. The higher communications and marketing costs were offset by lower infrastructure costs and overhead costs. Higher comms costs were due to work on multiple websites done by several contractors.

## The following is a breakdown of what is generally allocated to each category:

## Overhead & Management

This category includes any compensation and payments for the Executive Director as well as all overhead, office, legal, and related expenses. It also includes any general costs that cannot be allocated to specific departments.

## Development

This includes any compensation for the development team and any development-related costs.

### **Protocol**

We did not allocate anything to this section for 2023 as costs are contained within Development or Infrastructure categories.

## **Communications & Marketing**

This includes salaries for the comms team and all advertising, promotional work, marketing, conference sponsorship, website costs, and all travel related expenses for the entire team.

#### **Finance**

This includes costs related to tax filings, tax and accounting professional consulting, accounting software, and finance consulting costs.

#### Infrastructure

This covers costs of hosted services which we provide to the ecosystem.

## **Partnerships**

Covers any grants distributed from the ETC Coop. In 2023, this will be related to the ETC Grants DAO.

#### Summit

This category covers any conference/summit put on by the ETC Coop. In 2023, this category will contain the costs for the POW Summit. The POW summit costs, revenues and ultimately profits or losses, will be shared equally between the ETC Cooperative and the LTC Foundation. The ETC Cooperative is handling the accounting and payments and will include all accounting in our books, until everything is finalized. At that time, there will be an adjustment to account for the LTC Foundation portion of profits or losses.

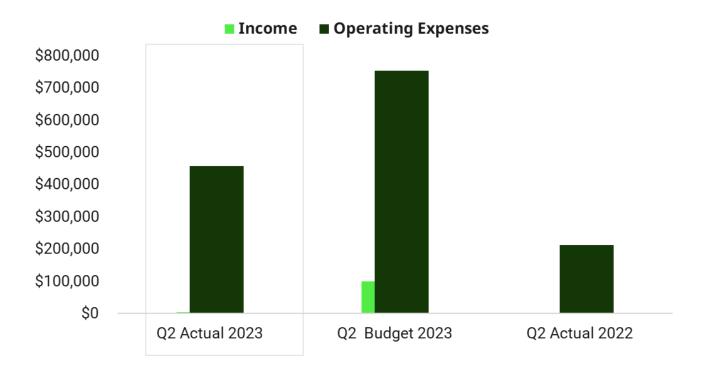
#### Non-Cash items

This consists of accounting items that are not considered cash-costs, such as gain/loss on foreign exchange, gain/loss on sale of cryptocurrencies, and direct write-off of prior year receivables.

## **Net Income/(Loss)**

### Net Income/(Loss) in \$US

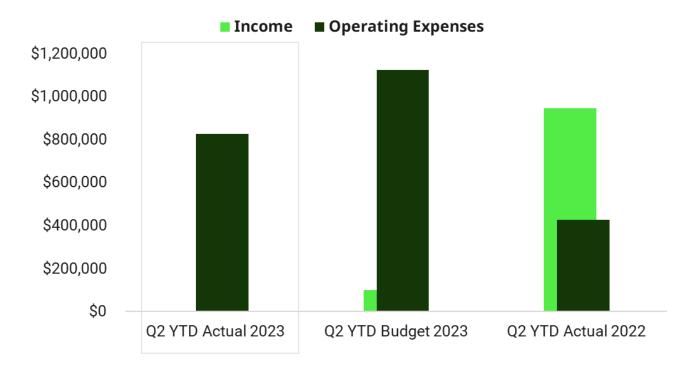
|                     | Q2 Actual<br>2023 | Q2 Budget<br>2023 | Q2 Actual<br>2022 |
|---------------------|-------------------|-------------------|-------------------|
| Income              | \$5,000           | \$100,000         | \$0               |
| Operating Expenses  | \$457,317         | \$753,149         | \$212,321         |
| Net (Loss)/Income   | \$(457,317)       | \$(653,149)       | \$(212,321)       |
| Non-cash items      | \$0               | \$0               | \$0               |
| Adjusted Net Income | \$(457,317)       | \$(653,149)       | \$(212,321)       |



As of Q2 2023, the ETC Coop had collected \$5K in Sponsorship revenues for the POW Summit, with further revenue expected in Q3 2023. Overall, the net loss was lower than budgeted due to timing differences in grant money allocations and POW Summit expenses and revenues.

Net Income/(Loss) in \$US

|                     | Q2 YTD Actual<br>2023 | Q2 YTD Budget<br>2023 | Q2 YTD Actual<br>2022 |
|---------------------|-----------------------|-----------------------|-----------------------|
| Income              | \$0                   | \$100,000             | \$945,699             |
| Operating Expenses  | \$825,420             | \$1,123,289           | \$428,224             |
| Net (Loss)/Income   | \$(825,420)           | \$(1,023,289)         | \$517,475             |
| Non-cash items      | \$0                   | \$0                   | \$0                   |
| Adjusted Net Income | \$(825,420)           | \$(1,023,289)         | \$517,475             |



Note that the net income/(loss) and adjusted net income/(loss) does not include the unrealized gain/loss on the re-evaluation of ETC at market rates. See description of non-cash items above.

### Income

Historically, the ETC Cooperative earned income from the arrangement with Grayscale LLC as well as donations and sponsorships. Under the Grayscale arrangement, 1/3 of fees collected by Grayscale, related to their Grayscale Ethereum Classic Trust, were contributed to the Cooperative. Sponsorships related to any conferences held are either included in income, if they are general purpose, or offset to expenses, if they are for a specific event/activity. In 2023, we are budgeting for sponsorship for the POW Summit, however this will only work to offset expenses and it is unlikely that it will generate any substantial revenue for the Coop.



March 2022 was the last month in which the ETC Cooperative earned fees from Grayscale as the 2-year agreement came to an end. The ETC Coop started 2023 with \$4.8M USD and 23,336 ETC Tokens which should provide us with a few years of runway. At the end of F2022 and into early 2023 the ETC Cooperative began to invest some of its cash reserves into ETC, as we consider the prices depressed, in hopes of extending the runway.

As of June 30, 2023, the ETC Coop had 60,800 ETC tokens, with \$250K USD being allocated for the grant program.

Even with several years of cash runway and ETC investment, the ETC Cooperative will not be able to be sustained in the long term without new donors/sponsors.

## **Unrealized (Loss)/Gain on ETC**

These figures represent the difference between the book value of ETC, included in the financial information, and the market value as of a certain date. The book value is the value or exchange rate at which the ETC was purchased and recorded in the financial records, in US dollars. This value will remain in the books until the ETC is sold. However, it over or understates the actual value of the ETC held at a certain point in time and thus the liquidity of the ETC Cooperative. To present a more accurate picture of the unrealized gain or loss is presented, which shows what would have been reported if the ETC held had been sold. This will change each period to reflect the current rate at the end of the reporting period (i.e., September 30, 2022, for Q3 2022).

As of June 30, 2023 the Coop held 60,800 ETC with a book value of \$1,076,998 and a market value of \$1,274,110 including the grant allocation. Note that after the quarter-end ETC prices with all of crypto have dropped significantly and the market value in Q3 is lower than the cost basis. The \$250K grant allocation has also been allocated to the ETC GrantsDao multisig.

## **Financial Position**

### **Assets**

As of June 30, 2023, the ETC Cooperative holds 60,880 ETC at an average cost of \$17.68. This includes the \$250K USD in ETC tokens, that were allocated to the grant program. The Coop will be buying another tranche of tokens in Q3, due to very low ETC prices.

The lower bank balance reflects the purchase of the ETC tokens and YTD expenses.

## **Liabilities & Equity**

Accounts payable and accrued liabilities were predominantly composed of accrued accounting expenses and consulting fees.



#### **Financial Positions in \$US**

|  | 31-Jun-23   | 31-Mar-23   | 31-Dec-22   | 31-Dec-21   | 31-Dec-20 | 31-Dec-19   |
|--|-------------|-------------|-------------|-------------|-----------|-------------|
| Assets                                 |             |             |             |             |           |             |
| Cash & Cash Equivalents                | \$3,221,345 | \$3,297,575 | \$4,816,320 | \$4,689,209 | \$303,313 | \$146,318   |
| ETC (at book value) <sup>1</sup>       | \$(0)       | \$1,076,998 | \$328,265   | \$78,115    | \$78,115  | \$154,363   |
| Due from Grayscale                     | \$1,075,577 | \$(0)       | \$(0)       | \$377,733   | \$51,914  | \$18,808    |
| Prepaid Expenses & Deposits            | \$106,825   | \$361,845   | \$0         | \$0         | \$0       | \$2,250     |
| Total Assets                           | \$4,403,747 | \$4,736,418 | \$5,144,585 | \$5,145,057 | \$433,341 | \$321,739   |
| Liabilities                            |             |             |             |             |           |             |
| Accounts Payable & Accrued Liabilities | \$78,766    | \$37,223    | \$77,288    | \$22,208    | \$18,507  | \$44,393    |
| Due to Grayscale                       | \$0         | \$0         | \$0         | \$0         | \$0       | \$(1,000)   |
| Total Liabilities                      | \$78,766    | \$37,223    | \$77,288    | \$22,208    | \$18,507  | \$43,393    |
| Equity                                 |             |             |             |             |           |             |
| Retained Earnings                      | \$5,067,297 | \$5,067,297 | \$5,122,541 | \$414,834   | \$290,403 | \$661,632   |
| Net Income/(Loss) for the year         | \$(740,895) | \$(368,102) | \$(55,244)  | \$4,708,015 | \$124,431 | \$(371,229) |
| Total Equity                           | \$4,326,402 | \$4,699,195 | \$5,067,297 | \$5,122,849 | \$414,834 | \$290,403   |
|  |             |             |             |             |           |             |
| Total Liabilities & Equity             | \$4,405,168 | \$4,736,418 | \$5,144,585 | \$5,145,057 | \$433,341 | \$333,796   |
|  |             |             |             |             |           |             |
| ETC at Market Value <sup>1</sup>       | \$1,076,998 | \$1,260,992 | \$366,155   | \$278,521   | \$46,284  | \$72,540    |
| Liquid assets <sup>2</sup>             | 4,298,342   | 4,558,567   | 5,182,475   | 4,967,730   | 349,597   | 218,858     |

