```
In [1]: #Importing the required libraries
        import numpy as np
        import pandas as pd
        import seaborn as sns
        import matplotlib.ticker as mtick
        import matplotlib.pyplot as plt
        %matplotlib inline
In [2]: df = pd.read csv('Telcome customer churn.csv', index col = False)
In [3]: #Top five rows
        df.head()
Out[3]:
           customerID gender SeniorCitizen Partner Dependents tenure PhoneSei
        0 7590-VHVEG Female
                                                  Yes
                                                                No
                                                                         1
                 5575-
        1
                          Male
                                                   No
                                                                No
                                                                        34
                GNVDE
        2 3668-QPYBK
                          Male
                                           0
                                                   No
                                                                No
                                                                         2
                 7795-
        3
                          Male
                                           0
                                                   No
                                                                No
                                                                        45
                CFOCW
           9237-HOITU Female
                                           0
                                                   No
                                                                No
                                                                         2
       5 rows × 21 columns
In [4]: df.shape
Out[4]: (7043, 21)
In [5]: df['Churn'].value counts()
Out[5]: Churn
               5174
        No
               1869
        Name: count, dtype: int64
In [6]: df.columns.values
Out[6]: array(['customerID', 'gender', 'SeniorCitizen', 'Partner', 'Dependents',
                'tenure', 'PhoneService', 'MultipleLines', 'InternetService',
                'OnlineSecurity', 'OnlineBackup', 'DeviceProtection',
                'TechSupport', 'StreamingTV', 'StreamingMovies', 'Contract',
                'PaperlessBilling', 'PaymentMethod', 'MonthlyCharges',
                'TotalCharges', 'Churn'], dtype=object)
In [7]: #Checking the data types of all the columns
        df.dtypes
```

```
Out[7]: customerID
                              object
        gender
                              object
        SeniorCitizen
                               int64
        Partner
                              object
        Dependents
                              object
        tenure
                               int64
        PhoneService
                              object
        MultipleLines
                              object
        InternetService
                              object
        OnlineSecurity
                              object
        OnlineBackup
                              object
        DeviceProtection
                              object
        TechSupport
                              object
        StreamingTV
                              object
        StreamingMovies
                              object
        Contract
                              object
        PaperlessBilling
                              object
        PaymentMethod
                              object
        MonthlyCharges
                             float64
        TotalCharges
                              object
        Churn
                              object
        dtype: object
In [8]: df2 = df.copy()
```

In [9]: df2.head()

Out[9]:	customerID gende		gender	SeniorCitizen Partner		Dependents tenure		PhoneSe
	0	7590-VHVEG	Female	0	Yes	No	1	
	1	5575- GNVDE	Male	0	No	No	34	
	2	3668-QPYBK	Male	0	No	No	2	
	3	7795- CFOCW	Male	0	No	No	45	
	4	9237-HQITU	Female	0	No	No	2	

 $5 \text{ rows} \times 21 \text{ columns}$

```
In [10]: #Since the Total charges column data type is object instead of integer or fl
#In that case I will convert it to an integer
#Converting 'TotalCharges' column to a float
df2['TotalCharges'] = pd.to_numeric(df2['TotalCharges'], errors='coerce')
In [11]: df2.head()
```

Out[11]:		customerID	gender	SeniorCitizen	Partner	Dependents	tenure	PhoneSe
	0	7590-VHVEG	Female	0	Yes	No	1	
	1	5575- GNVDE	Male	0	No	No	34	
	2	3668-QPYBK	Male	0	No	No	2	
	3	7795- CFOCW	Male	0	No	No	45	
	4	9237-HQITU	Female	0	No	No	2	

 $5 \text{ rows} \times 21 \text{ columns}$

In [12]: #Checking for records that have missing values
df2.loc[df2['TotalCharges'].isnull() == True]

Out[12]:		customerID	gender	SeniorCitizen	Partner	Dependents	tenure	Phon
	488	4472-LVYGI	Female	0	Yes	Yes	0	
	753	3115- CZMZD	Male	0	No	Yes	0	
	936	5709-LVOEQ	Female	0	Yes	Yes	0	
	1082	4367-NUYAO	Male	0	Yes	Yes	0	
	1340	1371- DWPAZ	Female	0	Yes	Yes	0	
	3331	7644- OMVMY	Male	0	Yes	Yes	0	
	3826	3213-VVOLG	Male	0	Yes	Yes	0	
	4380	2520-SGTTA	Female	0	Yes	Yes	0	
	5218	2923-ARZLG	Male	0	Yes	Yes	0	
	6670	4075-WKNIU	Female	0	Yes	Yes	0	
	6754	2775-SEFEE	Male	0	No	Yes	0	

11 rows × 21 columns

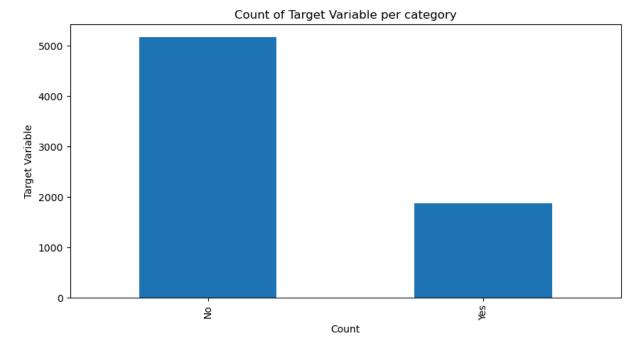
In [13]: print(df['TotalCharges'].dtypes)

object

```
In [14]: df2['Churn'].value counts()
Out[14]: Churn
                 5174
         No
         Yes
                 1869
         Name: count, dtype: int64
In [15]: df2.isnull().sum()
Out[15]: customerID
                               0
         gender
                               0
         SeniorCitizen
                               0
         Partner
                               0
                               0
         Dependents
         tenure
                               0
         PhoneService
                               0
         MultipleLines
                               0
         InternetService
                               0
         OnlineSecurity
                               0
                               0
         OnlineBackup
         DeviceProtection
                               0
         TechSupport
                               0
         StreamingTV
                               0
         StreamingMovies
                               0
         Contract
                               0
         PaperlessBilling
                               0
         PaymentMethod
                               0
         MonthlyCharges
                               0
         TotalCharges
                              11
         Churn
                               0
         dtype: int64
In [16]: print(df2['TotalCharges'].unique())
        [ 29.85 1889.5
                          108.15 ... 346.45 306.6 6844.5 ]
In [17]: #Checking the data type of the 'TotalCharges' column
         print(df2['TotalCharges'].dtypes)
        float64
In [18]: #Replacing the missing values in ['TotalCharges'] column with backwardfill
         df2['TotalCharges'] = df['TotalCharges'].bfill()
In [19]: df2.isnull().sum()
```

```
Out[19]: customerID
                               0
          gender
                               0
                               0
          SeniorCitizen
          Partner
                               0
          Dependents
                               0
                               0
          tenure
                               0
          PhoneService
          MultipleLines
                               0
          InternetService
                               0
          OnlineSecurity
                               0
          OnlineBackup
                               0
                               0
          DeviceProtection
                               0
          TechSupport
          StreamingTV
                               0
          StreamingMovies
                               0
          Contract
                               0
          PaperlessBilling
                               0
                               0
          PaymentMethod
                               0
          MonthlyCharges
          TotalCharges
                               0
          Churn
                               0
          dtype: int64
```

```
In [20]: df2['Churn'].value_counts().plot(kind='bar', figsize=(10, 5))
    plt.xlabel("Count")
    plt.ylabel("Target Variable")
    plt.title("Count of Target Variable per category");
    plt.show()
```



```
In [21]: df2['Churn'].value_counts()
```

Out[21]: Churn No 5174 Yes 1869

Name: count, dtype: int64

```
In [22]: df2.head()
             customerID gender SeniorCitizen Partner Dependents tenure PhoneSei
Out[22]:
          0 7590-VHVEG
                                                0
                           Female
                                                       Yes
                                                                      No
                                                                                1
                    5575-
                                                0
                                                                               34
          1
                              Male
                                                        No
                                                                      No
                  GNVDE
                                                0
                                                                                2
          2 3668-QPYBK
                             Male
                                                        No
                                                                      No
                    7795-
                              Male
                                                0
                                                        No
                                                                               45
          3
                                                                      No
                  CFOCW
                                                0
                                                                                2
              9237-HQITU Female
                                                        No
                                                                      No
         5 \text{ rows} \times 21 \text{ columns}
In [23]: df['Churn'].value counts()*100/len(df['Churn'])
Out[23]: Churn
          No
                  73.463013
                  26.536987
          Yes
          Name: count, dtype: float64
In [24]: print(df2['tenure'].max())
         72
In [25]: #Grouping the tenure in to bins
          bins = [0, 18, 36, 54, 72]
          labels = ['NewCustomers', 'Short-TermCustomers', 'Mid-TermCustomers', 'Long-
          # Converting the 'Values' column into groups and create a new column
          #converting the 'tenure' column values into discrete categories with a new o
          df2['TenureGroup'] = pd.cut(df2['tenure'], bins=bins, labels=labels, right=1
In [26]: df2.columns
Out[26]: Index(['customerID', 'gender', 'SeniorCitizen', 'Partner', 'Dependents',
                  'tenure', 'PhoneService', 'MultipleLines', 'InternetService',
                  'OnlineSecurity', 'OnlineBackup', 'DeviceProtection', 'TechSupport', 'StreamingTV', 'StreamingMovies', 'Contract', 'PaperlessBilling',
                  'PaymentMethod', 'MonthlyCharges', 'TotalCharges', 'Churn',
                  'TenureGroup'],
                 dtype='object')
In [27]: df2.head()
```

Out[27]:		customerID	gender	SeniorCitizen	Partner	Dependents	tenure	PhoneSe		
	0	7590-VHVEG	Female	0	Yes	No	1			
	1	5575- GNVDE	Male	0	No	No	34			
	2	3668-QPYBK	Male	0	No	No	2			
	3	7795- CFOCW	Male	0	No	No	45			
	4	9237-HQITU	Female	0	No	No	2			
	5 rows × 22 columns									
In [28]:		iunt of value 2['TenureGrou		TenureGroup e_counts()						
Out[28]:	Ne Lo Sh Mi	TenureGroup NewCustomers 2723 Long-TermCustomers 1819 Short-TermCustomers 1308 Mid-TermCustomers 1182 Name: count, dtype: int64								
In [29]:	df	2['TenureGrou	up'].uniq	ue()						
Out[29]:	om Ca	ers', NaN]	object):	t-TermCustomers : ['NewCustomer nCustomers']						
In [30]:				gs with NaN va 2['TenureGroup			nan)			
In [31]:		_		of the TenureGr reGroup'].mode(nn				
In [32]:		-	-	by assigning [2['TenureGroup			e column			
In [33]:	df	2['TenureGrou	up'].uniq	ue()						
Out[33]:	om Ca	<pre>['NewCustomers', 'Short-TermCustomers', 'Mid-TermCustomers', 'Long-TermCust omers'] Categories (4, object): ['NewCustomers' < 'Short-TermCustomers' < 'Mid-Term Customers' < 'Long-TermCustomers']</pre>								
In [34]:				nd 'tenure' co stomerID', 'te		oxis = 1, inpl	.ace = Ti	rue)		

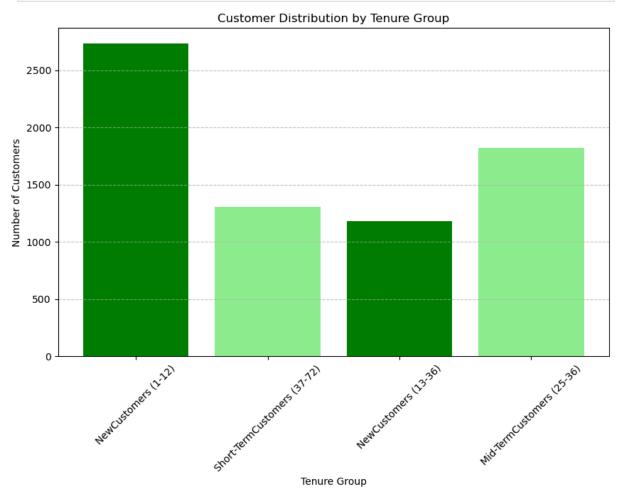
```
In []:
In [35]: df2.head()
            gender SeniorCitizen Partner Dependents PhoneService MultipleLines
Out[35]:
                                                                             No phone
           Female
                                0
                                        Yes
                                                     No
                                                                    No
                                                                               service
         1
               Male
                                0
                                        No
                                                     No
                                                                    Yes
                                                                                   No
         2
               Male
                                0
                                        No
                                                     No
                                                                    Yes
                                                                                   No
                                                                             No phone
         3
               Male
                                0
                                        No
                                                     No
                                                                    No
                                                                               service
                                0
             Female
                                        No
                                                     No
                                                                    Yes
                                                                                   No
In [36]: # Counting the total number of customers in each group
         group counts = df2['TenureGroup'].value counts()
In [37]: #Maping the counts back to the DataFrame
         df2['TenureGroupCount'] = df2['TenureGroup'].map(group counts)
In [38]: df2['TenureGroup'].value counts()
Out[38]: TenureGroup
          NewCustomers
                                 2734
          Long-TermCustomers
                                 1819
          Short-TermCustomers
                                 1308
          Mid-TermCustomers
                                 1182
          Name: count, dtype: int64
In [39]: df2['TenureGroup'].unique()
Out[39]: ['NewCustomers', 'Short-TermCustomers', 'Mid-TermCustomers', 'Long-TermCust
          omers']
          Categories (4, object): ['NewCustomers' < 'Short-TermCustomers' < 'Mid-Term
          Customers' < 'Long-TermCustomers']</pre>
In [40]: df2['TenureGroup'] = df2['TenureGroup'].astype(str)
In [41]: # Defining the custom labels for the x-axis
         custom labels = ['1-12', '37-72', '13-36', '25-36']
         #Combining TenureGroup with custom labels
         combined labels = [f"{group} ({custom})" for group, custom in zip(df2['Tenur
         # Plotting
         plt.figure(figsize=(10, 6))
         bars = plt.bar(df2['TenureGroup'], df2['TenureGroupCount'], color=['skyblue']
         plt.title('Customer Distribution by Tenure Group')
         plt.xlabel('Tenure Group')
```

```
plt.ylabel('Number of Customers')

# Setting custom x-axis labels
plt.xticks(ticks=range(len(combined_labels)), labels=combined_labels, rotati

# Add gridlines
plt.grid(axis='y', linestyle='--', alpha=0.7)

# Show the plot
plt.show()
```



```
In [42]: df2['Churn'].value_counts()

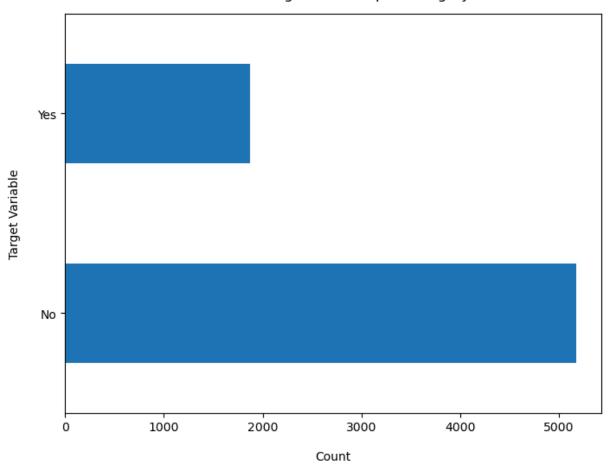
Out[42]: Churn
   No    5174
   Yes   1869
   Name: count, dtype: int64

In [43]: #Counting the values of the 'Churn' column and plot
   df2['Churn'].value_counts().plot(kind='barh', figsize=(8, 6))

#Customizing the axes and title
   plt.xlabel("Count", labelpad=14)
   plt.ylabel("Target Variable", labelpad=14)
   plt.title("Count of Target Variable per Category", y=1.02)
```

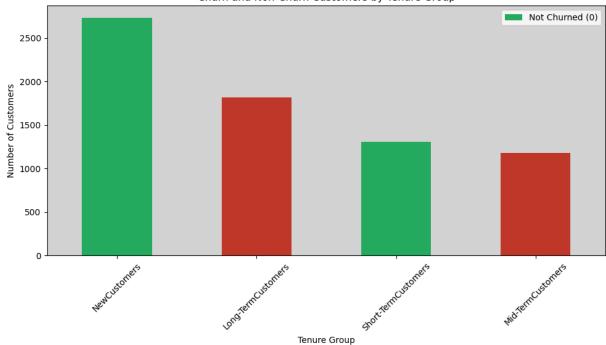
```
plt.show()
```

Count of Target Variable per Category



```
In [44]: #Counting the number of churned and non-churned customers in each tenure grd
group_counts.plot(kind='bar', color=['#27ae60', '#c0392b'], figsize=(10, 6))
# Customizing the plot
plt.title('Churn and Non-Churn Customers by Tenure Group')
plt.xlabel('Tenure Group')
plt.ylabel('Number of Customers')
plt.ylabel('Number of Customers')
plt.xticks(rotation=45)
plt.legend(['Not Churned (0)', 'Churned (1)'])
plt.gca().set_facecolor('lightgrey')
plt.tight_layout()
```





In [45]: #Droping some columns for the data to be fit to machine learning
 df2.head()

Out[45]:		gender	SeniorCitizen	Partner	Dependents	PhoneService	MultipleLines
	0	Female	0	Yes	No	No	No phone service
	1	Male	0	No	No	Yes	No
	2	Male	0	No	No	Yes	No
	3	Male	0	No	No	No	No phone service
	4	Female	0	No	No	Yes	No

 $5 \text{ rows} \times 21 \text{ columns}$

In [46]: df3 = df2.copy()

In [47]: df3.head()

Out[47]:		gender	SeniorCitizen	Partner	Dependents	PhoneService	MultipleLines
	0	Female	0	Yes	No	No	No phone service
	1	Male	0	No	No	Yes	No
	2	Male	0	No	No	Yes	No
	3	Male	0	No	No	No	No phone service
	4	Female	0	No	No	Yes	No

 $5 \text{ rows} \times 21 \text{ columns}$

```
In [48]: df4 = df3.copy()
In [49]: df4.head()
            gender SeniorCitizen Partner Dependents PhoneService MultipleLines
Out[49]:
                                                                              No phone
                                 0
         0 Female
                                        Yes
                                                      No
                                                                     No
                                                                                service
          1
                                 0
               Male
                                         No
                                                      No
                                                                     Yes
                                                                                    No
         2
               Male
                                 0
                                         No
                                                      No
                                                                     Yes
                                                                                    Nο
                                                                              No phone
         3
               Male
                                 0
                                         No
                                                      No
                                                                     No
                                                                                service
            Female
                                 0
                                         No
                                                      No
                                                                     Yes
                                                                                    No
```

 $5 \text{ rows} \times 21 \text{ columns}$

```
In [50]: #Droping some columns
df4.drop(columns=['MonthlyCharges', 'TotalCharges'], axis=1, inplace=True)

In [51]: # Assuming df3 is defined and contains the 'Churn' column in Boolean
# Converting Churn to numeric values in df4
df4['Churn'] = df4['Churn'].map({'No': 0, 'Yes': 1})

#Defining the palette for hue values
palette = {0: 'green', 1: 'blue'}

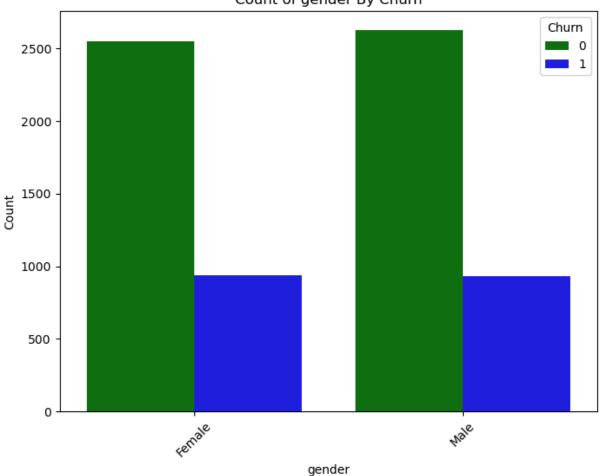
#Looping through some columns in df3
for column in df4.columns:
    if column != 'Churn': #Exclude Churn from being plotted as a feature
        plt.figure(figsize=(8, 6))
```

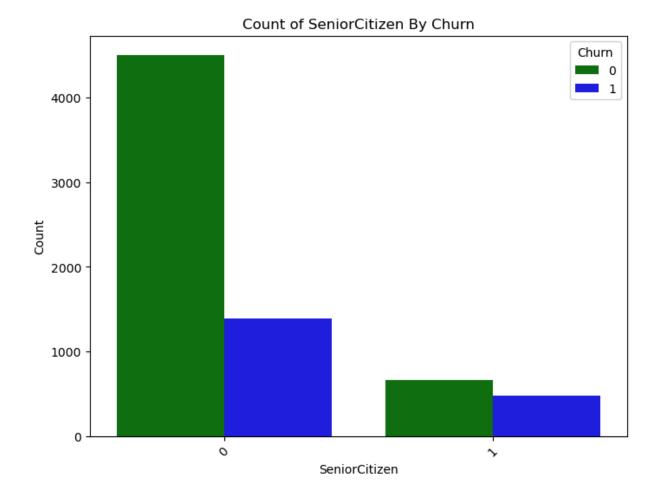
```
#Checking if the column has valid data
if df4[column].notnull().any():
    sns.countplot(data=df4, x=column, hue='Churn', palette=palette)

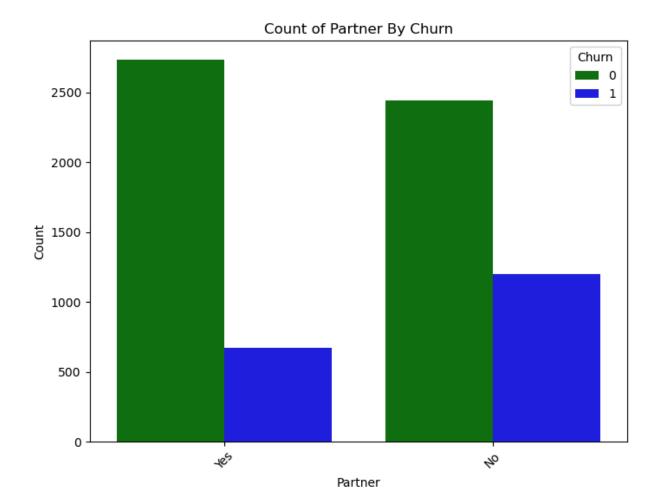
plt.xticks(rotation=45)
    plt.title('Count of {} By Churn'.format(column))
    plt.xlabel(column)
    plt.ylabel('Count')
    plt.legend(title='Churn', loc='upper right')
    plt.show() # Show each plot

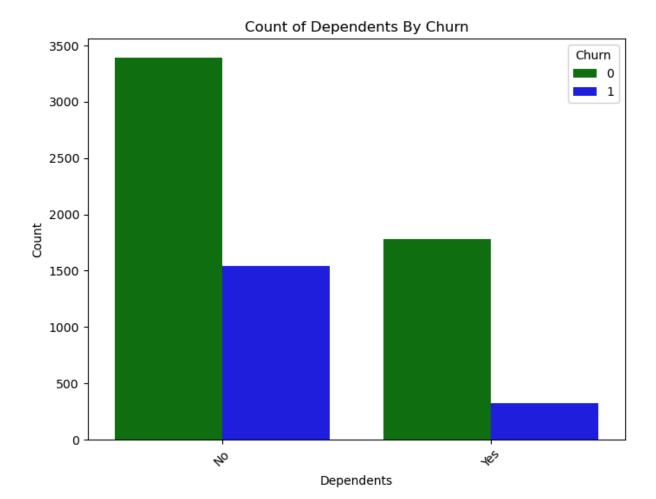
else:
    print(f"No valid data to plot for {column}.")
```

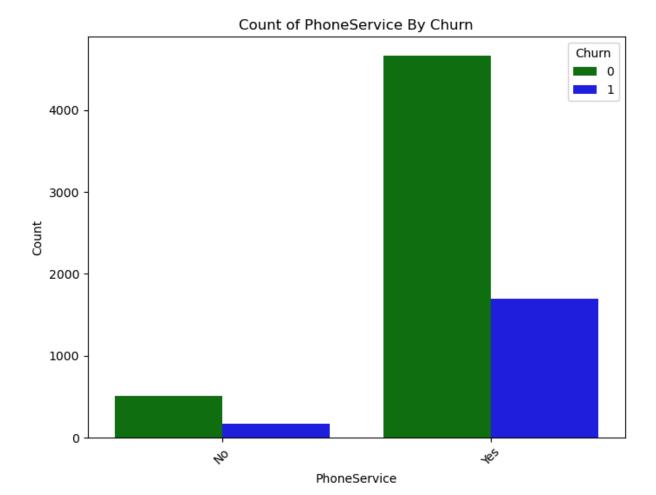
Count of gender By Churn

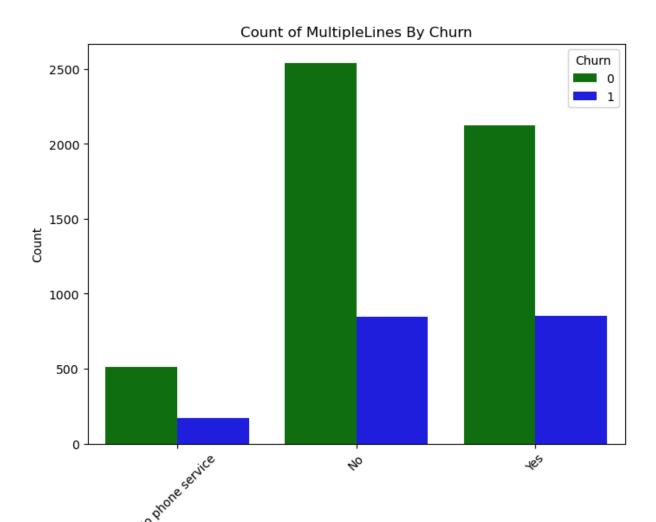




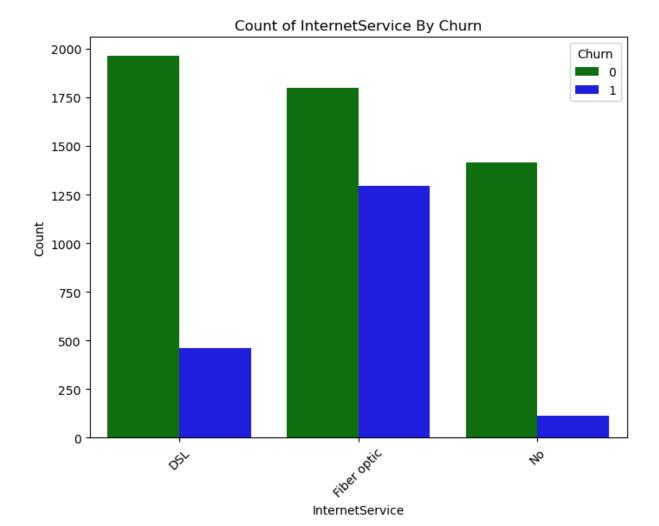


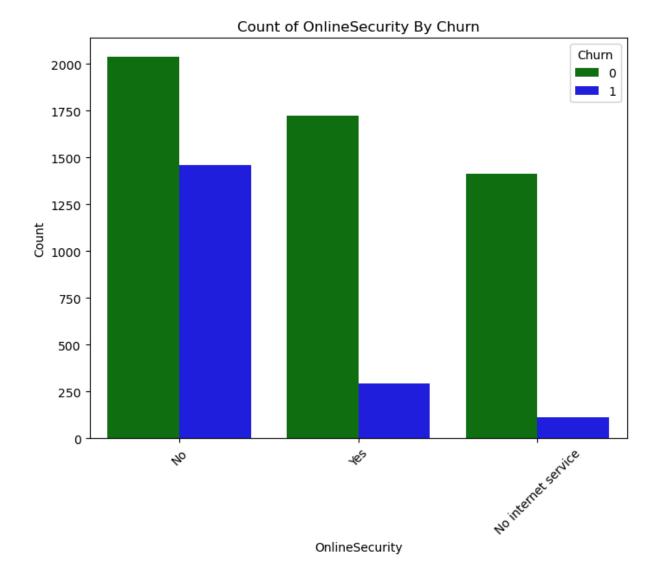


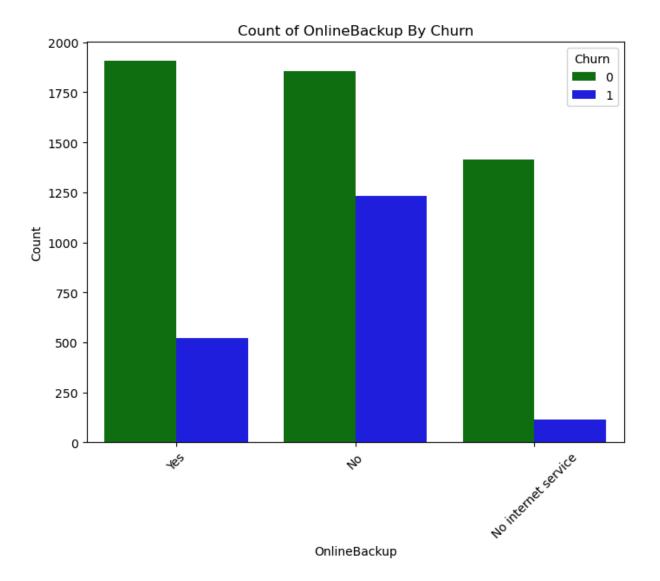


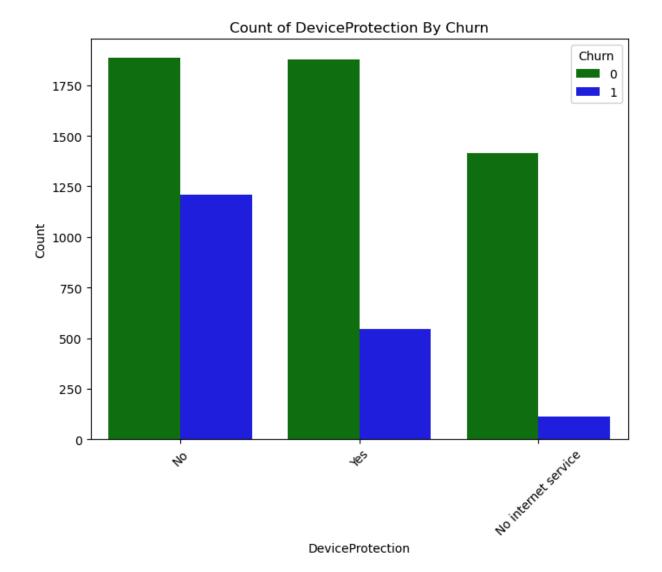


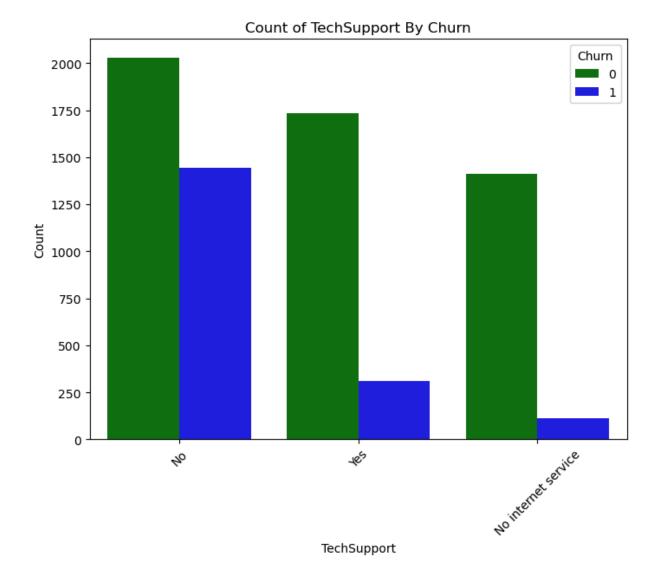
MultipleLines

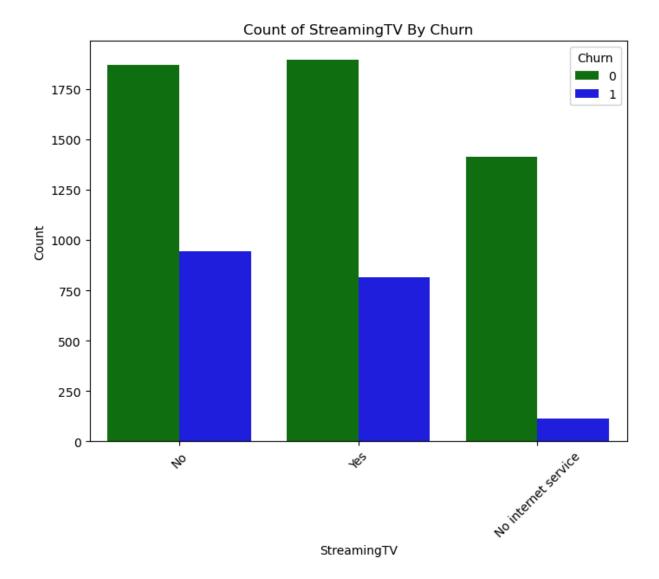


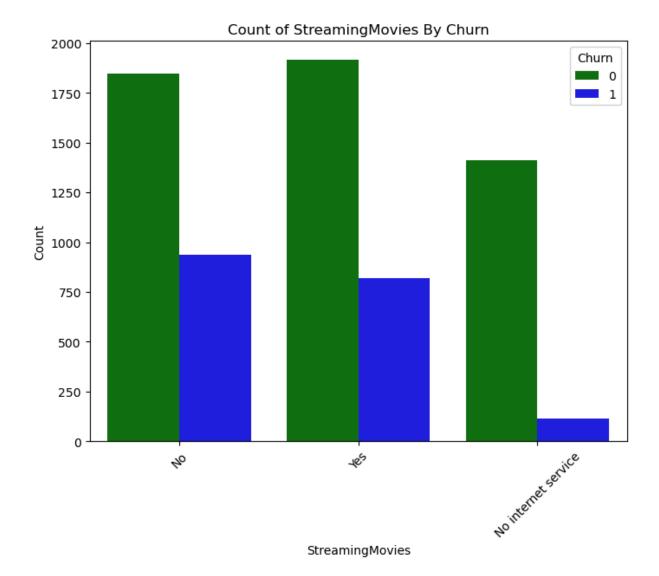


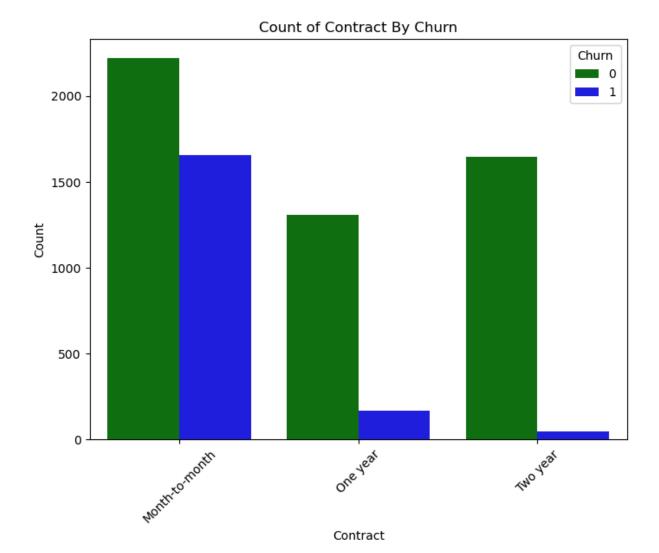


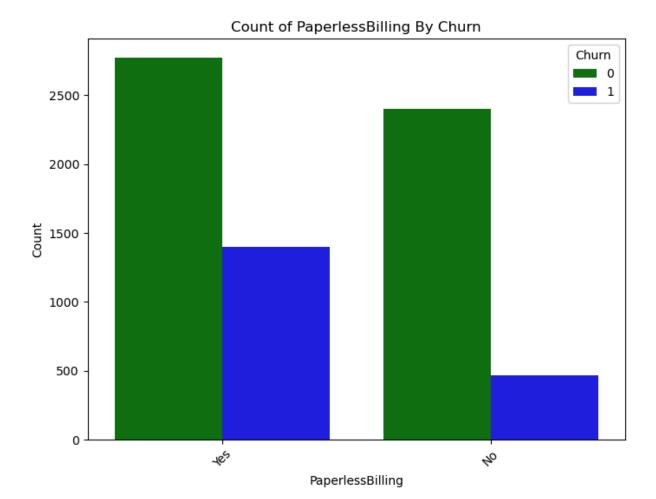


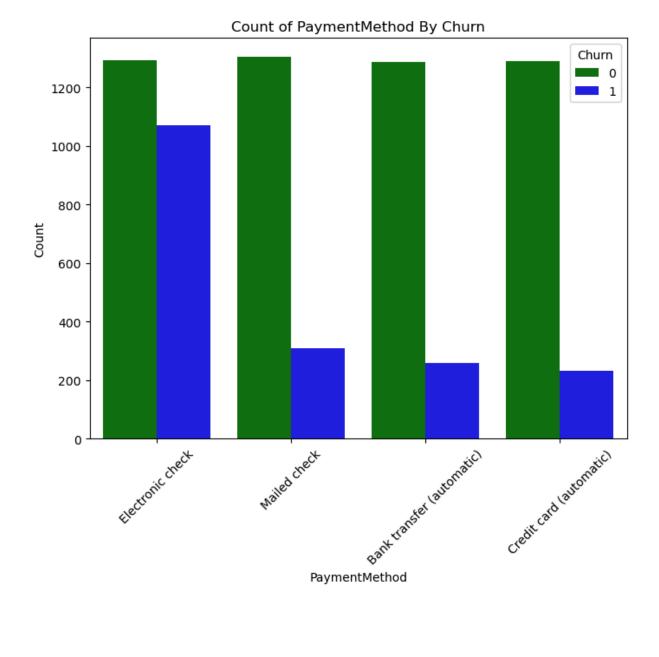


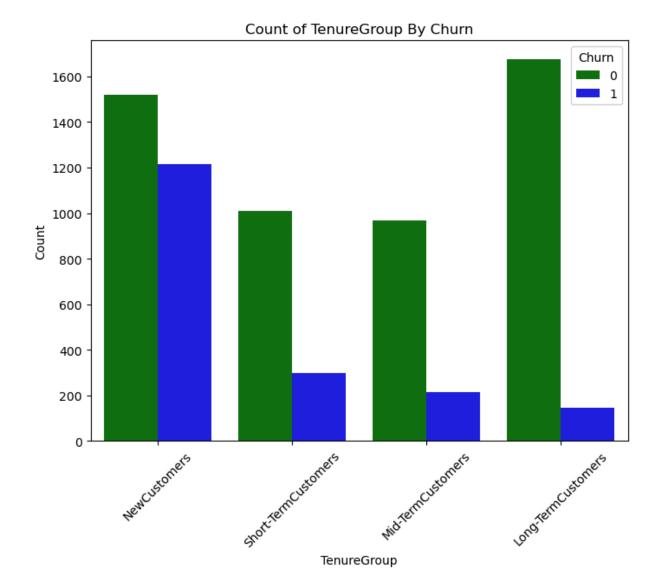




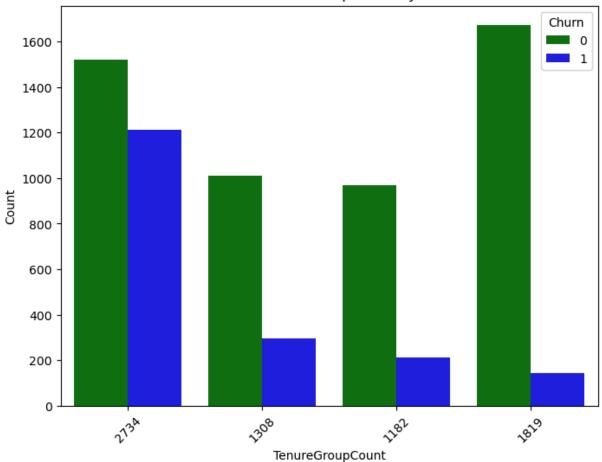








Count of TenureGroupCount By Churn



In [52]: df3.head()

ut[52]:		gender	SeniorCitizen	Partner	Dependents	PhoneService	MultipleLines		
	0	Female	0	Yes	No	No	No phone service		
	1	Male	0	No	No	Yes	No		
	2	Male	0	No	No	Yes	No		
	3	Male	0	No	No	No	No phone service		
	4	Female	0	No	No	Yes	No		

 $5 \text{ rows} \times 21 \text{ columns}$

```
In [53]: #Converting the values in the column to binary
    df3['Churn'] = np.where(df3.Churn == 'Yes',1,0)
    df3['gender'] = np.where(df3.gender == 'Yes',1,0)
In [54]: df3.head()
```

Out[54]:		gender	SeniorCitizen	Partner	Dependents	PhoneService	MultipleLines
	0	0	0	Yes	No	No	No phone service
	1	0	0	No	No	Yes	No
	2	0	0	No	No	Yes	No
	3	0	0	No	No	No	No phone service
	4	0	0	No	No	Yes	No

 $5 \text{ rows} \times 21 \text{ columns}$

```
In [55]: # Converting the boolean values to integers
df3['Churn'] = df3['Churn'].astype(int)

df3['gender'] = df3['gender'].astype(int)
```

In [56]: df3.head()

Out[56]:		gender	SeniorCitizen	Partner	Dependents	PhoneService	MultipleLines
	0	0	0	Yes	No	No	No phone service
	1	0	0	No	No	Yes	No
	2	0	0	No	No	Yes	No
	3	0	0	No	No	No	No phone service
	4	0	0	No	No	Yes	No

 $5 \text{ rows} \times 21 \text{ columns}$

In [57]: df3.info()

```
RangeIndex: 7043 entries, 0 to 7042
       Data columns (total 21 columns):
            Column
                              Non-Null Count Dtype
            _ _ _ _ _
                              _____
        - - -
                                             ----
        0
            gender
                                             int32
                              7043 non-null
         1
            SeniorCitizen
                              7043 non-null
                                             int64
        2
                              7043 non-null
            Partner
                                             object
        3
                              7043 non-null
            Dependents
                                             object
        4
            PhoneService
                              7043 non-null
                                             object
        5
            MultipleLines
                              7043 non-null
                                             object
        6
            InternetService
                              7043 non-null
                                             object
        7
            OnlineSecurity
                              7043 non-null
                                             object
        8
            OnlineBackup
                              7043 non-null
                                             object
        9
            DeviceProtection 7043 non-null
                                             object
        10 TechSupport
                              7043 non-null
                                             object
        11 StreamingTV
                              7043 non-null
                                             object
         12 StreamingMovies
                              7043 non-null
                                             object
         13 Contract
                              7043 non-null
                                             object
         14 PaperlessBilling 7043 non-null
                                             object
         15 PaymentMethod
                              7043 non-null
                                             object
        16 MonthlyCharges
                              7043 non-null
                                             float64
         17 TotalCharges
                              7043 non-null
                                             object
         18 Churn
                              7043 non-null
                                             int32
        19 TenureGroup
                              7043 non-null
                                             obiect
        20 TenureGroupCount 7043 non-null
                                              category
        dtypes: category(1), float64(1), int32(2), int64(1), object(16)
        memory usage: 1.0+ MB
In [58]: #converting the TotalCharges column in df3 to a numeric data type
         df3.TotalCharges = pd.to numeric(df3.TotalCharges, errors='coerce')
         df3.isnull().sum()
                             0
Out[58]: gender
                             0
         SeniorCitizen
                             0
         Partner
         Dependents
                             0
         PhoneService
                             0
         MultipleLines
                             0
         InternetService
                             0
                             0
         OnlineSecurity
         OnlineBackup
                             0
         DeviceProtection
                             0
         TechSupport
                             0
         StreamingTV
                             0
         StreamingMovies
                             0
                             0
         Contract
         PaperlessBilling
                             0
         PaymentMethod
                             0
         MonthlyCharges
                             0
         TotalCharges
                             11
         Churn
                             0
         TenureGroup
                             0
         TenureGroupCount
                             0
         dtype: int64
```

<class 'pandas.core.frame.DataFrame'>

```
In [59]: #Using backward fill to fill empty values in the TotalCharges column
          df3['TotalCharges'] = df3['TotalCharges'].bfill()
In [60]: df3.isnull().sum()
                               0
Out[60]: gender
                               0
          SeniorCitizen
          Partner
                               0
                               0
          Dependents
          PhoneService
                               0
          MultipleLines
                               0
          InternetService
                               0
          OnlineSecurity
                               0
          OnlineBackup
                               0
          DeviceProtection
                               0
          TechSupport
          StreamingTV
                               0
          StreamingMovies
                               0
          Contract
                               0
          PaperlessBilling
                               0
          PaymentMethod
          MonthlyCharges
                               0
          TotalCharges
                               0
          Churn
                               0
          TenureGroup
                               0
          TenureGroupCount
          dtype: int64
In [61]: df3.head()
             gender SeniorCitizen Partner Dependents PhoneService MultipleLines
Out[61]:
                                                                                No phone
                  0
          0
                                  0
                                         Yes
                                                       No
                                                                       No
                                                                                  service
          1
                   0
                                  0
                                          No
                                                       No
                                                                      Yes
                                                                                      No
          2
                  0
                                  0
                                          No
                                                       No
                                                                      Yes
                                                                                      No
                                                                                No phone
          3
                   0
                                  0
                                          No
                                                       No
                                                                       No
                                                                                  service
          4
                   0
                                  0
                                          No
                                                       No
                                                                      Yes
                                                                                      No
         5 \text{ rows} \times 21 \text{ columns}
In [62]: data dummies = pd.get dummies(df3)
```

In [63]: data_dummies.head()

Out[63]:		gender	SeniorCitizen	MonthlyCharges	TotalCharges	Churn	Partner_No
	0	0	0	29.85	29.85	0	False
	1	0	0	56.95	1889.50	0	True
	2	0	0	53.85	108.15	1	True
	3	0	0	42.30	1840.75	0	True
	4	0	0	70.70	151.65	1	True

 $5 \text{ rows} \times 52 \text{ columns}$

In [64]: df_dummies = pd.get_dummies(df3) df dummies.head()

Out[64]: gender SeniorCitizen MonthlyCharges TotalCharges Churn Partner_No 0 0 0 29.85 29.85 0 False 1 56.95 0 0 1889.50 True 2 0 0 53.85 108.15 1 True 42.30 3 0 0 1840.75 True 4 0 0 70.70 151.65 True

1

5 rows × 52 columns

In [65]: df_dummies.head()

Out[65]: gender SeniorCitizen MonthlyCharges TotalCharges Churn Partner_No 0 0 0 29.85 29.85 0 False 1 1889.50 56.95 True 2 0 0 53.85 108.15 True 1 3 1840.75 42.30 True 70.70 True 0 151.65 1

5 rows × 52 columns

In [66]: df_dummies.columns

```
Out[66]: Index(['gender', 'SeniorCitizen', 'MonthlyCharges', 'TotalCharges', 'Chur
         n',
                 'Partner No', 'Partner Yes', 'Dependents No', 'Dependents Yes',
                 'PhoneService_No', 'PhoneService_Yes', 'MultipleLines_No',
                 'MultipleLines_No phone service', 'MultipleLines_Yes',
                 'InternetService_DSL', 'InternetService_Fiber optic',
                 'InternetService No', 'OnlineSecurity No',
                 'OnlineSecurity No internet service', 'OnlineSecurity Yes',
                 'OnlineBackup No', 'OnlineBackup No internet service',
                 'OnlineBackup_Yes', 'DeviceProtection No',
                 'DeviceProtection_No internet service', 'DeviceProtection_Yes',
                 'TechSupport No', 'TechSupport No internet service', 'TechSupport Ye
          s',
                 'StreamingTV No', 'StreamingTV No internet service', 'StreamingTV Ye
          s',
                 'StreamingMovies_No', 'StreamingMovies_No internet service',
                 'StreamingMovies Yes', 'Contract Month-to-month', 'Contract One yea
          r',
                 'Contract Two year', 'PaperlessBilling No', 'PaperlessBilling Yes',
                 'PaymentMethod Bank transfer (automatic)',
                 'PaymentMethod Credit card (automatic)',
                 'PaymentMethod_Electronic check', 'PaymentMethod_Mailed check',
                 'TenureGroup_Long-TermCustomers', 'TenureGroup_Mid-TermCustomers',
                 'TenureGroup NewCustomers', 'TenureGroup Short-TermCustomers',
                 'TenureGroupCount_2734', 'TenureGroupCount_1308',
                 'TenureGroupCount 1182', 'TenureGroupCount 1819'],
                dtype='object')
In [67]: #Droping some columns to avoid multiculinarity
         #df dummies.drop(columns = ['Partner Yes', 'Dependents Yes', 'PhoneService Y
                                    #'InternetService No', 'OnlineSecurity No interne
                                   #'DeviceProtection No internet service', 'TechSupp
                                   #'StreamingMovies No internet service', 'Contract
                                   #'TenureGroup Short-TermCustomers', 'TenureGroupCo
In [68]: df dummies.columns
```

```
Out[68]: Index(['gender', 'SeniorCitizen', 'MonthlyCharges', 'TotalCharges', 'Chur
          n',
                 'Partner No', 'Partner Yes', 'Dependents No', 'Dependents Yes',
                  'PhoneService_No', 'PhoneService_Yes', 'MultipleLines_No',
                  'MultipleLines_No phone service', 'MultipleLines_Yes',
                 'InternetService_DSL', 'InternetService_Fiber optic',
                 'InternetService No', 'OnlineSecurity No',
                 'OnlineSecurity No internet service', 'OnlineSecurity Yes',
                 'OnlineBackup No', 'OnlineBackup No internet service',
                  'OnlineBackup_Yes', 'DeviceProtection No',
                  'DeviceProtection No internet service', 'DeviceProtection Yes',
                 'TechSupport No', 'TechSupport No internet service', 'TechSupport Ye
          s',
                 'StreamingTV No', 'StreamingTV No internet service', 'StreamingTV Ye
          s',
                  'StreamingMovies_No', 'StreamingMovies_No internet service',
                 'StreamingMovies Yes', 'Contract Month-to-month', 'Contract One yea
          r',
                 'Contract Two year', 'PaperlessBilling No', 'PaperlessBilling Yes',
                  'PaymentMethod Bank transfer (automatic)',
                 'PaymentMethod Credit card (automatic)',
                 'PaymentMethod_Electronic check', 'PaymentMethod_Mailed check',
                 'TenureGroup_Long-TermCustomers', 'TenureGroup_Mid-TermCustomers',
                 'TenureGroup NewCustomers', 'TenureGroup Short-TermCustomers',
                 'TenureGroupCount_2734', 'TenureGroupCount_1308', 'TenureGroupCount_1182', 'TenureGroupCount_1819'],
                dtype='object')
```

In [69]: df_dummies.head()

Out[69]:

	gender	SeniorCitizen	MonthlyCharges	TotalCharges	Churn	Partner_No
0	0	0	29.85	29.85	0	False
1	0	0	56.95	1889.50	0	True
2	0	0	53.85	108.15	1	True
3	0	0	42.30	1840.75	0	True
4	0	0	70.70	151.65	1	True

 $5 \text{ rows} \times 52 \text{ columns}$

```
In [70]: #Replacing 'Yes' with 1, 'No' with 0, True with 1, and False with 0
    df_dummies = df_dummies.replace({'Yes': 1, 'No': 0, True: 1, False: 0})

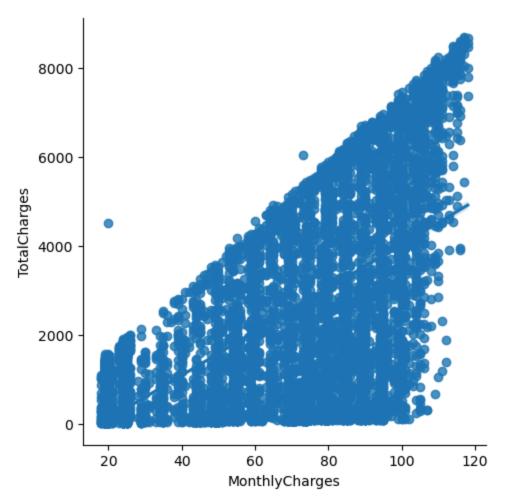
# Explicitly converting types to int to avoid FutureWarning
    df_dummies = df_dummies.astype(int)
In [71]: df dummies.tail(20)
```

Out[71]:

	gender	SeniorCitizen	MonthlyCharges	TotalCharges	Churn	Partner_N
7023	0	1	103	6479	0	
7024	0	0	84	3626	0	
7025	0	0	95	1679	0	
7026	0	0	44	403	1	
7027	0	0	73	931	0	
7028	0	0	64	4326	0	
7029	0	1	44	263	0	
7030	0	0	20	39	0	
7031	0	1	60	3316	0	
7032	0	1	75	75	1	
7033	0	0	69	2625	0	
7034	0	0	102	6886	1	
7035	0	0	78	1495	0	
7036	0	0	60	743	0	
7037	0	0	21	1419	0	
7038	0	0	84	1990	0	
7039	0	0	103	7362	0	
7040	0	0	29	346	0	
7041	0	1	74	306	1	
7042	0	0	105	6844	0	

20 rows × 52 columns

```
In [72]: df_dummies.shape
Out[72]: (7043, 52)
In [73]: sns.lmplot(data=df_dummies, x='MonthlyCharges', y='TotalCharges')
    plt.figure(figsize=(10, 5))
# Show the plot
    plt.show();
```



<Figure size 1000x500 with 0 Axes>

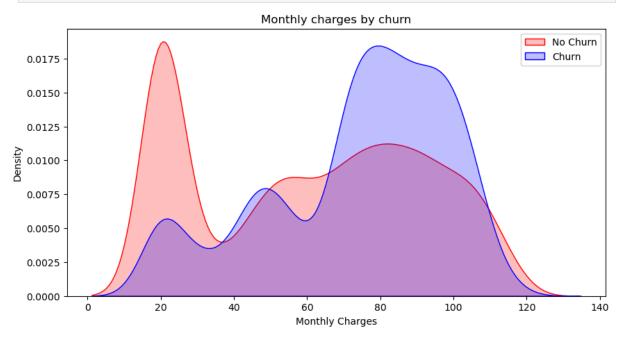
In [74]: df_dummies.head()

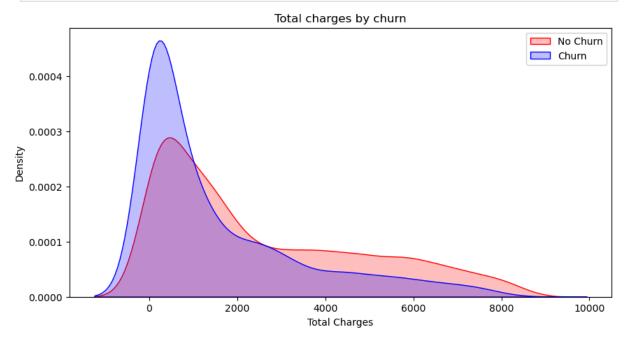
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u	u		- /	-		

	gender	SeniorCitizen	MonthlyCharges	TotalCharges	Churn	Partner_No
0	0	0	29	29	0	0
1	0	0	56	1889	0	1
2	0	0	53	108	1	1
3	0	0	42	1840	0	1
4	0	0	70	151	1	1

 $5 \text{ rows} \times 52 \text{ columns}$

```
Mth.set_ylabel('Density')
Mth.set_xlabel('Monthly Charges')
Mth.set_title('Monthly charges by churn')
plt.show()
```





```
In [77]: print(df dummies['Churn'].value counts())
           Churn
                  5174
           0
           1
                  1869
           Name: count, dtype: int64
In [78]: plt.figure(figsize=(20,8))
             df dummies.corr()['Churn'].sort values(ascending = False).plot(kind='bar');
             plt.show()
                                              StreamingTV_No
                                                    MultipleLines_Yes
                                                 StreamingTV_Yes
                                                             MultipleLines_No
                                                                         TenureGroupCount_1182
                                                         fultipleLines_No phone service
                                                                                                             OnlineSecurity_No internet servio
                                                                                                     StreamingTV_No internet servic
                                                                                                          viceProtection_No internet servic
                                                                                                       TechSupport_No internet servio
             Model Building
In [80]:
            from sklearn.model_selection import train_test_split
             from sklearn.model selection import cross val score
             from sklearn.preprocessing import StandardScaler
             from sklearn.metrics import classification report
In [81]:
            df dummies.shape
Out[81]: (7043, 52)
In [82]: df dummies.to csv('clean telecom.csv')
In [83]:
            telecom df = pd.read csv('clean telecom.csv')
```

In [84]:

telecom df.head()

Out[84]:	Unnamed: 0	gender	SeniorCitizen	MonthlyCharges	TotalCharges	Churn	P	
	0 0	0	0	29	29	0		
	1 1	0	0	56	1889	0		
	2 2	0	0	53	108	1		
	3 3	0	0	42	1840	0		
	4 4	0	0	70	151	1		
	5 rows × 53 co	lumns						
In [85]:	telecom_df =	telecom_c	df.drop(' <mark>Unname</mark>	ed: 0', axis = 1)				
In [86]:	_		an columns to i select_dtypes(ntegers include='bool').c	columns] = tele	ecom_df.	. S€	
In [87]:	#telecom_df.h	nead()						
In [88]:]: #Droping some columns to avoid multiculinarity telecom_df.drop(columns = ['Partner_Yes', 'Dependents_Yes', 'PhoneService_Ye							
In [89]:	print(telecom	_df.colum	nns)					
I	<pre>Index(['gender', 'SeniorCitizen', 'MonthlyCharges', 'TotalCharges', 'Churn',</pre>							
In [90]:	<pre>from sklearn. from sklearn.</pre>	tree impo linear_mo neighbors ensemble	import KNeigh import RandomF	ecclassifier disticRegression borsClassifier ForestClassifier				

```
In [91]: # Rename the 'Male' column to 'Gender'
         telecom_df.rename(columns={'gender_Female': 'Gender', 'Partner_No': 'Partner
                            }, inplace=True)
In [92]: telecom df.tail()
Out[92]:
                gender SeniorCitizen MonthlyCharges TotalCharges Churn Partner
          7038
                      0
                                    0
                                                     84
                                                                 1990
                                                                            0
                                                                                     0
          7039
                                                                 7362
                                                    103
          7040
                      0
                                    0
                                                     29
                                                                  346
                                                                            0
                                                                                     0
          7041
                                                     74
                                                                  306
                      0
                                    1
                                                                            1
         7042
                      0
                                    0
                                                    105
                                                                 6844
                                                                            0
                                                                                     1
         5 \text{ rows} \times 36 \text{ columns}
In [93]: #print(telecom.columns)
In [94]: #telecom.columns
         Spliting the data
In [96]: features = telecom df.drop(['Churn', 'MonthlyCharges', 'TotalCharges'], axis
         y = telecom df['Churn']
         z = telecom df[['MonthlyCharges', 'TotalCharges']]
In [97]: # Selecting columns to standardize
         z = telecom df[['MonthlyCharges', 'TotalCharges']]
In [98]: # Initialize the StandardScaler
         scaler = StandardScaler()
In [99]: # Fit and transform the data
         z standardized = scaler.fit transform(z)
In [100... # Convert the standardized array back to a DataFrame
         z standardized df = pd.DataFrame(z standardized, columns=['MonthlyCharges',
In [101... # Check the standardized data
         print(z standardized df)
```

```
MonthlyCharges TotalCharges
        0
                   -1.172988
                                 -0.993724
        1
                   -0.275697
                                 -0.173119
        2
                   -0.375396
                                 -0.958871
        3
                   -0.740959
                                 -0.194737
        4
                    0.189564
                                 -0.939900
        . . .
                         . . .
        7038
                   0.654826
                                 -0.128559
        7039
                    1.286253
                                 2.241491
        7040
                   -1.172988
                                 -0.853869
        7041
                    0.322496
                                 -0.871516
        7042
                    1.352719
                                  2.012956
        [7043 rows x 2 columns]
In [102... # Join the standardized DataFrame back to the original DataFrame
         result df = pd.concat([features, z standardized df], axis=1)
In [103... result_df.to_csv('telecom_standardized.csv')
In [104... # Join the result of DataFrame with y
         standardized telecom = pd.concat([result df, y], axis=1)
In [105... standardized telecom.head()
            gender SeniorCitizen Partner Dependents PhoneService MultipleLines_N
```

Out[105...

0	0	0	0	1	1	
1	0	0	1	1	0	
2	0	0	1	1	0	
3	0	0	1	1	1	
4	0	0	1	1	0	

 $5 \text{ rows} \times 36 \text{ columns}$

```
In [106... standardized telecom.to csv('standardized telecom churn.csv')
In [107... x = result df]
In [108... x
```

Out[108...

	gender	SeniorCitizen	Partner	Dependents	PhoneService	MultipleLine
0	0	0	0	1	1	
1	0	0	1	1	0	
2	0	0	1	1	0	
3	0	0	1	1	1	
4	0	0	1	1	0	
7038	0	0	0	0	0	
7039	0	0	0	0	0	
7040	0	0	0	0	1	
7041	0	1	0	1	0	
7042	0	0	1	1	0	

7043 rows \times 35 columns

```
In [109... y
Out[109... 0
                   0
          1
          2
                   1
          3
                   1
          7038
          7039
          7040
          7041
                   1
          7042
          Name: Churn, Length: 7043, dtype: int64
          Train Test Split
In [111... telecom_df['Churn'].value_counts()
Out[111... Churn
               5174
               1869
          Name: count, dtype: int64
In [112... x_train, x_test, y_train, y_test = train_test_split(x, y, test_size = 0.2, s
In [113... telecom_df.shape, x_train.shape, x_test.shape
Out[113... ((7043, 36), (5634, 35), (1409, 35))
```

```
In [114... from sklearn.metrics import accuracy score, recall score, confusion matrix,
In [115... #models use to test the data
        models = [LogisticRegression(class weight='balanced', max iter=10000),
                 KNeighborsClassifier(), RandomForestClassifier(random state = 0),
In [116... #creating a function to compare the models base on the train test split fund
        def compare models train test split():
           #creating a for loop to loop through all the classifier
            for model in models:
               'training the model'
               model.fit(x train, y train) #fitting the models into training data
               #evaluating the model
               train data prediction = model.predict(x train) #predicting the labe
               #comparing the True label and the predicted label
               accuracy = accuracy score(y train, train data prediction)
               #Printing the ACcuracy Score of the model
               print('Accuracy Score of the', model, ' = ', round(accuracy * 100, 2
               print('-----')
In [117... compare models train test split()
       Accuracy Score of the LogisticRegression(class weight='balanced', max iter=1
       0000) = 74.44 \%
       -----
       Accuracy Score of the KNeighborsClassifier() = 83.69 %
       -----
       Accuracy Score of the RandomForestClassifier(random state=0) = 98.92 %
       -----
       Accuracy Score of the DecisionTreeClassifier() = 98.92 %
       -----
       Accuracy Score of the SVC() = 81.58 %
       -----
In [118... #creating a function to compare the models base on the train test split fund
        def compare_models_train_test_split():
           #creating a for loop to loop through all the classifier
           for model in models:
               'training the model'
               model.fit(x_train, y_train) #fitting the models into training data
               #evaluating the model
               test data prediction = model.predict(x test) #predicting the labels
               #comparing the True label and the predicted label
```

```
accuracy = accuracy score(y test, test data prediction)
               #Printing the ACcuracy Score of the model
               print('Accuracy Score of the', model, ' = ', round(accuracy * 100, 2
               print('----')
In [119...
         compare models train test split()
       Accuracy Score of the LogisticRegression(class weight='balanced', max iter=1
       0000) = 74.59 \%
       Accuracy Score of the KNeighborsClassifier() = 77.08 %
       -----
       Accuracy Score of the RandomForestClassifier(random state=0) = 78.35 %
       -----
       Accuracy Score of the DecisionTreeClassifier() = 73.67 %
       _____
       Accuracy Score of the SVC() = 79.7 %
        Cross Validation
In [121... #models use to train the data
        models = [LogisticRegression(class weight='balanced', max iter=10000),
                 KNeighborsClassifier(), RandomForestClassifier(random state = 0),
        Training Data Prediction
In [123... def compare_models_of_cross_validation():
           for model in models:
               # Perform cross-validation on the training data
               cv score = cross val score(model, x train, y train.values.ravel(), c
               # Calculate mean accuracy
               mean_accuracy = np.mean(cv_score) * 100 # Using np.mean for clarity
               mean accuracy = round(mean accuracy, 2)
               print('\nCross Validation Accuracies for the model:', model)
               print('Accuracies:', cv score)
               print('Mean Accuracy Score:', mean accuracy, '%')
               print('-----
In [124... compare_models_of_cross_validation()
```

```
Cross Validation Accuracies for the model: LogisticRegression(class weight
        ='balanced', max iter=10000)
        Accuracies: [0.72937001 0.74622893 0.74889086 0.74622893 0.74866785]
        Mean Accuracy Score: 74.39 %
        Cross Validation Accuracies for the model: KNeighborsClassifier()
        Accuracies: [0.77462289 0.77284827 0.76131322 0.77373558 0.77886323]
        Mean Accuracy Score: 77.23 %
        Cross Validation Accuracies for the model: RandomForestClassifier(random sta
        te=0)
        Accuracies: [0.78083407 0.77994676 0.77373558 0.78527063 0.79662522]
        Mean Accuracy Score: 78.33 %
        Cross Validation Accuracies for the model: DecisionTreeClassifier()
        Accuracies: [0.72670807 0.72759539 0.72670807 0.73114463 0.73712256]
        Mean Accuracy Score: 72.99 %
        Cross Validation Accuracies for the model: SVC()
        Accuracies: [0.79148181 0.81632653 0.79591837 0.79591837 0.79662522]
        Mean Accuracy Score: 79.93 %
        ______
         Conducting Upsampling With Training Data to Avoid Data Leakage
In [126... #Implementing Oversampling to handle the imbalance data
         from imblearn.combine import SMOTETomek
         smk = SMOTETomek(random state = 2)
         x resampled, y resampled = smk.fit resample(x train, y train)
In [127... | #Printing the resampled dataset
         x resampled shape, y resampled shape
Out[127... ((7978, 35), (7978,))
In [128... from collections import Counter
         #Priting x train and Resample data
         print('x train data shape{}'.format(Counter(y)))
         print('resample data shape{}'.format(Counter(y resampled)))
        x train data shapeCounter({0: 5174, 1: 1869})
        resample data shapeCounter({0: 3989, 1: 3989})
In [129... x resampled.shape, y resampled.shape
Out[129... ((7978, 35), (7978,))
In [130... | #models use to test the data
```

```
RandomForestClassifier(max depth=10, min samples split=5, min samples sp
                                          DecisionTreeClassifier(),
                                          svm.SVC( kernel = 'linear')
                    'Creating a function to compare the models base on the train test split fund
In [131...
                     'Training Data Accuracy'
                     def compare resampled train data():
                             #creating a for loop to loop through all the classifier
                             for model in models:
                                      'training the model'
                                      model.fit(x resampled, y resampled) #fitting the models into traini
                                      #Evaluating the model
                                      resampled train data prediction = model.predict(x resampled) #predi
                                      #comparing the True label and the predicted label
                                      accuracy = accuracy score(y resampled, resampled train data predicti
                                      #Printing the ACcuracy Score of the model
                                      print('Training Accuracy Score of the', model, ' = ', round(accuracy
                                      print('-----')
In [132... compare resampled train data()
                  Training Accuracy Score of the LogisticRegression(class weight='balanced', m
                  ax iter=10000) = 82.77 %
                  Training Accuracy Score of the RandomForestClassifier(max depth=10, min samp
                  les leaf=2, min samples split=5,
                                                                 random state=0) = 88.32 \%
                  Training Accuracy Score of the DecisionTreeClassifier() = 98.97 %
                  -----
                  Training Accuracy Score of the SVC(kernel='linear') = 82.7 %
                    Taking the best model from the list of model to retrain
In [134... # Creating a model with RandomForestClassifier
                     random model = RandomForestClassifier(max depth=10, min samples split=5, min
In [135... random_model.fit(x_resampled, y resampled)
Out[135...
                                                                        RandomForestClassifier
                    RandomForestClassifier(max_depth=10, min_samples_leaf=2, min_sample
                    s_split=5,
                                                                          random state=0)
```

models = [LogisticRegression(class weight='balanced', max iter=10000),

```
In [136... #Accuracy Score on x resampled data
         resampled_train_prediction = random_model.predict(x resampled)
         resampled training data accuracy = accuracy score(y resampled, resampled training
         print('Resamplee Training Data Accuracy is :', round(resampled training data
        Resamplee Training Data Accuracy is: 88.32 %
In [137... | #Accuracy Score on Test data
         x test prediction = random model.predict(x test)
         x test data accuracy = accuracy score(y test, x test prediction)
         print('Test Data Accuracy is :', round(x test data accuracy * 100, 2), '%')
        Test Data Accuracy is: 78.78 %
In [138... # Creating a model with Support Vector Classifier
         svc model = svm.SVC( kernel = 'linear')
In [139... svc model.fit(x resampled, y resampled)
Out[139... 🔻
                  SVC
         SVC(kernel='linear')
In [140... #Accuracy Score on x resampled data
         resampled train prediction = svc model.predict(x resampled)
         resampled training data accuracy = accuracy score(y resampled, resampled tra
         print('Resamplee Training Data Accuracy is :', round(resampled training data
        Resamplee Training Data Accuracy is : 82.7 %
In [141... #Accuracy Score on Test data
         x test prediction = svc model.predict(x test)
         x test data accuracy = accuracy score(y test, x test prediction)
         print('Test Data Accuracy is :', round(x test data accuracy * 100, 2), '%')
        Test Data Accuracy is: 78.57 %
In [142... # Creating a model with DecisionTreeClassifier
         dec model = DecisionTreeClassifier()
In [143... dec model.fit(x resampled, y resampled)
Out[143... 🔻
             DecisionTreeClassifier •
         DecisionTreeClassifier()
In [144... #Accuracy Score on x resampled data
         resampled train prediction = dec model.predict(x resampled)
         resampled training data accuracy = accuracy score(y resampled, resampled tra
         print('Resamplee Training Data Accuracy is :', round(resampled training data
        Resamplee Training Data Accuracy is : 98.97 %
```

```
In [145... #Accuracy Score on Test data
    x_test_prediction = dec_model.predict(x_test)
    x_test_data_accuracy = accuracy_score(y_test, x_test_prediction)
    print('Test Data Accuracy is :', round(x_test_data_accuracy * 100, 2), '%')
```

Test Data Accuracy is : 72.18 %

Building a Predictive System

The model I adopted for building the predictive System is Support Vector Classifier that was tested with other model after resampling my data.

Reasons:

Is the most suitable choice due to its balanced performance, lower risk of overfitting, and reasonable test accuracy.

It provides a more reliable foundation for making strategic business decisions aimed at retaining customers.

```
In [148... # Sample feature names (making sure these match the training data)
feature_names = [
    "gender", "SeniorCitizen", "Partner", "Dependents", "PhoneService",
    "MultipleLines_No", "MultipleLines_Yes", "InternetService_DSL",
    "InternetService_Fiber optic", "OnlineSecurity_No", "OnlineSecurity_Yes"
    "OnlineBackup_No", "OnlineBackup_Yes", "DeviceProtection_No",
    "DeviceProtection_Yes", "TechSupport_No", "TechSupport_Yes",
    "StreamingTV_No", "StreamingTV_Yes", "StreamingMovies_No",
    "StreamingMovies_Yes", "Contract_Month-to-month", "Contract_One year",
    "PaperlessBilling_No", "PaymentMethod_Bank transfer (automatic)",
    "PaymentMethod_Credit card (automatic)", "PaymentMethod_Mailed check",
    "TenureGroup_Long-TermCustomers", "TenureGroup_Mid-TermCustomers",
    "TenureGroup_NewCustomers", "TenureGroupCount_1308",
    "TenureGroupCount_1182", "TenureGroupCount_1819", "MonthlyCharges",
    "TotalCharges"
]
```

```
if prediction[0]:
    print('This Customer has Churned')
else:
    print('This Customer is still Active')
```

This Customer has Churned

This Customer is still Active

```
In []:

In []:
```

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