In [31]: %reload\_ext autoreload
%autoreload 2

# MIDS - w261 Machine Learning At Scale

Course Lead: Dr James G. Shanahan (email Jimi via James.Shanahan AT gmail.com)

# **Assignment - HW2**

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Class: MIDS w261 (Section 2, e.g., Fall 2016 Group 1)

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Week: 2

**Due Time:** HW is due the Tuesday of the following week by 8AM (West coast time). I.e., Tuesday, Sept 13, 2016 in the case of this homework.

# **Table of Contents**

- 1. HW Intructions
- 2. HW References and Data
- 3. HW Problems
  - 3.0. <u>HW2.0</u>
  - 3.0. <u>HW2.1</u>
  - 3.2. <u>HW2.2</u>
  - 3.3. <u>HW2.3</u>
  - 3.4. <u>HW2.4</u>
  - 3.5. <u>HW2.5</u>
  - 3.3. <u>HW2.6</u>
  - 3.4. <u>HW2.7</u>
  - 3.5. <u>HW2.8</u>

# 1 Instructions

**Back to Table of Contents** 

MIDS UC Berkeley, Machine Learning at Scale DATSCIW261 ASSIGNMENT #1

Version 2016-09-2

=== INSTRUCTIONS for SUBMISSIONS === Follow the instructions for submissions carefully.

https://docs.google.com/forms/d/1ZOr9Rnle\_A06AcZDB6K1mJN4vrLeSmS2PD6Xm3eOiis/viewform?usp=send\_form

(https://docs.google.com/forms/d/1ZOr9Rnle\_A06AcZDB6K1mJN4vrLeSmS2PD6Xm3eOiis/viewform?usp=send\_form)

### **IMPORTANT**

HW2 can be completed locally on your computer

### **Documents:**

- IPython Notebook, published and viewable online.
- PDF export of IPython Notebook.

# 2 Useful References and Datasets

Back to Table of Contents

### References

See corresponding ayanc lecture and live session

## 2.2 Enron SPAM DATA SET

The dataset is a curated subset of the Enron email corpus. More details are given in the next section.

NOTE: This SPAM/HAM dataset for HW1 contains 100 records from the Enron SPAM/HAM corpus. Please limit your study to this unless otherwise instructed. There are about 93,000 emails in the original SPAM/HAM corpus. There are several versions of the SPAM/HAM corpus. Other Enron-Spam datasets are available from <a href="http://www.aueb.gr/users/ion/data/enron-spam/index.html">http://www.aueb.gr/users/ion/data/enron-spam/index.html</a> (http://www.aueb.gr/users/ion/publications.html (http://www.aueb.gr/users/ion/publications.html) in both raw and pre-processed form.

### General information on the enronemail.txt data file

ese data include email messages from 6 enron employees(in addition to various spam messages from a variety of sources) that were made publicly available after the company's collapse. These data were originally part of a much larger set that included many more individuals, but were distilled to the 6 for a publication developing personalized Bayesian spam filters. Please follow the links below for precise information regarding this data and research.

- Source data: <a href="http://www.aueb.gr/users/ion/data/enron-spam/">http://www.aueb.gr/users/ion/data/enron-spam/</a>
   (http://www.aueb.gr/users/ion/data/enron-spam/)
- Source publication: <a href="http://www.aueb.gr/users/ion/docs/ceas2006">http://www.aueb.gr/users/ion/docs/ceas2006</a> paper.pdf (http://www.aueb.gr/users/ion/docs/ceas2006</a> paper.pdf)

### **Processing**

For their work, Metsis et al. (the authors) appeared to have pre-processed the data, not only collapsing all text to lower-case, but additionally separating "words" by spaces, where "words" unfortunately include punctuation. As a concrete example, the sentence:

```
"Hey Jon, I hope you don't get lost out there this weekend!"
```

would have been reduced by Metsis et al. to the form:

```
"hey jon , i hope you don ' t get lost out there this weekend ! "
```

Upon seeing this we have reverted the data back toward its original state, removing spaces so that our sample sentence would now look like:

```
"hey jon, i hope you don't get lost out there this weekend!"
```

so that we have at least preserved contractions and other higher-order lexical forms. However, one must be aware that this reversion is not complete, and that some object (specifically web sites) will be ill-formatted, and that all text is still lower-cased.

#### Format of the Enron SPAM data

All messages are collated to a tab-delimited format:

```
ID \t SPAM \t SUBJECT \t CONTENT \n
```

where:

ID = string; unique message identifier
SPAM = binary; with 1 indicating a spam message
SUBJECT = string; title of the message
CONTENT = string; content of the message

# The ENRON SPAM dataset (has only 100 records)

Save the data in the next cell to file byt executing it.

In [3]:	

```
%%writefile enronemail 1h.txt
0001.1999-12-10.farmer 0
                                christmas tree farm pictures
0001.1999-12-10.kaminski
                                        re: rankings thank you.
                                leadership development pilot " sally:
0001.2000-01-17.beck
                      0
 what timing, ask and you shall receive. as per our discussion, listed
below is an update on the leadership pilot. your vendor selection team
will receive an update and even more information later in the week. o
n the lunch & learn for energy operations, the audience and focus will b
e your group. we are ready to start up when appropriate. thank you for
your time today. please call me if you have any questions at x 33597.
-----forwarded by julie armstrong/corp/enron on 01/17/
2000 06:44 pm------ from: susan runkel @ ect 01/1
7/2000 03:22 pm to: cindy skinner/hou/ect @ ect, brad mcsherry/hou/ect
 @ ect, norma villarreal/hou/ect @ ect, kimberly rizzi/hou/ect @ ect, f
ran l mayes/hou/ect @ ect, gary buck/hou/ect @ ect, robert jones/corp/e
nron @ enron, sheila walton/hou/ect @ ect, philip conn/corp/enron @ enr
on, mary overgaard/pdx/ect @ ect, kim melodick/hou/ect @ ect, valeria a
hope/hou/ect @ ect cc: david oxley/hou/ect @ ect, susan carrera/hou/ec
t @ ect, jane allen/hou/ect @ ect, christine shenkman/enron_development
 @ enron development, kathryn mclean/hou/ect @ ect, gracie s presas/ho
u/ect @ ect, janice riedel/hou/ect @ ect, julie armstrong/corp/enron @
 enron subject: leadership development pilot good news regarding the e
na leadership curriculum! through the help of a vendor selection team f
rom eops, we've chosen southwest performance group and wilson learning
products as one of our primary vendors for the leadership curriculum a
nd programs. we are ready to conduct a pilot on february 8-10 of six mo
dules. the purpose of the pilot is to evaluate for fine-tuning the wils
on learning materials and facilitators and to present just a portion of
the leadership curriculum. in order to evaluate the materials thorough
ly, it would be great to get a cross-section of ena to attend. we are a
sking that you invite several supervisors from your client groups to pa
rticipate in any of the courses listed below. the sessions will be held
 in room 560 and times are listed below. also attached is a description
of the modules. all are designed for supervisors only, with the except
ion being "" communicating effectively "". this is open to any employe
e. as a benefit in attending the pilot, i will pick up the cost., so th
ere will be no charge back for their attendance. we are currently compl
eting the curriculum design and will have information on the full curri
culum available in february. this will include options other than "" cl
assrom setting "" for development. please respond back to gracie presas
by february 1 with your names. if you have further questions, please c
ontact me at 3-7394. we are really excited that we have this available
 and hope that your clients will find it to be valuable. the following
 are half-day sessions. supervisors may sign up for any or all dependin
q on their need. it would be helpful if supervisors attend a minimum of
two modules. date module time target audience feb. 8 meeting leadersh
ip challenges 8-12 am supervisors with less than 6 months experience w
orking styles 1-5 pm any supervisor feb. 9 coaching to performance 8-12
 am any supervisor motivating for results 1-5 pm any supervisor feb. 1
0 communicating effectively 8-12 am any employee delegating and directi
ng 1-5 pm any supervisor"
                               " key dates and impact of upcoming sap i
0001.2000-06-06.lokay
mplementation over the next few weeks, project apollo and beyond will co
nduct its final sap implementation [] this implementation will impact ap
proximately 12,000 new users plus all existing system users. sap brings
 a new dynamic to enron, enhancing the timely flow and sharing of speci
```

fic project, human resources, procurement, and financial information ac

ross business units and across continents. this final implementation w ill retire multiple, disparate systems and replace them with a common, integrated system encompassing many processes including payroll, timek eeping, benefits, project management, and numerous financial processes. employees will be empowered to update and/or view their personal infor mation via the intranet-based ehronline--a single front-end to sap's se If service functionality and enron's global information system (gis). a mong other things, individuals will be able to update personal informat ion (including w-4, addresses and personal banking information), manage their individual time using a new time entry tool, view their benefit elections, and view their personal payroll information on-line. all e nron employees paid out of corporate payroll in houston, excluding ix employees the financial communities of enron energy services, enron investment partners, enron north america, enron renewable energy corpo ration, gas pipeline group, global finance, global it, enron networks, and global products. the project management communities of enron nort h america, gas pipeline group, global finance, global it, enron network s, and global products. the human resources communities of corporate, g lobal e & p, enron energy services, enron engineering and construction company, enron investment partners, enron north america, enron renewab le energy corporation (houston only), the international regions, gas pi peline group, global finance, global it, enron networks, and global pro ducts. existing sap users currently supported by the center of expertis e (coe) 🛛 including the london coe. people will be impacted gradually over the next few weeks: june 12-current sap users may notice (and may use) new features in some of the sap modules -- this new functionality w as developed to meet requirements of business units implementing sap as part of this final implementation. june 22-timekeeping functionality w ill be available for all employees paid out of corporate payroll in hou ston (excluding azurix employees). -new sap coding must be used on time sheets. -system ids will be available for all new users. june 30-deadl ine! all time for the period beginning june 16 th and ending june 30 th must be entered into sap by 3:00 cst. -new sap coding must be used for all expenses and invoices. july 5-all remaining functionality (project management, financials, and human resources) are available to new endusers. for more information... visit us at an information booth in the enron building lobby on wednesday, june 7 th and thursday, june 8 th (10 a.m. till 2 p.m. each day.) visit our intranet site at http:\\sap. enron. com for job aids and other useful information. contact the sit e manager coordinating the implementation within your business unit or global function--specific site manager contact information can be foun d on the intranet at http:\\sap. enron. com. contact the center of expe rtise (coe) for sap implementation and production support questions via telephone at (713) 345-4 sap or via e-mail at sap. coe @ enron. com." 0001.2001-02-07.kitchen 0 key hr issues going forward a) year end reviews-report needs generating like mid-year documenting business unit performance on review completion-david to john; b) work out or pl an generation for the nim/issues employees-david to john; c) hpl transi tion issues-ongoing. officially transferred. regards delainey 0001.2001-04-02.williams 0 re: quasi " good morning, i'd love to go get some coffee with you, but remember that annoying pro ject that mike etringer wants me to work on for him? this morning i am k inda under some pressure to hurry up and try to get some stuff figured o ut so i really don't have much spare time right now. ja would flip out i f i left for coffee now. maybe later this afternoon? or tomorrow mornin g? anyhow, another ride sounds really cool. i had lots of fun. and yes, it would be cooler if i didn't have to worry about work. let me know wh

```
en you have extra time to go for a ride. my weekend was pretty fun. i w
eed-wacked (is that a word?) my yard for the first time. it looks so ba
d. i so don't know anything about lawn care. also i planted some herbs a
nd stuff in my yard which i am sure my dog will destroy, but it s worth
a try. oh yeah, i also bought a snowboard. it's pretty cool. i bought s
ome step-in switch boots, too. cool, eh? so i'll talk to you later. hav
e a great day."
                         " vastar resources, inc."
0002.1999-12-13.farmer 0
production from the high island larger block a-1 # 2 commenced on satu
rday at 2:00 p.m. at about 6,500 gross. carlos expects between 9,500 and
 10,000 gross for tomorrow. vastar owns 68% of the gross production. g
eorge x 3-6992 ------forwarded by george weissman/hou/e
ct on 12/13/99 10:16 am----- daren j farmer 12/
10/99 10:38 am to: carlos j rodriguez/hou/ect @ ect cc: george weissma
n/hou/ect @ ect, melissa graves/hou/ect @ ect subject: vastar resource
s, inc. carlos, please call linda and get everything set up. i'm goin
g to estimate 4,500 coming up tomorrow, with a 2,000 increase each foll
owing day based on my conversations with bill fischer at bmar. d. ----
-----forwarded by daren j farmer/hou/ect on 12/10/99 10:34
am----- enron north america corp. from: george
weissman 12/10/99 10:00 am to: daren j farmer/hou/ect @ ect cc: gary
bryan/hou/ect @ ect, melissa graves/hou/ect @ ect subject: vastar reso
urces, inc. darren, the attached appears to be a nomination from vasta
r resources, inc. for the \, high island larger block a-1 \# 2 (previously,
erroneously referred to as the # 1 well). vastar now expects the well
to commence production sometime tomorrow. i told linda harris that w
e'd get her a telephone number in gas control so she can provide notifi
cation of the turn-on tomorrow. linda's numbers, for the record, are 28
1. 584. 3359 voice and 713. 312. 1689 fax. would you please see that so
meone contacts linda and advises her how to \mbox{ submit future nominations } \mbox{ v}
ia e-mail, fax or voice? thanks. george x 3-6992 -----
-forwarded by george weissman/hou/ect on 12/10/99 09:44 am------
----- "" linda harris "" on 12/10/99 09:38:43 am to: george w
eissman/hou/ect @ ect cc: subject: hi a-1 # 2 effective 12-11-99 |--
| | | | -----+----+-------| | | | | | 4,500 | 9,925 | 24
hours | | | | | -----+------- | | | | 6,000 |
9,908 | 24 hours | | | | | | | | | | | | |
 | 8,000 | 9,878 | 24 hours | | | | | | |-----+-----+------
-| | | | 10,000 | 9,840 | 24 hours | | | | | | -----+
-+---- | | | | | 12,000 | 9,793 | 24 hours | | | | | | -----
| | |-----+-----+-----------| | | | | 16,000 | 9,674 | 24
hours | | | | | | -----+------| | | | | 18,000
| 9,602 | 24 hours | | | | | | | ------+-------| | | |
| 20,000 | 9,521 | 24 hours | | | | | | -----+----+-----
----| | | | | 22,000 | 9,431 | 24 hours | | | | | | -----+
----+-----| | | | | 24,000 | 9,332 | 24 hours | | | | | |---
4 hours | | | | | | -----+-------| | | | | 30,000
| 8,982 | 24 hours | | | | | | | ------+------| | | |
| | 32,000 | 8,847 | 24 hours | | | | | | | -----+------
----| | | | | 34,000 | 8,703 | 24 hours | | | | | | -----+
----+-----| | | | | | 36,000 | 8,549 | 24 hours | | | | | |---
-----|"
                          congrats! " contratulations on the
0002.2001-02-07.kitchen 0
```

```
execution of the central maine sos deal! this is another great example
of what we can do when everyone comes together to get something done. t
his transaction brings both strategic value to the business, nice positi
ons for the book and quite a nice chunk of change as well! great job qu
ys! (hey dana, are you paying for the celebration dinner?!)"
0002.2001-05-25.SA_and_HP
                                        fw: this is the solution i ment
                              1
               " oo thank you, your email address was obtained from a
ioned lsc
purchased list, reference # 2020 mid = 3300. if you wish to unsubscrib
e from this list, please click here and enter your name into the remov
e box. if you have previously unsubscribed and are still receiving this
message, you may email our abuse control center, or call 1-888-763-249
7, or write us at: nospam, 6484 coral way, miami, fl, 33155 "". (c) 200
2 web credit inc. all rights reserved."
0002.2003-12-18.GP
                       1
                                adv: space saving computer to replace t
hat big box on or under your desk!!
                                      " revolutionary!!! full feature
d!!! space saving computer in a keyboard eliminate that big box comp
uter forever! great forhome.... office... or students... any place whe
re desk space is at a premium! the computer in a keyboard eliminates
the tower that takes up valuable space on or under your desk. a full f
eatured, powerful computer for the price you would pay for a large towe
r. comes standard with: 1. 8 ghz intelt pentium 4 processor (upgradeabl
e) 40 gigabyte hard drive (upgradeable) 256 mb ramupgradeable to 2 gb c
d-rw dvd combo drive 64 bit hardware accelerated 3 d graphics soundmax
 integrated digital audio internal 56 k fax-modem serial, parallel, aud
io, 4 usb ports (2 side, and 2 back) 2 button ps/2 scroll mouse microso
ft xp home edition and a 15 "" lcd flat screen monitor (upgradeable)
 isalso included in the base configuration! click below for more infor
mation: http://www..com / if you wish to stop receiving this email,
 click on the link below. "
0002.2004-08-01.BG
                                advs
                                       " greetings, i am benedicta lin
diwe hendricks (mrs) of rsa. i am writing this letter to you with the h
ope that you will be kind enough to assist my family. if this means of
communication is not acceptable to you please accept my apologies as i
t is the only available and resourceful means for me right now. my chi
ldren and i are in need of your assistance and we sincerely pray and ho
pe that you will be able to attend to our request. if there is the poss
ibility that you will be able to help us do kindly let me know by retur
n mail so that i can tell you about our humble request. thank for your
understanding. benedicta lindiwe hendricks (mrs). please reply to thi
s email address; heno 0 @ katamail. com"
0003.1999-12-10.kaminski
                               0
                                        re: visit to enron
 dec. 29 at 9:00 will be fine. i have talked to shirley and have direc
tions. thanks, bob vince j kaminski wrote: > bob, > > can you come
to our office on dec 29 at 9:00 a.m.? > > please, call shirley crensh
aw (3-5290) or stinson gibner (3-4748) > from the reception to be admit
ted to the building. > > vince kaminski"
0003.1999-12-14.farmer 0
                               calpine daily gas nomination
                                                                -calpin
e daily gas nomination 1. doc
                               re: additional responsibility " congra
0003.2000-01-17.beck
tulations on this additional responsibility! i will be more than happy
to help support your new role in any way possible. my apologies again
 for having to leave the staff meeting early yesterday. susan enron no
rth america corp. from: sally beck 01/17/2000 06:04 pm to: mary solmon
son/hou/ect @ ect, brent a price/hou/ect @ ect, bob shults/hou/ect @ ec
t, sheila glover/hou/ect @ ect cc: susan harrison/hou/ect @ ect subjec
t: additional responsibility two of you had to leave the staff meeting
before this final discussion point and three of you were not in attend
```

ance, so i wanted to send you the attached memo that i distributed at t he end of the meeting. this memo will be sent by rick causey via notes mail regarding an additional role that i will assume with regard to gl obal operations. i shared this in the staff meeting so that you would be the first to know. i will still fulfill my role within ena as vp of e nergy operations. i will not be going away! this expanded responsibility should create additional opportunities for operations personnel and will validate some of the global functions that we already provide to the organization."

0003.2001-02-08.kitchen 0 re: key hr issues going forward
" all is under control: a-we've set up a "" work-out "" group u
nder cindy skinner and will be producing the stats and making sure we do

nder cindy skinner and will be producing the stats and making sure we do n't cop out. b-as above. several have gone across wholesale already. st ats will show this and progress on others. c-fair to say we have total clarity of direction here now! all memo's will be out by monday, cindy olson has sent an email to hr community (re embargo on hpl staff) and i believe mark h is drafting something for other otc's. fran and michele cash (i also put another guy on this yesterday) have all in hand. david david w delainey 02/07/2001 04:39 pm to: john j lavorato/corp/enro n, david oxley/hou/ect @ ect cc: mark frevert/na/enron @ enron, greg wh alley/hou/ect @ ect, louise kitchen/hou/ect @ ect subject: key hr issue s going forward a) year end reviews-report needs generating like mid-ye ar documenting business unit performance on review completion-david to j ohn; b) work out or plan generation for the nim/issues employees-david to john; c) hpl transition issues-ongoing. officially transferred. r egards delainey"

0003.2003-12-18.GP 1 fw: account over due wfxu ppmfztdtet

"eliminate your credit card debt without bankruptcy! tired of m aking minimum payments and barely getting by? this is not consolidation or negotiation... this is complete debt eliminationstop making payments immediately! are you drowning in debt? here's what we can do for you... terminate your credit card debt! allow you to stop making payments immediately! obtain a zero balance statement from your creditors! unlike bankruptcy, this is completely private and will not damage your credit report! you will not lose your home or any other assets! request your free consultation now! please stop future announcements juz hzriubp wrwugn h bmf sr h pbem uvd hm quafn czkkrxht mpkemyrxlpq"

0003.2004-08-01.BG 1 whats new in summer? bawled "caroly

n regretful watchfully procrustes godly summer 2004 was too hot for the software manufacturers. no wonder! as the prices were reduced in 3-4 times. this was caused by the software glut on the world market. on the other hand the user who were not able or just had no time to update the eir software now have the possibility to do this almost free of charge.

read the whole article: year 2004. sotware prices fall down., (c) peter lemelman onerous reclaimers remunerate lounsbury dictate costed continued snooping digression rhine inseminate tilts instructs rejoice switchman stomaching hurtling brent gunners tortoises "  $\,$ 

0004.1999-12-10.kaminski 0 research group move to the 19 th floor "hello all: in case any of you feel energetic, "" the boxes are here "". they are located at 2963 b (michael sergeev's old desk). feel free to take as many as you will need. be sure to label everything with your new office location. if your file cabinets lock, you can just label them and lock them. again, listed below is your new office location: stinson gibner eb 1936 joseph hrgovcic eb 1947 paulo issler eb 1935 vince kaminski eb 1933 krishna krishnarao eb 1938 martin lin eb 1936 e grant masson eb 1941 kevin moore eb 1944 maureen raymond eb 1928 mike roberts eb 1945 vasant shanbhogue eb 1949 vincent tang eb 1934

```
ravi thuraisingham eb 1932 zimin lu eb 1942 if you have any question
s, or need any assistance, please contact me, kevin, or sam. thanks an
d have a great day! shirley 3-5290"
0004.1999-12-14.farmer 0 re: issue "fyi-see note below-alr
eady done. stella -----------------forwarded by stella 1 morris/h
ou/ect on 12/14/99 10:18 am----- from: sherlyn s
chumack on 12/14/99 10:06 am to: stella l morris/hou/ect @ ect cc: how
ard b camp/hou/ect @ ect subject: re: issue stella, this has already
been taken care of. you did this for me yesterday. thanks. howard b c
amp 12/14/99 09:10 am to: stella 1 morris/hou/ect @ ect cc: sherlyn s
chumack/hou/ect @ ect, howard b camp/hou/ect @ ect, stacey neuweiler/ho
u/ect @ ect, daren j farmer/hou/ect @ ect subject: issue stella, can
you work with stacey or daren to resolve hc -----for
warded by howard b camp/hou/ect on 12/14/99 09:08 am-----
----- from: sherlyn schumack 12/13/99 01:14 pm to: howard b camp/ho
u/ect @ ect cc: subject: issue i have to create accounting arrangemen
t for purchase from unocal energy at meter 986782. deal not tracked for
 5/99. volume on deal 114427 expired 4/99."
0004.2001-04-02.williams
                                       enrononline desk to desk id and
              " bill, the epmi-st-wbom book has been set up as an int
ernal counterparty for desk-to-desk trading on enrononline. the followi
ng user id and password will give you access to live prices on the web-s
ite http:// www. enrononline. com. user id: adm 74949 password: welcom
e! (note these are case sensitive) please keep your user id and passwo
rd secure as this allows you to transact on enrononline. contact the he
lpdesk at x 34357 if you have any questions or problems gaining access w
ith this id. thanks, stephanie x 33465"
0004.2001-06-12.SA_and_HP
                                      spend too much on your phone bi
                              1
11? 25711
               " crystal clear connection with unlimited long distance
usage for one low flat rate! now try it for free!! * see for yoursel
f. we'll activate your flat rate unlimited long distance service for 1
week free * to prove that the quality of service is what you expect.
call now! operators standing by to activate your service. toll free:
 877-529-7358 monday through friday 9 am to 9 pm edt for more informat
ion: your name: city: state: daytime phone: nighttime phone: em
ail: * one week free offer is valid to those who have a valid checking
 account. service is never billed until after the 1 week free trial pe
riod. if you have received this by error or wish to be removed from ou
r mailing list, please click here"
0004.2004-08-01.BG
                              NA
                                     " h$ ello dea 54 r home owner,
                      1
we have beetcn notiffiyed that your morayt "" goage r [ate is fixed
 at a verbry h {igh in ~ teosrest rate. theggrefor 5 e yjoou are curre
ntly overpaying, which suzms-up to thousainds of dol = lagars annuallou
y. luo 5 ckily fe s in tx 3 hje u. s 3 r. (3. 39%). so hurry beca ` u
se the rat-e forp 8 ecarmst is no 9 t looking good! there is no oblibg
        and it's frqee loczk on the 3. 39%, evelon with bazzd cre>dco
it! click h? ere now fooxr dextails r$ emove he * r-e "
0005.1999-12-12.kaminski
                              0
                                       christmas baskets
                                                              the chr
istmas baskets have been ordered. we have ordered several baskets. ind
ividual earth-sat freeze-notis smith barney group baskets rodney keys
matt rodgers charlie notis jon davis move team phillip randle chris
hyde harvey freese faclities iain russell darren prager telephone
 services mary martinez (robert knights dept.) trina williams dani
el hornbuckle todd butler pamela ford ozarka- maryam golnaraghi spe
cial baskets greg whalley richard weeks any questions please contact
kevin moore other request contact kevin moore price information conta
ct kevin moore please also if you need any assistance with your christm
```

```
as cards let me know. thanks kevin moore
0005.1999-12-14.farmer 0 meter 7268 nov allocation "fyi.
-----forwarded by lauri a allen/hou/ect on 12/14/99 1
2:17 pm----- kimberly vaughn 12/10/99 02:54 pm
to: lauri a allen/hou/ect @ ect cc: mary m smith/hou/ect @ ect subjec
t: meter 7268 nov allocation lauri.. i have put this on strangas gas un
til i can get a contract from daren. ---------forwarded b
y kimberly vaughn/hou/ect on 12/10/99 01:52 pm-----
-- lauri a allen 12/09/99 01:20 pm to: kimberly vaughn/hou/ect @ ect,
 anita luong/hou/ect @ ect cc: howard b camp/hou/ect @ ect, mary m smit
h/hou/ect @ ect subject: meter 7268 nov allocation kim/anita- a volum
e of 7247 mm shows to have been allocated to the reliant 201 contract f
or november. there was no nomination for reliant at this point in novemb
er and, therefore, there should be no volume allocated to their contrac
t. please make sure these volumes are moved off the reliant contract pr
ior to november close. thanks."
0005.2000-06-06.lokay
                               transportation to resort
                     0
                                                             " please
be informed, a mini-bus has been reserved for your convenience in tran
sporting you to the sanibel harbour resort from the airport on wednesday
 afternoon. upon arrival at the fort myers airport, you will be greeted
 by pts transportation services. i have submitted steve's name as a po
int of contact. have a safe and pleasant flight. adr"
0005.2001-02-08.kitchen 0 epmi files protest of entergy transco
       " attached is our filing made yesterday protesting entergy's pro
posed transco: rate issues are premature until entergy has filed to joi
n spp no support for its proposed innovative rates (for example, (i) en
tergy would get 5% of a customer-funded transmission project as a develo
pment fee and (ii) extra 300 basis points for certain projects) and exac
t recovery mechanism request that commission require grandfathered cont
racts to be addressed express concern of entergy's request to continue
the problematic source and sink limitations -----forw
arded by christi 1 nicolay/hou/ect on 02/08/2001 03:44 pm-----
----- "" andrea settanni "" on 02/08/2001 03:38:26 pm to: cc:
 subject: entergy rto protest rtol-75-01. wpd -entergyr. wpd"
0005.2001-06-23.SA and HP 1 discounted mortgage broker 5125
        moates are at an all tyone with any crest and most competitive
rates. simple takes under 1 minute. try now 512517
                              " miningnews. net newsletter-thursday, d
0005.2003-12-18.GP 1
                  " thursday, december 18,2003 miningnews. net to
ecember 18,2003"
 allow you to read the stories below, we have arranged a complimentary o
ne month subscription for you. to accept, click here to visit our extend
ed service at www. miningnews. net. alternatively, just click any of the
 stories below. should you wish to discontinue this service, you may cli
ck here to cancel your subscription, or email subscriptions @ miningnew
s. net. have some news of your own? send your press releases, product ne
ws or conference details to submissions @ miningnews. net. de crespigny
back in the action at buka robert champion de crespigny has re-emerged
 in the resources sector atop queensland explorer and potential copper p
roducer buka minerals, sending shares in the company sharply higher...
 (18 december 2003) full story danielle looks good for strategic miner
als strategic mineral has returned multiple high-grade assays from rock
chip sampling of the danielle vein at its woolgar gold project in north
queensland, including one assay grading 1953. 2 gpt... (18 december 200
3) full story ivernia west upgrades wa lead resource toronto listed i
vernia west has upgraded its resource and reserve estimate for the cano
deposit at the company's 60%-owned magellan lead project in western aus
tralia... (18 december 2003) full story highlands raises$ 19 million f
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or kainantu highlands pacific has banked another\$ 18. 7 million for the development of its high-grade kainantu gold project in papua new guinea following a placement to domestic and international institutions... (18 december 2003) full story anz boosts gold outlook continued weakness in the us dollar has seen anz bank's natural resources group increase i ts forecasts for the gold price, with industry analyst peter windred say ing the us\$ 420 barrier could come under serious pressure... (18 decembe r 2003) full story chile lifts 2004 copper forecasts with copper push ing through the us\$ 1 per pound barrier for the first time in six and a half years earlier this week, chile's government copper commission, coc hilco, has lifted its average 2004 copper forecast to a range of us 92-9 6 c a pound... (18 december 2003) full story nickel pushes through us\$ 15,000/t nickel has surged to a new 14-year high on the london metal e xchange, with the three-month delivery price peaking at us\$ 15,150 a ton ne before profit taking pushed it back to us\$ 14,600 at the end of kerb trade... (18 december 2003) full story michelago clinches china deal michelago has further cemented its position in china's expanding gold i ndustry after upping the stake it will hold in a processing plant in sha ndong province to 82% and signing an agreement with the owners of a bact erial oxidation technology that will see it holding the exclusive licenc e for the process in china, siberia, mongolia and korea... (17 december 2003) full story northern star gets off to strong start perth-based northern star resources listed on the australian stock exchange today a t 23 cents, a 15% premium to its issue price of 20 cents... (17 december 2003) full story macquarie to arrange chirano financing red back min ing has mandated macquarie bank to arrange and underwrite debt financing for its chirano gold project in ghana... (17 december 2003) full story ashburton raises\$ 1. 28 million ashburton minerals has successfully c ompleted a placement to professional investors, raising\$ 1. 28 million t o accelerate nickel exploration over the company's east kimberley projec t in western australia and its ashburton gold project... (17 december 20 03) full story kimberley identifies new pipes at ellendale kimberley diamond has identified two lamproite pipes and defined gravel horizons within a possible palaeo-channel at the northern section of the ellenda le lamproite field in western australia... (17 december 2003) full stor y georgia on my mind with a market capitalisation of just\$ 47 million, over\$ 10 million in the bank by end of year, 45,000 ounces of attributa ble gold production a year, 70% of the biggest undeveloped copper projec t in australia and some very promising ground in mexico, it's not hard t o make an investment case for bolnisi gold... (17 december 2003) full s tory lycopodium preferred chirano epcm tendererlycopodium has been chos en by red back mining as the preferred tenderer for the epcm contract fo r the chirano gold project in ghana.... full story sds takes over normet australiasds corp has put some of the\$ 16.5 million it raised earlier this week to immediate use with its\$ 1. 05 million acquisition of norme t australia.... full story facelift for hunter valley rail network follo wing a deal to lease the hunter valley rail networks for the next 60 yea rs, australian government-owned australian rail track corp has promised big things. infrastructure upgrades, a 20% reduction in track access ch arges for coal transport, and higher train speeds are some of them.... m iningnews. net's e-newsletter uses an html-rich media format to provide a visually attractive layout. if, for any reason, your computer does not support html format e-mail, please let us know by emailing contact @ miningnews. net with your full name and e-mail address, and we will ensure you receive our e-newsletter in a plain-text format. if you hav e forgotten your password, please contact helpdesk @ miningnews. net. h ave some news of your own? send your press releases, product news or con

ference details to submissions @ miningnews. net. aspermont limited (ab n 66 000 375 048) postal address po box 78, leederville, wa australia 69 02 head office tel + 61 8 9489 9100 head office fax + 61 8 9381 1848 e-m ail contact @ aspermont. com website www. aspermont. com section drybl ower investment news mine safety and health & environment mine supply today commodities due diligence exploration general ipos mining e vents moves mst features resourcestocks commodity coal copper dia monds gold nickel silver zinc bauxite-alum chromium cobalt gemst one iron ore kaolin magnesium manganese mineral sand oilshale pgm rare earths salt tantalum tin tungsten uranium vanadium region africa all regions asia australia europe north americ oceania so uth americ mines and money the 71 st sydney mining club: professor geo ffrey blainey speaking on mining and the outback reflections & the futur e enterprise sustainability: managing triple-bottom line performance t hird international conference on computational fluid dynamics in the min erals & process industries show all events "

0006.1999-12-13.kaminski 0 japan candidate "vince, i spoke with whalley at the sa offsite and he mentioned that had (or k new of) a person that could bring some talent to the evaluation of an e nron merchant business in japan. i am in sydney today, but will be in t okyo next week. i would like to speak more about this. what time might you be available? my japan mobile number is 81 90 4073 6761. regards, joe"

california power 2/8 " please contact 0006.2001-02-08.kitchen 0 kristin walsh (x 39510) or robert johnston (x 39934) for further clarif ication. executive summary: utility bankruptcy appears increasingly li kely next week unless the state can clear three hurdles-agreement on pay back for the bailout, rate increases, and further short-term funding for dwr purchases of power. disagreement persists between gov. davis and d emocrats in the legislature on how the state should be paid back for its bailout of the utilities. the split is over a stock warrant plan versus state ownership of utility transmission assets. the economics of the l ong-term contracts appear to show that rate hikes are unavoidable becaus e of the need to amortize the undercollected rates of the utilities duri ng the recent rate freeze period. air quality management district regul ations are under review, but offer limited scope for providing additiona l generation capacity. legislature democrats are feeling intense pressu re from the left-wing consumer groups and are being forced to at least s low, if not stop, davis's bailout and rate hike plans. senator burton's eminent domain threats against generators, which reflect this pressure, are of little significance. 1. bankruptcy outlook rising once again a deal to finalize a debt workout continues to be just beyond the reach o f the state, the utilities, and their creditors, with time running out o n the debt forbearance arrangement set to expire on tuesday. on and pg & e are not paying any of their bills except for payroll. they are working very hard to keep cash on-hand, and have indicated that the y feel that they are very close to an involuntary bankruptcy filing. onc e this filing occurs, they will have 50 days until either the bankruptcy court accepts the filing or the utilities file a voluntary bankruptcy. opinion within the assembly is divided with respect to the outlook for bankruptcy. assemblyman keeley told our source that a filing is likely, but that everything will be resolved during that 50-day period. senator john burton "" is in no hurry "" to reach a deal with the utilities, as he believes that the state of california is in a good position to "" st rong-arm "" the utilities. burton currently does not intend to cede to t he utilities so that they can avoid bankruptcy. the senator stated, "" b ankruptcy would be bad, but not the worst thing possible. "" he intends

s'end-of-week deadline for striking a deal with the utilities. ankruptcy can be avoided if a last-minute deal can be struck monday on: what the state receives in return for the bailout the scope of rate hi kes (a federal court is expected to rule on the pg & e/socal v. cpuc rat e undercollection case monday) additional financing is made available t o the dwr to buy more power until the revenue bonds can be issued in ma y. there is a possibility that significant progress on these issues cou ld lead to a further extension of creditor forbearance. however, the neg ative tone taken by standard & poors and others concerning delays in the legislature suggest that further forbearance will difficult to achieve. the previous forbearance period was only achieved via a high-level wash ington summit which does not appear likely to happen this weekend. tional financing for dwr will not be automatically approved by the legis lature. the non-energy expenditures of the california government are now at risk, as there is not yet a rate structure in place to recover the c osts being expended on power from the general fund. 2. state to take 2/ 3 of utility debt while the state seems to have succeeded in forcing th e utility parents to eat close to one third of the\$ 12 billion debt, a f inal deal has been held up on two fronts. first, it is still unclear wha t the state will get in return for the utility debt. it is possible that there will be a mix of stock warrants and/or transmission assets. a tak eover of the transmission assets seems more likely than a takeover of th e hydro assets. the value of these assets still has not been settled. se cond, while the state will be on the hook for\$ 9 billion, it is not clea r what mixture of rate hikes and revenue bonds will be used to recover t he cost of the bailout. finally, expect davis and other california polit icians to work to minimize rate hikes (although the edison/pg & e v. cpu c case on monday is likely to force their hand here) and to do everythin g possible to avoid the appearance of a bailout. the tangible transmissi on assets are more politically attractive than the nebulous stock warran ts. no price has been set at which the state would purchase the utiliti es'transmission assets, which are currently valued at approximately\$ 7-\$ 8 billion. all of the proceeds though cannot be used to pay off the uti lities'debts, as some of the money would go to existing bondholders. how ever, ipp sources advise that there is already a bid on the table for th ese transmission assets that is higher than what the state would offer. 3. long-term contracts as noted by the governor in his announcement tu esday, only 500 mw of the 5,000 mw of power contracted for can come on-1 ine immediately. much of the remainder reportedly was contracted in long -term purchases from suppliers who are building power plants. some of th is will come on-line in approximately two years. assemblyman keeley exp ressed frustration that he has received a "" tablet from on high "" from governor davis that there must not be a rate increase. this means that the state must acquire power, not from internal sources or from the mar ket, but through long-term contracts at 7. 39 cents/kwh. this allows 1. 213 cents to amortize socal edison's undercollection from the recent ra te freeze period. (the number is slightly different for pg & e.) this as sumption is based on a natural gas price of\$ 7. 90 in 2001 and\$ 5. 15 in 2005, and an efficiency heating rate of 10,000-12,000 in 2001 and 7,200 in 2005. these numbers were quoted to industry sources, who felt they were unrealistic. these sources quoted the 2001 price of natural gas as \$ 9. 00-\$ 9. 50. the sources agreed with keeley's number for the 2001 ef ficiency heating rate, but they felt that 7,200 in 2005 was very optimis tic unless an enormous amount of new generation capacity comes on line. according to keeley's numbers and assuming the filed rate case is settl ed at\$ 7 billion rather than\$ 12 billion, it would take 5 to 6 years to

to stick to his position. senator burton also dismissed governor davi

will need to be reached so that the state can figure out how much to ch arge for power in order to amortize the undercollection. however, since assemblyman keeley's numbers are unrealistic, a rate increase will be n ecessary. 4. air quality district exemptions there have been a few bil ls introduced to provide exemptions from aqmd (air quality management di strict) regulations--ab 20 x, ab 28 x, ab 31 x. also, republicans have b een asking the governor to lift the environmental regulations and immedi ately site the facility in san jose that was denied by the local governm ent. currently there is no contemplation of loosening the agmd complian ce restrictions. the legislature will not allow "" dirtier "" plants to come on-line. however, there might be a change in the means of implemen tation in southern california by moving away from the use of credits (t his apparently drives up the cost of gas-fired power). 5. democratic mo derates pressured by consumer advocates the moderate left (sen. burton, the puc, consumer activists) is afraid of harvey rosenfield and his con sumers movement. this is not just because of his initiative. more import ant from their perspective, his initiative puts him and the far left in a position to challenge and defeat the moderates in the next election. thus, democrats in the legislature will feel pressured to distance them selves from davis and slow down any further rate increases or bailout. 6. eminent domain would have a limited effect the threats by burton to seize generation assets to insure continued power supply are limited. t hey only apply to california suppliers. a federal order would be needed to seize assets from out-of-state suppliers. there are also canadian su ppliers (such as bc hydro) who are essentially untouchable. 7. smaller ipps feeling the squeeze many of the smaller ipps, which account for a pproximately 2500 mw of production, appear to be within a few days of ru nning out of cash. ab lx may be amended, possibly sometime this week, t o give the smaller producers credit support." 0006.2001-04-03.williams 0 david gray the david gray you are going to see?? i listened to these clips. the mu sic is kind of slow and romantic or something. is this how most of his s ound is or did i just pick slower songs to listen to?" 0006.2001-06-25.SA and HP 1 looking 4 real fun 211075433222 talk on tele with locals in your area who want to meet for real encounters. no pre recorded bull this is the real deal. us residents: the 965 or 8919.-999 + be careful when making sexual dates and meeting s. cali 900 # is\$ 1. 99 per min 211075433222 0006.2003-12-18.GP 1 dobmeos with hgh my energy level has go "introducing doctor-formulated hgh human growth horm ne up! stukm one-also called hgh is referred to in medical science as the master hor mone. it is very plentiful when we are young, but near the age of twent y-one our bodies begin to produce less of it. by the time we are forty nearly everyone is deficient in hgh, and at eighty our production has normally diminished at least 90-95%. advantages of hgh: -increased mu scle strength -loss in body fat -increased bone density -lower blood pressure -quickens wound healing -reduces cellulite -improved vision -wrinkle disappearance -increased skin thickness texture -increased energy levels -improved sleep and emotional stability -improved memor y and mental alertness -increased sexual potency -resistance to common illness -strengthened heart muscle -controlled cholesterol -controll ed mood swings -new hair growth and color restore read more at this w ebsite unsubscribe " :)) you can not save the world by quitti 0006.2004-08-01.BG 1 ng smoking but to save your self " tarrin ^, hulmeville. am ^.

er. ica ph, ~ a, rm val carmody; stacey guy; terence pilkington; jonath

amortize all of the utility undercollection. a settlement to this case

on stocker sent: friday, december, 2004 4:32 pm subject: reduces stre ss ^ here--stop this foolishness! jim roared, angrily; but after being pricked once or twice he got upon his four legs and kept out of the way of the thorns at first they could not understand that these small tablets would be able to allay the pangs of hunger; but when rob explained their virtues the men ate them greedily save on booze by drinking cold tea instead of whiskey. the following morning you can create the effects of hangover by drinking a thimble full of dish washing liquid and banging your head repeatedly on the wall. mitral 1 jirapliegao 6 carlo `n, motero jubilar."

0007.1999-12-13.kaminski 0 christmas break " fyi ------forwarded by shirley crenshaw/hou/ect on 12/14/99 07:51 am---- "" van t. ngo "" on 12/04/99 11:1 7:01 am to: vince j kaminski/hou/ect @ ect cc: shirley crenshaw/hou/ec t @ ect subject: christmas break dear vince, as the holidays approac h, i am excited by my coming break from classes but also about the oppo rtunity to see everyone at enron again and to work with you and them so on. i am writing to let you know that i would be very happy to work at enron over my break and i would like to plan out a schedule. my semes ter officially ends dec. 20 th but i may be out of town the week before christmas. i will be available the following three weeks, from monday, dec. 27 to friday, jan. 14. please let me know if during those three w eeks, you would like me to work and for what dates you would need the m ost help so that we can arrange a schedule that would be most helpful t o you and so that i can contact andrea at prostaff soon. please let me know if you have any concerns or questions about a possible work sched ule for me. give my regards to everyone at the office and wishes for a very happy holiday season! i look forward to seeing you soon. sincere ly, van ngo ph: 713-630-8038 -attl. htm"

0007.1999-12-14.farmer 0 mcmullen gas for 11/99 "jackie, since the inlet to 3 river plant is shut in on 10/19/99 (the last day of flow): at what meter is the mcmullen gas being diverted to? at what meter is hpl buying the residue gas? (this is the gas from teco, vastar, vin tage, tejones, and swift) i still see active deals at meter 3405 in pat h manager for teco, vastar, vintage, tejones, and swift i also see gas scheduled in pops at meter 3404 and 3405. please advice. we need to re solve this as soon as possible so settlement can send out payments. th anks"

0007.2000-01-17.beck 0 global risk management operations " congratulations! dc ----------forwarded by danny clark/hou/ees on 01/18/2000 04:59 am----- rick causey @ enron 01/17/2000 06:04 pm sent by: enron announcements @ enr on to: all enron worldwide cc: subject: global risk management operat ions recognizing enron [] s increasing worldwide presence in the wholesa le energy business and the need to insure outstanding internal controls for all of our risk management activities, regardless of location, a g lobal risk management operations function has been created under the di rection of sally w. beck, vice president. in this role, sally will repo rt to rick causey, executive vice president and chief accounting office r. sally [] s responsibilities with regard to global risk management ope rations will mirror those of other recently created enron global functi ons. in this role, sally will work closely with all enron geographic re gions and wholesale companies to insure that each entity receives indiv idualized regional support while also focusing on the following global responsibilities: 1. enhance communication among risk management opera tions professionals. 2. assure the proliferation of best operational pr actices around the globe. 3. facilitate the allocation of human resourc

es. 4. provide training for risk management operations personnel. oordinate user requirements for shared operational systems. the creation of a global internal control audit plan for risk manageme nt activities. 7. establish procedures for opening new risk management operations offices and create key benchmarks for measuring on-going ri sk controls. each regional operations team will continue its direct rep orting relationship within its business unit, and will collaborate with sally in the delivery of these critical items. the houston-based risk management operations team under sue frusco , s leadership, which curr ently supports risk management activities for south america and austral ia, will also report directly to sally. sally retains her role as vice president of energy operations for enron north america, reporting to t he ena office of the chairman. she has been in her current role over en ergy operations since 1997, where she manages risk consolidation and re porting, risk management administration, physical product delivery, con firmations and cash management for ena 🛭 s physical commodity trading, energy derivatives trading and financial products trading. sally has b een with enron since 1992, when she joined the company as a manager in global credit. prior to joining enron, sally had four years experience as a commercial banker and spent seven years as a registered securitie s principal with a regional investment banking firm. she also owned and managed a retail business for several years. please join me in support ing sally in this additional coordination role for global risk manageme nt operations."

0007.2001-02-09.kitchen 0 california power 2/9 " the following information is from sensitive sources. please treat with discretion. c ontact robert johnston (x 39934) or kristin walsh (x 39510) for question s or additional info. bankruptcy early this week, there was a closed d oor meeting held by the western power trading forum in arizona. the meet ing took place outside california to avoid press coverage and allow ipps to maintain a low profile. association representatives believe that reg ardless of what happens with the puc vs. utilities ruling expected on mo nday, some ipps will take the utilities into involuntary bankruptcy. our source expects that absent a significant last minute breakthrough, the filing will happen within the next two weeks, and "" probably "" next w eek. as stated in yesterdays report, the ipps are very low on cash and a re not able to cover the debts of the pg & e and socal. only three credi tors are needed with uncollected debts of more than\$ 10,000 to file invo luntary bankruptcy. bail out davis has been meeting with the chief exe cutives of both utilities in a last ditch effort to make a deal prior to monday's court ruling. the most likely scenario is for state ownership of the utilities transmissions assets. however, coming to an agreed upo n price will be very challenging. in addition, pg & e and edison appear to have competing agendas in pursuing a bail out plan. davis is expect to continue meetings through out the weekend in hopes of reaching an ag reement before monday."

0007.2003-12-18.GP 1 say goodbye to long doctor visits! d
 " dont waste your time at the doctors office! rx medications de
livered right to your door in 24 hours! pay less for your drugs get mo
re for your\$\$\$! join the millions of people who are tired of the hassl
e with the insurance companies and doctors! we carry all of the well-kn
own drugs available and most of the unknown as well. we currently have
specials on the following items: penance name what it does phenterm
ine helps eliminate excess body-fattroglodyte fioricet relieves head
ache pain and migraine headachesmerle tramadol alleviates mild/mild-s
evere levels of pain throughout bodyfrankfurter ambien cures insomnia
other sleep disordersshrink prilosec treats acid reflux disease, ex

treme heartburnwestfield prozac for depression, ocd and/or eating dis ordersclump didrex an appetite suppressant to help reduce weightwheez y all prescriptions are free! annals our qualified physicians are standing by to serve you. chisholm visit our site today and let us help you help yourself! agouti ypfpb rvsq ihf jpxdltmuk xqirzd ckgby zk slga vjmoqq zxs aqoj g "

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urg: gas securitization agreements 0008.2001-02-09.kitchen 0 " fyi-srs -----forwarded by sherri sera/corp/e nron on 02/09/2001 08:39 am----- "" jauregui, rob ert m "" on 02/08/2001 07:55:44 pm to: ""'taylorja 2 @ bp. com'"", ""'m cclankg @ bp. com'"", ""'sdba @ dynegy. com'"", ""'njwa @ dynegy. co m'"", ""'pete. j. pavluk @ dynegy. com'"", ""'chuck. watson @ dynegy. co m'"", ""'pwarden @ pillsburywinthrop. com'"", ""'repling @ pillsburywint hrop. com'"", ""'mmce @ dynegy. com'"", ""'swbe @ dynegy. com'"", ""'bcl i @ dynegy. com'"", ""'singleton. greg @ epenergy. com'"", ""'hoferc @ e penergy. com'"", ""'smithc @ epenergy. com'"", ""'wisew @ epenergy. co m'"", ""'jonesg @ epenergy. com'"", ""'colliw @ texaco. com'"", ""'benew m @ texaco. com'"", ""'underga @ texaco. com'"", ""'hans @ cook-inlet. c om'"", ""'prez @ cook-inlet. com'"", ""'davidyi @ cook-inlet. com'"", ""'dronn @ mayerbrown. com'"", ""'swidner @ coral-energy. com'"", ""'bl ong @ coral-energy. com'"", ""'ctise @ coral-energy. com'"", ""'jeff. sk illing @ enron. com'"", ""'william. s. bradford @ enron. com'"", ""'trav is. mccullough @ enron. com'"", ""'iccenergy @ aol. com'"", ""'stefkatz @ cs. com'"", ""'msessa @ sempratrading. com'"", ""'dfelsinger @ sempr a. com'"", ""'mcosta @ stroock. com'"", ""'jshorter @ txuenergy. com'"", ""'mperkins 2 @ txuelectric.com'"", ""'cenochs @ txuenergy.com'"",
""'bjeffrie @ westerngas.com'"", ""'ryanmcgeachie @ aec.ca'"", ""'ric harddaniel @ aec. ca'"", ""'jones. murphy @ williams. com'"", ""'randal 1. o'neal @ williams. com'"", ""'kelly. knowlton @ williams. com'"", ""'connie. turner @ williams. com'"", ""'scampbell @ txuenergy. com'"", ""'ilydiatt @ altra. com'"", ""'dkohler @ br-inc. com'"", ""'reason @ b r-inc. com'"", ""'sallen @ duke-energy. com'"", ""'rsbaker @ duke-energ y. com'"", ""'richard. ruzika @ gs. com'"", ""'steve. brown @ southernen ergy. com'"", ""'kenny. foo @ ngx. com'"", ""'tgary @ pcenergy. com'"", ""'bredd @ pcenergy. com'"", ""'harry wijsman @ pcp. ca'"", ""'celias @ pcenergy. com'"", ""'hal-borlan @ reliantenergy. com'"", ""'priscilla-m assey @ reliantenergy. com'"", ""'llittle @ reliantenergy. com'"", ""'ga ry-lamb @ transcanada.com'"", ""'larry-desmeules @ coastenergy.com'"",

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""'five 5 wood @ aol. com'"", ""'don. fishbeck @ cmenergy. com'"", ""'r
andy. harrison @ southernenergy. com'", ""'john. krill @ engageenergy. com'"", ""'glen. mackey @ energy. com'"", ""'doug. rabey @ energy. co
m'"", ""'michael huse @ transcanada.com'"" cc: ""'jlopes @ hrice.co
m'"", ""'jnexon @ hrice. com'"", "" buchsbaum, craig m (corp) "", "" whe
lan, steve (corp) "", "" lee, fanny "", "" berkovitz, trista "", "" clar
e, david "", "" woo, shirley a (law) "", "" mclafferty, daniel "", "" co
troneo, eileen "", ""'dmao @ orrick. com'"", "" litteneker, randall (la
w) "", "" gee, dennis "", "" welch, ray "" subject: urg: gas securitiza
tion agreements i am pleased to report that, as 2/8/01,4:00 pm pst, pg
 & e has executed the gas supplier security agreement and the intercred
itor agreement with the following suppliers: * bp energy company * dy
negy canada marketing & trade, a division of dci * dynegy marketing & t
rade * el paso merchant energy, l. p. * texaco canada * texaco natura
l gas * txu energy trading canada limited * txu energy trading company
  * williams energy marketing & trading co. (us & canada) as you know,
 other suppliers are not precluded from future participation (we highly
 encourage it) however, we will now require completion of exhibit b (su
pplier joinder agreement) as outlined in 8. (j). i would greatly apprec
iate your replying to this email to let us know whether you intend to b
e a party to these agreements at this time. please call if you have any
questions. please forward all correspondence to: trista berkovitz di
rector, gas procurement pacific gas and electric company 77 beale stre
et, room 553 san francisco, ca 94105-1814 415. 973. 2152 (bus) 415. 9
73. 9213 (fax) notice to recipient: this e-mail is meant for only the i
ntended recipient of the transmission, and may be a communication privi
leged by law. if you received this e-mail in error, any review, use, di
ssemination, distribution, or copying of this e-mail is strictly prohib
ited. please notify us immediately of the error by return e-mail and pl
ease delete this message from your system. thank you in advance for you
r cooperation."
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                                         spend too much on your phone bi
               " crystal clear connection with unlimited long distance
11? 25711
 usage for one low flat rate! now try it for free!! * see for yoursel
f. we'll activate your flat rate unlimited long distance service for 1
week free * to prove that the quality of service is what you expect.
 call now! operators standing by to activate your service. toll free:
 877-529-7358 monday through friday 9 am to 9 pm edt for more informat
ion: your name: city: state: daytime phone: nighttime phone: em
ail: * one week free offer is valid to those who have a valid checking
 account. service is never billed until after the 1 week free trial pe
riod. if you have received this by error or wish to be removed from ou
r mailing list, please click here"
0008.2001-06-25.SA and HP
                                        " your membership exchange, issu
e # 422"
                " content-type: text/plain; charset = iso-8859-1
                                               your membership exchange
 issue # 422 06-25-01 your place to exchange ideas, ask questions, swap
 links, and share your skills!
e a member in at least one of these programs-you should be in them all!
www. bannersgomlm. comwww. profitbanners. comwww. cashpromotions. comww
w. mysiteinc. comwww.. comwww. freelinksnetwork. comwww. myshoppingplac
e. comwww. bannerco-op. comwww. putpeel. comwww. putpeel. netwww. sellin
ternetaccess. comwww. be-your-own-isp. comwww. seventhpower. com
                                              today's special announceme
nt: we can help you become an internet service provider within 7 daysor
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we will give you\$ 100. 00!! http:// www. sellinternetaccess. comclick h

erewe have already signed 300 isps on a 4 year contract, see if anyare in your town at: http://www.find-local-isp.com.click here

be sure to examing today's showcases for sites wh o will trade links with you!>> resource board p. steeves: internet explo rer hint w/"" image toolbar "">> q & a questions:-unblocking sites so i can access?>> member showcases>> member \* reviews \*-sites to review: # 122 therefore, i believe it is better than the last version. there is, though, one little agonizing message "" image toolbar "" that pops up e very time you pass the mouse over an image. it asks whether you want to save or print the image. ugh, what a pest. hurrah, you can get rid of t he image toolbar. justperform a right mouse click over the image toolba r. it will allow you to disable the image toolbar forthis session or for ever. if you want to re-establishthe image toolbar just go to the intern et optionscontrol panel and you can turn the image toolbar back on, reme mber, a right mouse click over any windows icon, window, tool bar, the d esktop, and most other windowsentities will list loads of information. u se it, getthe hang of it, you'll like it. peter a. steeves, b. sc., m. s c., ph. d., p. eng. geomatics engineergeodetic software systemslogical @ idirect. comhttp://www.gssgeomatics.com >>>>>>>puestions free advertising to othe r members, and soon chancesto win cash! http://www.cashpo.net/cashpo/ openpage. php 4? c = 2----------visit ward's gift shop! here you can find all your shopping needs on line, and good qualityproducts; everyday low prices! we have dolls, ang els, novelties, and so much much more to choose from. go to our site, an d getyour free catalog today; over 3,000 products to choose from. htt p:// www. wardsgiftshop. com trade links-bjwl 23 @ freeonline. com----------attention all web markete rs-\$ 30 k-\$ 100 k cash this yearno experience needed, no product to sel 1. the real go getterscan make\$ 100,000. 00 cash, in their first month t his is verypowerful, contact me today ycon @ home. com orgoto: http://w ww. makecashonline. com get excited:) trade links-ycon @ home. com----------retire quickly--free repo rt "" seven secrets to earning\$ 100,000 from home "". fully automated ho me business. 81% commissions-incomeunlimited. automated sales, recruitin g and training machine. join now! http:// orleantraders. 4 yoursuccess. orgtrade links-bgmlm @ 4 yoursuccess. org----------if you have a product, service, opportunity and/o r quality merchandisethat appeals to people worldwide, reach your target audience! for a fraction of what other large newsletters charge youcan exhibit your website here for only\$ 8 cpm. why?... because as a valuabl e member we want you to be successful! order today-exhibits are limited and published on afirst come, first serve basis. http://bannersgomlm. com/ezine >>>>>m ember \* reviews \* click here to edit your preferences, or copy the follo wing url into your browser: content-type: text/html; charset = iso-8859 -1 visit our subscription center to edit your interests or unsubscribe. view our privacy policy. this email was sent to those who signed up for it. if you believe it has reached you in error, or you are no longer in terested in receiving it, then please click here to edit your preference s, or copy the following url into your browser: " 0008.2003-12-18.GP when sp @ m doesn't annoy you eternal 1 " benson sibilant chartroom hello, do you hate spam? this pro gram worked for me. if you hate spam like i do, you owe it to your sel

f to try this program, and forward this email to all of your friends which also hate spam or as many people possible. together lets help clear

the internet of spam! stop spam in its tracks! do you get junk, sca ms and worse in your inbox every day? are you sick of spending valuab le time removing the trash? is your child receiving inappropriate adu It material? if so you should know that no other solution works bette r then our software to return control of your email back where it belon imagine being able to read your important email without looking t hrough all that spam... stop spam in its tracks starting today. opt-o ut here. expanse glenda litterbug " " slotting order confirmation may 18,200 0008.2004-08-01.BG 1 " {% begin\_split 76%} the rest of the afternoon was spe 4 etacitne" nt in making up the train. i am afraid to say how many baggage-waggons f ollowed the engine, certainly a score; then came the chinese, then we, t hen the families, and the rear was brought up by the conductor in what, if i have it rightly, is called his caboose. the class to which i belon ged was of course far the largest, and we ran over, so to speak, to both sides; so that there were some caucasians among the chinamen, and some bachelors among the families. but our own car was pure from admixture, save for one little boy of eight or nine who had the whooping-cough. at last, about six, the long train crawled out of the transfer station and across the wide missouri river to omaha, westward bound. it was a troub led uncomfortable evening in the cars. there was thunder in the air, whi ch helped to keep us restless. a man played many airs upon the cornet, a nd none of them were much attended to, until he came to "" home, sweet h ome. "" it was truly strange to note how the talk ceased at that, and th e faces began to lengthen. i have no idea whether musically this air is to be considered good or bad; but it belongs to that class of art which may be best described as a brutal assault upon the feelings. pathos mus t be relieved by dignity of treatment. if you wallow naked in the pathet ic, like the author of "" home, sweet home, "" you make your hearers wee p in an unmanly fashion; and even while yet they are moved, they despise themselves and hate the occasion of their weakness. it did not come to tears that night, for the experiment was interrupted. an elderly, hardlooking man, with a goatee beard and about as much appearance of sentime nt an you would expect from a retired slaver, turned with a start and ba de the performer stop that "" damned thing. "" "" i've heard about enoug h of that, "" he added; "" give us something about the good country we'r e going to. "" a murmur of adhesion ran round the car; the performer too k the instrument from his lips, laughed and nodded, and then struck into a dancing measure; and, like a new timotheus, stilled immediately the e motion he had raised. aka: vicqodin, xacnax, suprervisagra and much m orne- no presccription neyeded! civilizirano gullweig gxol sylg the d ay faded; the lamps were lit; a party of ht ht men, who got off next eve ning at north platte, stood together on the stern platform, singing "" t he sweet by-and-bye "" with very tuneful voices; the chums began to put up their beds; and it seemed as if the business of the day were at an e nd. but it was not so; for, the train stopping at some station, the cars were instantly thronged with the natives, wives and fathers, ht men and maidens, some of them in little more than nightgear, some with stable 1 anterns, and all offering beds for sale. their charge began with twentyfive cents a cushion, but fell, before the train went on again, to fifte en, with the bed-board gratis, or less than one-fifth of what i had paid for mine at the transfer. this is my contribution to the economy of fut ure emigrants. a great personage on an american train is the newsboy. h e sells books (such books!), papers, fruit, lollipops, and cigars; and o n emigrant journeys, soap, towels, tin washing dishes, tin coffee pitche rs, coffee, tea, sugar, and tinned eatables, mostly hash or beans and ba con. early next morning the newsboy went around the cars, and chumming o

t a copartnery of two to manage beds; but washing and eating can be carr ied on most economically by a syndicate of three. i myself entered a lit tle after sunrise into articles of agreement, and became one of the firm of pennsylvania, shakespeare, and dubuque. shakespeare was my own nickn ame on the cars; pennsylvania that of my bedfellow; and dubuque, the nam e of a place in the state of iowa, that of an amiable ht fellow going we st to cure an asthma, and retarding his recovery by incessantly chewing or smoking, and sometimes chewing and smoking together. i have never se en tobacco so sillily abused. shakespeare bought a tin washing-dish, dub uque a towel, and pennsylvania a brick of soap. the partners used these instruments, one after another, according to the order of their first a waking; and when the firm had finished there was no want of borrowers. e ach filled the tin dish at the water filter opposite the stove, and reti red with the whole stock in trade to the platform of the car. there he k nelt down, supporting himself by a shoulder against the woodwork or one elbow crooked about the railing, and made a shift to wash his face and neck and hands; a cold, an insufficient, and, if the train is moving ra pidly, a somewhat dangerous toilet." 0009.1999-12-13.kaminski christmas-near good morning a ll. we apologize that we are not going to be able to have our holiday p arty before the first of the year. we wanted to use the scout house in west university like we did last year and it was not available. vince suggested that with the move and a lot of people taking vacation that we wait until after the first of the year. this way you can take advant age of "" after christmas sales "" for your gift! just remember whose name you have and we will schedule an "" offsite "" after the first of the year. thanks! shirley -----forwarded by shirley crenshaw/hou/ect on 12/13/99 09:23 am---- kevi n g moore 12/13/99 08:58 am to: vince j kaminski/hou/ect @ ect, stinso n gibner/hou/ect @ ect, grant masson/hou/ect @ ect, vasant shanbhogue/h ou/ect @ ect, maureen raymond/hou/ect @ ect, pinnamaneni krishnarao/ho u/ect @ ect, zimin lu/hou/ect @ ect, mike a roberts/hou/ect @ ect, same r takriti/hou/azurix @ azurix, amitava dhar/corp/enron @ enron, joseph hrgovcic/hou/ect @ ect, alex huang/corp/enron @ enron, kevin kindall/c orp/enron @ enron, osman sezgen/hou/ees @ ees, tanya tamarchenko/hou/ec t @ ect, vincent tang/hou/ect @ ect, ravi thuraisingham/hou/ect @ ect, paulo issler/hou/ect @ ect, martin lin/hou/ect @ ect, ross prevatt/ho u/ect @ ect, michael sergeev/hou/ect @ ect, patricia tlapek/hou/ect @ e ct, roman zadorozhny/hou/ect @ ect, martina angelova/hou/ect @ ect, jas on sokolov/hou/ect @ ect, shirley crenshaw/hou/ect @ ect cc: subject: christmas-near hello everyone, the pulling of names are completed. s hirley will inform you as to when we will make exchanges. thanks kevin moore -----forwarded by kevin g moore/hou/ect on 12/1 3/99 08:50 am----- kevin g moore 12/10/99 08:28 am to: vince j kaminski/hou/ect @ ect, stinson gibner/hou/ect @ ect, g rant masson/hou/ect @ ect, vasant shanbhogue/hou/ect @ ect, maureen ra ymond/hou/ect @ ect, pinnamaneni krishnarao/hou/ect @ ect, zimin lu/ho u/ect @ ect, mike a roberts/hou/ect @ ect, samer takriti/hou/azurix @ az urix, amitava dhar/corp/enron @ enron, joseph hrgovcic/hou/ect @ ect, a lex huang/corp/enron @ enron, kevin kindall/corp/enron @ enron, osman sezgen/hou/ees @ ees, tanya tamarchenko/hou/ect @ ect, vincent tang/ho u/ect @ ect, ravi thuraisingham/hou/ect @ ect, paulo issler/hou/ect @ e ct, martin lin/hou/ect @ ect, ross prevatt/hou/ect @ ect, michael serge ev/hou/ect @ ect, patricia tlapek/hou/ect @ ect, roman zadorozhny/hou/e ct @ ect, martina angelova/hou/ect @ ect, jason sokolov/hou/ect @ ect, shirley crenshaw/hou/ect @ ect cc: subject: christmas-near goodmorni

n a more extended principle became the order of the hour. it requires bu

ng, things went well on yesterday with names being pulled. here is a l ist of people who have to pull a name. stinson gibner samer takriti r avi thuraisingham martin lin alexios kollaros shirley crenshaw let's celebrate at work with each other making the last christmas in 1999- g reat! reminder: if you feel you will be unable to attend the exchanging of the gifts, please do not let that stop you from participating. ea ch persons name has been entered; can you guess who has your name? we h ave a gift for you. so if you can not attend for any reason please know that you are included and your gift will be here when you return. wis hing all a merry christmas, and a good kick-off to happy holidays. tha nks kevin moore -----forwarded by kevin g moore/hou/e ct on 12/10/99 06:40 am------ kevin g moore 12/0 8/99 07:47 am to: vince j kaminski/hou/ect @ ect, stinson gibner/hou/ec t @ ect, grant masson/hou/ect @ ect, vasant shanbhogue/hou/ect @ ect, m aureen raymond/hou/ect @ ect, pinnamaneni krishnarao/hou/ect @ ect, zim in lu/hou/ect @ ect, mike a roberts/hou/ect @ ect, samer takriti/hou/az urix @ azurix, amitava dhar/corp/enron @ enron, joseph hrgovcic/hou/ect @ ect, alex huang/corp/enron @ enron, kevin kindall/corp/enron @ enro n, osman sezgen/hou/ees @ ees, tanya tamarchenko/hou/ect @ ect, vincent tang/hou/ect @ ect, ravi thuraisingham/hou/ect @ ect, paulo issler/ho u/ect @ ect, martin lin/hou/ect @ ect, ross prevatt/hou/ect @ ect, mich ael sergeev/hou/ect @ ect, patricia tlapek/hou/ect @ ect, roman zadoroz hny/hou/ect @ ect, martina angelova/hou/ect @ ect, jason sokolov/hou/ec t @ ect, shirley crenshaw/hou/ect @ ect cc: subject: christmas drawing -near ho! ho! ho! merry christmas, on thursday we will pull names. on ce again, this is so we may share in the christmas spirit and show our appreciation for one another. we will then join and exchange gifts on a later date..... stay tuned...... if for some chance you will not be present on thursday, feel free to stop by my desk and pull your name today. eb 3130 a x 34710 join in the fun and remember, ke ep it simple thanks kevin moore -----------forwarded by k evin g moore/hou/ect on 12/08/99 06:55 am----- k evin g moore 12/07/99 09:40 am to: vince j kaminski/hou/ect @ ect, sti nson gibner/hou/ect @ ect, grant masson/hou/ect @ ect, vasant shanbhogu e/hou/ect @ ect, maureen raymond/hou/ect @ ect, pinnamaneni krishnarao/ hou/ect @ ect, zimin lu/hou/ect @ ect, mike a roberts/hou/ect @ ect, sa mer takriti/hou/azurix @ azurix, amitava dhar/corp/enron @ enron, josep h hrgovcic/hou/ect @ ect, alex huang/corp/enron @ enron, kevin kindall/ corp/enron @ enron, osman sezgen/hou/ees @ ees, tanya tamarchenko/hou/e ct @ ect, vincent tang/hou/ect @ ect, ravi thuraisingham/hou/ect @ ect, paulo issler/hou/ect @ ect, martin lin/hou/ect @ ect, ross prevatt/ho u/ect @ ect, michael sergeev/hou/ect @ ect, patricia tlapek/hou/ect @ e ct, roman zadorozhny/hou/ect @ ect, martina angelova/hou/ect @ ect, jas on sokolov/hou/ect @ ect, shirley crenshaw/hou/ect @ ect cc: subject: christmas drawing-near hello everyone, we would like for christmas th is year that the research group pull names, as a way of sharing in the spirit of christmas, and as appreciation for one another. we want to keep it simple so the gift should be less than twenty-dollars. please everyone participate, your name is already entered. i will return with more info. later..... thanks kevin moore let's have a wonderfu l christmas at work."

0009.1999-12-14.farmer 0 meter 1517-jan 1999 "george, i nee d the following done: jan 13 zero out 012-27049-02-001 receipt package id 2666 allocate flow of 149 to 012-64610-02-055 deliv package id 392 jan 26 zero out 012-27049-02-001 receipt package id 3011 zero out 012-64610-02-055 deliv package id 392 these were buybacks that were incorr ectly nominated to transport contracts (ect 201 receipt) let me know w

hen this is done hc" 0009.2000-06-07.lokay 0 human resources organization on continues to address the human capital needs of the organization, th ere are several changes in enron [] s human resources (hr) organization i d like to share with you: in corporate human resources: brian scha ffer will lead the office of labor and employment relations function, i ncluding resource management, corporate training activities, and workfo rce development. mary joyce will continue to have responsibility for ex ecutive compensation and our global equity plans. cynthia barrow, in a ddition to benefits, will be responsible for the development of work li fe programs across enron. brad coleman will be responsible for analysis and reporting, in addition to the re-engineering of the hr service cen ter. gerry gibson will work closely with me to provide organizational d evelopment & training expertise for hr 🛭 s continuing evolution. a yowman will be responsible for several projects which are critical to hr 🖟 s on-going success including the sap implementation, global inform ation system (gis) database, and total compensation system development. in addition, she will have responsibility for the human resource infor mation system (hris). the hr generalist functions for corporate will b e handled by the following: gwen petteway, public relations, government affairs, legal, investor relations, corporate development, epsc, aviat ion, enron federal credit union and the analyst and associate program kim rizzi, accounting and human resources sheila walton, rac, finance and enron development corp, in addition to her responsibilities in ena at the business unit level, we [ ve established two geographic hubs fo r our wholesale business units: drew lynch will be in london with the hr responsibility for the eastern hemisphere including london, apachi and india. drew 🖟 s senior leadership team will include: nigel sellen s, ranen sengupta and scott gilchrist. david oxley will be located in h ouston with hr responsibility for the western hemisphere including nort h america, calme and south america. david 🖟 s senior leadership team wi ll include: miquel padron, janie bonnard, sheila knudsen and cindy skin ner. we believe these hubs can result in a more effective hr organizati on and also facilitate the movement of talent where needed in those reg ions. the following are the hr leaders responsible for the remaining bu siness units: dave schafer gpg gary smith wind robert jones net work s marla barnard ebs ray bennett ees/efs willie williams ee & cc/nepco gerry chatham egep please click on the following link to view the hr organization chart. "

0009.2001-02-09.kitchen 0 " re: brazil commercial-\* \* update versi on, delete previous \* \*" " louise, sorry, i just received your no te. the extent of any discussion was dave thanking me over the phone fo r the inputs and recognizing that he and john incorporated some of the c ontent. we've never had what i had been expecting, or at least presumed appropriate i. e., prior to any formal decision for the region, enterta ining an in-person detailed discussion of the examples and recommendatio ns-including a welcome cross examination of my observations that might c onflict with official report or view. john and dave asked me to talk wi th brett, kish and gonzalez, but if you look at my recommendations and a lso consider the overall performance in the region does this make the be st sense? i've done this again and, in fact, had already introduced my i deas to each of them and the previous system prior to forwarding them to houston. prior to having to leave enron, i wanted to make a best effor t to get the authority to execute the recommendations i've pretty consis tently introduced since joining in late 1998 and tried to get enron to i mplement under the previous management. i have not had the opportunity t o manage or influence the company's operations in south america-this is

my fault for not negotiating a more senior position, but i made the att empt in the region and more recently with the new managers to demonstrat e a need to open constructive, critical discussion. anyway, i've tried to open the door to john, dave and you and others who are interested to brainstorm inlcuding the leadership in place in esa to understand and p erhaps leverage my applied experience-both trading, origination and, imp ortantly, cultural. my resume below should attest to my capabilities-at least in terms of the potential value of my observations. thank you fo r your efforts extended in my behalf and good luck in your new position and working within enron's unique, dynamic ethic. d'arcy louise kitch en @ ect 02/09/2001 01:46 pm to: d'arcy carroll/sa/enron @ enron cc: subject: re: brazil commercial-\* \* update version, delete previous \* \* i have spoken to john lavorato on this and he says that dave and john h ave already spoken to you on this. do we still need to meet as i have no different opinion to them at this time. louise d'arcy carroll @ enron 02/09/2001 11:13 am to: louise kitchen @ ect cc: subject: brazil co mmercial-\* \* update version, delete previous \* \* louise, this is a lot of text including the attatched files, but is the summary gist of what i have tried to communicate internally and am asking to discuss with yo u this morning. -----forwarded by d'arcy carroll/sa/en ron on 02/09/2001 02:14 pm----- d'arcy carroll 1 1/09/2000 06:20 pm to: david w delainey @ ect, john j lavorato/corp/enr on @ enron cc: kay chapman @ ect subject: brazil commercial-\* \* update version, delete previous \* \* david/john-understand the trip will be de layed. proposal outline has two texts-i. commercial strategy and ii. hi storical perspective. the org charts will need some discussion-particula rly in regard to the strengths and weakness of employed personnel and ur gent need for an improved structure. over the fh 2000 and within the ne w structure with brett and joao carlos albuquerque in place, the wholesa le group and trading desk seems to have made some important strides forw ard in terms of recruiting some good individuals and, in trading terms, finally executing some fundamental market supply, demand and transmissi on analysis. to get into the game quickly and aggressively, though, i t hink the commercial group needs to hire some senior, local trading exper tise. i apoligize, but was unable to get in contact with either of these two guys to set up a possible meeting this week. however, they have the local knowledge, trading competencies and management experience which i consider needed to catalyze the regional effort: axel hinsch-argentine and cargill employee with several years and broad commodity and financi al trading, business development and management experience, including se nior trader for the bear stearns emerging markets equity desks in the la te 1980 s/early 1990 s. straight up, no ego argentine country manager. mark hoffman-swiss/brazilian and glencore employee with several years e nergy, energy distribution and sugar sector experience; applied commodit y and financial arbitrage experience in the brazilian market. lot less s traight forward, but applied knowledge and expertise. senior originato r/trader. please forward any input about your interest in scheduling a meeting either open here or in houston during the week of nov 20. for some perspective on my experience at enron, let me explaing that i have been working in enron networks in the region from q 2'00 and therefore much less formally invovled with the trading (brazil spot market) and w holesale pricing, tarrif issues etc.,.. than at the end of fyl 999 when i was directly involved in developing our effort to get in the game in understanding the spot price formula calculations and exploring arbitra ge opportunities in the wholesale market. i've attached my resume for s ome perspective on my background and capability to critically review the commercial (trading and marketing) and managerial issues involving the

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past and future opportunities. "
0009.2001-06-26.SA and HP
                             1
                                    "double your life insurance at n
o extra cost! 29155 the lowest life insurance quotes without the hassl
e! compare rates from the nation's top insurance companies shop, com
pare and save fill out the simple form, and you'll have the 15 best c
ustom quotes in 1 minute. compare your current coverage to these sampl
e 10-year level term monthly premiums (20 year, 30 year and smoker rat
es also available) $ 250,000 $ 500,000 $ 1,000, 000 age male femal
e male female male female 30 $ 12 $ 11 $ 19 $ 15 $ 31 $ 27 4
0 $ 15 $ 13 $ 26 $ 21 $ 38 $ 37 50 $ 32 $ 24 $ 59 $ 43 $ 107
 $ 78 60 $ 75 $ 46 $ 134 $ 87 $ 259 $ 161 click here to compar
e! it's fast, easy and free! * all quotes shown are from insurance com
panies rated a-, a, a + or a + + by a.m. best company (a registered rat
ing service) and include all fees and commissions. actual premiums and
coverage availability will vary depending upon age, sex, state availab
ility, health history and recent tobacco usage. to unsubscribe, reply w
ith unsubscribe in subject! "
0009.2003-12-18.GP
                      1
                             new clonazepam. m xanax. x valium. m vic
odin. n dhyngem many specials running this week the re. al thing not l
ike the other sites that imitate these products. no hidd. en char. ges-
fast delivery vic. odin val. ium xan. ax via. gra diaz. epam alpra. zo
lam so. ma fior. icet amb. ien stil. nox ult. ram zo. loft clon. azep
am at. ivan tr. amadol xeni. cal cele. brex vi. oxx pro. zac bus. par
much m. ore.... if you have recieved this in error please use htt
p://www.nowbetterthis.biz/byee.html fuohqjlsjcqp x odlx gxxu
                           duns number changes " fyi -----
0010.1999-12-14.farmer 0
----forwarded by gary 1 payne/hou/ect on 12/14/99 02:35 pm ---
----- from: antoine v pierre 12/14/99 02:34 pm to:
tommy j yanowski/hou/ect @ ect, kathryn bussell/hou/ect @ ect, gary l
payne/hou/ect @ ect, diane e niestrath/hou/ect @ ect, romeo d'souza/ho
u/ect @ ect, michael eiben/hou/ect @ ect, clem cernosek/hou/ect @ ect,
 scotty gilbert/hou/ect @ ect, dave nommensen/hou/ect @ ect, david roha
n/hou/ect @ ect, kevin heal/cal/ect @ ect, richard pinion/hou/ect @ ect
 cc: mary g gosnell/hou/ect @ ect, jason moore/hou/ect @ ect, samuel s
chott/hou/ect @ ect, bernice rodriguez/hou/ect @ ect subject: duns numb
er changes i will be making these changes at 11:00 am on wednesday dece
mber 15. if you do not agree or have a problem with the dnb number chan
ge please notify me, otherwise i will make the change as scheduled. du
nns number change: counterparty cp id number from to cinergy resource
s inc. 62163 869279893 928976257 energy dynamics management, inc. 69545
 825854664 088889774 south jersey resources group 11c 52109 789118270 0
36474336 transalta energy marketing (us) inc. 62413 252050406 255326837
 philadelphia gas works 33282 148415904 146907159 thanks, rennie 3-7
578"
0010.1999-12-14.kaminski
                                                    " goodmorning li
                              0
                                      stentofon
z, we are in need of another stentofon for trisha tlapek. she works ve
ry closely with the traders and it is important for quick communicatio
n. thanks kevin moore"
0010.2001-02-09.kitchen 0
                              " brazil commercial-* * update version,
ttatched files, but is the summary gist of what i have tried to communic
ate internally and am asking to discuss with you this morning. -----
-----forwarded by d'arcy carroll/sa/enron on 02/09/2001 02:14 p
m----- d'arcy carroll 11/09/2000 06:20 pm to: d
avid w delainey @ ect, john j lavorato/corp/enron @ enron cc: kay chapm
an @ ect subject: brazil commercial-* * update version, delete previous
```

\* \* david/john-understand the trip will be delayed. proposal outline

has two texts-i. commercial strategy and ii. historical perspective. th e org charts will need some discussion-particularly in regard to the str engths and weakness of employed personnel and urgent need for an improve d structure. over the fh 2000 and within the new structure with brett a nd joao carlos albuquerque in place, the wholesale group and trading des k seems to have made some important strides forward in terms of recruiti ng some good individuals and, in trading terms, finally executing some f undamental market supply, demand and transmission analysis. to get into the game quickly and aggressively, though, i think the commercial group needs to hire some senior, local trading expertise. i apoligize, but wa s unable to get in contact with either of these two guys to set up a pos sible meeting this week. however, they have the local knowledge, trading competencies and management experience which i consider needed to catal yze the regional effort: axel hinsch-argentine and cargill employee wit h several years and broad commodity and financial trading, business deve lopment and management experience, including senior trader for the bear stearns emerging markets equity desks in the late 1980 s/early 1990 s. straight up, no ego argentine country manager. mark hoffman-swiss/bra zilian and glencore employee with several years energy, energy distribut ion and sugar sector experience; applied commodity and financial arbitra ge experience in the brazilian market. lot less straight forward, but ap plied knowledge and expertise. senior originator/trader. please forwar d any input about your interest in scheduling a meeting either open here or in houston during the week of nov 20. for some perspective on my ex perience at enron, let me explaing that i have been working in enron net works in the region from q 2'00 and therefore much less formally invovle d with the trading (brazil spot market) and wholesale pricing, tarrif is sues etc.,.. than at the end of fyl 999 when i was directly involved in developing our effort to get in the game in understanding the spot pric e formula calculations and exploring arbitrage opportunities in the whol esale market. i've attached my resume for some perspective on my backgr ound and capability to critically review the commercial (trading and mar keting) and managerial issues involving the past and future opportunitie s."

0010.2001-06-28.SA and HP 1 urgent business proposal

"mrs. regina rossman. # 263 sandton city johannesburg, south af e-mail: joel rosel @ mail. com attn: alhaji with due respect, t rust and humility, i write you this proposal, which i believe, would be of great interest to you. i am mrs. regina rossman, the wife of late m r. joseph rossman of blessed memory, before forces loyal to major joh nny paul koromah killed my husband; he was the director general of gold and mining corporation (g. d. m. c.) of sierra leone. my husband was o ne of the people targeted by the rebel forces. on the course of the re volution in the country, prominent people were hijacked from their home s to an unknown destination. two days before his death, he managed to s neak a written message to us, explaining his condition and concerning one trunk box of valuables containing money, which he concealed under the roof. he instructed me to take our son and move out of sierra ne, immediately to any neighboring country. the powerful peace keeping force of the (ecomog) intervened to arrest the situation of mass killin qs by the rebels, which was the order of the day. eventually, it resul ted into full war, i became a widow overnight, helpless situation, with out a partner at the moment of calamity, and every person was running for his life. my son and i managed to escape to south africa safely wi th the box and some documents of property title. the cash involved ins ide the box was us\$ 30 million (thirty million united states dollars). due to fear and limited rights as a refugee, i deposited the items wi

th a private security company in order not to raise an eyebrow over the box here in south africa in my son's name joel r. rossman. be informed that the real content of the box was not disclosed. meanwhile, i want to travel out of south africa entirely with this money for investment in your country because of political and economic stability and for fu ture benefit of my child. i want you to assist us claim this box from the security company and get the money into your private account in y our country so that we can invest the money wisely. we have in mind to establish a rewarding investment and good relationship with you. erning the money, we are prepared to give you reasonable percentage of 30% for your kind assistance. also, we have decided to set aside 5% of the total sum for expenses that might be incurred by the parties in t he course of the transfer both locally and externally. for the interest of this business, do not hesitate to contact my son mr. joel r. rossma n on the above e-mail address immediately you receive this message for more information and to enable us proceed towards concluding all our arrangements. no other person knows about this money apart from my son and i. we await your most urgent response. please we need your fax/ph one numbers for esiear communication. thanking you for your co-operatio n and god bless you. best regard, mrs. regina rossman. http:// xent. com/mailman/listinfo/fork"

0010.2003-12-18.GP re: hot topics: growing young NA 1 0010.2004-08-01.BG 1 " we shiip to ur country for mircosoft, adobe, norton charset = us-ascii "" >" " cheap softtwares for you, all are original genuine! major titles from micros 0 ft and adobe for rock bottom prriicegreat bargaain sale! variety discoount softtwares at whol esale chaeap pricing! microsoft windows xp professional-my price: \$ 50; normal: \$ 299. 00; you saave \$ 249. 00 adobe photoshop cs v 8. o pc-my p rice:\$ 80; normal:\$ 609. 99; you save\$ 529. 99 microsoft office xp prof essional-my price:\$ 100; normal:\$ 499. 95; you saave\$ 399. 95 adobe acr obaat v 6. o professional pc-my price:\$ 100; normal:\$ 449. 95; you saave \$ 349. 95 microsoft office 2 oo 3 professional-my price:\$ 80; normal:\$ 499. 95; you saave\$ 419. 95 norton antivirus 2 oo 4 professional-my pr ice: \$ 15; normal: \$ 69. 95; you saave \$ 54. 95 coreldraw graphics suite v 12 pc-my price: \$ 100; normal: \$ 349. 95; you saave \$ 249. 95 adobe pagem aker v 7. o pc-my price:\$ 80; normal:\$ 599. 95; you saave\$ 519. 95 we d o have full range softwares -- macromedia, mc-afeee, adobee, coreldraw, mi crosoft, nero, pinnacle systems, powerquest, redhat, riverdeep, roxio, s ymaantec, 321 studio 52 more popular titles for you>> cliickk here for 52 more titles we shiip to all countries including africa, finland & e tc.. as where u located wonder why our priices are unbelievably low? w e are currently clearing our goods at incredibily cheeap sale-priice in connection with the shutdown of our shop and the closure of the stockho use. don't missss your lucky chance to get the best priicce on discoouun t software! we are the authorized agent and an established reseller off ering oem licensing software. we possesses all the necessary certificat es issued to verify the authenticity of genuine oem products and grantin g the right for us to resell oem software products. super cheaep micros 0 ft, adobe & all kinds.. cliickk here to enjoy our superb discounnt! t ake me down "

0011.1999-12-14.farmer 0 king ranch "there are two fields of gas that i am having difficulty with in the unify system. 1. cage ranch-since there is no processing agreement that accomodates this gas on king ranch, it is my understanding hpl is selling the liquids and king ranch is re-delivering to stratton. it is also my understanding that there is a. 05 cent fee to deliver this gas. we need a method to accomodate the volume flow on hpl at meter 415 and 9643. this gas will not be

reflected on trans. usage ticket # 123395 and # 95394 since it is not being nominated from a processing agreement. we either, need to input a point nom (on hpl or krgp) at these meters to match the nom at meter 9610, or a deal for purchase and sale (if king ranch is taking title t o the gas) needs to be input into sitara at these meters with the appro priate rate. i have currently input a point nom on krgp to accomodate t his flow, so we can divert some of this gas to the current interstate s ales that are being made. 2. forest oil-there is a processing agreement that will accomodate flow from the meter (6396) into king ranch. it is my understanding that this agreement was originally setup until texaco had their own processing agreement. i need confirmation that the gas f rom this meter should be nominated on contract # (96006681) and that th is agreement should have been reassigned to hplc. (it is currently stil l under hplr). if this gas is not nominated on the above transport agre ement, then once again we need to accomodate the flow volume on the hpl pipe with either a point nom or a sitara deal at meters 415 and 9643." 0011.2001-06-28.SA and HP 1 " urgent business proposal,"

" mrs. regina rossman. # 263 sandton city johannesburg, south africa. e-mail: joel\_rosel @ mail. com attn: alhaji with due respec t, trust and humility, i write you this proposal, which i believe, woul d be of great interest to you. i am mrs. regina rossman, the wife of la te mr. joseph rossman of blessed memory, before forces loyal to major johnny paul koromah killed my husband; he was the director general of gold and mining corporation (g. d. m. c.) of sierra leone. my husband was one of the people targeted by the rebel forces. on the course of the revolution in the country, prominent people were hijacked from the ir homes to an unknown destination. two days before his death, he manag ed to sneak a written message to us, explaining his condition and conc erning one trunk box of valuables containing money, which he concealed under the roof. he instructed me to take our son and move out of sierr a leone, immediately to any neighboring country. the powerful peace ke eping force of the (ecomog intervened to arrest the situation of mass k illings by the rebels, which was the order of the day. eventually, it resulted into full war, i became a widow overnight, helpless situatio n, without a partner at the moment of calamity, and every person was r unning for his life. my and i managed to escape to south africa safely with the box and some documents of property title. the cash involved inside the box was us\$ 30 million (thirty million united states dollar s). due to fear and limited rights as a refugee, i deposited the items with a private security company in order not to raise an eyebrow over the box here in south africa in my son's name joel r. rossman. be info rmed that the real content of the box was not disclosed. meanwhile, i want to travel out of south africa entirely with this money for invest ment in your country because of political and economic stability and fo r future benefit of my child. i want you to assist us claim this box f rom the security company and get the money into your private account i n your country so that we can invest the money wisely. we have in mind to establish a rewarding investment and good relationship with you. c oncerning the money, we are prepared to give you reasonable percentage of 30% for your kind assistance. also, we have decided to set aside 5% of the total sum for expenses that might be incurred by the parties in the course of the transfer both locally and externally. for the inter est of this business, do not hesitate to contact my son mr. joel r. ros sman on the above e-mail address immediately you receive this message for more information and to enable us proceed towards concluding all our arrangements. no other person knows about this money apart from my son and i. we await your most urgent response. please we need your fa

x/phone numbers for esiear communication. thanking you for your co-oper ation and god bless you. best regard, mrs. regina rossman. http:// xe nt. com/mailman/listinfo/fork"

0011.2001-06-29.SA\_and\_HP 1 your membership exchange

" content-type: text/plain; charset = iso-8859-1 your membershi p exchange, issue # 423 (june 28,2001) your place to exchange ideas, as k questions, swap links, and share your skills! you are a member in at least one of these programs -you should be in them all! bannersgomlm. com profitbanners. com cashpromotions. com mysiteinc. com timshomet ownstories. com freelinksnetwork. com myshoppingplace. com bannerco-o p. com putpeel. com putpeel. net sellinternetaccess. com be-your-own -isp. com seventhpower. com today's special announcement: i'll put yo ur ad on 2,000 sites free! free this week only, just for our subscriber s! learn the secrets of marketing online on this global free telesemina r. limited lines available, only three time slots available... reserve today. you will not be disappointed! i'll be your personal host. we o perate several sites, all successful. i'll teach you what to do and how to do it! click here: free teleseminar michael t. glaspie-founder we apologize for any technical problems you may have had with our last ma iling, we are working hard to ensure that such problems will not occur again. in this issue: >>q & a questions: -using pictures as links? answers: -unblocking sites so i can access? z. oconan: access using a proxy q. bendickson: using a proxy to visit blocked sites >>member sh owcases >>member \* reviews \* -sites to review: # 124, # 125 & # 126! -site # 123 reviewed! -vote on your favorite website design! >>>>>> questions & answers do you a burning question about promoting your web site, html design, or anything that is hindering your online success? s ubmit your questions to myinputare you net savvy? have you learned from your own trials and errors and are willing to share your experience? 1 ook over the questions each day, and if you have an answer or can provi de help, post your answer to myinput @ aeopublishing. com be sure to in clude your signature file so you get credit (and exposure to your sit e). questions: from: moviebuff @ cliffhanger.com subject: using pict ures as links i'm changing my website and want to use pictures for the links to other pages. but, someone told me i should still put a'click here'underneath all the pictures. to me, this removes all purpose of u sing the pictures. how can i get across that you click on the pictures to get to other pages without coming right out and saying so? for exam ple, i have a page with actor and actress information and just want to have a picture of my favorite stars to click on and change the picture every couple of days. mark moviebuff @ cliffhanger. com answers: fr om: zaak-zaako @ linkpaks. com subject: access using a proxy > from: c j (cj 5000 @ post. com) > subject: unblocking sites so i can access? (i ssue # 422) --> i am currently living in a place where the isp is bloc king 50% of the web. i was told by someone that you can unblock these w eb sites by using a proxy, but i don't know what that means. i am wonde ring is there a way to get access to these sites?-- a proxy is easy to use if you use someone elses, they can be tricky to setup yourself. i have had very good results with surfola. basically you surf to their se rvers and then from there you surf through/from their servers. i have s everal places i surf from that block content. surfola easily bypasses t hem! its also free! you can also make money with them but i just use th em to bypass anal retentive isp/corporate providers and because they al low me to surf anonymously! i have a detailed right-up on them at htt p:// linkpaks. com/paidtosurf/surfola. php see there for more info. if anything is not clear feel free to ask. (email & sign-up links on htt p:// linkpaks. com/paidtosurf/surfola. php page) zaak oconan netrepren

eur http:// linkpaks.com-surf & earn guides http:// linktocash.com-i nternet businesses for under\$ 100 http:// iteam. ws-the hottest product on the net today + + + + next answer-same question + + + + from: wyn publishing-wynpublishing @ iname. com subject: using a proxy to visit blocked sites > from: cj (cj 5000 @ post. com) > subject: unblocking sites so i can access? (issue # 422) cj, two such sites that allows p roxy surfing are: http:// www. anonymise. com and http:// www. anonymi zer. com. however, if you cannot get to that site then obviously it wil l not work. also note, that if your isp is dictating to you which sites you may or may not visit, then it is time to change providers! gregor y bendickson, wyn publishing over 28 free traffic exchange services rev iewed in a fully customizable e-book. download yours free and get multi ple signups while learning the art of free web traffic! http://www.t rafficmultipliers. com >>>>> website showcases examine carefully-tho se with email addresses included will trade links with you, you are enc ouraged to contact them. and, there are many ways to build a successful business. just look at these successful sites/programs other members a re involved in... "" it's the most d-a-n-g-e-r-o-u-s book on the net "" email 20,000 targeted leads every single day! slash your time online to just 1-2 hours daily! build 11 monthly income streams promoting one url! start building your business- not everyone elses! http:// www. ro ibot. com/w. cgi? r 8901\_bd\_shwc is your website getting traffic but no t orders? profile, analyze, promote, and track your site to get the re sults you want. fully guaranteed! free trial available! http:// www. ro ibot. com/w. cgi? r 4887\_saa over 7168 sites to place your free ad! ge t immediate free exposure on thousands of sites. plus two free programs that will automatically type your ad for you! pay one time, promote al I the time. if you have a product, service, opportunity and/or quality merchandise that appeals to people worldwide, reach your target audien ce! for a fraction of what other large newsletters charge you can exhi bit your website here for only\$ 8 cpm. why?... because as a valuable me mber we want you to be successful! order today-exhibits are limited and published on a first come, first serve basis. http://bannersgomlm.co m/ezine >>>>> member \* reviews \* visit these sites, look for what yo u like and any suggestions you can offer, and send your critique to myi nput @ aeopublishing. com and, after reviewing three sites, your web si te will be added to the list! it's fun, easy, and it's a great opportun ity to give some help and receive an informative review of your own sit e. plus, you can also win a chance to have your site chosen for a free website redesign. one randomly drawn winner each month! sites to revie w: site # 124: http://www.bestwaytoshop.com dale pike rhinopez@a ol. com site # 125: http://www.wedeliverparties.com dawn clemons d clemons 7 @ home. com site # 126: http://www.eclassifiedshq.com car ol cohen opportunity @ aol. com site reviewed: comments on site # 12 3: http:// netsbestinfo. homestead. com/nbi. html dennis damorganjr @ yahoo. com  $\sim$   $\sim$   $\sim$  i reviewed site 123 and found the size of the font to be too aggressive and i don't like mustard yellow for a background. also in the second or third paragraph is a misspelled word which shoul d be "" first-come "" not as shown on the page. i feel a sample of the type of information offered in the newsletter should be displayed on t he page as well as a sample of the free ads offered on the site. i will probably submit a free ad just to see the content of the newsletter. s has been mentioned many times, some information about the person doin g the page is always good. we need some information about why this news letter will be worthwhile to subscribe to. ~ ~ ~ ~ dennis-i took a loo k at your site, and have recommendations for improving your page. 1-i use internet explorer and view web pages with my text size set to 'sm

aller'. the text you used was quite large, like a font used for a headin g for all the text. by making the text size smaller it wouldn't feel li ke you were screaming at me. also, the background was just too much. -there were spelling errors in the text. often it might be difficult for you to spot these yourself if you see the page all the time, but have a friend look it over. spelling errors make the page look unprofession 3-offer a sample of your newsletter so people can see what it looks like before they subscribe. also, if you are asking for a person to gi ve you their email address, you must have a privacy policy and let them know they can unsubscribe. 4-think about adding a form for people to subscribe to the newsletter. it looks more professional than just offe ring an email address to send to. 5-offer information about yourself, a nd the kinds of information your newsletter contains, maybe extend your site to include back issues or an archive to see what information you have offered in the past. 6-build another page for sponsoring info and put prices on that page. remove all pricing information from the home page. ~ ~ ~ i feel that the background is a little too bold and bus y for the text. i also believe that the text is too large which makes i t difficult to read quickly, and forces the reader to scroll down unnec essarily. i noticed some spelling errors, and i think that a link to th e classifieds site should be provided, and online payments should be ac cepted. a site that sells advertising should have advertisments on it! ~ ~ ~ this is a very clear site with nothing interfering with the m essage. i did not like the background colour, however that is personal, it did not detract from the information. i was tempted to sign up for the newsletter but would have liked a link to see a current issue. the re was an error in the wording (a word missed) which needs correction a nd i think the fonts could be smaller. overall a non-confusing site whi ch makes a nice change. \* cheers \* ~ ~ ~ could use a better backgrou nd and the fonts are very large, there also are errors in the following paragraphs: "" first com-first serve "" and "" to place a sponsor adve rtisement, send your to my email "" ~ ~ ~ ~ a single page site. it is necessary to subscribe to the webmaster's newsletter to see what he's doing, and it doesn't seem to me to be a way to get people to visit. i wouldn't, for example. he claims to have lots of tidbits of informatio n that, he says, we probably didn't know, and this is possible, but in my opinion, he would be better served if he at least put some of the t hings out there for all to see-when the appetite, so to speak, if he wa nt people to subscribe. as it is, i would not bother. ~ ~ ~ ~ what do es one expect from a site like netsbestinfo? some useful resources and some useful tips and also some forms of easy advertisement on the net. but what we get here is a newsletter with the owner (whose email reads damorgarjr @ yahoo. com) asking us to subscribe us to his newsletter f or a free 4-line ad. he also tells of paid category of advertisements. this is all we get from a site which has a grand title. even the infor mation about the newsletter is hardly impressive and is presented in ab out 35-to-40 points size which gets difficult to read. ~ ~ ~ a neat enough site but the background could be a little hard on the eyes. the re is only really one problem with this page-its just an advertisement for a newsletter. no, scratch that, its an advertisement to place free ads in a newsletter. a bold enough move perhaps but i learned hardly a nything about the newsletter itself and immediately started worrying ab out getting a flood of ads to my email account so i didn't even subscri be. presumably you'd want to get people to sign up so might i suggest s plitting the page into the newsletter itself, perhaps a sample issue, a privacy policy and a promise not to drown in ads and then click for more info on your free ads.

vote on your favorite website design! help out the winner of the free website redesign by voting for your favorite! you can help out teddy at links 4 profit. com by taking a look at his site, then checking out the three new layouts jana of akkabay designs akkabay. com has designe d specifically for him. after you've visited all three, vote for your f avorite. to make this as easy as possible for you, just click on the email address that matches your choice-you do not need to enter any inf ormation in the subject or body of the message. i have included a note from jana, and the links to teddy's current site along with the three new designs: > from jana: the pages have been created as non-frame pag es although with minor modification, the pages could be adapted for us e in a frames environment please take a look at the existing site: htt p:// www. links 4 profit. com here are the 3 redesigns: vote for this design: design1 @ aeopublishing. com vote for this design: design 2 @ aeopublishing. com vote for this design: design 3 @ aeopublishing. com you will have all of this week to vote (through june 29), and we'll 1 ist the favorite and most voted for layout next week. teddy of course w ill be able to choose his favorite, and colors, font style/size, backgr ounds, textures, etc, can all easily be changed on the "" layout "" tha t he likes. free website re-designs and original graphics are provided to fln showcase winners courtesy of akkabay designs. http://akkabay. com if you have any questions about how this works or how you can par ticipate, please email amy at moderator moderator: amy mossel posting: myinput @ aeopublishing. com send posts and questions (or your answer s) to: myinput @ aeopublishing. com please send suggestions and commen ts to: moderator @ aeopublishing. com to change your subscribed addres s, send both new and old address to moderator @ aeopublishing.com see below for unsubscribe instructions. copyright 2001 aeopublishing -----end of your membership exchange this email has been sent to jm @ netno teinc. com at your request, by your membership newsletter services. vi sit our subscription center to edit your interests or unsubscribe. htt p:// ccprod. roving. com/roving/d. jsp? p = oo & id = bd 7 n 7877. a 4 d fur 67 & m = bd 7 n 7877 charset = iso-8859-1 your membership exchange, issue # 423 june 28,2001 this email was sent to jm @ netnoteinc. com, at your request, by your membership newsletter services. visit our sub scription center to edit your interests or unsubscribe. view our privac y policy. powered by "

0011.2003-12-18.GP 1 sup. er cha. rge your m. an hood today jvbe kfbtyra xes "hello, generic and super viagra (cialis) avai lable online! most trusted online source! cialis or (super viag) take s affect right away & lasts 24-36 hours! for super viagra click here g eneric viagra costs 60% less! save a lot of money. for viagra click he re both products shipped discretely to your door not interested? dycm pf s uuz biwven"

0011.2004-08-01.BG 1 dicine site on the net. "hello! nothing sharpens sight like envy. nature should have been pleased to ha ve made this age miserable, without making it also ridiculous. searching for medication on the net? milestone anheuser we ve got anything you will ever want. pibrochs treasonous free claips sample with any order! arthur convincible tithable pilocystic initializes there are only two ways of getting on in the world: by one's own industry, or by the stupidity of others. my conscience aches but it's going to lose the fight. peace is the first thing the angels sang."

0012.1999-12-14.farmer 0 re: entex transistion "thanks so much for the memo. i would like to reiterate my support on two key issues:

1). thu-best of luck on this new assignment. howard has worked hard and done a great job! please don't be shy on asking questions. entex is c

ritical to the texas business, and it is critical to our team that we ar e timely and accurate. 2). rita: thanks for setting up the account tea m. communication is critical to our success, and i encourage you all to keep each other informed at all times. the p & 1 impact to our busines s can be significant. additionally, this is high profile, so we want to assure top quality. thanks to all of you for all of your efforts. let me know if there is anything i can do to help provide any additional s upport. rita wynne 12/14/99 02:38:45 pm to: janet h wallis/hou/ect @ ect, ami chokshi/corp/enron @ enron, howard b camp/hou/ect @ ect, thu nguyen/hou/ect @ ect, kyle r lilly/hou/ect @ ect, stacey neuweiler/ho u/ect @ ect, george grant/hou/ect @ ect, julie meyers/hou/ect @ ect cc: daren j farmer/hou/ect @ ect, kathryn cordes/hou/ect @ ect, rita wynn e/hou/ect, lisa csikos/hou/ect @ ect, brenda f herod/hou/ect @ ect, pame la chambers/corp/enron @ enron subject: entex transistion the purpose of the email is to recap the kickoff meeting held on yesterday with me mbers from commercial and volume managment concernig the entex account: effective january 2000, thu nguyen (x 37159) in the volume managment gr oup, will take over the responsibility of allocating the entex contract s. howard and thu began some training this month and will continue to t ransition the account over the next few months. entex will be thu's pri mary account especially during these first few months as she learns the allocations process and the contracts. howard will continue with his lead responsibilites within the group and be available for questions o r as a backup, if necessary (thanks howard for all your hard work on th e account this year!). in the initial phases of this transistion, i wou ld like to organize an entex "" account "" team. the team (members from front office to back office) would meet at some point in the month to discuss any issues relating to the scheduling, allocations, settlement s, contracts, deals, etc. this hopefully will give each of you a chance to not only identify and resolve issues before the finalization proces s, but to learn from each other relative to your respective areas and a llow the newcomers to get up to speed on the account as well. i would e ncourage everyone to attend these meetings initially as i believe this is a critical part to the success of the entex account. i will have my assistant to coordinate the initial meeting for early 1/2000. if anyon e has any questions or concerns, please feel free to call me or stop b y. thanks in advance for everyone's cooperation..... julie-please add thu to the confirmations distributions list" 0012.1999-12-14.kaminski re: new color printer " monday 0 will be perfect! location-ebl 944 b r. c. 0011 co. # 100038 thanks kevin moore -----forwarded by kevin g moore/hou/ect o n 12/14/99 10:44 am--------- enron technology from: lyn malina 12/14/99 09:22 am to: kevin g moore/hou/ect @ ect cc: ject: re: new color printer i will order today for delivery on monday, unless you need faster delivery. please advise co/rd to charge agains t. thanks lyn kevin g moore 12/14/99 09:21 am to: lyn malina/hou/ec t @ ect cc: subject: re: new color printer -----forw arded by kevin g moore/hou/ect on 12/14/99 09:17 am----------- kevin g moore 12/14/99 08:13 am to: vince j kaminski/hou/ect @ ect, mike a roberts/hou/ect @ ect cc: subject: re: new color printe r yes! right away, please also let me know the e. t. a. thanks, lyn kevin moore"

recognizing enron , s increasing worldwide presence in the wholesale en ergy business and the need to insure outstanding internal controls for all of our risk management activities, regardless of location, a globa l risk management operations function has been created under the direct ion of sally w. beck, vice president. in this role, sally will report t o rick causey, executive vice president and chief accounting officer. sally  $\overline{\mu}$  s responsibilities with regard to global risk management operat ions will mirror those of other recently created enron global function s. in this role, sally will work closely with all enron geographic regi ons and wholesale companies to insure that each entity receives individ ualized regional support while also focusing on the following global re sponsibilities: 1. enhance communication among risk management operatio ns professionals. 2. assure the proliferation of best operational pract ices around the globe. 3. facilitate the allocation of human resources. 4. provide training for risk management operations personnel. 5. coor dinate user requirements for shared operational systems. 6. oversee the creation of a global internal control audit plan for risk management a ctivities. 7. establish procedures for opening new risk management oper ations offices and create key benchmarks for measuring on-going risk co ntrols. each regional operations team will continue its direct reportin g relationship within its business unit, and will collaborate with sall y in the delivery of these critical items. the houston-based risk manag ement operations team under sue frusco 🖟 s leadership, which currently supports risk management activities for south america and australia, w ill also report directly to sally. sally retains her role as vice presi

dent of energy operations for enron north america, reporting to the ena office of the chairman. she has been in her current role over energy o perations since 1997, where she manages risk consolidation and reportin g, risk management administration, physical product delivery, confirmat ions and cash management for ena [] s physical commodity trading, energy derivatives trading and financial products trading. sally has been with enron since 1992, when she joined the company as a manager in global credit. prior to joining enron, sally had four years experience as a commercial banker and spent seven years as a registered securities princ ipal with a regional investment banking firm. she also owned and manage d a retail business for several years. please join me in supporting sally in this additional coordination role for global risk management oper ations."

0012.2000-06-08.lokay 0 what do you want to know today?

""" a man with a new idea is a crank until he succeeds. "" -ma rk twain innovation, itself, is nothing new. the word comes to us from the latin innovatus, which is a good indication of how long the concept has been around. people have been searching for the "" next big thing "" for thousands of years. we have quite a tradition of innovation he re at enron. although consistent innovation may sound like an oxymoron, we pride ourselves on consistently outpacing our peers with innovative ideas. how do you think enron can maintain its edge into the new century? what will be our "" next big thing? "" put your best foot forward, visit emeet and share your ideas in "" creativity and innovation "" that will keep enron at the top."

0012.2001-02-09.kitchen 0 travel " i will be out of the office th is afternoon (friday) until wednesday night. (i will be available on my cell phone 713 306-6207) if you have any questions please feel free to contract my team for questions. i have been "" cross training "" both i ndividuals so that we can be more effective in addressing var and trade related questions. thanks, frank bharat khanna (gas) ext. 54804 lac recia davenport ext. 35782"

great specials today on: trama dol phentermine 30 mg 60 more products to choose from. http://wsc.s ettingt 5. com/fp 0013.1999-12-14.farmer 0 " the purpose of entex transistion the email is to recap the kickoff meeting held on yesterday with membe rs from commercial and volume managment concernig the entex account: ef fective january 2000, thu nguyen (x 37159) in the volume managment grou p, will take over the responsibility of allocating the entex contracts. howard and thu began some training this month and will continue to tra nsition the account over the next few months. entex will be thu's prima ry account especially during these first few months as she learns the a llocations process and the contracts. howard will continue with his le ad responsibilites within the group and be available for questions or a s a backup, if necessary (thanks howard for all your hard work on the a ccount this year!). in the initial phases of this transistion, i would like to organize an entex "" account "" team. the team (members from f ront office to back office) would meet at some point in the month to di scuss any issues relating to the scheduling, allocations, settlements, contracts, deals, etc. this hopefully will give each of you a chance t o not only identify and resolve issues before the finalization process, but to learn from each other relative to your respective areas and all ow the newcomers to get up to speed on the account as well. i would enc ourage everyone to attend these meetings initially as i believe this is a critical part to the success of the entex account. i will have my as sistant to coordinate the initial meeting for early 1/2000. if anyone h as any questions or concerns, please feel free to call me or stop by. t hanks in advance for everyone's cooperation..... julie-please add thu to the confirmations distributions list" 0013.1999-12-14.kaminski 0 re: new color printer " this i s the color printer that is being ordered. here is the info. that i nee ded. thanks kevin moore ------forwarded by kevin g mo ore/hou/ect on 12/14/99 08:19 am-----enron tech nology from: lyn malina 12/14/99 08:09 am to: kevin g moore/hou/ect @ ect cc: subject: re: new color printer kevin: the color printer we currently order is the 4500 n for\$ 2753. 00. please let me know if thi s is the one you would like to order. thanks lyn kevin g moore 12/1 4/99 06:29 am to: lyn malina/hou/ect @ ect cc: subject: new color pri nter -----hourded by kevin g moore/hou/ect on 12/14/ 99 06:29 am------kevin q moore 12/14/99 06:27 a m to: shirley crenshaw/hou/ect @ ect, vince j kaminski/hou/ect @ ect, m ike a roberts/hou/ect @ ect cc: subject: new color printer we are in need of a new color printer. we are also in the process of moving to t he 19 th floor. we need the color printer a. s. a. p. if you would ple ase, i need information concerning this matter whereby, we can get the printer ordered and delivered to our new location. thanks kevin moor 0013.2001-04-03.williams 0 re: monday blues good m orning. i'm glad to hear that you are having a better day today. me, too so far. yeah, i stayed last night until like 7:45 and finished up that stuff with mike etringer. so today should be a bit more chill for me wh ich is awesome. anyhow, i hope nothing blows up over there for you. mayb e we can go to get some coffee later or something. did you end up going out last night for some beers? i watched alli mcbeal and ate dinner. it was pretty exciting." 0013.2001-06-30.SA and HP your membership community chars 1 et = iso-8859-1 " your membership community & commentary (june 29,2001)

it's all about making money information to provide you with the absolu

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0012.2003-12-19.GP

te best low and no cost ways of providing traffic to your site, helpin g you to capitalize on the power and potential the web brings to every n et-preneur. ---this issue contains sites who will trade links with you! --- 32 easy ways to breath new life into any webpage member showcase are you ready for your 15 m inutes of fame? win a free ad in community & commentary | | ====== =----> we can help you become an internet se rvice provider within 7 days or we will give you\$ 100. 00!! click here we have already signed 300 isps on a 4 year contract, see if any are i n your town at: click here you are a member in at least one of these p rograms -you should be in them all! bannersgomlm. com profitbanners. com cashpromotions.com mysiteinc.com timshometownstories.com fre elinksnetwork. com myshoppingplace. com bannerco-op. com putpeel. com putpeel. net sellinternetaccess. com be-your-own-isp. com seventhpo wer. com =-=-== 32 easy ways to breath ne w life into any webpage =-=-=-=-= it's true. ask the ceos of yahoo. com and america online. they'll tell you it's true. send an email to terry dean or allen says or jim daniels and ask them about it. they'll agree 100% that it's true. don't just take my w ord for it. in fact, you can contact any of the 10,000 folks online se lling web marketing resources, and they will all tell you emphatically, without question, no doubts whatsoever, that it is absolutely true. i t's true. anyone can earn a living online. really, they can. but, it ta kes several very important components to join the 5% who are successful on the web. one of those necessities is a website. now, your website does one of two things... ... it either makes the sale, or it doesn't. for 95% of online businesses, their websites simply do not produce re sults. and there is a very simple reason for poor performance. poor sa les letters. does your website convince people to make a purchase? if not, here are 32 easy ways to breathe new life into your sales lette r... 1) write your sales letter with an individual in mind. go ahead a nd pick out someone, a real person to write your sales letter to. does n't matter if it is grandma or your next door neighbor or your cat. wri te your sales letter just like you are writing it to them personally. w hy? because when your potential customer reads, it then it will seem p ersonal, almost like you wrote it with them in mind. too often, sales l etters are written as if they were going to be read to an audience rath er than one person, keep your sales letters personal, because one perso n at a time is going to read them. 2) use an illustration to get your point across. in my sales letters i have told stories about my car sta lling on the side of the road to illustrate the idea that we must cons tantly add the fuel of advertising to keep our businesses running. i ha ve compared the hype of easily making millions online to the chances of me riding bareback across montana on a grizzly bear. leads have read o f how getting to the top of an oak tree relates to aggressively market ing online. people love a good story that pounds home a solid message. tell stories that illustrate a point you are trying to make. emphasize a benefit by sharing an account from the "" real world. "" it effectiv ely creates interest and further establishes the point. 3) create an i nterest in the reader from the very first line. your first line of the sales letter should immediately create a desire in the reader to want to know more. go back to the beginning of this article. the first wor ds were, "" it's true. "" i can guarantee you that either consciously o r subconsciously you thought "" what's true? "" immediately, your mind wanted to know what i was talking about. before you even knew it you w ere right here, 8 paragraphs into this article. carefully craft your fi

rst line. if you can immediately get them wanting to know more, you've got a winner. 4) use bullets. people spend a lot of time reading bulle ted lists. in fact, they often reread them over and over. use bulleted lists to stress the benefits of your product or service, to spell out exactly what is included in your offer. use an extra space in between each bullet to really highlight each line and create a sense of more 1 ength to the list. 5) launch into a bullet list immediately. shortly af ter your opening line, immediately give the reader a bullet list of be nefits to absorb. hit them with your best shot. pull out the big guns a nd stress "" just a few of "" the most important things the reader will discover. by offering a killer list early in your sales letter, you wi ll automatically create a desire in the reader to continue through your ad copy. after all, if they are already interested after the first li st of benefits, they will certainly be open to finding out even more re asons why your product or service will aid them. 6) just let it all fl ow out. write down everything that enters your mind as you are writing your sales letter. you can edit it later. if you just sit and start wr iting everything you know about your product or service and how it wil l benefit your customer, you will be amazed at how much information flo ods your mind. write it all down. then read through it-you'll be able t o add a lot more detail to many of the points. edit it after you have e xhausted all of your ideas. 7) make your sales letter personal. make s ure that the words "" you "" and "" your "" are at least 4: 1 over "" i "" and "" my. "" your ad copy must be written about your customer not yourself. i'm not sure how the old advertising adage goes, but it's so mething like this, "" i don't care a thing about your lawn mower, i jus t care about my lawn. "" leads aren't interested in you or your product s, they are interested in themselves and their wants and needs. when yo u are finished with your sales letter and have uploaded it to a test w ebpage, run a check at http:// www. keywordcount. com and see what the ratio between "" you "" and "" your "" versus references to "" i, "" "" me, "" "" my, "" etc. it's a free service. make sure it's at least 4: 1 in favor of the customer. 8) write like you speak. forget all of those rules that your grammar teacher taught you. write your sales let ters in everyday language, just like you would talk in person. don't b e afraid to begin sentences with "" and "" or "" because. "" don't worr y about ending a sentence with a preposition. write like you speak. you r sales letter isn't the great american novel, so don't write it like y ou are ernest hemingway. 9) use short paragraphs consisting of 2-4 sen tences each. long copy works... but long paragraphs do not. use short paragraphs that lead into the next paragraph. don't be afraid to use s hort sentences. like this one. or this. see what i mean? shorter parag raphs keep the interest of the reader. longer paragraphs cause eye stra in and often force the reader to get distracted. 10) stress the benefi ts, not the features. again, readers want the burning question answere d, "" what's in it for me? "" what need is it going to meet? what want is it going to fill? how is your product or service going to be of va lue or benefit to the reader? spell it out. don't focus on the features of your product or service, but rather how those features will add val ue to the life of your reader. for example: if you are selling automob ile tires, you may very well have the largest assortment of tires in th e world, but who cares? i don't care about your selection. but, i do c are about keeping my 3-month-old baby girl safe while we are traveling. so, instead of focusing on your selection, you focus on the fact that my baby girl can be kept safe because you have a tire that will fit my car. you're not selling tires, you're selling safety for my family. st ress the benefits, not the features. 11) keep the reader interested. s

ome sales letters read like they are a manual trying to explain to me h ow i can perform some complicated surgery on my wife. they are filled with words and phrases that i need a dictionary to understand. unless you are writing to a very targeted audience, avoid using technical lan quage that many readers might not understand. keep it simple, using wor ds, language and information that are easy to understand and follow. 1 2) target your sales letter. when you are finished with your final draf t of the sales letter, target it to a specific audience. for example: i f you are selling a "" work at home "" product, then rewrite the sales letter by adding words in the headlines and ad copy that are targeted towards women who are homemakers. then, rewrite the same sales letter and target it to college students. write another letter targeting seni or citizens. still another could be written to high school teachers wan ting to earn extra income during summer vacation. the possibilities are endless. all you need to do is add a few words here and there in your ad copy to make it appear that your product or service is specifically designed for a target audience. "" work only 5 hours a week, "" would become "" college students, work only 5 hours a week. "" your sales le tter is now targeted. upload all of the sales letters to separate pages on your website (you could easily target 100's of groups). then, simp ly advertise the targeted pages in targeted mediums. you could advertis e the "" college students "" page in a campus ezine. the "" senior citi zens "" page could be advertised at a retirement community message boar d. by creating these targeted sales letters, you can literally open up dozens of new groups to sell your existing product to. and, in their e yes, it looks like the product was a match made for them. 13) make you r ad copy easy to follow. use short sentences and paragraphs. break up the sales letter with attention grabbing headlines that lead into the next paragraph. one thing that i have always found to work very well i n sales letters... ... is to use a pause like this. start the sentenc e on one line, leaving the reader wanting to know more, and then finish ing up on the next line. also, if you are going to use a sales letter t hat continues on several different pages of your website, use a catchy hook line at the end of each page to keep them clicking. "" let's get you started down the road to success, shall we? click here to continu e. "" 14) use similes and metaphors for effect. when the customer purc hases your product, they will generate "" a flood of traffic that would make noah start building another ark. "" if they do not order today, t hen they will "" feel like a cat that let the mouse get away. "" use wo rds to create a picture in the readers'mind. when you think of superma n, what comes to mind? immediately, we remember that he is "" faster t han a speeding bullet. "" "" more powerful than a locomotive. "" "" abl e to leap tall buildings in a single bound. "" see how word pictures st ick in our minds? 15) focus on one product or service. don't try to sel l your customer multiple products at the same time. it only confuses t he reader. keep your ad copy directed at one specific product or servic e. then, use other products and services as back-end products. 16) mak e it stand out. don't kid yourself. there are hundreds, maybe thousands out there on the web doing the same thing you are doing. how will you stand out among the crowd? your sales letter must inject personality. it must breathe of originality. your product or service is different. it's not like all of the rest. it is unique. right? your sales letter must separate you from the competition. it must create a feeling of "" you won't find this anywhere else. "" 17) be believable. "" earn\$ 54, 000 in the next 24 hours!!! "" delete. good grief, do they think i am a n idiot or something? get real. don't make outrageous claims that are obviously not the truth. you'll ruin your reputation. let me tell you

anded a liar, you will never be anything but a liar. it doesn't matter if you launch the most respectable, honest business available anywher e, people will always have doubt because they remember the crazy stuff you've said before. be believable. don't exaggerate, mislead, stretch or distort the truth. 18) be specific. don't generalize your informati on, but rather be exact. instead of "" over 100 tips for losing weight "" use "" 124 tips for losing weight. "" by generalizing information, it creates doubt and questions in the reader's mind. "" what am i real ly getting here? does he even know? "" when you use specific informatio n, the reader begins to think, "" this person must have counted. i know exactly what i can expect. "" "" platitudes and generalities roll off the human understanding like water from a duck, "" wrote claude hopki ns in his classic book "" scientific advertising. "" "" they leave no i mpression whatsoever. "" 19) be complete. tell the reader everything th ey would want to know about your product or service. answer all of the ir questions, anything they would want to consider before making a purc hase. think about it from their point of view. ask yourself, "" why wou ldn't i buy this? "" then, address that in your sales letter. remove an ything that would keep the reader from making the purchase. 20) use te stimonials to boost your sales. share actual excerpts from what your cu rrent customers are saying about your product or service. many websites have an entire section or even a separate page that has endorsements a nd compliments listed. satisfied customers remove some of the doubt in the mind of the reader. "" if these people have found a lot of value a nd benefit in the product, then i probably will too. "" especially effe ctive are testimonials from respected, well known "" authorities "" wit hin your target field. 21) use headlines over and over throughout the sales letter. a headline isn't just relegated to the beginning of your ad copy. use them frequently-but don't overuse. a well- placed headli ne re-grabs the reader's attention, brings them deeper into the letter, and readies them for the next paragraph. you will want to spend as muc h time working on your headlines as you do the entire sales letter. the y are that important. 22) avoid asking stupid questions. "" wouldn't y ou like to make\$ 1,000, 000 a year? "" "" doesn't that sound great? "" "" would you like to be as successful as i am? "" avoid any question that insults the intelligence of your reader or makes them feel like t hey are inferior. 23) offer a freebie even if the customer doesn't buy. if the customer decides he or she isn't going to make a purchase, the n you want to follow-up with them later to try to influence them to buy in the future. by offering a free item, you can request their email ad dress in order to obtain the freebie. by doing this, you can now follow -up with the customer for a potential future sale. additionally, you c an continue the sales process by having your ad copy, banners, flyers, etc. within the free item. and, of course, if your free item is a high quality, useful product or service which impresses the customer, they probably will be back as a customer soon. 24) use bonuses to overwhelm the reader. one of the things that i have found very effective in writ ing sales letters is to include bonus items that out-value the actual p roduct i am offering. ginsu made this one famous. they were selling a set of steak knives, but before the commercial was finished, you had s o many bonus items on the table it was hard to refuse. make sure you pr ovide quality bonuses and not some worthless, outdated junk that damage s the credibility of your main offer. 25) use connective phrases like "" but wait, there's more "" and "" but that's not all. "" these phras es effectively lead the reader from one paragraph to the next, particul arly when the next paragraph is a bullet list of benefits, or leads in

a simple universal fact that cannot be reversed. once you have been br

to bonus items. again, the idea is more and more value and benefits to the reader. 26) always include a deadline. by including a deadline, y ou create a sense of urgency in the mind of the customer. "" if i don't order within 24 hours, then i won't get the bonuses. "" "" oh no, ther e are only 10 items remaining, i've got to hurry. "" let the customer k now what they will be missing out on if they don't make the deadline. r emember, they won't miss out on your products or bonuses, they will mi ss out on all of the benefits of your products. deadlines are very effe ctive. every sales letter should have one. 27) tell them exactly how to order. be clear as to the order process. point them towards the order link. tell them what methods you offer. (i. e. credit cards, checks, etc.) make this process as simple and clear as can be. if it takes mor e than 2 steps, most people won't continue. 28) explain when the produc t will be delivered. how quickly will the order be processed? when will the order be available? let the customer know exactly what they can e xpect when they place their order. the more specific you can be here, t he better. let them know that you have a system in place. "" operators are standing by. "" their order will be handled properly. tell them. 29) offer a money back guarantee. take away their last reason to hold back. offer a "" no questions asked "" 30 day quarantee. most people m ay not realize this, but in most cases, it's the law of the land. you a re required to give them their money back if they are not satisfied wit h the product or service. since it's the law anyway, why not make it a benefit. let them know that they are purchasing your product or servic e risk-free. 30) instruct them to respond immediately. many people jus t need to read those words, "" act now! "" "" order today! "" "" click here to instantly place your order. "" you've got them this far, now t ell them what you want them to do. get them to "" act fast! "" have you ever heard a mail order commercial on television that didn't prompt th e viewer to order right way? 31) include a post script. people will al ways read the p. s. always. in fact, the p. s. is one of the most impor tant parts of your sales letter. why? because in many cases the visito r at your website will scroll immediately down to the end of your page to see how much it is going to cost. a p. s. is a perfect place to rec ap your offer, so when they see your price tag, they will also see a ve ry detailed description of what they will receive for their money. use your p. s. to restate your offer in detail. 32) include a second post script. you better believe if they read the first p. s., they will rea d a p. p. s. use this post script to remind them of the deadline or off er another bonus or point out some compelling factor that would make t hem want to order. i guarantee you they will read it. use these 32 tips and i guarantee you that you will see a significant increase in the am ount of responses you receive from your sales letters. in fact, it woul d be impossible for your responses to not improve. copyright 2000 jimm y d. brown. all rights reserved worldwide. ----------- about the author... jimmy d. brown is helping average people get out of the rat-race and earn a full-time living online. for more details on firing your boss and creating your own internet wealth, vis it us right now at: \* special offer: join the profits vault through the above link and email me your receipt and you can have a free bonus co py of the terrific manual-how to profit from free ebooks quaranteed whi ch i sell at: =-=-=-=-= member showcase =-= ----- examine carefully-those with email add resses included will trade links with you... you are encouraged to cont act them. there are many ways to build a successful business-just look at these successful sites programs other members are involved in...

affiliates of the world! top rated affiliate programs, excellent busin

ess opportunities, great marketing resources and free advertising for y ou! visit the site to trade links. http://www.affiliates.uk.com tr ade links-adrianbold @ affiliates. uk. com get insane amounts of traffi c to your website. purchase 10,000 guaranteed visitors to your site an d receive 5,000 free. more traffic = more money! less than 2 cents a vi sitor. space is limited. order now! http:// www. freepicklotto. com tr ade links-businessopps @ aol. com celebration sale! \$ 99. 00 on casino s/sportsbetting sites, lingerie stores, gift stores, adult sites toy st ores. mention ad # bmlm 99 to receive this special sale price. order n ow! http://www.cyberopps.com/? = bmlm 99 just been released!! inte rnet marketing guru corey rudl has just released a brand new version of his # 1 best-selling internet marketing course, "" the insider secre t's to marketing your business on the internet "". a must have! so do n't hesitate, visit.. http://www.adminder.com/c.cgi?startbgmlmezin e we have a 260 page catalog with over 3000 gift items for men, women, children-a gift for everyone. we show 100 gift items on our web site a lone, with the catalog you have access to the rest. we also feel we hav e the best prices on the web. visit at http:// www.. net trade links-g eorgel 932 me @ yahoo. com stop smoking-free lesson!! discover the sec ret to stopping smoking. to master these powerful techniques, come to http://www.breath-of-life.net for your free lesson.act now!p.s. tell someone you care about. trade links-jturco 3 @ hotmail. com if y ou have a product, service, opportunity or quality merchandise that app eals to people worldwide, reach your targeted audience! for a fraction of what other large newsletters charge you can exhibit your website he re, and trade links for only\$ 8 cpm. compare that to the industry aver age of \$10-\$15 cpm. why?... because as a valuable member we want you t o be successful! order today- showcases are limited and published on a first come, first serve basis. for our secure order form, click here: http://bannersgomlm.com/ezine ======== a re you ready for your 15 minutes of fame? =-=-=-=-=-= ---- one of the items we would like to include in community commenta ry we'll need from you! here is your chance to showcase your marketing strategies, and i need to hear from everyone who would like to blow yo ur own horn'and be in the spotlight on center stage. it's a great way to enjoy recognition and publicity for yourself and your business, and will allow all members to duplicate your success and avoid the same'se tbacks'. please include... a little background history, how you got yo ur start, a problem you have had and how you solved it, your greatest s uccess, and any advice you have for someone beginning to market online. send your information to submit @ aeopublishing. com > with center st age'in the subject block. =-=-=-= win a fr ee ad in community & commentary =-=-=-=-=-=-=-=-=-=-= to keep this interesting, how about this, every month we'll draw a name f rom the replies and that person will win one sponsorship showcase ad in the community commentary, for free. that's a value of over\$ 700.00! r espond to each weekly survey, and increase your chances to win with fou r separate entries. question of the week (06/29/01)... no right or wr ong answers, and just by answering you are entered to win a showcase ad -free! ~ ~ ~ what is the goal of your website? ~ ~ ~ sell mailto: one @ aeopublishing. com get leads mailto: two @ aeopublishing. com buil d branding mailto: three @ aeopublishing. com provide information mail to: four @ aeopublishing. com other mailto: five @ aeopublishing. com to make this as easy as possible for you, just click on the e-mail add ress that matches your answer-you do not need to enter any information in the subject or body of the message. \* \* add your comments! follow d irections above and add your comments in the body of the message, and w

e'll post the best commentaries along with the responses. you will aut omatically be entered in our drawing for a free sponsorship ad in the c ommunity commentary. please respond only one time per question. multipl e responses from the same individual will be discarded. =-=-=-=-=----- to change yo ur subscribed address, send both new and old address to submit see bel ow for unsubscribe instructions. please send suggestions and comments t o: editor i invite you to send your real successes and showcase your s trategies and techniques, or yes, even your total bombs, "" working tog ether we can all prosper. "" submit for information on how to sponsor y our membership community commentary visit: sponsorship showcase copyr ight 2001 aeopublishing. com email: yourmembership 2 @ aeopublishing. c om voice: web: http://www.aeopublishing.com this email has been se nt to jm @ netnoteinc. com at your request, by your membership newslett er services. visit our subscription center to edit your interests or un subscribe. http://ccprod.roving.com/roving/d.jsp?p = oo & id = bd 7 n 7877. 6 w 8 clu 67 & m = bd 7 n 7877 charset = iso-8859-1 in this issue 32 easy ways to breath new life into any webpage member showcas e are you ready for your 15 minutes of fame? win a free ad in communit y & commentary today's special announcement: this email was sent to jm @ netnoteinc. com, at your request, by your membership newsletter servi ces. visit our subscription center to edit your interests or unsubscrib e. view our privacy policy. powered by " 0013.2004-08-01.BG 1 take the reins "become your employer. substantial profit processing money judgments. from anywhere. contro l when you want to work. a substantial number of our members earn 5,000 us to 12,000 us per mo. outstanding customer support and assistance. here for more info while the couple were apparently examining the str ange device, rob started to his feet and walked toward them the crowd fell back at his approach, but the man and the girl were so interested that they did not notice himhe was still several paces away when the g irl put out her finger and touched the indicator on the dial discontinu e orange stad, and then mail stop 1. 200 b, followed by a rub a to ro b's horror and consternation the big turk began to rise slowly into the air, while a howl of fear burst from the crowdbut the boy made a mighty spring and caught the turk by his foot, clinging to it with desperate tenacity, while they both mounted steadily upward until they were far a bove the city of the desert the big turk screamed pitifully at first, and then actually fainted away from frightrob was much frightened, on his part, for he knew if his hands slipped from their hold he would fa ll to his death " 0014.1999-12-14.kaminski 0 re: new color printer " sorry, don't we need to know the cost, as well. -----forwar ded by kevin g moore/hou/ect on 12/14/99 08:15 am------------------- kevin g moore 12/14/99 08:09 am to: shirley crenshaw/hou/ect @ ect, mike a roberts/hou/ect @ ect cc: subject: re: new color printer this information was also sent to it purchasing. i need to know what o ptions we have and how soon it can be delivered. don't we need to know as well? before purchase. i also need a central location for this prin ter. thanks kevin moore sam mentioned hp 4500, i will check into it. -----forwarded by kevin q moore/hou/ect on 12/14/99 0 8:05 am----- shirley crenshaw 12/14/99 07:55 am to: kevin g moore/hou/ect @ ect cc: subject: re: new color printer kevin: what kind of information do you need? i thought you were going to look at some colored printer literature. sam seemed to be aware of a colored printer that might work for us. ask him. i don't think we ne ed anything as big as "" sapphire "". it will be located in your area

on the 19 th floor. thanks! kevin g moore 12/14/99 06:27 am to: shi rley crenshaw/hou/ect @ ect, vince j kaminski/hou/ect @ ect, mike a rob erts/hou/ect @ ect cc: subject: new color printer we are in need of a new color printer. we are also in the process of moving to the 19 th f loor. we need the color printer a. s. a. p. if you would please, i nee d information concerning this matter whereby, we can get the printer or dered and delivered to our new location. thanks kevin moore" 0014.1999-12-15.farmer 0 lst rev dec. 1999 josey ranch nom "fyi -----forwarded by susan d trevino/hou/ec t on 12/15/99 08:40 am----- bob withers on 12/1 4/99 05:11:06 pm to: susan d trevino/hou/ect @ ect cc: stretch brenna n, kevin mclarney, "" taylor vance (e-mail) "" subject: 1st rev dec. 1 999 josey ranch nom susan: as we discussed, this change was missed but was discussed with you last week. i apologize for the omission. i am c hecking with my field personnel and anticipate a further reduction (due to well production decreases) effective 12/15 which i will send under a separate email for an "" intra-day "" change wednesday. here's revi sed december 1999 (effective 12/9/99) setup for josey: (using 1. 081 bt u/mcf) \* gas deliveries into hpl 12,300 mmbtu/d for kri (net reduction of 1,000 mmbtu/d) 12,300 mmbtu/d into hpl bob withers>< kcs energy, 5555 san felipe, suite 1200 houston, tx 77056 voice mail/page 713-964 -9434" 0014.2001-02-12.kitchen 0 " correction--conference call on tuesda y, february 13 (800-229-028" "1) ssb conference call tuesday, febr uary 13,2001 2:00 pm est beyond california: the power however, the ma rkets foretell stronger prices across the country in 2001. we continue to recommend the power producers, based on both our power price and sp ark spread analyses, which show strengthening spark spreads in the unit ed states, despite the record highs recently seen in the natural gas ma rkets. we highlight calpine, nrg energy, and mirant. our volatility ind ices demonstrate a dramatic shift in historical volatility to the weste rn hubs and away from the midwestern markets of 1998-99. we expect vola tility to persist in the west, likely accompanied by higher volatility in the remainder of the country in 2001. this benefits energy merchant s, and we highlight enron, dynegy, duke, and el paso. dial in 800-229-0281 us 706-645-9237 intl replay 800-642-1687 us 706-645-9291 intl reservation 735670 (replay until 2/15) hosted by: raymond niles dire ctor power & natural gas research salomon smith barney 212-816-2086 raymond c. niles power/natural gas research salomon smith barney (21 2) 816-2807 ray. niles @ ssmb. com s" 0014.2001-07-04.SA and HP 1 new accounts # 2 c 6 e " this i s a mime message content-type: multipart/alternative; boundary = ""----=\_nextpart\_001\_0080\_01 bdf 6 c 7. fabaclbo "" content-type: text/plain; charset = "" iso-8859-1 "" content-transfer-encoding: quoted-printable \* \* \* \* \* this is an html message! \* \* \* \* \* content-type: text/html; charset = "" iso-8859-1 "" content-transfer-encoding: quoted-printable complete credit card processing systems for your business = 2 e intern e = t-home based-mail order-phone order do you accept credit cards? y our competition does! everyone approved-credit problems ok! approval i n less than 24 hours! increase your sales by 300% start accepting cred it cards on your website! free information, no risk, 100% confidential = 2 e your name and information will not be sold to thrid parties! ho me businesses ok! phone/mail order ok! no application fee, no setup fe e! close more impulse sales! everyone approved! good credit or bad! t o = apply today, please fill out the express form below = 2 e it cont ains all the information we need to get your account approved = 2 e for a = rea's that do not apply to you please put n/a in the box = 2 e u

cuments necessary to establish your merchant account = 2 e once returned we = can have your account approved within 24 hours = 2 e service i ndustry standard us site inspection \$50-\$75 free shipping \$50 -\$ 75 free warranty \$ 10 per month = free sales receipts \$ 10-\$ 5 0 free fraud screening \$ = 2 e 50-\$ 1 = 2 eo 0 per transaction fre e amex set up \$50-\$75 free 24 hourhelp line \$10 month free s ecurity bond \$ 5000-\$ 10,00 = 0 or more none this is a no obligat ion qualification form and is your first step to accepting credit cards = 2 e by filling out this form you will = not enter in to any obligat ions o = r contracts with us = 2 e we will use it to determine the bes t p = rogram to offer you based on the information you provide = 2 e y ou will be c = ontacted by one of our representatives within 1-2 busine ss days to go over = the rest of your account set up = 2 e note: all information provided to us will remain = 100% confidential !! apply free with no risk! pleas = e fill out the express application form completely = 2 eincomplete information m = ay prevent us from properly processing your application = 2 e your full emai = 1 address: be su re to use your full address (i = = 2 ee = 2 e user @ domain = 2 ecom) your name: business name: = business phone = number: home phone num = ber: type of busine = ss: retail business mail order business i nternet based busines = s personal credi = t rating: excellent good fair poor how soon would = you like a merchant account? your info = rmation is confidential, it will not be sold or used for any other p urpose, = and you are under no obligation = 2 e your information will be used solely for the purpose of evaluating = your business or websit e for a merchant account so that you may begin acce = pting credit card payments = 2 e list removal/opt-out option click herem " 0014.2003-12-19.GP get g: eneric via-gra for a s low as\$ 1 2. 50 per 50 mg her type http://dutchess.reado 893.com/xm/ 0014.2004-08-01.BG today "hey, last week, jo and me wer e talking about my proolem and he said that he tried this new thing fro m this site and it worked great for him. cowry avoid http:// ns 2. herb

pon receipt, we'll fax you with all of the all bank card application do

o014.2004-08-01.BG 1 today "hey, last week, jo and me wer e talking about my problem and he said that he tried this new thing from this site and it worked great for him. cowry avoid http:// ns 2. herb alonline. biz/en/10/? aff\_id = 00450 footmen give me your thoughts on it and shoot me back an email and tell me what you found out if any. any input would be appreciated it. later, small flutter atreus absenteeism oriental stratagem hunt amigo attitudinal twice curio rental billion inclusive ruanda screwball birch walpole canary seward floe lisa monadic harriman capitol colloquy laborious expressway b's salaried beware del usive congratulatory ante."

0015.1999-12-14.kaminski 0 imperial capital-thursday sched ule the following is the schedule for thursday's meeting with imper ial capital. currently all meetings are scheduled in eb 2868. we are trying to arrange a different conference room and will let you know if we obtain one. 9:00 am-jim fallon-electricity 9:30 am-fred lagrasta-gas 10:00 am-lynda clemmons and david kistler-weather 10:30 am-ed ondarza-pulp and paper 11:00 am-stinson gibner-research 12 noon-lunch 1:00 pm -5:00 pm-discussion thanks in advance to all who will come to speak in the morning.

 mbtu/d for kri (net reduction of 3,000 mmbtu/d) 9,300 mmbtu/d into hpl bob withers>< kcs energy, 5555 san felipe, suite 1200 houston, tx 77 056 voice mail/page 713-964-9434" " tw weekly, 6-9-00" 0015.2000-06-09.lokay 0 please see the attached file and let me know if you have any questions. ray stelly california update 2/12 " executive summ 0015.2001-02-12.kitchen 0 ary: the likelihood of there being an involuntary bankruptcy filing aga inst the utilities appears to be greater than 60%. this is not only due to the circumstances surrounding the filed rate doctrine case mentioned below, but also because the 30-day cure period during which the utiliti es have not been paying their bills will end this week, increasing the l ikelihood that their ipp creditors will act against them. if the state 1 oses the filed rate doctrine case today (which it is believed will happe n) and there is an involuntary bankruptcy filing (or even the threat of one), this bail-out plan will be enacted quickly. 1. utilities vs. cpu c governor davis'attempt to delay the filed rate doctrine case will not succeed. the case will come before the judge on monday, february 12 th. the federal judge is expected to rule a summary judgment in favor of th e utilities. however, the judge will not allow the utilities to collect the injunction release they are requesting (\$. 01/kwh). this will be le ft to an appellate court. the decision not to allow the utilities to col lect this cash could trigger an involuntary bankruptcy filing, by the sm aller ipps (as noted in our reports last week) or by larger out-of-state generators such as duke, reliant, and dynegy (as noted in the press thi s morning). this is expected next week or the week after. 2. prospects for a bailout bill ab 18 x is effectively dead from lack of support. senator burton, despite his public refusals, is moving closer to agreei ng to a utility bail-out. the statements by burton and the ca state trea surer are merely a negotiating position. they are more concerned about t he possibility of a bankruptcy than they appear. for burton, this is bec ause of his long association with labor unions; the unions oppose the ut ility bankruptcy. burton has been negotiating with consumer advocate ha rvey rosenfield so as not to get attacked by him. the deal burton is exp ected to arrange would be for: bonds to be issued by the utilities rath er than the state, but with some kind of state support (but less than "" full faith and credit of the state of ca, "" which would not pass). thi s would amount to the securitization of an extra charge on power bills (e. g.\$. 01, though the actual amount is not known). these bonds would be asset-backed securities, with payment receivable from rate payers. t he term of these bonds is unknown; if the term is made quite long (e. g. 20 years), the associated rate increase could be very small. the state would purchase the utilities' transmission assets for a very high price. the amount of the extra charge on power bills will not be known until t he price of the transmission assets is settled. if the state loses the filed rate doctrine case today (which it is believed will happen) and t here is an involuntary bankruptcy filing (or even the threat of one), so urces believe that this bail-out plan will be enacted quickly. as noted in an earlier report, the california legislature habitually does not ac t until things "" hit the wall. "" it is expected that the republicans in the legislature will follow burton's lead and support the bail-out p lan. the assembly members in particular are not yet supportive of a plan of this nature. one moderate democratic legislator with whom our source spoke said that the opposition to a bail-out in her central valley dist rict is "" 50 to 1. "" however, an involuntary filing (or the threat the reof) may be enough to trigger legislative support. it would allow the a rgument of an "" imminent threat "" to the people of the state of califo rnia. 3. consumer opposition harvey rosenfield is too short on cash to

fight this plan and the associated rate increase with anything but a re ferendum. if the referendum fails, he intends to attack individual legis lators (though not john burton, who reportedly has "" immunity "" from r osenfield). some legislators are thinking of voting for the bail-out pl an, then supporting a referendum from rosenfield later. however, if the bail-out plan and rate increase described above is passed through the l egislature as a bill (rather than put in place by the puc, for example), it cannot be reversed by a referendum. as additional insurance against rosenfield, by supporting the bonds issued under the plan, the state can argue that its credit would be impaired in the case of a referendum to repeal the plan. while it is not clear that this is a factual argument, it still might impede any referendum."

0015.2001-07-05.SA\_and\_HP 1 get the best rate on a home loa n! "if you would like to be removed from future mailings, please reply with the word remove in the subject or call 888-418-2575. let l enders compete for your business! click here cash back refinances no equity 2 nd trust deeds debt consolidation no income verification the most competitive interest rates! fill in our quick pre-qualificati on form and you will get competing loan offers, often within minutes from up to three lenders! click here there is never any fee to consum ers for using this service. copyright?ffffa 9 1999,2000 eworld marketin g, inc. 888-418-2575 this is not a solicitation or offer to lend mone y. eworld marketing is not a lender, broker or other financial interme diary. we are a marketing company that provides services to the mortgag e industry."

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0016.1999-12-15.farmer 0 unify close schedule "the following is the close schedule for this coming month (year-end.) please keep in the mind the following key times.... unify to sitara bridge back 1:45 p.m. thursday, dec 30 th (all errors must be clear by this time) mass draft at 6 p.m. thursday evening, dec 30 th. accrual process begins fr iday morning, dec 31 st at 6:30 a.m. (if your group impacts the accrua 1, please ensure that the necessary people are available for support if needed, as this is an enron holiday.) please feel free to contact me s hould you have any questions. thank you, melissa x 35615"

o016.2001-02-12.kitchen 0 fw: meeting with jeff skilling "louis e, per our conversation of last week, you might be interested in the fo llowing meetings. k ----original message---- from: chapman, kay se nt: wednesday, february 07,2001 5:55 pm to: taylor, liz; heathman, kare n; daw, nicki; taylor, liz; kimberly hillis/hou/ect @ enron; sera, sherr i; lehr, tonai; watson, denys; gutierrez, anabel cc: chapman, kay subject: meeting with jeff skilling dave delainey has asked that i contact

each of you for the following meetings: date: february 22,2001 date: f ebruary 22,2001 thursday thursday time: 9:00 am-9:45 am time: 9:45 am-10:30 am location: mr. skilling's office location: mr. skilling's offic e topic: charter review 2001 topic: charter review 2001 attendees: jef f skilling attendees: jeff skilling rick buy rick buy mark frevert mar k frevert dave delainey dave delainey john lavorato john lavorato joh n thompson michael 1. miller scott josey if you have any questions, pl ease feel free to call me. thanks, kay 3-0643" 0016.2001-07-05.SA and HP get the best rate on a home loa 1 " if you would like to be removed from future mailings, please reply with the word remove in the subject or call 888-418-2575. let 1 enders compete for your business! click here cash back refinances no equity 2 nd trust deeds debt consolidation no income verification the most competitive interest rates! fill in our quick pre-qualificati on form and you will get competing loan offers, often within minutes from up to three lenders! click here there is never any fee to consum ers for using this service. copyright?ffffa 9 1999,2000 eworld marketin g, inc. 888-418-2575 this is not a solicitation or offer to lend mone y. eworld marketing is not a lender, broker or other financial interme diary. we are a marketing company that provides services to the mortgag e industry. " 0016.2001-07-06.SA\_and\_HP your membership community chars 1 et = iso-8859-1 " your membership community & commentary (july 6,2001) it's all about making money information to provide you with the absolu te best low and no cost ways of providing traffic to your site, helpin g you to capitalize on the power and potential the web brings to every n et-preneur. ---this issue contains sites who will trade links with you! ----- in this issue ----- internet success throu gh simplicity member showcase win a free ad in community & commentary an internet service provider within 7 days or we will give you\$ 100.0 0!! click here we have already signed 300 isps on a 4 year contract, see if any are in your town at: click here you are a member in at lea st one of these programs -you should be in them all! bannersgomlm.com profitbanners. com cashpromotions. com mysiteinc. com timshometowns tories. com freelinksnetwork. com myshoppingplace. com bannerco-op. c om putpeel. com putpeel. net sellinternetaccess. com be-your-own-is success through simplicity =-=-=-every day of the week, i get questions from people all over the world, inclu ding my no bs gimg members, wanting to know some of the most valuable "" secrets "" to my on-going internet success. let me say, above all else, i don't believe there are any \* true \* "" secrets "" to success on the net. what you do to become successful in the online world is no t a "" secret "", in my opinion. most successful people follow simple, clear, repeatedly-proven strategies to succeed, whether on the net or off. but, when it comes to someone asking for advice, consultation, o r simply asking, "" what's your secret? "", i have to blush & say... p ersistence and personality. of course, i always follow the advice with my own little disclaimer: what makes me successful may not work the s ame for you... & your first lesson is to get over the deep-seeded idea that success-of any kind, in my opinion-is somehow an unknown, unattai nable secret. clearly, it is not. it's not unknown. it's not unattainab le. it's not years of digging to find the "" secrets "" to internet ric hes. one thing that "" gets to me "" so often in my work as an interne t consultant, author and internet success strategist is that so many pe

ople on the net seem to have this incredibly huge mental block that sta nds between themselves and success on the net. it's almost as if the y've been barraged by so many claims of what works and what doesn't wor k, and so many long, complicated routes to actually succeeding in thei r online venture, that "" success "" is the equivelant of a 100-foot hig h brick wall. it's not that difficult, my friends! it is not that compl icated!! long-time friend and business associate rick beneteau has a n ew ebook out called branding you & breaking the bank. get it!! http:// www. roibot. com/bybb. cgi? im 7517\_bybtb. but, the reason i mention t his is the fact that he talks so dynamically about the true simplicity of making your online venture a success. and, yes, rick & i come from the same school of "" self marketing ""-marketing you! obviously, tha t's the core of his excellent new ebook, and i couldn't agree with him more. point being, \* you \* are everything you do online to succeed. y ou are your web site, your business, your marketing piece, your custome r service, your customers ' experiences with your business--all of it, is you! read his ebook & you'll see more of what i'm saying. the matt er at hand is that brick wall you might have standing high as you can s ee, blocking the path between you & internet success. listen to me-it i s not real ok? it doesn't exist. there's nothing there to fear to begi n with... get over it!! what i'm telling you is, the only thing standin g between you and the success you most desire... is yourself. when you realize this, you will tear down that brick wall by means of complete and instantaneous disintegration. it will no longer exist \* in your mi nd \*, which is the only "" real "" place it ever was anyhow! yes, "" p ersistence and personality "" inherently includes honesty, integrity, a ccountability, and many other qualities but you also have to hone in on your ultimate goals and realize that probably the most valuable, powe rful key to your success... is you! that may be the most incredible "" secret "" we ever uncover in our lifetime! and, trust me, that brick w all won't ever get in your way again... unless you let it. talk about simple!! bryan is a "" veteran "" internet consultant, author, intern et success strategist & marketer. he publishes mega-success. com chroni cles to over 11,500 subscribing members, authors articles which appear all over the net, and helps hundreds of wealth-hungry people in their journey to internet success. bryan is also director of his no bs guerr illa internet marketing group at http://.com & a fantastic new joint venture partners program for that site. bryan hall is a founding memb er and the development consultant for the prestigious icop (tm) at htt p:// www. i-cop. org/1016. htm you can reach bryan at 877. 230. 3267 or by emailing him directly at bryan. hall @ mega-success. com =-=-=-= ----- member showcase ---------- examine carefully-those with email addresses included will tr ade links with you... you are encouraged to contact them. there are man y ways to build a successful business-just look at these successful sit es programs other members are involved in... get insane amounts of tra ffic to your website. purchase 10,000 guaranteed visitors to your site and receive 5,000 free. more traffic = more money! less than 2 cents a visitor. space is limited. order now! http:// www. freepicklotto.com trade links-businessopps @ aol. com stop smoking-free lesson!! discov er the secret to stopping smoking. to master these powerful techniques, come to http://www.breath-of-life.net for your free lesson. act n ow! p. s. tell someone you care about. trade links-jturco 3 @ hotmail. com celebration sale! \$ 99. 00 on casinos/sportsbetting sites, linger ie stores, gift stores, adult sites toy stores. mention ad # bmlm 99 t o receive this special sale price. order now! http:// www. cyberopps. com/? = bmlm 99 affiliates of the world! top rated affiliate program

s, excellent business opportunities, great marketing resources and free advertising for you! visit the site to trade links. http://www.affil iates. uk. com trade links-adrianbold @ affiliates. uk. com just been released!! internet marketing guru corey rudl has just released a bra nd new version of his # 1 best-selling internet marketing course, "" th e insider secret's to marketing your business on the internet "". a mus t have! so don't hesitate, visit.. http:// www. adminder. com/c. cgi? s tartbgmlmezine we have a 260 page catalog with over 3000 gift items for men, women, children-a gift for everyone. we show 100 gift items on o ur web site alone, with the catalog you have access to the rest. we als o feel we have the best prices on the web. visit at http://www.. net trade links-georgel 932 me @ yahoo. com if you have a product, servic e, opportunity or quality merchandise that appeals to people worldwide, reach your targeted audience! for a fraction of what other large newsl etters charge you can exhibit your website here, and trade links for on ly\$ 8 cpm. compare that to the industry average of\$ 10-\$ 15 cpm. wh y?... because as a valuable member we want you to be successful! order today- showcases are limited and published on a first come, first serv e basis. for our secure order form, click here: http://bannersgomlm. \_\_\_\_\_ win a free ad in comm unity & commentary =-=-=-=-=-=-=-=-=-= to keep this in teresting, how about this, every month we'll draw a name from the repli es and that person will win one sponsorship showcase ad in the communit y commentary, for free. that's a value of over\$ 700.00! respond to eac h weekly survey, and increase your chances to win with four separate en tries. question of the week (07/06/01)... no right or wrong answers, and just by answering you are entered to win a showcase ad-free! ~ ~ ~ do you spend more or less time ~ ~ ~ ~ ~ online in the summer mont hs? ~ ~ ~ more mailto: one @ aeopublishing. com less mailto: two @ a eopublishing. com same mailto: three @ aeopublishing. com to make thi s as easy as possible for you, just click on the e-mail address that ma tches your answer-you do not need to enter any information in the subje ct or body of the message. \* \* add your comments! follow directions abo ve and add your comments in the body of the message, and we'll post th e best commentaries along with the responses. you will automatically be entered in our drawing for a free sponsorship ad in the community comm entary. please respond only one time per question. multiple responses from the same individual will be discarded. last weeks's results (06/2 9/01) ~ ~ ~ what is the goal of your website? ~ ~ ~ sell 40% get lead s 20% build branding 5% provide information 20% other 15% comments: ----- our web site is initially designed to get leads, build branding, and provide information..... with a 12 month goal of selling our service more specifically via a shopping cart. we offer a service and at this time take deposits and payments via our si te. our site has been up less than 2 months and our expectation was th at we would refer to our site for leads developed in traditional media and by referral for more information, and to make a professional impre ssion on someone you may not meet before providing service. the growth of our customer base shopping on line has grown outside of anyone's ex pectations..... certainly mine and i've been in this business for 25 years. the internet is not dead in the horse business, it is just gett ing it's legs, and the folks using it want to get all the ancillary ser vices on-line as well. our site (the first we've developed) has exceed ed our expectations, and we aren't satisfied with it yet..... we just wanted to get it there for information! jeff and rebecca marks http:// www. grand-champion. com branding. while quality customer service and

product have been and will always be our top priority brand building zesto is our most challenging task. zesto. com ranks very high and mos t often # 1 or 2 on all major search engines and directories even yahoo entering the keyword zesto. the problem is simply that, who if anyone would type the keyword zesto, therefore we must try to build our brand by ensuring that generic keywords associated with our products (citrus peel) are used throughout our site as well as search engine submission s. fortunately owning a non generic domain short, easy to remember and trademarked works in our favor because the marketability potential is limitless. arlene turner http://www.zesto.com =-=-=-=-=------ to change your sub scribed address, send both new and old address to submit see below for unsubscribe instructions. please send suggestions and comments to: edi tor i invite you to send your real successes and showcase your strateg ies and techniques, or yes, even your total bombs, "" working together we can all prosper. "" submit for information on how to sponsor your m embership community commentary visit: sponsorship showcase copyright 2001 aeopublishing. com email: yourmembership 2 @ aeopublishing. com voice: web: http://www.aeopublishing.com this email has been sent to jm @ netnoteinc. com at your request, by your membership newsletter services. visit our subscription center to edit your interests or unsu bscribe. http://ccprod.roving.com/roving/d.jsp?p = oo & id = bd 7 n 7877. 7 giv 5 d 57 & m = bd 7 n 7877 charset = iso-8859-1 in this is sue internet success through simplicity member showcase win a free ad in community & commentary today's special announcement: win a free ad in community & commentaryto keep this interesting, how about this, ever y month we'll draw a name from the replies and that person will win one sponsorship showcase ad in the community commentary, for free. that's a value of over\$ 700. 00! respond to each weekly survey, and increase your chances to win with four separate entries. question of the week (07/06/01)... no right or wrong answers, and just by answering you ar e entered to win a showcase ad-free! ~ ~ ~ do you spend more or less ti me ~ ~ ~ ~ online in the summer months? ~ ~ ~ more mailto: one @ aeopublishing. com less mailto: two @ aeopublishing. com same mailt o: three @ aeopublishing. com to make this as easy as possible for you, just click on the e-mail address that matches your answer-you do not n eed to enter any information in the subject or body of the message. \* add your comments! follow directions above and add your comments in the body of the message, and we'll post the best commentaries along wi th the responses. you will automatically be entered in our drawing for a free sponsorship ad in the community commentary. please respond onl y one time per question. multiple responses from the same individual wi ll be discarded. last weeks's results (06/29/01) ~ ~ ~ what is the goa l of your website? ~ ~ ~ sell 40% get leads 20% build branding 5% pr ovide information 20% other 15% comments: ------ our web site is initially designed to get leads, build branding, and provide information..... with a 12 month goal of selling our service more specifically via a shopping cart. we offer a service and at this time take deposits and payments via our site. our site has been up le ss than 2 months and our expectation was that we would refer to our sit e for leads developed in traditional media and by referral for more inf ormation, and to make a professional impression on someone you may not meet before providing service. the growth of our customer base shoppin g on line has grown outside of anyone's expectations..... certainly m ine and i've been in this business for 25 years. the internet is not d ead in the horse business, it is just getting it's legs, and the folks using it want to get all the ancillary services on-line as well. our s

ite (the first we've developed) has exceeded our expectations, and we a ren't satisfied with it yet..... we just wanted to get it there for i nformation! jeff and rebecca marks http://www.grand-champion.com br anding. while quality customer service and product have been and will a lways be our top priority brand building zesto is our most challenging task. zesto. com ranks very high and most often # 1 or 2 on all major search engines and directories even yahoo entering the keyword zesto. the problem is simply that, who if anyone would type the keyword zest o, therefore we must try to build our brand by ensuring that generic ke ywords associated with our products (citrus peel) are used throughout o ur site as well as search engine submissions. fortunately owning a non generic domain short, easy to remember and trademarked works in our fa vor because the marketability potential is limitless. arlene turner ht tp:// www. zesto. com to change your subscribed address, send both new and old address to submit see below for unsubscribe instructions. ple ase send suggestions and comments to: editor i invite you to send your real successes and showcase your strategies and techniques, or yes, ev en your total bombs, "" working together we can all prosper. "" submit for information on how to sponsor your membership community commentary visit: sponsorship showcase copyright 2001 aeopublishing. com email us:: visit our site phone: this email was sent to jm @ netnoteinc. co m, at your request, by your membership newsletter services. visit our s ubscription center to edit your interests or unsubscribe. view our priv acy policy. powered by "

0016.2003-12-19.GP 1 ativan. n vicodin. n xanax. x valium. m dxqrgu many specials running this week the re. al thing not like the other sites that imitate these products. no hidd. en char. ges-fast d elivery vic. odin val. ium xan. ax via. gra diaz. epam alpra. zolam s o. ma fior. icet amb. ien stil. nox ult. ram zo. loft clon. azepam at. ivan tr. amadol xeni. cal cele. brex vi. oxx pro. zac bus. par much m. ore... if you have recieved this in error please use http://www.nowbetterthis.biz/byee.html w g snhezkjzhisbpjhgx hcokyovrdsprayz klei vzxoaxqhg kvie

0016.2004-08-01.BG 1 important news for usavity customers.

" dear cheapsoft customer, my name is annie kincaid, and i work at cheapsoft llc. you are important to me! you spend your money and ti me on cheapsoft, and i want to let you know that we have finished updat e our programs store. i want to remind you that we are offering now mor e than 1500 popular software for low price with your personal custome r's discount. please spend few moments of yours precious time to check our updated software store: http://www.dutyfreesoft 4 all.info with regards, customer service department, annie kincaid"

0017.1999-12-14.kaminski 0 a paper of mine "vince, i have written a paper, which supposedly is going to be published in the february 2000 issue of eprm, probably after some editorial cuts (at least this is what i am being told by them). i would appreciate your thoughts if you would have time to read it. regards, martin -usercon f. doc"

rection of sally w. beck, vice president. in this role, sally will repo rt to rick causey, executive vice president and chief accounting office r. sally [] s responsibilities with regard to global risk management ope rations will mirror those of other recently created enron global functi ons. in this role, sally will work closely with all enron geographic re gions and wholesale companies to insure that each entity receives indiv idualized regional support while also focusing on the following global responsibilities: 1. enhance communication among risk management opera tions professionals. 2. assure the proliferation of best operational pr actices around the globe. 3. facilitate the allocation of human resourc es. 4. provide training for risk management operations personnel. oordinate user requirements for shared operational systems. 6. oversee the creation of a global internal control audit plan for risk manageme nt activities. 7. establish procedures for opening new risk management operations offices and create key benchmarks for measuring on-going ri sk controls. each regional operations team will continue its direct rep orting relationship within its business unit, and will collaborate with sally in the delivery of these critical items. the houston-based risk management operations team under sue frusco [] s leadership, which curr ently supports risk management activities for south america and austral ia, will also report directly to sally. sally retains her role as vice president of energy operations for enron north america, reporting to t he ena office of the chairman. she has been in her current role over en ergy operations since 1997, where she manages risk consolidation and re porting, risk management administration, physical product delivery, con firmations and cash management for ena [ s physical commodity trading, energy derivatives trading and financial products trading. sally has b een with enron since 1992, when she joined the company as a manager in global credit. prior to joining enron, sally had four years experience as a commercial banker and spent seven years as a registered securitie s principal with a regional investment banking firm. she also owned and managed a retail business for several years. please join me in support ing sally in this additional coordination role for global risk manageme nt operations."

0017.2001-04-03.williams 0 monday blues "bill, i am ha ving such a terrible day. i am so flustrated. can you believe it is only monday? ah! anyhow, i hope your day is going much better than mine. whe n i saw you earlier, you looked kinda angry or something. i hope i was j ust imaging that. anyhow, i'd better get back to work. i'll talk to you later."

0017.2003-12-18.GP 1 get that new car 8434 people nowthe w eather or climate in any particular environment can change and affect wh at people eat and how much of it they are able to eat.

0017.2004-08-01.BG 1 super-discounts on ambien and soma

"up to 80% savings on xanax, valium, phentermine, viagra her e andorra elmira pompey cankerworm rush curricula kaskaskia whitehorse devoid stacy haunch curtain quadrangular prefix axe beck dubhe canyon u's copenhagen adolescent martensite bucolic triassic baccarat spigot m acarthur ague fraternal textual militarism flynn lobster plushy aphrodi te hillmancarthage cagey nostalgia lineal mauricio glandular columnar doff strangulate cryogenic phrasemake carrie clamp pet express indubit able extremal crapbedspring squill hydroxylate cannot keyes rosalie bes towal ncaa brighton carriage mesopotamia doctoral phonetic samarium nea rby psychotic manitoba cornet delinquent novak brim pun ecole exultant cheeky griddle ambrose descendent forever affectate scuttle"

0017.2004-08-02.BG 1 your winning notice. "pacific intern ational lottery organisation. from: the desk of the director of promoti

on international/prize award dept ref: pl 2/209318/09 batch: 18/103/h dear sir/madam we are pleased to inform you of the result of the 1 ottery winners international programs held on the 27 th/6/2004. your e-m ail address attached to ticket number 436425795822-5022 with serial numb er 6614102, batch number 8561513507, lottery ref number 7675213911 and d rew lucky numbers 7-9-4-17-34-44 which consequently won in category c, y ou have therefore been approved for a lump sum pay out of us\$ 1.500,00 0. 00 (one million five hundred thousand united states dollars) congrat ulations!!! due to mix up of some numbers and names, we ask that you ke ep your winning information confidential until your claims has been proc essed and your money remitted to you. this is part of our security proto col to avoid double claiming and unwarranted abuse of this program by so me participants. all participants were selected through a computer ball ot system drawn from over 40,000 company and 20,000, 000 individual emai l addresses and names from all over the world. this promotional program takes place every year. this lottery was promoted and sponsored by asso ciation of software producers. we hope with part of your winning, you wi ll take part in our next year us\$ 20 million international lottery. to f ile for your claim, please contact our fiducial agent: mr. rook van nas magnum securities company. amsterdam netherland. email: admin magnum o @ mail 2 netherlands. com tel:: + 31615304791 remember, all winning must be claimed not later than 6 th of august, 2004. after this date al 1 unclaimed funds will be included in the next stake. please note in ord er to avoid unnecessary delays and complications please remember to quot e your reference number and batch numbers in all correspondence. further more, should there be any change of address do inform our agent as soon as possible. congratulations once more from our members of staff and t hank you for being part of our promotional program. note: anybody under the age of 18 is automatically disqualified. yours sincerely, ith lottery coordinator this email was sent using the webmail feature @ pc bytesize"

0018.1999-12-14.kaminski 0 invitation to speak at power 20 00 "hi vince it is my great pleasure to invite you to speak at power 2000 which will be in houston on 9 & 10 may 2000. would you be interested in chairing one of the streams on day 2 of the conference? or making a full presentation on one of the days? please let me know which talks interest you. obviously, some of the talks are no longer available but i would like to give you a choice as much as possible. please could you get back to me asap on 212 925 1864 ext 151 or by return email.

i very much hope you can make the dates as i'm very keen to have you participate at power. not to flatter you unnecessarily, but i know that a lot of people come to our conferences to hear what you have to say. best regards emma -invite. doc"

0018.2001-07-13.SA and HP [ilug] we need your assistance " dear sir/madam, i am well confident o to invest in your country f your capability to assist me in a transaction for mutual benefit of b oth parties, ie (me and you) i am also believing that you will not exp ose or betray the trust and confidence i am about to establish with yo u. i have decided to contact you with greatest delight and personal res pect. well, i am victor sankoh, son to mr. foday sankoh who was arres ted by the ecomog peace keeping force months ago in my country sierra l eone. few days before the arrest of my father, he confided in me and o rdered me to go to his underground safe and move out immediately, with a deposit agreement and cash receipt he made with a security company i n abidjan cote d'ivoire where he deposited one iron box containing usd \$ 22 million dollars cash (twenty two million dollars). this money was made from the sell of gold and diamond by my father and he have alread

y decided to use this money for future investment of the family before his arrest. thereafter, i rushed down to abidjan with these documents and confirmed the deposit of the box by my father. also, i have been g ranted political stay as a refugee by the government of cote d'ivoire. meanwhile, my father have instructed me to look for a trusted foreigne r who can assist me to move out this money from cote d'ivoire immediate ly for investment. based on this, i solicit for your assistance to tra nsfer this fund into your account, but i will demand for the following requirement: (1) could you provide for me a safe bank account where t his fund will be transferred to in your country or another neaarby coun try where taxation will not takegreat toll on the money? (2) could you be able to assist me to obtain my travelling papers after this transfe r to enable me come over to meet you in your country for theinvestment of this money? (3) could you be able to introduce me to a profitable business venture that would not require much technical expertise in yo ur country where part of this fund willbe invested? please, all these requirements are urgently needed as it will enable me to establish a s tronger business relationship with you hence i will like you to be the general overseer of the investment thereafter. i am a christian and i will please, want you to handle this transaction based on the trust i have established on you. for your assistance in this transaction, i h ave decided to offer you 12% percent commission of the total amount at the end of this business. the security of this business is very import ant to me and as such, i would like you to keep this business very con fidential. i shall be expecting your urgent reply. thank you and god bl ess you. victor sankoh -- irish linux users'group: ilug @ linux. ie http://www.linux.ie/mailman/listinfo/ilug for (un) subscription info rmation. list maintainer: listmaster @ linux. ie" 0018.2003-12-18.GP await your response " dear partner, 1 we are a team of government officials that belong to an eight-man commi ttee in the presidential cabinet as well as the senate. at the moment, we will be requiring your assistance in a matter that involves investme nt of monies, which we intend to transfer to your account, upon clarific ation and a workable agreement reached in consummating the project with you. based on a recommendation from an associate concerning your integr ity, loyalty and understanding, we deemed it necessary to contact you ac cordingly. all arrangements in relation to this investment initiative, a s well as the initial capital for its take off has been tactically set a side to commence whatever business you deemed fit, that will turn around profit favourably. we request you immediately contact us if you will be favorably disposed to act as a partner in this venture, and possibly wi ll afford us the opportunity to discuss whatever proposal you may come u p with. also bear in mind that the initial capital that we shall send a cross will not exceed\$ 13,731, 000,00 usd (thirteen million seven hundre d and thirty one thousand united states dollars) so whatever areas of in vestment your proposal shall cover, please it should be within the set a side capital. in this regard, the proposal you may wish to discuss with us should be comprehensive enough for our better understanding; with sp ecial emphasis on the following: 1. the tax obligationin your country 2. the initial capital base required in your proposed investment area, as well as; 3. the legal technicalities in setting up a business in y our country with foreigners as share-holders 4. the most convenient and secured mode of receiving the funds without our direct involvement. your ability to provide a beneficiary/partnership account with a minima l deposit, where we shall transfer the funds into subsequently. another area that we wish to explicitly throw more light on, is the process we have conceived in transferring the funds into the account you shall be

providing. since we are the owners of the funds, and the money will be leaving the apex bank of my country, we shall purposefully fulfill the legal obligations precedent to transferring such huge amount of funds, without arousing suspicion from any quarter as a drug or terrorist rela ted funds; and this will assist us in the long run to forestall any form of investigations. remember that, on no account must we be seen or perc eived to be directly connected with the transfer of funds. you will be t he one to be doing all these, and in the course of transfer, if for any reason whatsoever, you incurred some bills, we shall adequately retire same, upon the successful confirmation of the funds in your account. th e commencement of this project is based on your ability to convince us o f the need to invest in whatever business you have chosen, and to trust your personality and status, especially as it concerns the security of the funds in your custody. i await your response, sincerely, dams (chairman senate committee on banks and currency) call number: 23 4-802-306-8507 "

Overwriting enronemail\_1h.txt

# **HW Problems**

Back to Table of Contents

# 3. HW2.0 Functional Programming

**Back to Table of Contents** 

#### W2.0.

What is a race condition in the context of parallel computation? Give an example. What is MapReduce? How does it differ from Hadoop?

A race condition is when the order in which steps are finished lead to different results *and* the order of the steps is not fixed due to parallel computation.

I made a real example.

No race condition ensures the last element written to a file is predictable even when each operation takes a random amount of time:

```
In [2]: %%bash
    for numbers in {1..100}
        do
            sleep .0$[ RANDOM%10 ] && echo $numbers > temp.file
        done
    cat temp.file
```

By performing the same operation in parallel, the last element in the file is not predictable (but the operation runs much faster).

MapReduce is a general method of approaching a programming problem based on functional programming concepts - specifically map() and reduce() functions. This method allows for large-scale distributed computing.

Hadoop is an open source implementation of MapReduce.

#### HW2.0.1

Here is an example of functional programming in basic python in terms of mappers and reducers (by way of example):

```
In [4]: #EXAMPLE Mapper functions in Python
def fahrenheit(T):
    return ((float(9)/5)*T + 32)

def celsius(T):
    return (float(5)/9)*(T-32)

temperatures = (36.5, 37, 37.5, 38, 39)
F = map(fahrenheit, temperatures)
#returns 97.7 98.6 99.5 100.4 102.2
C = map(celsius, F)

#EXAMPLE Reducer function in Python
from functools import reduce
reduce(lambda x,y: x+y, [47,11,42,13])
#returns 113

print("Average temp is %fF" % (reduce(lambda x,y: x+y, F)/len(temperatur es)))
#returns Average temp is 99.68F
```

Average temp is 99.680000F

Which programming paradigm is Hadoop based on? Explain and give a simple example of functional programming in raw python code and show the code running. E.g., in raw python find the average length of a string in collection of strings using a python "map-reduce" (functional programming) job (similar in style to the above). Alternatively, you can do this in python Hadoop Streaming.

```
strings = ["str1", "string2", "w261", "MAchine learning at SCALE"] ......
```

import functools as reduce temperatures = (36.5, 37, 37.5, 38, 39) F = map(fahrenheit, temperatures) print "Average temp is %fF" % (reduce(lambda x,y: x+y, F)/len(F))

# returns Average temp is 99.68F

map(sqr, items)

MapReduce was inspired by functional programming, which avoids side effects. This means every input to a function has exactly one output.

```
In [5]: # sum of squares example
    vals = [42, 12, 89, 102]
    reduce(lambda x,y: x+y, map(lambda x: x**2, vals))
Out[5]: 20233
```

# Set up your directories on your local (VM) machine and on HDFS

# WordCount: A full example in Hadoop Stream to practice with

```
In [6]: #example of a regular expression to detect words in a string.
        import re
        line = """ 0017.2000-01-17.beck 0
                                               global risk management operatio
                " congratulations, sally!!! kk -----forwarded
        by kathy kokas/corp/enron on 01/17/2000 08:08 pm-----
        ---- from: rick causey 01/17/2000 06:04 pm sent by: enron announcemen
        ts to: all enron worldwide cc: subject: global risk management operat
        ions recognizing enron [] s increasing worldwide presence in the wholesa
        le energy business and the need to insure outstanding internal controls
         for all of our risk management activities, regardless of location, a g
        lobal risk management operations function has been created under the di
        rection of sally w. beck, vice president. in this role, sally will repo
        rt to rick causey, executive vice president and chief accounting office
           sally [] s responsibilities with regard to global risk management ope
        rations will mirror those of other recently created enron global functi
        ons. in this role, sally will work closely with all enron geographic re
        gions and wholesale companies to insure that each entity receives indiv
        idualized regional support while also focusing on the following global
        responsibilities: 1. enhance communication among risk management opera
        tions professionals.
        re.findall(r'[a-z]+', line.lower()) [0:10]
```

### Dictionaries are a good way to keep track of word counts

wordCounts={}

### defaultdict are slightly more effectice way of doing word counting

One way to do word counting but not best. A defaultdict is like a regular dictionary, except that when you try to look up a key it doesn't contain, it first adds a value for it using a zero-argument function you provided when you created it. In order to use defaultdicts, you have to import them

In [7]: # Here is an example of wordcounting with a defaultdict (dictionary structure with a nice

# default behaviours when a key does not exist in the dictionary
import re

from collections import defaultdict

wordCounts[word] += 1

for key in sorted(wordCounts)[0:10]:
 print(key, wordCounts[key])

```
line = """ 0017.2000-01-17.beck 0
                                   global risk management operatio
        " congratulations, sally!!! kk -----forwarded
by kathy kokas/corp/enron on 01/17/2000 08:08 pm-----
---- from: rick causey 01/17/2000 06:04 pm sent by: enron announcemen
ts to: all enron worldwide cc: subject: global risk management operat
ions recognizing enron , s increasing worldwide presence in the wholesa
le energy business and the need to insure outstanding internal controls
 for all of our risk management activities, regardless of location, a g
lobal risk management operations function has been created under the di
rection of sally w. beck, vice president. in this role, sally will repo
rt to rick causey, executive vice president and chief accounting office
r. sally [] s responsibilities with regard to global risk management ope
rations will mirror those of other recently created enron global functi
ons. in this role, sally will work closely with all enron geographic re
gions and wholesale companies to insure that each entity receives indiv
idualized regional support while also focusing on the following global
responsibilities: 1. enhance communication among risk management opera
tions professionals. 2. assure the proliferation of best operational pr
actices around the globe. 3. facilitate the allocation of human resourc
es. 4. provide training for risk management operations personnel. 5. c
oordinate user requirements for shared operational systems. 6. oversee
the creation of a global internal control audit plan for risk manageme
nt activities. 7. establish procedures for opening new risk management
operations offices and create key benchmarks for measuring on-going ri
sk controls. each regional operations team will continue its direct rep
orting relationship within its business unit, and will collaborate with
 sally in the delivery of these critical items. the houston-based risk
management operations team under sue frusco [] s leadership, which curr
ently supports risk management activities for south america and austral
ia, will also report directly to sally. sally retains her role as vice
president of energy operations for enron north america, reporting to t
he ena office of the chairman. she has been in her current role over en
ergy operations since 1997, where she manages risk consolidation and re
porting, risk management administration, physical product delivery, con
firmations and cash management for ena [] s physical commodity trading,
 energy derivatives trading and financial products trading. sally has b
een with enron since 1992, when she joined the company as a manager in
 global credit. prior to joining enron, sally had four years experience
 as a commercial banker and spent seven years as a registered securitie
s principal with a regional investment banking firm. she also owned and
managed a retail business for several years. please join me in support
ing sally in this additional coordination role for global risk manageme
nt operations."""
wordCounts = defaultdict(int)
for word in re.findall(r'[a-z]+', line.lower()):
```

```
a 7
accounting 1
```

```
a 7
accounting 1
activities 3
additional 1
administration 1
all 3
allocation 1
also 3
america 2
among 1
```

```
In [8]: %%writefile mapper.py
#!/usr/bin/env python

import sys
# Set up counters to monitor/understand the number of times a mapper tas k is run
sys.stderr.write("reporter:counter:Mapper Counters,Calls,l\n")
sys.stderr.write("reporter:status:processing my message...how are you \n")

for line in sys.stdin:
    for word in line.split():
        print('%s\t%s' % (word, 1))
```

Overwriting mapper.py

```
In [9]: %%writefile reducer.py
        #!/usr/bin/env python
        import sys
        cur_key = None
        cur count = 0
        # Set up counters to monitor/understand the number of times a reducer ta
        sk is run
        sys.stderr.write("reporter:counter:Reducer Counters,Calls,1\n")
        for line in sys.stdin:
            key, value = line.split()
            if key == cur key:
                cur_count += int(value)
            else:
                if cur key:
                    print('%s\t%s' % (cur_key, cur_count))
                cur key = key
                cur count = int(value)
        print('%s\t%s' % (cur_key, cur_count))
```

Overwriting reducer.py

```
In [10]: !chmod a+x mapper.py
!chmod a+x reducer.py
```

```
In [11]: # Unit test the mapper
         !echo "foo foo quux labs foo bar quux" | ./mapper.py
         reporter:counter:Mapper Counters, Calls, 1
         reporter:status:processing my message...how are you
         foo
                 1
         foo
                 1
         quux
                 1
         labs
         foo
                 1
         bar
                 1
                 1
         quux
In [12]: # Unit test the mapper
         !echo "foo foo quux labs foo bar quux" | ./mapper.py | sort -k1,1
         reporter:counter:Mapper Counters,Calls,1
         reporter:status:processing my message...how are you
         bar
                 1
         foo
                 1
         foo
                 1
         foo
                 1
         labs
                 1
         quux
                 1
         quux
                 1
In [13]: # Systems test the mapper and reducer
         !echo "foo foo quux labs foo bar quux" | ./mapper.py | sort -k1,1 | ./re
         ducer.py | sort -k2,2nr
         reporter:counter:Reducer Counters,Calls,1
         reporter:counter:Mapper Counters,Calls,1
         reporter:status:processing my message...how are you
         foo
                 3
         quux
                 2
         bar
                 1
         labs
                 1
In [14]: %%writefile testWordCountInput.txt
         hello this is Jimi
         jimi who Jimi three Jimi
         Hello
         hello
```

Overwriting testWordCountInput.txt

```
rm: `testWordCountInput.txt': No such file or directory
rm: `wordcount-output': No such file or directory
packageJobJar: [] [/usr/lib/hadoop-mapreduce/hadoop-streaming-2.6.0-cdh
5.8.0.jar] /tmp/streamjob1710568534862504587.jar tmpDir=null
16/09/12 22:36:16 INFO client.RMProxy: Connecting to ResourceManager at
 /0.0.0.0:8032
16/09/12 22:36:17 INFO client.RMProxy: Connecting to ResourceManager at
 /0.0.0.0:8032
16/09/12 22:36:17 INFO mapred.FileInputFormat: Total input paths to pro
cess: 1
16/09/12 22:36:17 INFO mapreduce. JobSubmitter: number of splits:2
16/09/12 22:36:17 INFO mapreduce. JobSubmitter: Submitting tokens for jo
b: job 1473743359234 0001
16/09/12 22:36:18 INFO impl. YarnClientImpl: Submitted application appli
cation 1473743359234 0001
16/09/12 22:36:18 INFO mapreduce. Job: The url to track the job: http://
quickstart.cloudera:8088/proxy/application 1473743359234 0001/
16/09/12 22:36:18 INFO mapreduce. Job: Running job: job_1473743359234_00
16/09/12 22:36:26 INFO mapreduce. Job: Job job 1473743359234 0001 runnin
g in uber mode : false
16/09/12 22:36:26 INFO mapreduce.Job: map 0% reduce 0%
16/09/12 22:36:33 INFO mapreduce.Job: map 50% reduce 0%
16/09/12 22:36:34 INFO mapreduce.Job: map 100% reduce 0%
16/09/12 22:36:42 INFO mapreduce.Job: map 100% reduce 33%
16/09/12 22:36:43 INFO mapreduce.Job:
                                       map 100% reduce 67%
16/09/12 22:36:44 INFO mapreduce.Job: map 100% reduce 100%
16/09/12 22:36:44 INFO mapreduce. Job: Job job 1473743359234 0001 comple
ted successfully
16/09/12 22:36:45 INFO mapreduce.Job: Counters: 52
        File System Counters
                FILE: Number of bytes read=100
                FILE: Number of bytes written=594939
                FILE: Number of read operations=0
                FILE: Number of large read operations=0
                FILE: Number of write operations=0
                HDFS: Number of bytes read=324
                HDFS: Number of bytes written=56
                HDFS: Number of read operations=15
                HDFS: Number of large read operations=0
                HDFS: Number of write operations=6
        Job Counters
                Killed map tasks=1
                Launched map tasks=2
                Launched reduce tasks=3
                Data-local map tasks=2
                Total time spent by all maps in occupied slots (ms)=998
1
                Total time spent by all reduces in occupied slots (ms)=
17933
                Total time spent by all map tasks (ms)=9981
                Total time spent by all reduce tasks (ms)=17933
                Total vcore-seconds taken by all map tasks=9981
                Total vcore-seconds taken by all reduce tasks=17933
                Total megabyte-seconds taken by all map tasks=10220544
                Total megabyte-seconds taken by all reduce tasks=183633
```

```
Map-Reduce Framework
                Map input records=4
                Map output records=11
                Map output bytes=78
                Map output materialized bytes=118
                Input split bytes=240
                Combine input records=11
                Combine output records=9
                Reduce input groups=8
                Reduce shuffle bytes=118
                Reduce input records=9
                Reduce output records=8
                Spilled Records=18
                Shuffled Maps =6
                Failed Shuffles=0
                Merged Map outputs=6
                GC time elapsed (ms)=231
                CPU time spent (ms)=3590
                Physical memory (bytes) snapshot=1045323776
                Virtual memory (bytes) snapshot=7786926080
                Total committed heap usage (bytes)=1058537472
        Mapper Counters
                Calls=2
        Reducer Counters
                Calls=8
        Shuffle Errors
                BAD ID=0
                CONNECTION=0
                IO ERROR=0
                WRONG LENGTH=0
                WRONG MAP=0
                WRONG REDUCE=0
        File Input Format Counters
                Bytes Read=84
        File Output Format Counters
                Bytes Written=56
16/09/12 22:36:45 INFO streaming.StreamJob: Output directory: wordcount
```

-output

```
In [16]: #have a look at the input
       !echo "\n----\n"
       !hdfs dfs -cat testWordCountInput.txt
       !echo "\n----\n"
       # Wordcount output
       !hdfs dfs -cat wordcount-output/part-0000*
       \n----\n
      hello this is Jimi
       jimi who Jimi three Jimi
      Hello
      hello\n----\n
      Hello 1
       jimi
             1
      this
            1
       three
             1
       Jimi
             3
      hello
             2
       is
             1
             1
      who
```

## 3. HW2.1. Sort in Hadoop MapReduce (Partial sort, total sort)

Back to Table of Contents

Using Alice's Adventures in Wonderland tackle this problem. (You can obtain a free plain text version of the book, along with many others, from <a href="http://www.gutenberg.org.">here (http://www.gutenberg.org.)</a>

Change the mapper.py/reducer.py combination so that you get only the number of words starting with an uppercase letter, and the number of words starting with a lowercase letter. In other words, you need an output file with only 2 lines, one giving you the number of words staring with a lowercase ('a' to 'z'), and the other line indicating the number of words starting with an uppercase letter ('A' to 'Z').

Some background on Sorting in Hadoop Hadoop will always give a total sort on the key (i.e., key part of the key-value pairs produced by the mappers) when using just one reducer. When using multiple reducers Hadoop will by default give you a partial sort (i.e., all records within a partition will be sorted by the key (i.e., key part of the key-value pairs produced by the mappers). To achieve a total sort one needs to write a custom mapper to to prepend a partition key to each record, partition on that prepended key, and then do a secondary sort on a composite key that is made up of the prepended key and the original key. This can be done with one mapreduce job. This will be covered during Live Session of Week 3.

### HW2.1.2 TOTAL SORT using a single reducer

Write a MapReduce job that creates a text file named **alice\_words.txt** containing an alphabetical listing of all the words, and the number of times each occurs, in the text version of Alice's Adventures in Wonderland. (You can obtain a free plain text version of the book, along with many others, from <a href="http://www.gutenberg.org/cache/epub/11/pg11.txt">heros (http://www.gutenberg.org/cache/epub/11/pg11.txt</a>) The first 10 lines of your output file should look something like this (the counts are not totally precise):

```
!curl 'http://www.gutenberg.org/cache/epub/11/pg11.txt' -o alice.txt
In [17]:
                    % Received % Xferd Average Speed
          % Total
                                                      Time
                                                             Time
                                                                      Time
         Current
                                       Dload Upload
                                                      Total
                                                             Spent
                                                                      Left
         Speed
        100 163k 100 163k
                                        234k
                                                 0 --:--:-
        - 253k
In [19]: #display the first few lines
        !head alice.txt
```

```
In [36]: %%writefile alice_mapper.py
#!/usr/bin/env python

import sys
import re

for line in sys.stdin:
    line_lower = line.lower()
    for word in re.findall(r'[a-z]+', line.lower()):
        print('%s\t%s' % (word, 1))
```

Overwriting alice\_mapper.py

```
In [37]: %%writefile alice_reducer.py
         #!/usr/bin/env python
         import sys
         current_count = 0
         current_key = None
         for line in sys.stdin:
             key, value_text = line.strip().split("\t")
             value = int(value_text)
             if current_key is None:
                 current_key = key
                 current_count += value
             elif key == current_key:
                 current_count += value
             else:
                 print("%s\t%d" % (current_key, current_count))
                 current_key = key
                 current_count = value
         print("%s\t%d" % (current_key, current_count))
```

Overwriting alice\_reducer.py

```
In [38]: !chmod a+x alice_mapper.py
!chmod a+x alice_reducer.py
```

```
Deleted alice.txt
Deleted alice-output
packageJobJar: [] [/usr/lib/hadoop-mapreduce/hadoop-streaming-2.6.0-cdh
5.8.0.jar] /tmp/streamjob5016763863492371369.jar tmpDir=null
16/09/12 23:41:02 INFO client.RMProxy: Connecting to ResourceManager at
 /0.0.0.0:8032
16/09/12 23:41:02 INFO client.RMProxy: Connecting to ResourceManager at
 /0.0.0.0:8032
16/09/12 23:41:02 INFO mapred.FileInputFormat: Total input paths to pro
cess: 1
16/09/12 23:41:03 INFO mapreduce. JobSubmitter: number of splits:2
16/09/12 23:41:03 INFO mapreduce. JobSubmitter: Submitting tokens for jo
b: job 1473743359234 0005
16/09/12 23:41:03 INFO impl.YarnClientImpl: Submitted application appli
cation 1473743359234 0005
16/09/12 23:41:03 INFO mapreduce. Job: The url to track the job: http://
quickstart.cloudera:8088/proxy/application 1473743359234 0005/
16/09/12 23:41:03 INFO mapreduce. Job: Running job: job_1473743359234_00
16/09/12 23:41:10 INFO mapreduce.Job: Job job_1473743359234 0005 runnin
g in uber mode : false
16/09/12 23:41:10 INFO mapreduce.Job: map 0% reduce 0%
16/09/12 23:41:18 INFO mapreduce.Job: map 100% reduce 0%
16/09/12 23:41:27 INFO mapreduce.Job: map 100% reduce 33%
16/09/12 23:41:28 INFO mapreduce.Job: map 100% reduce 67%
16/09/12 23:41:29 INFO mapreduce.Job: map 100% reduce 100%
16/09/12 23:41:29 INFO mapreduce. Job: Job job 1473743359234 0005 comple
ted successfully
16/09/12 23:41:29 INFO mapreduce.Job: Counters: 50
        File System Counters
                FILE: Number of bytes read=45299
                FILE: Number of bytes written=685342
                FILE: Number of read operations=0
                FILE: Number of large read operations=0
                FILE: Number of write operations=0
                HDFS: Number of bytes read=171828
                HDFS: Number of bytes written=28490
                HDFS: Number of read operations=15
                HDFS: Number of large read operations=0
                HDFS: Number of write operations=6
        Job Counters
                Killed reduce tasks=1
                Launched map tasks=2
                Launched reduce tasks=3
                Data-local map tasks=2
                Total time spent by all maps in occupied slots (ms)=110
81
                Total time spent by all reduces in occupied slots (ms)=
20367
                Total time spent by all map tasks (ms)=11081
                Total time spent by all reduce tasks (ms)=20367
                Total vcore-seconds taken by all map tasks=11081
                Total vcore-seconds taken by all reduce tasks=20367
                Total megabyte-seconds taken by all map tasks=11346944
                Total megabyte-seconds taken by all reduce tasks=208558
```

Map input records=3735 Map output records=30419 Map output bytes=214246 Map output materialized bytes=45317 Input split bytes=214 Combine input records=30419 Combine output records=4028 Reduce input groups=3007 Reduce shuffle bytes=45317 Reduce input records=4028 Reduce output records=3007 Spilled Records=8056 Shuffled Maps =6 Failed Shuffles=0 Merged Map outputs=6 GC time elapsed (ms)=458CPU time spent (ms)=5520 Physical memory (bytes) snapshot=1283108864 Virtual memory (bytes) snapshot=7817285632 Total committed heap usage (bytes)=1239941120 Shuffle Errors BAD ID=0 CONNECTION=0 IO ERROR=0 WRONG\_LENGTH=0 WRONG MAP=0 WRONG REDUCE=0 File Input Format Counters Bytes Read=171614 File Output Format Counters Bytes Written=28490 16/09/12 23:41:29 INFO streaming.StreamJob: Output directory: alice-out

### In [40]: !hdfs dfs -ls alice-output

put

Found 4 items -rw-r--r-- 1 cloudera cloudera 0 2016-09-12 23:41 alice-outp ut/ SUCCESS 1 cloudera cloudera 9749 2016-09-12 23:41 alice-outp -rw-r--r-ut/part-00000 -rw-r--r 1 cloudera cloudera 9698 2016-09-12 23:41 alice-outp ut/part-00001 -rw-r--r--1 cloudera cloudera 9043 2016-09-12 23:41 alice-outp ut/part-00002

```
In [43]: # Alice wordcount output
         !hdfs dfs -cat alice-output/part-00001 | head
         abide
                 3
         above
         absurd 2
         acceptance
                          1
         accepting
                          1
         access 10
         accordance
                          2
                          1
         accusation
         act
         ada
         cat: Unable to write to output stream.
```

### HW2.1.3 How many times does the word alice occur in the book?

Write a MapReduce job to determine this. Please pay attention to what you use for a key and value as output from your mapper.

```
In [45]: !hdfs dfs -cat alice-output/part-00001 | head -n 50 | grep "alice"
    alice    403
    cat: Unable to write to output stream.
```

## 3. HW2.2 EDA using WORDCOUNT in Hadoop

**Back to Table of Contents** 

#### **HW2.2.1 WORDCOUNT**

Using the Enron data from and Hadoop MapReduce streaming, write the mapper/reducer job that will determine the word count (number of occurrences) of each white-space delimitted token (assume spaces, fullstops, comma as delimiters). Examine the word "assistance" and report its word count in both SPAM and HAM classes.

```
In [46]:
         ls
         alice_mapper.py*
                             mapper.py*
                                                              temp.file
         alice reducer.py*
                             MapReduce Algorithms.pdf*
                                                              testWordCountInput.
         txt*
         alice.txt
                             MIDS-W261-HW-02-Sanchez.ipynb*
         enronemail 1h.txt*
                             reducer.py*
In [50]: !head enronemail_1h.txt -n 1
         0001.1999-12-10.farmer
                                           christmas tree farm pictures
                                                                           NA
```

```
In [100]: %%writefile enron_mapper.py
#!/usr/bin/env python

import sys
import re

for line in sys.stdin:
    words = line.strip().split("\t")
    if len(words) == 4:
        __, spam, subject, email = words
        for word in re.findall(r'[a-z]+', email.lower()+subject.lower

()):
    print("%s %s\t%d" % (spam, word, 1))
```

Overwriting enron\_mapper.py

```
In [101]: %%writefile enron_reducer.py
          #!/usr/bin/env python
          import sys
          current_count = 0
          current_key = None
          for line in sys.stdin:
              key, value_text = line.strip().split("\t")
              value = int(value text)
              if current_key is None:
                  current key = key
                  current count += value
              elif key == current key:
                  current count += value
              else:
                  print("%s\t%d" % (current_key, current_count))
                  current_key = key
                  current count = value
          print("%s\t%d" % (current_key, current_count))
```

Overwriting enron\_reducer.py

```
In [102]: !chmod a+x enron_mapper.py
!chmod a+x enron_reducer.py
```

```
In [103]: !hdfs dfs -rm enronemail_lh.txt
!hdfs dfs -copyFromLocal enronemail_lh.txt
!hdfs dfs -rm -r enron-output
#usr/local/Cellar/hadoop/2.6.0/libexec/share/hadoop/tools/lib

!hadoop jar /usr/lib/hadoop-0.20-mapreduce/contrib/streaming/hadoop-stre
aming-2.6.0-mr1-cdh5.8.0.jar \[ \]
    -mapper /home/cloudera/Desktop/week2/enron_mapper.py \
    -reducer /home/cloudera/Desktop/week2/enron_reducer.py \
    -combiner /home/cloudera/Desktop/week2/enron_reducer.py \
    -input enronemail_lh.txt \
    -output enron-output \
    -numReduceTasks 1
```

```
Deleted enronemail_1h.txt
Deleted enron-output
packageJobJar: [] [/usr/lib/hadoop-mapreduce/hadoop-streaming-2.6.0-cdh
5.8.0.jar] /tmp/streamjob2721679619341428115.jar tmpDir=null
16/09/13 00:28:38 INFO client.RMProxy: Connecting to ResourceManager at
 /0.0.0.0:8032
16/09/13 00:28:38 INFO client.RMProxy: Connecting to ResourceManager at
 /0.0.0.0:8032
16/09/13 00:28:39 INFO mapred.FileInputFormat: Total input paths to pro
cess: 1
16/09/13 00:28:39 INFO mapreduce. JobSubmitter: number of splits:2
16/09/13 00:28:39 INFO mapreduce. JobSubmitter: Submitting tokens for jo
b: job 1473743359234 0012
16/09/13 00:28:39 INFO impl. YarnClientImpl: Submitted application appli
cation 1473743359234 0012
16/09/13 00:28:39 INFO mapreduce. Job: The url to track the job: http://
quickstart.cloudera:8088/proxy/application 1473743359234 0012/
16/09/13 00:28:39 INFO mapreduce. Job: Running job: job_1473743359234_00
16/09/13 00:28:45 INFO mapreduce. Job: Job job 1473743359234 0012 runnin
g in uber mode : false
16/09/13 00:28:45 INFO mapreduce.Job: map 0% reduce 0%
16/09/13 00:28:53 INFO mapreduce.Job: map 50% reduce 0%
16/09/13 00:28:54 INFO mapreduce.Job: map 100% reduce 0%
16/09/13 00:28:58 INFO mapreduce.Job: map 100% reduce 100%
16/09/13 00:28:59 INFO mapreduce. Job: Job job 1473743359234 0012 comple
ted successfully
16/09/13 00:28:59 INFO mapreduce.Job: Counters: 50
        File System Counters
                FILE: Number of bytes read=101530
                FILE: Number of bytes written=559912
                FILE: Number of read operations=0
                FILE: Number of large read operations=0
                FILE: Number of write operations=0
                HDFS: Number of bytes read=217097
                HDFS: Number of bytes written=69581
                HDFS: Number of read operations=9
                HDFS: Number of large read operations=0
                HDFS: Number of write operations=2
        Job Counters
                Killed map tasks=1
                Launched map tasks=2
                Launched reduce tasks=1
                Data-local map tasks=2
                Total time spent by all maps in occupied slots (ms)=958
9
                Total time spent by all reduces in occupied slots (ms)=
3346
                Total time spent by all map tasks (ms)=9589
                Total time spent by all reduce tasks (ms)=3346
                Total vcore-seconds taken by all map tasks=9589
                Total vcore-seconds taken by all reduce tasks=3346
                Total megabyte-seconds taken by all map tasks=9819136
                Total megabyte-seconds taken by all reduce tasks=342630
4
        Map-Reduce Framework
```

Map-Reduce Framework

Map input records=100

```
Map output records=30840
                          Map output bytes=299308
                          Map output materialized bytes=101536
                           Input split bytes=230
                          Combine input records=30840
                          Combine output records=7557
                          Reduce input groups=5983
                          Reduce shuffle bytes=101536
                          Reduce input records=7557
                          Reduce output records=5983
                          Spilled Records=15114
                          Shuffled Maps =2
                          Failed Shuffles=0
                          Merged Map outputs=2
                          GC time elapsed (ms)=267
                          CPU time spent (ms)=3680
                          Physical memory (bytes) snapshot=918441984
                          Virtual memory (bytes) snapshot=4689203200
                          Total committed heap usage (bytes)=878182400
                  Shuffle Errors
                          BAD ID=0
                          CONNECTION=0
                          IO ERROR=0
                          WRONG LENGTH=0
                          WRONG MAP=0
                          WRONG REDUCE=0
                  File Input Format Counters
                          Bytes Read=216867
                  File Output Format Counters
                          Bytes Written=69581
          16/09/13 00:28:59 INFO streaming.StreamJob: Output directory: enron-out
          put
In [104]: # Enron wordcount output
          !hdfs dfs -cat enron-output/part-00000 | grep assistance
                          2
          0 assistance
                          8
          1 assistance
```

CROSSCHECK the frequency using Unix commands (e.g., use multiple grep to get the frequency in each class): >grep assistance enronemail\_1h.txt|cut -d\$'\t' -f4| grep assistance|wc -I 8 #NOTE "assistance" occurs on 8 lines but how many times does the token occur? 10 times! This is the number we are looking for!

```
In [96]: !grep -o assistance enronemail_1h.txt | wc -l
```

#### HW2.2.2

Using Hadoop MapReduce and your wordcount job (from HW2.2.1) determine the top-10 occurring tokens (most frequent tokens) using a single reducer for the SPAM class and for the HAM class.

```
!echo "Spam"
!hdfs dfs -cat enron-output/part-00000 | sort -k3 -nr | grep "1 " | head
!printf "\nHam\n"
!hdfs dfs -cat enron-output/part-00000 | sort -k3 -nr | grep "0 " | head
```

```
Spam
1 the
        693
1 to
        563
1 and
        384
1 your 355
1 you
        344
1 a
        341
1 of
        336
1 in
        234
        204
1 for
1 com 153
grep: write error
sort: write failed: standard output: Broken pipe
sort: write error
Ham
0 the
        532
0 to
        392
0 ect
        382
0 and
        256
0 of
        218
0 hou 206
0 a
        191
0 in
        178
0 for 163
        131
0 on
grep: write error
sort: write failed: standard output: Broken pipe
sort: write error
```

# 3. HW2.3 Multinomial NAIVE BAYES with NO Smoothing using a single reducer

Back to Table of Contents

# HW2.3. Multinomial NAIVE BAYES model with NO Smoothing using a single reducer

In this assignment you will produce a spam filter based upon a multinomial naive Bayes classifier. For a quick reference on the construction of the Multinomial NAIVE BAYES classifier that you will code, please consult the following:

- A nice textbook introduction to the different flavors of Naive Bayes is provide in <u>chapter 13</u>
   (<a href="http://nlp.stanford.edu/IR-book/pdf/13bayes.pdf">http://nlp.stanford.edu/IR-book/pdf/13bayes.pdf</a>) of the IRBook. Nice worked out examples are also provdied
- The "Document Classification" section of the wikipedia page on <u>Naive Bayes</u> (<a href="https://en.wikipedia.org/wiki/Naive Bayes classifier#Document classification">https://en.wikipedia.org/wiki/Naive Bayes classifier#Document classification</a>)
- OR the original <u>paper (http://www.aueb.gr/users/ion/docs/ceas2006\_paper.pdf)</u> by the curators of the Enron email data.

For the sake of this assignment we will focus on the basic construction of the parallelized classifier, and not consider its validation or calibration, and so you will have the classifier operate on its own training data (unlike a field application where one would use non-overlapping subsets for training, validation and testing). NOTE: please use the subject field and the body field for all your Naive Bayes modeling.

For all tasks in this HW problem, please use one (1) reducer.

## HW2.3.1 Learn a Multinomial Naive Bayes model

Using Hadoop streaming MapReduce, write a mapper/reducer job(s) that will learn a Naive Bayes classifier Use all white-space delimited tokens as independent input variables (assume spaces, fullstops, commas as delimiters). Note: for multinomial Naive Bayes, the class conditional probability for a word such as "assistance" given the class is SPAM, Pr(X="assistance"|Y=SPAM), is calculated as follows:

the number of times "assistance" occurs in SPAM labeled documents / the number of words in documents labeled SPAM

E.g., consider that "assistance" occurs 5 times in all of the documents Labeled SPAM, and the length in terms of the number of words in all documents labeled as SPAM (when concatenated) is 1,000. Then Pr(X="assistance"|Y=SPAM) = 5/1000. Note this is a multinomial estimation of the class conditional for a Naive Bayes Classifier. No smoothing is needed in this HW problem. Please represent you model as a record where the key is the first field (TAB separated), and the value, the remaining part, is composed of two values corresponding the class conditional counts or probabilities depending on what phase of learning we are in. A typical record whether in a file or in memory will have the following KEY-VALUE structure:

- Word\tCount(of Word in documents corresponding to HAM)\tCount(of Word in documents corresponding to SPAM)
- In memory this TSV-type data can be stored as a dictionary or defaultDict to record the learnt model or intermediate versions of the model

Finally the learnt model should consist of three columnes

• word\tPr(Word|HAM)\tPr(Word|SPAM)

Note we can also insert a special record for the class priors. For example, we can use the token ClassPrior as the key to the class priors in this dictionary representation of the learnt model. res

In [158]:	

```
results = []
# Mapper
spam counts = 0
ham_counts = 0
with open("enronemail_1h.txt", "r") as enron:
    for line in enron:
        words = line.strip().split("\t")
        if len(words) == 4:
            _, spam, subject, email = words
            for word in re.findall(r'[a-z]+', email.lower()+subject.lowe
r()):
                # Keep track of the number of spam and ham words
                if spam == "0":
                    ham_counts += 1
                else:
                    spam_counts += 1
                # Print out the word
                output = "%s %s\t%d" % (spam, word, 1)
                #print(output)
                results.append(output)
    results.append("!!!spam_counts\t%d" % spam_counts)
    results.append("!!!ham_counts\t%d" % ham_counts)
      print("!spam_counts\t%d" % spam_counts)
      print("!ham counts\t%d" % ham counts)
results.sort()
results2 = []
# Reducer
import sys
current_count = 0
current key = None
for line in results:
    key, value text = line.strip().split("\t")
    value = int(value_text)
    if current key is None:
        current key = key
        current count += value
    elif key == current key:
        current count += value
        val = "%s\t%d" % (current_key, current_count)
          print(val)
        results2.append(val)
        current_key = key
        current_count = value
```

```
val = "%s\t%d" % (current_key, current_count)
# print(val)
results2.append(val)
del(spam_counts)
del(ham_counts)
results3 = []
# Mapper 2
for line in results2:
    # Calculate ham, spam, and total counts for ham and spam priors
    if line.startswith("!!!"):
        if "ham" in line:
            ham counts = int(line.split("\t^*)[-1])
        else:
            spam counts = int(line.split("\t")[-1])
        try:
            total counts = ham counts + spam counts
            ham prior = ham counts/total counts
            spam prior = 1 - ham prior
            ham_or_spam = {"0":ham_counts, "1":spam counts}
#
              print("!!!classPrior\t%f\t%f" % (ham prior, spam prior))
            results3.append("!!!classPrior\t%f\t%f" % (ham prior, spam p
rior))
        except:
            pass
    else:
        spam, word, count = line.split()
#
          print("%s\t%s\t%.15f" % (word, spam, int(count)/ham or spam[sp
am]))
        results3.append("%s\t%s\t%.15f" % (word, spam, int(count)/ham or
_spam[spam]))
results3.sort()
results4 = []
# Reducer 2
current word = None
conditional probs = [0, 0]
for line in results3:
    if line.startswith("!!!"):
        print(line)
    else:
        word, spam, prob = line.split("\t")
        spam_index = int(spam)
        if current_word is None:
            current_word = word
        elif word != current word:
            val = "%s\t%s\t%s" %(current_word, conditional_probs[0], con
ditional_probs[1])
            results4.append(val)
#
              print(val)
            current_word = word
            conditional probs = [0, 0]
```

### Write a systems test to regression test your map reduce job

Write a systems test to test your learning algorithm implementation using the following "Chinese" dataset. Please reserve document D5 as an independent test document (i.e., dont use it for training. Just use it for testing) Use the Chinese dataset to unit test your Mapper, reducer and final output.

#### Chinese dataset

```
In [ ]: %%writefile NaiveBayes/chineseExample.txt
        D1
                1
                       Chinese Beijing Chinese
        D2
                1
                       Chinese Chinese Shanghai
                1
        D3
                       Chinese Macao
        D4
                0
                        Tokyo Japan
                                       Chinese
        D5
                        Chinese Chinese Tokyo Japan
```

# HW2.3.2 Learn a multinomial naive Bayes model (with no smoothing) by hand

Learn the multinomial naive Bayes by hand and show the formulas, and your calculations in a nice tabular form.

Compare your hand calculations for the following:

- the learnt multinomial naive Bayes with NO smoothing
- the classification of the D5 test document

with textbook calculation listed here:

• Note the worked example <a href="https://www.dropbox.com/s/f17c4mvmm5fuwav/chineseTestCaseFullyWorkedOut.png">https://www.dropbox.com/s/f17c4mvmm5fuwav/chineseTestCaseFullyWorkedOut.png</a> (<a href="https://www.dropbox.com/s/f17c4mvmm5fuwav/chineseTestCaseFullyWorkedOut.png">https://www.dropbox.com/s/f17c4mvmm5fuwav/chineseTestCaseFullyWorkedOut.png</a> (<a href="https://www.dropbox.com/s/f17c4mvmm5fuwav/chineseTestCaseFullyWorkedOut.png">https://www.dropbox.com/s/f17c4mvmm5fuwav/chineseTestCaseFullyWorkedOut.png</a>). It is taken from the IRBook chapter (<a href="https://nlp.stanford.edu/IR-book/pdf/13bayes.pdf">https://nlp.stanford.edu/IR-book/pdf/13bayes.pdf</a>) on Naive Bayes.

### Hand calculations for Multinomial naive Bayes (Learning and classifiction)

- Insert hand calculations for learning a multinomial naive Bayes Classifier from the Chinese dataset
- Insert hand calculations for classifying the test document "D5" using the learnt multinomial naive Bayes Classifier from the Chinese dataset

#### HINTS:

#### Because Markdown is a superset of HTML you can even add things like HTML tables

For more background on notebook formatting see: <a href="https://athena.brynmawr.edu/jupyter/hub/dblank/public/Jupyter%20Notebook%20Users%20Manual.ipynb">https://athena.brynmawr.edu/jupyter/hub/dblank/public/Jupyter%20Notebook%20Users%20Manual.ipynb</a>, <a href="https://athena.brynmawr.edu/jupyter/hub/dblank/public/Jupyter%20Notebook%20Users%20Manual.ipynb">https://athena.brynmawr.edu/jupyter/hub/dblank/public/Jupyter%20Notebook%20Users%20Manual.ipynb</a>, <a href="https://athena.brynmawr.edu/jupyter/hub/dblank/public/Jupyter%20Notebook%20Users%20Manual.ipynb</a>, <a href="https://athena.brynmawr.edu/jupyter/hub/dblank/public/Jupyter%20Notebook%20Users%20Manual.ipynb</a>, <a href="https://athena.brynmawr.edu/jupyter/hub/dblank/public/Jupyter%20Notebook%20Users%20Manual.ipynb</a>, <a href="https://athena.brynmawr.edu/jupyter/hub/dblank/public/Jupyter%20Notebook%20Users%20Manual.ipynb</a>, <a href="https://athena.brynmawr.edu/jupyter/hub/dblank/public/Jupyter%20Notebook%20Users%20Manual.ipynb</a>, <a href="https://athena.brynmawr.edu/jupyter/hub/dblank/public/Jupyter%20Notebook%20Users%20Manual.ipynb</a>, <a href="https://athena.brynmawr.edu/jupyter/hub/dblank/public/Jupyter%20Notebook%20Users%20Manual.ipynb">https://athena.brynmawr.edu/jupyter/hub/dblank/public/Jupyter%20Notebook%20Users%20Manual.ipynb</a>, <a href="https://athena.brynmawr.edu/jupyter%20Notebook%20Users%20Manual.ipynb</a>, <a href="https://athena.brynmawr.edu/jupyter%20Notebook%20Users%20Notebook%20Users%20Notebook%20Users%20Notebook%20Users%20Users%

#### Example table in MD

This	is
а	table

#### learnt multinomial naive Bayes Model with Smoothing

Word	Word Class Conditional counts and probs. \n dsdsd	
Beijing	[0.0, 1.0, 0.111, 0.142]	
Chinese	[1.0, 5.0, 0.222, 0.428]	
Tokyo	[1.0, 0.0, 0.222, 0.0714]	
Shanghai	[0.0, 1.0, 0.111, 0.142]	
ModelPrior	[1.0, 3.0, 0.25, 0.75]	
Japan	[1.0, 0.0, 0.222, 0.071]	
Масао	[0.0, 1.0, 0.111, 0.142]	

In [ ]:	
---------	--

# HW2.3.3 Learn a multinomial naive Bayes model (with no smoothing) for SPAM filtering

Systems test your code first with the Chinese Example and show the resulting model.

Learn a SPAM filtering model from the ENRON dataset provided above. Save the model to file SPAM\_Model\_MNB.tsv.

Show the top 10 terms alphabetically sortig the words increasing and their corresponding model entries. Write a mapreduce job to accomplish this. Show the bottom 10 terms also.

# HW 2.3.4 Classify Documents using the learnt Multinomial Naive Bayes model using Hadoop Streaming

Classify each Enron email messages using the learnt Naive Bayes classifier (Testing on the training set is bad practice but we will allow that here to simplify the work here).

Write a separate map-reduce job to classify a corpus of documents using a provided/learnt Multinomial Naive Bayes model. A model file consisting of the triples word\tPr(Word|HAM)\tPr(Word|SPAM) should be broadcast to the worker nodes using the -file command line option when running a Hadoop streaming job. Please write the corresponding mapper and reducer portions of this classifier job.

#### Note: Map Tasks and map lifecycles

Note that for each chunk in the input data a mapper task is executed. Each mapper task has three phases: a init phase (to initialize variables used down stream in the mapper task or read in data from disk that might be used downstream in the map task); a loop to process each record in the input stream; and a final phase that is executed prior to the map task finishing. A Reduce task goes through a similar lifecycle.

#### NOTE: on small multiplying small numbers

Multiplying lots of probabilities, which are between 0 and 1, can result in floating-point underflow. Since log(xy) = log(x) + log(y), it is better to perform all computations by summing logs of probabilities rather than multiplying probabilities. Please pay attention to probabilities that are zero! They will need special attention. Count up how many times clasification of a document results in a zero class posterior probabilty for each class and report when using the Enron training set for evaluation.

- Report the performance of your learnt classifier in terms of misclassification error rate of your multinomial Naive Bayes Classifier.
  - Error Rate = misclassification rate with respect to a provided set (say training set in this case).
    It is more formally defined here:
- Let DF represent the evalution set in the following:
  - Err(Model, DF) = |{(X, c(X)) ∈ DF : c(X) != Model(x)}| / |DF|

Where || denotes set cardinality; c(X) denotes the class of the tuple X in DF; and Model(X) denotes the class inferred by the Model "Model"

#### In this exercise, please complete the following tasks:

- Once again unit test your classifier map reduce job using the Chinese example. Please show a trace of your prediction and classification steps.
- Once you are happy the Chinese dataset results run

In [ ]:	
---------	--

### Plot a histogram of the posterior probabilities

Plot a histogram of the posterior probabilities (i.e., Pr(Class|Doc)) for each class over the ENRON training set. Summarize what you see.

In [ ]:	

# 3. HW2.4 Use Laplace plus-one smoothing

Back to Table of Contents

Repeat HW2.3 with the following modification: use Laplace plus-one smoothing.

In addition, compare the misclassification error rates for 2.3 versus 2.4 and explain the differences.

```
In [ ]:
```

# 3. HW2.5 Ignore rare words

#### Back to Table of Contents

Repeat HW2.4. This time when modeling and classification ignore tokens with a frequency of less than three (3) in the training set. How does it affect the misclassification error of learnt naive multinomial Bayesian Classifier on the training dataset. Report the error and the change in error.

**HINT:** ignore tokens with a frequency of less than three (3). Think of this as a preprocessing step. How many mapreduce jobs do you need to solve thus homework?

In [ ]:		

## 3. HW2.6 Benchmark your code with the Python SciKit-Learn

#### Back to Table of Contents

HW2.6 Benchmark your code with the Python SciKit-Learn implementation of the multinomial Naive Bayes algorithm

It always a good idea to benchmark your solutions against publicly available libraries/frameworks such as SciKit-Learn, the Machine Learning toolkit available in Python. In this exercise, we benchmark ourselves against the SciKit-Learn implementation of multinomial Naive Bayes. For more information on this implementation see: <a href="http://scikit-learn.org/stable/modules/naive">http://scikit-learn.org/stable/modules/naive</a> bayes.html (http://scikit-learn.org/stable/modules/naive bayes.html) more

In this exercise, please complete the following tasks:

- Run the Multinomial Naive Bayes algorithm (using default settings) from SciKit-Learn over the same training data used in HW2.5 and report the misclassification error (please note some data preparation might be needed to get the Multinomial Naive Bayes algorithm from SkiKit-Learn to run over this dataset)
- Prepare a table to present your results, where rows correspond to approach used (SkiKit-Learn versus
  your Hadoop implementation) and the column presents the training misclassification error
- Explain/justify any differences in terms of training error rates over the dataset in HW2.5 between your Multinomial Naive Bayes implementation (in Map Reduce) versus the Multinomial Naive Bayes implementation in SciKit-Learn

Tn [ ].	
TII [ ] :	

Back to Table of Contents

----- END OF HOWEWORK ------