AIRLINE DATA
WAREHOUSE
CASESTUDY



# Analyze And Model Data Warehouse for Airline System Project



The project's purpose is to analyze the flight activities of some airline companies and their frequent flyers and model its data warehouse schema.

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## **Dimensional Modeling Process**

#### 1- Business Process

- Reservation
- Flights Activity
- Frequent Flyers
- Customer Care

#### 2- Grain Level

- Reservation Fact: One row per reservation.
- Segment Flight Activity Fact: Per Segment Level
- Trip Flight Activity Fact: Per Trip Level
- Frequent Flyer Fact:
- Customer Care Fact: Per Customer Interaction Level

#### 3- Dimensions Tables

- Passenger Dimension
- Passenger Profile Dimension
- Flight Dimension
- Airport Dimension
- Aircraft Dimension
- Booking Channel Dimension
- Fare Basis Dimension
- Class Upgrade Dimension
- Payment Method Dimension
- Interaction Type Dimension
- Problem Severity Dimension
- Redeem Dimension
- Customer Experience Dimension
- Date Dimension
- Time Dimension

#### 4- Fact Tables

- Reservation Fact
- Segment Flight Activity Fact
- Trip Flight Activity Fact
- Frequent Flyer Fact
- Customer Care Fact

#### **Business Processes:**

#### 1. Passenger Registration and Profile Creation:

- Passengers register and provide personal information.
- Passenger profiles are created with details such as status, club membership type, milage tier, and membership status.
- Membership status includes categories like Active or Inactive, and Club Membership which can be Gold, Silver, or Bronze.
- Mileage tier is also recorded, ranging from Under 100,000 miles to 100,000-499,999 miles and 500,000-1,999,999 miles.

### 2. Flight Reservation:

- Passengers make flight reservations through various booking channels.
- Each reservation includes details like confirmation number, ticket number, departure airport, arrival airport, scheduled departure date, and flight type.

## 3. Flight Activity Tracking:

- Tracking of flight activities involves recording data related to each flight segment.
- This includes information such as aircraft details, departure, and arrival airport keys, scheduled and actual departure and arrival dates and times, fare price, taxes, luggage, and any upgrades.

#### 4. Customer Care Interaction:

- Customers interact with customer service agents for problem resolution and feedback.
- Interactions are logged with details like interaction type, problem severity, flight type, date, time, and customer information.

## **5. Frequent Flyer Program:**

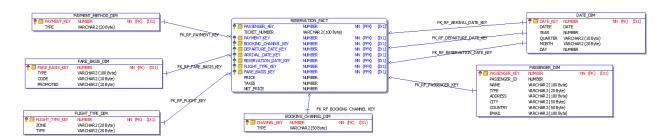
- Members earn and redeem frequent flyer miles based on flight activities.
- Frequent flyer facts capture member details, flight information, miles earned and redeemed, and any upgrades.

## 6. Fare Basis and Payment:

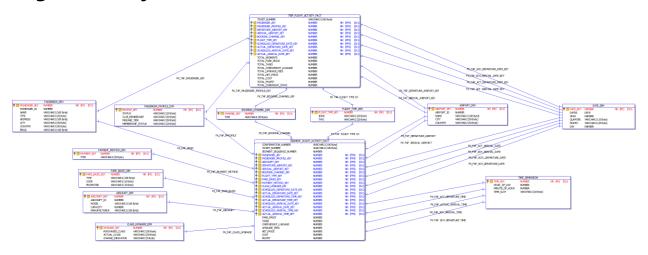
 Fare basis details are recorded, including fare type, code, and promotional status.

# **Logical Model**

#### Reservation

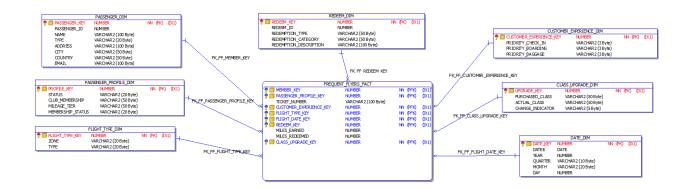


# **Flight Activity**

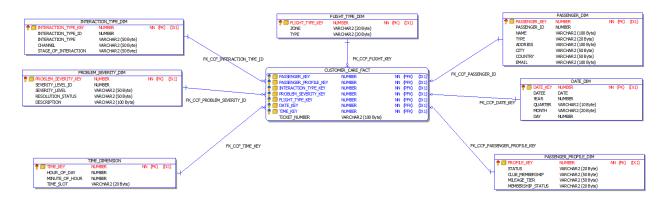


## **Logical Model Continued**

# **Frequent Flyer**



## **Customer Care**



#### **Tables Identifications**

## 1- Passenger Dimension

• Includes passenger details (e.g., frequent flyer status, age group, gender).

Ī	PASSENGER_KEY	PASSENGER_ID	NAME	TYPE	ADDRESS	CITY	COUNTRY	EMAIL
•	1	1001	John Smith	Regular	123 Main St	New York	USA	john@example.com
	2	1002	Alice Johnson	Frequent	456 Elm St	Los Angeles	USA	alice@example.com
	3	1003	Michael Brown	Regular	789 Oak St	Chicago	USA	michael@example.com
	4	1004	Jennifer Lee	Frequent	321 Pine St	San Francisco	USA	jennifer@example.com
	5	1005	David Wilson	Regular	654 Cedar St	Seattle	USA	david@example.com
	6	1006	Emily Martinez	Frequent	987 Walnut St	Houston	USA	emily@example.com
	7	1007	Daniel Taylor	Regular	741 Maple St	Boston	USA	daniel@example.com
	8	1008	Sophia Garcia	Frequent	852 Birch St	Philadelphia	USA	sophia@example.com
	9	1009	Matthew Rodriguez	Regular	963 Spruce St	Phoenix	USA	matthew@example.com
	10	1010	Olivia Hernandez	Frequent	159 Ash St	San Antonio	USA	olivia@example.com
	11	1011	Jacob Martinez	Regular	357 Pine St	Dallas	USA	jacob@example.com
	12	1012	Isabella Lopez	Frequent	852 Elm St	Austin	USA	isabella@example.com
	13	1013	William Gonzalez	Regular	741 Maple St	Jacksonville	USA	william@example.com
	14	1014	Emma Perez	Frequent	963 Oak St	San Jose	USA	emma@example.com
	15	1015	Ethan Wilson	Regular	159 Cedar St	Indianapolis	USA	ethan@example.com
	16	1016	Ava Scott	Frequent	357 Pine St	San Diego	USA	ava@example.com
	17	1017	Michael Lee	Regular	852 Elm St	San Francisco	USA	michael@example.com
	18	1018	Mia Taylor	Frequent	741 Maple St	Charlotte	USA	mia@example.com
	19	1019	Alexander Hernandez	Regular	963 Oak St	Seattle	USA	alexander@example.co
	20	1020	Charlotte Martinez	Frequent	159 Cedar St	Detroit	USA	charlotte@example.com

# 2- Passenger Profile Dimension

• A status, club membership, and mileage tier.

					1
1	PROFILE_KEY	STATUS	CLUB_MEMBERSHIP	MILEAGE_TIER	MEMBERSHIP_STATUS
Þ	1	Active	Gold Club	Under 100,000 miles	Active
	2	Active	Silver Club	100,000-499,999 miles	Active
	3	Inactive	Bronze Club	Under 100,000 miles	Inactive
	4	Active	Gold Club	500,000-1,999,999 miles	Active
	5	Active	Silver Club	Under 100,000 miles	Active
	6	Active	Platinum Club	100,000-499,999 miles	Active
	7	Active	Gold Club	Under 100,000 miles	Active
	8	Inactive	Bronze Club	Under 100,000 miles	Inactive
	9	Active	Gold Club	500,000-1,999,999 miles	Active
	10	Active	Silver Club	Under 100,000 miles	Active
	11	Active	Platinum Club	100,000-499,999 miles	Active
	12	Active	Gold Club	Under 100,000 miles	Active
	13	Inactive	Bronze Club	Under 100,000 miles	Inactive
	14	Active	Gold Club	500,000-1,999,999 miles	Active
	15	Active	Silver Club	Under 100,000 miles	Active
	16	Active	Platinum Club	100,000-499,999 miles	Active
	17	Active	Gold Club	Under 100,000 miles	Active
	18	Inactive	Bronze Club	Under 100,000 miles	Inactive
	19	Active	Gold Club	500,000-1,999,999 miles	Active
	20	Active	Silver Club	Under 100,000 miles	Active

# **3- Flight Type Dimension**

• Describes Flight Zone and Type

∄	FLIGHT_TYPE_KEY	ZONE	TYPE
١	1	Domestic	Economy
	2	Domestic	Business
	3	Domestic	Premium Economy
	4	Domestic	First Class
	5	International	Economy
	6	International	Business
	7	International	Premium Economy
	8	International	First Class

# 4- Airport Dimension

• Describes airports.

≣	AIRPORT_KEY	AIRPORT_ID	NAME	CITY	COUNTRY
	1	1001	John F. Kennedy International Airport	New York City	USA
	2	1002	Los Angeles International Airport	Los Angeles	USA
	3	1003	Chicago O'Hare International Airport	Chicago	USA
	4	1004	Miami International Airport	Miami	USA
	5	1005	San Francisco International Airport	San Francisco	USA
	6	1006	Denver International Airport	Denver	USA
	7	1007	Orlando International Airport	Orlando	USA
	8	1008	Seattle-Tacoma International Airport	Seattle	USA
	9	1009	McCarran International Airport	Las Vegas	USA
	10	1010	Dallas/Fort Worth International Airport	Dallas	USA
	11	1011	Hartsfield-Jackson Atlanta International Airport	Atlanta	USA
	12	1012	Toronto Pearson International Airport	Toronto	Canada
	13	1013	Vancouver International Airport	Vancouver	Canada
	14	1014	Montreal-Pierre Elliott Trudeau International Airport	Montreal	Canada
	15	1015	Calgary International Airport	Calgary	Canada
	16	1016	Edmonton International Airport	Edmonton	Canada
	17	1017	Halifax Stanfield International Airport	Halifax	Canada
	18	1018	Ottawa Macdonald-Cartier International Airport	Ottawa	Canada
	19	1019	Québec City Jean Lesage International Airport	Québec City	Canada
	20	1020	London Heathrow Airport	London	UK

#### **5- Aircraft Dimension**

• Describes the model, capacity, and manufacturer of each Aircraft.

AIRCRAFT_KEY	AIRCRAFT_ID	MODEL	CAPACITY	MANUFACTURER
1	1001	Boeing 737	189	Boeing
2	1002	Airbus A320	180	Airbus
3	1003	Boeing 777	396	Boeing
4	1004	Airbus A330	300	Airbus
5	1005	Embraer E190	114	Embraer
6	1006	Boeing 787 Dreamliner	242	Boeing
7	1007	Airbus A380	555	Airbus
8	1008	Boeing 747	524	Boeing
9	1009	Airbus A350	440	Airbus
10	1010	Boeing 737 MAX	230	Boeing
11	1011	Airbus A321	240	Airbus
12	1012	Embraer E195	124	Embraer
13	1013	Boeing 767	375	Boeing
14	1014	Airbus A319	160	Airbus
15	1015	Boeing 757	200	Boeing
16	1016	Embraer E175	88	Embraer
17	1017	Airbus A330neo	260	Airbus
18	1018	Boeing 777X	426	Boeing
19	1019	Embraer E170	76	Embraer
20	1020	Boeing 787-10	330	Boeing

## **6- Booking Channel Dimension**

• Represents reservation channels (e.g., online, phone, travel agents).

CHANNEL_KEY	TYPE
1	Online
2	Travel Agency
3	Mobile App
4	Call Center
5	Corporate Portal
6	Airport Counter
7	Third-party Website
8	Kiosk
9	Travel Management Company
10	Direct Sales

#### 7- Fare Basis Dimension

• Holds fare basis codes and related information.

∄	FARE_BASIS_KEY	TYPE	CODE	PROMOTED
١	1	Full Fare First Class	FFFC	No
	2	Discount Fare Economy Class	DFEC	Yes
	3	Business Class Flex Fare	BCFF	No
	4	Premium Economy Restricted Fare	PERF	No
	5	Special Promotion Fare	SPF	Yes
	6	Last Minute Fare	LMF	No
	7	Advance Purchase Economy Fare		Yes
	8	Refundable Business Class Fare	RBCF	No
	g	Group Discount Fare	GDF	Yes
	10	Companion Fare	CF	No

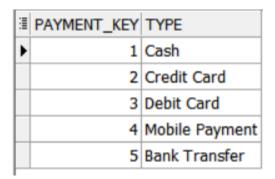
# 8- Class Upgrade Dimension

• Represents class upgrades including purchased class, actual class, and change indicator.

UPGRADE_KEY	PURCHASED_CLASS	ACTUAL_CLASS	CHANGE_INDICATOR
1	Economy	Economy	Same
2	Economy	Premium Economy	Up
3	Economy	Business	Up
4	Economy	First Class	Up
5	Premium Economy	Premium Economy	Same
6	Premium Economy	Business	Up
7	Premium Economy	First Class	Up
8	Business	Business	Same
9	Business	First Class	Up
10	First Class	First Class	Same
11	Premium Economy	Economy	Down
12	Business	Premium Economy	Down
13	First Class	Premium Economy	Down
14	Business	Economy	Down
15	First Class	Economy	Down
16	First Class	Premium Economy	Down

#### 9- Payment Method Dimension

• Describes The Payment Method Used for Reserving a Flight



# **10- Interaction Type Dimension**

• Contains data about different types of interactions, like channel and stage.

:	INTERACTION_TYPE_KEY	INTERACTION_TYPE_ID	INTERACTION_TYPE	CHANNEL	STAGE_OF_INTERACTION
١	1		Inquiry	Phone Call	Before Trip
	2		Inquiry	Email	During Trip
	3		Inquiry	Chat	After Trip
	4		Complaint	Phone Call	Before Trip
	5		Complaint	Email	During Trip
	6		Complaint	Chat	After Trip
	7		Feedback	Phone Call	Before Trip
	8		Feedback	Email	During Trip
	9		Feedback	Chat	After Trip

## 11- Problem Severity Dimension

• Stores severity levels for problems encountered, along with resolution status and description.

:	PROBLEM_SEVERITY_KEY	SEVERITY_LEVEL_ID	SEVERITY_LEVEL	RESOLUTION_STATUS	DESCRIPTION
١	1		Minor	Resolved	Small issue, quickly resolved.
	2		Minor	Pending	Small issue, awaiting resolution.
	3		Moderate	Resolved	Moderate issue, resolved effectively.
	4		Moderate	Pending	Moderate issue, currently under investigation.
	5		Major	Resolved	Significant issue, resolved with some difficulty.
	6		Major	Pending	Significant issue, awaiting action for resolution.
	7		Critical	Resolved	Critical issue, required immediate attention and resolved.
	8		Critical	Escalated	Critical issue, escalated for urgent resolution.

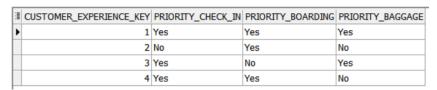
#### 12- Redeem Dimension

• Stores information about redemption, including redemption type, category, and description.

3	REDEEM_KEY	REDEEM_ID	REDEMPTION_TYPE	REDEMPTION_CATEGORY	REDEMPTION_DESCRIPTION
Þ	1	101	Miles	Flight	Redeem miles for a free flight
	2	102	Cashback	Shopping	Redeem cashback rewards for purchases
	3	103	Upgrade	Travel	Redeem points for a seat upgrade
	4	104	Gift Card	Retail	Redeem points for a gift card
	5	105	Hotel Stay	Accommodation	Redeem points for a free hotel stay

## 13- Customer Experience Dimension

• Contains data related to customer experience, such as priority check-in, boarding, and baggage.



#### 14- Date Dimension

- Contains Date and related attributes (e.g. Year, Quarter, Month, Day).
- Role-playing dimension: We used the same date dimension for different purposes (e.g., flight departure time, flight arrival time).

_						
i	DATE_KEY	DATEE	YEAR	QUARTER	MONTH	DAY
Þ	20220101	01-Jan-22	2022	Q1	January	1
	20220102	02-Jan-22	2022	Q1	January	2
	20220103	03-Jan-22	2022	Q1	January	3
	20220104	04-Jan-22	2022	Q1	January	4
	20220105	05-Jan-22	2022	Q1	January	5
	20220106	06-Jan-22	2022	Q1	January	6
	20220107	07-Jan-22	2022	Q1	January	7
	20220108	08-Jan-22	2022	Q1	January	8
	20220109	09-Jan-22	2022	Q1	January	9
	20220110	10-Jan-22	2022	Q1	January	10
	20220111	11-Jan-22	2022	Q1	January	11
	20220112	12-Jan-22	2022	Q1	January	12
	20220113	13-Jan-22	2022	Q1	January	13
	20220114	14-Jan-22	2022	Q1	January	14
	20220115	15-Jan-22	2022	Q1	January	15
	20220116	16-Jan-22	2022	Q1	January	16
	20220117	17-Jan-22	2022	Q1	January	17
	20220118	18-Jan-22	2022	Q1	January	18
					_	

#### 15- Time Dimension

- Contains time and related attributes (e.g. Hour of Day, Time Slot).
- Role-playing dimension: We used the same time dimension for different purposes (e.g., flight departure time, flight arrival time).

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1	TIME_KEY	HOUR_OF_DAY	MINUTE_OF_HOUR	TIME_SLOT
١	0	0	0	Night
	1	0	1	Night
	2	0	2	Night
	3	0	3	Night
	4	0	4	Night
	5	0	5	Night
	6	0	6	Night
	7	0	7	Night
	8	0	8	Night
	9	0	9	Night
	10	0	10	Night
	11	0	11	Night
	12	0	12	Night
	13	0	13	Night
	14	0	14	Night
	15	0	15	Night
	16	0	16	Night
	17	0	17	Night
	18	0	18	Night

#### **16- Reservation Fact**

• Stores reservation-related information like passenger details, booking channel, price, etc.

Column Name	ID	Pk	Null?	Data Type
PASSENGER_KEY	1	1	N	NUMBER
TICKET_NUMBER	2		Υ	VARCHAR2 (100 Byte)
PAYMENT_KEY	3	2	N	NUMBER
BOOKING_CHANNEL_KEY	4	3	N	NUMBER
DEPARTURE_DATE_KEY	5	4	N	NUMBER
ARRIVAL_DATE_KEY	6	5	N	NUMBER
RESERVATION_DATE_KEY	7	6	N	NUMBER
FLIGHT_TYPE_KEY	8	7	N	NUMBER
FARE_BASIS_KEY	9	8	N	NUMBER
PRICE	10		Υ	NUMBER
TAXES	11		Υ	NUMBER
NET_PRICE	12		Υ	NUMBER

# 17- Segment Flight Activity Fact

• Records details about flight segments, including passenger details, flight information, prices, etc.

	Column Name	ID	Pk	Null?	Data Type
Þ	CONFIRMATION_NUMBER	1		Υ	VARCHAR2 (100 Byte)
	TICKET_NUMBER	2		Υ	VARCHAR2 (100 Byte)
	SEGMENT_SEQUENCE_NUMBER	3		Υ	NUMBER
	PASSENGER_KEY	4	1	N	NUMBER
	PASSENGER_PROFILE_KEY	5	2	N	NUMBER
	AIRCRAFT_KEY	6	3	N	NUMBER
	DEPARTURE_AIRPORT_KEY	7	4	N	NUMBER
	ARRIVAL_AIRPORT_KEY	8	5	N	NUMBER
	BOOKING_CHANNEL_KEY	9	6	N	NUMBER
	FLIGHT_TYPE_KEY	10	7	N	NUMBER
	FARE_BASIS_KEY	11	8	N	NUMBER
	PAYMENT_METHOD_KEY	12	9	N	NUMBER
	CLASS_UPGRADE_KEY	13	10	N	NUMBER
	SCHEDULED_DEPARTURE_DATE_KEY	14	11	N	NUMBER
	ACTUAL_DEPARTURE_DATE_KEY	15	12	N	NUMBER
	SCHEDULED_DEPARTURE_TIME_KEY	16	13	N	NUMBER
	ACTUAL_DEPARTURE_TIME_KEY	17	14	N	NUMBER
	SCHEDULED_ARRIVAL_DATE_KEY	18	15	N	NUMBER
	ACTUAL_ARRIVAL_DATE_KEY	19	16	N	NUMBER
	SCHEDULED_ARRIVAL_TIME_KEY	20	17	N	NUMBER
	ACTUAL_ARRIVAL_TIME_KEY	21	18	N	NUMBER
	FARE_PRICE	22		Υ	NUMBER
	TAXES	23		Υ	NUMBER
	OVERWEIGHT_LUGGAGE	24		Υ	NUMBER
	UPGRADE_FEES	25		Υ	NUMBER
	NET_PRICE	26		Υ	NUMBER
	COST	27		Υ	NUMBER
	PROFIT	28		Υ	NUMBER

## 18- Trip Flight Activity Fact

• Stores reservation-related information like passenger details, booking channel, price, etc.

<b>:</b> ≡	Column Name	ID	Pk	Null?	Data Type
-			FK		
ľ	TICKET_NUMBER	1		Υ	VARCHAR2 (100 Byte)
L	PASSENGER_KEY	2	1	N	NUMBER
	PASSENGER_PROFILE_KEY	3	2	N	NUMBER
	DEPARTURE_AIRPORT_KEY	4	3	N	NUMBER
	ARRIVAL_AIRPORT_KEY	5	4	N	NUMBER
	BOOKING_CHANNEL_KEY	6	5	N	NUMBER
	FLIGHT_TYPE_KEY	7	6	N	NUMBER
	SCHEDULED_DEPARTURE_DATE_KEY	8	7	N	NUMBER
	ACTUAL_DEPARTURE_DATE_KEY	9	8	N	NUMBER
	SCHEDULED_ARRIVAL_DATE_KEY	10	9	N	NUMBER
	ACTUAL_ARRIVAL_DATE_KEY	11	10	N	NUMBER
	TOTAL_SEGMENTS	12		Υ	NUMBER
	TOTAL_FARE_PRICE	13		Υ	NUMBER
	TOTAL_TAXES	14		Υ	NUMBER
	TOTAL_OVERWEIGHT_LUGGAGE	15		Υ	NUMBER
	TOTAL_UPGRADE_FEES	16		Υ	NUMBER
	TOTAL_NET_PRICE	17		Υ	NUMBER
	TOTAL_COST	18		Υ	NUMBER
	TOTAL_PROFIT	19		Υ	NUMBER
	TOTAL_OVERNIGHT_STAYS	20		Υ	NUMBER

## 19- Frequent Flyers Fact

• Records data about frequent flyers, including member details, flight information, miles earned, etc.

∄	Column Name	ID	Pk	Null?	Data Type
١	MEMBER_KEY	1	1	N	NUMBER
	PASSENGER_PROFILE_KEY	2	2	N	NUMBER
	TICKET_NUMBER	3		Υ	VARCHAR2 (100 Byte)
	CUSTOMER_EXPERIENCE_KEY	4	3	N	NUMBER
	FLIGHT_TYPE_KEY	5	4	N	NUMBER
	FLIGHT_DATE_KEY	6	5	N	NUMBER
	REDEEM_KEY	7	6	N	NUMBER
	MILES_EARNED	8		Υ	NUMBER
	MILES_REDEEMED	9		Υ	NUMBER
	CLASS_UPGRADE_KEY	10	7	N	NUMBER

#### **20- Customer Care Fact**

 Stores information about interactions between customers and customer care, including problem severity, interaction type, etc.

∄	Column Name	ID	Pk	Null?	Data Type
Þ	PASSENGER_KEY	1	1	N	NUMBER
	PASSENGER_PROFILE_KEY	2	2	N	NUMBER
	INTERACTION_TYPE_KEY	3	3	N	NUMBER
	PROBLEM_SEVERITY_KEY	4	4	N	NUMBER
	FLIGHT_TYPE_KEY	5	5	N	NUMBER
	DATE_KEY	6	6	N	NUMBER
	TIME_KEY	7	7	N	NUMBER
	TICKET_NUMBER	8		Υ	VARCHAR2 (100 Byte)

## Why we Choose This Model

We chose this data model design because it aligns with the Kimball method, which emphasizes simplicity, flexibility, and usability in data warehousing projects. Our approach involved breaking down the data into separate tables, each focusing on a specific aspect of the business processes involved in airline operations.

- 1. **Simplicity**: By breaking down the data into separate tables for each business process, we ensure simplicity in data management and querying. Each table represents a distinct entity or aspect of the business, making it easier to understand and work with the data.
- 2. **Flexibility**: The modular design of our data model allows for easy modification and expansion as business requirements evolve. New tables can be added to accommodate additional business processes or data sources without disrupting existing structures.
- 3. Focus on Business Processes: Each table in our data model represents a specific business process or entity relevant to airline operations. For example, we have tables for passenger information, flight details, reservations, customer care interactions, and frequent flyer programs.

## **Physical Model**

Attached All The SQL Files To Generate The Physical Model: Physical Model

Note: adjust the schema name if you'll use the fact tables data insertion files

#### **Business Questions**

```
-- what flights the company's frequent flyers mostly take

SELECT count(p.name) as count , a.name AS arrival_airport , aa.name as departure_airport

FROM Segment_Flight_Activity_Fact sfaf

JOIN Passenger_dim p ON sfaf.passenger_key = p.passenger_key

JOIN Passenger_Profile_dim pp ON sfaf.passenger_profile_key = pp.profile_key

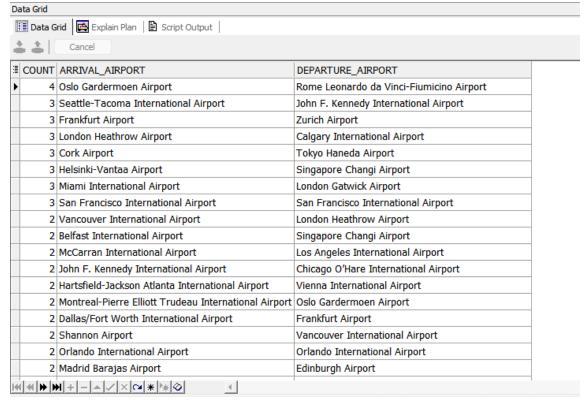
JOIN Airport_dim a ON sfaf.arrival_airport_key = a.airport_key

JOIN Airport_dim aa ON sfaf.departure_airport_key = aa.airport_key

where pp.status = 'Active'

group by a.name , aa.name

order by count desc;
```



--Analyze fare basis paid by frequent flyers

SELECT DISTINCT fb.type AS fare\_basis\_type, COUNT(\*) AS frequency

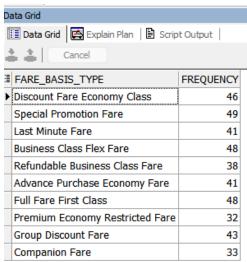
FROM Segment\_Flight\_Activity\_Fact sfaf

JOIN Fare\_Basis\_dim fb ON sfaf.fare\_basis\_key = fb.fare\_basis\_key

JOIN Passenger\_Profile\_dim pp ON sfaf.passenger\_profile\_key = pp.profile\_key

WHERE pp.club\_membership = 'Gold Club'

GROUP BY fb.type;



-- Calculate frequency of upgrades by frequent flyers' Silver Club'

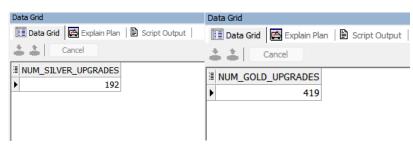
SELECT COUNT(\*) AS num\_silver\_upgrades

FROM Segment Flight Activity Fact sfaf

JOIN Passenger\_Profile\_dim pp ON sfaf.passenger\_profile\_key = pp.profile\_key

WHERE pp.club membership = 'Silver Club'

AND sfaf.CLASS\_UPGRADE\_KEY in (select CLASS\_UPGRADE\_KEY from class\_upgrade\_dim where change\_indicator = 'Up' );



-- Calculate frequency of upgrades by frequent flyers 'Gold Club'

SELECT COUNT(\*) AS num\_gold\_upgrades

FROM Segment Flight Activity Fact sfaf

JOIN Passenger Profile dim pp ON sfaf.passenger profile key = pp.profile key

WHERE pp.club\_membership = 'Gold Club'

AND sfaf.CLASS\_UPGRADE\_KEY in (select CLASS\_UPGRADE\_KEY from class\_upgrade\_dim where

change\_indicator = 'Up' );

-- responses to special fare promotions by frequent flyers

SELECT DISTINCT p.name AS passenger\_name , count( sfaf.ticket\_number) as Promoted\_Tickets

FROM Segment\_Flight\_Activity\_Fact sfaf

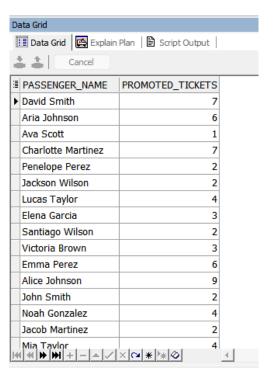
JOIN Passenger\_dim p ON sfaf.passenger\_key = p.passenger\_key

JOIN Passenger\_Profile\_dim pp ON sfaf.passenger\_profile\_key = pp.profile\_key

join Fare\_Basis\_dim fb on sfaf.fare\_basis\_key = fb.fare\_basis\_key

WHERE pp.club\_membership ='Gold Club' AND fb.promoted = 'Yes'

group by p.name;



--the portion of passengers in the different club memberships

SELECT

pp.club\_membership,

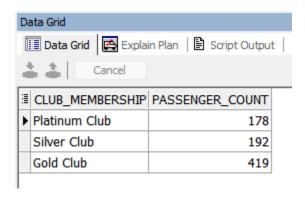
COUNT(p.passenger\_key) AS passenger\_count

FROM Passenger\_Profile\_dim pp

join Segment\_Flight\_Activity\_Fact sfaf ON sfaf.passenger\_profile\_key = pp.profile\_key JOIN Passenger\_dim p ON sfaf.passenger\_key = p.passenger\_key

where pp.status = 'Active'

GROUP BY pp.club\_membership;



-- most departured from

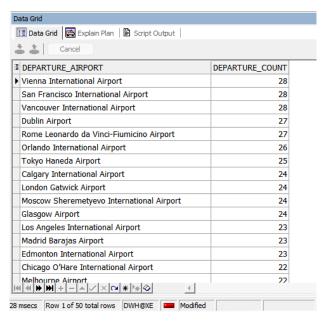
SELECT
 a.name AS departure\_airport,
 COUNT(\*) AS departure\_count

FROM Segment\_Flight\_Activity\_Fact sfaf

JOIN Airport\_dim a ON sfaf.departure\_airport\_key = a.airport\_key

GROUP BY a.name

ORDER BY departure\_count DESC;



-- most arrived airport

**SELECT** 

a.name AS arrival\_airport,
 COUNT(\*) AS arrival\_count

FROM Segment\_Flight\_Activity\_Fact sfaf

JOIN Airport\_dim a ON sfaf.arrival\_airport\_key = a.airport\_key

GROUP BY a.name

ORDER BY arrival\_count DESC;



#### --Number of Resolved Complaints

SELECT COUNT(\*) AS Resolved Complaints

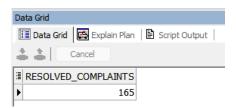
FROM Customer Care Fact c

JOIN Problem\_Severity\_dim ps ON c.problem\_severity\_key = ps.problem\_severity\_key

JOIN Interaction\_Type\_dim it ON c.interaction\_type\_key = it.interaction\_type\_key

WHERE ps.resolution\_status = 'Resolved'

AND it.interaction\_type = 'Complaint';

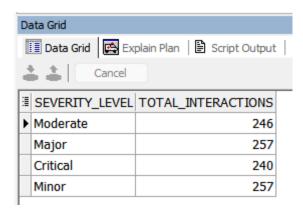


--Total number of interactions per severity level:

SELECT ps.severity\_level, COUNT(\*) AS Total\_Interactions

FROM Customer\_Care\_Fact c

JOIN Problem\_Severity\_dim ps ON c.problem\_severity\_key = ps.problem\_severity\_key GROUP BY ps.severity\_level;

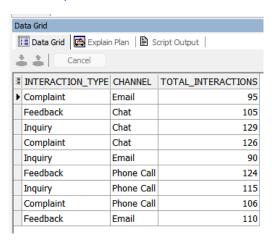


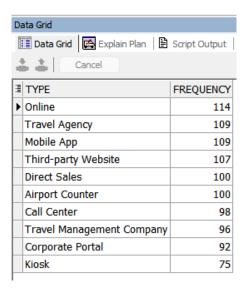
--Number of interactions by interaction type and channel:

SELECT it.interaction\_type, it.channel, COUNT(\*) AS Total\_Interactions

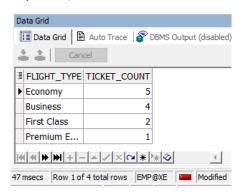
FROM Customer Care Fact c

JOIN Interaction\_Type\_dim it ON c.interaction\_type\_key = it.interaction\_type\_key GROUP BY it.interaction\_type, it.channel;





--Which flights are preferred by frequent flyers?
SELECT ft.TYPE AS flight\_type, COUNT (ff.ticket\_number) AS ticket\_count
FROM Frequent\_Flyers\_Fact ff
 JOIN
 Flight\_Type\_dim ft
 ON ff.flight\_type\_key = ft.flight\_type\_key
GROUP BY ft.TYPE
ORDER BY COUNT (ff.ticket\_number) DESC;

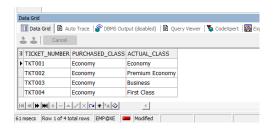


--How often do frequent flyers upgrade their class?

SELECT ff.ticket\_number, cu.purchased\_class, cu.actual\_class

FROM Frequent Flyers Fact ff

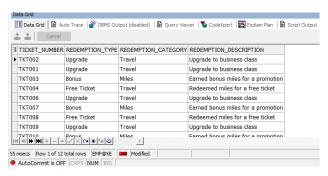
JOIN Class\_Upgrade\_dim cu ON ff.upgrade\_key = cu.upgrade\_key;



--How do frequent flyers earn and redeem their miles?

SELECT ff.ticket\_number, rd.redemption\_type, rd.redemption\_category, rd.redemption\_description FROM Frequent Flyers Fact ff

JOIN Redeem dim rd ON ff.redeem key = rd.redeem key;



--What is the total net price earned from reservations for each quarter of a specific year?

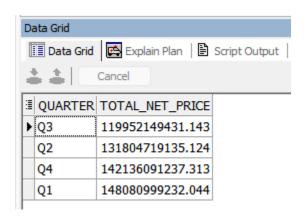
SELECT dd.quarter, SUM(rf.net price) AS total net price

FROM Reservation\_Fact rf

JOIN Date\_dim dd ON rf.reservation\_date\_key = dd.date\_key

WHERE dd.year = 2022

**GROUP BY dd.quarter;** 



### **Assumptions**

- 1) To be a frequent flyer you must exceed 100,000 miles and travel 5 times per year.
- 2) When we get feedback from a customer, we divide it into 2 categories (inquiry or complaint) which may happen before, within or after trip and we keep track the status which may be resolved, pending, or escalated.
- 3) Passengers can upgrade their class.
- 4) We also assume that the passenger can redeem its points in
  - Free flight → when you reach to 100,000 miles and 2 flights per month.
  - Cash back reward for porches → 80,000 miles.
  - Seat upgrade → 50,000 miles.
  - Gift card  $\rightarrow$  30,000 miles.
  - Free hotel status → 50,000 miles