

# How to make money on Open Source?

<https://doomhammer.info/talks/sfscon2019>

# Piotr Gaczkowski



<https://github.com/DoomHammer> | @doomhammerng

<https://doomhammer.info>

@DoomHammerNG

# Why is contributing to Open Source worth your time?

# Increase your skills

**Increase your skills**

**Improve your visibility**

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**Find a new job (or new clients)**

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**Improve your visibility**

**Find a new job (or new clients)**

**Find new employees**

Increase your skills

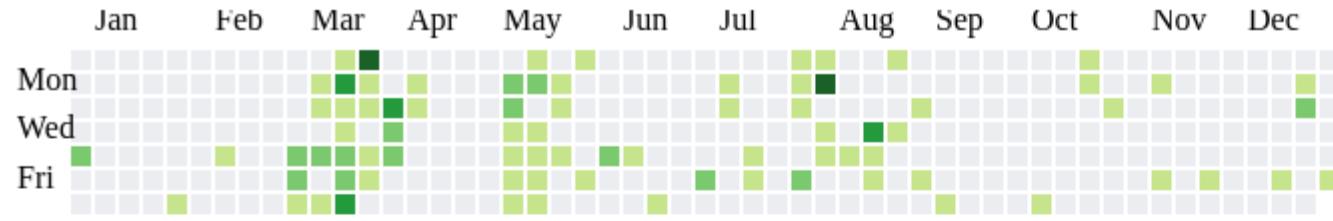
Improve your visibility

Find a new job (or new clients)

Find new employees

Do something for others (gaining their gratitude)

# Get nice statistics



# How to make money on Open Source?

# **Donations, patronage, crowdfunding**

# Continuous

- Paypal Button

<https://doomhammer.github.io/songcorder/#tips-welcome>

## Mentions

- [Equipment Rack with LP Storage](#)
- [Recording vinyl](#)
- [LP12/DSM Songcorder rips - convert wav to flac?](#)
- [Any News on Linn Support for Streaming from DSM to PC/Mac for Digitizing Vinyl?](#)
- [Digitizing Vinyl](#)

## Tips welcome

Like the app? Want to encourage development of Songcorder? Simply feeling generous? You can [PayPal](#) me a donation so I could invest in more music!

[Tip Songcorder](#) [PayPal](#)

# Continuous

- Flattr



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# Continuous

- Gittip/Gratipay/Liberapay

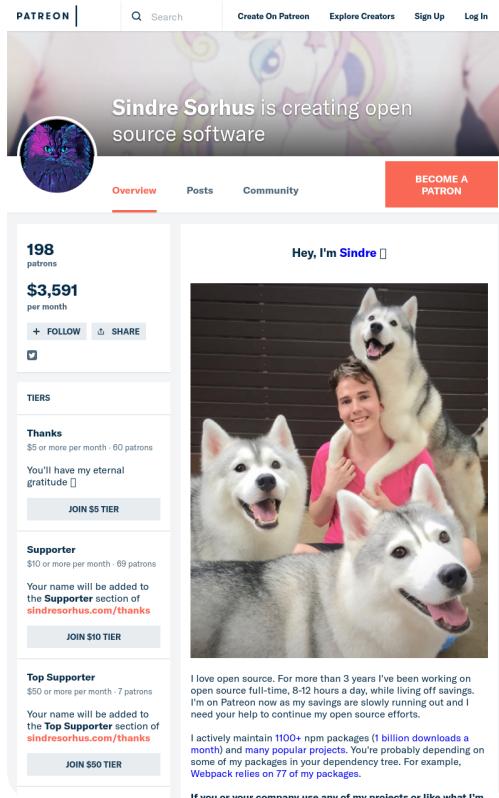
The screenshot shows the Liberapay website interface. At the top, there's a yellow header bar with the Liberapay logo, navigation links for 'Explore', 'Search', 'About', language selection ('EN'), and 'Log In or Create Account'. Below the header, a navigation menu includes 'Overview', 'Teams', 'Organizations', 'Individuals', 'Unclaimed Donations', 'Repositories' (which is currently selected), and 'Social Networks'. A 'Communities' section follows. The main content area displays a list of the 20 most popular repositories, each in its own card:

- awesome** by sindresorhus ★ 90576  
:sunglasses: Curated list of awesome lists  
[Donate](#)
- syncthing** by Syncthing ★ 21561  
Open Source Continuous File Synchronization  
[Donate](#)
- mastodon** by Mastodon ★ 14319  
Your self-hosted, globally interconnected microblogging community  
[Donate](#)
- rclone** by ncw ★ 10338  
"rsync for cloud storage" - Google Drive, Amazon Drive, S3, Dropbox, Backblaze B2, One Drive, Swift, Hubic, Cloudfiles, Google Cloud Storage, Yandex Files  
[Donate](#)
- pure-bash-bible** by 2211 ★ 8990  
A collection of pure bash alternatives to external processes.  
[Donate](#)
- activeadmin** by Active-Admin ★ 8114  
The administration framework for Ruby on Rails applications.  
[Donate](#)

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# Continuous

- Patreon



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# Continuous

- GitHub Sponsors

Become a sponsor to [wifelette](#)



**Leah Silber**

wifelette

📍 Portland, OR

Hello friends!

My name is Leah. I'm a long-time open source enthusiast, who believes strongly that *everyone* can be involved in OSS—not just engineers! My personal path was focused on logistics, events, project governance, and all other sorts of operational things, and yours could really be anything at all. The world of OSS is big, and there's SO much to do.

Aside from what I can fit into my day job (which is thankfully privileged enough provide

Select a tier

\$5 a month

Select

Thanks so much for your support! Every bit helps, and the smaller bits add up to making sure I know folks get benefit from my work and want me to keep it up.

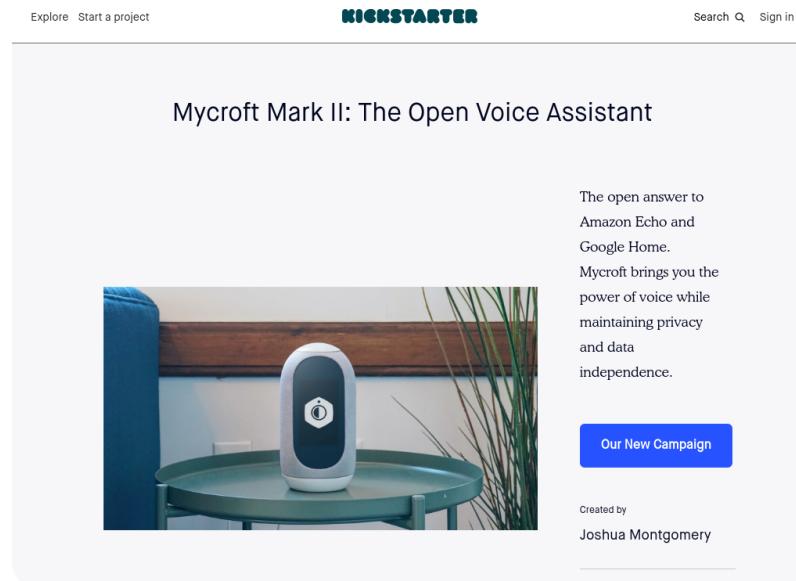
\$25 a month

Select

# One-time

- Kickstarter

<https://www.kickstarter.com/projects/aiforeveryone/mycroft-mark-ii-the-open-voice-assistant>



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# One-time

- IndieGoGo

<https://www.indiegogo.com/projects/geary-a-beautiful-modern-open-source-email-client>

The screenshot shows the Indiegogo campaign page for 'Geary: a beautiful modern open-source email client'. The project is marked as 'CLOSED' with '\$50,860 USD raised by 0 backers' and '51% of \$100,000 fixed goal'. The project owner is Jim Nelson from San Francisco, United States. The page includes a video thumbnail, social sharing icons, and a cookie consent banner at the bottom.

INDIEGOGO Explore ▾ What We Do For Entrepreneurs Start a Campaign Log In Sign Up

CLOSED

**Geary: a beautiful modern open-source email client**

It's time for a fresh approach to email.

PROJECT OWNER

Jim Nelson  
San Francisco, United States  
1 Campaign | More

\$50,860 USD raised by 0 backers

51% of \$100,000 fixed goal

YouTube

This website uses cookies

We use cookies to personalise content and ads, to provide social media features and to analyse our traffic. We also share information about your use of our site with our social media, advertising and analytics partners who may combine it with other information that you've provided to them or that they've collected from your use of their services.

Necessary  Preferences  Statistics  Marketing Show details ▾ OK

# One-time

- Self-managed

<https://mediagoblin.org/pages/campaign.html>

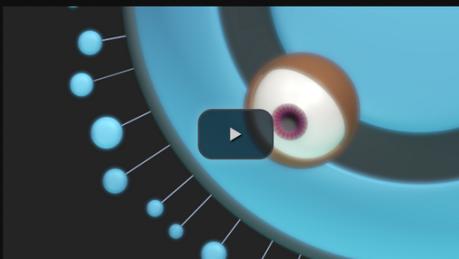
mediagoblin

news · tour · community · wiki · bug tracker · git repository [Donate...](#)

Support MediaGoblin! Help us take back the net!

GNU MediaGoblin is a free software media publishing system for the web. It's a freedom-respecting replacement for sites like Flickr, YouTube, SoundCloud, and Thingiverse. We've come pretty far, but we need you to join our goblin force and help us take back the net!

NOTE: The campaign is officially over, and a success! You can still [donate to help us out](#) (always appreciated!) but you cannot select the rewards. Thanks for your support, everyone!



Raised \$ of \$ 60,000.00  
... that's 0%! Thanks for your support! [Donate...](#)

**UNLOCK NEW FEATURES!!**

	READY!!	READY!!	UNLOCKING...	LOCKED	LOCKED
Gavroche	\$35K	\$60K	\$100K	\$150K	\$200K

**Gavroche: \$35,000**

- **Federation:** Connect and share with friends and family even if you're on different MediaGoblin sites! We'll be adding federation support via the PyPump API.
- **1.0 release:** The release we've all been waiting for! Get all the original main features planned for MediaGoblin wrapped up and pushed out to the public!
- **Podcast support:** User-subscribable podcast links to your video and audio content!

**Aveyah: \$60,000**

- **Private media sharing:** Control who can see what! Maybe everyone should see your artwork, but maybe just your family and close friends to see your baby photos.
- **PyPump:** Why stop at federation for just MediaGoblin? At this level, we'll invest resources directly into improving the awesome PyPump library and spreading federation across the Python web development world.
- **[UNLOCK] Premium hosting reward!** If we hit 60k, we'll add a new reward option: premium hosting!
- **+\$1 donor-voted feature!** We'll open a poll for what feature donors want. You, the people, get to decide what's most important!

**Chives: \$100,000**

- **Easier deployment:** OpenShift support! Super-easy deployment on the free software platform-as-a-service system. OpenShift!
- **Encrypted storage:** better packaging! MediaGoblin packages for major GNU/Linux distributions!
- **Encrypted storage support (via Tahoe-LAFS)!** Want to keep your media private without yourself? We'll add to host all those files locally yourself! We'll add

**Exciting rewards!**

NOTE: the campaign is over; you can still donate, but you cannot select rewards. Thanks for your support!

All of these options include MediaGoblin stickers!

**\$15:** Our eternal gratitude! Plus stickers!

**\$35:** Your name immortalized on a special thank-you page! Plus our eternal gratitude and stickers!

**\$50:** A Goblin Force postcard, sent straight to your door! Plus thank-you page, our eternal gratitude, and stickers!

**\$100:** A brand new t-shirt, featuring the "network mesh" head of our mascot from the video! Plus postcard, thank you page, our eternal gratitude, and stickers!

**\$125:** A 3d printed "Goblin Force" badge you can wear! Plus postcard, thank you page, our eternal gratitude, and stickers!

**\$150:** T-shirt and 3d printed "Goblin Force" badge combo pack! Plus postcard, thank you page, our eternal gratitude, and stickers!

**\$375:** 3d printed statue of our mascot, Gavroche! Plus a t-shirt, a 3d-printed "Goblin Force" badge, postcard, thank you page, our eternal gratitude, and stickers!

# Paid internship

- <https://summerofcode.withgoogle.com/>
- <https://developers.google.com/season-of-docs>

# Grants

- <https://foundation.travis-ci.org/grants>
- <https://www.mozilla.org/en-US/grants/>

# Companies developing Open Source

# Companies developing Open Source

- See the sponsors list

# Bounty hunts

- <https://www.bountysource.com/>
- <https://issuehunt.io>

# Gitcoin

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## Security Issue Dependency

[See Prize](#)

● Ready to work • Traditional • Beginner • Opened 1 year ago • 0 Applicants



## Write Autofix Functions For Existing Rules

150 DAI 150.00 USD

● Ready to work • Cooperative • Beginner • Opened 1 year ago • 0 Applicants



## Rules To Improve

120 DAI 120.00 USD

● Ready to work • Cooperative • Beginner • Opened 1 year ago • 4 Applicants

# Lemonade stand

<https://github.com/nayafia/lemonade-stand>

# Problems related to Open Source funding

- Awareness

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- Awareness
- Trust

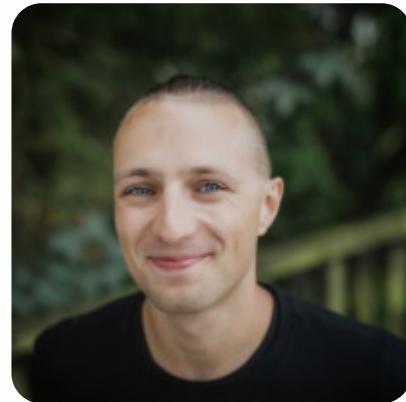
# Problems related to Open Source funding

- Awareness
- Trust
- Lack of standards / Too much choice

# Why is it important?

# What can we do about it?

# Thank you!



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