

Ferdinand Bierbaum



Ingeniero en Sistemas Computacionales

Address	Guadalajara México	Phone	(+52) 33 1863 0544
Email	ferdibierbaum@gmail.com	Links	LinkedIn , Github , Portafolio

01 PROFILE

Hello! I'm Ferdinand Bierbaum, an enthusiastic student of Computer Systems Engineering at ITESO, currently going through the sixth semester. I'm always seeking opportunities to grow, learn, and apply my knowledge and skills in a professional setting, where I can collaborate with passionate teams and continue learning from the people around me.

02 EMPLOYMENT HISTORY

01/2022 — 01/2023	Talent Acquisition Specialist at Everst	Guadalajara
	<ul style="list-style-type: none">Finding, engaging and activating passive candidates through Boolean search.Screening and interviewing candidates.Creating relationships with candidates to keep them engaged through the recruitment process.Reviewing candidates tests and challenges ensuring they meet the requirements of the project and integrate them effectively into the team.Organizing and coordinating interviews with candidates and hiring managers.Performed these responsibilities with clients based in the US, Europe and LATAM.	
01/2023 — 06/2023	Business Development Representative at Everst	Guadalajara
	<ul style="list-style-type: none">Prospecting and qualifying leads through various channels such as cold calling, email outreach, and social media engagement.Conducting research on target companies and industries to identify potential opportunities for business growth.Initiating and managing outbound communication with prospective clients to generate interest and schedule meetings for the sales team.Participating in sales meetings and training sessions to enhance product knowledge and sales skills.Contributing to the development and refinement of sales processes and procedures to improve efficiency and effectiveness.	

03 EDUCATION

Aug 2021 — May 2026	Instituto Tecnológico y de Estudios Superiores de Occidente (ITESO)	Guadalajara
	In process	

04 SKILLS

Python	● ● ● ● ●	Java	● ● ● ● ●
JavaScript	● ● ● ● ●	SQL	● ● ● ● ●
HTML & CSS	● ● ● ● ●	NoSQL	● ● ● ● ●

05 LANGUAGES

Spanish	● ● ● ● ●	English	● ● ● ● ●
---------	-----------	---------	-----------