

Yanyan (Dora) Deng

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Open to H-1B transfer or 2026 new sponsorship

SUMMARY

I am a strategic Data Analyst with experience in **supply chain analytics, ETLs, and business intelligence**. Proficient in **qualitative and quantitative analysis** to improve business performance, **utilizing SQL, Python, R, PowerBI, SAP, Excel, machine learning & AI, and cloud technologies (Azure, Snowflake)** to drive **Sales & Operations Planning, Supply Chain Management & Sustainability, financial analysis, inventory management, demand planning, logistics optimization, order fulfillment, customer relationship management, and cost-saving strategy**. At Siemens Healthineers and Gree, I led initiatives that improved forecasting accuracy, streamlined master data, and reduced lead times—delivering measurable business impact. I am excited to leverage my analytical, AI technical, and interpersonal skills to develop business efficiency.

EXPERIENCE

Gree Commercial USA– World's largest AC Manufacturer

New York, NY

Senior Data Analyst – Supply Chain Management

Apr. 2025 – Present

- Created an **SAP ERP**-based master data framework using **SQL**, streamlining data flows across supply chain modules (S&OP, Inventory, Procurement, and Logistics) with a **40%** projected accuracy gain by Q3 2025
- Initiated supply chain analytics BI project in **Power BI**, focusing on order-to-delivery lead time reduction, targeting a 15%-25% improvement in on-time delivery rate
- Partnered with cross-functional stakeholders to design a phased program communication plan, aligning operational milestones with executive reporting schedules for supply chain sustainability

Cerebral Artery LLC

Jersey City, NJ

Financial Data Analyst

Oct. 2023 – Apr. 2025

- Developed and maintained the company's financial plans and forecasts, including creating budgets, conducting variance analysis, and improving cost optimization and revenue maximization by **20%** a year
- Utilized **SQL** and **Tableau** to ensure data accuracy and presented monthly financial **P&L reports**, dashboards, and KPIs
- Conducted **root cause analysis** that utilized **generative AI** to ensure operations align with geopolitical policy, eco-friendly purchasing, cost-saving, and risk mitigation strategies

Siemens Healthineers - Fortune 500

Tarrytown, NY

Data Analyst - Sales & Operations, Supply Chain Management

Aug. 2021 – Aug. 2023

- Owned master data** by developing an automated **ETL pipeline** of 60M+ rows of data using **SQL** and **Azure** to reduce **CRM** downtime by 70% (from 30 mins to 9mins)
- Built a data warehouse with **Snowflake** and implemented **PowerBI dashboards**, facilitating lead time by 15% of inventory
- Improved demand forecasting accuracy** for a **\$1M** lab diagnostics segment by refining time-series algorithms with **8+** predictive metrics in quantitative analysis, while aligning production with customer demand and resource planning
- Collaborated with cross-functional teams** to uphold **100% data integration**, ensuring monthly **SOPs of Sales & Operations Planning** (demand planning, inventory planning, and logistics tracking) for cost-effective production

NYU Langone Fenyo Lab

New York, NY

Data Science Research Assistant Intern

Oct. 2020 - Feb. 2021

- Implemented **Correlation, Significant level in R studio** and **Pandas in Python** to formatted distributor data and recognize **450** mutant genes in **30k** raw dataset
- Created scientific basis for biologists, leading scientists to explore unique diseases by **visualization** tool in R studio

Deloitte - NCAA March Data Crunch Madness Competition

New York, NY

Data Scientist

Jan. 2020 - May. 2020

- Predicted winning team of each game in 2020 NCAA with accuracy over 75% and log loss of 0.439
- Trained 17-year historical NCAA dataset with more than **150 variables** before feature selecting, tested models using **machine learning algorithms** like ANN and earned Honorable Mention (top10%) from judging panel

Gabelli School of Business

New York, NY

Data Analysis Teaching Assistant

Dec. 2019 - Dec. 2020

- Collected, aggregated, and analyzed **11GBs** of Instagram data on Google Cloud to measure popularity of Product Tags using Pandas
- Built **automated visualization dashboards** by extracting data from **MySQL** server to track 50 fashion trends

EDUCATION

FORDHAM UNIVERSITY, GABELLI SCHOOL OF BUSINESS, NY

Aug. 2019 - Dec. 2020

MS, Information Technology GPA: 3.9/4.0

Relevant Coursework: Database Management, Data Mining, Machine Learning Application, Information System Strategy

HOFSTRA UNIVERSITY, FRANK. ZARB SCHOOL OF BUSINESS, NY

Aug. 2017 - May. 2019

MS, Finance GPA: 3.6/4.0

Relevant Coursework: Financial Analysis and Planning, Advanced Statistical Modeling in Finance, Advanced Applications in Risk

Xi'an PETROLEUM UNIVERSITY, China

Aug. 2012 - May. 2016

BS, Engineering GPA: 3.7/4.0

Relevant Coursework: Advanced Mathematics, Linear Algebra, Probability and Mathematics Statistics

Skills

- **Programming & Scripting:** SQL, Python, Spark, R, JavaScript, Relational Database, Generative AI, and Machine Learning/AI for automation (regression analysis, correlation, variables selection, and deep learning applied to forecasting)
- **Cloud computing:** Snowflake, AWS, Azure, Google Cloud Analytics
- **Visualization & Service platforms:** Tableau, Qlik, PowerBI, PowerApps, SAP ERP, MS Excel, MS Office
- **Supply Chain Management:** S&OP sales operations planning, demand forecast, inventory management, logistics optimization, distribution network, order fulfillment, customer relationship management, strategic planning, supply chain sustainability, blockchain, and financial controls
- **Soft skills:** Geospatial analysis, analytical insights, advanced communication, team problem-solving, and presentation abilities

Certification & Language

- Career Essentials in Generative AI by Microsoft and LinkedIn (2024)
- CSCMP Supply Chain Foundations: The Essentials Profession Certificate (2024)
- AWS Storage and Data Management (2024)
- Azure Spark Databricks Essential Training (2024)
- Google Analytics Individual Qualification (2021)
- Fluent in English, and Chinese Mandarin; Intermediate in Japanese