

ALEJANDRA DORADO

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Professional summary

Sales Manager successful in relationship and team building. Motivates sales teams to exceed sales goals. Results-oriented Area Sales Manager excelling in identifying customer needs and providing solutions. Talented sales professional effective at multi-tasking and reaching sales targets. Builds loyalty and long-term relationships with customers.

Skills

Sales analysis, Customer Satisfaction, Team Self-motivated, Sales analysis Highly competitive Relationship building Client development, Product knowledge, Networking skills.

Work History

Assistant Manager

potenza

Cali, Colombia

Managed staff of 10 sales associates, 2 team leaders and 2 assistant managers.

Hostess

Cholos

North Miami

Followed all safety and sanitation policies when handling food and beverage to uphold proper health standards. Displayed enthusiasm and knowledge about the restaurant's menu and products. Routinely supported other areas of the restaurant as requested, including answering telephones and completing financial transactions for other staff. Set dining tables according to type of event and service standards. Developed and maintained positive working relationships with others to reach business goals. Provided friendly and attentive service.

Sales

Perfum plus

Dolphin mall

Worked closely with all product development departments to create and maintain market materials for sales presentations and client meetings. Completed and mailed bills, contracts, policies, invoices and checks.

Sales Lead

Oneclick

Dolphin

Maintained knowledge of current sales and promotions, policies regarding payment and exchanges and security practices .Completed all cleaning, stocking and organizing tasks in assigned sales area. Customer Service Team ,Management Customer Satisfaction, Approved all sales staff budget expenditures. Trained all incoming sales team members. Maintained cleanliness and presentation of stock room and production floor. Designed displays to make the store experience interactive, engaging and reassuring. Asked open-ended questions to assess customer needs.

sales

Transelco

conventional center

Cashier

The cheese course

City place, Doral

Manager

Red Works LLC

Hialeah

Education

High School Diploma:

2014

Lauretta Bender

colombia

Current

Miami dade college

miami, fl, doral

AI university

Miami, fl, Biscayne Blvd

Additional Information

Bilingual