

 $\textbf{Figure 1} \quad \text{Xiao}(2010) \text{ 2-seller game}$

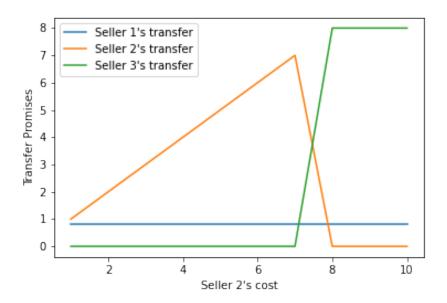
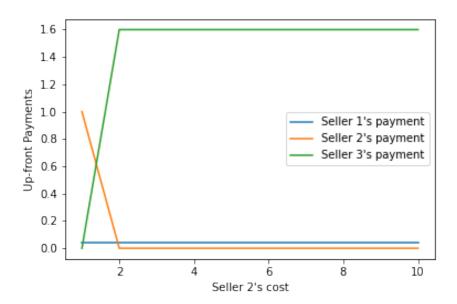


Figure 2 Sellers' payments under Transfer Promises



 ${\bf Figure~3}~~{\bf Sellers'~payments~under~Up\text{-}front~Payment}$