# Kavish Hukmani

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#### SUMMARY

Data Scientist with 3 years of experience solving diverse problems in marketing, retail, and finance using Machine Learning. Proficient in predictive modeling, geospatial analytics, optimization, statistics, and delivering production ready solutions.

#### **SKILLS**

Programming Languages: Python, SQL, R, Bash, Java, HTML

Data Wrangling: • Python: Pandas, NumPy, sklearn, geopandas • SQL: MySQL, Redshift, Athena, BigQuery, SQLite

R: tidyverse • Distributed Computing: PySpark, Dask • NoSQL: MongoDB, Redis • Misc.: Excel, Regex

Storytelling: • Dashboarding: Tableau, Mode Analytics, Dash, Looker • Plotting: Matplotlib, Seaborn, Plotly, Folium, ggplot2

Technologies: AWS, GCP, Spark, PyTorch, Gurobi, Linux, Git, Google Analytics

Certifications: AWS Cloud Practitioner, Tableau Desktop Specialist, DeepLearning.AI Deep Learning Specialization

#### **EXPERIENCE**

**Unison IM** San Francisco, CA

Data Scientist

Jul. 2022 - Present

- Saved \$2MM annually in CAC by improving customer targeting (2x response rate) for direct mail and email marketing channels using effective feature engineering and modeling techniques in PySpark.
- Led the design and development of Unison's first proprietary AVM (home valuation model) using geospatial analytics and advanced ensemble learning techniques in Python, potentially saving \$1MM annually.
- Improved company cashflow estimates by increasing accuracy in customer onboarding time through survival analysis in R.
- Created a portfolio weather risk dashboard for proactive outreach by scraping the National Weather Service in Python.

**Angel Flight West** San Francisco, CA

Data Scientist

Oct. 2021 - Jun. 2022

- Increased the annual flight count by 4% by building and deploying a flight cancellation risk assessment model using boosted decision trees in Azure ML.
- Used Google Analytics to analyze user drop-off in the new patient intake forms and conducted A/B tests to increase form completions by 125%.
- Performed ETL jobs on 100M+ rows of flight data for ad-hoc analysis with MySQL and Python.

**Impact Analytics** Bengaluru, India

**Data Scientist** 

Aug. 2020 - Jun. 2021 Data Science Intern Jan. 2020 - Mar. 2020

- Developed inventory allocation and promotions optimization models in **Gurobi (Python)** for renowned retailers, including Tommy Hilfiger, Calvin Klein, and Puma. Received spot award for significant contributions, reducing model runtime by 10x.
- Trained a neural network (PyTorch) targeting mobile phones to identify image quality issues such as blur and tilt.
- Maintained client-facing Flask (Python) APIs with 1000+ users globally with 99.9% SLA.
- Developed a coupon booklet optimizer and recommender for a Fortune 500 warehouse club chain.

### **PROJECTS**

- First-author of Solving Twisty Puzzles using Reinforcement Learning (Paper and open-source Python library)
- DotA 2 Icon GAN: Generated new images for character skill icons for the video game DotA 2 using GANs in PyTorch.
- Analyzing Online Conversations of the Russian Ukraine Conflict: Used RoBERTa models to analyze sentiment on various hashtags and topics and find their correlation with real-world events.
- Contributor to <u>D2ACQ(open-source online quiz)</u>: Fixed issues in the web scraping code.

### **EDUCATION**

### **University of California, Davis**

San Francisco, CA

Master of Science, Business Analytics

Aug. 2021 - Jun. 2022

Granted an MSBA Fellowship (\$6000 scholarship), Beta Gamma Sigma Member (Top 20% of the school)

## **Manipal Institute of Technology**

Manipal, India

Bachelor of Technology, Major in Computer Engineering, Minor in Big Data

Sep. 2016 - Aug. 2020