# Kavish Hukmani

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# **SUMMARY**

Data Scientist with 3 years of experience solving diverse problems in marketing, retail, and finance using Machine Learning. Proficient in predictive modeling, geospatial analytics, optimization, statistics, and delivering production ready solutions.

### **SKILLS**

Programming Languages: Python, SQL, R, Bash, Java, HTML

Data Wrangling: • Python: Pandas, NumPy, sklearn, geopandas • SQL: MySQL, Redshift, Athena, BigQuery, SQLite

• R: tidyverse • Distributed Computing: PySpark, Dask • NoSQL: MongoDB, Redis • Misc.: Excel, Regex

Storytelling: • Dashboarding: Tableau, Mode Analytics, Dash, Looker • Plotting: Matplotlib, Seaborn, Plotly, Folium, ggplot2

Technologies: AWS, GCP, Spark, PyTorch, Gurobi, Linux, Git, Google Analytics

Certifications: AWS Cloud Practitioner, Tableau Desktop Specialist, DeepLearning.AI Deep Learning Specialization

#### **WORK EXPERIENCE**

Unison San Francisco, CA

Data Scientist Jul. 2022 – Present

- Improved customer targeting (2x response rate) for direct mail and email marketing channels using effective feature
  engineering and modeling techniques in PySpark, saving \$2MM annually in CAC.
- Led the design and development of Unison's first proprietary AVM (home valuation model) using **geospatial analytics** and advanced **ensemble learning** techniques in **Python**, saving up to \$1MM+ annually.
- Increased accuracy in customer onboarding time estimated through **survival analysis** in **R**, improving company cashflow.
- Built a **web scraper** to monitor extreme weather alerts, facilitating proactive portfolio weather risk management.
- Developed a robust fraud detection pipeline in Python identifying users with multiple applications, reducing foreclosure risks.

Angel Flight West San Francisco, CA

Data Scientist

Oct. 2021 – Jun. 2022

- Built and deployed a flight cancellation risk assessment model using boosted decision trees in **Azure ML**, increasing the annual flight count by 4%.
- Analyzed user drop-off in onboarding forms using Google Analytics and conducted A/B tests to increase form completions by 125%.
- Performed ETL jobs on 100M+ rows of flight data for ad-hoc analysis with MySQL and Python.

Impact Analytics Bengaluru, India

Data Scientist

Aug. 2020 – Jun. 2021

Data Science Intern

Jan. 2020 – Mar. 2020

- Developed inventory allocation and promotions optimization models in **Gurobi (Python)** for renowned retailers, including Tommy Hilfiger, Calvin Klein, and Puma.
- Received spot award for integrating heuristics with MIP models, resulting in a 10x reduction in runtime.
- Trained a neural network (PyTorch) targeting mobile phones to identify image quality issues such as blur and tilt.
- Ensured the reliable operation of Flask (Python) APIs serving a global clientele of 1000+ users, achieving a 99.9% SLA.
- Developed a coupon booklet optimizer and recommender system for a Fortune 500 warehouse club chain.

#### **PROJECTS**

- First-author of Solving Twisty Puzzles using Reinforcement Learning (Paper and open-source Python library)
- DotA 2 Icon GAN: Generated new images for character skill icons for the video game DotA 2 using GANs in PyTorch.
- Analyzing Online Conversations of the Russian Ukraine Conflict: Used RoBERTa models to analyze sentiment on various hashtags and topics and find their correlation with real-world events.
- Contributor to D2ACQ (open-source online quiz): Fixed bugs in the web scraping code and CSS.

# **EDUCATION**

## **University of California, Davis**

San Francisco, CA

Master of Science, Business Analytics

Jun. 2022

Granted an MSBA Fellowship, Beta Gamma Sigma Member (Top 20% of the school)

## **Manipal Institute of Technology**

Manipal, India

Bachelor of Technology, Major in Computer Engineering, Minor in Big Data

Aug. 2020