

Board of Trustees Special Meeting Agenda

Douglas County Libraries Thursday, April 9, 2020 4:00 P.M.

Zoom Meeting (see end of agenda for call-in information)

CALL TO ORDER Presiding: Ron Cole, President

NOTICE This meeting was noticed in compliance with both Colorado Open Meeting Law and the Douglas County Libraries Bylaws.

ATTENDANCE

PUBLIC COMMENTS

APPROVAL OF MINUTES Special Meeting March 26, 2020

Page 4

Pages 5-6

DISTRICT BUSINESS

Do any board members have a conflict of interest to disclose regarding any of the below matters? If so, please recuse yourself, and return to the meeting after discussion has ended.

Executive Session for Personnel Matters during COVID-19

GO INTO EXECUTIVE SESSION

RETURN TO OPEN MEETING

- Personnel Meetings with Director
- Philip S. Miller Library Renovation

Director's Report- Project Scope & Forecast

Financial Forecast

Page 7

Pages 8-13

Pages 14-16

COVID Reports

Pages 17-26

TRUSTEE COMMENTS



UPCOMING BOARD MEETINGS

- Suggested Meeting Updates:
 - Cancel Board Retreat on May 2, 2020
 - Change 4/16 meeting to Personnel Committee meeting
 - Add 4/23 COVID Board Meeting

Currently Scheduled:

- 1. Special COVID-19 Meeting: Weekly, April 16, 2020, 4 p.m. via Zoom
- 2. **Board Meeting**: May 27, 2020, Douglas County Libraries in Castle Rock, Castle Rock Bank Meeting Room East, 7 p.m. (Dinner at 6:30 p.m.)
- 3. **Board Study Session**: May 27, 2020, Douglas County Libraries in Castle Rock, Castle Rock Bank Meeting Room East, 5 p.m. 6:30 p.m.
- 4. **Board Annual Retreat**: May 2, 2020, Douglas County Libraries in Highlands Ranch, Event Hall A, 9 a.m. 4 p.m.

OTHER BOARD CALENDAR ITEMS

1. <u>Partnership of Douglas County Governments Meeting</u>: May 20, 2020, Douglas County Government, Douglas County Events Center, 7:00 a.m. - 9:30 a.m. Reported to be cancelled.

ADJOURN

ZOOM

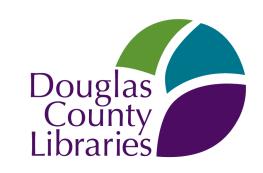
DCL Board of Trustee Special Weekly COVID Mtg

Join Zoom Meeting https://zoom.us/j/498178825

Meeting ID: 498 178 825

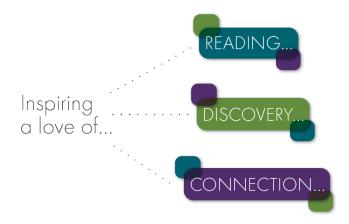
One tap mobile

- +16699006833,,498178825# US (San Jose)
- +13462487799,,498178825# US (Houston)



Board of Trustees

Special Meeting April 9, 2020





#	Item	
1.	Minutes	Special Meeting March 26, 2020

MOTION: I move to accept the March 26, 2020 special board meeting minutes as presented



DOUGLAS COUNTY LIBRARIES Special Board of Trustees Meeting March 26, 2020 ZOOM

President Cole called the regular meeting to order at 4:00 p.m.

This meeting was held and was noticed in compliance with both Colorado Open Meeting Law and the Douglas County Libraries Bylaws.

The following were present:

TRUSTEES: Suzanne Burkholder, Ron Cole, Daniel Danser, Sean Duffy, Meghann Silverthorn, Dawn Vaughn and Louise Wood

All trustees were present. A quorum was present.

STAFF: Bob Pasicznyuk and Patti Owen-DeLay

PUBLIC: No public were in attendance.

APPROVAL OF MINUTES

MOTION 20-03-01SP: Duffy moved and the motion carried unanimously to approve the minutes of March 16, 2020, as presented.

DISTRICT BUSINESS

No one declared a conflict of interest.

COVID-19 REPORT

Pasicznyuk reviewed the packet report and criteria for being able to reopen the physical libraries.

TRUSTEE COMMENTS

Duffy – Is the \$200,000 diverted to additional digital enough? Pasicznyuk replied with only a week of data it is being watched.

Cole – Were Wi-Fi hotspots deployed? Pasicznyuk replied that 50 were ordered and received and will be distributed to Douglas County students needing them. Another 50 are on order.

Burkholder – Expressed the benefit of a town hall held by the City of Lone Tree and wondered about the benefit to the library district in holding a town hall conversation with the community.

UPCOMING BOARD MEETINGS

Given the Tri-County Health mandate for sheltering in place until April 17, the board will not meet for a regular board meeting until April 16. The board will meet on April 9, 2020, for a study session to look at the financial forecast and scenarios for the Castle Rock – Philip S. Miller library renovation.

No board meeting will be held on April 2, 2020, and the regular board meeting and study session on April 29, 2020, are canceled.

- 1. **Board Meeting**: April 16, 2020, ZOOM, 4:00 p.m.
- 2. Board Study Session: April 9, 2020, ZOOM, 4:00 p.m.
- 3. **Board Annual Retreat**: May 2, 2020, Douglas County Libraries in Highlands Ranch, Event Hall A, 9:00 a.m. 4:00 p.m.

OTHER BOARD CALENDAR ITEMS

1. <u>Partnership of Douglas County Governments Meeting</u>: May 20, 2020, Douglas County Government, Douglas County Events Center, 7:00 a.m. - 9:30 a.m.

The meeting was adjourned at 4:25 p.m.

Respectfully submitted,

Louise Wood, Board Secretary
Minutes prepared by Patti Owen-DeLay



PSM Renovation

Item	Prepatory Work
Director's Report	Review for discussion
Financial Forecast	Review for discussion







Memo to: Douglas County Libraries Board of Trustees

Date: April 9, 2020

RE: Castle Rock Facilities Future – Discussion and Analysis toward Decision

From: Executive Library Director, Bob Pasicznyuk

Contents:

Study Session 1	Study Session 2
Scope Alignment	Solution Review
Capital Resource Forecast	Analysis Criteria and Comparison
Solutions Criteria	Staff Recommendation, Timeline, and Sequencing
Solutions Summary	Next Steps

Images:

4-fold Castle Rock Property Depictions Castle Rock Parking Estimate by Zone

Scope Alignment: What are we seeking to achieve and solve? What is the rationale for this project?

- 1. We seek to **upgrade our Castle Rock library facility** matching its capacity, brand, and amenities with Douglas County peers. ~42,000 sFt library: On par with our larger community libraries in Parker and Highlands Ranch.
- 2. We seek safe, professional **capacity for our Archives and Local History** service supporting collection growth. ~3,000 sFt Archives and Local History storage, curation, and public space. ¹
- 3. We seek to **provide adequate support services** work spaces. ~23,000 sFt Office and Warehouse: Community Engagement, Director's Office, Facilities, Finance, HR, IT, storage.
- 4. We seek to **achieve adequate parking capacity** that supports rather than inhibits our business. ~220 spaces 4/1,000 sFt or 160 customer spaces and ~80 spaces for staff.

¹The County has discussed joining us in our local history effort. If so, they require 4,000 sFt increasing that total to 7,000 sFt. This addition would raise the total building capacity to 49,000 sFt. The assumption is that project cost is unaffected by any County partnership as they would contribute to project revenues in keeping with our actual costs. Board direction would allow us to reengage an agreement with the County.

Capital Resource Forecast: What money should we have to work with and what is the source?

We seek to fund the project through our library's capital reserve fund.

Capital Reserve Forecast	2020	2021	2022	2023	2024
Best Property Value Case	17,851,000	20,793,000	26,861,000	32,608,000	42,068,000
Worst Property Value Case	17,851,000	20,343,000	26,311,000	32,058,000	38,786,000

Solutions Criteria: What criteria do we use to judge competing solutions?

Cost and Time Product and Value Sequencing and Delivery Risk and Optics

Solutions Summary: What solutions have we examined? 2 Broad Solutions:

Solution 1: Build a new library facility on our current property selecting a solution for support needs. **Solution 2: Renovate the existing building. Construct an addition** – either for support or the library.

Solution 1: Build a new library facility

Alternative 1: Keep the support functions in the existing building

Alternative 2: Keep the support functions in the existing building, but prepare the new facility for future support expansion.

Alternative 3: Demolish the existing building. Build a 3rd floor for support services. Sell our excess land to fund the project.

Solution 2: Renovate the existing building. Construct an addition.

Alternative 1: New support services. Renovate the rest for the library.

Alternative 2: New library space. Renovate both the remaining library and support services.

Recommendation: Concentrate our effort on solution 1 – Build a new Library

1. Cost and Time

Any renovation scenario requires significant repairs and maintenance for the existing building.

³ Current Facility Maintenance Capital Expenses	2020	2021	2022	2023	2024
Sorter		450,000			
301161		430,000			
HVAC Maintenance Project 1			200,000		
HVAC Maintenance Project 2				200,000	
Roof					475,000
Repair the foundation					2,500,000
Repair the sewer line					200,000
Total					4,025,000

The cost differential between new construction and renovation isn't enough to sway the timeline or other projects significantly.

2. Product.

New construction has greater longevity – yields a library for our children and their children.

New construction allows us to achieve high brand and finish cohesion.

New construction allows for a site design making the library prominent on Wilcox.

New construction allows us multiple options for support and administrative services.

New construction provides a better parking solution or more land for sale or trade.

- 3. Sequencing and transition with this option will be expensive, awkward, and challenging since it requires lengthy phasing or standing up a temporary library.
- 4. Risk and Optics: We might be heading into difficult economic times great for competitive construction and challenging for messaging. New construction always draws the optics challenges that the former library was "good enough."

Site Description: Figures 1 − 4:



1. Castle Rock Property Blank Canvass



2. Castle Rock Property with Existing Library Facility



3. Castle Rock Property – 2 building layout



4. Castle Rock Property – New building layout



Figure 5 – Parking Count by Zone – A=155; B=62; C=13; D=145; E=65.



2020-2024 Forecast

County Libraries	<u></u>	2020	2021	2022	2023	2024
Libraties			В	EST CASE		
DCL Operations + Investments balance		\$21,971	\$25,033	\$31,316	\$37,177	\$46,879
Required operations reserves		(2,820)	(2,935)	(3,028)	(3,121)	(3,220)
Emergency reserves (3%)		(982)	(988)	(1,110)	(1,130)	(1,272)
Maximum insurance deductibles		(318)	(318)	(318)	(318)	(318)
Available investments balance	_	\$17,851	\$20,793	\$26,861	\$32,608	\$42,068
Working capital reserves:						
Salaries, wages, benefits & PERA		1,943	2,014	2,075	2,137	2,201
Operating expenses (incl's maint)		862	904	934	966	998
DC treasurer fees		16	16	18	19	21
Total working capital reserves	_	2,820	2,935	3,028	3,121	3,220
<u>Assumptions</u>						
Forecasted property tax revenue increase		13.1%	2.0%	13.7%	2.0%	13.7%
2015-2020 historical increases			2.0%	13.7%	2.0%	13.7%
Assessment year increase as % of historical rates			100%	100%	100%	100%
Annual merit increase		3%	3%	3%	3%	3%
Salary/wage market adjustment		0%	0%	0%	0%	0%
Incentive compensation pool		\$50	\$50	\$50	\$50	\$50
Library Content expense increase	[a]	6.0%	3.6%	3.6%	3.6%	3.6%
Operating expenses increase	[b]	14%	7%	7%	7%	7%
102 - 118 S Wilcox retail income (expense)		0%	0%	0%	0%	0%
Debt interest & principal		as per COP am			schedule	
Maintenance & Improvement Projects	[b]					
Expenditures		\$1,915	\$1,165	\$880	\$833	\$462
Increase		-92%	-39%	-24%	-5%	-45%

Notes

- [a] 2021-2024 growth rate based on 2017-2019 CAGR
- [b] Improvement projects include forecasted improvements to existing branches based on the Districts normal rotation schedule.

 This forecast excludes expenditures for major renovation, or replacement, of the Castle Rock Branch.

Potential upgrades to the Castle Rock branch, if required:	These upgrades are excluded from this forecast.						
replace indoor playscape		\$100					
replace Techlogic book sorter	\$450						
replace end-of-life EPDM roof				\$475			
Total	\$450	\$100	\$0	\$475			

DCL Forecast 2020-2024 V02.xlsx 4/7/2020



2020-2024 Forecast

County Libraries		2020	2021	2022	2023	2024
Libraries			W	ORST CASE		
DCL Operations + Investments balance		\$21,971	\$24,583	\$30,766	\$36,627	\$43,524
Required operations reserves		(2,820)	(2,935)	(3,028)	(3,121)	(3,219)
Emergency reserves (3%)		(982)	(988)	(1,110)	(1,130)	(1,201)
Maximum insurance deductibles		(318)	(318)	(318)	(318)	(318)
Available investments balance		\$17,851	\$20,343	\$26,311	\$32,058	\$38,786
Working capital reserves:						
Salaries, wages, benefits & PERA		1,943	2,014	2,075	2,137	2,201
Operating expenses (incl's maint)		862	904	934	966	998
DC treasurer fees		16	16	18	19	20
Total working capital reserves		2,820	2,935	3,028	3,121	3,219
<u>Assumptions</u>						
Forecasted property tax revenue increase		13.1%	2.0%	13.7%	2.0%	6.9%
2015-2020 historical increases			2.0%	13.7%	2.0%	13.7%
Assessment year increase as % of historical rates			100%	100%	100%	50%
Annual merit increase		3%	3%	3%	3%	3%
Salary/wage market adjustment		0%	0%	0%	0%	0%
Incentive compensation pool		\$50	\$50	\$50	\$50	\$50
	[a]	6.0%	3.6%	3.6%	3.6%	3.6%
	[b]	14%	7%	7%	7%	7%
102 - 118 S Wilcox retail income (expense)		0%	0%	0%	0%	0%
Debt interest & principal		as per COP amortization schedule				
	[b]					
Expenditures		\$1,915	\$1,615	\$980	\$833	\$937
Increase		-92%	-16%	-39%	-15%	13%

Notes

- [a] 2021-2024 growth rate based on 2017-2019 CAGR
- [b] Improvement projects include forecasted improvements to existing This forecast excludes expenditures for major renovation, or replace

Potential upgrades to the Castle Rock branch, if required:
replace indoor playscape
replace Techlogic book sorter
replace end-of-life EPDM roof
Total

These upgra	ides are included	in this forecas	t.
	\$100		
\$450			
			\$475
\$450	\$100	\$0	\$475

DCL Forecast 2020-2024 V02.xlsx 4/7/2020



2020-2024 Forecast

County Libraries	2020	2021	2022	2023	2024	Total
		В	EST CASE			
DCL Operations + Investments balance Required operations reserves Emergency reserves (3%) Maximum insurance deductibles	\$21,971 (2,820) (982) (318)	\$25,033 (2,935) (988) (318)	\$31,316 (3,028) (1,110) (318)	\$37,177 (3,121) (1,130) (318)	\$46,879 (3,220) (1,272) (318)	
Available investments balance	\$17,851	\$20,793	\$26,861	\$32,608	\$42,068	
Property Tax Increases Castle Rock Upgrade Costs	13.1%	2.0% \$0	13.7% \$0	2.0% \$0	13.7% \$0	\$0
		W	ORST CASE			
DCL Operations + Investments balance Required operations reserves Emergency reserves (3%) Maximum insurance deductibles	\$21,971 (2,820) (982) (318)	\$24,583 (2,935) (988) (318)	\$30,766 (3,028) (1,110) (318)	\$36,627 (3,121) (1,130) (318)	\$43,524 (3,219) (1,201) (318)	
Available investments balance	\$17,851	\$20,343	\$26,311	\$32,058	\$38,786	
Property Tax Increases Castle Rock Upgrade Costs	13.1%	2.0% \$450	13.7% \$100	2.0% \$0	6.9% \$475	\$1,025

DCL Forecast 2020-2024 V02.xlsx 4/7/2020



Date: April 8, 2020

Memo to: Douglas County Libraries Board of Trustees

From: Bob Pasicznyuk

RE: Pandemic and Library Operations - Update

1. Public Policy Updates

Policy Stay Order continues to April 26.

• Trump administration extends distancing guidelines until April 30.

• Hancock extends Denver's Stay-At-Home order until April 30.

2. State of our Library's Business

Internal Customer Focus: Finance and Administrative Services

- Connected with libraries nationally around CAREs Act implications.
- Connected with libraries nationally around C19 and library collection safety.
- Updating all library job descriptions for internal and external salary equity.
- Recruiting for an HR Manager.
- Performing facilities maintenance painting and repairs.
- Updated our phone system for remote contact center option.
- Monitored community crisis communications small business, FEMA, Tri-County Health.

External Customer Focus: Customer Engagement and Experience

- Continued heightened investments and monitoring of digital access 2 attached reports.
 - #dcldiscoversjoy campaign to support community connection.
 - o Zoom Practice English Session.
 - o Zoom Support of for Book Clubs.
 - Zoom Support for county non-profit partners.
 - Volunteer Connect for emergency support needs.
 - Planned Zoom Storytimes.
- Engaged library-wide entrepreneurial ideas pivoting current business strategy.
 - o Public Health Local conversations about the needs of Tri-County Health.
 - Diversion Provide more than another conversation about the pandemic.
 - Economic Loss (small business and employment).
 - Schools and Education (online education assistance; school recognition).
- Initiated team to stand up our libraries and plan for developing scenarios.
- Completed 1DCL Town Hall, Week 3.



Volunteer Connect: COVID-19 Response

A new section to the Volunteer Connect website (volunteer portal) has been added in response to COVID1-9 volunteer needs and opportunities in the last few days.

- The general opportunity posting "I'd like to help my community!" has received 7 registrations to date.
- Registrations were redirected to the Help & Hope Center needs (only organization posting at the time), 5 of the 7 registered immediately.

Currently, two organizations, Help & Hope Center and Castle Rock Senior Activity Center ,are posting opportunities under the Community Help in Response to COVID19 partnership. It is anticipated to increase to approx. 15 - 20 organizations as needs continue to surface.

Recent Patron Comments



In the News



https://castlerocknewspress.net/stories/douglas-county-libraries-provide-digital-resources-for-cooped-up-residents,297026#.XoX1OdgeAnc.link

https://www.kuvo.org/colorado-library-resourcese-books-and-audio-ebooks/

Kim McClintock article in celebration of April as both Volunteer Month and Week Just Keep Swimming

Did you know that we've had DCL volunteers swim the English Channel, an incredible distance of at least 21 miles across one of the busiest shipping lanes in the world? Ok, well, maybe not literally. But in truth, we'd hold them up to those incredible athletes any time. Especially during this time.

Swimming the Channel takes time and endurance. These foundational elements are consistently demonstrated by our committed volunteers. In 2019 alone, approximately 1,700 members of our library community donated nearly 37,000 hours of their time to their beloved library.

You must be well prepared, and have knowledge of the local waters. Library volunteers are a wealth of expertise and experience. They know (and *are*) our customers, and therefore often act as our best advocates for the role DCL plays in serving, responding to, and providing for the needs, strength and growth of our community.

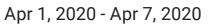
Conditions can change quickly. Nothing could be truer about this year, 2020. We've gone from a wellspring of creativity in anticipation of a year filled with community engagement – with all of the preparation, projects, program and event support that our volunteers provide – to suddenly facing a changing tide. Swimmers know that they might need to alter their course and perhaps even swim against the tide in order to reach the shore. They adjust their strategy and dig deep to some inexplicable source of resilience, and they persevere. In the days and hours before the COVID-19 closure, DCL volunteers processed library materials, shelved books, sorted donations, cleared surfaces for cleaning, delivered books to homebound community members, and made sure every last online sales order was filled and shipped to our eager customers. They saw the coming tide, and dug deep. As we alter our course, DCL volunteers will be eager to help in new ways and greater capacity.

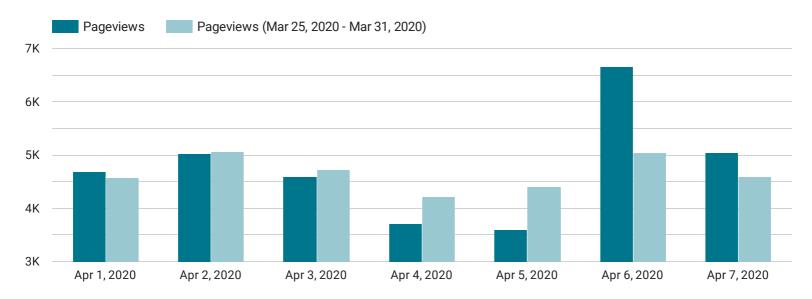
You need a support team. Channel swimmers are not allowed to touch another human being during the course of the challenge. At this moment, that sounds painfully familiar. Yet, swimmers can receive food and drink from their support team via a pole stretched out to them. The Volunteer Services team is reaching out to our volunteers with scores of emails, cards, phone calls and virtual gatherings. They are the lifeline of strong connections with words of encouragement and gratitude, along with book recommendations, recipes, photos of family and pets, and favorite quotes. National Volunteer Week 2020 is April 19 - 25, and the Volunteer Services team will be sure our volunteers know that love, appreciation, and commitment go both ways. We are here for them, just as they have always been here for us.

Some swimmers don't stop with one crossing; they are driven to do more. In sight of land, but true to their nature, volunteers are heading back into the waters by seeking out ways to help during the crisis. They are able to use the new community response link on the Volunteer Connect Douglas County portal to help their fellow Douglas County residents make it through this time. We look forward to the hugs, to pats on the backs with exclamations of "We made it!" and the sighs of relief, and the long deep breaths. We will be ready for the new opportunities to come because our volunteers know how to embrace a challenge, and keep swimming.

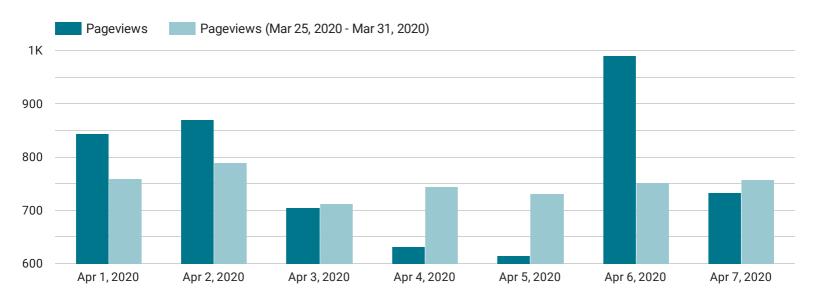
33,322

dcl.org





Total Pageviews Comparison | Previous Week



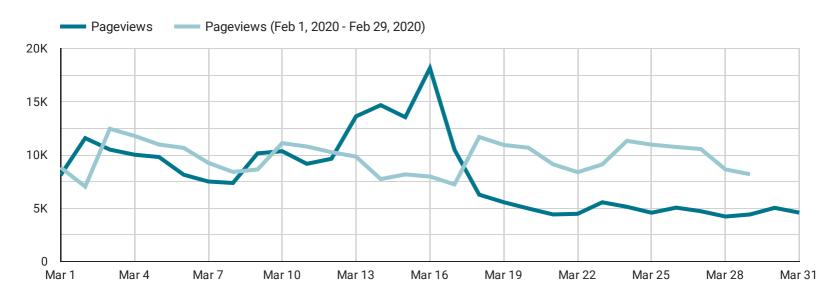
Digital Media Page | Pageviews Comparison | Previous Week

Selected Pages by Pageviews

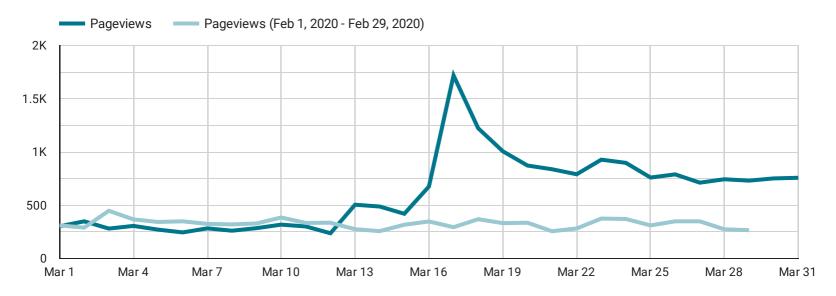
Page Title	Pageviews ▼
Douglas County Libraries	16,656
Digital Media Douglas County Libraries	5,369
Community Safety Notice Douglas County Li	2,262
All Databases Douglas County Libraries	136
Business & Finance Douglas County Libraries	118
History & Genealogy Databases Douglas Cou	80
Student Databases Douglas County Libraries	62
Student Databases - High School Douglas Co	32
Digital Media Help Form Douglas County Libr	22
Lifestyle Databases Douglas County Libraries	17

Top 10 Pages by Pageviews

Pageviews ▼
16,656
5,369
2,262
2,178
794
794
720
548
542
529



Total Pageviews Comparison | Mar vs Feb



Digital Media Page | Pageviews Comparison | Mar vs Feb

Selected Pages by Pageviews

Page Title	Pageviews •
Douglas County Libraries	132,865
Digital Media Douglas County Libraries	18,994
Community Safety Notice Douglas County Li	13,422
All Databases Douglas County Libraries	983
Student Databases Douglas County Libraries	654
Business & Finance Douglas County Libraries	441
History & Genealogy Databases Douglas Cou	301
Student Databases - Elementary School Doug	248
Student Databases - High School Douglas Co	236
Student Databases - Middle School Douglas	211

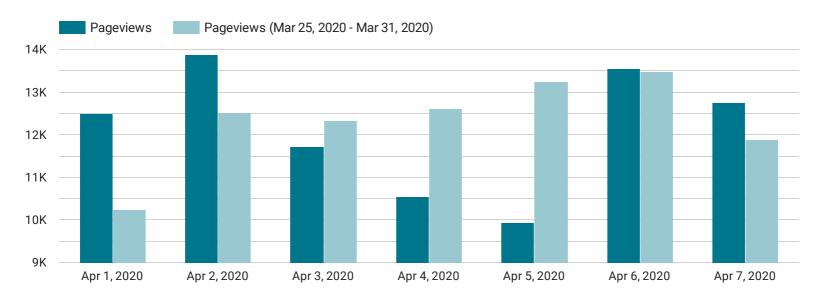
Top 10 Pages by Pageviews

Page Title	Pageviews 🔻
Douglas County Libraries	132,865
What's New Douglas County Libraries	19,911
Digital Media Douglas County Libraries	18,994
Community Safety Notice Douglas County Libra	13,422
Parker Douglas County Libraries	9,095
Highlands Ranch Douglas County Libraries	7,352
Castle Rock Douglas County Libraries	5,343
Reserve a Space Douglas County Libraries	4,842
Library Perks Douglas County Libraries	3,866
Lone Tree Douglas County Libraries	3,695

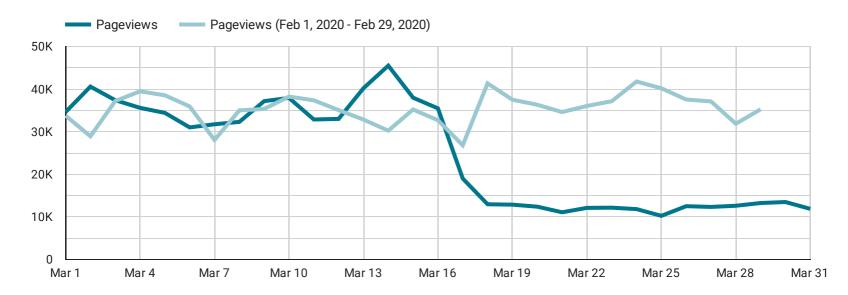
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84,897

Apr 1, 2020 - Apr 7, 2020



Total Pageviews Comparison | Previous Week



Total Pageviews Comparison | Mar vs Feb

Top 10 Pages by Pageviews

Page Title	Pageviews •
Search Douglas County Libraries BiblioCom	32,696
Log In Douglas County Libraries BiblioCom	11,649
Checked Out Douglas County Libraries Bibli	8,992
On Hold Douglas County Libraries BiblioCo	6,388
My DCL Douglas County Libraries BiblioCom	3,056
Recent Activity Douglas County Libraries Bib	1,912
New Titles Douglas County Libraries BiblioC	1,391
Account Douglas County Libraries BiblioCo	447
Borrowing History Douglas County Libraries	345
Forgot your PIN? Douglas County Libraries	263

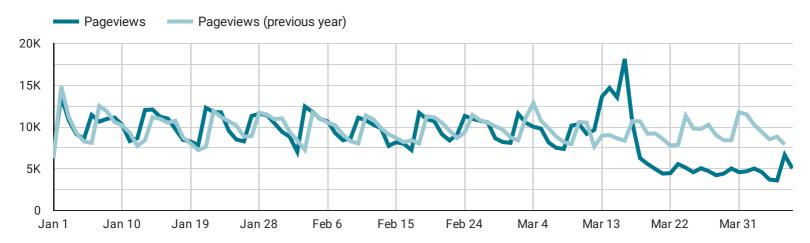
Top Search Terms by Smart Search and/or Auto Query

Search Term
little fires everywhere
Hidden valley road
dvd
movies
Valentine
in five years
untamed
the glass hotel
Ebooks
the book of lost friends

884,604

dcl.org

Jan 1, 2020 - Apr 7, 2020

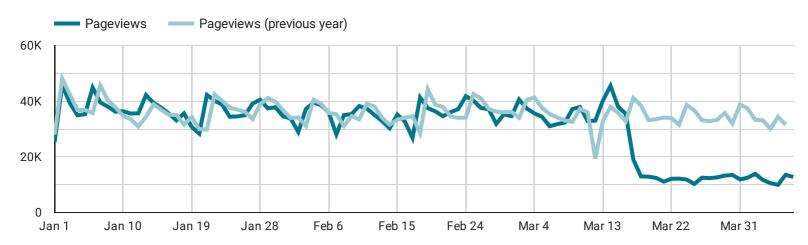


Total Pageviews Comparison | YTD

Total Pageviews **3,025,092**

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Jan 1, 2020 - Apr 7, 2020

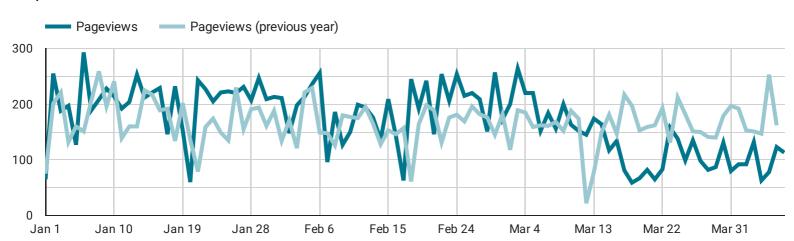


Total Pageviews Comparison | YTD

Total Pageviews 16,801

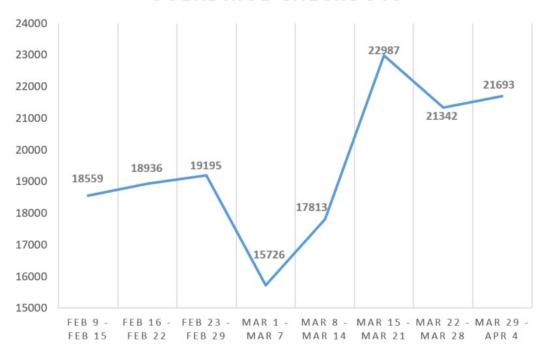
getacard.org

Jan 1, 2020 - Apr 7, 2020

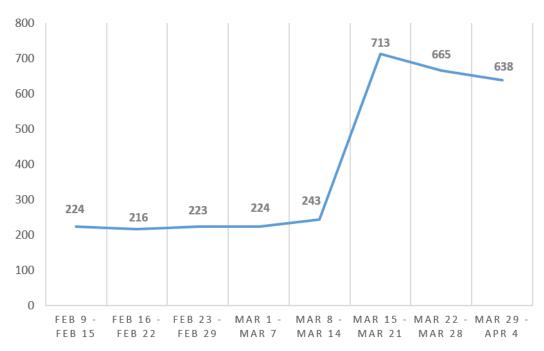


Total Pageviews Comparison | YTD

OVERDRIVE CHECKOUTS



OVERDRIVE: NEW USERS

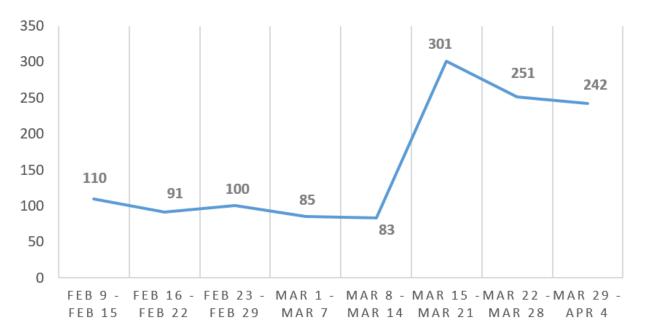


- Through OverDrive's Instant Digital Card, which went live 3/16, we have 1,131 new cards
- 2,858 "Skip the Line" checkouts since 3/13 launch
- Checkouts **1** 28% from 2019 weekly average, New Users **1** 201% from 2019 weekly average

HOOPLA CHECKOUTS



HOOPLA: NEW USERS



- 129 new instant cards issued through hoopla Engage
- Checkouts **1** 70% from 2019 weekly average, New Users **1** 147% from 2019 weekly average

- Great changes in hoopla recently:
 - o <u>Harper Collins audio</u> was extremely expensive, and therefore blocked from our hoopla collection. After years of negotiations, they brought their price per circ down to a place where we have them back in our collection starting April 1st.
 - Bonus Borrows: a collection that is free to us, and doesn't cost a "borrow" for customers.

Other Digital wins from the month of March:

- o <u>Tumblebooks</u>: views up 50%
- o Archives and Local History: 100% more hits.
- o <u>Creativebug</u>: 126 new users
- o <u>Value Line</u> ↑30% and <u>Morningstar</u> ↑38%
- o <u>Brainfuse</u>: more than doubling in usage
- 1,136 workouts were completed through <u>Aaptiv</u>,

Library Cards:

- Through GetACard, 858 cards since closure on 3/17.
 - o 3/17-3/24: 246 new cards
 - o 3/25–3/31: 335 new cards
 - o 4/1-4/7: 277 new cards

Reopening:

- We continue to monitor conversations about materials handling in the COVID pandemic.
 There has not yet emerged a definitive answer or recommendation. In touch with Colorado Collection Managers as well as national ones via Urban Libraries Council.
- We are in contact with vendors regarding new materials we order. With most, our orders
 are still being entered so that nothing ends up backordered for us. Our orders will be
 placed on large pallets that will be ready to ship once the vendors are able to ship again
 and we are in the building to receive them.
- We are actively managing due dates, fines, and hold expiration dates.