

Zachary R. Dearing

Campus Address

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Home Address

207 N. Waverly Dr.
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EDUCATION

MASSACHUSETTS INSTITUTE OF TECHNOLOGY (JUNE 2012): GPA 4.7/5.0

CAMBRIDGE, MA

Candidate for Bachelor of Science in Economics and Political Science

- *Relevant Coursework:* Principles of Microeconomics/Macroeconomics, Intermediate Macroeconomics, Finance Theory I/II, Accounting, Statistical Method in Economics, Single/Multivariable Calculus

EPISCOPAL SCHOOL OF DALLAS (MAY 2008): GPA 4.2/4.0 ACT 35/36

DALLAS, TX

- Salutatorian, National AP Scholar, National Merit Semi-Finalist

EXPERIENCE

GOLDMAN SACHS, AND CO

NEW YORK, NY

Summer Financial Analyst - Securities Division

Summer 2010

- Worked on deal structuring project exploring arbitrage opportunities between pricing of mortgage backed securities and underlying collateral value
- Analyzed a publicly traded company (\$600 mm market cap) to determine if it was undervalued enough to warrant being taken private

COMMUNICATION MEDIA ADVISORS

BOSTON, MA

Winter Consulting Analyst – Boutique Consulting and Investment Management Firm

Winter 2010

- Staffed on due diligence project for large investment bank evaluating cable markets in Southern U.S.
- Modeled future revenue streams, operating costs, and growth opportunities based upon market trends and demographics
- Worked on a team of six with founding partner to construct predictive models and the final compendium

CAPITAL IQ – A DIVISION OF STANDARD & POOR'S

NEW YORK, NY

Development Intern – Technical Product Specialist Team

Summer 2009

- Developed an application to manage over 70 virtual machines with approximately 100 global users
- Wrote application in C# integrating VMWare ESX Servers, Active Directory, and Windows Instrumentation Management
- Led team of four organizing meetings, deliverables, and managing work streams to get application in to production

MCCURLEY, ORSINGER, MCCURLEY, NELSON, & DOWNING

DALLAS, TX

Intern – Law Practice and Administration

Summer 2008

- Assisted legal teams with case preparation by investigating witnesses and constructing cross examination questions
- Managed the opening of 25+ bank accounts thorough evaluating banks, handling interactions, assisting with cash management
- Charged with tracking over \$2.5 million among accounts to ensure that proper deposit levels were maintained

MAVERICK CAPITAL

DALLAS, TX

Financial Analyst Intern – Operations and Hedge Fund Accounting

Summer 2007, August 2006

- Parsed key information and consolidated funds' prospectus for easier use by the senior traders
- Compiled over 10,000 past positions held and performance data to facilitate its use in a quantitative analysis project
- Maintained a 2,000+ item fixed asset register; supported the A/P group with Excel-based spreadsheet analysis

UNITED STATES SENATE

WASHINGTON, D.C.

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January - June 2007

- Facilitated voting procedure by ensuring senators voted and were informed on what issue was being decided upon
- Provided logistical support for senators and staff by assisting with any needs that they had while in the Senate Chamber

ZD-PCs

DALLAS, TX

Founder and Owner – Computer Assembly Business

July 2002 - September 2004

- Founded and ran a company with a total revenue of \$18,000 that built and sold custom computers direct to customers
- Designed a website application with CRM to spec custom computers online and provide real time quotes

LEADERSHIP

2012 RING COMMITTEE

CAMBRIDGE, MA

Co-Publicity Chair, Committee Member

2009– Present

- Shared responsibility for design, marketing, and production of MIT 2012 Brass Rat with committee
- Led publicity efforts for events with a combined budget of \$70,000 and attendance of 800 people each

Sloan Undergraduate Management Association (SUMA)

CAMBRIDGE, MA

Director, Corporate Relations Associate

Fall 2008 – Present

- Organized first-ever MBA panel with representatives from Harvard, Sloan, etc, secured a \$2,000 sponsorship from Kaplan

MIT UNDERCLASSMEN GIVING CAMPAIGN

CAMBRIDGE, MA

Co-Chair, Class of 2012

October 2008-Present

- Devised innovative fundraising strategy leading class to raise a record \$7000 this year to fund student service trips abroad with a 45% participation rate

INTERESTS/SKILLS

- Java, ASP .NET/C#, PHP, JavaScript, HTML
- Marathon Running
- Politics
- Chi Phi
- Golf
- Modern Architecture