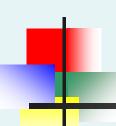


## Learning Objectives

#### This week, we learn:

- The notion of random variables
- The properties of a probability distribution
- To compute the expected value and variance of a probability distribution
- To compute probabilities from binomial and Poisson distributions
- How the binomial and Poisson distributions can be used to solve business problems
- Applications to Finance



## **Definitions**

 Random variable is a quantity that depends on chance.

Example: gender of 3 children (tossing 3 coins). Let X be the number of girls. X is unknown but we know this:

X can be 0, 1, 2, or 3.  $\{X=0\}$ ,  $\{X=1\}$ ,  $\{X=2\}$ ,  $\{X=3\}$  are events, they have probabilities.



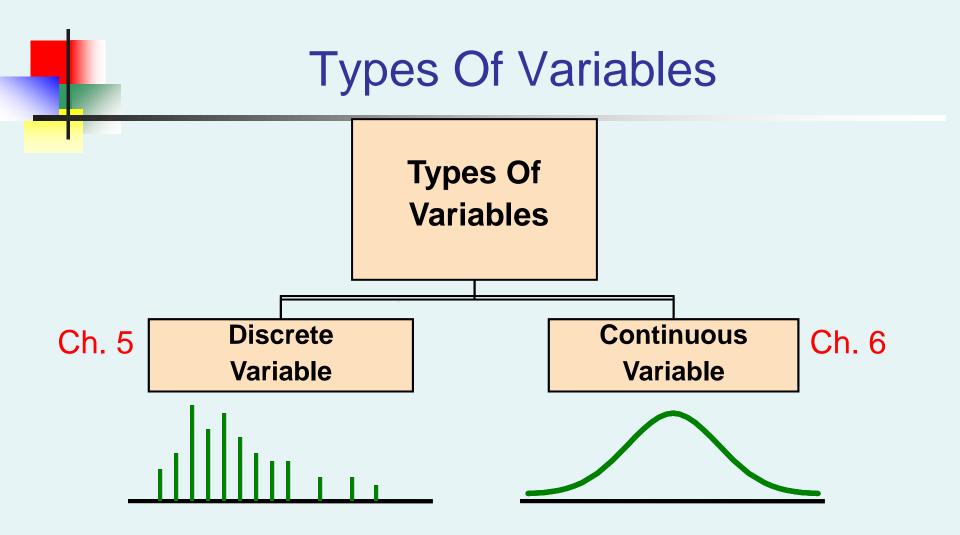
## Random variables, example

X is the number of girls in a family of 3 children.

Value of X	Probability	Equally likely outcomes		
0	1/8	BBB		
1	3/8	GBB, BGB, BBG		
2	3/8	GGB, GBG, BGG		
3	1/8	GGG		

• G=girl, B=boy

A coin is tossed 3 times. X is the number of heads. Same values, same probabilities. Same distribution.



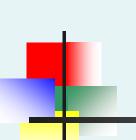
Discrete variables take only separate, isolated values. Continuous variables can take any value in an interval.

#### Discrete Random Variables

Can only assume a countable number of values

Examples:

- Roll a die
   Let X be the number of dots.
- Number of shares bought
- Number of satisfied customers
- Proportion of satisfied customers, in a sample of 100



## Probability Distribution For A Discrete Random Variable

 A probability distribution for a discrete random variable is a list of its all possible values along with the corresponding probabilities.

#### Example:

X	P(x)		
values of X	probabilities		
0	1/8		
1	3/8		
2	3/8		
3	1/8		

## **Expected Value**

 Expected Value (or mean) of a discrete variable is (Weighted Average)

$$\mu = E(X) = \sum_{x} xP(x)$$

Example: Toss 2 coins,
 X = # of heads,
 compute expected value of X:
 E(X) = (0)(0.25) + (1)(0.50) + (2)(0.25)
 = 1.0

x	P(x)
0	0.25
1	0.50
2	0.25



#### Variance and Standard Deviation

Variance of a discrete random variable

$$\sigma^2 = Var(X) = E(X - \mu)^2 = \sum_{x} [x - E(X)]^2 P(x)$$

Standard Deviation of a discrete random variable

$$\sigma = \sqrt{\sigma^2}$$

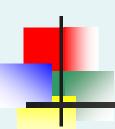
# Covariance and Applications to Finance



## Covariance

The covariance measures the strength of the linear relationship between two discrete random variables X and Y.

- A positive covariance indicates a positive relationship.
- A negative covariance indicates a negative relationship.



### The Covariance Formula

The covariance formula:

$$\sigma_{XY} = E(X - \mu_X)(Y - \mu_Y) = \sum_{x} \sum_{y} (x - EX)(y - EY)P(x, y)$$

where: X = discrete random variable X

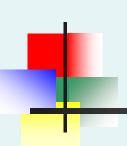
x = value of X

Y = discrete random variable Y

y = value of Y

P(x,y) = P(X=x and Y=y)

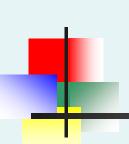
= probability of a joint event {X=x and Y=y}



# Investment Returns The Mean

Consider the return per \$1000 for two types of investments.

	Economic Condition	Investment			
Prob.	Loononiio Condition	Passive Fund X	Aggressive Fund Y		
0.2	Recession	- \$25	- \$200		
0.5	Stable Economy	+ \$50	+ \$60		
0.3	Expanding Economy	+ \$100	+ \$350		



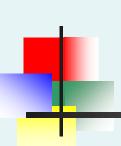
# Investment Returns The Mean

$$E(X) = \mu_X = (-25)(.2) + (50)(.5) + (100)(.3) = 50$$

$$E(Y) = \mu_Y = (-200)(.2) + (60)(.5) + (350)(.3) = 95$$

Interpretation: Fund X is averaging a \$50.00 return and fund Y is averaging a \$95.00 return per \$1000 invested.

These are expected returns.



## Investment Returns Standard Deviation

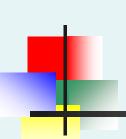
$$\sigma_{X} = \sqrt{(-25-50)^{2}(.2) + (50-50)^{2}(.5) + (100-50)^{2}(.3)}$$

$$= 43.30$$

$$\sigma_{Y} = \sqrt{(-200 - 95)^{2}(.2) + (60 - 95)^{2}(.5) + (350 - 95)^{2}(.3)}$$

$$= 193.71$$

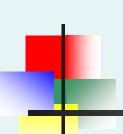
Interpretation: Even though fund Y has a higher average return, it is subject to much more variability.



## Investment Returns Covariance

$$\sigma_{XY} = (-25 - 50)(-200 - 95)(.2) + (50 - 50)(60 - 95)(.5)$$
$$+ (100 - 50)(350 - 95)(.3)$$
$$= 8,250$$

Interpretation: Since the covariance is large and positive, there is a positive relationship between the two investment funds, meaning that they will likely rise and fall together.



## The Sum of Two Random Variables

Expected Value of the sum of two random variables:

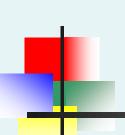
$$E(X+Y)=E(X)+E(Y)$$

Variance of the sum of two random variables:

$$Var(X + Y) = \sigma_{X+Y}^2 = \sigma_X^2 + \sigma_Y^2 + 2\sigma_{XY}$$

Standard deviation of the sum of two random variables:

$$\sigma_{X+Y} = \sqrt{\sigma_{X+Y}^2}$$



## The Weighted Sum Two Random Variables

Expected Value of a weighted sum:

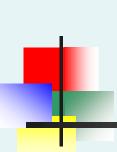
$$E(aX + bY) = aE(X) + bE(Y)$$

Variance of a weighted sum:

$$Var(aX + bY) = a^2\sigma_X^2 + b^2\sigma_Y^2 + 2ab\sigma_{XY}$$

Standard deviation of a weighted sum:

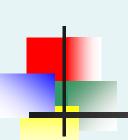
$$\sigma_{aX+bY} = \sqrt{\sigma_{aX+BY}^2}$$



# Portfolio Expected Return and Expected Risk

 Investment portfolios usually contain several different funds (random variables)

 Investment Objective: Maximize return (mean) while minimizing risk (standard deviation).



## Portfolio Expected Return and Portfolio Risk

#### Consider a portfolio with:

w = proportion of portfolio value in asset X(1 - w) = proportion of portfolio value in asset Y

Portfolio expected return (weighted average return):

$$E(P) = wE(X) + (1-w)E(Y)$$

Portfolio risk (weighted variability)

$$\sigma_{P} = \sqrt{w^{2}\sigma_{X}^{2} + (1-w)^{2}\sigma_{Y}^{2} + 2w(1-w)\sigma_{XY}}$$



## Portfolio Example 1

Investment X: 
$$\mu_X = 50$$
  $\sigma_X = 43.30$ 

Investment Y: 
$$\mu_{Y} = 95 \quad \sigma_{Y} = 193.21$$

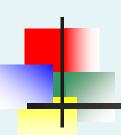
$$\sigma_{XY} = 8250$$

Suppose 40% of the portfolio is in Investment X and 60% is in Investment Y:

$$E(P) = 0.4(50) + (0.6)(95) = 77$$

$$\sigma_{\rm P} = \sqrt{(0.4)^2 (43.30)^2 + (0.6)^2 (193.71)^2 + 2(0.4)(0.6)(8,250)}$$
  
= 133.30

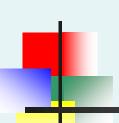
The portfolio return and portfolio variability are always between the values for investments X and Y considered individually



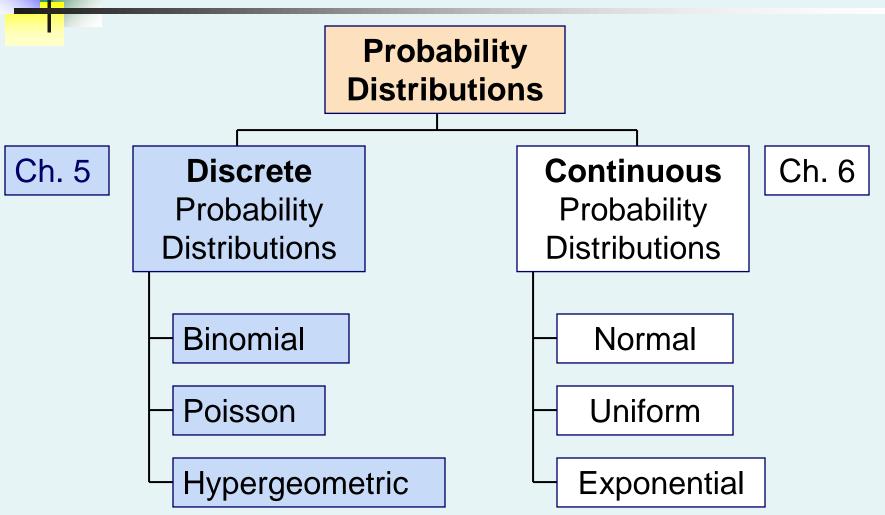
## Portfolio Example 2

We would like to invest \$10,000 into companies A and B. Shares of A cost \$20 per share. The market analysis shows that their expected return is \$1 per share with a standard deviation of \$0.5. Shares of B cost \$50 per share, with an expected return of \$2.50 and a standard deviation of \$1 per share, and returns from the two companies are independent.

What is the most optimal portfolio consisting of shares of A and B, in terms of the maximum expected return at the minimum risk?



# Probability Distributions Commonly Used in Practice

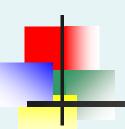


## Bernoulli Distribution

- The simplest non-trivial distribution:
- X takes two values, X=0 and X=1 (Bernoulli trials have two outcomes pass and fail, good and defective, girl and boy, "success" and "failure").
- Distribution of X:

$$P(X=1) = P(1) = \pi$$
 = probability of a success  $P(X=0) = P(0) = 1-\pi$  = probability of a failure

• 
$$E(X) = \pi$$
,  $Var(X) = \pi(1 - \pi)$ 

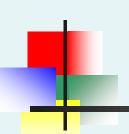


### **Binomial Distribution**

 X = number of "successes" in n independent Bernoulli trials

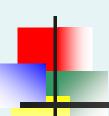
#### Examples:

number of A grades number of defective products number of votes for a particular candidate number of games won number of Stanley Cups won etc.



## Business Applications of the Binomial Distribution

- A manufacturing plant labels items as either defective or acceptable
- A firm bidding for contracts will either get a contract or not
- A marketing research firm receives survey responses of "yes I will buy" or "no I will not"
- New job applicants either accept the offer or reject it



#### Binomial Distribution Formula

$$P(X=x | n,\pi) = \frac{n!}{x! (n-x)!} \pi^{x} (1-\pi)^{n-x}$$

- $P(X=x|n,\pi)$  = probability of **x** events of interest in **n** trials, with the probability of an "event of interest" being  $\pi$  for each trial
  - x = number of "events of interest" in sample,<math>(x = 0, 1, 2, ..., n)
  - n = sample size (number of trials or observations)
  - π = probability of "event of interest"

**Example:** Flip a coin four times, let x = # heads:

$$n = 4$$

$$\pi = 0.5$$

$$1 - \pi = (1 - 0.5) = 0.5$$

$$X = 0, 1, 2, 3, 4$$

## Counting Techniques Rule of Combinations

The number of combinations of selecting X objects out of n objects is

$$_{n}C_{x} = \frac{n!}{X!(n-X)!}$$

where:

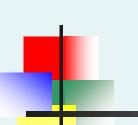
$$n! = (n)(n - 1)(n - 2) \cdots (2)(1)$$
  
 $X! = (X)(X - 1)(X - 2) \cdots (2)(1)$   
 $0! = 1$  (by definition)

Here, we have X successes in n Bernoulli trials

# Counting Techniques Rule of Combinations

- How many possible 3 scoop combinations could you create at an ice cream parlor if you have 31 flavors to select from?
- The total choices is n = 31, and we select X = 3.

$$_{31}C_3 = \frac{31!}{3!(31-3)!} = \frac{31!}{3!28!} = \frac{31 \cdot 30 \cdot 29 \cdot 28!}{3 \cdot 2 \cdot 1 \cdot 28!} = 31 \cdot 5 \cdot 29 = 4,495$$



# The Binomial Distribution Example

Suppose the probability of purchasing a defective computer is 0.02. What is the probability of purchasing 2 defective computers in a group of 10?

$$x = 2$$
,  $n = 10$ , and  $\pi = 0.02$ 

$$P(X = 2 | 10, 0.02) = \frac{n!}{x!(n-x)!} \pi^{x} (1-\pi)^{n-x}$$

$$= \frac{10!}{2!(10-2)!} (.02)^{2} (1-.02)^{10-2}$$

$$= (45)(.0004)(.8508)$$

$$= .01531$$



## Binomial Distribution Characteristics

Mean

$$\mu = E(X) = n\pi$$

Variance and Standard Deviation

$$\sigma^2 = n\pi(1-\pi)$$

$$\sigma = \sqrt{n\pi(1-\pi)}$$

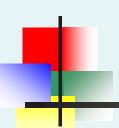
Where n = sample size

 $\pi$  = probability of the event of interest for any trial

 $(1 - \pi)$  = probability of no event of interest for any trial

## Using Excel For The Binomial Distribution

4	Α	В	
1	Binomial Probabilities		
2			
3	Data		
4	Sample size	4	
5	Probability of an event of interest	0.1	
6			
7	Statistics		
8	Mean	0.4	=B4 * B5
9	Variance	0.36	=B8 * (1 - B5)
10	Standard deviation	0.6	=SQRT(B9)
11			
12	Binomial Probabilities Table		
13	X	P(X)	
14	0	0.6561	=BINOM.DIST(A14, \$B\$4, \$B\$5, FALSE)
15	1	0.2916	=BINOM.DIST(A15, \$B\$4, \$B\$5, FALSE)
16	2	0.0486	=BINOM.DIST(A16, \$B\$4, \$B\$5, FALSE)
17	3	0.0036	=BINOM.DIST(A17, \$B\$4, \$B\$5, FALSE)
18	4	0.0001	=BINOM.DIST(A18, \$B\$4, \$B\$5, FALSE)

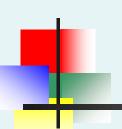


## Poisson Distribution

- Poisson distribution describes a number of unexpected events that occur independently, one by one, at random times
  - The number of scratches in a car's paint
  - The number of mosquito bites on a person
  - The number of computer crashes in a day
  - The number of thunderstorms in a given month
  - The number of traffic accidents in a given day
  - The number of calls to a customer service

#### The Poisson Distribution

- Apply the Poisson Distribution when:
  - You wish to count the number of times an event occurs in a given area of opportunity
  - The probability that an event occurs in one area of opportunity is the same for all areas of opportunity
  - The number of events that occur in one area of opportunity is independent of the number of events that occur in the other areas of opportunity
  - The probability that two or more events occur in an area of opportunity approaches zero as the area of opportunity becomes smaller
  - The average number of events per unit is  $\lambda$  (lambda)



#### Poisson Distribution Formula

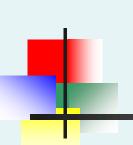
$$P(X = x \mid \lambda) = \frac{e^{-\lambda} \lambda^{x}}{X!}$$

#### where:

x = number of events in an area of opportunity

 $\lambda$  = expected number of events

e = base of the natural logarithm system (2.71828...)



## Poisson Distribution Characteristics

Mean

$$\mu = \lambda$$

Variance and Standard Deviation

$$\sigma^2 = \lambda$$

$$\sigma = \sqrt{\lambda}$$

where  $\lambda$  = expected number of events

# Using Excel For The Poisson Distribution

	4	Α	В	С	D	Е	
	1	Poisson Prob	abilities				
4	2						
	3		D	ata			
4	4	Mean/Expec	ted number of e	vents of ir	nterest:	3	
	5						
(	6	<b>Poisson Prob</b>	abilities Table				
	7	X	P(X)				
- (	8	0	0.0498	=POISSON	N.DIST(A8	, \$E\$4, FAL	SE)
(	9	1	0.1494	=POISSON	N.DIST(A9	, \$E\$4, FAL	SE)
1	10	2	0.2240	=POISSON	N.DIST(A1	.0, \$E\$4, FA	LSE)
1	11	3	0.2240	=POISSON	N.DIST(A1	1, \$E\$4, FA	LSE)
1	12	4	0.1680	=POISSON	N.DIST(A1	2, \$E\$4, FA	LSE)
1	13	5	0.1008	=POISSON	N.DIST(A1	3, \$E\$4, FA	LSE)
1	14	6	0.0504	=POISSON	N.DIST(A1	.4, \$E\$4, FA	LSE)
1	15	7	0.0216	=POISSON	N.DIST(A1	5, \$E\$4, FA	LSE)
1	16	8	0.0081	=POISSON	N.DIST(A1	.6, \$E\$4, FA	LSE)
1	17	9	0.0027	=POISSON	N.DIST(A1	7, \$E\$4, FA	LSE)
1	18	10	0.0008	=POISSON	N.DIST(A1	.8, \$E\$4, FA	LSE)
1	19	11	0.0002	=POISSON	N.DIST(A1	9, \$E\$4, FA	LSE)
2	20	12	0.0001	=POISSON	N.DIST(A2	0, \$E\$4, FA	LSE)
2	21	13	0.0000	=POISSON	N.DIST(A2	1, \$E\$4, FA	LSE)
2	22	14	0.0000	=POISSON	N.DIST(A2	2, \$E\$4, FA	LSE)
2	23	15	0.0000	=POISSON	N.DIST(A2	3, \$E\$4, FA	LSE)



## Deciding between Binomial and Poisson distribution:

1. The meaning of X:

Binomial variable = number of "successes" in n trials

Poisson variable = number of events that occur unexpectedly at random times



2. Possible values of X.

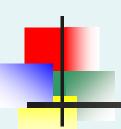
Binomial X = 0 through n

Poisson X = from 0 to infinity

3. Parameters of the distribution:

Binomial: n = number of trials, pi = probability of success;

Poisson: lambda = frequency of events



## **Chapter Summary**

#### In this chapter we discussed

- The probability distribution of a discrete random variable
- Expectation, variance, and standard deviation of a random variable
- Evaluating the risk of a portfolio
- The Binomial distribution
- The Poisson distribution