SEBASTIAN CABALLERO

511 Crystal St   Cell: 479-287-0943
Lowell, AR 7245   scaballero101911@gmail.com

SUMMARY OF SKILLS

- Accounting
- Finance
- Bilingual
- Marketing
- Real Estate Lending
- Commercial Real Estate Lending
- Web Development
- Python
- SQL
- HTML
- CSS
- Java Script
- Command Prompt/Powershell

PROFESSIONAL EXPERIENCE

Locura Co   **07/2020-Present**
Springdale, AR
Owner
Startup clothing company with custom made apparel. Locally owned Online shopping business.

- Kept inventory of products and managed to have re stocked any of the products as shipments were received.
- Addressed customers' inquiries and resolved any complains.
- Analyzed marketing that needed to be performed and handled social media accounts to bring awareness to the products.
- Completed orders and shipped them out using various forms. Including Drop shipping, UPS, USPS, and FedEx.

Arvest Bank   **11/2015 – 01/2021**
Springdale, AR
Consumer Loan Advisor
Helped the company to find financial solution for our everyday customers and go above and beyond completing the everyday job duties and providing customer service.

- Provide personal financial counseling, assist with lending services, and build relationships with existing customers to sustain high satisfaction ratings and retention.
- Assist customers during loan and account application process, and close consumer and real estate in accordance with internal and federal policies and procedures.
- Cross-sold bank products and services to increase sales and revenue.
- Trained associates on lending policies and procedures. Assist with any loan questions or concerns that coworkers have.

EDUCATION

Bachelor of Computer Science Artificial Intelligence, Colorado State University Global Campus, Aurora CO
       -Completion Summer 2024
Associates of Science Business Management, Northwest Arkansas Community College, Bentonville AR

AWARDS AND ACCOMPLISHMENTS

2017 and 2018 Sales and Service winner- Top Performer Personal Banker
2019 Arvest Leadership team graduate
2018 Loan production of $1 million