# Model Documentation

## Background

Competition Name: Sales Prediction
Private Leaderboard Score: 0.93

• Name: Vincenzo Palermo

• Location: Italy

• Master in Computer Science

• I have worked on little projects of data science

• I spent about 7 days in this competition

#### Summary

- I had used GBDT with LightGbm since it's more fast than Xgboost and Sklearn. I also noticed that GBDT are really fast to implement, with good results and a little hyper parameter tune.
- Libraries: Pandas (to manage the data frames), Numpy (to manipulate vectors), Matplotlib, Sklearn (for label encoding and mean square metrics), Pickle (to dump the models and processed sets).
- Tools: Python, Jupyter notebook and Virtual Env.

### Features Selection and Engineering

- Due to a low computational resources, i had use a manual search for the hyperparameters
- The best features are lagged month intervals with 1 month and items
- I had analyzed features impact with the tool "feature importance" of LightGBM

### Training

- I had used LightGBM
- I initially tried with a linear combination of Random Forest, GBDT, Linear Regression and KNN, however i noticed how was more better use only GBDT.

#### Interesting Findings

• The best trick i had used is lagged mean, since we had temporal datas and also an upper trend of selles.

## Model Exécution Time

Training time: 10 minutesPrediction time: 10 seconds

### Dependencies

- Programming language: Python 3.7
- Libraries:
  - o Pandas 0.25.3
  - o Numpy 1.18.1
  - o LightGbm 2.3.1
  - o Sklearn 0.22.1
  - o Matplotlib 3.1.2
  - o Pickle 0.7.5
- Operating system: Windows 10 1904