



VariLase[®]

Endovenous Laser Therapy



The **Complete Solution** for **Your Vein Practice**





Before

After



Before

After



Before

After

Why Endovenous Laser Therapy?

- Proven clinically safe and effective for treatment of superficial venous reflux
- Cost-effective, outpatient procedure that can be performed in one-hour visit
- High patient satisfaction and large potential patient population

Vascular Solutions provides training, education and offers a full line of products and business development assistance to build your practice.

The Complete Solution

Vari-Lase Endovenous Laser Therapy Products

Vascular Solutions provides a full line of procedure kits, customized procedure packs, micro-introducers and accessories in addition to the Vari-Lase 15W solid state diode console:

- Vari-Lase Procedure Kits with multiple product configurations of micro-introducer kits, sheaths, guidewires and sheath-specific fibers
- Customized procedure packs of drapes, gowns, needles and syringes specially designed for your individual endovenous laser procedure needs
- Choice of Auto-Fill syringe or Klein infiltration pump for easy fluid delivery of local anesthesia
- Variety of laser fiber options to fit the clinical needs of your patients



Vein Care Clinical Training

The most comprehensive vein care training options available for physicians and staff:

- Train with experienced physicians from established vein practices
- Small, intimate groups of 1-8 attendees
- Live observation of endovenous laser therapy procedures

Innovative new products including a full line of standard and custom procedure kits

for *Your Vein Practice*

Business Development Assistance

Assistance with creating media marketing tools to build a vein care practice:

- Vein Practice Business Plan guide to assist in launching your practice
- Free consultation with graphic designer for customized marketing program
- Personalized brochure for your vein practice
- Customizable press releases and assistance in placing local advertisements
- PowerPoint presentation on vein disease and endovenous laser therapy for presentations to public forums or referring physician groups



Assistance with Your Reimbursement

Available to answer day-to-day questions regarding reimbursement:

- Dedicated staff to take your calls and answer your questions
- Individualized assistance with CMS policies and reimbursement issues



Sales support from your local rep
with clinical training options

VariaLase®

Endovenous Laser Console

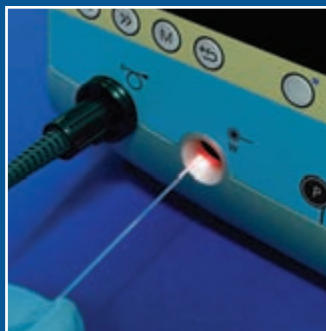
Clinically proven 810nm solid state diode technology



Non-proprietary SMA-905 fiber connector—allows for your choice in fibers



Real-time readout and programmable audio tone option—visual and audio indicators for accurate pull-back rates



Bright aiming beam—visible in standby and ready modes provides excellent visualization of the laser fiber tip



Quality safety connector (QSC)—safeguards laser from thermal damage

Specifications

Laser wavelength:	810nm
Output power:	1-15W
Operating modes:	Continuous or pulse options
Aiming beam:	635nm, 5mW
Fiber connection:	Non-proprietary SMA-905 connector
Cooling:	Air cooled
Power requirements:	100-240VAC, 50-60Hz
Weight:	4.5Kg (10lb)



Vari-Lase®

Endovenous Laser Therapy

The Complete Solution for Your Vein Practice

For more information about our comprehensive Vari-Lase Endovenous Laser Therapy products and services, call 888.240.6001 or contact your local Vascular Solutions account manager.

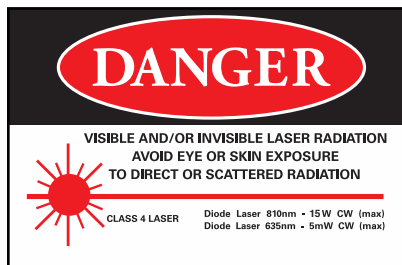


Ordering Information*

Model	Description
7550	Vari-Lase 810nm Laser Console
7573	810nm Laser Protective Universal Overfit Eyewear with Case
7574	810nm Laser Protective Modern Wrap Around Eyewear with Case
7570	Laser Console Travel Case
ML1227**	A Patient's Guide to Endovenous Laser Therapy for Varicose Veins Pamphlet
ML1228**	What You Should Know About Vein Disease Brochure

* Vari-Lase procedure kits, procedure packs and accessory supplies available and sold separately.

** Shrinkwrapped in quantities of 10. Individual units are not sold separately.



The Vari-Lase procedure is indicated for the treatment of varicose veins and varicosities associated with superficial reflux of the great saphenous vein and for treatment of incompetence and reflux of superficial veins in the lower extremity. The Klein Pump is an infiltration pump used to cause a flow of fluid from an IV bag into a patient in a manner controlled manually by a health care professional.

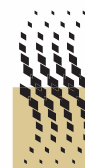
Please see the appropriate product Instructions for Use for a complete listing of the indications, contraindications, warnings and precautions.

CAUTION: Federal law (U.S.A.) restricts these devices to sale by or on the order of a physician.

These products may be covered by one or more of the following patents: 6,769,433; 6,752,803; 6,258,084.

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vascular
SOLUTIONS

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