

### 0.0.1 3.6 Refinements of the concept of Nash equilibrium

We consider 3 refinements of the concept of Nash equilibrium, which are useful when there are multiple equilibria.

1. Subgame perfect Nash equilibria.
2. Payoff dominant Nash equilibria.
3. Risk dominant Nash equilibria.

### 0.0.2 Subgame Perfect Equilibria in the Context of Matrix Games

- We have considered the concept of subgame perfection in extended games.
- In the asymmetric Hawk-Dove game, Player 1 will take action H and Player 2 will take action D under the following strategy pairs (H, [D—H, H—D]) and (H, [D—H, D—D]).
- However, when Player 2 plays [D—H, D—D] he does not use his best response when Player 1 makes a mistake and plays D. Hence, the second pair of actions does not define a subgame perfect Nash equilibrium.
- We will now consider the matrix form of this game (this was derived earlier).

#### Subgame Perfect Equilibria in the Context of Matrix Games

	(H H, H D)	(H H, D D)	(D H, D D)	(D H, H D)
H	(-2,-2)	(-2,-2)	(4,0)	(4,0)
D	(0,4)	(2,2)	(2,2)	(0,4)

Figure 1:

It can be seen that (H, [D—H, D—D]) is a (weak) Nash equilibrium in this game, since neither player can increase their payoff by unilaterally switching strategy.

- However, the strategy [D—H, H—D] dominates the action [D—H, D—D], since Player 2 always does as well by playing [D—H, H—D] rather than [D—H, D—D] and does better when Player 1 plays D.
- It can be shown that (H, [D—H, H—D]) is the only Nash equilibrium left after the removal of dominated strategies.

### 0.0.3 Payoff Dominant Nash Equilibria

- A payoff vector  $(v_1, v_2)$  is said to Pareto dominate payoff vector  $(x_1, x_2)$  if  $v_1 \geq x_1$ ,  $v_2 \geq x_2$  and inequality is strict in at least one of the cases.
- That is to say, Nash Equilibrium 1 of a game Pareto dominates Nash Equilibrium 2 if no player prefers Equilibrium 1 to Equilibrium 2 and at least one player prefers Equilibrium 1.
- A Nash equilibrium is payoff dominant if the value of the game corresponding to this equilibrium Pareto dominates all the values of the game corresponding to other equilibria.

### 0.0.4 Example

Consider the following game A B A (4,4) (0,0) B (0,0) (2,2) Such a game is called a coordination game, as both players would like to take the same action.

### 0.0.5 Example

There are 3 Nash equilibria 1. (A, A) - Value (4,4). 2. (B, B) - Value (2,2). 3.  $(\frac{1}{3}A + \frac{2}{3}B, \frac{1}{3}A + \frac{2}{3}B)$  - Value  $(\frac{4}{3}, \frac{4}{3})$ . The first equilibrium Pareto dominates the other two equilibria, whilst the second equilibrium Pareto dominates the third. (A, A) is the payoff dominant equilibrium.

### 0.0.6 Risk Dominance

- Suppose there are pure Nash equilibria (A, C) and (B, D).
- The risk factor associated with strategy A,  $F_A$ , is the probability with which Player 2 should play C (which is used at the Nash equilibrium where Player 1 plays A), in order to make Player 1 indifferent between playing A or B.
- A high risk factor indicates that Player 1 must be relatively sure that Player 2 will play C for Player 1 to prefer A to B.
- Similarly, the risk factor associated with strategy B is the probability with which Player 2 should play D, in order to make Player 1 indifferent between playing A or B.
- The risk factors associated with C and D can be calculated in a similar way.
- The Nash equilibrium (A, C) risk dominates (B, D) if  $F_A < F_B$ ,  $F_C < F_D$  and there is strictly inequality in at least one case.

### 0.0.7 Example

Consider the following symmetric game A B A (4,4) (-1000,0) B (0,-1000) (2,2) It is clear that the equilibrium (A, A) payoff dominates the equilibrium (B, B). However, there is a large risk associated with playing action A (the possibility of obtaining a payoff of -1000). From the symmetry of the game, the risk factors of the two strategies are the same for both players. The risk factor associated with A is given by the solution of  $4p - 1000(1-p) = 0$   $p = \frac{1000}{1004}$ . The risk factor associated with B is given by the solution to  $2p + 0(1-p) = 1000p + 4(1-p)$   $p = \frac{4}{1006}$ . It follows that B risk dominates A.

### 0.0.8 Conclusion

- If an equilibrium both payoff and risk dominates another, it seems clear that this should be the one chosen.
- In other cases, it is not clear what equilibrium should be played.
- The concept of risk domination is important in evolutionary game theory (see later).

### 0.0.9 3.7 2-Player Games with a Continuum of Strategies and Simultaneous Moves

- Assume that Player  $i$  chooses an action from a finite interval  $S_i$ .
- The payoff to Player  $i$  when Player 1 takes action  $x_1$  and Player 2 takes action  $x_2$  is given by  $R_i(x_1, x_2)$ .
- It is assumed that the payoff functions are differentiable.

### 0.0.10 The Symmetric Cournot Game

- Assume that two firms produce an identical good. Firm  $i$  produces  $x_i$  units per time interval.
- The price of the good is determined by total supply and all production is sold at this clearing price. It is assumed that  $p = A - B[x_1 + x_2]$ , ( $A, B > 0$ ).
- The costs of producing  $x$  units of the good are assumed to be  $C + Dx$  for both firms.
- The payoff of a firm is taken to be the profit obtained (revenue minus costs). Revenue is simply production times price.

### 0.0.11 The Symmetric Cournot Game

The payoff obtained by Firm 1 is given by

$$R_1(x_1, x_2) = p x_1 C D x_1 = (A D) x_1 B x_2 1 B x_1 x_2 C.$$

By symmetry, the payoff obtained by Player 2 is

$$R_2(x_1, x_2) = p x_2 C D x_2 = (A D) x_2 B x_2 2 B x_1 x_2 C.$$

It should be noted that it clearly does not pay firms to produce more than the amount  $x_{\max}$  that guarantees that the price is equal to the unit (marginal) cost of production. Since  $x_{\max}$  is finite, we may assume that firms choose their strategy (production level) from a finite interval.

### 0.0.12 Best Response Functions

Given the output of the opponent, we can calculate the optimal response of a player using calculus. Let  $B_1(x_2)$  denote the best response of Player 1 to  $x_2$ . Let  $B_2(x_1)$  denote the best response of Player 2 to  $x_1$ . 47 / 61 Nash Equilibria in Games with a Continuum of Strategies and Simultaneous Actions At a Nash equilibrium  $(x_1, x_2)$ , we have  $x_1 = B_1(x_2)$ ;  $x_2 = B_2(x_1)$ . Thus, at a Nash equilibrium Player 1 plays her best response to Player 2's strategy and vice versa.

### 0.0.13 The Cournot Game

Suppose  $A = 3$ ,  $B = 1/1000$ ,  $C = 100$  and  $D = 1$ . We have  $R_1(x_1, x_2) = 2x_1 - x_1^2 - 1/1000 x_1 x_2 - 100$ . In order to derive the best response of Player 1 to Player 2's action, we differentiate Player 1's payoff function with respect to  $x_1$ , his action. We have

$$R_1(x_1, x_2)_{x_1} = 2 - 2x_1 - x_2/1000.$$

It should be noted that this derivative is decreasing in  $x_1$ , hence any stationary point must be a maximum. The optimal response is given by  $2 - 2x_1 - x_2/1000 = 0$   $x_1 = 1000 - x_2/2$ . Thus  $B_1(x_2) = 1000 - x_2/2$ .

### 0.0.14 The Cournot Game

It should be noted that this solution is valid as long as  $x_2 \geq 0$  (production cannot be negative). If  $x_2 < 0$ , then  $R_1(x_1, x_2) < 0$  is negative for all non-negative values of  $x_1$ . In this case the best response is not to produce anything. By symmetry the best response of Player 2 is given by  $B_2(x_1) = \max\{0, 1000 - x_1\}$ . We look for an equilibrium at which both firms are producing. In this case  $x_1 = 1000 - x_2$ ;  $x_2 = 1000 - x_1$ . It follows that at Nash equilibrium both firms must produce 2000/3 units. Intuitively, from the form of the game both firms should produce the same amount. The value of the game can be found by substituting these values into the payoff functions.  $R_1(x_1, x_2) = R_2(x_1, x_2) = 2 \cdot 2000^2/3 = 1000000/3 \approx 333333.33$ . The equilibrium price is  $3 - 2 \cdot 2000/3 = 5/3$ .

### 0.0.15 The Cournot Game

- There cannot be an equilibrium at which one of the firms does not produce. The argument is as follows.
- If one firm does not produce, then the optimal response to this is to produce 1000 units.
- (0,1000) cannot be a Nash equilibrium, since the best response of Firm 1 to  $x_2 = 1000$  is to choose  $x_1 = 500$ .

## 0.1 The Stackelberg Model

- This is identical to the Cournot model, except that it is assumed that one of the firms is a market leader and chooses its production level before the second firm chooses.
- The second firm observes the production level of the first.

### 0.1.1 Games with a Continuum of Strategies and Sequential Moves

- Suppose Player 2 moves after Player 1 and observes the action taken by Player 1. The equilibrium is derived by recursion.
- Player 2 should choose the optimum action given the action of Player 1.
- Hence, we first need to solve  $R_2(x_1, x_2) = 0$ .
- This gives the optimal response of Player 2 as a function of the strategy of Player 1,  $x_2 = B_2(x_1)$ .

### 0.1.2 Games with a Continuum of Strategies and Sequential Moves

- We now calculate the optimal strategy of the first player to move.
- If Player 1 plays  $x_1$ , Player 1 responds by playing  $B_2(x_1)$ . Hence, we can express the payoff of Player 1 as a function simply of  $x_1$ , i.e.  $R_1(x_1, B_2(x_1))$ .
- In order to find the optimal action of Player 1, we differentiate this function with respect to  $x_1$ .
- Having calculated the optimal value of  $x_1$ , we can derive  $x_2$ .

### 0.1.3 Example

Derive the equilibrium of the Stackelberg version of the previous example. We have  $R_2(x_1, x_2) = 2x_2 - x_2^2 - 1000 - x_1x_2 - 100$ .  $R_2(x_1, x_2) = 0 \Rightarrow x_2 = 500 - x_1/2$ .

### 0.1.4 Example

It follows that the best response of Player 2 is given by  $x_2 = 500 - x_1/2$ . Hence,  $R_1(x_1, B_2(x_1)) = R_1(x_1, 500 - x_1/2) = 2x_1 - x_1^2 - 1000 - x_1(500 - x_1/2) - 100 = x_1^2 - 1000 - 100$ .

$$\begin{aligned} R_1(x_1, B_2(x_1)) &= R_1(x_1, 500 - \frac{x_1}{2}) \\ &= 2x_1 - \frac{x_1^2}{1000} - \frac{x_1(500 - x_1/2)}{1000} - 100 \\ &= x_1 - \frac{x_1^2}{2000} - 100. \end{aligned}$$

Figure 2:

### 0.1.5 Example

Differentiating

$$R_1(x_1, B_2(x_1)) = x_1 - \frac{x_1^2}{2000} - 100.$$

It follows that Firm 1 maximises its profit by producing 1000 units. The best response of Firm 2 is  $B_2(x_1) = 500 - x_1/2 = 500$  units.

- The Stackelberg equilibrium is (1000, 500).
- Hence, the leader produces more than at the Cournot equilibrium and the follower produces less.
- Total production is greater than at the Cournot equilibrium, i.e. the equilibrium price is lower.

### 0.1.6 Example

The profit of Firm 1 at this equilibrium is

$$R_1(1000, 500) = 1000 - \frac{1000^2}{2000} - 100 = 400.$$

The profit of Firm 2 at this equilibrium

$$R_2(1000, 500) = 500 - \frac{500^2}{1000} - 1000 - 1000 \cdot 500 - 100 = 150.$$

It is clear that Firm 1 gains by being the leader. Firm 2 loses. The sum of profits is lower than at the Cournot equilibrium. This seems somewhat counter-intuitive, as the market would seem to be more competitive under the Cournot model.