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MATTHEW TROWER

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Projects

LazyDJ

- Single Page Application music player utilizing SoundCloud's API to listen to requested songs.
- API response is formatted and displayed to the user asynchronously through the jQuery UI search bar.
- Responsive design using Flexbox and Media Queries to accommodate any screen size.
- Songs and Images are controlled using an event emitter to maintain separation of model and view.

MatthewTrower.net

- Lightweight, responsively designed portfolio site built with a basic from-scratch grid as a learning experience.
- Straightforward one-page design used to highlight the projects I've worked on and link to code examples on Github.

Languages and Technologies

- JavaScript, jQuery, HTML5, CSS3, Git, AJAX, JSON

Employment

Territory Manager

Orthofix

July 2014-Present

- Achieved sales of 117% to quota and was awarded the Quota Buster Award in 2015.
- Grew a zero-penetration territory into a reliable revenue stream through tireless persistence and exceptional industry knowledge.
- Communicated complex medical concepts and insurance guidelines to office staff and orthopedic surgeons.
- Coordinated and led dinner and lunch presentations to targeted physicians to increase brand awareness.

Customer Service Specialist

InVentiv Health

May 2013 – July 2014

- Interacted daily with medical professionals to understand and service the needs of their office and staff.
- Built personal and professional relationships with staff members in all three hundred medical offices serviced.

Camping Specialist

REI

September 2009 – May 2013

- Analyzed customer needs and suggested products to best suit the requirements of each individual.
- Exceeded membership sales expectations and achieved 121% to quota over a three year period.

Education

San Jose, CA

San Jose State University

Spring 2008 – Fall 2012

- B.A Business Administration- Marketing.
- Analyzed business needs of companies and created business plans to help them reach their goals.
- Developed strong interpersonal and presentation skills through collaborating with team members and concisely conveying information to professors and peers.

Self-Taught Web Development

November 2015 – Present

- NodeSchool: Functional JavaScript, closures, scope chains, and Git.
- FreeCodeCamp: Basic JavaScript algorithm scripting challenges, OO and functional programming.
- *You Don't Know JS*, series by Kyle Simpson: A deep dive into complex JavaScript topics, such as scopes, closures, this, object prototypes, and asynchronous programming