



Dragoș Petru Grigoriu

About me

As a budding front-end developer fueled by passion and eager to grow, I bring significant customer service, management, and teamwork experience to the table. Diligent and hardworking, I am committed to delivering high-quality results and contributing effectively to collaborative projects. Ready to leverage my skills and enthusiasm to excel in the dynamic field of web development.

Work Experience

2023 - Present | *Amazon Development Center - Iasi*

Senior Compliance Associate

As a Senior Compliance Associate at Amazon, I led the enforcement of regulations and internal policies through audits, compliance frameworks, and cross-functional collaboration. Additionally, I played a key role in training and mentoring junior associates, fostering a culture of continuous learning and enhancing team performance. My efforts significantly optimized procedures, mitigated operational risks, and promoted a compliant work environment within the organization.

2019 - Present | *The Sky Hookah - Iasi*

Manager

As the Founder & CEO of Sky Hookah since 2019, I've led my company to become a prominent player in the hookah niche, delivering unparalleled experiences and services. By overseeing all aspects of the business, from strategic planning to operations and business development, I've ensured sustained growth and profitability. Our comprehensive services, including accessory sales, home delivery, and flavor curation, have elevated the hookah experience. We've expanded our market presence across diverse venues in Iasi, enhancing brand visibility and accessibility. Representing Sky Hookah at high-profile restaurants, clubs and festivals has boosted brand recognition and customer relationships. Through adept leadership, we've navigated challenges and capitalized on opportunities, fostering a culture of excellence and innovation. With proficiency in risk management, customer service, sales initiatives, financial acumen, and marketing strategies, we've achieved sustainable growth and market dominance.

Volunteer Experience

2018 - 2020 | *PNL Iasi*

President

Starting as a Junior Staff member at the PNL (Liberal National Party), I rose to the position of Vice President due to my dedication. Inspired by the discussions in higher-level meetings, I founded my own political team and was elected President of the youth division. Leading a team of 30 individuals, we organized charitable events and self-development seminars led by experts, enriching my leadership abilities and community engagement experience.

Certifications

2024 | freeCodeCamp

Responsive Web Design

2024 | Udemy

The Complete JavaScript Course

2022 | Udemy

Scrum and Agile Certification

Contact

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Email

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Location

Iasi, Romania

GitHub

DragosGrigoriu

Education

2023 - Present

Master's Degree in Management

Faculty of Economics and Business
Administration, University "Alexandru
Ioan Cuza" - Iasi, Romania

2020 - 2023

Bachelor's Degree in Management

Faculty of Economics and Business
Administration, University "Alexandru
Ioan Cuza" - Iasi, Romania

Expertise

HTML / CSS

JavaScript

Skills

Adaptable

Multitasking

Hardworking

Team Player

Languages

Romanian - Native

English - Proficient