



AIQ Sales Report: Sales with Time Analysis

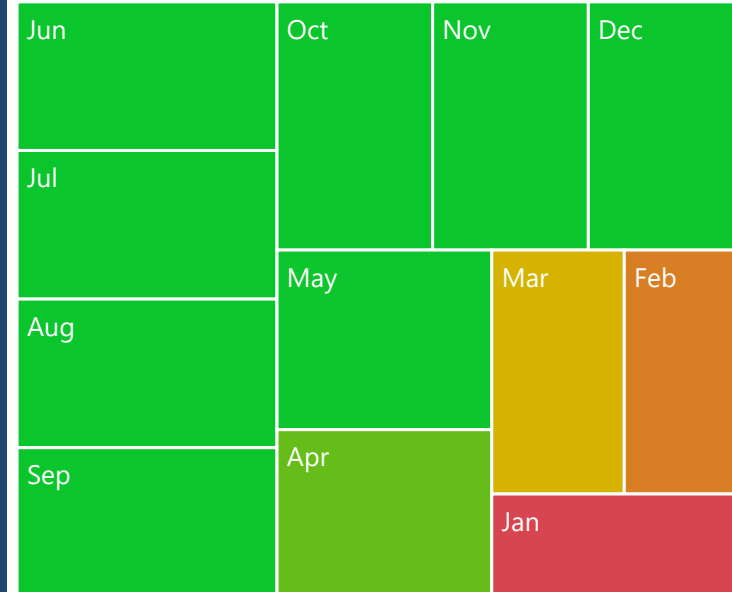
125.45K.د.
Net Sales YTD

2290
Sold Qty YTD

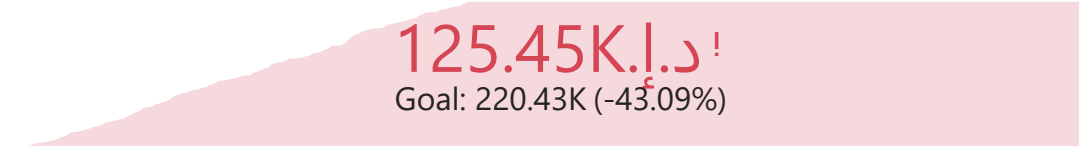
309.14K.د.
Total Sales

5571
Total QTY

Net sales by Months



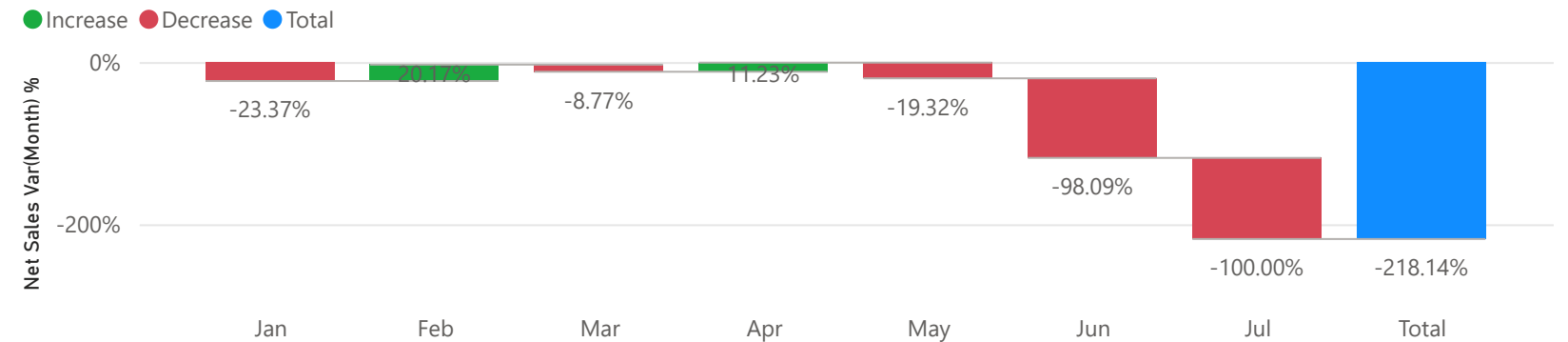
Net Sales YTD KPIs



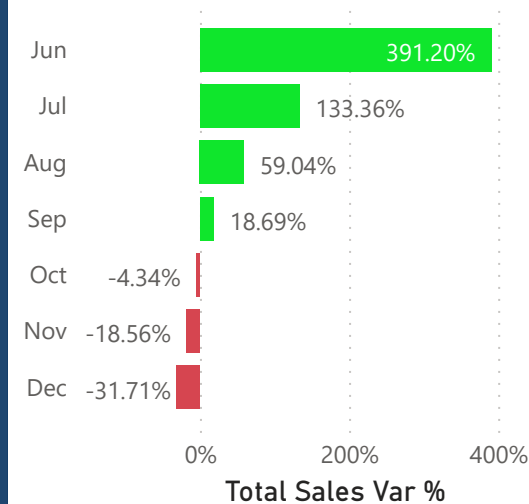
Net Sale Year



Growth compared with Previous Month



Growth compared with Previous Year



Net Sales Analysis by Quarter & Month

QtrText	Net Sales MTD	Net Sales PM	Var(Month) %	Net Sales QTD	Net Sales YTD	Net Sales PYTD	Running Total	Var %
Qtr 1	24,914.67 .د.	79,690.54	-68.74%	74,948.29 .د.	74,948.29 .د.		2,58,640.15 .د.	
January	22,724.84 .د.	29,656.92	-23.37%	22,724.84 .د.	22,724.84 .د.		2,06,416.70 .د.	
February	27,308.78 .د.	22,724.84	20.17%	50,033.62 .د.	50,033.62 .د.		2,33,725.48 .د.	
March	24,914.67 .د.	27,308.78	-8.77%	74,948.29 .د.	74,948.29 .د.		2,58,640.15 .د.	
Qtr 2	427.45 .د.	74,988.08	-99.43%	50,500.86 .د.	1,25,449.15 .د.	25,539.24	3,09,141.01 .د.	391.20%
April	27,713.28 .د.	24,914.67	11.23%	27,713.28 .د.	1,02,661.57 .د.		2,86,353.43 .د.	
May	22,360.13 .د.	27,713.28	-19.32%	50,073.41 .د.	1,25,021.70 .د.		3,08,713.56 .د.	
June	427.45 .د.	22,360.13	-98.09%	50,500.86 .د.	1,25,449.15 .د.	25,539.24	3,09,141.01 .د.	391.20%
Qtr 3		427.45	-100.00%		1,25,449.15 .د.	1,05,698.23	3,09,141.01 .د.	18.69%
July		427.45	-100.00%		1,25,449.15 .د.	53,757.01	3,09,141.01 .د.	133.36%
Total		1,55,106.07	-100.00%		1,25,449.15 .د.	1,83,691.86	3,09,141.01 .د.	-31.71%



AIQ Sales Report: Sales With Customer, City and Products

2021

2022

2023

Customers

City

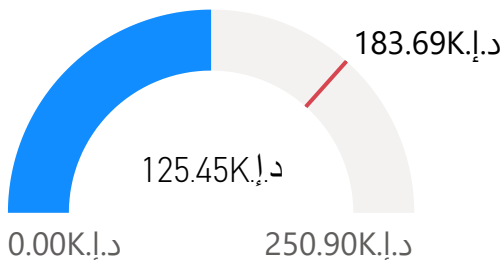
Products

Net Sales YTD KPI

125.45K.د.إ.

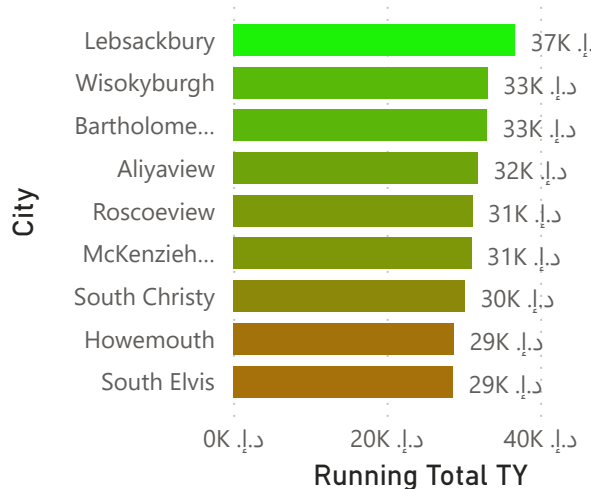
Goal: 220.43K (-43.09%)

Net Sales YTD and Net Sales PYTD

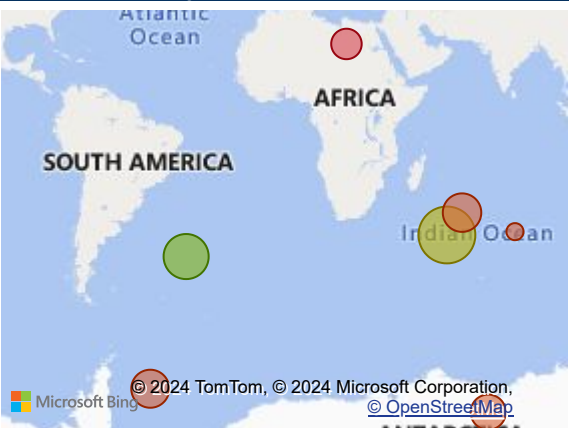


Top Cities by Net Sales

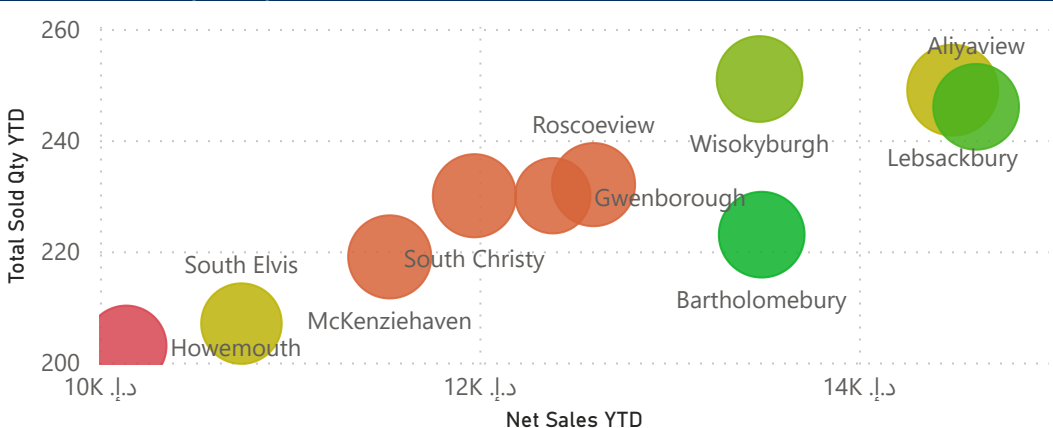
Running Total ... 24.68K.د.إ. 36.70K.د.إ.



Net Sales by location



Net Sales by City



City	Net Sales YTD	Net Sales PYTD	Sales Var %	Qty YTD	Qty PYTD	Qty var %	Running Total TY
Aliyaview	14,617.79.د.إ.	17,242.46	-15.22%	246	320	-23.13%	31,860.25.د.إ.
Bartholomebury	13,487.62.د.إ.	19,553.07	-31.02%	223	330	-32.42%	33,040.69.د.إ.
Gwenborough	12,386.93.د.إ.	12,294.05	0.76%	230	223	3.14%	24,680.98.د.إ.
Howemouth	10,138.49.د.إ.	18,599.32	-45.49%	203	316	-35.76%	28,737.81.د.إ.
Lebsackbury	14,494.20.د.إ.	22,209.97	-34.74%	249	387	-35.66%	36,704.17.د.إ.
McKenziehaven	11,527.20.د.إ.	19,491.60	-40.86%	219	360	-39.17%	31,018.80.د.إ.
Roscoeview	12,601.30.د.إ.	18,555.43	-32.09%	232	323	-28.17%	31,156.73.د.إ.
South Christy	11,973.49.د.إ.	18,195.35	-34.19%	230	328	-29.88%	30,168.84.د.إ.
South Elvis	10,745.80.د.إ.	17,879.68	-39.90%	207	339	-38.94%	28,625.48.د.إ.
Wisokyburgh	13,476.33.د.إ.	19,670.93	-31.49%	251	355	-29.30%	33,147.26.د.إ.
Total	1,25,449.15.د.إ.	1,83,691.86	-31.71%	2290	3281	-30.20%	3,09,141.01.د.إ.



AIQ Sales Report: AI Analysis

2021

2022

2023

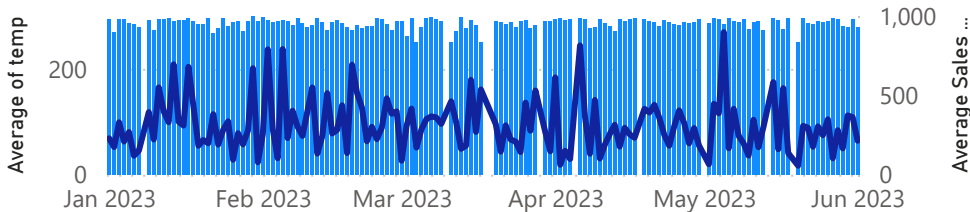
Key Influencer

Decomposition Tree

AI Q&A

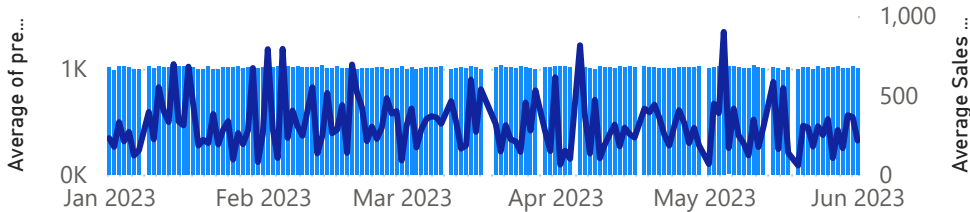
Temp by Dates

● Average of temp ● Average Sales YTD



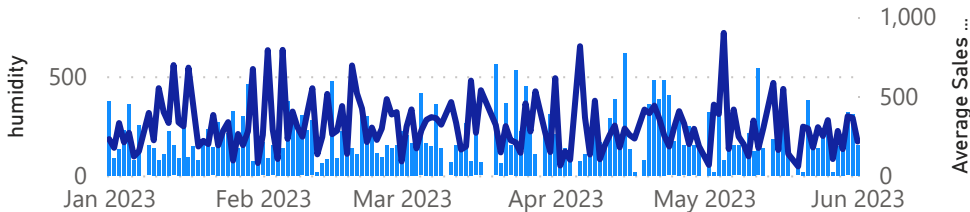
Pressure by Dates

● Average of pressure ● Average Sales YTD



Humidity by Dates

● humidity ● Average Sales YTD



AI Analysis by Key Influencer

Key influencers Top segments



What influences SalesAmount to ?

When...

...the average of SalesAmount decreases by

pressure goes down 2662.87

\$96.83

sea_level goes down 2662.87

\$96.83

humidity goes down 802.16

\$31.67

temp goes down 1067.22

\$14.65

← On average when pressure decreases, SalesAmount also decreases.

