

SAMPLE POWERFUL QUESTIONS

Alternatives

- If you had your choice, what would you do?
- What are possible solutions?
- What if you do and what if you don't?

Appraisal

- What do you make of it all?
- What do you think? (is best?)
- What does that look like to you?

Background

- What led up to _____?
- What have you tried so far?

Clarification

- What do you mean?
- What does it look/sound/feel like?
- What seems to confuse you?

Description

- What was it like?
- What happened?
- Then what?

Evaluation

- In what way?
- What values come to life here?
- What do you think?

Exploration

- What are other angles you can think of?
- What is just one more possibility?
- What else?

Failures, Preparation for

- What if it doesn't work out the way you wish?
- What if that doesn't work?

Hypothetical

- If you could do it over again, what would you do differently?
- If it were you, what would you have done?
- How else could a person handle this?
- If you could do anything you wanted, what would you do?

Identification of Issues

- What seems to be the trouble?
- What seems to be the main obstacle?
- What is stopping you?
- What concerns you the most about _____?

Implementation

- What will you have to do to get the job done?
- What support do you need to accomplish _____?
- What will you do?
- What is your timeframe? When will you do it?

Information

- What information do you need before you decide?
- What do you know about it now?
- What can you do to find out more about it?

Integration

- What was the lesson/learning?

Involvement

- What was your part in this?
- What were you responsible for?

New Start

- If you had free choice, what would you do?
- If we could wipe the slate clean, what would you do?
- If you had it to do over again, what would you do?

Opening

- What would you like to focus on today?
- What would you like to explore today?

Outcomes

- What seems to be the main obstacle?
- What is stopping you?
- What concerns you the most about _____?

Perspective

- When you are 95 years old, what will you want to say about your life?
- What would you like to be doing five years from now?

Planning

- What do you plan to do about it?
- What is your game plan?
- What kind of plan do you need to create?

- What would improve the situation?
- What will that get you?

Relation

- What will the impact be?
- What else do you need to take into consideration?

Taking Action

- What action will you take? And after that? By when?
- What will you do? When?

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