

# Biomedical Diagnostics using stem cells

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# Business Thesis

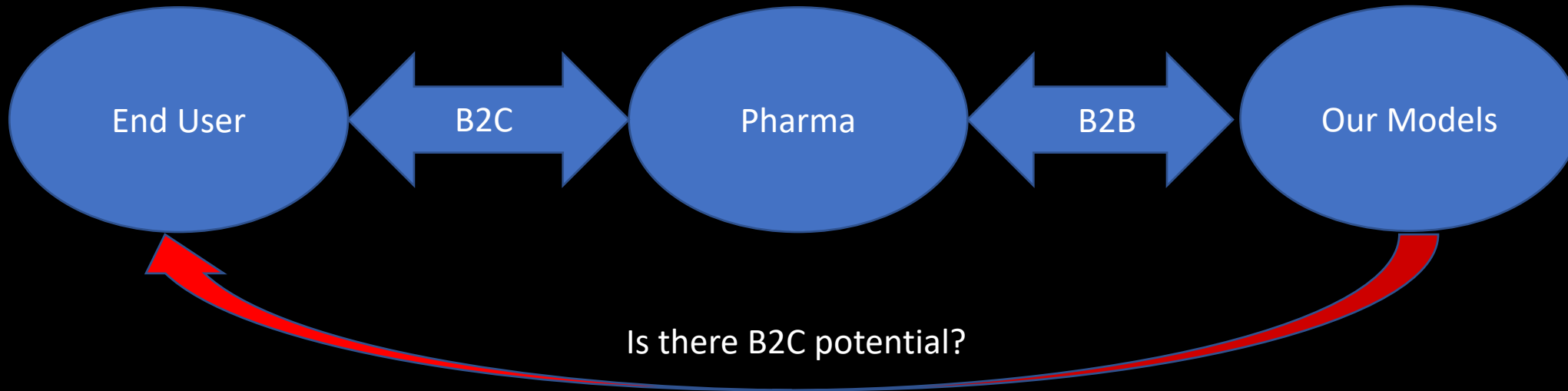
The pharmaceutical industry needs a way to more prescreen medications in a way that is faster, more accurate, and cheaper unlike the current gold standard of using animal models.

# What did we Learn?

- WHO: Chemical and drug manufacturing businesses
- Learned: There's a potential market
- Ah ha #1: An example where this technology could have saved millions (tell story-case study)

# Next Steps

- Step 1- Refine value proposition



- Step 2: Continuing interviews (ALWAYS)
- Step 3: Continue validating value proposition
- Step n: Revaluating Business Model