

# Brian Jones

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[LinkedIn](#)

Diverse background in technology, business, and marketing. Able to build interpersonal relationships. Currently seeking a position as a junior software developer where I can continue to learn and grow.

## TECHNICAL SKILLS

- LANGUAGES: C#, Ruby, HTML, CSS, Vanilla JavaScript, SQL
  - PARADIGMS: OOP, Agile, MVC, DAO
  - FRAMEWORKS: .NET Core, Rails, Vue
  - DATABASES: MySQL, SQL Server
  - TESTING: Unit Testing, Regression Testing, Integration Testing, Selenium Testing
  - TOOLS: Git Bash, Git, Visual Studios, Sublime, Bootstrap
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## EDUCATION

- Tech Elevator[Cohort 2] – Pittsburgh, PA 1/19 – Present  
14 week boot camp program teaching dynamic, database-backed coding for .NET applications
  - Youngstown State University –Youngstown, OH 5/08  
Bachelor of Science Major: Exercise Science
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## TECHNICAL EXPERIENCE/PROJECTS

- **Vending machine capstone** - Built a command line vending machine application in C# using object oriented design principles that had unit tests built in.
- **National parks reservation system capstone** - Built a database-backed, object oriented command line park reservation application system that had unit tests and integration tests built in.
- **Parks information system capstone** - Built a MVC, database-backed, object oriented parks information system in c#. Where I used Dapper for the object relational mapper, had testing done with Selenium for the views, as well as had unit testing, and integration testing.
- **Artificial Intelligence API face recognition system** - Built an app that allows you to load a photo, and the app tells you the characteristics about the person in the photo.
- **Side project** - Built a picture adding web application similar to a Pinterest site using MVC architecture in Ruby on Rails.

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## **PROFESSIONAL EXPERIENCE**

### **Trumbull Industries; Warren, OH**

7/17- 7/18

#### **Product specialist, E-Commerce Department**

- Tracked the status and states of thousands of products on various seller platforms. Adjusted processes and procedures based on the changing of platforms.
- Gross margin reported for a company making multi-millions of dollars monthly.
- Analyzed what products sold the most through pivot tables and pivot charts in Microsoft Excel. Made marketing strategies and decisions based off of this data.
- Made macro marketing search engine optimization practices, product descriptions, and data requirement needs to sell hundreds of thousands of products more efficiently.
- Used Microsoft Excel for cleaning, mining, manipulating data to go from one place to another in the correct format, and specific ways we needed the data to be represented.
- Built an automation form filler script with Selenium WebDriver to shorten form input processes.
- Front end tested the website bathone.com with Selenium WebDriver.
- Built scripts using command line programs like grep for more efficient file searching.

### **DRF Bands; Boardman, OH**

1/17 – 6/17

#### **Co-Founder**

- Created an innovation lab to help make products and innovate on existing products.
- Developed and implement business strategies for the company.
- Sold product through public speaking, and online/social media platforms.
- Customer service responsibilities by phone, e-mail, as well as in-person.

### **Oakhill Collaborative Internship; Youngstown, OH**

1/17 - 4/17

#### **Developer**

- Helped make a Twitter bot on company website for marketing.
- Helped build promowar.com.
- Used openCV library to help build a vision system using a pixie camera, on a robot powered by Raspberry Pi, and EV3.

### **Jump Stretch Fitness Center; Youngstown, OH**

7/07 – 4/14

#### **Trainer/Salesman**

- Sold fitness bands via trade shows, seminars, and speaking demonstration events.
- Identified target/niche markets within the fitness industries, and educated the market on how to use our products for their benefits.
- Created and made product packages to help increase sales volume and total revenue.
- Made instructional videos for products to educate the market, and increase sales.
- Trained over ten thousand athletes from all sports. Levels ranging from elementary schools through professional sports.